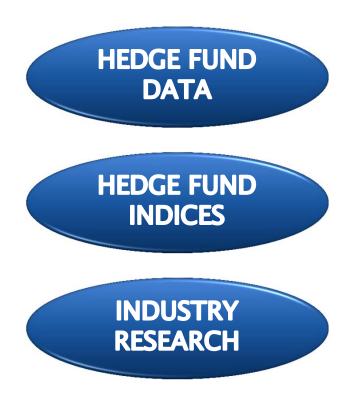
# HEDGE FUND RESEARCH, INC.

WWW.HEDGEFUNDRESEARCH.COM

# Firm and Product Overview

## HFR is the Institutional Standard

Hedge Fund Research, Inc. (HFR) is the global leader in the alternative investment research industry. Established in 1992, HFR specializes in the areas of indexation and analysis of hedge funds. HFR Database, our expansive resource for hedge fund investors, includes fund-level detail on historical performance and assets, as well as quantitative and qualitative information on thousands of hedge funds. Our industry research provides valuable analysis of our data and indices to deliver insight to institutional investors, hedge fund firms and service providers.



## **HFR Delivers**

HFR delivers a powerful fund classification system for streamlined access to information on thousands of hedge funds by strategy and regional peer groups.

HFR Database offers access to complete profiles and historical performance on established and emerging hedge fund managers. The Database is available via HFR's internally-developed web-based application, <a href="www.HFRDatabase.com">www.HFRDatabase.com</a>, as well as the industry's most popular software platforms.

HFR brings you 100+ indices of hedge fund performance ranging from industry-aggregate indices to strategy-level and regional-focused benchmarks.

HFR products provide insight into the HFRI Fund Weighted Composite Index; the industry's most widely used standard benchmark of hedge fund performance globally.

Access to HFR Index constituents available to all HFR Database subscribers.

Our Industry Report suite provides you detailed information on the performance and characteristics of an expansive set of regions and strategies within the hedge fund industry.

#### **HFR delivers!**

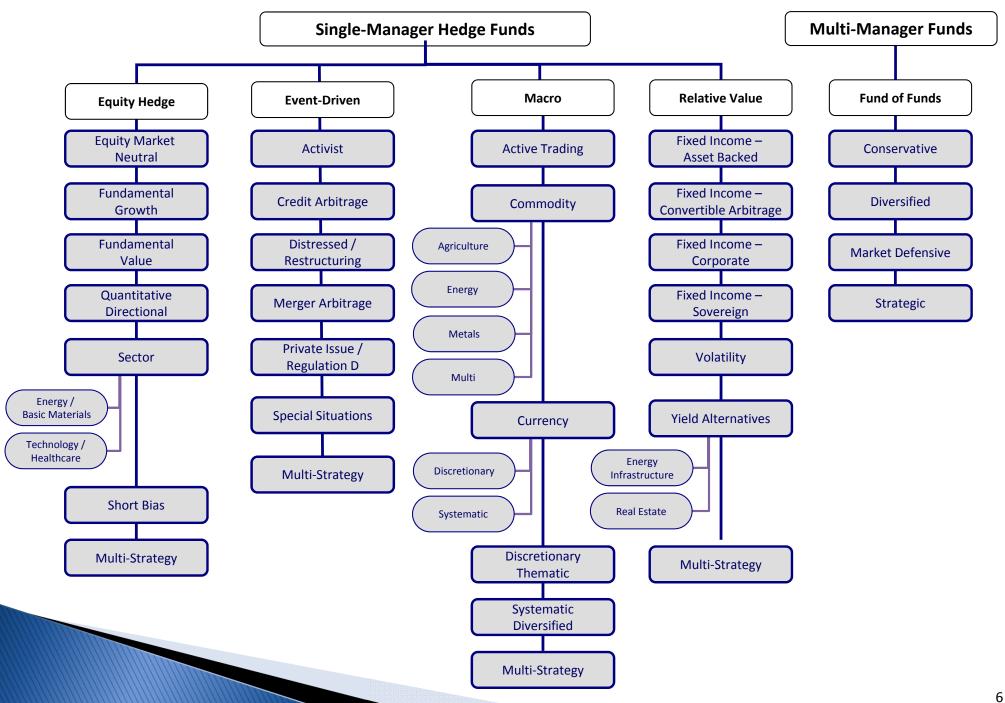
# Fund Manager Benefits

- Inclusion in HFR Database is <u>FREE</u> for all hedge fund, fund of fund and managed futures managers.
- Your funds will gain exposure to leading investors and asset allocators in hedge fund strategies.
- The HFR Database delivers your information directly inside the hedge fund screening processes of many of the world's funds of funds, family offices, pensions, endowments, insurance companies and beyond.
- Through use of the HFR Database, investors will determine if they want to commence a formal review of your firm and alternative investment products.
- Your funds will be evaluated for possible inclusion as a constituent in the HFRI and/or HFRX indices.
- Maintain 24/7 access to your information via HFR ManagerLink, our interactive web-based system.
- > HFR offers a <u>complimentary</u> **Peer Group Analysis** tool that allows you to compare your funds to a universe of peers within your strategy.

