



East Lodge Capital

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Executive Summary

- ▶ East Lodge Capital Partners LLP (“East Lodge”) is a London-based investment management firm founded by Alistair Lumsden in August 2013. The East Lodge Capital Credit Opportunities Fund Ltd. (the “Fund”) launched on 1st April 2014
- ▶ The Fund seeks to exploit opportunities in global structured credit and European direct lending markets and aims to achieve attractive risk-adjusted returns for investors
- ▶ Mr. Lumsden was most recently CIO of Asset Backed Securities at CQS, where he built and managed the firm’s \$3.2 billion ABS business globally. He is joined by his former partner, Steve Swallow, with whom he has worked since 1997. Messrs. Lumsden and Swallow each have over twenty years’ investment experience
- ▶ East Lodge’s senior investment team averages 20 years’ experience. Five of the firm’s senior professionals worked together at their prior firms
- ▶ Partners have invested a significant portion of their liquid net worth into the Fund at launch and Mr. Lumsden has made a sizeable working capital commitment to ensure a robust and sustainable business



What is our Edge?

Consistent Alpha Generation

Alistair Lumsden has been involved in credit markets since the early days of securitisation. He has produced attractive risk adjusted returns through various market cycles including the global financial crisis

Highly Experienced Team

The East Lodge senior investment team averages 20 years' experience across a broad cross section of the market. Team members have extensive networks of contacts throughout the industry

Deep European Expertise

Limited number of Hedge Funds with the necessary years of experience investing in and trading European assets; European expertise and location allows for greater access to these opportunities

High Barriers to Entry

Complex nature of these securities coupled with the costs involved and expertise required to develop an effective modelling effort, creates high barriers to entry



Market Opportunity

Key Areas of Focus

European Opportunities

- ▶ RMBS
- ▶ CMBS
- ▶ CLOs
- ▶ European data warehouse
- ▶ Residential lending
- ▶ Commercial lending

US Opportunities

- ▶ US Non-Agency
- ▶ Expanding underwriting guidelines
- ▶ Forbearance/Shared appreciation
- ▶ Rep and Warranty settlements
- ▶ Continued HPA & borrower performance improvement
- ▶ CLOs

Short Opportunities

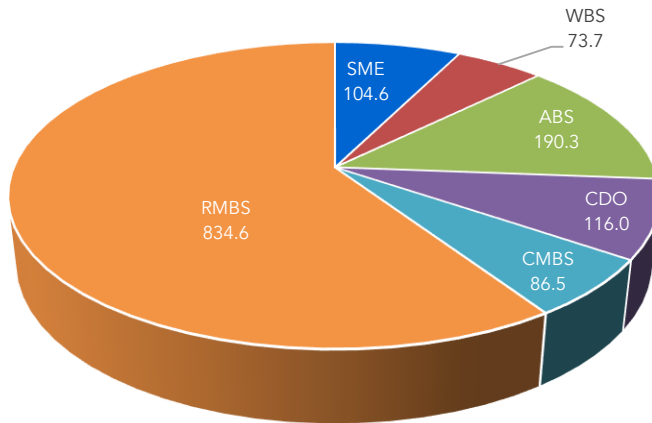
- ▶ Bank CDS
- ▶ Index trades
- ▶ Option strategies on the above limit downside
- ▶ Sovereign shorts
- ▶ Equity shorts
- ▶ FX Options



Market Opportunity

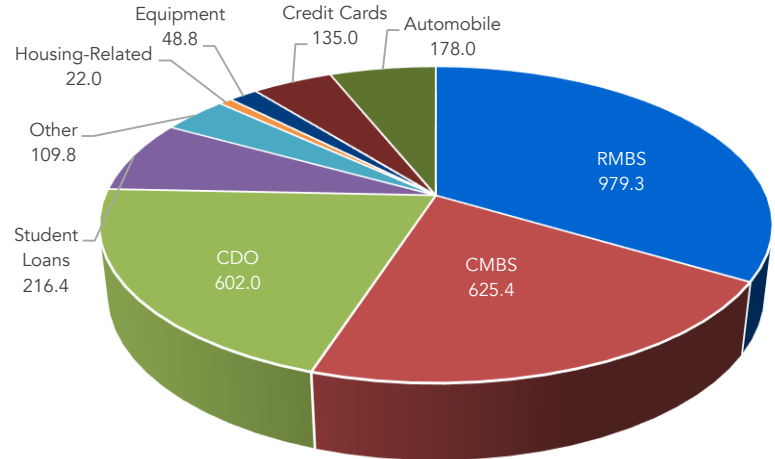
Investment Universe¹

European ABS Outstandings by Sector (€ bn)²:



Total = €1,405.7bn (Approximately \$1,542bn)

US ABS Outstandings by Sector (\$ bn)³:



Total = \$2,916.7bn

¹ Outstanding ABS as at Q3 2014

² JP Morgan ABS Weekly Datasheet (March 2015)

³ SIFMA Q3 2014



Market Opportunity

Current Themes

Eurozone Trends

- ▶ ECB purchase of ABS and European QE
- ▶ Regulation, ECB Asset Quality Review, 'risk weighted assets' focus
- ▶ Bank asset sales in 2014 and renewed support for securitisation

QE / Rising Rates

- ▶ End of US QE coupled with rising rates leads to asset price volatility
- ▶ Greater demand for floating rate assets

Illiquidity Premium

- ▶ European ABS and Direct Lending offer an illiquidity premium
- ▶ Limited number of funds with appropriate experience to evaluate risk opportunities effectively and differences in legal process by jurisdiction

Housing Price Affordability

- ▶ Affordability above long run average / increasing prices
- ▶ Fewer borrowers in negative equity

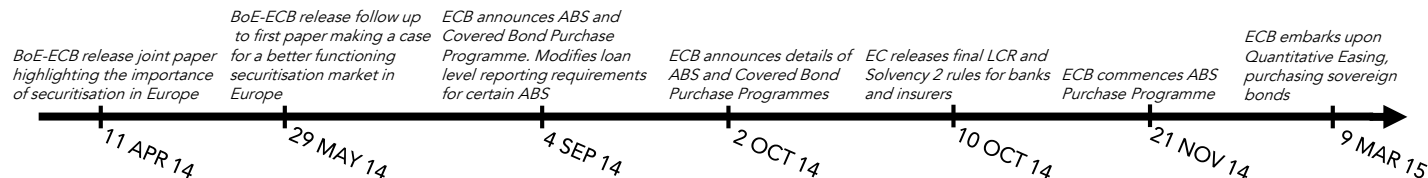
Underwriting Standards

- ▶ Tighter underwriting standards and better quality collateral
- ▶ More opportunity lower in the capital structure



Market Opportunity

ECB → Fixing the Market...when the fundamentals make sense



ECB Programme Details

- ▶ The ECB has commenced the ABS Purchase Programme (ABSPP) and Covered Bond Purchase Programme (CBPP3), buying a broad range of “simple and transparent” ABS and Covered Bonds
- ▶ Programmes will have a sizeable impact on ECB Balance sheet → Draghi implied they could make up to €1 trillion of purchases
- ▶ Senior & Guaranteed Mezz ABS will be purchased in primary & secondary
- ▶ RMBS & real economy assets included
- ▶ CMBS is eligible, but stringent criteria make it difficult for these deals to qualify

East Lodge Viewpoint

- ▶ ECB purchases will be heavily focussed on senior tranches and new issue
- ▶ ECB filling hole left following the demise of SIVs and Bank Conduits
- ▶ Banks can securitise and achieve capital relief and balance sheet reduction
- ▶ Buyers get access to strongly underwritten consumer credit
- ▶ Market liquidity improves with more supply



