

## A Details of the HANK and SAM Model

### A.1 Households

The household block follows closely to the main text with a few exceptions. First, the splurge only occurs out of equilibrium—that is, the steady state of the model is calculated without the splurge behavior. Second, the level of permanent income of all newborns is equal to one. Furthermore, all households face the same employment to unemployment and unemployment to employment probabilities. The probabilities are calibrated to the transition probabilities of high school graduates from the main text. Lastly, following the notation of Auclert, Rognlie, and Straub (2020),  $r_t^a$  will denote the economy wide ex-ante real interest rate.

### A.2 Goods Market

A continuum of monopolistically competitive intermediate goods producers, indexed by  $j \in [0, 1]$ , produces intermediate goods  $Y_{jt}$ , which are sold to a final goods producer at price  $P_{jt}$ . Each period, these producers fully consume their profits.

### A.3 Final Goods Producer

A perfectly competitive final goods producer purchases intermediate goods  $Y_{jt}$  from intermediate good producer  $j$  at price  $P_{jt}$  and produces the final good  $Y_t$  using a CES production function:

$$Y_t = \left( \int_0^1 Y_{jt}^{\frac{\epsilon_p-1}{\epsilon_p}} dj \right)^{\frac{\epsilon_p}{\epsilon_p-1}},$$

where  $\epsilon_p$  is the elasticity of substitution.

Given  $P_{jt}$ , the price of intermediate good  $j$ , the final goods producer maximizes profits by solving:

$$\max_{Y_{jt}} P_t \left( \int_0^1 Y_{jt}^{\frac{\epsilon_p-1}{\epsilon_p}} dj \right)^{\frac{\epsilon_p}{\epsilon_p-1}} - \int_0^1 P_{jt} Y_{jt} dj.$$

The first order condition leads to demand for good  $j$  given by

$$Y_{jt} = \left( \frac{P_{jt}}{P_t} \right)^{-\epsilon_p} Y_t,$$

and the price index

$$P_t = \left( \int_0^1 P_{jt}^{1-\epsilon_p} dj \right)^{\frac{1}{1-\epsilon_p}}.$$

## A.4 Intermediate Goods Producers

Intermediate goods producers produce according to a production function linear in labor  $L_t$ :

$$Y_{jt} = ZL_{jt},$$

where  $Z$  is total factor productivity.

Each intermediate goods producer hires labor  $L_t$  from a labor agency at cost  $h_t$ . Given this labor cost, each producer sets  $P_{jt}$  to maximize profits while facing price stickiness à la Rotemberg (1982). In HANK models with sticky prices, profits tend to be countercyclical, and when households have high MPCs, this can generate countercyclical consumption responses to dividends. To simplify, we assume that intermediate goods producers fully consume their profits rather than distributing them to households, thereby abstracting from consumption responses to firm profits. Each producer maximizes profits by solving:

$$J_t(P_{jt}) = \max_{\{P_{jt}\}} \left\{ \frac{P_{jt}Y_{jt}}{P_t} - h_tL_{jt} - \frac{\varphi}{2} \left( \frac{P_{jt} - P_{jt-1}}{P_{jt-1}} \right)^2 Y_t + J_{t+1}(P_{jt+1}) \right\},$$

where  $\varphi$  determines the cost of adjusting the price and, hence, the degree of price stickiness.

The problem can be rewritten as the standard New Keynesian maximization problem:

$$\max_{\{P_{jt}\}} E_t \left[ \sum_{s=0}^{\infty} M_{t,t+s} \left( \left( \frac{P_{jt+s}}{P_{t+s}} - MC_{t+s} \right) Y_{jt+s} - \frac{\varphi}{2} \left( \frac{P_{jt+s}}{P_{jt+s-1}} - 1 \right)^2 Y_{t+s} \right) \right],$$

where  $MC_t = \frac{h_t}{Z}$ .

Given that all firms face the same adjustment costs, there exists a symmetric equilibrium where all firms choose the same price with  $P_{jt} = P_t$  and  $Y_{jt} = Y_t$ .

The resulting Phillips Curve is

$$\epsilon_p MC_t = \epsilon_p - 1 + \varphi(\Pi_t - 1)\Pi_t - M_{t,t+1}\varphi(\Pi_{t+1} - 1)\Pi_{t+1} \frac{Y_{t+1}}{Y_t}$$

where  $\Pi_t = \frac{P_t}{P_{t+1}}$ .

## A.5 Labor market

A risk-neutral labor agency supplies labor  $N_t$  to intermediate goods producers at cost  $h_t$  by hiring households at wage  $w_t$ . To hire workers, the agency posts vacancies  $v_t$ , which are filled with probability  $\phi_t$ . Household job search is random. Following Bardoczy (2024), we assume the labor agency cannot observe individual household productivity. Instead, it only observes the average productivity of all employed workers, which is normalized to one.

