```
Load dataset / libraries
library(tidyverse)
## Warning: package 'tidyverse' was built under R version 4.1.3
## -- Attaching packages ------ tidyverse 1.3.1 --
## v ggplot2 3.3.5
                    v purrr 0.3.4
## v tibble 3.1.6 v dplyr 1.0.7
## v tidyr 1.1.4 v stringr 1.4.0
## v readr 2.1.2 v forcats 0.5.1
## Warning: package 'ggplot2' was built under R version 4.1.2
## Warning: package 'tibble' was built under R version 4.1.2
## Warning: package 'tidyr' was built under R version 4.1.2
## Warning: package 'readr' was built under R version 4.1.3
## Warning: package 'purrr' was built under R version 4.1.2
## Warning: package 'dplyr' was built under R version 4.1.2
## Warning: package 'stringr' was built under R version 4.1.2
## Warning: package 'forcats' was built under R version 4.1.3
## -- Conflicts ------ tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                  masks stats::lag()
library(factoextra)
## Warning: package 'factoextra' was built under R version 4.1.3
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(ISLR)
## Warning: package 'ISLR' was built under R version 4.1.2
library(flexclust)
```

Warning: package 'flexclust' was built under R version 4.1.3

Loading required package: grid

```
## Loading required package: lattice
## Loading required package: modeltools
## Warning: package 'modeltools' was built under R version 4.1.1
## Loading required package: stats4
```

Pharma <- read.csv('C:/Users/lmszr/Documents/School/Fundamentals of Machine Learning/Pharmaceuticals.cs set.seed(123)

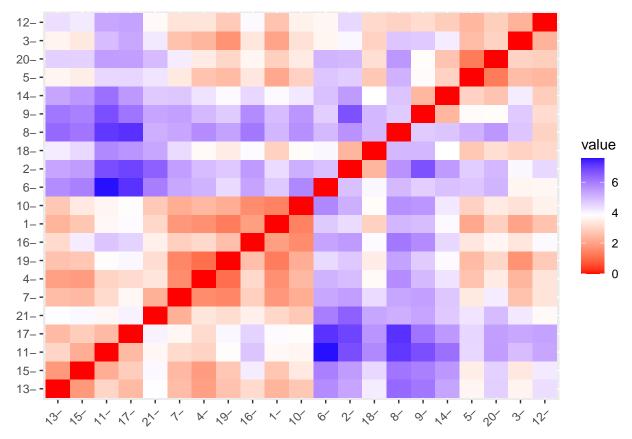
a. Use only the numerical variables (1 to 9) to cluster the 21 firms. Justify the various choices made in conducting the cluster analysis, such as weights for different variables, the specific clustering algorithm(s) used, the number of clusters formed, and so on.

```
Pharma_s <- Pharma[, c(3:11)]
summary(Pharma_s)
```

```
##
      Market Cap
                          Beta
                                          PE Ratio
                                                            ROE
                             :0.1800
##
          : 0.41
    Min.
                     Min.
                                      Min.
                                              : 3.60
                                                       Min.
                                                              : 3.9
    1st Qu.: 6.30
                     1st Qu.:0.3500
                                       1st Qu.:18.90
                                                       1st Qu.:14.9
   Median : 48.19
                     Median :0.4600
                                      Median :21.50
##
                                                       Median:22.6
##
    Mean
         : 57.65
                     Mean
                            :0.5257
                                       Mean
                                              :25.46
                                                       Mean
                                                               :25.8
##
    3rd Qu.: 73.84
                     3rd Qu.:0.6500
                                       3rd Qu.:27.90
                                                       3rd Qu.:31.0
##
    Max.
           :199.47
                     Max.
                            :1.1100
                                       Max.
                                              :82.50
                                                       Max.
                                                              :62.9
##
         ROA
                    Asset_Turnover
                                       Leverage
                                                       Rev_Growth
##
          : 1.40
                           :0.3
                                           :0.0000
                                                            :-3.17
   Min.
                    Min.
                                   Min.
                                                     Min.
##
   1st Qu.: 5.70
                    1st Qu.:0.6
                                    1st Qu.:0.1600
                                                     1st Qu.: 6.38
  Median :11.20
                    Median:0.6
                                   Median :0.3400
                                                     Median: 9.37
##
                                           :0.5857
## Mean
           :10.51
                            :0.7
                                                            :13.37
                    Mean
                                   Mean
                                                     Mean
##
    3rd Qu.:15.00
                    3rd Qu.:0.9
                                    3rd Qu.:0.6000
                                                     3rd Qu.:21.87
           :20.30
##
  Max.
                    Max.
                           :1.1
                                    Max.
                                           :3.5100
                                                     Max.
                                                            :34.21
   Net_Profit_Margin
##
  \mathtt{Min}.
          : 2.6
##
   1st Qu.:11.2
## Median :16.1
           :15.7
##
  Mean
##
    3rd Qu.:21.1
## Max.
           :25.5
```

