

# Search and the Labor Market

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## 1 Quick Review

### 1.1 Markov Chain Model of Unemployment

Recall model of unemployment:

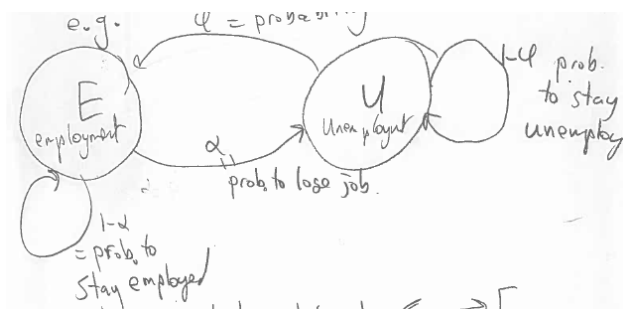


Figure 1: Lake Model with Markov Chains

where  $\phi$  probability of  $U$  to  $E$  transition should come from consumer decisions.

- This model will endogenize based on dynamic decisions of consumers looking for, and potentially rejecting, jobs.
- This, in turn, endogenizes unemployment rate.

### 1.2 Random Variables Review

- $p$  is a non-negative random variable with pdf (probability density function)  $f(p)$  and cdf (cumulative distribution function):

$$F(p) \equiv \int_0^p f(s)ds \quad (1)$$

Assume  $F(0) = 0$ ,  $F(B) = 1$ , where  $B$  is the upper bound.

- If  $p$  has continuous values on  $[0, B]$ , then:

$$\underbrace{\mathbb{E}[p]}_{\text{mean of } p} = \int_0^B p f(p) dp \quad (2)$$

An alternative formula using the CDF,<sup>1</sup>

$$\mathbb{E}[p] = \int_0^B (1 - F(p)) dp \quad (3)$$

## 2 McCall Search Model

### 2.1 Setup

- Background:

- Infinitely lived risk-neutral worker wants to maximize the expected P.D.V:

$$\mathbb{E}_0 \left[ \sum_{t=0}^{\infty} \beta^t y_t \right], \text{ with } y_t = \begin{cases} w_t & \text{if employed} \\ c & \text{if unemployed} \end{cases} \quad (8)$$

where  $\beta \in (0, 1)$

- Each period, an unemployment worker draws one offer to work at wage  $w$  forever,

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<sup>1</sup>To derive, Recall integration by parts,

$$\int_a^b u dv = \underbrace{uv \Big|_a^b}_{\substack{\text{evaluated at } b - \\ \text{evaluated at } a}} - \int_a^b v du \quad (4)$$

Using our definition of expectation:

$$\int_0^B \underbrace{p}_{\substack{u=p \\ \downarrow \\ du=dp}} \underbrace{f(p)dp}_{\substack{dv=f(p)dp \\ \downarrow \\ v=F(p)=\int_0^p f(s)ds}} = \int_0^B u dv \quad (5)$$

By formula,

$$= pF(p) \Big|_0^B - \int_0^B F(p) dp \quad (6)$$

$$= \underbrace{BF(B)}_B - 0 - \int_0^B F(p) dp = \underbrace{\int_0^B (1 - F(p)) dp}_{\text{Alternative formula for expectation}} = \mathbb{E}[p] \quad (7)$$

the wage is drawn from the distribution of wages in the economy  $F(w)$ , where  $F(0) = 0$ ,  $F(B) = 1$

- There is recall of previous wages each period
- Each period, can accept current wage draw from  $F(w)$ , or reject it and collect  $c > 0$  (unemployment benefits) and draw again next period.
- If accept, the worker will work forever at  $w$  and can neither be fired nor quit.

• Problem:

- Find the worker's optimal strategy for accepting or rejecting draws

• Solution:

- Let  $Q$  = optimal value of the problem for a worker about to draw a wage offer

$$Q \equiv \underbrace{\mathbb{E} \left[ \sum_{t=0}^{\infty} \beta^t y_t \right]}_{\text{expectation before wage is drawn}} \quad (9)$$

- Let  $v(w)$  be the optimal value of the problem for a previously unemployed worker who has just drawn  $w$  and is about to decide what to do,

$$\underbrace{Q}_{\substack{\text{value} \\ \text{about to} \\ \text{draw}}} = \underbrace{\int_0^B v(w) f(w) dw}_{\text{expected value over draws}} \quad (10)$$

- Key observation: write recursively as value today in terms of tomorrow

$$\underbrace{v(w)}_{\substack{\text{value if} \\ \text{draw } w}} = \max_{\{\text{accept, reject}\}} \left\{ \underbrace{w}_{\text{Wage today}} + \underbrace{\beta v(w)}_{\substack{\text{Discounted value} \\ \text{keeping wage}}}, \underbrace{c}_{\substack{\text{Unemployment} \\ \text{Benefits today}}} + \underbrace{\beta \cdot Q}_{\substack{\text{Discounted value} \\ \text{drawing wage}}} \right\} \quad (11)$$

