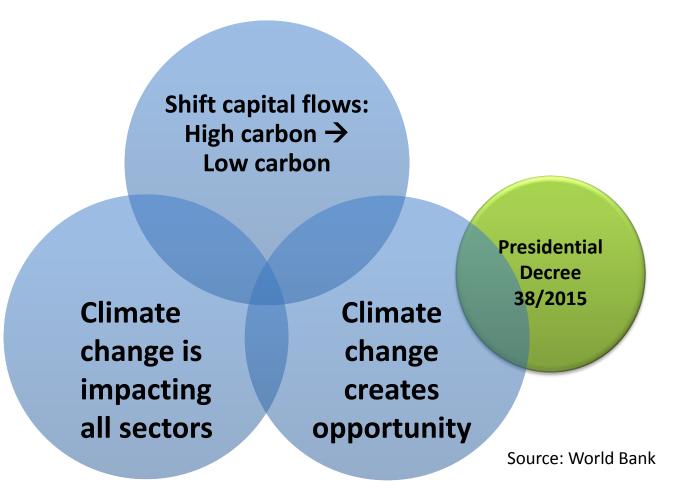


Financial Institutions Roles in Green Growth A Focus on Infrastructure PPP & Role of IIGF

The 2nd Joint Crediting Mechanism Business Forum 2015
Jakarta, 30 April 2015

Arianto Wibowo
Executive Vice President

BACKGROUND



- Climate change's impact to sectors lead to a need for shifting towards low carbon investments, which creates opportunity for green infrastructure growth
- Presidential Decree 38/2015 opens new avenue for wider application of PPP to promote infrastructure development → how does this impact green growth?

Presidential Regulation (Perpres) 38/2015 on PPP Infrastructure Development













Transportation

Road

Water and Irrigation

Drinking water

Waste water

Waste







Power





Telecommunication

7

Oil and Gas







Urban facilities

Education

Regional Development

Tourism

Prisons

Health







Housing

Indonesia PPP Value Chain

Infra sectors: Pre-FS 1. Transportation Procurement **Planning** Project Plan **Project Structuring** 3. Power Development 4. Water 5. Waste 6. Irrigation 8. Oil & Gas 9. Renewable **Government Contracting Agency** 10.Energy (Line Ministries, Regional Govts, SOE) conservation **BAPPENAS** 11. Urban facilities 12.Education VGF to enhance Gurantee to enhance **Priority Projects** "feasibility" "bankability" Debottlenecking 13. Sports & Arts 14.Regional devt 15.Tourism IIGF 16.Health **MOF CMEA** 17.Prisons MOF PPP Unit 18. Public Housing

MOF

GOI direct investment through SMI / IIF





Post Award

Financing

- GoI has developed various tools to enhance Indonesia's PPP Value Chain & bankability of projects
- IIGF, SMI & IIF are financial institutions that play specific roles in advancing infrastructure investments

2. Road

7. Telco

Relevance of Green Growth in Infrastructure Development

Green Technologies

- Low carbon technologies
- Example: renewable energy, energy conservation

Environmental Compliance

- Minimizing carbon footprint in all infrastructure projects
- Example: public transport, emission control

LOW CARBON ECONOMY

Environmental Perspective in IIGF

- Environmental aspects as one of IIGF's project appraisal criteria
- > Environmental risk management is key in guaranteed projects' risk mitigation plan
- ➤ IIGF views projects with desirable environmental impact to be likely obtaining long term public support

Challenges in Green Infrastructure PPP

Key PPP Success Factors

- > Healthy competition
- Financial Viability
- Social Acceptability
- Presence of local competent developers (also important as partner for foreign investors)

Green Infra Challenges

- Limited technology provider
- > Higher technical risk
- Greater cost of service

Important Agenda to Address the Challenges

- PPP Procurement & Transaction Process (Technology standard, standard documentations)
- > Fiscal support mechanisms
- Risk allocation between public & private
- Supporting regulatory framework
- Roadmap for Domestic Capacity Development

IIGF is Gol's Fiscal Tool in Managing PPP Contingent Liabilities & to Enhance Creditworthiness of Subsovereign Contracting Agencies

INVESTMENT

- Sustainability of investment
- Joint project supervision with the Contracting Agency



CREDIBILITY

- The project is seen as more credible in the eyes of the private sector
- Increasing competition → more competitive rates

RISK

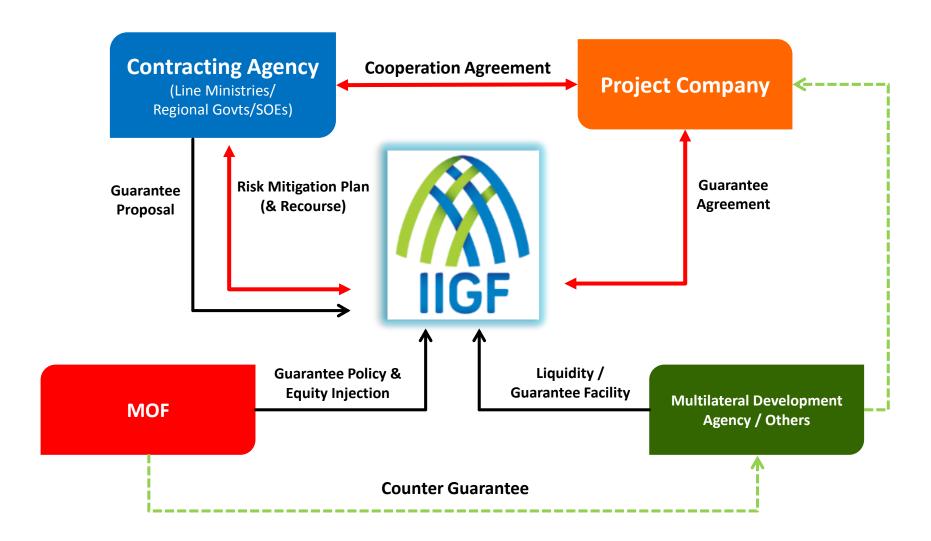
- Professional and efficient risk management
- Workable and clear risk mitigation plan



