

# **Lecture 3**

## **Economic Geography of Urbanization**

### **3.1 Classical Models of Cities in Geography and Economics**

**“agglomeration effects” and the core-periphery model**

# Two important concepts from Economics

## Externalities: unpriced outcomes

In [economics](#), an **externality** is the cost or benefit that affects a party who did not choose to incur that cost or benefit.

When there is no externality, [allocative efficiency](#) is achieved; however, this rarely happens in the free market.

Economists often urge governments to adopt policies that will "internalize" an externality, so that costs and benefits will affect mainly parties who choose to incur them

## Spillover Effects: unintended outcomes

Spillover effects are economic events in one context that occur because of something else in a seemingly unrelated context. For example, [externalities](#) of economic activity are non-monetary effects upon non-participants.

Odors from a rendering plant are negative spillover effects upon its neighbors;

The beauty of a homeowner's [flower garden](#) is a positive spillover effect upon neighbors.

**credit: wikipedia**

[https://en.wikipedia.org/wiki/Spillover\\_\(economics\)](https://en.wikipedia.org/wiki/Spillover_(economics))



# Principles of Economics — Alfred Marshall (1890)

(from the observation of “industrial districts”, not cities)

When an industry has chosen a locality for itself, it is likely to stay there long: so great are the advantages which people following the same skilled trade get from near neighborhood to one another.

**Agglomeration Effects**

The mysteries of the trade become no mysteries; but are as it were in the air, and children learn many of them unconsciously.

**Innovation, Growth**

Good work is rightly appreciated, inventions and improvements in machinery, in processes and the general organization of the business have their merits promptly discussed: if one man starts a new idea, it is taken up by others and combined with suggestions of their own; and thus it becomes the source of further new ideas.

And presently subsidiary trades grow up in the neighborhood, supplying it with implements and materials, organizing its traffic, and in many ways conducing to the economy of its material.

**Economies of  
Co-location**

**Marshall**

## Three Types of External Agglomeration Economies

In the language of Fujita, Venables & Krugman

1. Thick markets for specialized skills

increased productivity & less risk from labor specialization in larger networks

2. Backward and Forward “linkages” for larger local markets

economies from larger consumer-producer co-locations  
“home market effect”

3. Knowledge Spillovers

learning from others and innovation as the social basis for economic growth

lead to (urban) “Agglomeration Effects”

**These are mechanistic arguments that can be modeled: what do they have in common?**

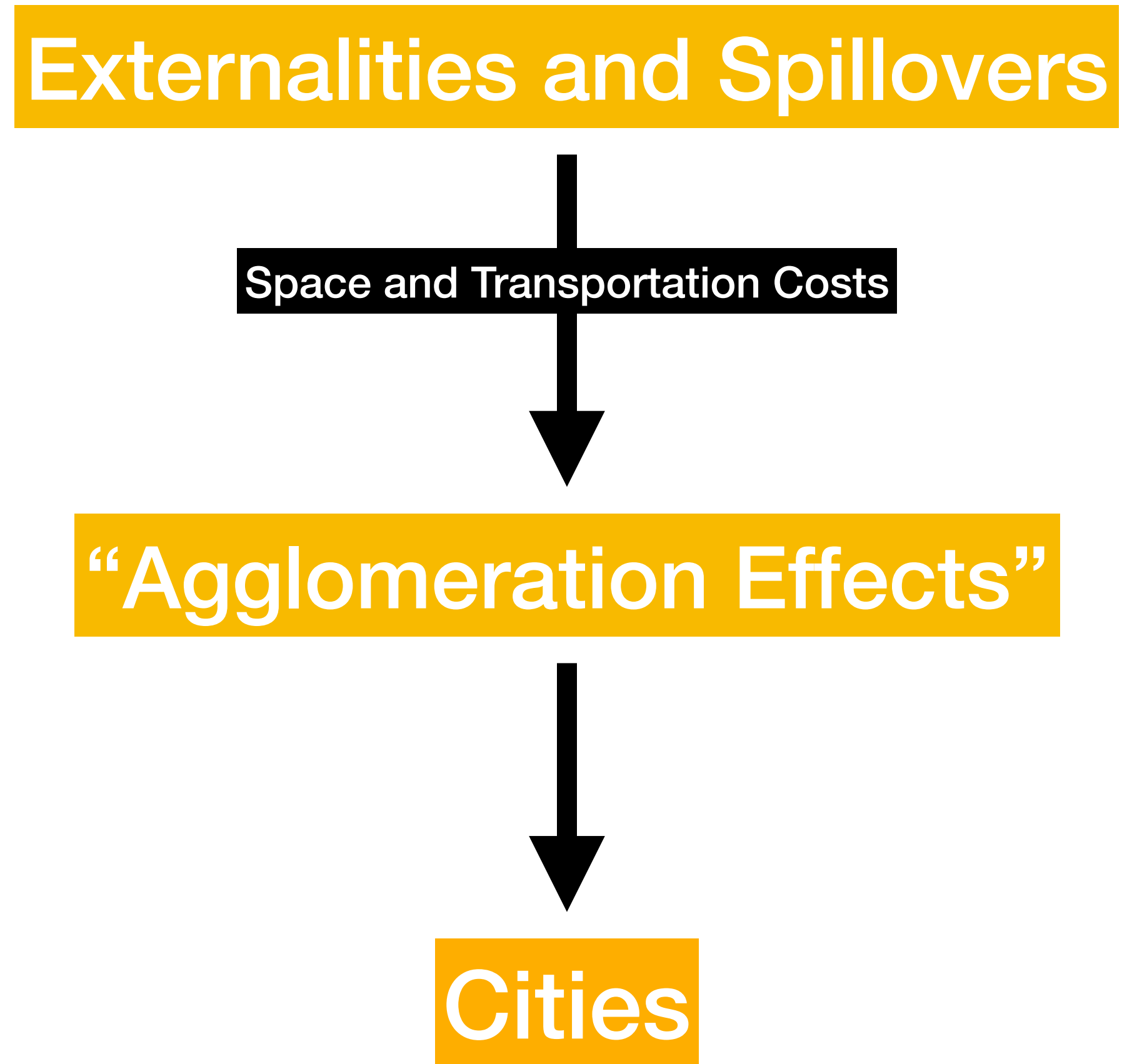
# Why cities form and persist? (Economics)

Externalities and Spillovers

Space and Transportation Costs

“Agglomeration Effects”

Cities



**Can we demonstrate (some of) these effects in a model?**

**The Core-Periphery Model**

# The general structure of economic models (equilibrium)

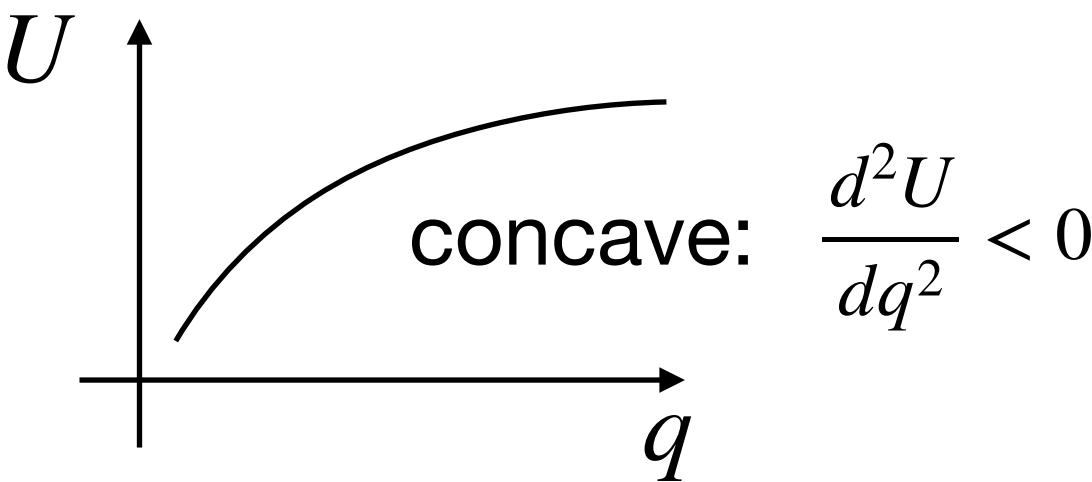
Jacobs : “Simple Models”

**-Consumers:**

Maximize “Utility” :  $U(q, \dots)$   
happiness, “subjective value”

