

# Logan Lewis

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## Education

**VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY**

Blacksburg, VA

**Business Information Technology, Decision Service Systems**

May 2025

Relevant Coursework: Database Management and Design, Adv Bus Comp and App,  
Operations & Supply Chain Mgt, Systems Analysis, Bus Stats  
Analytics & Model

## Experience

**VERTOSOFT**

Leesburg, VA

**Sales Development Intern**

May 2023 – August 2023

- Researched and identified over 2,500 potential leads within the government sector, contributing to the expansion of the client base.
- Conducted targeted outreach via email campaigns to high-ranking government officials, including CIOs and department heads, effectively conveying the value proposition of suppliers' solutions.
- Leveraged CRM software, including Salesforce and Salesloft, to track leads, update prospect information, and generate detailed reports for analysis and decision-making.
- Received positive feedback from team members and supervisors for dedication, professionalism, and significant contributions to lead generation efforts.
- Developed and implemented a tool to eliminate duplicate customer records, enhancing data organization, improving operational efficiency, and reducing redundancy.

## Project Experience

**BUSINESS INFORMATION TECHNOLOGY SHOWCASE**

Blacksburg, VA

**1st Place**

February 2024 – May 2024

- Created an Excel tool that uses a decision support system that utilizes a current NBA dataset to analyze and predict outcomes of games, providing bettors with data-driven betting advice.
- Created an Excel tool to provide a systematic approach to sports betting, minimizing risks and enhancing the potential for profitable decisions by leveraging advanced analytics to interpret complex datasets.
- Demonstrated proficiency in data retrieval, data visualization, and applying statistical techniques to gain insights into complex relationships.
- Demonstrated proficiency in VBA and Power Query within Excel to accomplish these tasks

**AIGUYS.NET**

Blacksburg, VA

**Founder/Developer**

November 2022 – Present

- Designed a company that manually installs Comma AI for consumers, so they can enable self-driving in their vehicle
- Developed a user friendly website that allows consumers to view the compatibility of the make and model of their car to the product for a personalized experience.
- Provided a system that enables consumers to schedule servicing appointments at their discretion

## Skills and Interests

**Technical:** Excel, VBA, Python, Thinkorswim (TDA), Webull, Salesforce, Salesloft, Investment Management,

**Interests:** Finance, Artificial Intelligence, Stock Trading, Real Estate