

### **Course3: Data science methodology**

#### **Module 1: From Problem to Approach and From Requirements to Collection**

- Video: Course Introduction
- Reading: Helpful Tips for Course Completion
- Reading: Syllabus

##### **Lesson 1: From Problem to Approach**

- Video: Data Science Methodology Overview
- Video: Business Understanding
- Video: Analytic Approach
- Hands-on Lab: From Problem to Approach
- Reading: Lesson 1 Summary: From Problem to Approach
- Practice Quiz: From Problem to Approach
- Glossary: From Problem to Approach
- Graded Quiz: From Problem to Approach

##### **Lesson 2: From Requirements to Collection**

- Video: Data Requirements
- Video: Data Collection
- Hands-on Lab: From Requirements to Collection
- Reading: Lesson 2 Summary: From Requirements to Collection
- Practice Quiz: From Requirements to Collection
- Glossary: From Requirements to Collection
- Graded Quiz: From Requirements to Collection

#### **Module 2: From Understanding to Preparation and from Modeling to Evaluation**

##### **Lesson 1: From Understanding to Preparation**

- Video: Data Understanding
- Data Preparation - Concepts
- Data Preparation - Case Study
- Hands-on Lab: From Understanding to Preparation
- Reading: Lesson 1 Summary: From Understanding to Preparation
- Practice Quiz: From Understanding to Preparation
- Glossary: From Understanding to Preparation
- Graded Quiz: From Understanding to Preparation

##### **Lesson 2: From Modeling to Evaluation**

- Video: Modeling - Concepts
- Video: Modeling - Case Study
- Video: Evaluation
- Hands-on Lab: From Modeling to Evaluation
- Reading: Lesson 2 Summary: From Modeling to Evaluation
- Practice Quiz: From Modeling to Evaluation
- Glossary: From Modeling to Evaluation
- Graded Quiz: From Modeling to Evaluation

#### **Module 3: From Deployment to Feedback**

- Video: Deployment

- Video: Feedback
- Video: Storytelling
- Video: Course Summary
- Reading: Module 3 Summary: From Deployment to Feedback
- Practice Quiz: From Deployment to Feedback
- Glossary: From Deployment to Feedback
- Graded Quiz: From Deployment to Feedback

## Module 4: Final Project and Assessment

### Final Project

- Video: Introduction to CRISP-DM
- Reading: Final Assignment Overview
- Peer Review: Final Assignment

### Course Summary and Final Quiz

- Reading: Review What You Learned
- Graded Quiz: Final Quiz

### Course Wrap Up

- Reading: Congratulations and Next Steps
- Reading: Thanks from the Course Team
- Reading: IBM Digital Badge

**Business Understanding: Asking Questions**

**Business Goal**

The company's e-commerce business goal is to optimize its pricing strategy to maximize revenue and profitability. By leveraging data science, the company aims to identify patterns in historical sales data, pricing changes, and customer behavior to make informed decisions on pricing and promotional strategies.

Directions: Determine which of the following questions are relevant to the company's business goal. Drag the questions into the correct categories.

Relevant Questions to Business Goal	Not so Relevant Questions to Business Goal
<div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">How do customer demographics influence their price sensitivity?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">Which products have experienced the highest sales volumes in the past?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">How do customer purchase behaviors change during specific promotional periods?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">What are the profit margins for different products?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px;">How do product ratings and reviews influence customer purchase decisions?</div>	<div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">How many employees work in the marketing department?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">What are the customer's preferred payment methods?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">How much does the company spend on office supplies?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px; margin-bottom: 5px;">What is the company's organizational structure?</div> <div style="background-color: #007bff; color: white; padding: 2px 5px;">What is the historical website traffic data for the e-commerce site?</div>

Check your score

Score 100 %

Keep trying until you score 100 percent! You've got this!

Start Over

## Analytical Approach

### Identifying the pattern to address the question

#### Business Goal

A transportation company aims to optimize its delivery routes and schedules to minimize costs and improve delivery efficiency. The company wants to use data science to identify the most optimal routes and delivery time windows based on historical delivery data and external factors such as traffic and weather conditions.

Various questions are targeted by data scientist to achieve this business goal

Directions: Identify the 'Question Pattern' relevant to each analytical approach. Drag each question into the relevant 'Analytical Approach' box.

#### Predictive Model

How can we forecast the optimal number of delivery vehicles required for a specific day based on the expected order volume?

What are the expected delivery time for each route considering historical traffic patterns and anticipated weather conditions?