$q$  : quantity of goods consumed

price of  $q$ :  $p_q = \frac{dU}{dq}$



The choice of  $U$   
determines the outcome

subject to given budget:  $y = p_q q + c$   
income = cost of  $q$  plus all other costs  
budget constraint; ~ law of energy conservation

**-Firms:**

Maximize Profit ...  
but assume perfect competition → zero profit  
“free entry, free markets” → no growth

labor + other production costs = sales

**match**

**consumption=production**

“offer=demand”

to get economy in

**“equilibrium”**  
(nothing else happens)

↓ cities

*spatial equilibrium*

# Economics Models about Cities

Urban Economics

Economic Geography

Monocentric City

Core-Periphery Model

tries to explain

how land rents and transportation costs  
shape the city **internally**

how sector concentration, trade and transportation costs  
vary between spatial **regions**

different scales: city versus regions (rural areas + cities)





in your reading materials,  
especially ch 4-5; **IUS 2.1**

detailed derivation of the math in this lecture





2008 Nobel in Economics

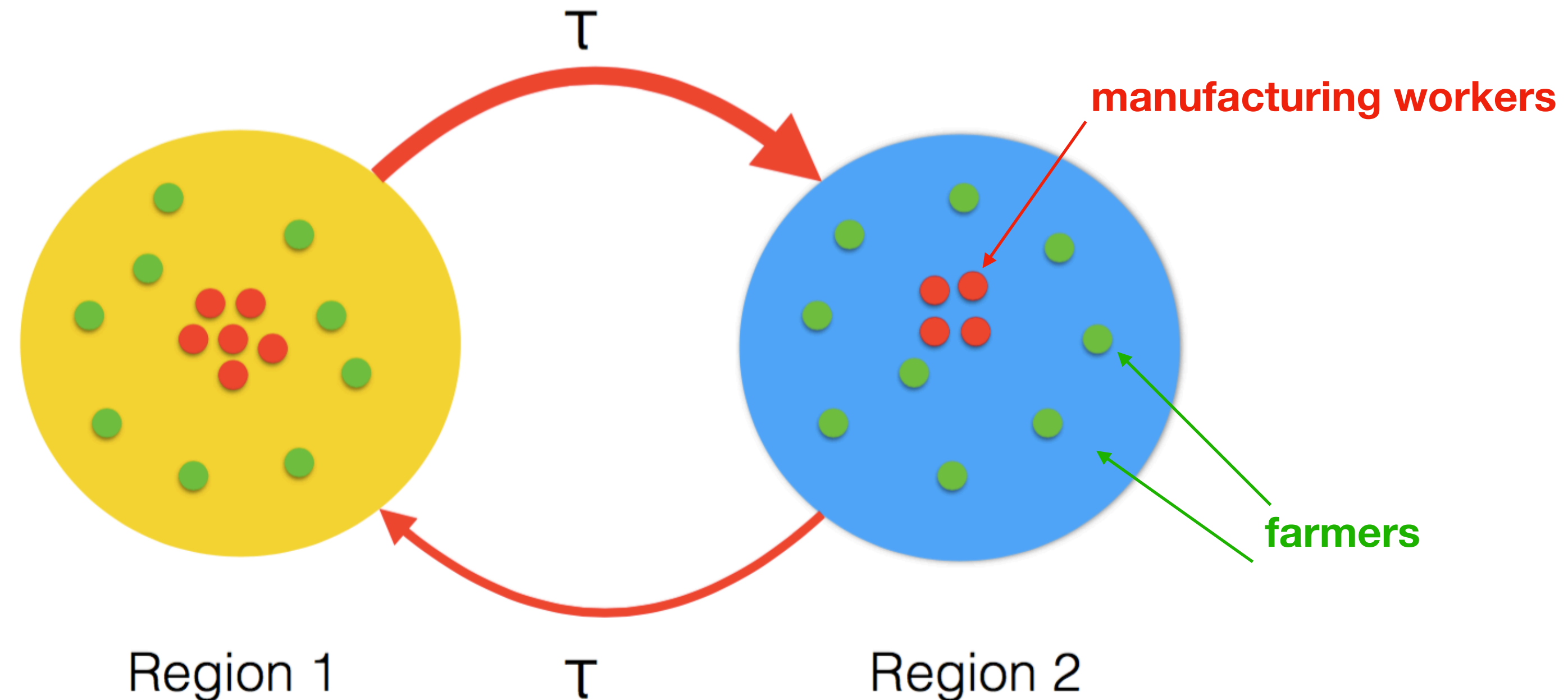
# The Spatial Economy

IUS 2.1.2

[ Regional Economics ~ International Trade Theory ]

UChicago Expert  
Esteban Rossi-Hansberg (Econ Dept)

“We would argue that the defining issue of **economic geography** is the need to explain concentrations of population and of economic activity: the distinction between manufacturing belt and farm belt, the existence of cities, the role of industry clusters. “



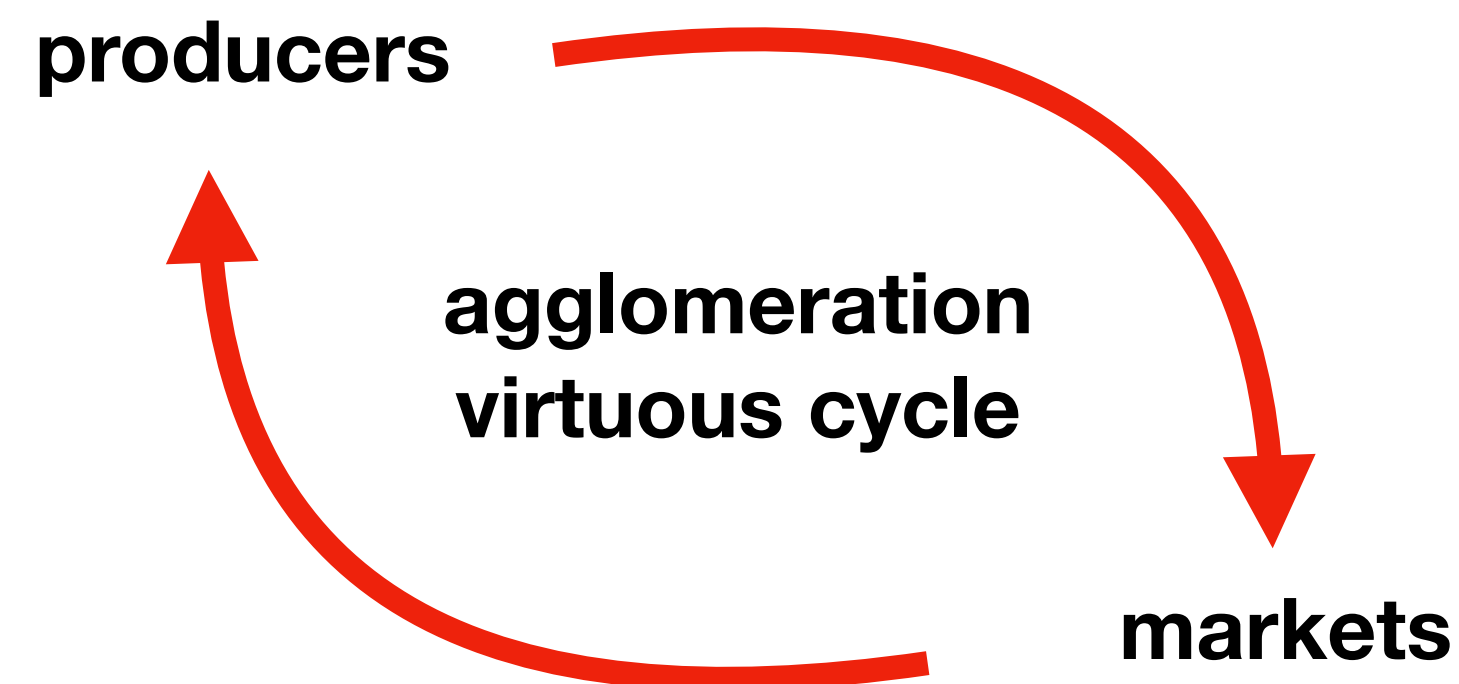
As we vary transportation costs, will all the manufacturers concentrate (in the same region)?

# Modeling Production-Consumption Linkages

(feedback loops)

Producers want to choose locations that have good access to large markets and to supplies of goods that they and their workers need.

However, a place that for whatever reason already has a concentration of producers tends to offer a large market (because of the demand the producers and their workers generate) and a good supply of inputs and consumer goods (made by the producers already there).