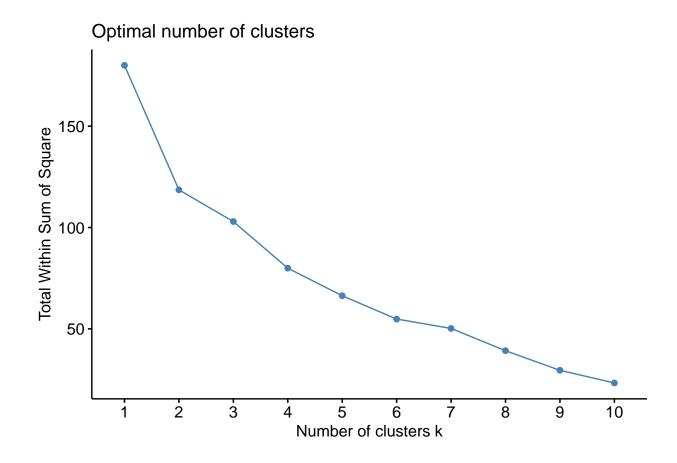
Scaling the data frame

```
Pharma_s <-scale(Pharma_s)
distance <- get_dist(Pharma_s)
fviz_dist(distance)</pre>
```

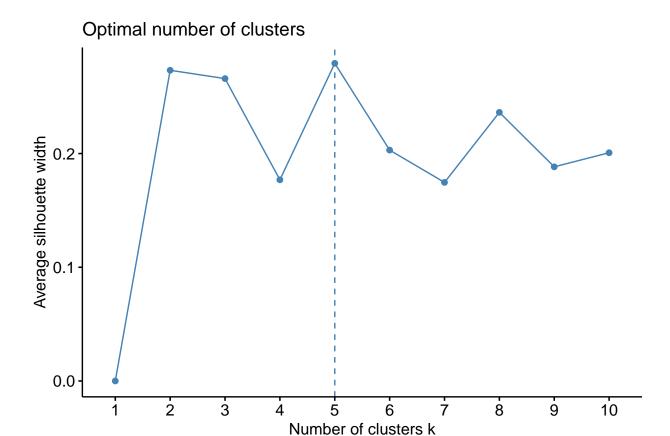


Determine best K

fviz_nbclust(Pharma_s, kmeans, method = "wss")



fviz_nbclust(Pharma_s, kmeans, method = "silhouette")



Silouhette says K = 5 is optimal, but looking at WSS k=4 could be better, so I tried both.