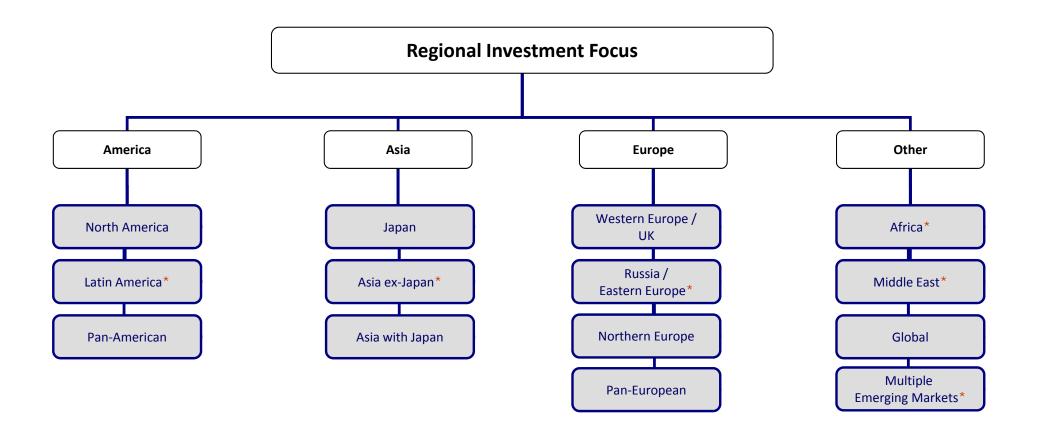
## HFR Product Differentiation

- Exclusively focused on the hedge fund industry since firm inception in 1992.
- > **HFR Indices** are the most widely used standards of hedge fund performance reference, with a significant world-wide presence.
- Over 2,500 unique asset management companies report to HFR, including firms that are well-established, as well as those that are emerging.
- HFR does not operate in a subjective, biased, promotional or marketing capacity on behalf of funds.
- > HFR Database includes historical performance on nearly 7,700 active funds.
- Historical archive of 14,000+ funds that liquidated or stopped reporting are maintained in HFR Dead Funds Database.
- Dedicated product committee reviews strategy consistency, index processes & fund coverage turnover on a monthly basis.

# **HFR Strategy Classification**



# **HFR Regional Classification**



<sup>\*</sup> Denotes Emerging Markets region

# **HFR Database Coverage**

Strategy	Sub-Strategy	# Funds	% Funds
Equity Hedge	Equity Market Neutral	313	4.08%
	Fundamental Growth	906	11.82%
	Fundamental Value	1,077	14.05%
	Multi-Strategy	314	4.10%
	Quantitative Directional	163	2.13%
	Sector - Energy/Basic Materials	81	1.06%
	Sector - Technology/Healthcare	169	2.20%
	Short Bias	9	0.12%
	Equity Hedge (Total)	3,032	39.55%
Event-Driven	Activist	34	0.44%
	Credit Arbitrage	56	0.73%
	Distressed/Restructuring	116	1.51%
	Merger Arbitrage	97	1.27%
	Multi-Strategy	115	1.50%
	Private Issue/Regulation D	4	0.05%
	Special Situations	213	2.78%
	Event-Driven (Total)	635	8.28%
	Active Trading	70	0.91%
٤	Commodity - Agriculture	41	0.53%
	Commodity - Energy	28	0.37%
	Commodity - Metals	49	0.64%
	Commodity - Multi	120	1.57%
Macro	Currency - Discretionary	48	0.63%
_	Currency - Systematic	38	0.50%
	Discretionary Thematic	216	2.82%
	Multi-Strategy	211	2.75%
	Systematic Diversified	566	7.38%
	Macro (Total)	1,387	18.09%
Relative Value	Fixed Income - Asset Backed	235	3.07%
	Fixed Income - Convertible Arbitrage	127	1.66%
	Fixed Income - Corporate	316	4.12%
	Fixed Income - Sovereign	97	1.27%
	Multi-Strategy	303	3.95%
	Volatility	100	1.30%
	Yield Alternatives - Energy Infrastructure	37	0.48%
	Yield Alternatives - Real Estate	49	0.64%
	Relative Value (Total)	1,264	16.49%
	Total Single-MGR Funds	6,318	82.42%
Fund of Funds		_	
	Conservative	187	2.44%
	Diversified	707	9.22%
	Market Defensive	40	0.52%
	Strategic	414	5.40%
ű	Fund of Funds (Total)	1,348	17.58%
	Total HFR Database	7,666	100%

