

From: sales@arteglass.co.jp
To: [Poenar Daniel Puiu \(Assoc Prof\)](mailto:Poenar Daniel Puiu (Assoc Prof))
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan
Date: Friday, 25 June 2021 6:23:18 PM
Attachments: [image003.png](#)
 [image004.png](#)

Nanyang Technology University (NTU), Singapore
Atten : Assoc. Prof. Poenar Daniel ,

Buna seara!

Thank you for your reply.

We will prepare for the quotation of following items.

- 1.The cost for a 8x12 rectangular tubing, as well as
- 2.The cost for the proposed custom-made bottom-less flow cell with the dimensions and details indicated by me (5 pieces)

It will take a little more time. So please wait for a while.

We will make efforts to send it in the earliest time.

Enjoy your relaxing weekend!

Thank you for your patience! / Multumesc!
Best Regards,

Toru Ishimoto MBA
CTO
Director , International Sales & Marketing

Arte Glass Associates Co.,Ltd
56 Rengezocho Shogoin Sakyo-ku
Kyoto 606-8357 JAPAN
TEL +81-75-761-2331
FAX +81-75-761-2333
e-mail:sales@arteglass.co.jp

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Sent: Friday, June 25, 2021 7:14 PM
To: sales@arteglass.co.jp
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Dear Mr. Toru Ishimoto,

Thank you for your reply with your clear and detailed explanations!

Then please allow me to respectfully ask you to put in the quotation:

- a. The cost for a 8x12 rectangular tubing, as well as
- b. The cost for the proposed custom-made bottom-less flow cell with the dimensions and details indicated by you (5 pieces)

Thank you very much for all your efforts and am looking forward for the quotation!
Best wishes,
Daniel

From: sales@arteglass.co.jp <sales@arteglass.co.jp>
Sent: Thursday, 24 June 2021 6:09 PM
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
Atten : Assoc. Prof. Poenar Daniel ,

Buna seara!

Sorry for taking time.
We receive too many inquiries and purchase orders all day every day.

Q1.

The last item in the list “Rectangle CFQ 7.0*13.0 300mm” seems the most suitable from all.

A.

We have checked our stock.
And unfortunately CFQ-7.0*13.0-300mm has been sold out recently.
We are afraid but we can offer only following items in CFQ.

VitroCom used to manufacture Rectangle Tubing in CFQ but they don't manufacture it in CFQ any longer.

We have only 1-3pcs for each following items.
After they are sold out, you can not get any of them.

Shape	Material	ID	Wall	Length	Possible
Rectangle	CFQ	2*4	0.9	300mm	OK
Rectangle	CFQ	3*7	1.3	300mm	OK
Rectangle	CFQ	4*6	1.3	300mm	OK
Rectangle	CFQ	5*7	1.3	300mm	OK
Rectangle	CFQ	5*9	1.3	300mm	OK
Rectangle	CFQ	6*10	1.3	300mm	OK
Rectangle	CFQ	7*13	1.3	300mm	Sold Out
Rectangle	CFQ	8*12	1.3	300mm	OK

Q2.

Finally, when you say “without a bottom (Floor)” I believe you mean it looks like a hollow tube, something like in the pic below (i.e. only lateral walls, no front or end/rear ‘floor’), correct?



A2.

Yes, they have only lateral walls, **no front or end/rear ‘floor’**.

Custom Rectangle Flow Cell is expensive.
Maybe you cannot afford 10pcs with your budget.
So shall we offer 1-3-5pcs for following specifications?

Title: Custom Rectangle Flow Cell (Cuvette)

Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)

ID: 15mm*45mm

Wall:1.25mm

Length: 60mm

Bottom: No Bottom

Windows: 4 Windows (Optically Polished Inside and Outside)

Quantity: 1pcs, 3pcs,5pcs or MOQ

Thank you for your patience! / Multumesc!

Best Regards,

Toru Ishimoto MBA

CTO

Director , International Sales & Marketing

Arte Glass Associates Co.,Ltd

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e-mail:sales@arteglass.co.jp

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Thursday, June 24, 2021 5:57 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Dear Mr. Toru Ishimoto,

Any news about the quotation, is it possible to receive it soon?

Thank you and have a nice weekend!

