





# Daniel Lobo

Computer Scientist / Software Engineer

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**Nationality:**  Spanish /  Argentine

**Languages:** Spanish (native), English (fluent), French (basic)



<http://bit.ly/dlobo-linkedin>

## Employment History

### CTO at Explore-Share.com (February 2018 — Present)

- Leading product and technology by driving the technical product roadmap.
- Manage designers, engineers and non-tech stakeholders to coordinate, plan, execute, and track product releases.
- Influence key decisions on architecture and implementation of scalable, reliable, and cost-effective engineering solutions.

### Senior Software Engineer at Auth0 (August 2015 — February 2018)

- As part of one of the first 50 employees of this tech 'unicorn' (acquired by Okta at \$6.5 billion), I was given the task of creating the distributed Developer Success Engineering team that grew to 25 members within 18 months.
- Daily interaction with Engineering and Sales directors to understand their needs and help their teams scale.
- Developed company-wide support processes, policies and practices to grow user acquisition and sales.
- Developed SOC 2 compliant internal support tools to handle customer data.

### Software Engineer at CRAN.IO (July 2014 — July 2015)

- Designed and developed RESTful APIs for web and iOS/Android clients with the MERN stack (MongoDB + Express.js + React + Node.js).

### Product Manager at 4residents (January 2014 — June 2014)

- Zero to one: coded the company's product v1.
- Raised €130k to build the team and create the product.

### Google Ambassador at Google (January 2013 — December 2013)

- Represented Google within ITBA. Won a negotiation against Microsoft for the purchase of G for Edu, and migrated all faculty members to Google's offering.

## Education

### MSc. Software Engineering, ITBA, Buenos Aires

- Exchange semester in 'Universidad Politécnica de Madrid'.
- Awarded scholarship by ITBA and Banco Santander.

### BSc. Computer Science, ITBA, Buenos Aires

## Certifications

- **Machine Learning**, Stanford (2021)
- **Management in Engineering: Accounting and Planning**, Massachusetts Institute of Technology (2021)
- **Data Engineer with Python**, DataCamp (2020)

## Volunteer experience

### Mentor at Plato (October 2020 — Present)

- Mentoring senior engineers and managers on career advice & development, problem-solving and leadership.

### Operations Lead, ITBA Entrepreneur Center (November 2013 — February 2017)