egion	Sub-Region	# Funds	% Fund:
Americas	Latin America	122	1.93%
	North America	1,851	29.30%
	Pan-American	7	0.11%
	Americas (Total)	1,980	31.34%
Asia	Asia ex/Japan	263	4.16%
	Asia w/Japan	138	2.18%
	Japan	130	2.06%
	Asia (Total)	531	8.40%
Europe	Northern Europe	60	0.95%
	Pan-European	210	3.32%
	Russia / Eastern Europe	90	1.42%
	Western Europe / UK	451	7.14%
	Europe (Total)	811	12.84%
		1	
Other	Africa	42	0.66%
	Global	2,652	41.98%
	Middle East	28	0.44%
	Multiple Emerging Markets	274	4.34%
	Other (Total)  Total Single-MGR Funds	2,996 6,318	47.42% 100%
Emerging Markets	Africa	42	5.13%
	Asia ex/Japan	263	32.11%
	Latin America	122	14.90%
ng I	Middle East	28	3.42%
.g	Russia / Eastern Europe	90	10.99%
me.	Multiple Emerging Markets	274	33.46%
ш	Emerging Markets (Total)	819	100%
JCITS-C	Compliant Funds (Sngle-Mgr + FOF)	1,748	22.80%
iquid /	Alternative Products (Sngle-Mgr + FOF)	426	5.56%

HFR Database reflected as of:

November 12, 2015

## **HFR Database Fields**

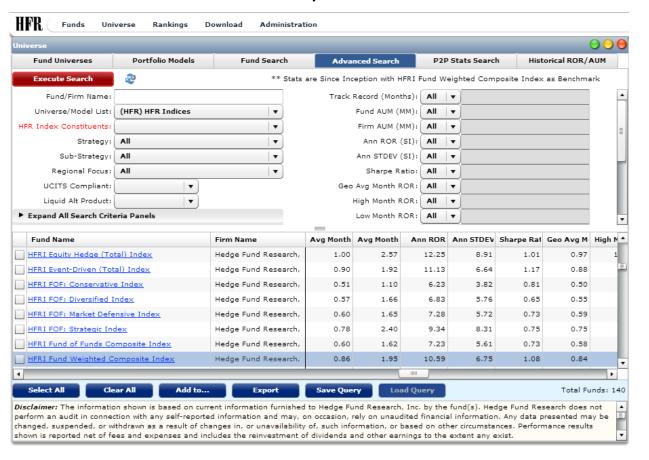
- Fund Name
- Firm Name
- Principals
- Address
- City
- State
- Zip
- Country
- Phone
- Facsimile
- Contact Name
- Structure
- Minimum Investment
- Additional Investment
- Inception
- Reporting Style
- Main Strategy
- Sub-Strategy
- Strategy Description

- Leverage
- Fund Assets
- Firm Assets
- Returns Denomination
- Management Fee
- Incentive Fee
- > High Watermark
- Hurdle Rate
- Open For Investment
- Subscriptions
- Redemptions
- Advance Notice
- Lockup
- Administrator
- Auditor
- Audit Date
- Individual Account Minimum
- Fund Assets Denomination
- > Firm Assets Denomination
- Sales Fee
- Historical Monthly Returns
- Historical Monthly Assets

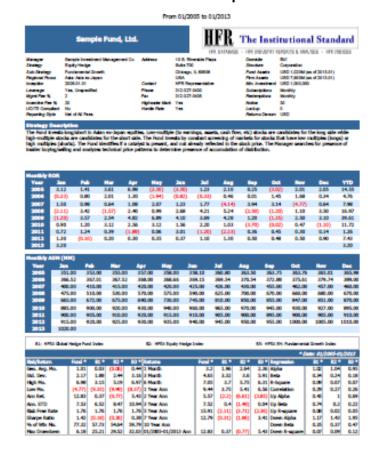
- Other Fees
- Prime Broker
- Banking Agent Onshore
- Legal Adviser Onshore
- Annual Perform Audit
- Open to Investor Type
- Minimum Investment Denom
- Custodian
- Regional Investment Focus
- In Emerging Markets
- Date Added to DB
- Domicile
- > Is Diversity Firm
- Fund Registration Code
- Firm SEC Registered
- Firm SEC Number
- Firm IARD CRD Number
- UCITS-Compliant Identifier
- Index Constituent Tables (HFRI & HFRX)