Best wishes,

Daniel

From: Poenar Daniel Puiu (Assoc Prof)

Sent: Thursday, 17 June 2021 4:20 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

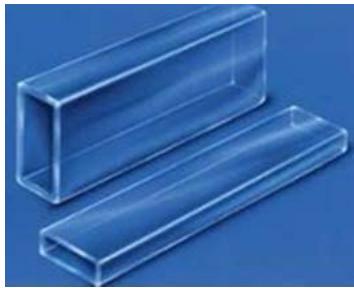
Konnichiwa Ishimoto-san,

Apologies for my delayed replay. Thank you for your detailed info. Then of course I will

choose something from what you have available. The last item in the list “Rectangle CFQ 7.0*13.0 300mm” seems the most suitable from all.

But from your message I understand that you also can do the custom cuvette that you detailed there, right? In this case, then please kindly make a quotation for **both** items (the custom cuvette **and** the 7x13 rectangle CFQ mentioned earlier). This is not to overload you with more work, simply because I have to be practical and have a comparison of the cost between the two elements and thus for us to be able to decide which one is feasible to indicate in the budget of the project.

Finally, when you say “without a bottom (Floor)” I believe you mean it looks like a hollow tube, something like in the pic below (i.e. only lateral walls, no front or end/rear ‘floor’), correct?



Thank you very much for your effort and help!

Gokigen'yo

With best wishes,

Daniel

From: sales@arteglass.co.jp <sales@arteglass.co.jp>
Sent: Thursday, 10 June 2021 7:34 PM
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Buna seara!

A1.

Regards to the Rectangle Tubing in Clear Fused Quartz(CFQ) / Synthetic Fused Silica(SFS) for your required sizes, we have no Bid to offer unfortunately.
The sizes are too large.

Probably we can offer following sizes.

Shape	Material	ID	Length
Rectangle	SFS	0.2*	2.0 50mm
Rectangle	SFS	0.3*	3.0 50mm
Rectangle	CFQ	3.0*	7.0 300mm
Rectangle	CFQ	5.0*	7.0 300mm
Rectangle	CFQ	6.0*10.0	300mm
Rectangle	CFQ	7.0*13.0	300mm

A2.

I meant that I suggested a custom Rectangle Flow Cell (Cuvette) without a bottom (Floor) to you.

Title: Custom Rectangle Flow Cell (Cuvette)

Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)

ID: 15mm*45mm

Wall:1.25mm

Length: 60mm

Bottom: No Bottom

Windows: 4 Windows (Optically Polished Inside and Outside)

Quantity: 10pcs or MOQ

We look forward to hearing from you.

PS.

I also have forgotten most of languages since I don't have any chance to practice for a long time and I am too busy for work.

In stead of it, I often watch a lot of movies from variety of countries not only from US or Britain or France etc.

Thank you

Best Regards,

Toru Ishimoto MBA

CTO

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e-mail:sales@arteglass.co.jp

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Tuesday, June 8, 2021 5:16 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Importance: High

Buna ziua!

While I was waiting for your reply/quotation, I looked back at the previous messages and realized that there probably could be some other possibilities, or some questions which I wanted to ask or discuss with you as well, if you do not mind, as maybe (hopefully!) could also make your task easier.

1. In an initial reply you mentioned that your company cannot offer the Rectangle Tubing 15 x 45 in quartz but only Borosilicate Glass, since the aspect ratio is too large for quartz.
 - 1.a) Would this aspect ratio still be too large if you were to make the same

rectangle tubing of fused silica instead?

1.b) If the aspect ratio is still too large even when using fused silica, then please indicate instead what is the closest aspect ratio or close dimensions which are feasible for your to make. For instance, if you already have a standard or type which could be - for instance, to give some random values from the top of my head- maybe 20 mm (height) x 40 mm (width), or 30 x 60, or 50 x 70 then please indicate which would be the size(s) you are comfortable with, i.e. which you already have established in your fabrication. I hope this would make things easier for you because obviously then you don't need any special process, it will be just a regular product (only that I don't know exactly the sizes that you do have standardized).

2. Regarding the custom cuvette to be made of fused silica: I do not know by which process you manufacture it, but I was thinking that whatever process you use, if it can produce a cuvette, then the same process can be used equally well to produce a piece of tubing of equal length instead. In other words, the shape is the same, the only thing that has to be eliminated is the bottom "floor" of the cuvette and it will become a small piece of tubing instead of cuvette. Is it possible for you to use the same process to produce just simple small piece of tubing instead of the cuvette (i.e. with its "floor")?

