

**From:** [Caroline Guerra](#)  
**To:** [Poenar Daniel Puiu \(Assoc Prof\)](#)  
**Subject:** RE: [EXT-MAIL]RE: OSI Optoelectronics Contact Form (EEE School, NTU) Singapore  
**Date:** Friday, 6 August 2021 3:27:21 AM

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Dear Daniel,

Thank you for your confirmation, unfortunately when it comes to end user requirements is a US mandate by our Government not specifically OSI Optoelectronics. We simply follow rules that are in place to control ITAR restricted materials to get into the wrong hands for wrong usages specially in the type of business we are which most of our detectors can be modified for military use. This rule applies to every reputable company you will do business with within the US that their products are dual use, and I'm sure applies in other countries as well regardless if is just pricing request or firm order. At the time of firm order placement this same process will be requested again.

Below is price and lead-time per your RFQ

**UV-100EQC** (No Bid) This part have been discontinued

**A5V-35UV**

Qty 1-10: \$412.00/ea

Lead-time: 16-18 Wks ARO

**APD50-8-150-TO8** (No Bid) this part is not available at this time

**UDT-555UV**

Qty 1-10: \$135.00

Lead-time: 14-16 Wks ARO

OSI requires a MOV of \$350.00 for purchase order with cash advance payment terms.

Feel free to contact me if anything, thank you

Caroline G. Donvito  
Inside Sales Supervisor

OSI Optoelectronics  
Phone: +1 (310) 978-0516 Ext: 2358 Direct: +1(310) 349-2358 Fax: +1 (310) 644-1727  
12525 Chadron Ave Hawthorne, CA 90250  
Web: [www.osioptoelectronics.com](http://www.osioptoelectronics.com)  
Email: [cguerra@osi-systems.com](mailto:cguerra@osi-systems.com)

In our ongoing efforts to better improve our service we would like to hear from you.  
Tell us how we are doing, [click here](#) to take a customer satisfaction survey.

-----Original Message-----

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>  
Sent: Tuesday, August 3, 2021 1:48 AM  
To: Caroline Guerra <CGuerra@osi-systems.com>  
Subject: [EXT-MAIL]RE: OSI Optoelectronics Contact Form (EEE School, NTU) Singapore  
Importance: High

Dear Ms. Caroline Guerrera,

Thanks for the reply but you worry too much for nothing. As I already indicated in the 1st email, right now I just want to know the prices, not to make an order, because I am just making the proposal for a project. In any case, attached you can find the filled in form although I don't see why it would be necessary since I am not placing an order, I just want to know the prices. If the proposal will be approved and the money will become available (quite some time later), then of course I will contact you again if we will need to purchase your devices.

Thank you for your help and am looking forward for your quotation.

With best wishes,

Daniel

-----Original Message-----

From: Caroline Guerra <CGuerra@osi-systems.com>  
Sent: Tuesday, 3 August 2021 4:01 AM  
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>  
Subject: FW: OSI Optoelectronics Contact Form (EEE School, NTU) Singapore

Dear Daniel,

Thank you for your interest in our products, in order to provide pricing and lead-time I will need your assistance with completed and signed attached End User form confirming End Use of this product, End User and type of application (Military or Commercial use)

US Federal Trade Policy requires OSI Optoelectronics to maintain an End User Statement for each RFQ / Purchase Order originating from foreign countries.

Please help with filling out the attached End User Statement. In the future, if there are recurring Purchase Orders, please update the End User Statement and forward it accompanying each RFQ/ Purchase Order.

Feel free to contact me should you require additional information

Thank you

Caroline Guerra Donvito | Inside Sales Supervisor | OSI Optoelectronics | 12525 Chadron Ave | Hawthorne, CA 90250 | USA | [cguerra@osioptoelectronics.com](mailto:cguerra@osioptoelectronics.com) | +1 (310) 349-2358 (Direct) | +1 (310) 349-2349 (Sales Department) | +1 (310) 978-0516 (Company Direct) | +1 (310) 644-1727 (Fax)

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-----Original Message-----

From: [donotreply@osioptoelectronics.com](mailto:donotreply@osioptoelectronics.com) <[donotreply@osioptoelectronics.com](mailto:donotreply@osioptoelectronics.com)>

Sent: Monday, August 2, 2021 3:30 AM

To: Sales UDT <[SalesUDT@rapiscansystems.com](mailto:SalesUDT@rapiscansystems.com)>

Subject: OSI Optoelectronics Contact Form

Name: Daniel Poenar

Company: EEE School, NTU

E-Mail: [epdpuii@ntu.edu.sg](mailto:epdpuii@ntu.edu.sg)

Phone: +65 6790 4237

Fax:

Street Address: 50 Nanyang Avenue

City: Singapore

State / Province:

Zip:

Country: Singapore

Application:

Industry: Education

Inquiry:

Dear Lady/Sir,

My name is Poenar Daniel and I am an Assoc. Prof. in the School of Electrical & Electronical Engineering (EEE) of the Nanyang Technology University (NTU), Singapore.

I am now working on a project proposal for whose budget configuration I need to quickly gather quotations for the required materials & consumables.

I would like to ask you to please kindly provide me a quotation with the costs for the following products:

UV-100EQC

A5V-35UV

APD50-8-150-TO8

UDT-555UV

Please kindly also include in the quotation the cost of packaging & shipping.

Thank you for your help and am looking forward for your quick feedback !

With best wishes,

Poenar Daniel

Request Type: Sales Other Regions

How Did You Find Us?: Search Engine (Google, Yahoo etc.)

I would not like to be contacted by OSI Optoelectronics about product and service offerings in the future.

I agreed to OSI Optoelectronics' Terms and Conditions, Privacy Notice and Cookies Policy.

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