**Labor agency.** The labor agency determines how many vacancies to post and how much labor to sell by solving the following problem:

$$J_t(N_{t-1}) = \max_{N_t, v_t} \left\{ (h_t - w_t)N_t - \kappa v_t + \mathbb{E}_t \left[ \frac{J_{t+1}(N_t)}{1 + r_t^a} \right] \right\},$$

subject to

$$N_t = (1 - \omega)N_{t-1} + \phi_t v_t.$$

The parameters  $\kappa$  and  $\omega$  are, respectively, the cost of posting a vacancy, and the job separation rate.

The resulting job creation curve is:

$$\frac{\kappa}{\phi_t} = (h_t - w_t) + (1 - \omega)\mathbb{E}_t \left[ \frac{\kappa}{(1 + r_t^a)\phi_{t+1}} \right].$$

**Matching.** The matching process between households and the labor agency follows a Cobb-Douglas matching function:

$$m_t = \chi e_t^\alpha v_t^{1-\alpha},$$

where  $m_t$  is the mass of matches,  $e_t$  is the mass of job searchers,  $\alpha$  is the matching function elasticity, and  $\chi$  is a matching efficiency parameter.

The vacancy filling probability  $\phi_t$  and the job finding probability  $\eta_t$  evolve as follows:

$$\eta_t = \chi \Theta_{it}^{1-\alpha}$$

$$\phi_t = \chi \Theta_t^{-\alpha}$$

where  $\Theta_t = \frac{v_t}{e_t}$  is labor market tightness.

**Wage Determination.** Following Gornemann, Kuester, and Nakajima (2021) and Blanchard and Galí (2010), we assume the real wage evolves according to the following rule:

$$\log \left( \frac{w_t}{w_{ss}} \right) = \phi_w \log \left( \frac{w_{t-1}}{w_{ss}} \right) + (1 - \phi_w) \log \left( \frac{N_t}{N_{ss}} \right),$$

where  $\phi_w$  dictates the extent of real wage rigidity.

## A.6 Fiscal Policy

The government issues long term bonds  $B_t$  at price  $q_t^b$  in period  $t$  that pays  $\delta^s$  in period  $t + s + 1$  for  $s \in \{0, 1, 2, \dots\}$ .

The bond price satisfies the no arbitrage condition:

$$q_t^b = \frac{1 + \delta \mathbb{E}_t[q_{t+1}^b]}{1 + r_t^a}.$$

The government funds its expenditures through debt and taxes, subject to the following budget constraint:

$$(1 + \delta q_t^b)B_{t-1} + G_t + S_t = \tau_t w_t N_t + q_t^b B_t,$$

where  $S_t$  are payments for unemployment insurance and other transfers.

For all stimulus policies, except tax cuts, we follow Auclert, Rognlie, and Straub (2020) and allow the tax rate to adjust in order to stabilize the debt-to-GDP ratio:

$$\tau_t - \tau_{ss} = \phi_B q_{ss}^b \frac{B_{t-1} - B_{ss}}{Y_{ss}}$$

where  $\phi_B$  governs the speed of adjustment.

For the tax cuts, we assume government expenditures adjust following:

$$G_t - G_{ss} = \phi_G q_{ss}^b \frac{B_{t-1} - B_{ss}}{Y_{ss}}$$

where  $\phi_G$  governs the speed of adjustment of government spending in response to debt.

## A.7 Monetary Policy

The central bank follows a standard Taylor rule that responds solely to inflation:

$$i_t = r^* + \phi_\pi \pi_t,$$

where  $\phi_\pi$  is the coefficient on inflation. Inflation is given by  $\pi_t = P_t/P_{t-1} - 1$ , and  $r^*$  is the steady state interest rate.

## A.8 Equilibrium

An equilibrium in this economy is a sequence of:

- Policy Functions  $(c_{it}(m))_{t=0}^\infty$  normalized by permanent income.
- Prices  $(r_{t+1}^a, i_t, q_t^b, w_t, h_t, \pi_t, \tau_t)_{t=0}^\infty$ .
- Aggregates  $(C_t, Y_t, N_t, \Theta_t, B_t, A_t)_{t=0}^\infty$ .

Such that:

- $(c_{it}(m))_{t=0}^\infty$  solves the household's maximization problem given  $(w_t, \eta_t, r_t^a, \tau_t)_{t=0}^\infty$ .
- The final goods producer and intermediate goods producers both maximize their respective objective functions.
- The nominal interest rate is determined by the central bank's Taylor rule.