# The Core Periphery Model

Krugman 1991

Nobel Prize Economics 2008

"By having integrated economies of scale into explicit general equilibrium models, Paul Krugman has deepened our understanding of the determinants of trade and the location of economic activity."

## Ingredients:

### Agriculture

single good  
workers tied to the land  
same wage everywhere

$y_{w_F} = 1$       “numeraire”  
sets the units of income

+

### Manufacturing

diversity of  $n$  goods  
 $N$  workers can move  
real wages  $\omega_r$  vary between regions

**agglomeration:**  $\dot{f}_1 = (y_{\omega_1} - y_{\omega_2})f_1$

workers go to where  
they can consume more goods

$f_1 =$  fraction of workers in region  $r$

$n_{MF}$       fraction of manufacturing workers to farmers

**Problem: How to compute real wages in each region?**

# “Dixit-Stieglitz” Model with Space + Transportation Costs

**Objective :**

**Region 1**

$$y_{\omega_1} = y_{w_1} \bar{p}_1^{-n_{MF}}$$

real wage  $\nearrow$        $\nwarrow$  nominal wage

**Region 2**

$$y_{\omega_2} = y_{w_2} \bar{p}_2^{-n_{MF}}$$

real wage  $\nearrow$        $\nwarrow$  nominal wage

share of expenditure  
in manufacturing  $\nearrow$   
cost of living index  $\nwarrow$

**Nominal wages**

$$y_{w_1} = \left[ y_1 \bar{p}_1^{\sigma_s - 1} + y_2 \bar{p}_2^{\sigma_s - 1} T^{1 - \sigma_s} \right]^{1/\sigma_s}$$

$$y_{w_2} = \left[ y_1 \bar{p}_1^{\sigma_s - 1} T^{1 - \sigma_s} + y_2 \bar{p}_2^{\sigma_s - 1} \right]^{1/\sigma_s}$$

transportation

**Local Price index**

$$\bar{p}_1 = \left[ f_1 y_{w_1}^{1 - \sigma_s} + (1 - f_1) y_{w_2}^{1 - \sigma_s} T^{1 - \sigma_s} \right]^{1/(1 - \sigma_s)}$$

$$\bar{p}_2 = \left[ f_1 y_{w_1}^{1 - \sigma_s} T^{1 - \sigma_s} + (1 - f_1) y_{w_2}^{1 - \sigma_s} \right]^{1/(1 - \sigma_s)}$$

transportation

**Region's Nominal Income**

$$y_1 = n_{MF} f_1 y_{w_1} + \frac{1 - n_{MF}}{2}$$

wages of workers  $\nearrow$        $\nwarrow$  wages of farmers

$$y_2 = n_{MF} (1 - f_1) y_{w_2} + \frac{1 - n_{MF}}{2}$$

wages of workers  $\nearrow$        $\nwarrow$  wages of farmers

solve 2 coupled equations: 3 input parameters:  $T, \sigma_s, n_{MF}$

# What drives urbanization?

“taste for variety”

This is an **assumption** built into the model

## 1. Consumer behavior

$$U = c_M^{n_M F} c_F^{1-n_{MF}} \quad c_M = \left( \sum_i^{n_M} q_i^{(\sigma_S-1)/\sigma_S} \right)^{\sigma_S/(\sigma_S-1)}$$

index of diversity:  
goes up with more products

$$p_i = \frac{dU}{dq_i}$$



$$q_i = n_{MF} Y \frac{p_i^{-\sigma_S}}{\bar{p}^{\sigma_S-1}}$$

$$\bar{p} = \left( \sum_{i=1}^{n_M} p_i^{1-\sigma_S} \right)^{\frac{1}{1-\sigma_S}} \quad \text{cost of living}$$

will benefit from proximity to goods production

Maximize Utility (~happiness)

Maximize  $U$  subject to budget  $p_A A + \sum_{i=1}^n p_i q_i = Y$

$$c_M = n_M^{\frac{\sigma_S}{\sigma_S-1}} q = n_M^{\frac{1}{\sigma_S-1}} \frac{Y}{p}$$

intuition from all  $q$ 's being the same

get more  $c_M$  from  
smaller  $\sigma_S$ , smaller price, larger budget



“taste for variety”

This is the “Agglomeration Force” in the model

# 2. Transportation Costs

for imported goods from other regions:

$p_i \rightarrow p_i T, \quad T > 1$  “iceberg transportation costs”

prices are larger if product comes from another region

$$y_1 = n_{MF} f_1 y_{w_1} + \frac{1 - n_{MF}}{2}$$

income from wages

income from farmers

$$y_2 = n_{MF} (1 - f_1) y_{w_2} + \frac{1 - n_{MF}}{2}$$

income from wages

income from farmers

$Y_1, Y_2$ : Total expenditure in region 1 or region 2

$$\frac{e_{11}}{e_{12}} = \frac{n_{M_1}}{n_{M_2}} \frac{p_1}{p_2 T} \frac{q_{11}}{q_{12}}$$

$$\frac{e_{21}}{e_{22}} = \frac{n_{M_1}}{n_{M_2}} \frac{p_1 T}{p_2} \frac{q_{21}}{q_{22}}$$

$$\frac{q_{11}}{q_{12}} = \left( \frac{p_1}{p_2 T} \right)^{-\sigma_s} \quad \frac{q_{21}}{q_{22}} = \left( \frac{p_1 T}{p_2} \right)^{-\sigma_s} \quad q_{11} \propto p_1^{-\sigma_s} \text{ local consumption in region 1}$$

$$q_{12} \propto (p_2 T)^{-\sigma_s} \text{ consumption of products from region 2 in region 1}$$

$e_{ij}^Y$ : fraction of expenditure from region i spent on j

$$Y_{W_1} = y_{w_1} n_{MF} f_1 N = n_{MF} \left[ \frac{e_{11}^Y}{e_{11}^Y + e_{21}^Y} Y_1 + \frac{e_{21}^Y}{e_{21}^Y + e_{22}^Y} Y_2 \right]$$

$$Y_{W_2} = y_{w_2} n_{MF} (1 - f_1) N = n_{MF} \left[ \frac{e_{12}^Y}{e_{11}^Y + e_{21}^Y} Y_1 + \frac{e_{22}^Y}{e_{21}^Y + e_{22}^Y} Y_2 \right]$$

$Y_{W_1}, Y_{W_2}$ : Total nominal wages in each region 1, 2



### 3. Manufacturing Firm Profit Maximization

**labor**  $l = F + cq$

$r = 1, 2$

$\max \pi_r = p_r q_r - y_{w_r} (F + cq_r)$ 
 $\xrightarrow{\text{profits}}$ 
 $p_r \propto y_{w_r}$

labor costs  $\rightarrow$   $y_{w_r}$   
 fixed costs  $\rightarrow$   $F$   
 costs per product  $\rightarrow$   $c$

profit maximization in each region:

$$\frac{d\pi}{dq} = \frac{dp}{dq}q + p - cy_w = 0$$

$p \propto q^{-\frac{1}{\sigma_S}}, \quad \frac{dp}{dq} = -\frac{1}{\sigma_S} \frac{p}{q}$ 
 from utility function

$$p = \frac{c}{1 - 1/\sigma_S} y_w$$

zero profits ("free entry") condition

$$q = \frac{F}{c}(\sigma_S - 1)$$

$$q_1 = q_2 = \frac{F}{c}(\sigma_S - 1)$$

quantity produced per firm is the same in each region

$$l_1 = l_2 = F\sigma_S$$

labor in each firm is the same

$$\frac{n_{M_1}}{n_{M_2}} = \frac{N_1}{N_2} = \frac{f_1}{1 - f_1}$$

the manufacturing population is proportional to products in each region



# “Dixit-Stieglitz” Model with Space + Transportation Costs

**Objective :**

**Region 1**

$$y_{\omega_1} = y_{w_1} \bar{p}_1^{-n_{MF}}$$

real wage →  $y_{\omega_1}$   
 nominal wage →  $y_{w_1}$

**Region 2**

$$y_{\omega_2} = y_{w_2} \bar{p}_2^{-n_{MF}}$$

real wage →  $y_{\omega_2}$   
 nominal wage →  $y_{w_2}$   
 share of expenditure in manufacturing →  $n_{MF}$   
 cost of living index →  $\bar{p}_2$