Recognizing if you accepting  $w$  once, you would keep accepting it,  $v(w|\text{accept}) = w + \beta v(w|\text{accept})$  for accepted wage. So  $v(w|\text{accept}) = \frac{w}{1-\beta}$ , and

$$\underbrace{v(w)}_{\substack{\text{value if} \\ \text{draw } w}} = \max_{\{\text{accept, reject}\}} \left\{ \underbrace{\frac{w}{1-\beta}}_{\substack{\text{PDV of} \\ \text{wage forever}}}, \underbrace{c}_{\substack{\text{unemployment} \\ \text{benefits today}}} + \underbrace{\beta \cdot Q}_{\substack{\text{discounted} \\ \text{value tomorrow}}} \right\} \quad (12)$$

Note:  $c + \beta \cdot Q$  is independent of  $w$ , since  $Q = \int v(w')f(w')dw'$

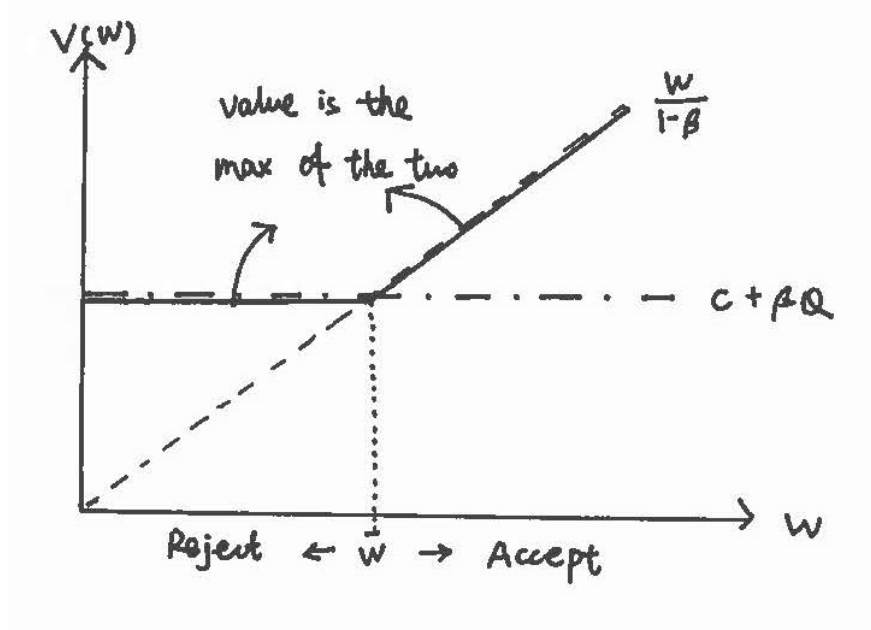


Figure 2: McCall model

– Plug in for  $Q$  to find a functional equation in  $v(w)$ ,

$$v(w) = \max \left\{ \frac{w}{1-\beta}, c + \beta \int_0^B v(w')f(w')dw' \right\} \quad (13)$$

## 2.2 Solve the Bellman Equation

**Solution** : A  $v(w)$  and accept or reject policy which fulfills (13) for  $\beta, f(\cdot), c$ .

**Method 1: Numerically iterate (sketch)**

$$v_{j+1}(w) = \max \left\{ \frac{w}{1-\beta}, c + \beta \int_0^B v_j(w')f(w')dw' \right\} \quad (14)$$

Let  $v_0(w) = 0$ , evaluate  $v_1(w)$ , etc.

Guaranteed to converge to a stationary  $v(w)$

**Method 2: Guess-and-verify** Start with the functional equation

$$v(w) = \max \left\{ \frac{w}{1-\beta}, c + \beta \int_0^B v(w')f(w')dw' \right\} \quad (15)$$

Guess there is a  $\bar{w}$  where agent is indifferent between accept and reject

$$v(\bar{w}) = \frac{\bar{w}}{1-\beta} = c + \beta \int_0^B v(w') f(w') dw', \text{ where } \begin{cases} \text{reject if } w' < \bar{w} \\ \text{accept if } w' > \bar{w} \end{cases} \quad (16)$$

$$= c + \beta \int_0^{\bar{w}} v(w') f(w') dw' + \beta \int_{\bar{w}}^B v(w') f(w') dw' \quad (17)$$

$$= c + \beta \int_0^{\bar{w}} \underbrace{\frac{\bar{w}}{1-\beta}}_{\text{reject value by definition of } \bar{w}} f(w') dw' + \beta \int_{\bar{w}}^B \underbrace{\frac{w'}{1-\beta}}_{\text{accept value}} f(w') dw' \quad (18)$$

Use  $\bar{w} = \int_0^{\bar{w}} \bar{w} f(w') dw' + \int_{\bar{w}}^B \bar{w} f(w') dw'$  on the LHS

$$\int_0^{\bar{w}} \frac{\bar{w}}{1-\beta} f(w') dw' + \int_{\bar{w}}^B \frac{\bar{w}}{1-\beta} f(w') dw' = c + \beta \int_0^{\bar{w}} \frac{\bar{w}}{1-\beta} f(w') dw' + \beta \int_{\bar{w}}^B \frac{w'}{1-\beta} f(w') dw' \quad (19)$$