**Table 1** Calibration

| Description                       | Parameter    | Value | Source/Target                        |
|-----------------------------------|--------------|-------|--------------------------------------|
| Elasticity of Substitution        | $\epsilon_p$ | 6     | Standard                             |
| Price Adjustment Costs            | $\varphi$    | 96.9  | Ravn and Sterk (2017, 2021)          |
| Vacancy Cost                      | $\kappa$     | 0.056 | $\frac{\kappa}{w\phi} = 0.071$       |
| Job Separation Rate               | $\omega$     | 0.092 | Match $\pi(eu)$ for Highschool group |
| Matching Elasticity               | $\alpha$     | 0.65  | Ravn and Sterk (2017, 2021)          |
| Job Finding Probability           | $\eta_{ss}$  | 0.67  | $\pi(ue)$ in section ??              |
| Vacancy Filling Rate              | $\phi_{ss}$  | 0.71  | den Haan et al. (2000)               |
| Real Wage Rigidity parameter      | $\phi_w$     | 0.837 | Gornemann et al. (2021)              |
| Government Spending               | $G$          | 0.38  | Gov. budget constraint               |
| Decay rate of Gov. Coupons        | $\delta$     | 0.95  | 5 Year Maturity of Debt              |
| Response of Tax Rate to Debt      | $\phi_B$     | 0.015 | Auclert et al. (2020)                |
| Taylor Rule Inflation Coefficient | $\phi_\pi$   | 1.5   | Standard                             |

- The tax rate is set according to the fiscal rule, ensuring that the government budget constraint is satisfied.
- The value of assets is equal to the value of government bonds:

$$A_t = q_t^b B_t.$$

- The goods market clears<sup>1</sup>:

$$C_t = w_t N_t + G_t,$$

where  $C_t \equiv \int_0^1 c_{it} di$ .

- The labor demand of intermediate goods producers equals labor supply of labor agency:

$$L_t = N_t.$$

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<sup>1</sup>Note if profits were not held by firms then the goods market condition would be  $C_t + G_t = Y_t - \kappa v_t - \frac{\varphi}{2} \left( \frac{P_t}{P_{t-1}} - 1 \right)^2 Y_t$ . In particular, since firm profits are  $D_t = Y_t - w_t N_t - \kappa v_t - \frac{\varphi}{2} \left( \frac{P_t}{P_{t-1}} - 1 \right)^2 Y_t$ , then the goods market condition would become  $C_t + G_t = w_t N_t + D_t = Y_t - \kappa v_t - \frac{\varphi}{2} \left( \frac{P_t}{P_{t-1}} - 1 \right)^2 Y_t$ .

## A.9 Calibration of Non-Household Blocks

The elasticity of substitution is set to 6, and the price adjustment cost parameter is set to 96.9 as in Ravn and Sterk (2017, 2021). The vacancy cost is set to 7 percent of the real wage as in Christiano, Eichenbaum, and Trabandt (2016).<sup>2</sup> The matching elasticity is 0.65 following Ravn and Sterk (2017, 2021). The job separation rate is set to 0.092. As in section ??, we set the job finding probability in the steady state for the unemployed  $\eta_{ss}$  to 0.67. Along with the job separation rate, this gives a probability of transitioning from employment to unemployment within a quarter of 3.1 percent which is the value we use for the Highschool group in section ?. The quarterly vacancy filling rate is 0.71 as in den Haan, Ramey, and Watson (2000) (and together with our other choices, this pins down the matching efficiency  $\chi$ ). The degree of wage rigidity  $\phi_w$  is set to 0.837 following Gornemann, Kuester, and Nakajima (2021). The tax rate is set to 0.3 and government spending is set to clear the government budget constraint. The parameters that dictate the speed of fiscal adjustment,  $\phi_B$  and  $\phi_G$ , are set to 0.015, the lower bound of the estimates in Auclert, Rognlie, and Straub (2020).<sup>3</sup> Furthermore, the decay rate of government coupons is set to  $\delta = 0.95$  to match a maturity of 5 years.<sup>4</sup> Finally, the Taylor rule coefficient on inflation is set to the standard value of  $\phi_\pi = 1.5$ .

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<sup>2</sup>The range of plausible values lie between 4percent and 14percent Silva and Toledo (2009)

<sup>3</sup>The speed of adjustment parameter is set to the lower bound to ensure that the policies evaluated in the HANK and SAM model are almost entirely deficit financed.

<sup>4</sup>The duration of bonds in the model is  $\frac{(1+r)^4}{(1+r)^4 - \delta}$

## References

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