

How labor market frictions affect capital structure

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How does labor market frictions affect capital structure?

- ▶ Modigliani Miller 1958

Why does capital structure matter at all?

Bankruptcy costs can be high(er) after accounting for stakeholders who might not be (fully) represented at the bargaining table.

- ▶ A firm's labor force is one such under-represented entity.
- ▶ **This paper:** How does adding capital structure to a workhorse labor market search model affect capital structure decisions?

What we do

- ▶ Highlight empirical findings in the literature that call for the models we present.
- ▶ Present a simple three period model to highlight the channels.
- ▶ Present a fully dynamic model and do something...

Main channels

- ▶ Absent any search frictions, owners of production utilize optimal quantities of debt.
- ▶ With labor market frictions, the firm partners with a risk averse worker who potentially has the option to quit the partnership.
- ▶ While this quitting in a partial equilibrium setting benefits workers ex-post, it leads to less entry, less-than-optimal debt use, lower equilibrium wages and ex-ante lower value to workers.

Literature



Empirical observations



Model without Labor Market Frictions

- ▶ Debt is riskless. Borrowers pay interest rate r and return all borrowed capital.
- ▶ A single agent with initial wealth chooses debt to maximize payoffs in two periods. The output in the first period must be weakly positive.

$$\max_D \mathbb{E}u(c_1) + \beta \mathbb{E}u(c_2)$$

- ▶ where

$$c_t(\phi_t) = \phi_t(W + D)^\gamma - rD$$

is some decreasing returns production function with period productivity realization $\phi \in U[0, 1]$ and $c_2 = 0$ if $c_1 < 0$.

Model without Labor Market Frictions: Solution

- In this setup the optimal choice for debt D is

$$ads$$

where we how the incompleteness of markets drives a wedge in the typical solution for equation the expected return of capital to the interest rate r .

- Finally, note here that the owner of the firm can be the worker or the firm in a setting with both agents.

Labor Market Frictions with Capital Structure

- ▶ Mortensen and Pissarides style search frictions.
- ▶ Entrepreneurs own initial wealth W and borrow at rate r . Debt is riskless.
- ▶ Debt choice is made before entry. No new debt or equity.
- ▶ Wage contracts are specified by *unconstrained wages*, \tilde{w} .
- ▶ \tilde{w} is restricted to be identical in both periods.
- ▶ Perfect commitment assumed.
- ▶ No storage technology.

Timing

1. **Period 0.** Firms with wealth, W choose debt D and enter.
 - ▶ All workers are unemployed.
 - ▶ Firm's post wage contracts, matching occurs.
 - ▶ Unmatched firms exit immediately.
2. **Period 1.** Draw productivity ϕ .
 - ▶ If output is weakly negative, match is broken. Firm exits.
 - ▶ Production + consumption occurs.
 - ▶ Unmatched workers consume b .
3. **Period 2.** Draw productivity ϕ .
 - ▶ Separation if output is below b .
 - ▶ Production + consumption occurs.
 - ▶ Unmatched workers consume b .

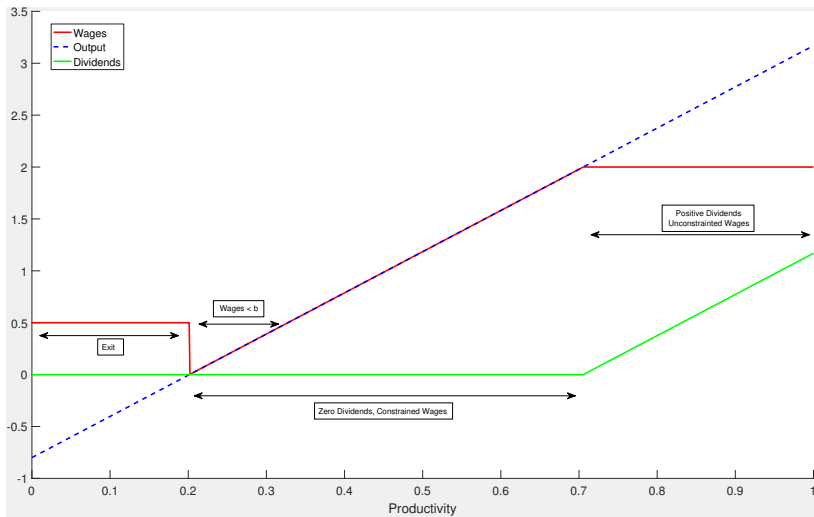
Period production

- ▶ Period output is given by

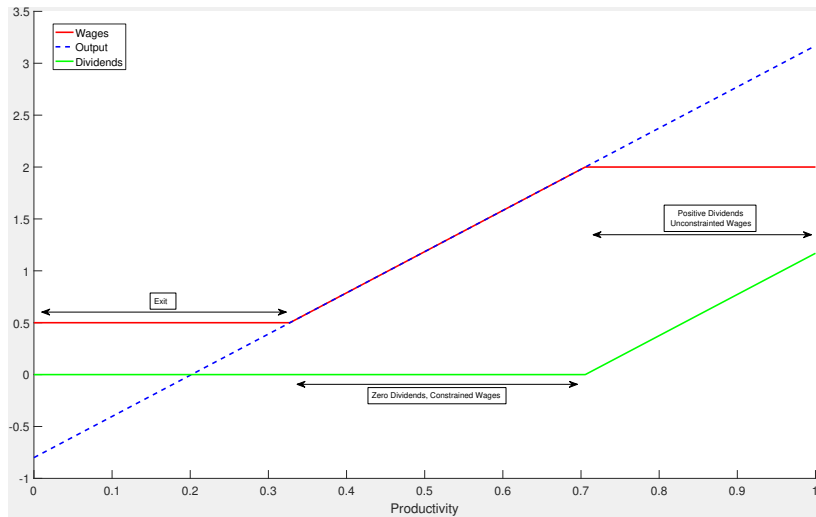
$$\phi_t(W - COE - D)^\gamma - Dr$$

- ▶ If period output is negative, exit occurs.
- ▶ If output exceeds \tilde{w} , workers are paid \tilde{w} .
- ▶ Dividends are positive iff $(W - COE - D)^\gamma - Dr \geq w^*$
- ▶ Don't worry, we have pictures.

Period 1 Wages



Period 2 Wages



Worker's Problem

- ▶ Firm's post *unconstrained wage* contracts, \tilde{w}



$$U = \max_{\tilde{w}} p(\theta(\tilde{w})) \mathbb{E}(u_1(\tilde{w}) + \beta u_2(\tilde{w}))$$



Dynamic Model with Labor Market Frictions



Conclusion

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