# TalentWiz VentureLab Partnership

## TalentWiz Overview

## 1. Plan Hiring Process

 Talentwiz helps companies plan their hiring process by building standard hiring workflows, application forms, scorecards and interview kits.

### 2. Find & Attract Applicants

 Automate the distribution of job postings to the job boards such as Indeed, Ziprecruiter, and social media accounts.

### 3. Manage Candidates

• Talentwiz organizes applicants by the job they applied to, and allows for users to add notes, email candidates, create tasks, and collaborate with teammates throughout the hiring process.

#### 4. Assess Candidates

• Talentwiz tools allow users to filter through applications to identify qualified applicants, use application forms to learn more about applicants, and score candidates with scorecards, and interview kits.

# VentureLab (VL) Requirements

## 1. Provide Clients with a Hiring Tool

 VentureLab is looking to help it's clients better manage their hiring process and wish to provide clients with tools and processes that will help achieve this goal.

### 2. Client Job Advertising

 VentureLab wishes to provide an centralized on-line venue for their clients to advertise their job postings

#### 3. Grow Database of Tech / Business Talent

 VentureLab would like to grow a database of Tech & Business Talent to improve their ability to connect entrepreneurs / businesses with the skill sets that meet their needs

#### 4. Career Fairs (Maybe in Future)

# VentureLab (VL) Portal Features

#### 1. VentureLab Job Board

- VentureLab will have a job board that Clients can post job opportunities directly from their TalentWiz account.
- This Job board will also provide a section for Job Seekers to create a profile and identify what business function they would best fit (i.e Tech, Business talent)

## 2. VL Applicant Pool

 All applicants that apply to a job through either the VL Job Board, or a Client's Career Portal, will be added to the VL applicant pool.

#### 3. Client Applicant Pool Search

• Client's will have the ability to search through VentureLabs applicant pool to find talent that may be a fit for a position.

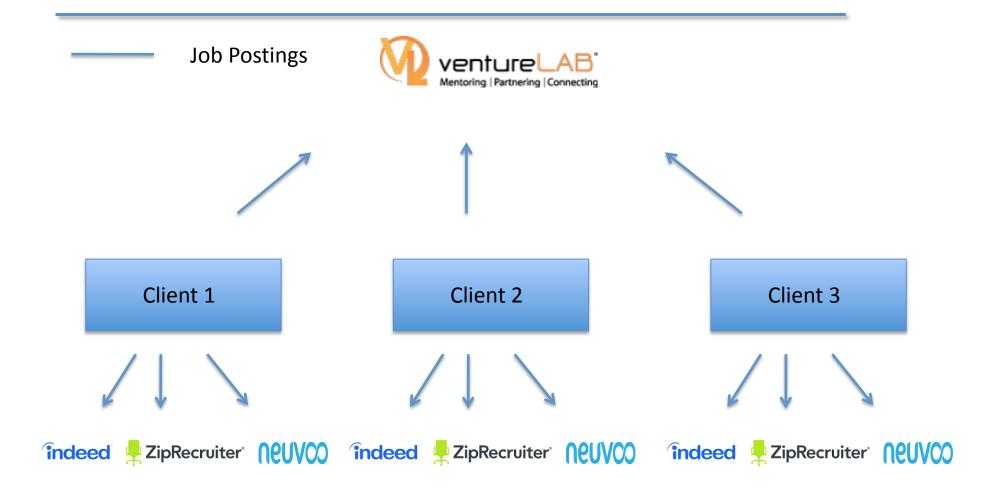
## 4. Room Booking (optional)

• Client's will have the ability to book available VentureLab offices to perform interviews.

#### 5. Company Management

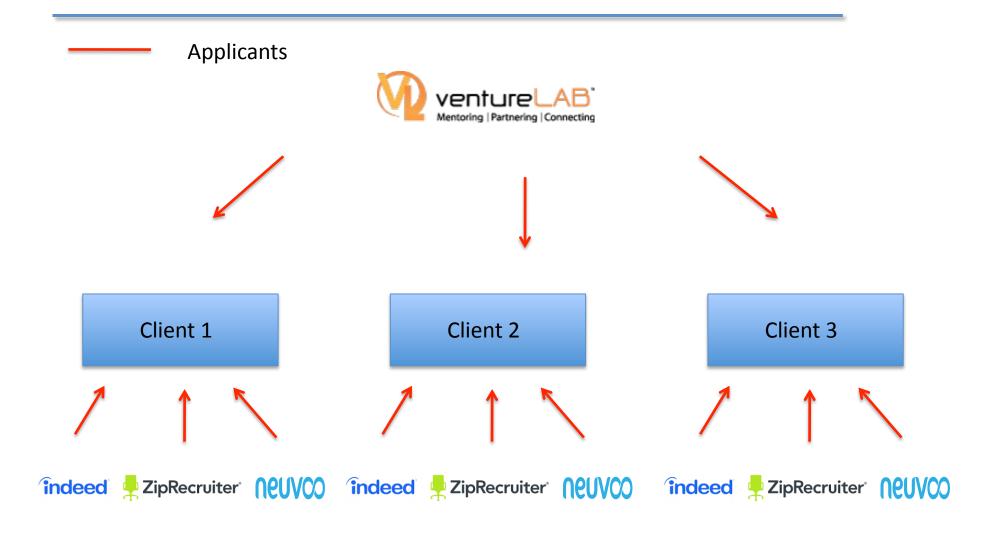
• VL will be able to manage which companies have the permission to either post to their Job Board or access the VL Applicant Pool.

# Job Board Structure



- Clients will be able to select various Job Boards to which to post their jobs.
- Clients will also have the option to post the job to the VentureLab Job Board/Career Page.

# Job Board Structure



- Applicants to jobs may apply directly from the job posting on a job board.
- Applicants may also come to the VentureLab Job Board and apply to a job.

# Job Board Structure

**Job Postings Applicants Shared Candidates** Client 1 Client 2 Client 3

indeed ZipRecruiter neuvo

indeed ZipRecruiter (1900) indeed ZipRecruiter (1900)

## Value for a VL Client

### 1. Simplify & Improve Hiring

 Talentwiz helps companies simplify and improve their hiring with automated job distribution, candidate tracking, application forms, interview kits & scorecards

#### 2. Build Company Culture Brand

 Talentwiz provides businesses with ability to easily generate a branded career portal to build their company's cultural brand, and advertise job openings

## 3. Build Hiring Strategy

 With Talentwiz, users can build re-usable hiring processes that make it easy to ensure consistency throughout the company and hiring process

#### 4. Build Database of Talent

 Having a database of talent is important, you never know when a position may open, and a candidate that you "almost" hired might be a good fit.
 TalentWiz ensures that an organization never loses track of talent again.

#### 4. Access Database of Talent

Have access to a database of talent that VentureLabs builds

# Pricing

#### **Cost of Talentwiz to Client**

- \$19 / posting / month = 1 Job Slot
- \$49 / posting / month = 5 Job Slot
- \$99 / posting / month = 10 Job Slot
- \$199 / posting / month = 20 Job Slot

**Bulk Purchase Discounts Available (# of Company Accounts)** 

Job Slot: A job slot is the number of positions that a company can be actively hiring for at one time.

#### VentureLab Portal Fee

\$10,000 set up fee

- Build Functionality to allow Clients to Post to VL Job Board
- Set-up & Launch Portal
- Train Team on Functionality
- Upload Clients

#### \$5,000 yearly / fee

- Access to System & Database of Candidates
- Branded Career Page
- Link with Validated Companies