You really impressed me with your knowledge of foreign languages, and I must congratulate you for this. You also definitely have travelled much more than I have! You must have seen lots of very nice places!! I must admit that my knowledge of other languages is very thin. Even Spanish and Dutch I started forgetting since I didn't practice with anyone for a long time. As for Japanese, I think I know maybe only 2 or 3 words, so your knowledge of Romanian absolutely surpasses mine of Japanese by many orders of magnitude!

Thank you once again for your kind patience and considerate help!

With best wishes,

Daniel

From: sales@arteglass.co.jp <sales@arteglass.co.jp>

Sent: Friday, 4 June 2021 6:45 PM

To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Buna seara!

Ma numescu Toru Ishimoto.

Thank you for reply.

Q1.

If possible, when you provide me all the info you mentioned, please kindly also add a drawing (or if you have, even better, a photo of the cuvette).

A1.

We don't a photo of your cuvette because it is a custom cuvette.

However maybe we can look for a photo of similar cell that we have made in the past.

When we quote, we can send a drawing but it would be a simple drawing.

Q2.

How did you guess I was Romanian?

A2.

When I receive an inquiry from researcher, I check his/her back ground on the Internet etc. It would help to understand what kind of research he/she is doing for required products. And then it is easier to suggest alternative idea/material/products etc. for their research.

And I have found that you studied in Backrest, Romania and the Netherland.

Your languages are English, Dutch, Spanish and Bulgarian.

But your name does not sound like Bulgarian so I imagined that you are from Romania.

I used to studied in England, France and Germany and used to travel a lot of East European countries like Czech, Slovakia, Slovenia, Croatia, Hungary etc. by car just after Berlin Wall had broken down. And I have visited also Estonia and Russia just after Soviet Union collapsed.

I have leaned English, French, German, Spanish, Dutch, Italian, Bulgarian, Arabic, Chinese and Swahili etc.

A lot of people think that English is enough and when I see a lot of travellers , a lot of people does not learn even greeting.

But I make efforts to say "Hello" , "Thank you" and " Bye" at least in local language.

Please wait for a quote for a while.

Thank you for your patience! / Multumesc!
La revedere.

Toru Ishimoto MBA
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Director , International Sales & Marketing

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From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Friday, June 4, 2021 7:05 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Thank you very much! If possible, when you provide me all the info you mentioned, please kindly also add a drawing (or if you have, even better, a photo of the cuvette).

Don't worry, I understand the current situation is very demanding for everybody!

Once again, thank you so much for your kind efforts! Hope you also enjoy your weekend. (I have to work throughout mine)

With best wishes,

Daniel

P.S.: How did you guess I was Romanian?

From: sales@arteglass.co.jp <sales@arteglass.co.jp>

Sent: Friday, 4 June 2021 6:01 PM

To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Thank you for reply.

Title: Custom Rectangle Cell (Cuvette)

Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)

ID: 15mm*45mm

Wall:1.25mm

Length: 60mm

Windows: 4 Windows (Optically Polished Inside and Outside)

Quantity: 10pcs or MOQ

We will start to review above custom cell (cuvette) in synthetic fused silica.

We have been receiving too many inquiries and purchase orders many customers and researchers from many countries all day every day.

It will take a little more time to reply.

So please wait for a while.

We will look for the data sheet of the material's optical properties.

And when we quote, we will inform you about it in details.

Enjoy your relaxing weekend!

Thank you

Best Regards,

Toru Ishimoto MBA

CTO

Director , International Sales & Marketing

Arte Glass Associates Co.,Ltd

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From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Sent: Friday, June 4, 2021 6:49 PM
To: sales@arteglass.co.jp
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Thank you!! Very good! Yes, then the wall can be 1.25 mm thick.

Arigato gozaimas!
Daniel

From: sales@arteglass.co.jp <sales@arteglass.co.jp>
Sent: Friday, 4 June 2021 5:47 PM
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Thank you for reply.

Q.
...or the Japanese synthetic fused silica that you mentioned also in your message, but then please kindly indicate the dimensions (if not those I gave) and also the material's optical properties.

A.
Dimensions are as you requested.
The Wall can be 1.5mm or 1.25mm.

4 Windows are optically polished for outside and inside.

Title: Custom Rectangle Cell (Cuvette)
Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)
ID: 15mm*45mm
Wall:2mm
Length: 60mm
Surface: Optically Polished
Quantity: 10pcs or MOQ

If you are interested in, we will look for the data sheet of the material's optical properties.