**Nominal wages**

$$y_{w_1} = \left[ y_1 \bar{p}_1^{\sigma_s - 1} + y_2 \bar{p}_2^{\sigma_s - 1} T^{1 - \sigma_s} \right]^{1/\sigma_s}$$

$$y_{w_2} = \left[ y_1 \bar{p}_1^{\sigma_s - 1} T^{1 - \sigma_s} + y_2 \bar{p}_2^{\sigma_s - 1} \right]^{1/\sigma_s}$$

transportation

**Local Price index**

$$\bar{p}_1 = \left[ f_1 y_{w_1}^{1 - \sigma_s} + (1 - f_1) y_{w_2}^{1 - \sigma_s} T^{1 - \sigma_s} \right]^{1/(1 - \sigma_s)}$$

$$\bar{p}_2 = \left[ f_1 y_{w_1}^{1 - \sigma_s} T^{1 - \sigma_s} + (1 - f_1) y_{w_2}^{1 - \sigma_s} \right]^{1/(1 - \sigma_s)}$$

transportation

**Region's Nominal Income**

$$y_1 = n_{MF} f_1 y_{w_1} + \frac{1 - n_{MF}}{2}$$

wages of workers →  $n_{MF} f_1 y_{w_1}$   
 wages of farmers →  $\frac{1 - n_{MF}}{2}$

$$y_2 = n_{MF} (1 - f_1) y_{w_2} + \frac{1 - n_{MF}}{2}$$

wages of workers →  $n_{MF} (1 - f_1) y_{w_2}$   
 wages of farmers →  $\frac{1 - n_{MF}}{2}$