Team

Organisational Chart¹

MANAGEMENT COMMITTEE

Michael Payne <i>Chief Risk Officer</i> 27 Years	Steve Swallow <i>Portfolio Manager</i> 24 Years	Alistair Lumsden <i>Chief Investment Officer</i> 23 Years	Shawn Wells <i>Chief Operating Officer</i> 25 Years	Karyn Geringer <i>Head of Business Development</i> 17 Years
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PORTFOLIO MANAGEMENT

Alistair Lumsden <i>US RMBS, Hedging/ Short Strategies</i>	Steve Swallow <i>CRE, European ABS & Less Liquid Strategies</i>	Rob Riley <i>Portfolio Manager European CMBS</i> 13 Years	Richard Skeet <i>Portfolio Manager European RMBS & CLO</i> 11 Years	Robert Gartner <i>Portfolio Manager US RMBS & Monoline</i> 27 Years
Vishal Shah <i>Chief Technology Officer</i> 11 Years	Sophie Hawkes <i>Senior Analyst Financials</i> 18 Years	Aleks Nikolic <i>Analyst Model Development</i> 3 Years		

OPERATIONS & INFRASTRUCTURE

Shawn Wells <i>Chief Operating Officer</i>		Karyn Geringer <i>Head of Business Development</i>	
Tom Willoughby <i>Head of Operations</i> <i>18 Years</i>	Igor Kralj <i>Head of Accounting</i> <i>6 Years</i>	Melanie Harington <i>Investor Relations & Marketing</i> <i>4 Years</i>	Ellie Hampton <i>PA & Office Manager</i> <i>4 years</i>

¹Years of experience in industry / finance



Team

Portfolio Management

- ▶ Alistair Lumsden launched and managed successful funds at his two prior firms. From 2001 to 2006, Mr. Lumsden built and ran Tango, a \$10 billion structured investment vehicle at Rabobank. From 2006 to 2012 he built and ran the \$3.2 billion CQS ABS strategies including the \$2.3 billion CQS ABS fund
- ▶ Steve Swallow is a Portfolio Manager at East Lodge with extensive experience in European ABS with a focus on CMBS, RMBS and loans. He was Head of European ABS at CQS and has spent over twenty years in European credit markets
- ▶ Richard Skeet is a Portfolio Manager at East Lodge. He has strong experience in European ABS and US Subprime markets. He was a European ABS trader at Citigroup, and has spent eight years trading European and US Credit markets
- ▶ Rob Riley is a Portfolio Manager at East Lodge. He has extensive experience in CMBS and CRE debt markets. Mr. Riley spent 4 ½ years at HSBC as a Portfolio Manager, and 5 years at Standard & Poor's as a CMBS Structured Finance Ratings Analyst
- ▶ Rob Gartner is a Portfolio Manager at East Lodge, with 27 years of experience in trading, research and portfolio management. He was previously focused on mortgage credit and prepayment modelling
- ▶ Michael Payne is Chief Risk Officer at East Lodge. Mr. Payne holds a PhD in Finance and is an experienced Portfolio Manager with a strong background in quantitative modelling and risk management
- ▶ Sophie Hawkes is a Senior Analyst at East Lodge. Previously, Ms. Hawkes spent nine years at Rabobank, having taken over management of Tango when Mr. Lumsden left to set up the CQS ABS Fund



Team

Portfolio Management (cont'd)

- ▶ Vishal Shah is Chief Technology Officer at East Lodge. Mr. Shah was previously a senior technology developer at FM Capital Partners, where he was primarily responsible for building an ETF arbitrage trading strategy, building and back testing models involving systematic trading
- ▶ Aleks Nikolic is an Analyst at East Lodge, focusing on model development. Mr. Nikolic is currently pursuing a Ph.D. in Physics on a part time basis at the University of Cambridge

Operations & Infrastructure

- ▶ Shawn Wells is Chief Operating Officer and Chief Compliance Officer at East Lodge. Mr. Wells has over twenty-four years of experience, having previously served as General Counsel and CCO of Roc Capital. At East Lodge, Mr. Wells oversees development of the Firm's operational infrastructure
- ▶ Karyn Geringer is Head of Business Development at East Lodge where she is responsible for the Firm's Marketing, Business Development and Investor Relations efforts globally. Previously, Ms. Geringer was Head of Marketing, Americas at CQS, a London-based multi-strategy firm
- ▶ Thomas Willoughby is Head of Operations at East Lodge. Mr. Willoughby was previously Operations Manager at ECM, a \$20 billion structured finance and corporate credit manager in Europe
- ▶ Igor Kralj is Head of Accounting at East Lodge. Previously, Mr. Kralj was a Senior Fund Accountant at Wells Fargo Global Fund Services. He is a CIMA qualified accountant



Team

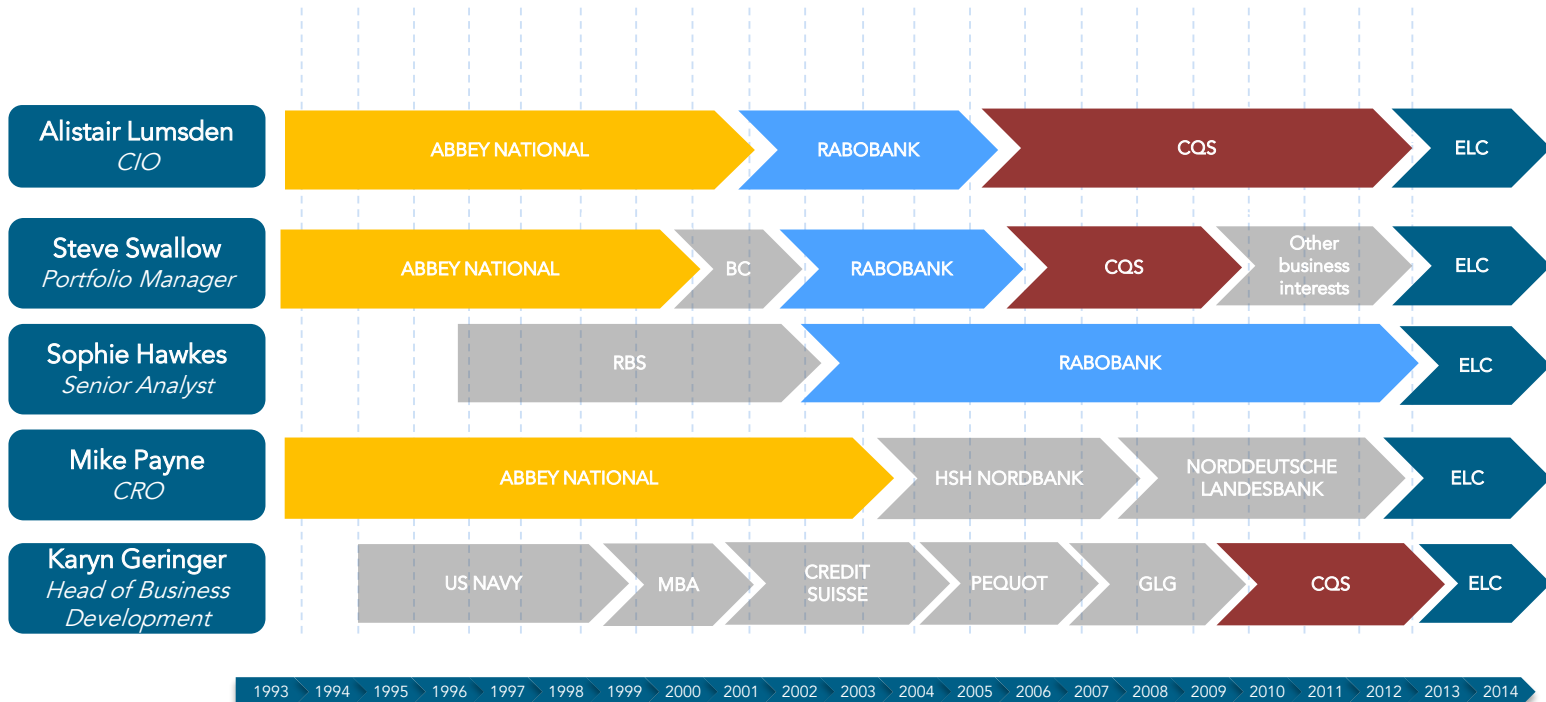
Operations & Infrastructure (cont'd)