Thank you
Best Regards,

Toru Ishimoto MBA
CTO

Director , International Sales & Marketing

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e-mail:sales@arteglass.co.jp

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Friday, June 4, 2021 5:43 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation _ArteGlassJapan

...or the Japanese synthetic fused silica that you mentioned also in your message, but then please kindly indicate the dimensions (if not those I gave) and also the material's optical properties.

Thank you!

Daniel

From: Poenar Daniel Puiu (Assoc Prof)

Sent: Friday, 4 June 2021 4:40 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation _ArteGlassJapan

Is it not possible to use Suprasil instead the borosilicate glass? In the file you sent me in your previous message this was one of the materials used by your company. Hope it is possible...

Thank you!

Daniel

From: sales@arteglass.co.jp <sales@arteglass.co.jp>

Sent: Friday, 4 June 2021 3:37 PM

To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: RE: Inquiry & Request for Quotation _ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Thank you for reply.

Title: Custom Rectangle Tubing

Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)

Cat. No. : R1545Q-060

ID: 15mm*45mm

Wall: 2mm

Length: 60mm

Quantity: 10pcs or MOQ

The technical department of VitroCom has looked into your specifications.
We are afraid but we cannot offer the Rectangle Tubing 15 x 45 in quartz but only Borosilicate Glass.
This would be a no quote unfortunately.
The aspect ratio of the Rectangle 15 x 45 is too large for quartz tubing.
And also Vitro cannot manufacture from Corning HFPS7980 ingot material.

Instead of custom rectangle tubing, our company possibly can manufacture a custom cell (cuvette) in synthetic fused silica in Japan if you are interested in.
We have been manufacturing various types of quartz cells (cuvettes) for a lot of universities, institutes and analytical instruments companies like Shimadzu , Horiba, Sysmex and Thermo Fischer Scientific etc. Quartz Cells are usually relatively much more expensive than a rectangle tubing.
So if you don't have enough budget , it is not suitable.

The aspect ratio of the Rectangle 15 x 45 is probably possible for a quartz cell (cuvette).
However the material of Corning HFPS7980 ingot would be still very difficult to offer.
So when we can offer, the material would be equivalent synthetic fused silica used for a Spectro photometer that covers UV-VIS range.

Title: Custom Rectangle Cell (Cuvette)

Material: Synthetic Fused Silica (equivalent with Corning HFPS7980, if possible)

ID: 15mm*45mm

Wall:2mm

Length: 60mm

Surface: Optically Polished

Quantity: 10pcs or MOQ

We look forward to hearing from you soon.

Have a relaxing weekend!

Thank you

Best Regards,

Toru Ishimoto MBA
CTO
Director , International Sales & Marketing

Arte Glass Associates Co.,Ltd
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Kyoto 606-8357 JAPAN
TEL +81-75-761-2331
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e-mail:sales@arteglass.co.jp

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Friday, June 4, 2021 2:28 PM

To: sales@arteglass.co.jp

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Importance: High

Dear Mr. Toru Ishimoto,

Thank you for your reply! Here you have the requested info:

Country / Area : Singapore

Category : End-User

Application & Purpose: For research project on UVC-induced fluorescent investigation of contaminants in potable water

University Name: Nanyang Technology University (NTU)

Department: School of Electrical & Electronical Engineering (EEE)

Lab Name – Centre for Bio Devices and Signal Analysis (VALENS)

Position: Assoc. Prof.

First Name: Daniel Puiu

Family Name: Poenar

Mr/Ms/Dr. : Dr.

Address: 50 Nanyang Avenue, SINGAPORE 639798.

Tel: +65 – 6790 4237 (office)

E-mail: EPDPuiu@ntu.edu.sg

Also, as requested, I provide here the details/confirmation of the requested info for the quotation:

Title: Custom Rectangle Tubing

Material: ~~Clear Fused Quartz~~ – IF possible, use **Fused Silica** instead (the previously specified Corning HFPS7980 Fused Silica Ingot), because of its much superior transmittance throughout the entire UV & vis ranges compared to the fused quartz, at least from the data I could get from the Internet (as mentioned in my previous message, see attached image). If not available, then of course will have to use what you have...