solve 2 coupled equations: 3 input parameters:  $T$ ,  $\sigma_s$ ,  $n_{MF}$

Solve for

$$y_{\omega_1} - y_{\omega_2} = g(f_1 \mid T, n_{MF}, \sigma_S)$$

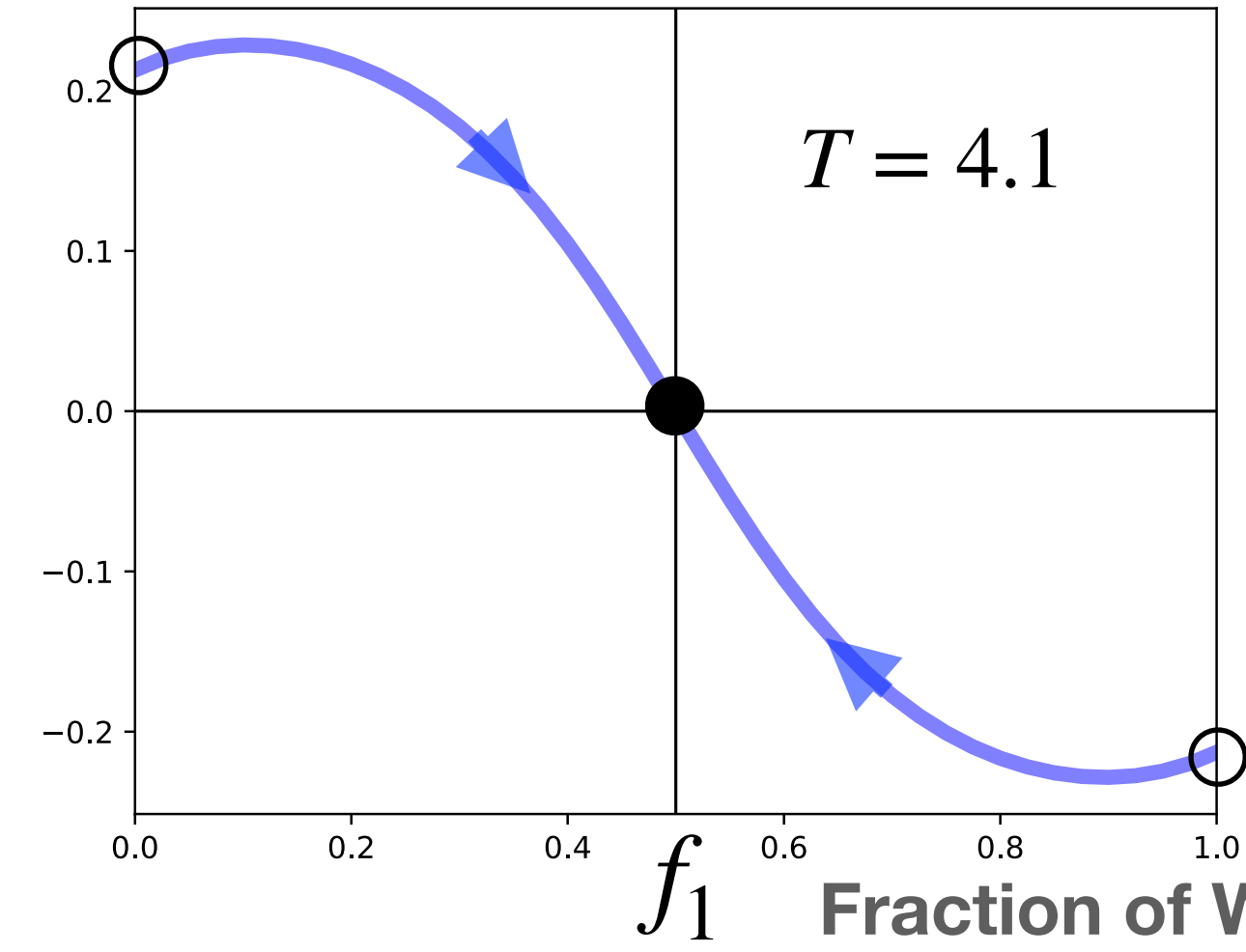
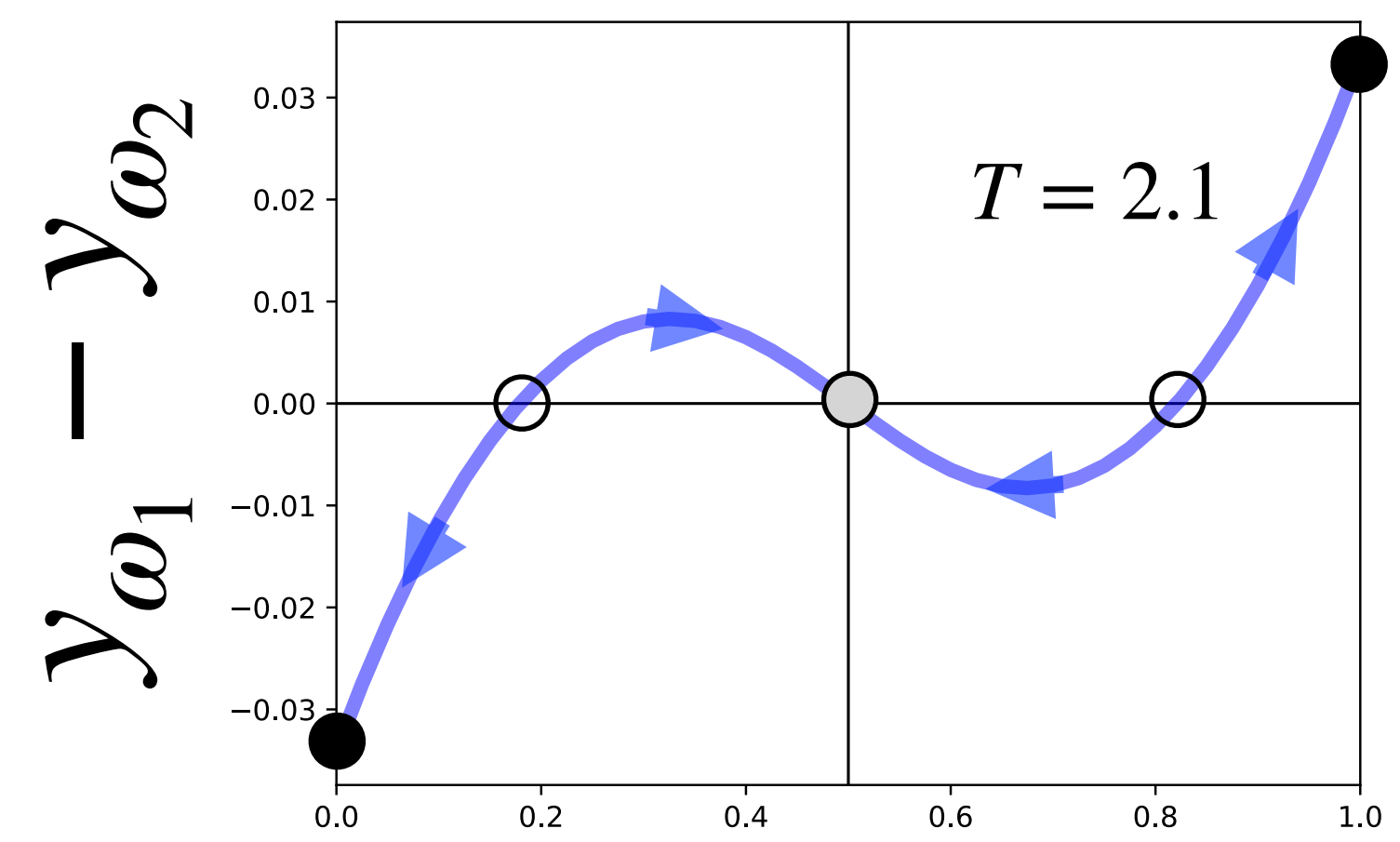