- ▶ Melanie Harington is a Marketing and Investor Relations Associate at East Lodge. Ms. Harington trained as a Management Consultant at Accenture, specialising in capital markets, before joining East Lodge
- ▶ Ellie Hampton is a PA and Office Manager at East Lodge. Ms. Hampton was an Executive Assistant at Moelis & Company, where she supported a large team of Managing Directors, before joining East Lodge



Team

Experience working together at prior firms



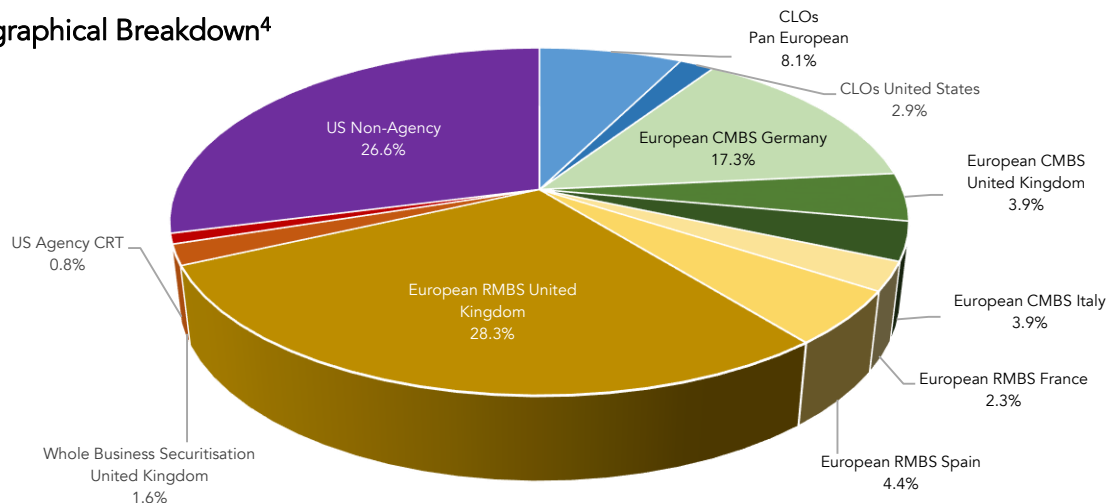
Historical Performance

Performance Since Inception of the Fund

East Lodge Capital Credit Opportunities Fund¹

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2014				4.27% ²	1.21%	1.81%	0.54%	-0.42%	1.05%	-0.55%	-0.39%	-0.48%	7.15%
2015	0.97%	0.10%	0.43%	0.57%									2.09%

Geographical Breakdown⁴



¹ Returns are shown net of fees and expenses. Please see disclaimer for further details.

² Performance shown is that of the East Lodge Capital Credit Opportunities Fund, Ltd. and is unaudited and reflects the capping of certain Fund expenses by the investment manager. In addition, as only principal capital was invested in the Fund during the month of April 2014, no management or performance fees were charged (which fees, had they been charged, would have had the effect of reducing the returns shown).

³ The performance figure above is an unaudited estimate for Class B Shares (non-participating in Special Investments) of the East Lodge Capital Credit Opportunities Fund, Ltd.

⁴ Portfolio as at 30th April 2015. These exposures have been calculated using certain price estimates supplied by the Investment Manager



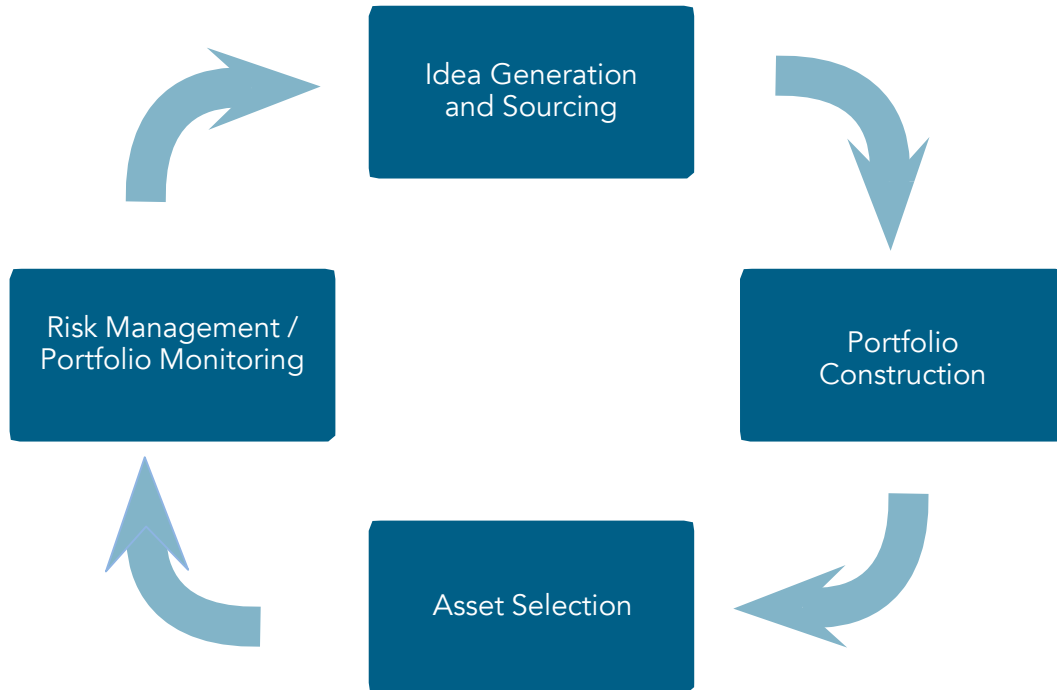
Investment Philosophy

- ▶ Structured finance markets are deep and complex, and require many years of experience to trade well
- ▶ Markets evolve through political and regulatory changes and new security development and issuance. A successful investment strategy requires a group of experienced investment professionals with an ability to adapt to current markets and trade well through difficult environments
- ▶ It is vital to always consider short alpha opportunities and to harness cheap optionality
- ▶ Strong modelling and technology is an integral part of a successful investment strategy within the global structured credit space as it allows many complex, interconnected aspects of these markets to be assessed together
- ▶ Ingenuity is best harnessed in a structured setting. Regular meetings of the investment team and the Firm's management and risk committees help to channel creativity and create an open dialogue
- ▶ Maintaining regular dialogues with our clients is a requirement and a major focus of the firm
- ▶ Producing strong risk-adjusted performance for our clients is our top priority



Investment Process

Overview



Investment Process

Idea Generation / Sourcing

Market Network

- ▶ Assets sourced through extensive market network built over 20 years
- ▶ Breadth of contacts gives team an edge in sourcing new opportunities
- ▶ Throughout the global financial crisis, Mr. Lumsden was identifying and buying heavily discounted assets from motivated sellers
- ▶ Diversity of background amongst team creates a rich source of experiences from which to develop ideas

Asset Targeting

- ▶ Long side → identify strong underlying credits or strong structural support around a credit profile
- ▶ Short side → identify similar but mis-valued credit exposure due to poor underwriting standards, high leverage or both
- ▶ Investment team will assess macro factors, political and legal risks when considering target jurisdictions