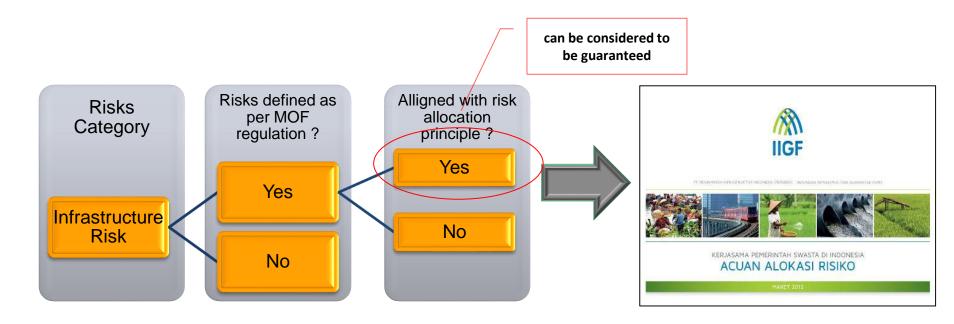
BANKABILITY

- Lenders confident to lend
- Competitive interest rate

IIGF Guarantee



How does IIGF assure risk is properly allocated?



Factors affecting IIGF will guarantee Infrastructure Risk based on:

- 1. Actions or inactions of the Contracting Agency or Government other than CA
- 2. Policies of the Contracting Agency or Government other than CA
- 3. Unilateral decision of the Contracting Agency or Government other than CA
- 4. CA breach of contract

IIGF & Emissions Reductions: Central Java Power Plant



Uses ultra-supercritical boiler technology:

- Reduces harmful emissions resulting from coal
- Pushes mechanical limits of equipment
- Provides higher thermal efficiencies

Example of IIGF Guaranteed Project

Central Java Power Plant IPP Project (CJPP) – Ultra Super Critical Coal Power Plant



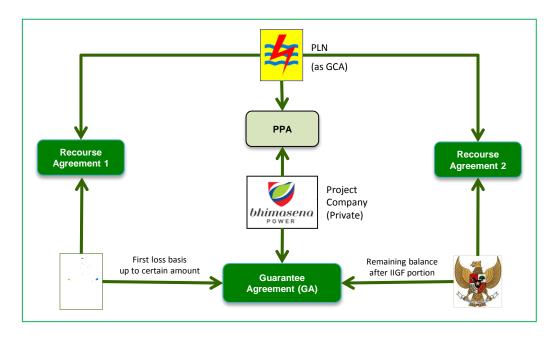
Project	Ultra super critical coal fired power plant, 2x1000 MW
Location	Batang Regency, Central Java Province, Indonesia
COD	2019
PPA Tenor	25 years
PPP Structure	Build, Operate, Transfer (BOT)
Developer	PT Bhimasena Power Indonesia, an SPV of consortium: • ADARO: 34% (Indonesia) • J-POWER: 34% (Japan) • ITOCHU: 32% (Japan)
Guarantee Structure	 Guarantee Agreement: Project Co. with IIGF & GOI Coverage: political risks, force majeure affecting PLN & PLN EOD Guarantee Tenor: Equity: 16 years

• Debt : 21 years

*) In accordance with PR no 38/2015 (PPP Regulation)



PPP Structure with Guarantee in CJPP



Scope of IIGF & MOF Guarantee

Covered:

PLN's Payment Obligations, as in PPA 1. Obligation to purchase electricity

- · Monthly payment (Capacity and Energy payment)
- 2. Deemed Dispatch
 - Due to PLN not being able to receive Sellers output
- 3. Buyout obligation due to PPA Termination triggered by Political Force Majeure and Natural Force Majeure
- 4. Obligation to pay due to PLN Event of Default (EOD):
 - Non payment
 - Material Breach
 - · Merger, Consolidation
 - GOI EOD under GA



Not covered:

- Sellers EOD
- 2. Tax for Special Facilites
- . Indemnity



WAY FORWARD

The Leaders need action on:

- Low carbon and energy efficiency finance and investing.
- Emission reducing finance and investing.
- Adaptation finance and investing.
- Engagement with companies.
- Engagement with policy makers.



Provide knowledge and education to key stakeholders and general public on the privately-financed infrastructure projects (particularly PPP)

- Financing
- Risk management
- Credit enhancement

Disclaimer

All information presented were taken from multiple sources and considered as true by the time they were written to the knowledge of PT Penjaminan Infrastruktur Indonesia (Persero).

PT Penjaminan Infrastruktur Indonesia (Persero) can not be held responsible from any inaccuracy contained in the material.

Any questions can be submitted to:

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