## **GLOSSARY**



## **Managing Team Conflict**

## With Henna Inam

Use these terms and definitions to understand concepts taught in the course.

Term	Definition
competency-based trust	A belief that another person can complete their assigned task or perform their professional role effectively
reliability-based trust	A belief that a teammate or coworker will deliver on the promises and commitments they've made
vulnerability-based trust	A belief that a teammate or coworker can be honest about themselves, even when it comes to their weaknesses and failures
VUCA	The idea that the world in which we live is volatile, uncertain, complex, and ambiguous
assertive	The act of making sure your own needs are met
cooperative	The ability to understand another person's needs and helping them in order to get their needs met
competing	Putting your own needs, or points of view, above that of others

compromising	When each person in a conflict gives up something of what they want in order to reach a solution