Experienced Team

- ▶ East Lodge's 9 investment professionals have extensive experience across global credit markets
- ▶ Areas of expertise span most aspects of structured finance and European direct lending
- ▶ Collaborative firm culture encourages sharing of new ideas
- ▶ Team has extensive experience in legacy assets and a strong history identifying new product opportunities



Investment Process

Portfolio Construction

Portfolio Review

- ▶ Weekly formal IC meeting led by CIO
- ▶ Broad discussion of macro events and targeted discussion of specific positions
- ▶ Every Investment team member is asked to participate / share ideas

Asset Allocation

- ▶ PMs present potential investment ideas at IC meeting
- ▶ CIO reviews existing positions and evaluates new ideas
- ▶ Final asset allocation and hedge ratio determined by CIO

Concentration Limits

- ▶ East Lodge employs concentration limits by position, geography and sector to ensure not over-exposed
- ▶ Regularly reviewed and refined

Scenario Analysis

- ▶ Quantitative measures utilized to ensure portfolio can withstand a variety of market events
- ▶ Subjective judgement used to avoid heavy concentration to less well-defined portfolio risks

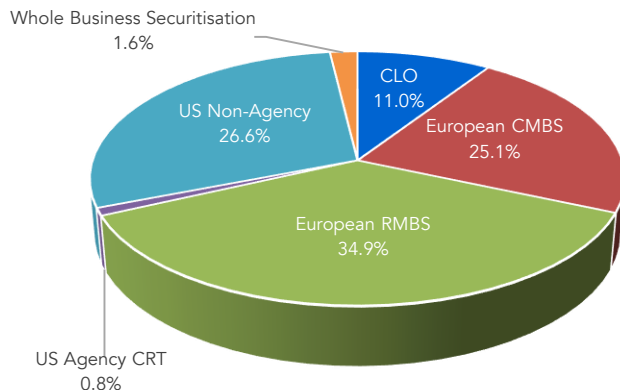


Investment Process

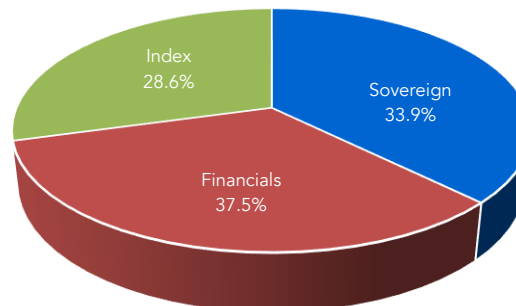
Portfolio Construction

East Lodge Capital Credit Opportunities Fund Exposures¹

Long Credit Exposure



Short Credit Exposure



Total Long Credit Exposure as % of NAV¹

197.4%

Total Short Credit Exposure as % of NAV¹

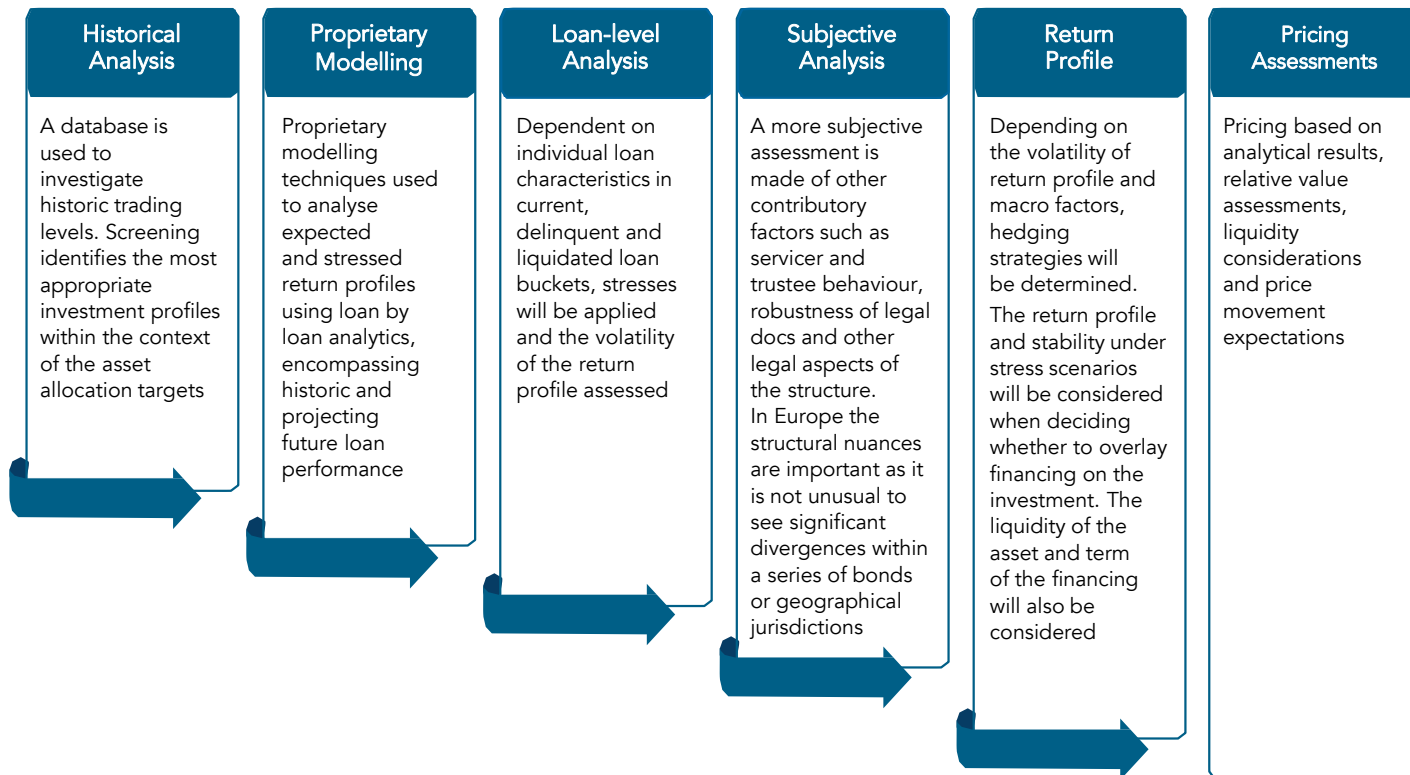
44.6%

¹ Portfolio as at 30th April 2015. These exposures have been calculated using certain price estimates supplied by the Investment Manager