# HFRDatabase.com Online Analytics

#### Generate & Analyze Fund Statistics



#### **Print Fund Reports**



#### HFRDatabase.com Features:

- **NEW**: Analyze HFR Index constituents
- View over 100 fields of information and statistics on nearly 7,700 alternative investment products
- Generate annualized statistics over custom time periods
- Compare funds to HFR Indices
- Build custom model portfolios and strategy universes
- · Print reports that include historical monthly performance and assets
- · Export data directly to Excel

# **HFR Indices**

## > HFRI Monthly Indices

- HFR delivers 51 HFRI Indices covering aggregates, strategies and regions
- Funds must have \$50 million or >12-Month track record to qualify for HFRI inclusion

## > HFRX Monthly/Daily Indices

- HFR delivers over 80 HFRX Indices; many of which calculate daily performance
- Funds must be open to new transparent investment and have both \$50 million and 24-Month track record to qualify for HFRX inclusion

## HFRU Daily Indices

- HFRU Indices are premier performance benchmarks for hedge funds compliant with established UCITS guidelines. HFRU Indices are representative of the complete universe of UCITS hedge funds.
- Funds must be UCITS compliant, report biweekly NAV and have €10 million in AUM or a 6-Month track record for inclusion







# **HFR Index Licensing Programs**

#### > HFR Index Direct

• The HFR Index Direct licensing program allows licensees to receive comprehensive access to the most complete and updated performance and constituent information available for client benchmarking and performance evaluation purposes. The licensing program also addresses many of the data provisioning requirements that financial institutions are concerned with when disseminating financial and benchmark data.

### > HFR Index Licensing for Investment Products

 Allows qualified institutions to use HFR Indices data or HFR trademarks as the basis of, or benchmark to, hedge fund replication investment products, such as ETFs, mutual funds, exchange-traded derivatives, structured products.

# HFR Hedge Fund Industry Reports



# HFR Research Reports

- HFR Global Hedge Fund Industry Report (published quarterly)
  - Gain "must have" knowledge on the asset flows and performance of the global hedge fund industry.
- HFR Market Microstructure HF Industry Report (published quarterly)
  - Examine hedge fund fee trends, service provider shifts and performance dispersion.
  - Analyze launches/liquidations numbers.
- HFR Asian Hedge Fund Industry Report (published quarterly)
  - Track the pulse and growth of hedge funds dedicated to investing in Asia.
- HFR Emerging Markets Hedge Fund Industry Report (published quarterly)
  - See the trends in performance and flows across Emerging Markets in our detailed report on the BRIC countries, China and the Middle East.
- Glocap Hedge Fund Compensation Report (published annually)
  - Explore the base salary and bonus levels for hedge fund professionals in this in-depth report that we co-publish with Glocap Search.

## **HFR Product List**

#### **Databases**

- HFR Database
- www.HFRDatabase.com
- HFR Dead Fund Database

### **Database Segments**

#### **Strategy Databases**

- HFR Equity Hedge Strategies Database
- HFR Event Driven Strategies Database
- HFR Macro Strategies Database
- HFR Relative Value Strategies Database
- HFR Energy & Commodities Database
- HFR Fund of Funds Database

#### **Regional Databases**

- HFR Asian Hedge Fund Database
- HFR Emerging Markets Hedge Fund Database

#### **Concept Databases**

- HFR UCITS Database
- HFR Diversity Universe & New Managers Database

### **HFR Indices**

- HFRX Daily and Monthly Indices
- HFRI Monthly Indices
- HFRU Daily Indices
- Custom Index Development
- HFR Index Data Licensing (HFR Index Direct)
- HFR Index Licensing for Investment Products

#### **Research**

- HFR Global Hedge Fund Industry Report
- HFR Market Microstructure HF Industry Report
- HFR Asia Hedge Fund HF Industry Report
- HFR Emerging Markets HF Industry Report
- 2014 Glocap Hedge Fund Compensation Report

### **Consulting**

Custom consulting available for industry research projects

# HEDGE FUND RESEARCH, INC.

WWW.HEDGEFUNDRESEARCH.COM

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