Cat. No. : R1545Q-060

ID: 15mm*45mm

Wall: 2mm

Length: 60mm

Quantity: 10pcs or MOQ

Yes, all the rest of the info is correct.

Thank you once again and am looking forward for your feedback!

With best wishes,

Daniel

From: [<sales@arteglass.co.jp>](mailto:sales@arteglass.co.jp)

Sent: Thursday, 3 June 2021 5:36 PM

To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: RE: Inquiry & Request for Quotation_ArteGlassJapan

Nanyang Technology University (NTU), Singapore
School of Electrical & Electronical Engineering (EEE)
Atten : Assoc. Prof. Poenar Daniel ,

Buna ziua!

Thank you for your inquiry.

We are the distributor and in charge of Sales and Marketing in Asia-Pacific areas for VitroCom products.

We supply VitroCom products to Asia-Pacific market including Singapore directly to customers from universities, institutes and industry.

We are qualified in assisting you with our catalogue and custom products.

VitroCom products are very popular for research in the field of Soft Matters, Micro Fluidics, Nano Bio, Nano Medicine, Life Science, IVF (In Vitro Fertilization) etc.

Before we start business and giving you information, we require official status of you. We would like to know following information.

Country / Area : Singapore

Category : End-User

Application & Purpose for use: ?

University Name: Nanyang Technology University (NTU)

Department: School of Electrical & Electronical Engineering (EEE)

Lab Name: ?

Position: Assoc. Prof.

First Name: ?

Family Name: ?

Mr/Ms/Dr. : Dr.

Address:

Tel:

E-mail: EPDPuiu@ntu.edu.sg

Q.

I would like to inquire if you manufacture rectangular tubing made of fused silica (or quartz, whichever has highest transparency in UV & visible range, but if I look at the optical properties of some industrial materials like Corning HFPS7980 Fused Silica Ingot & Heraeus TSC3 Optical Grade Fused Quartz Ingot, and compare them, the former (Corning HFPS7980 Fused Silica Ingot) clearly has much better overall transparency).

More specifically, I am interested in the rectangular tubing product with Part # R1545, of length 60 mm.

If it is indeed possible for you to manufacture/have available R1545 made of fused silica, then I would like to request for a quotation for 10 pieces, or the minimal necessary quantity (or length, e.g. by foot, but in this case please also include the cost to cut them in pieces, each of the necessary length).

A.

We would like to confirm if you require following item and specifications.

Title: Custom Rectangle Tubing

Material: Clear Fused Quartz

Cat. No. : R1545Q-060

ID: 15mm*45mm

Wall:2mm

Length: 60mm

Quantity: 10pcs or MOQ

We are sending the data sheet of Clear Fused Quartz with an attached PDF file to you.

We look forward to hearing from you soon.

Thank you / Multumesc!

Best Regards,

Toru Ishimoto MBA
CTO
Director , International Sales & Marketing

Arte Glass Associates Co.,Ltd
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From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Thursday, June 3, 2021 4:17 PM

To: sales@arteglass.co.jp

Cc: sales@vitrocom.com

Subject: Inquiry & Request for Quotation

Importance: High

Dear Lady/Sir,

My name is Poenar Daniel and I am an Assoc. Prof. in the School of Electrical & Electronical Engineering (EEE) of the Nanyang Technology University (NTU), Singapore.

I understand you are the regional representative for the VitroCom company. I would like to inquire if you manufacture rectangular tubing made of fused silica (or quartz, whichever has highest transparency in UV & visible range, but if I look at the optical properties of some industrial materials like Corning HFPS7980 Fused Silica Ingot & Heraeus TSC3 Optical Grade Fused Quartz Ingot, and compare them, the former (Corning HFPS7980 Fused Silica Ingot) clearly has much better overall transparency). More specifically, I am interested in the rectangular tubing product with Part # R1545, of length 60 mm.

If it is indeed possible for you to manufacture/have available R1545 made of fused silica, then I would like to request for a quotation for 10 pieces, or the minimal necessary quantity (or length, e.g. by foot, but in this case please also include the cost to cut them in pieces, each of the necessary length). Also please add the cost for the packaging & shipment.

Thank you for your time and consideration, and am looking forward for your quick feedback with the quotation!

With best wishes,

Poenar Daniel

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Towards a sustainable earth: Print only when necessary. Thank you.