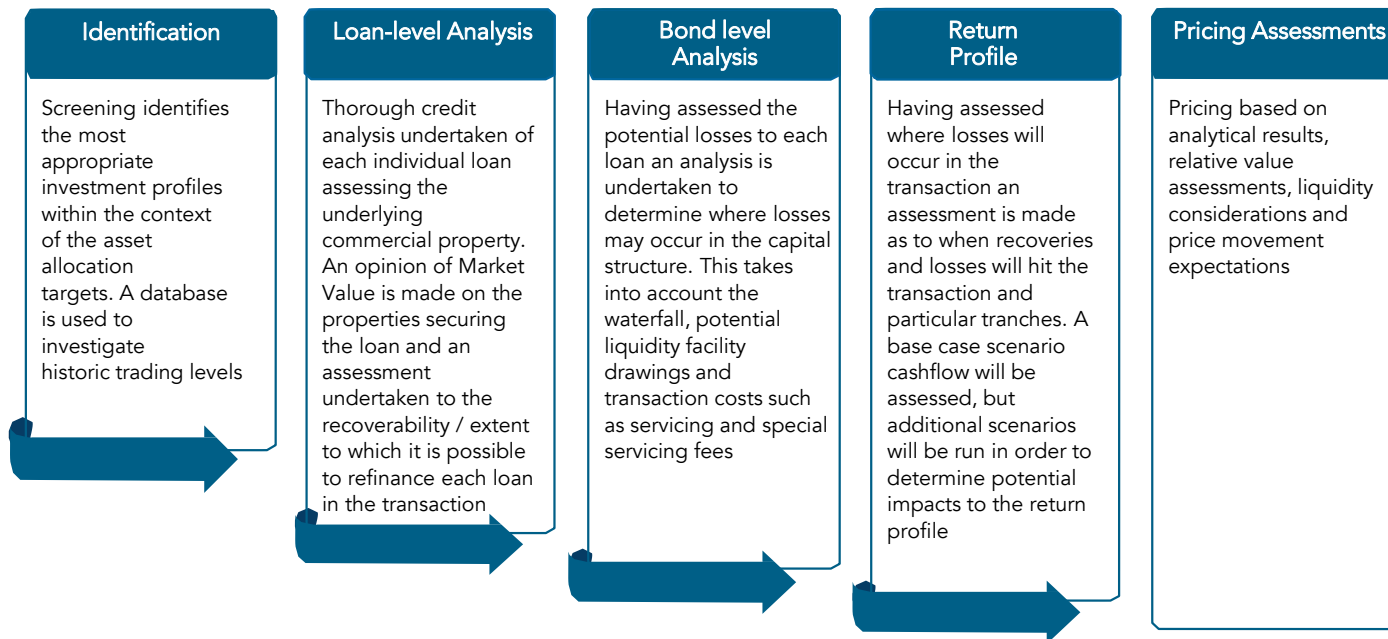
Investment Process

Asset Selection - RMBS



Investment Process

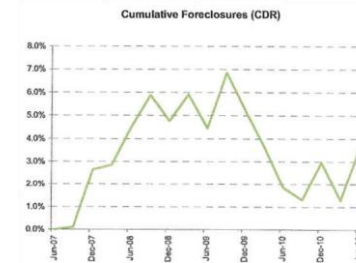
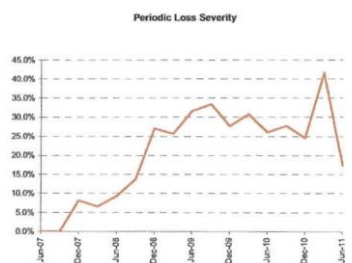
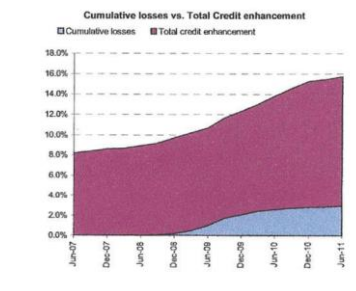
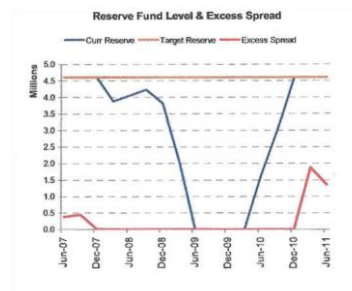
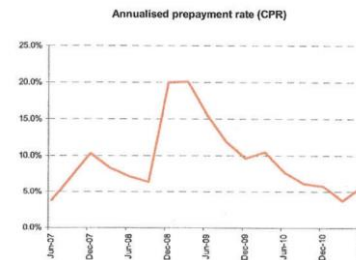
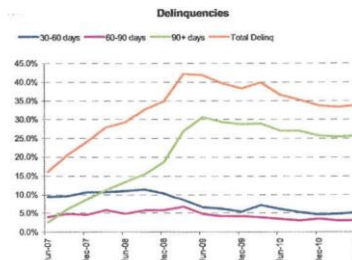
Asset Selection – European CMBS



Investment Process

Portfolio Monitoring

- ▶ P&L is measured by position and strategy, and assessed versus expectations
- ▶ Scenario analysis is utilized to assess worst case loss on a portfolio basis
- ▶ Surveillance is crucial to validate or change modelling assumptions, and is a key early indicator of macro level economic deterioration



European Direct Lending

Opportunity Set

- ▶ Tightening of regulations globally to prevent another banking crisis is prompting banks to offload financial assets onto the capital markets and is making it more expensive and difficult for banks to lend
- ▶ Consequently, banks have reduced or plan to reduce future lending to the private sector. Non-bank lenders can fill the void, through buying distressed loans or making new loans. Direct commercial real estate (CRE) lending and corporate lending to small and medium enterprises (SME) provide attractive IRR characteristics
- ▶ Banks are again starting to lend to “vanilla” opportunities in European real estate. East Lodge’s focus is on filling the void where there is currently very limited access to financing
- ▶ Credit opportunities in British and Western European CRE are sourced through established relationships within the banking and property sectors. East Lodge seeks to structure loans whilst often benefitting from the property equity upside through structured mechanisms to capture enhanced value creation
- ▶ In the corporate sector, larger companies can arrange bond issues and have many willing lenders. SMEs and property investors are not large enough for this to be an option, and have traditionally relied on bank lending
- ▶ Steve Swallow has been involved in European loan origination since 1987. He began his career in the UK commercial banking sector as both a residential and commercial property lender, ultimately becoming one of the highest mandate holders for CRE and residential lending in a major UK commercial bank.
- ▶ Whilst there has been increased interest in European direct lending, East Lodge is focussed on European CRE lending with smaller sized opportunities (\$5-30mn), where there is significantly less competition



European Direct Lending

Structure for Special Investments

- ▶ European Direct Lending opportunities will be housed in a separate tranche of the Fund that investors can choose to opt into. Up to 20% of an investor's commitment at the time of subscription can be utilized for European Direct Lending opportunities, with subsequent recycling of capital following each realization
- ▶ These opportunities will generally be 3-5 years in duration and will focus on the smaller end of the spectrum ranging from \$3–30mn in size
- ▶ In certain situations where East Lodge determines that additional value can be extracted from the facility, a loan can be extended for up to two additional one year periods
- ▶ At any point following the 2 year anniversary of an investor's participation in European Direct Lending opportunities (with 90 days' prior written notice), an investor may elect to opt out of future Special Investment opportunities and/or may elect to no longer have the capital recycled into future opportunities



Modelling and Technology

Overview

Financial Modelling a Key Part of Structured Credit Investing

- ▶ Financial modelling is a core foundation of credit evaluation and portfolio construction in structured finance
- ▶ Models can be built and implemented for different geographies as available data is more robust than ever
- ▶ Model output is important but should never be the sole driver of an investment decision

Deep Modelling Expertise at East Lodge

- ▶ East Lodge's CIO was instrumental in model development at his prior firms
- ▶ Five of East Lodge's investment professionals have modelling, technology and computer science backgrounds
- ▶ Model development expertise and real world trading experience is vital to extracting alpha
- ▶ Different geographies require specific expertise to build and maintain powerful models

Models Must be Continuously Tested and Refined

- ▶ Prior to launch, the East Lodge team spent 4 months developing, testing and implementing US and European models
- ▶ The investment team continually review/refine models to ensure projections are at the cutting edge of the industry



Modelling and Technology

Geographic Idiosyncrasies

- ▶ In the US, loan level data is readily accessible to anyone willing to pay for it (Intex and MBS Data)
- ▶ East Lodge's US model incorporates raw data into a series of steps:
 - Evaluate default and prepayment history
 - Capture credit risk of the loans
 - Incorporate servicer specific assumptions
 - Adjust for geographic performance factors
 - Estimate loss severity
- ▶ In Europe, loan level data was historically weak or nonexistent. This began to change when the ECB found a creative solution → "EDW" (European Data Warehouse) requires data to be available in a standardized format