Cluster the data

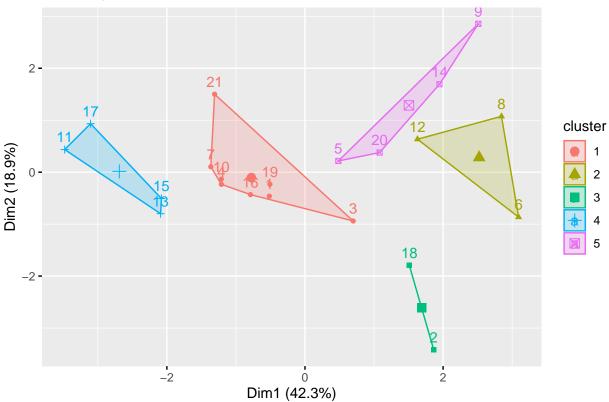
```
k5 <-kmeans(Pharma_s, centers = 5, nstart = 30)
k5$centers</pre>
```

```
##
     Market_Cap
                       Beta
                               PE_Ratio
                                               ROE
                                                          ROA Asset_Turnover
## 1 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                    0.4083915
                                                                   0.1729746
## 2 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                  -0.4612656
## 3 -0.43925134 -0.4701800
                             2.70002464 -0.8349525 -0.9234951
                                                                   0.2306328
     1.69558112 -0.1780563 -0.19845823 1.2349879
                                                   1.3503431
                                                                   1.1531640
## 5 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                  -1.2684804
        Leverage Rev_Growth Net_Profit_Margin
## 1 -0.27449312 -0.7041516
                                  0.556954446
## 2 1.36644699 -0.6912914
                                 -1.320000179
## 3 -0.14170336 -0.1168459
                                 -1.416514761
## 4 -0.46807818
                  0.4671788
                                  0.591242521
     0.06308085
                  1.5180158
                                 -0.006893899
```

k5\$size

[1] 8 3 2 4 4

Cluster plot



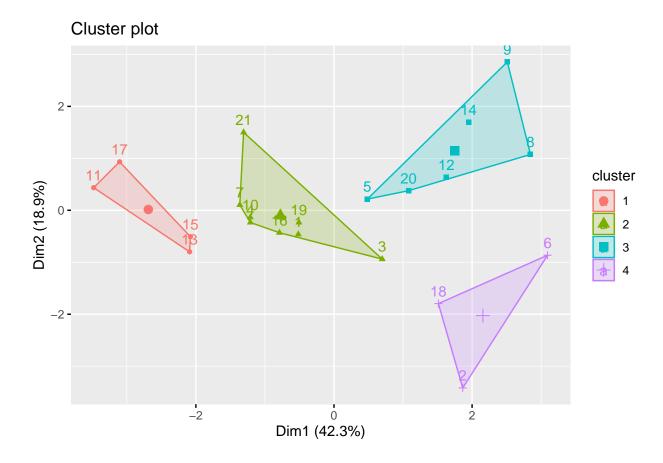
I don't think the suggested 5 clusters is that useful as cluster 5 only consists of 2 data points. The analyst is looking for an overview of the pharmaceutical market and it is not as meaningful in that sense, so I tried this with K=4:

```
k4 <-kmeans(Pharma_s, centers = 4, nstart = 30)
k4$centers</pre>
```

```
##
     Market_Cap
                              PE_Ratio
                                              ROE
                                                         ROA Asset_Turnover
                       Beta
     1.69558112 -0.1780563 -0.1984582 1.2349879
                                                               1.153164e+00
                                                   1.3503431
## 2 -0.03142211 -0.4360989 -0.3172485 0.1950459
                                                   0.4083915
                                                               1.729746e-01
## 3 -0.82617719   0.4775991 -0.3696184 -0.5631589 -0.8514589
                                                              -9.994088e-01
## 4 -0.52462814  0.4451409  1.8498439 -1.0404550 -1.1865838
                                                               1.480297e-16
##
      Leverage Rev_Growth Net_Profit_Margin
## 1 -0.4680782 0.4671788
                                   0.5912425
## 2 -0.2744931 -0.7041516
                                   0.5569544
## 3 0.8502201 0.9158889
                                  -0.3319956
## 4 -0.3443544 -0.5769454
                                  -1.6095439
```

k4\$size

[1] 4 8 6 3



b. Interpret the clusters with respect to the numerical variables used in forming the clusters.

