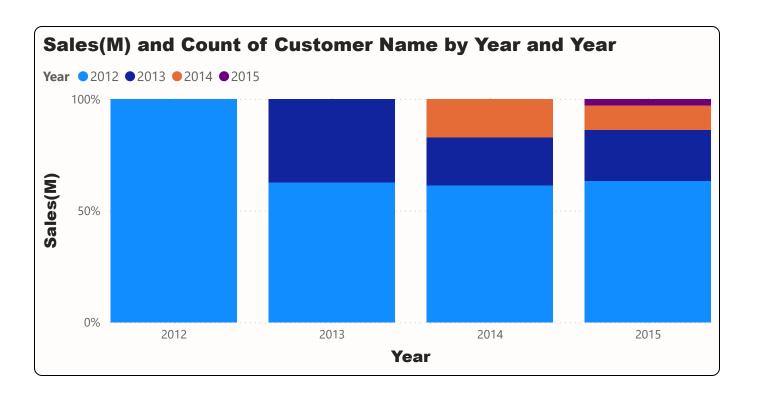
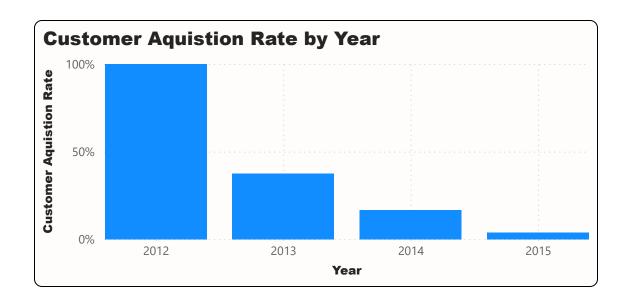
| Customer Name | First Purchase Order Date | Second Purchase Order Date | Month to Second Purchase | Repeat Purchase |
|----------------------|---------------------------|----------------------------|--------------------------|--------------------|
| Aaron Bergman | 2012-02-19 | 2014-11-11 | 33 | More Than 6 Months |
| Aaron Hawkins | 2012-04-21 | 2012-12-30 | 8 | More Than 6 Months |
| Aaron Smayling | 2012-07-26 | 2014-03-29 | 20 | More Than 6 Months |
| Adam Bellavance | 2014-03-14 | 2014-08-30 | 5 | Less Than 6 Months |
| Adam Hart | 2013-12-21 | 2014-09-16 | 9 | More Than 6 Months |
| Adam Shillingsburg | 2012-09-21 | 2013-11-09 | 14 | More Than 6 Months |
| Adrian Barton | 2012-12-19 | 2013-11-07 | 11 | More Than 6 Months |
| Adrian Hane | 2014-07-01 | 2015-07-03 | 12 | More Than 6 Months |
| Adrian Shami | 2013-05-09 | 2015-11-20 | 30 | More Than 6 Months |
| Aimee Bixby | 2012-03-04 | 2013-09-10 | 18 | More Than 6 Months |
| Alan Barnes | 2012-11-15 | 2014-01-21 | 14 | More Than 6 Months |
| Alan Dominguez | 2012-11-18 | 2012-12-25 | 1 | Less Than 6 Months |
| Alan Haines | 2012-08-08 | 2013-03-05 | 7 | More Than 6 Months |
| Alan Hwang | 2013-12-07 | 2014-02-20 | 2 | Less Than 6 Months |
| Alan Schoenberger | 2012-10-17 | 2013-05-04 | 7 | More Than 6 Months |
| Alan Shonely | 2012-03-14 | 2012-09-20 | 6 | More Than 6 Months |
| Alejandro Ballentine | 2013-05-08 | 2013-12-03 | 7 | More Than 6 Months |
| Alejandro Grove | 2012-07-22 | 2013-09-20 | 14 | More Than 6 Months |
| Alejandro Savely | 2014-05-22 | 2014-11-06 | 6 | More Than 6 Months |
| Aleksandra Gannaway | 2014-12-06 | | | No Second Purchase |
| Alex Avila | 2012-09-14 | 2014-03-04 | 18 | More Than 6 Months |
| Total | 2012-01-02 | 2012-02-07 | 1 | |

| Repeat Purchase | Count of Customer Name |
|--------------------|------------------------|
| Less Than 6 Months | 265 |
| More Than 6 Months | 483 |
| No Second Purchase | 39 |
| Total | 787 |
| | |





| Retention Rate | Year | Total No.of Customer per Yea | ar |
|----------------|------|------------------------------|----|
| 156 | 2012 | 48 | 8 |
| 376 | 2013 | 48 | 2 |
| 508 | 2014 | 56 | 1 |
| 603 | 2015 | 61 | 6 |
| 748 | | 78 | 7 |
| | | | |
| | | | |