TO BE ELIGIBLE FOR FUNDING AT THE ECB WINDOW → LOAN LEVEL DATA MUST BE AVAILABLE

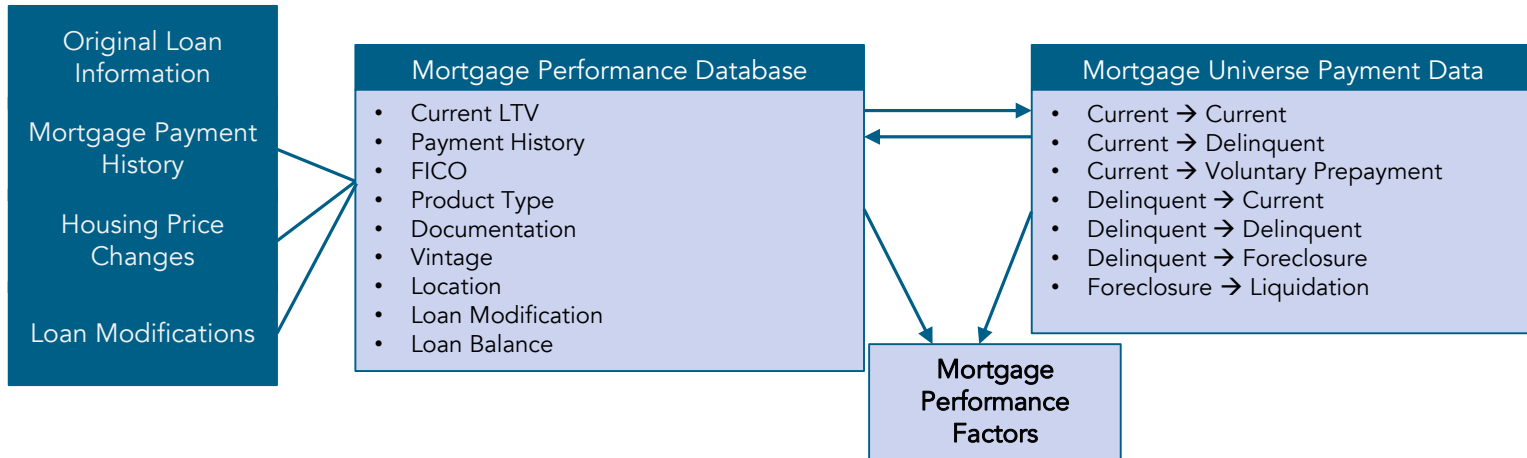


Modelling and Technology

US Model

- ▶ East Lodge US model incorporates various scenarios
 - Prepayment variations
 - Default (amount/timing)
 - Loss severity
 - Differences in servicer behavior
- ▶ We stress for:
 - Servicer advancing
 - Loan modifications
 - Changes in interest rates

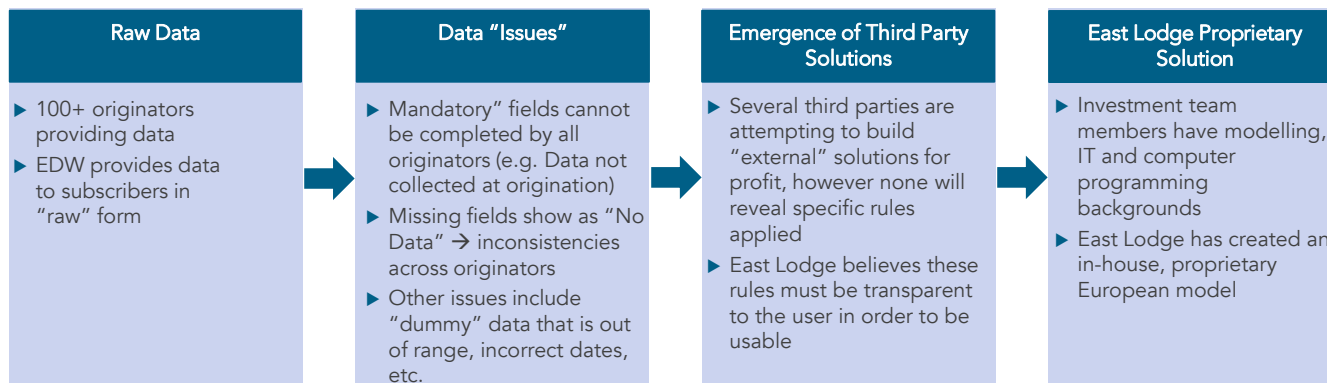
- ▶ Look through to specific deals and specific collateral
- ▶ Chart loan level history, prepayment rates, default rates, yield curve and cash flows
- ▶ Evaluate the merits of each individual deal in addition to how it has performed relative to collateral from the same shelf during the same period of time.



Modelling and Technology

European Model

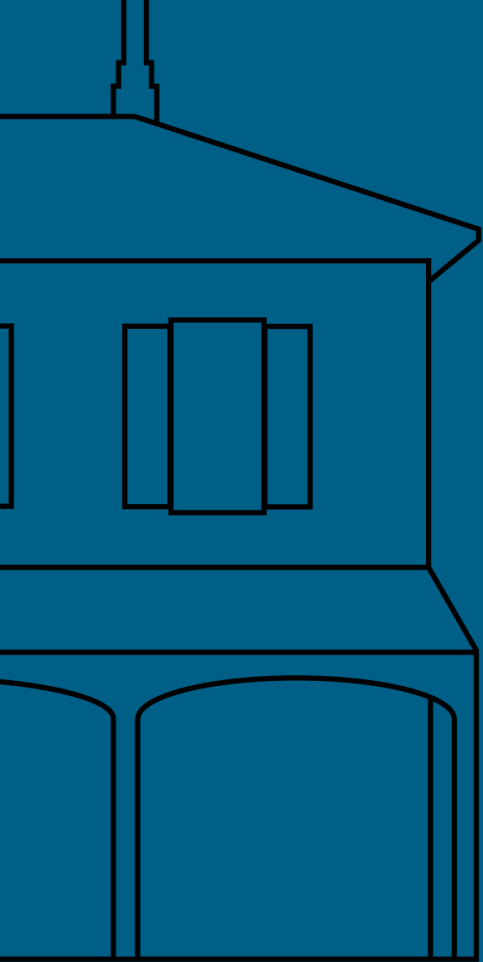
- ▶ In the last 2 years, there has been a proliferation of European loan level data due to new ECB repo funding requirements. However, the availability of data itself does not make it accessible to everyone
- ▶ Years of experience in European structured credit markets coupled with modelling, IT and computer programming backgrounds gives East Lodge's team an edge in European modelling
- ▶ EDW initiative is a good start, but there are many challenges to overcome



Risk Management

- ▶ Risk management at East Lodge involves a multi-faceted approach whereby both portfolio risks and business risks are continuously reviewed and monitored
- ▶ The Risk Management Committee consists of the CRO, CIO, COO and Portfolio Managers and meets on a monthly basis, or more frequently as required
- ▶ Consideration of all portfolio risks including:
 - Portfolio Limits and Concentration Risk
 - Market Liquidity
 - Effectiveness of Hedging Strategy
 - Excess Margin and Cash Management
 - Leverage Management
 - Counterparty Risk Management
 - Liquidity Risk Management and Portfolio Protection
 - Macro and Micro Risks
- ▶ Business/operational risks are also reviewed at the weekly meeting and any issues are highlighted to the Management Committee, as necessary
- ▶ Formal meeting minutes are recorded and maintained for all risk discussions
- ▶ Material issues are communicated to the board of the Fund to facilitate full transparency and investor reporting considerations





Appendix

Fund Information

Fund Terms	
Domicile	Offshore: Cayman Islands Onshore: Delaware
Minimum Investment	\$1,000,000
Management Fee	2%
Performance Fee	20%
High Water Mark	Yes
Subscriptions	Monthly
Redemptions*	Quarterly
Notice Period	90 days
Gate	Investor-level; 25% per quarter
Lock-up	1 year (soft)
Special Investments	Opt in, opt out subject to 20% limit

Service Providers	
Auditor	EY
Administrator	Wells Fargo Global Fund Services LLC
Legal Counsel	Schulte, Roth & Zabel International LLP/ Maurant Ozannes
Prime Brokers	Barclays and Bank of America Merrill Lynch

* Quarterly redemptions following a 1 year Soft Lock subject to a 4% early redemption penalty if redeemed within the first 12 months.