How can we determine the most suitable delivery routes for perishable goods, ensuring timely deliveries without explicitly using past data to make predictions?

How can we anticipate the potential impact of traffic incidents or road closures on delivery times to proactively adjust routes?

#### Descriptive Model

What historical data highlights the busiest delivery days and time intervals during the week based on past order data?

What are the average delivery costs for different delivery routes, and how do they vary during different times of the day?

What are the most frequently used routes and their respective delivery time variations during peak and off-peak hours?

What insights can be gathered on the average delivery times for different vehicle types, how do these times vary based on the complexity of the delivery route?

#### Classification Model

How can we cluster customer locations to create distinct groups for efficient delivery route planning, without explicitly making predictions based on past data?

How can we group delivery regions based on customer density and order frequency to optimize delivery route planning?

What are the various time slots in which delivery schedules can be classified to balance workload and minimize delivery delays?

How can we classify delivery routes into different categories based on the average delivery time and order volume?

Check your score

Score 100 %

Keep trying until you score 100 percent! You've got this!

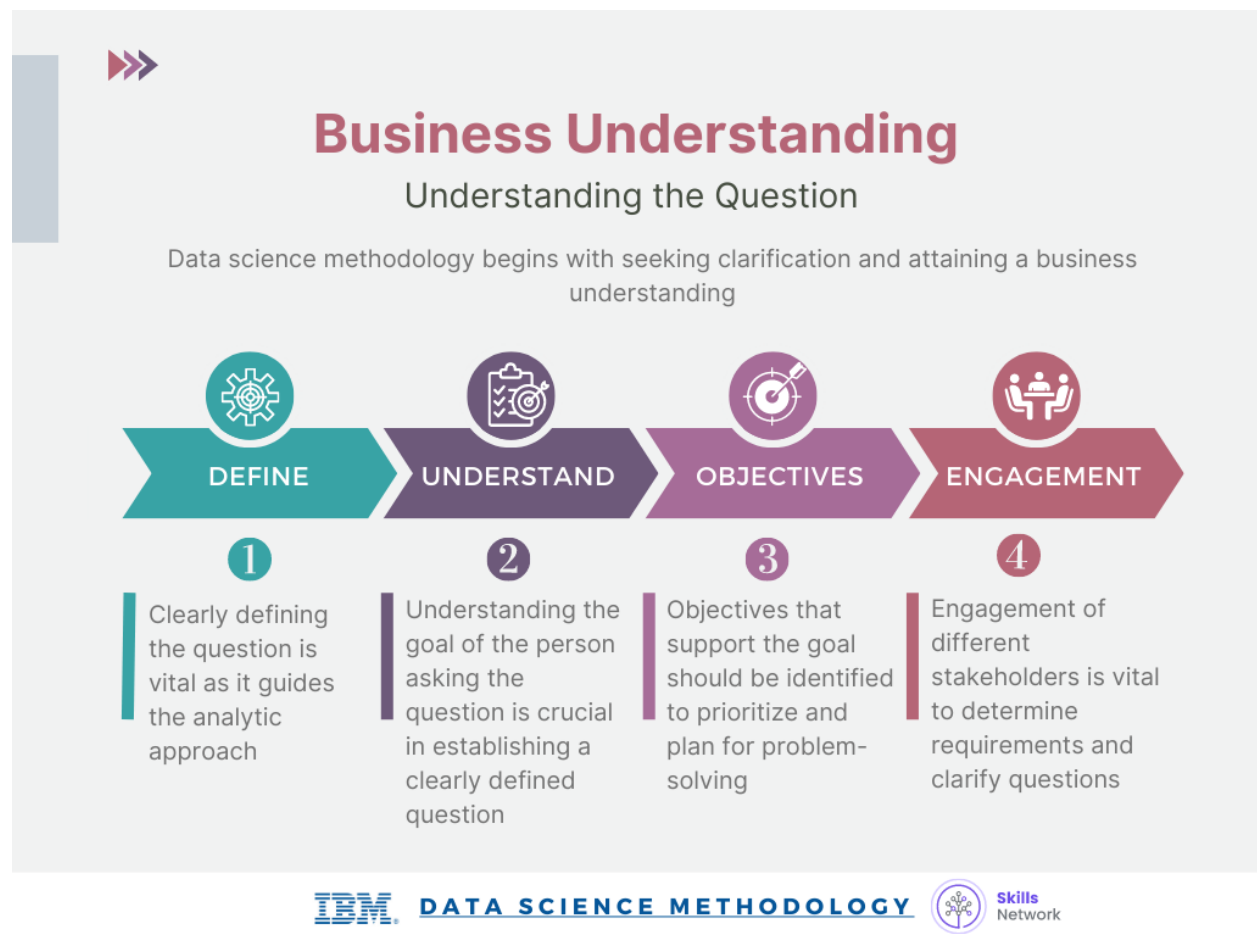
Start Over

[Back](#)