Group 1: 2, 6, 18

Market_Cap: Lower than average Beta: Higher than average PE_Ratio: Higher than average (highest of all groups) ROE: Lower than average (lowest of all groups) ROA: Lower than average (lowest of all groups) Asset_turnover: Around average Leverage: Lower than average Rev_Growth: Lower than average Net_Profit_Margin: Lower than average (lowest of all groups)

Group 2: 1, 3, 4, 7, 10, 16, 19, 21

Market_Cap: Slightly lower than average Beta: Lower than average (lowest of all groups) PE_Ratio: Lower than average ROE: Higher than average ROA: Higher than average Asset_turnover: Slightly higher than average Leverage: Lower than average Rev_Growth: Lower than average (lowest of all groups) Net_Profit_Margin: Higher than average

Group 3: 17, 13, 15, 11

Market_Cap: Higher than average (highest of all groups) Beta: Lower than average PE_Ratio: Lower than average ROE: Higher than average (highest of all groups) ROA: Higher than average (highest of all groups) Asset_turnover: Higher than average (highest of all groups) Leverage: Lower than average Rev_Growth: Higher than average Net Profit Margin: Higher than average

Group 4: 5, 8, 9, 12, 14, 20

Market_Cap: Lower than average (lowest of all groups) Beta: Higher than average (highest of all groups) PE_Ratio: Lower than average (lowest of all groups) ROE: Lower than average ROA: Lower than average

Asset_turnover: Lower than average (lowest of all groups) Leverage: Higher than average (highest of all groups) Rev_Growth: Higher than average (highest of all groups) Net_Profit_Margin: Lower than average

c. Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the clusters)

```
table(Pharma[c(2, 6, 18), c(12:14)])
   , , Exchange = NYSE
##
##
##
                         Location
## Median Recommendation CANADA GERMANY US
##
            Hold
                               0
                                        1 1
##
            Moderate Buy
                               1
                                        0 0
Group 1: They are all on NYSE, 2/3 are Hold, All in different countries
table(Pharma[c(1, 3, 4, 7, 10, 16, 19, 21), c(12:14)])
   , , Exchange = NYSE
##
##
                         Location
## Median_Recommendation SWITZERLAND UK US
           Hold
##
                                     1
##
           Moderate Buy
                                     0
                                        0
                                           1
           Moderate Sell
##
                                     0
                                        1 1
           Strong Buy
##
                                     0
                                       1
Group 2: All on NYSE, 4/8 are Hold, 2/8 are Moderate Sell, then 1/8 each Moderate Buy and Strong Buy,
5/8 in the US, 2/8 in UK, and 1 in Switzerland.
table(Pharma[c(17, 13, 15, 11), c(12:14)])
   , , Exchange = NYSE
##
##
                         Location
## Median_Recommendation UK US
##
            Hold
                           1
            Moderate Buy 0
##
Group 3:
table(Pharma[c(5, 8, 9, 12, 14, 20), c(12:14)])
##
   , , Exchange = AMEX
##
##
                         Location
## Median Recommendation FRANCE IRELAND US
##
           Hold
                               0
                                        0 1
           Moderate Buy
                               0
                                        0
                                          0
##
```

0

0

0

Moderate Sell

##

```
##
##
   , , Exchange = NASDAQ
##
##
                         Location
## Median_Recommendation FRANCE IRELAND US
##
           Hold
                               0
##
           Moderate Buy
                               0
                                        0
                                           1
           Moderate Sell
                               0
                                        0 0
##
##
##
   , , Exchange = NYSE
##
##
                         Location
## Median_Recommendation FRANCE IRELAND US
##
           Hold
                               0
                                        0 0
##
           Moderate Buy
                               1
                                        0 1
##
           Moderate Sell
                               0
                                        1
                                           1
```

Group 4: All on different Exchanges, 4/6 are in the US, 3/6 are Moderate Buy, 2/6 are Moderate Sell, and 1/6 is Hold.

D. Provide an appropriate name for each cluster using any or all of the variables in the dataset.

Group 1: Medium-Low Market Cap and Low Rev Growth Group 2: Medium Market Cap and Lowest Rev Growth Group 3: Highest Market Cap and High Rev Growth Group 4: Lowest Market Cap and Highest Rev Growth