Biographies

Portfolio Management

Alistair Lumsden, *Chief Investment Officer*

Mr. Lumsden is Chief Investment Officer at East Lodge and a member of the Firm's Management Committee. In this role, he oversees all investment decisions for the Fund. In addition, he takes primary responsibility for trading US RMBS, Monoline Wrapped, and Short/Hedging Strategies. Until December 2012, Mr. Lumsden was Chief Investment Officer of ABS strategies at CQS and a member of CQS' Executive Committee and Risk Committee. In this role, he oversaw all ABS strategies globally and was responsible for overall asset purchase, asset allocation and financial leverage. Prior to CQS, Mr. Lumsden was an Executive Director and Senior Asset Manager of the Vehicle Management Group at Rabobank International where he was responsible for asset identification, analysis and purchase for structured investment vehicles (ABS and Financials). He was a founding member of a three person management team responsible for structuring, launching and running a third party structured investment vehicle called Tango, established in 2002, and he built this to \$10 billion before leaving to join CQS in 2006. Mr. Lumsden started his career in finance at Abbey National Treasury Services where he held the roles of analyst and portfolio manager, latterly responsible for global mortgage products and other ABS. Mr Lumsden holds a BSc – 1st Class in Business and Management Studies from the University of Bradford.

Steve Swallow, *Portfolio Manager*

Mr. Swallow is a Portfolio Manager at East Lodge and a member of the Firm's Management Committee. He focusses on European ABS and European Direct Lending. Previously he was Head of European ABS at CQS managing investments and trading across the ABS sector within Europe. Prior to CQS, Mr Swallow was Executive Director, Director of Credit of the Vehicle Management Group of Rabobank International. He was a founding member of the team responsible for the launch and growth of Tango, a Structured Investment Vehicle joint venture with Citibank. Prior to his tenure with Rabobank, Mr Swallow was a Senior Research Analyst at Barclays Capital, producing both internal and external research on the European ABS market, particularly on RMBS and CMBS. Previously Mr Swallow was a Senior Credit Analyst at Abbey National Treasury Services, working within the ABS credit department and responsible for the analysis of multi-billion dollar investment portfolios, again with specific responsibility for European RMBS and CMBS. Mr Swallow spent the first ten years of his career within the UK Commercial Banking sector, working as both a residential and a commercial property lender, latterly as one of the highest mandate holders within the bank.



Biographies

Portfolio Management (cont'd)

Rob Riley, *Portfolio Manager*

Mr. Riley is a Portfolio Manager at East Lodge focussing on European CMBS markets. Prior to joining East Lodge he was a Portfolio Manager for CMBS and Commercial Real Estate debt investments at HSBC, responsible for managing a portfolio of \$7 billion in UK, European and US CMBS bonds. Previously, Mr. Riley was a CMBS Structured Finance Ratings Analyst at Standard & Poor's in London. Mr Riley started his career valuing commercial real estate at Colliers CRE, covering retail, shopping centres, offices and industrial distribution units. Mr. Riley holds a BSc – 1st class (hons) in Valuation Surveying from Staffordshire University. Mr Riley is a fully qualified member of the Royal Institute of Chartered Surveyors, and holds the Investment Management Certificate (IMC) .

Richard Skeet, *Portfolio Manager*

Mr. Skeet is a Portfolio Manager at East Lodge, focussing on European RMBS & CLO markets. Prior to joining East Lodge, he was a European ABS Trader at Citigroup, responsible for making markets in European ABS Products with a focus on esoteric credits. Prior to Dodd Frank, Mr. Skeet was responsible for trading European ABS and US Subprime in cash and synthetic forms on Citigroup's proprietary book. Before this, Mr Skeet was a member of the Fixed Income Structured Credit Derivatives team with a focus on ABS correlation and structured credit products. Mr. Skeet started his career as an IT Architect before moving to the ABS correlation trading desk where he helped build their risk systems. Mr. Skeet holds an MEng – 1st Class in Computer Systems Engineering from the University of Warwick.

Robert Gartner, *Portfolio Manager*

Mr. Gartner is a Portfolio Manager at East Lodge, focusing on US RMBS, monolines and model development at East Lodge. He has over 20 years of trading and research experience in the mortgage and asset backed markets. Most recently, Mr. Gartner was responsible for housing price, prepayment and default modelling at Hudson Advisors. Previously, he was a partner in the Structured Finance Group at GSO/Blackstone where he managed the investment analysis and directed the development of the group's multiple analytical models. Before moving to GSO, Mr. Gartner traded second lien mortgages at Nomura Securities and subprime and second lien mortgages at Winter Group. Mr. Gartner has also held research and portfolio management positions at Brevan Howard, Capital Lease Funding, LASER Advisors and Donaldson, Lufkin and Jenrette. He graduated from New York University with a BS in Quantitative Analysis and Marketing.



Biographies

Portfolio Management (cont'd)

Michael Payne, *Chief Risk Officer*

Mr. Payne is Chief Risk Officer at East Lodge and a member of the Firm's Management Committee. Mr. Payne was most recently Head of Consumer ABS Investments responsible for a €1.5bn portfolio of UK and European Prime Residential Mortgage Backed Securities (RMBS), UK non-conforming RMBS, US Agency RMBS and US Student Loans at the London branch of Norddeutsche Landesbank. Prior to this, Mr. Payne held portfolio management roles at HSH Nordbank AG and Abbey National Treasury Services where Mr. Payne worked closely with Mr. Lumsden on modelling prepayment behaviour and evaluating US RMBS. He later became portfolio manager of a \$3.5 billion portfolio of US Agency MBS. Mr. Payne holds a Bsc (Eng) in Civil Engineering, an MSc in Management Science and a PhD in Finance from Imperial College, London.

Sophie Hawkes, *Senior Analyst*

Ms. Hawkes is a Senior Analyst at East Lodge, with 17 years of experience in Structured Finance and corporate credit. Ms. Hawkes was recruited by Mr. Lumsden at Rabobank to be the second PM responsible for financial institutions. Ms. Hawkes assumed Mr. Lumsden's role when he left to start the CQS ABS fund, becoming the Senior Asset Manager and growing AUM to \$17 billion. After having a family, Ms. Hawkes returned to Rabobank analysing ABS and financial institutions. Prior to this, Ms. Hawkes worked at The Royal Bank of Scotland where she was responsible for structuring bilateral and syndicated loans, as well as a focus on distressed ABS. Ms. Hawkes holds a BSc (Hons) from the University of Exeter.

Vishal Shah, *CFA, Chief Technology Officer*

Mr. Shah is Chief Technology Officer at East Lodge. Prior to East Lodge, Mr. Shah was a senior technology developer at FM Capital Partners, a London based hedge fund, where he designed, built and maintained the technology platform. Mr. Shah was primarily responsible for building an ETF arbitrage trading strategy, building and back testing models involving systematic trading, automating and improving the risk reporting system, and managing relationships with vendors. Mr. Shah also spent 8 years in development roles at Morgan Stanley. Mr. Shah holds an MEng in Computing from Imperial College, London, and is a CFA Charterholder.