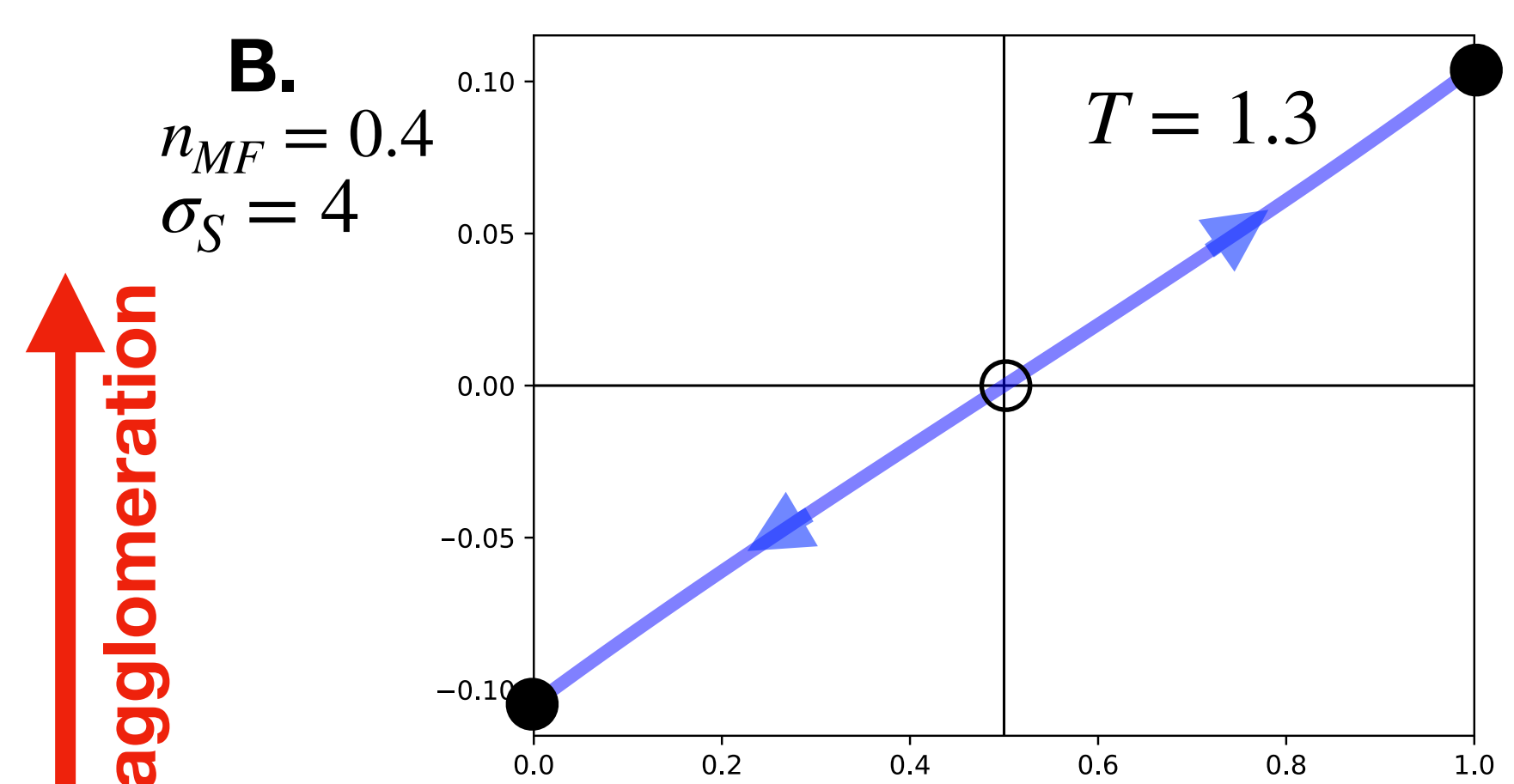
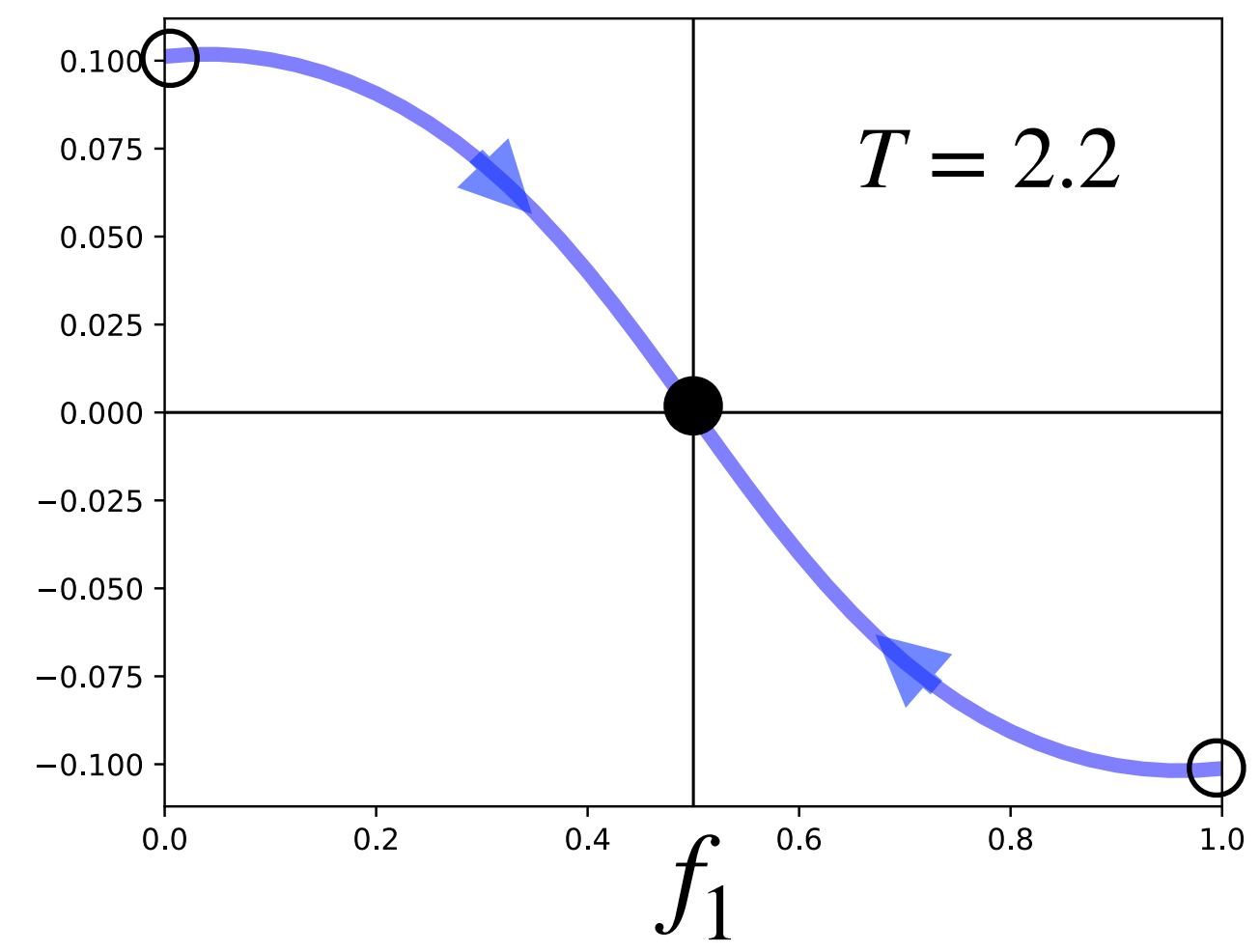
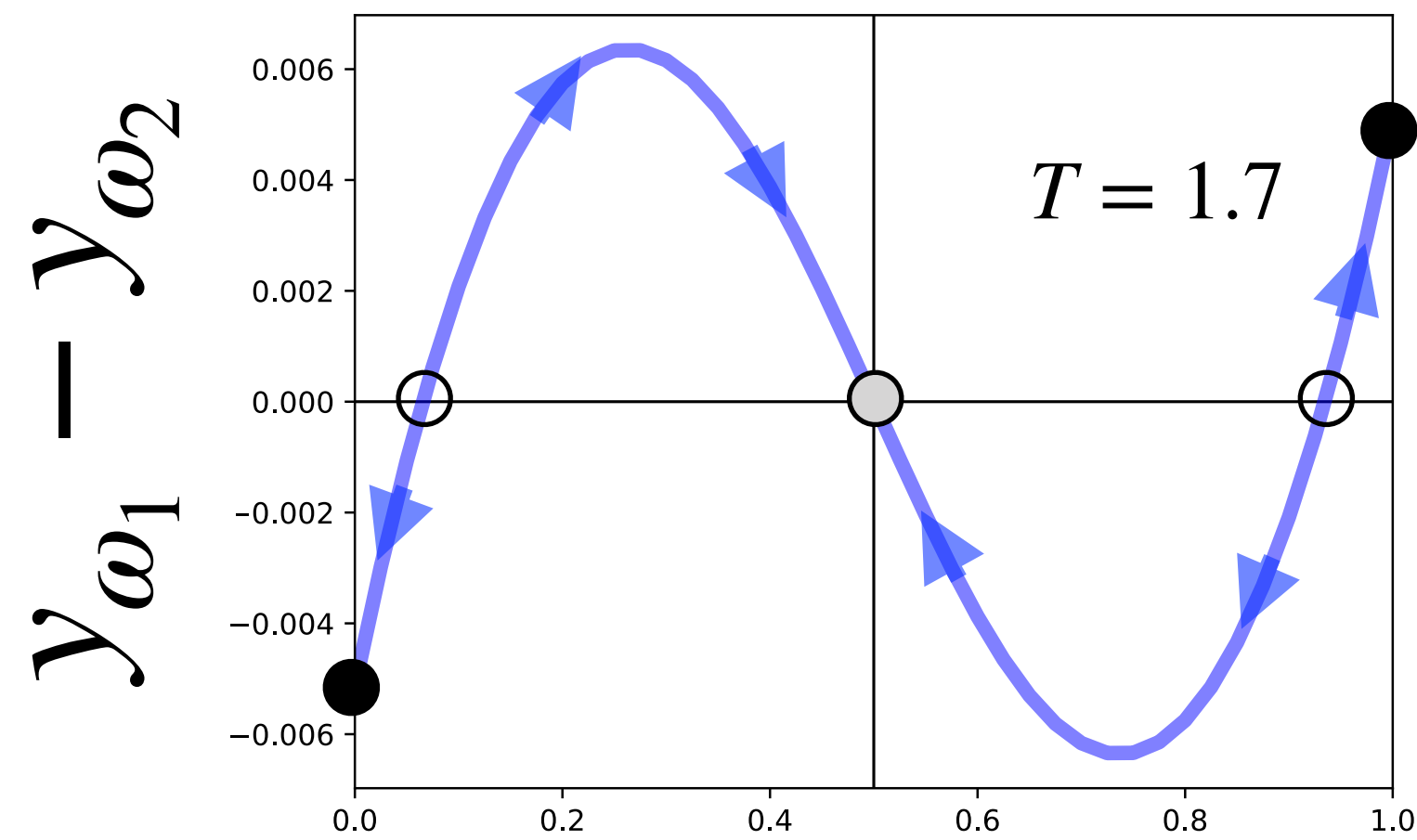
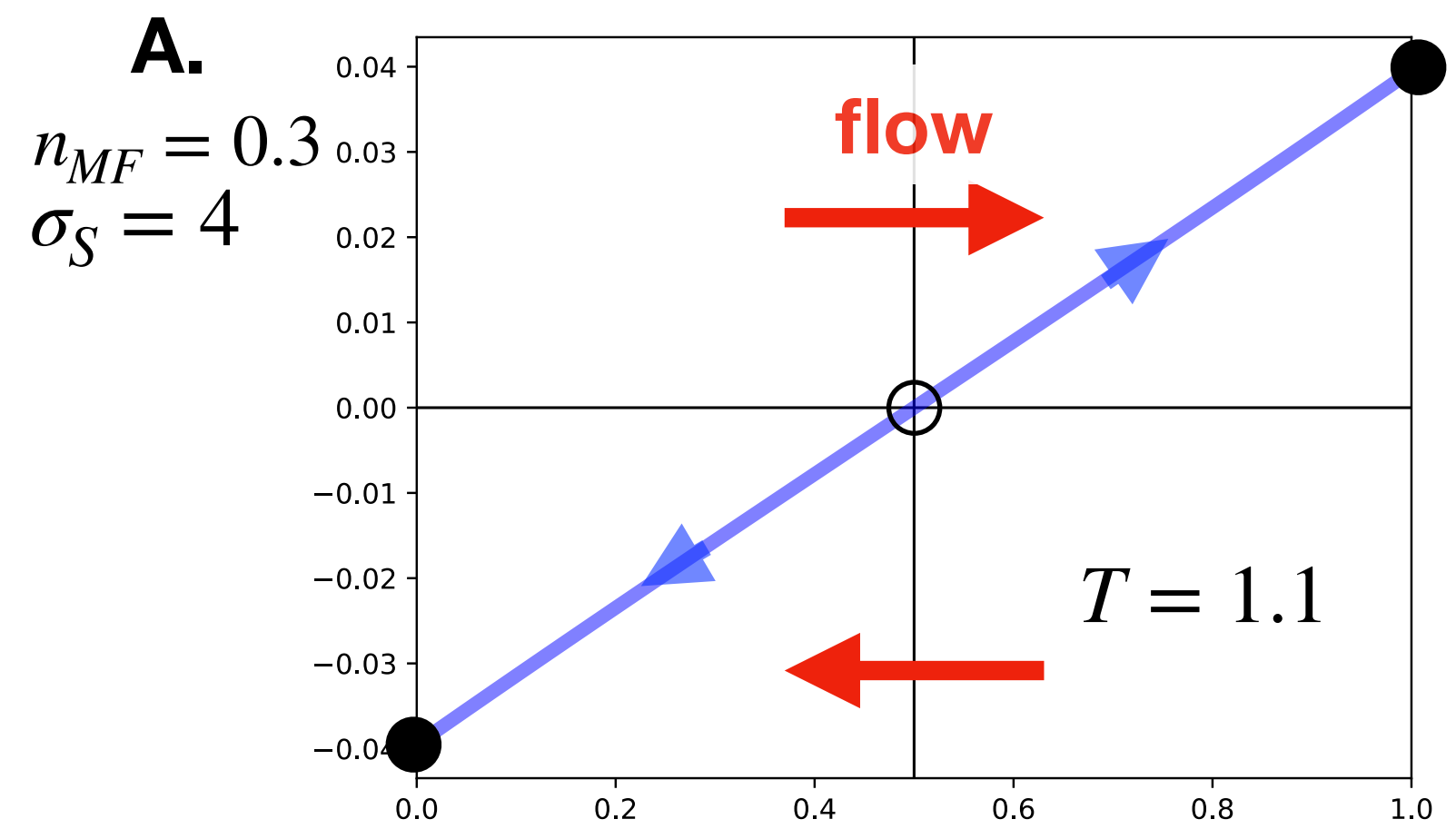
difference in *real* wages between regions