Subtract  $\int_0^{\bar{w}} \frac{\bar{w}}{1-\beta} f(w') dw'$  from both sides

$$(1-\beta) \int_{\bar{w}}^B \frac{\bar{w}}{1-\beta} f(w') dw' - c = \frac{1}{1-\beta} \int_{\bar{w}}^B (\beta w' - \bar{w}) f(w') dw' \quad (20)$$

Add  $\bar{w} \int_{\bar{w}}^B f(w') dw'$  to both sides

$$\bar{w} \left[ \int_0^{\bar{w}} f(w') dw' + \int_{\bar{w}}^B f(w') dw' \right] - c = \frac{\beta}{1-\beta} \int_{\bar{w}}^B (w' - \bar{w}) f(w') dw' \quad (21)$$

Simplify to get an **algebraic** equation in  $\bar{w}$

$$\underbrace{\bar{w} - c}_{\text{cost of searching one more period}} = \underbrace{\frac{\beta}{1-\beta} \int_{\bar{w}}^B (w' - \bar{w}) f(w') dw'}_{\text{benefit of searching one more period}} \quad (22)$$

Given  $\beta, c, f(\cdot)$ , we can solve for  $\bar{w}$ , then use policy:  $\begin{cases} \text{reject if } w < \bar{w} \\ \text{accept if } w > \bar{w} \end{cases}$

**Cost and Benefits** Let  $h(w)$  be the benefit of search if at  $w$

$$h(w) = \frac{\beta}{1-\beta} \int_w^B (w' - w) f(w') dw' \quad (23)$$

Then,

- $h(0) = \frac{\beta}{1-\beta} \mathbb{E}[w] > 0$
- $h(B) = 0$

- $h'(w) < 0, h'' > 0$

The cost of searching is the lost wages,  $w$  and the direct cost  $c$

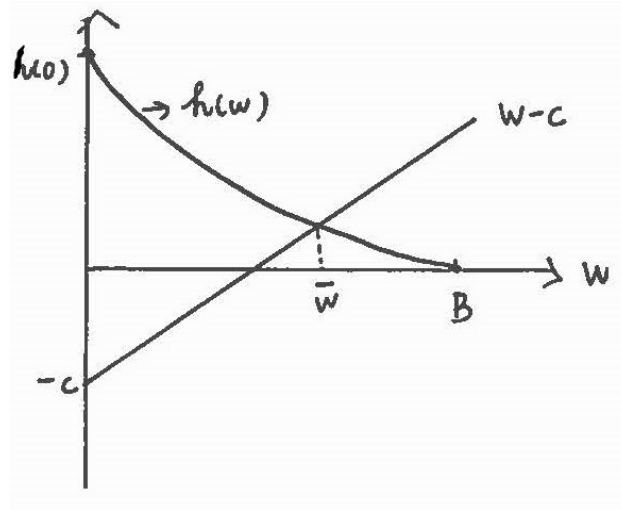


Figure 3: search model

### 2.3 The probability to accept

- $\text{Prob}(\text{accept} \mid \text{unemployed}) = \text{Prob}(w \geq \bar{w}) = 1 - F(\bar{w}) \equiv \pi$

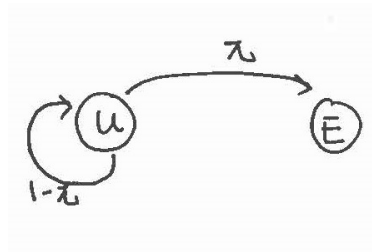


Figure 4: markov chain in search model

- In this basic setup, no firing or quitting, so  $E$  is absorbing. (Problem set includes firing)

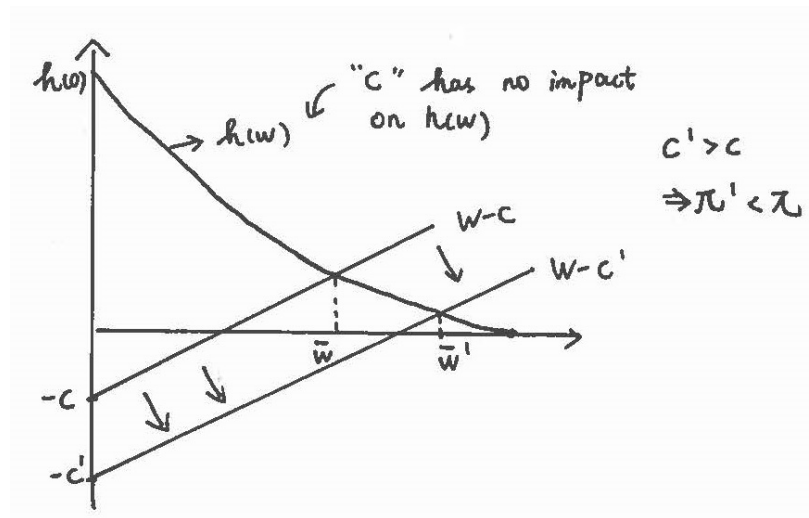


Figure 5: What is role of unemployment benefits?