Aleksander Nikolic, *Analyst*

Mr. Nikolic is an analyst at East Lodge, focusing on model development. Mr. Nikolic received his M.Sc in Experimental and Theoretical Physics from Cambridge university and is currently pursuing a Ph.D. in Physics on a part time basis, also from Cambridge. He was previously an intern with JP Morgan, working on machine learning techniques to reduce risk facing individual brokers.



Biographies

Operations & Infrastructure

Shawn Wells, Chief Operating Officer

Mr. Wells is Chief Operating Officer and Chief Compliance Officer at East Lodge, and a member of the Firm's Management Committee. Mr. Wells has more than 20 years of experience in the investment management industry. Prior to East Lodge, Mr. Wells served as Managing Director of Roc Capital Management in New York where he headed the firm's legal, compliance and investor relations efforts. Before joining Roc, Mr. Wells was Senior Managing Director of Sterling Stamos Capital Management, a fund of funds based in Menlo Park, California, where he served as head of distribution and client service, in addition to providing legal coverage for the firm. Prior to Sterling Stamos, Mr. Wells served as general counsel of Merrill Lynch's hedge fund division in New York. Mr. Wells has also held positions at Franklin Templeton Investments, Maverick Capital and Arthur Andersen & Co. Mr. Wells is a Certified Public Accountant and is a member of the State Bar of Texas. Mr. Wells holds a JD in Law from the Southern Methodist University and a BBA in Finance and Accounting from the University of Texas at Austin, where he is a member of the Development Board and a member of the Advisory Council of the McCombs School of Business.

Karyn Geringer, Head of Business Development

Ms. Geringer is Head of Marketing and Business Development at East Lodge, and a member of the firm's Management Committee. In her role, she has overall responsibility for the firm's Marketing, Business Development and Investor Relations efforts globally. Prior to joining East Lodge Capital, Ms. Geringer was a Principal and Head of Marketing, Americas at CQS, a London-based multistrategy firm. While at CQS, she implemented a marketing and client service plan for the Americas region and led a team that was responsible for growing the firm's U.S. client base five-fold. Prior to joining CQS, Ms. Geringer was co-Head of Marketing for North America at GLG Partners where she helped build and develop the firm's institutional client base in the U.S. and Canada. Before GLG, she was a Senior Vice President at Pequot Capital Management responsible for marketing and client service in North America, and prior to this, she was a Vice President at Credit Suisse where she was a member of the capital introductions team. Ms. Geringer joined CSFB in 2001 as a coverage salesperson in the Equities Division where she focused primarily on hedge funds. Before joining CSFB, Ms. Geringer was a member of Donaldson, Lufkin & Jenrette's Private Fund Group where she was responsible for analysing and marketing private equity funds. From 1994-1999, Ms. Geringer served as an Intelligence Officer in the United States Navy attaining the rank of Lieutenant. Ms. Geringer holds a B.S. in Political Science from the United States Naval Academy, and an MBA in Finance from Columbia Business School.



Biographies

Operations & Infrastructure (cont'd)

Thomas Willoughby, Head of Operations

Mr Willoughby is Head of Operations at East Lodge, having spent most of his career in fixed income and derivatives trade operations. Prior to East Lodge, Mr. Willoughby worked with AcadiaSoft Inc, a collateral management software vendor, as a sales and account manager to buy-side firms. Previously, Mr. Willoughby was Operations Manager for European Credit Management (ECM), a London-based investment manager in structured finance and corporate credit, which at its peak had more than \$20 billion under management. At ECM, Mr. Willoughby developed the derivatives operations platform and processes, and was instrumental in efforts to spin-out the operations of ECM to GlobeOp in 2010. Mr. Willoughby also worked at Deutsche Bank and Barclays in structured credit trading as a trading assistant. In addition, Mr. Willoughby worked at Chase Manhattan Bank where he worked in the credit markets middle office and product control groups. Mr. Willoughby holds a BA (Hons) in Financial Services from The University of Portsmouth.

Igor Kralj, Head of Accounting

Mr Kralj is Head of Accounting at East Lodge. Prior to East Lodge, Mr. Kralj was a Senior Fund Accountant at Wells Fargo Global Fund Services, where he oversaw numerous functions within Fund Administration, including portfolio valuation, accrued interest calculations and cash reconciliations. Mr. Kralj was also responsible for covering East Lodge while at Wells Fargo. Mr. Kralj has experience of working across the breadth of asset classes, including global macro, arbitrage and distressed debt. Mr. Kralj received a BA from Durham University and is a CIMA qualified accountant.

Melanie Harington, Marketing & Investor Relations

Ms. Harington is East Lodge's Marketing and Investor Relations Associate. Prior to East Lodge, Ms. Harington served as a consultant at EMR, a global executive search firm, where she headed the investor relations desk in London. Before joining EMR, Ms. Harington was a consultant at Accenture, a global management consultancy, where she specialised in capital markets. Ms. Harington holds an LLB in Law from University College London.

Ellie Hampton, PA & Office Manager

Ms. Hampton is East Lodge's PA and Office Manager. Prior to East Lodge, Ms. Hampton was an Executive Assistant at Moelis & Company, where she supported a large team of Managing Directors and other senior banking professionals. Prior to Moelis & Company, Ms. Hampton was Customer Services Co-Ordinator for Hyde Housing Association.



Important Information

This document provides a general overview of strategies proposed by East Lodge Capital Partners LLP (“ELC”) (references to “this document” in this Important Information section shall include this presentation document and any associated documentation, including cover email or cover letter documentation, delivered with it).

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In addition, ELC is a recently formed entity and the Fund is in a formation stage; therefore, the information provided in this document regarding ELC’s and the Fund’s policies, procedures, and processes, which are based on ELC’s expectation on how operations will be conducted, is preliminary, is subject to change, and may not conform to actual operational experience



Important Information (continued)

This includes the investment processes, risk management processes and other tools of ELC which may be subject to review and/or change from time to time. In actual trading, individual processes may vary and may be reordered, substituted, supplemented or omitted.

An investment in the Fund is speculative and entails substantial risks, including the fact that such an investment would be illiquid and be subject to significant restrictions on transferability. No market is expected to develop for interests in the Fund. Financial instruments and investment opportunities discussed or referenced herein may not be suitable for all investors, and potential investors must make an independent assessment of the appropriateness of any transaction in light of their own objectives and circumstances, including the possible risk and benefits of entering into such a transaction. There is no guarantee that ELC will be able to identify significant market events in time to alter the Fund's portfolio or hedge the Fund's portfolio in response to such events. In addition, while the Fund may enter into hedging transactions to seek to reduce risk such transactions may not be effective or result in a poorer overall performance for the Fund than if it had not engaged in any such hedging transaction.

An investor in the Fund could lose all or a substantial amount of his or her investment. Returns generated from an investment in the Fund may not adequately compensate investors for the business and financial risks assumed. While the Fund is subject to market risks common to other types of investments, including market volatility, the Fund may employ certain trading techniques, such as the use of leverage and other speculative investment practices that may increase the risk of investment loss. Please see the Risk Factors section of the Confidential Private Placement Memorandum for certain risks

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Important Information (continued)

Performance Since Inception

Performance shown for East Lodge Capital is that of the Class A Shares of the East Lodge Capital Credit Opportunities Fund, Ltd. and is unaudited and reflects the capping of certain Fund expenses by the investment manager during the month of April 2014. In addition, as only principal capital was invested in the Fund during the month of April 2014, no management or performance fees were charged (which fees, had they been charged, would have had the effect of reducing the returns shown).