## Lesson summary

### Module 1 Lesson 1: From Problem to Approach

- Foundational methodology, a cyclical, iterative data science methodology developed by John Rollins, consists of 10 stages, starting with Business Understanding and ending with Feedback.
- The primary goal of the Business Understanding stage is to understand the business problem and determine the data needed to answer the core business question.



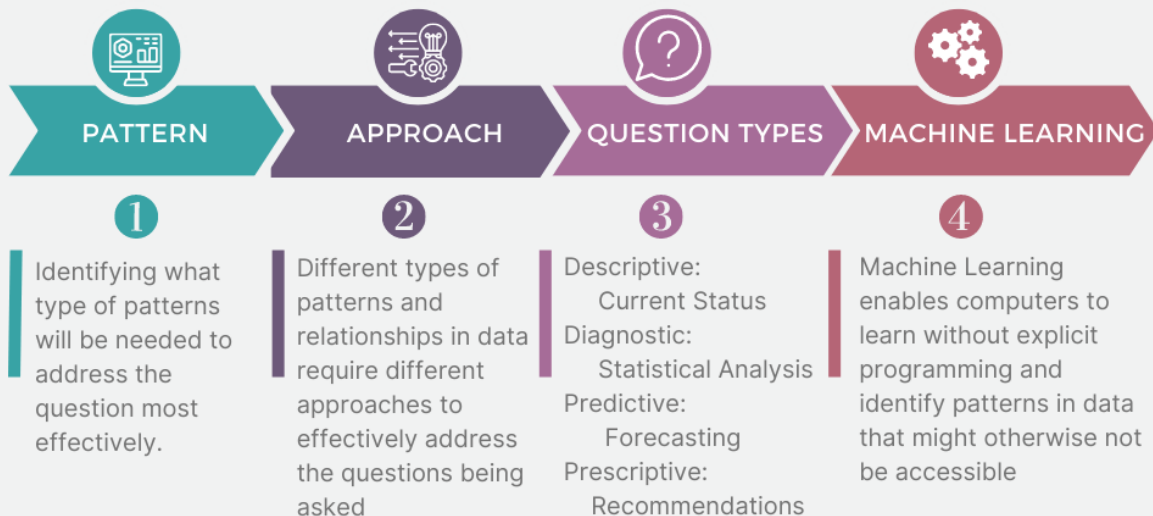
- During the Analytic Approach stage, you can choose from descriptive, diagnostic, predictive, and prescriptive analytic approaches, whether to use machine learning with clustering associations.



# Analytic Approach

## Determine Appropriate Approach

The second stage of the data science methodology involves selecting the analytic approach in the context of business requirements.



DATA SCIENCE METHODOLOGY



Skills  
Network

- Decision tree classification is a predictive analytics approach that's easy for non-data scientists to implement

Week 2:

## Lesson summary

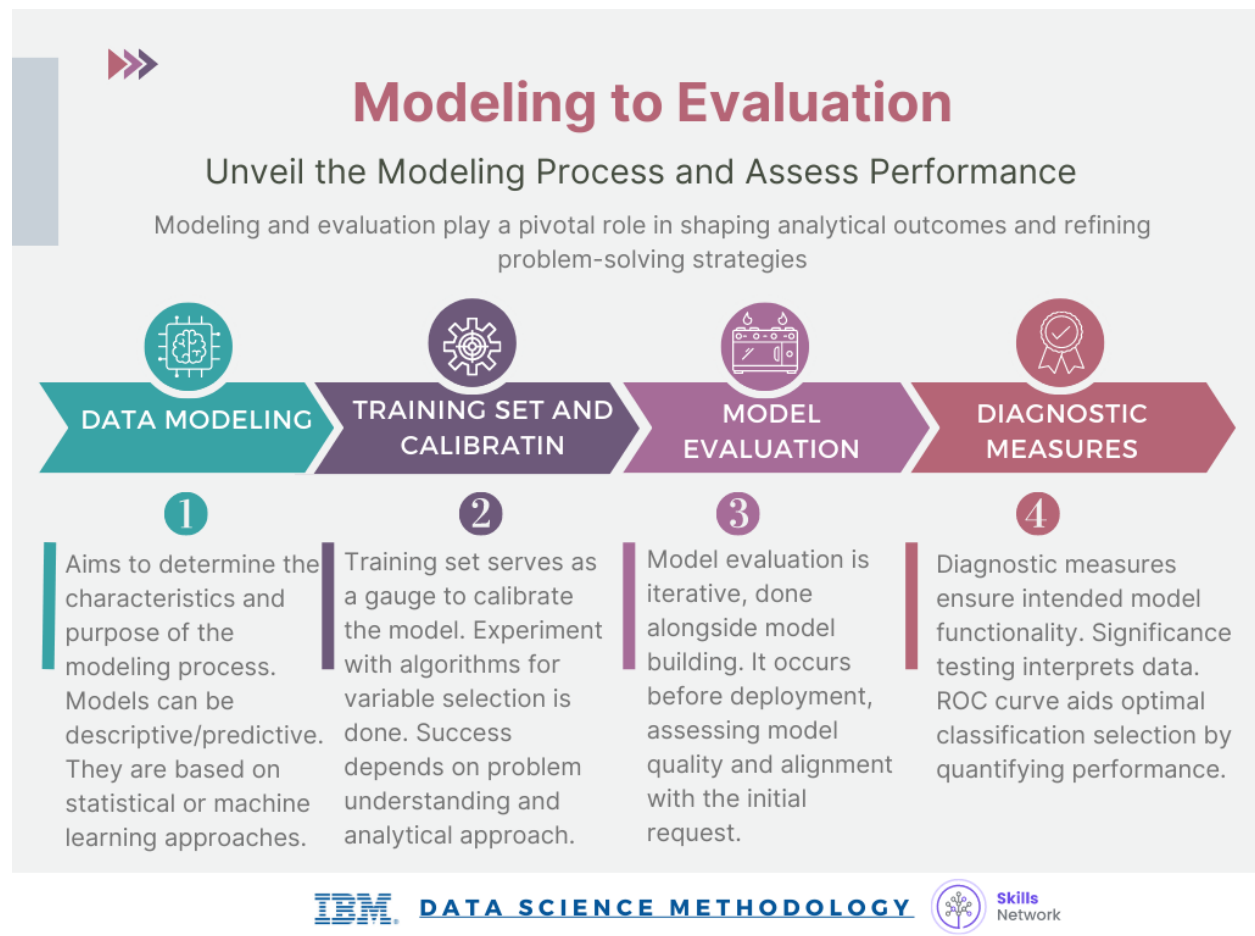
### Module 2 Lesson 2: Modeling to Evaluation



**Skills**  
Network

**Congratulations! You have completed this lesson. At this point in the course, you know:**

- The end goal of the Modeling stage is that the data model answers the business question.
- The data modeling process uses a training data set. Data scientists test multiple algorithms on the training set data to determine whether the variables are required and whether the data supports answering the business question. The outcome of those models are either descriptive or predictive.



- The Evaluation phase consists of two stages, the diagnostic measures phase, and the statistical significance phase.
- During the Evaluation stage, data scientists and others assess the quality of the model and determine if the model answers the initial Business Understanding question or if the data model needs adjustment.
- The ROC curve, known as the receiver operating characteristic curve, is a useful diagnostic tool for determining the optimal classification model. This curve quantifies how well a binary classification model performs, declassifying the yes and no outcomes when some discrimination criterion is varied.

## Lesson summary

### Module 3 Lesson 1: Deployment to Feedback

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**Congratulations! You have completed this lesson.**  
**At this point in the course, you know:**

- Stakeholders, including the solution owner, marketing staff, application developers, and IT administration evaluate the model and contribute feedback.
- During the Deployment stage, data scientists release the data model to a targeted group of stakeholders.
- Stakeholder and user feedback help assess the model's performance and impact during the Feedback stage.