fraction of workers  
in region 1

transportation costs

fraction of manufacturing workers  
to population

strength of taste for variety

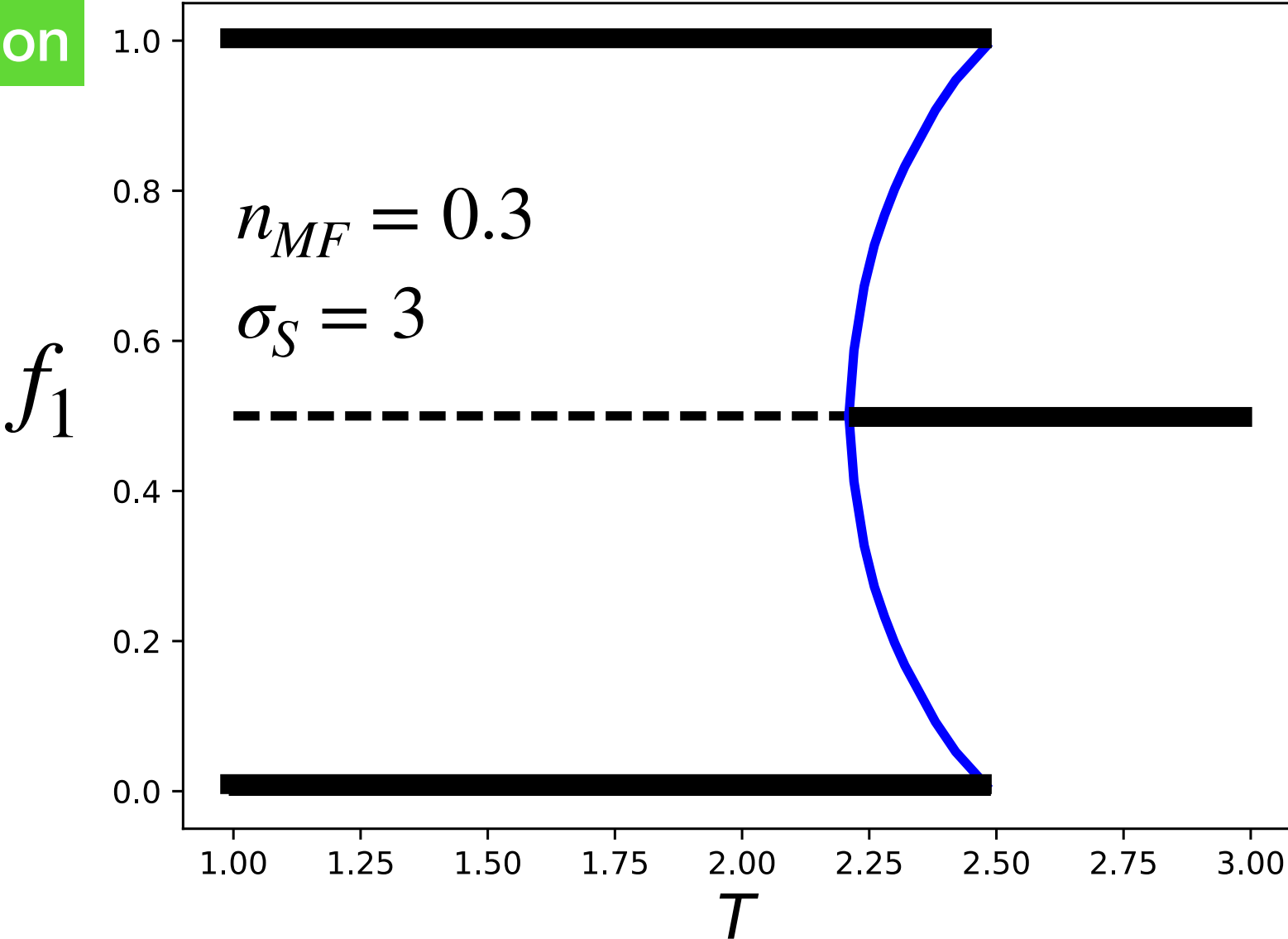


agglomeration

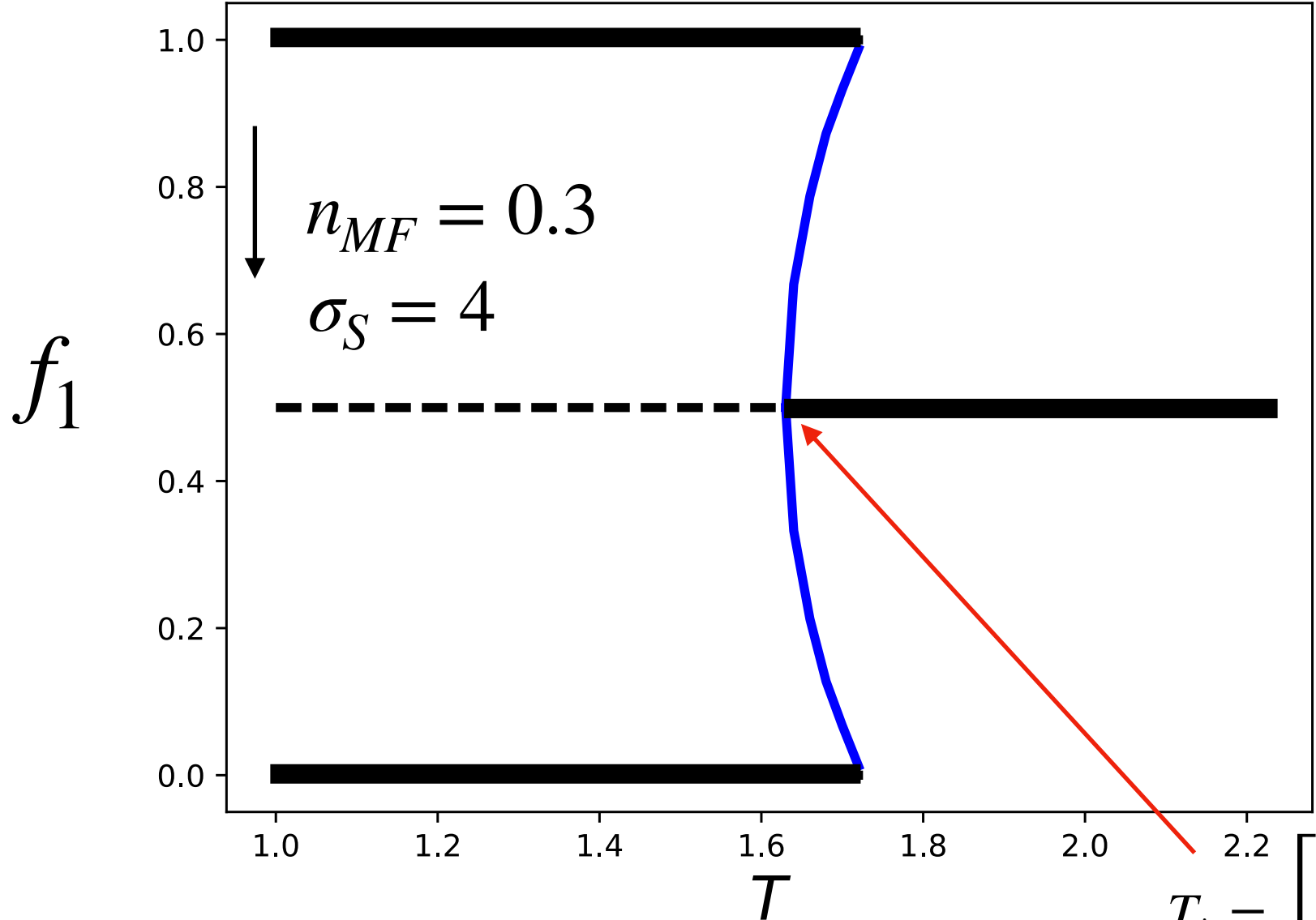
dispersion

Fraction of Workers in Region 1

Stable: Agglomeration



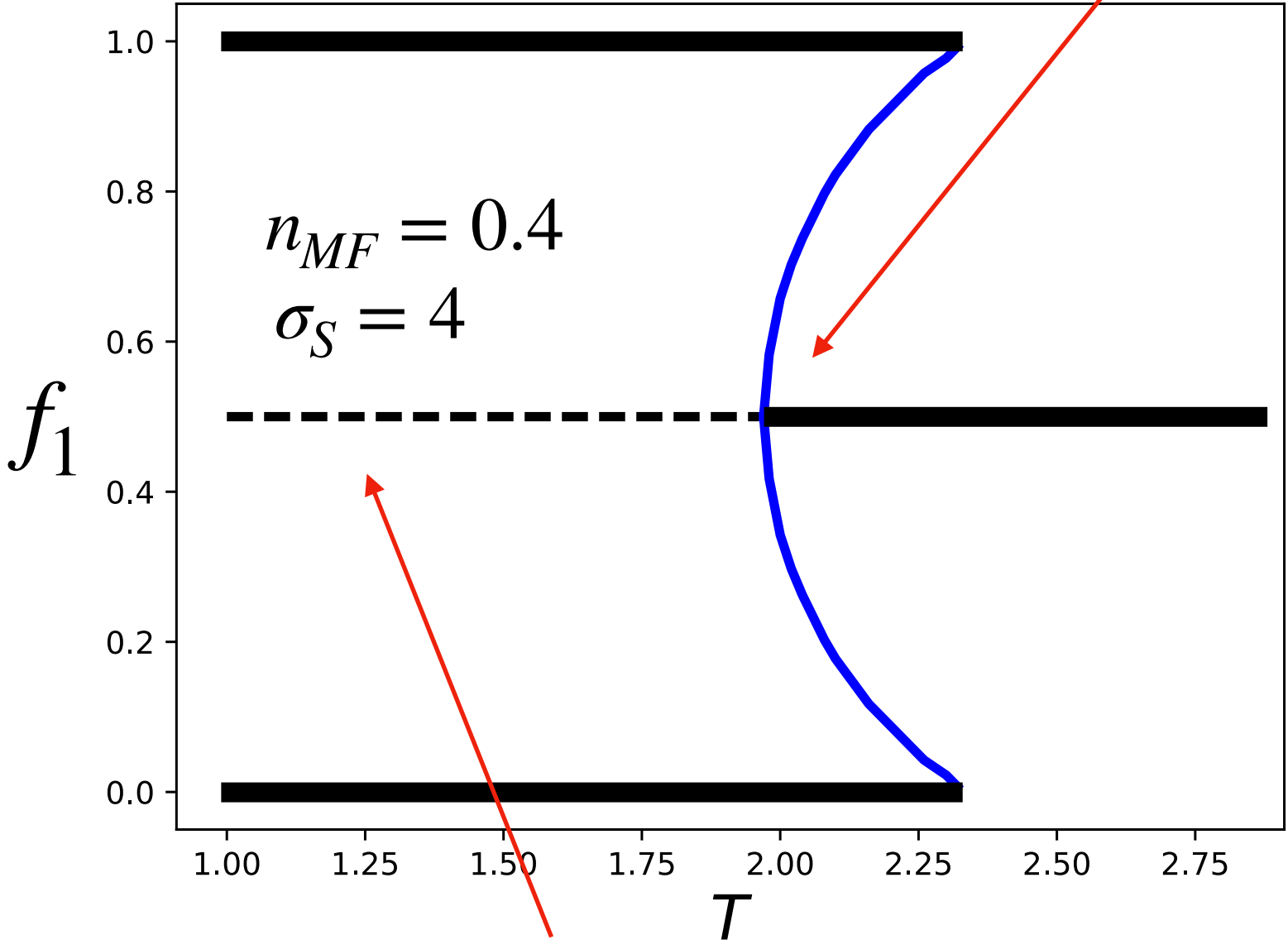
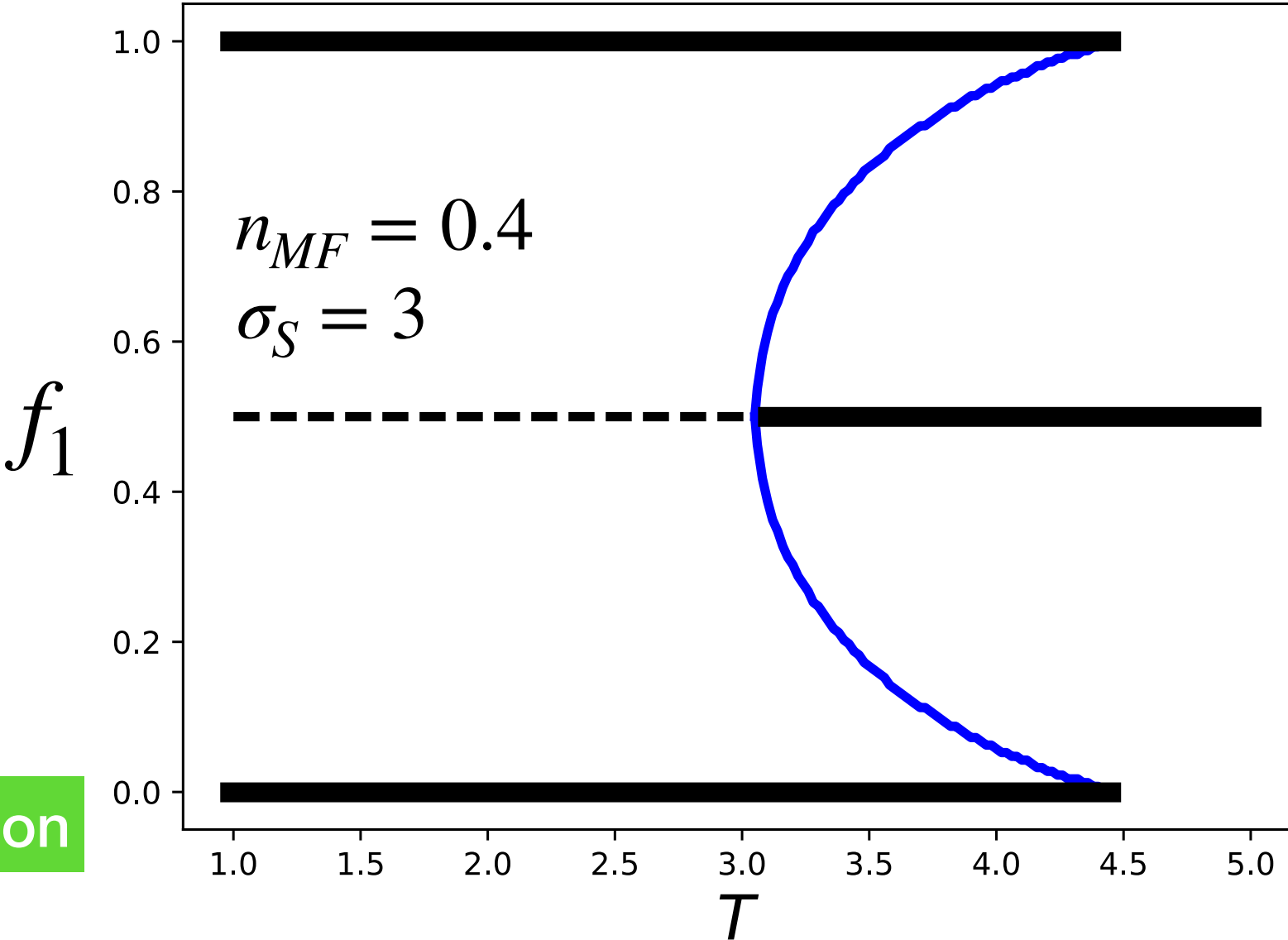
hysteresis



Stable: Dispersion

$$T_* = \left[ \frac{\sigma_S(1+n_{MF})-1}{\sigma_S(1-n_{MF})-1} \left( \frac{1+n_{MF}}{1-n_{MF}} \right) \right]^{1/(\sigma_S-1)}$$

Stable: Agglomeration



$$\sigma_S \geq \frac{1}{1-n_{MF}}$$

below: always agglomeration

## Summary

Forces that link **Production**  $\longleftrightarrow$  **Consumption** with **transportation costs**

can generate spontaneous *spatial agglomeration* via feedback loops for:

**lower transport costs**

**higher ratio of manufacturing workers to farmers**

**lower substitutability**

$T \searrow$

$n_{MF} \nearrow$

$\sigma_S \searrow$

Sudden “phase transition” triggered by difference in real wages over space.

## General Properties of Core-Periphery Models and Generalizations:

- ***Home-market effects***: the disproportional location of industry due to demand change,
- ***Circular causality***: whereby larger industry concentrations beget higher real incomes and vice-versa,
- ***Emerging asymmetries*** between regions, in that workers and firms concentrate in one region versus another,
- ***Discontinuous agglomeration***: small changes in parameters result in sudden agglomeration in a single region,
- ***Degenerate equilibria***: which region ends up agglomerating depends on choices and history, this is connected to *path-dependence*.
- ***Hysteresis***: dispersion can persist temporarily even as transportation costs fall below the critical point, and the same is true starting with agglomeration as transportation costs rise.

## Zooming out, Questions:

**Think of Jacobs, Addams, Du Bois, Park + Burgess, Wirth**

**Think of Marshall**

- What effects do these Economic Models capture?
- What effects do Economic Models NOT capture?

**For example:**

How can we understand specialization or diversity?

IUS Ch 5

How can we understand diversity and neighborhoods

IUS Ch 4 & 6

knowledge spillovers, innovation?

IUS Ch 5 & 9