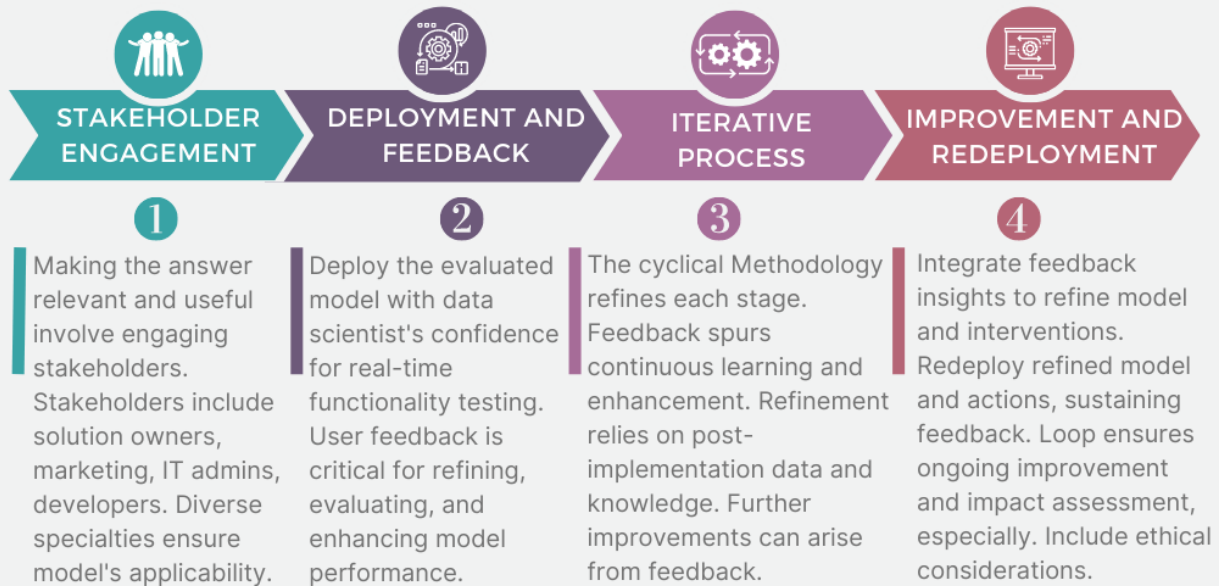
- The model's value depends on iteration; that is, how successfully the data model incorporates user feedback.



## From Deployment to Feedback

### Real-world Deployment, feedback and Redeployment

Maximizing Data Science Impact through Stakeholder Engagement and Iterative Refinement





## **Summary this course:**

### **Review what you learned**

After completing this course, you learned many facts about data science methodology.

Here are 14 key, high-level takeaway facts you'll want to remember from this course.

- Foundational methodology, a cyclical, iterative data science methodology developed by John Rollins, consists of 10 stages, starting with Business Understanding and ending with Feedback.
- CRISP-DM, an open source data methodology, combines several data-related methodology stages into one stage and omits the Feedback stage resulting in a six-stage data methodology.
- The primary goal of the Business Understanding stage is to understand the business problem and determine the data needed to answer the core business question.
- During the Analytic Approach stage, you can choose from descriptive diagnostic, predictive, and prescriptive analytic approaches and whether to use machine learning techniques.
- During the Data Requirements stage, scientists identify the correct and necessary data content, formats, and sources needed for the specific analytical approach.
- During the Data Collection stage, expert data scientists revise data requirements and make critical decisions regarding the quantity and quality of data. Data scientists apply descriptive statistics and visualization techniques to thoroughly assess the content, quality, and initial insights gained from the collected data, identify gaps, and determine if new data is needed, or if they should substitute existing data.
- The Data Understanding stage encompasses all activities related to constructing the data set. This stage answers the question of whether the collected data represents the data needed to solve the business problem. Data scientists might use descriptive statistics, predictive statistics, or both.
- Data scientists commonly apply Hurst, univariates, and statistics such as mean, median, minimum, maximum, standard deviation, pairwise correlation, and histograms.
- During the Data Preparation stage, data scientists must address missing or invalid values, remove duplicates, and validate that the data is properly formatted. Feature engineering and text analysis are key techniques data scientists apply to validate and analyze data during the Data Preparation stage.
- The end goal of the Modeling stage is that the data model answers the business question. During the Modeling stage, data scientists use a training data set. Data scientists test multiple algorithms on the training set data to determine whether the variables are required and whether the data supports answering the business question. The outcome of those models is either descriptive or predictive.
- The Evaluation stage consists of two phases, the diagnostic measures phase, and the statistical significance phase. Data scientists and others assess the quality of the model and determine if the model answers the initial Business Understanding question or if the data model needs adjustment.

- During the Deployment stage, data scientists release the data model to a targeted group of stakeholders, including solution owners, marketing staff, application developers, and IT administration.,
- During the Feedback stage, stakeholders and users evaluate the model and contribute feedback to assess the model's performance.
- The data model's value depends on its ability to iterate; that is, how successfully the data model incorporates user feedback.

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