

From: [Sok Yee](#)
To: [Poenar Daniel Puiu \(Assoc Prof\)](#)
Cc: [Hiromasa Omiya](#)
Subject: RE: Quotation UV LEDs - EEE NTU
Date: Friday, 30 July 2021 3:57:34 PM

Hi Daniel,

In regards to the Laser diode pricing, I hereby sending you the below price list, advised by my counterpart, Mr. Omiya.

The unit price is for NDU4116 at 1 pc is JPY285,000.
The unit price is for NDU4116 at 2 pcs is JPY267,000.
The unit price is for NDU4116 at 3 pcs is JPY257,000.

The unit price is for NDU7216 at 1 pc is JPY285,000.
The unit price is for NDU7216 at 2 pcs is JPY267,000.
The unit price is for NDU7216 at 3 pcs is JPY257,000

Thanks!

Rgds
SokYee, Nichia Singapore

From: Sok Yee
Sent: Friday, 30 July 2021 11:52 am
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Subject: RE: Quotation UV LEDs - EEE NTU

Hi Daniel,

I will quote using email first as this is only enquiry.

For below product, it is still at design stage, not launched.
NCSU334B with peak wavelength 330 nm -it would be great if you have it available (your UV LED catalogue says "under development")

For pricing, you may find below for 3 part numbers:

NCSU334B with peak wavelength 280 nm = US\$30/pcs with MOQ
100pcs

NVSU233B-D4 with peak wavelength 365 nm = US\$30/pcs with MOQ
100pcs

NSHU551C with peak wavelength 365 nm = US\$2.5/pcs with MOQ
100pcs

NSHU591C with peak wavelength 365 nm = US\$2.5/pcs with MOQ
100pcs

Thanks!

Rgds
SokYee, Nichia

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Sent: Friday, 30 July 2021 11:13 am

To: Sok Yee <sales3@nichia.com.sg>

Subject: Quotation UV LEDs - EEE NTU

Importance: High

Dear Sok Yee,

Thanks a lot for your quick reply! Also thanks for the kind offer for samples, but for the moment I need very urgently to finish the budget in a project proposal, so I need a quotation for the UV LEDs mentioned in my list (If possible also for the laser diodes if you can ask your Japan colleagues to make the quotation and forward it to me ASAP):

LEDs:

NCSU334B with peak wavelength 280 nm

NCSU334B with peak wavelength 330 nm -it would be great if you have it available (your UV LED catalogue says "under development")

NVSU233B-D4 with peak wavelength 365 nm

NSHU551C with peak wavelength 365 nm

NSHU591C with peak wavelength 365 nm

I see you mentioned only 2 of these, this means the others are not available?? Please note that their availability for **purchase & delivery** right now is **NOT relevant**/important for me at this moment, because -as I said- right now I just need to do the budget, so I only need to know their prices. The fact that you don't have them in stock now and may need 3 months to order from Japan right now is irrelevant for me, I just need to know that you CAN order them and that you please tell me their cost/price in a quotation.

As mentioned, if you need a certain minimal number of components in the quotation because of your internal company guidelines, then of course quote me the minimal number which you need to have in an order, but please make sure you indicate clearly in the quotation that that is the cost of X pieces (not per piece). Also, if necessary, please also include in quotation the costs for shipment.

Thank you very much for your kind help and I am looking forward for your quick feedback!
With best wishes,
Daniel

-----Original Message-----

From: Sok Yee <sales3@nichia.com.sg>
Sent: Friday, 30 July 2021 9:22 AM
To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Subject: EEE School Nanyang University

Hi Poenar,

Thanks for your enquiry.

For Laser Diode enquiry, it will be taken care by my Tokyo office, for my office in Singapore, we only sell UV LED.

I will forward your email to my counterpart in Japan in a short while for Laser diode products.

As for UV LED, now available package as below:

NCSU334B with peak wavelength 280 nm (metal glass material, SMD)
NVSU233B-D4 with peak wavelength 365 nm (metal glass material, SMD) NSHU551C with peak wavelength 365 nm (metal lamp through hole type)

Kindly advise how shall we support from here? You would need some samples to test?

Thanks!
Rgds
SokYee, Nichia

Product or sales office you wish to inquire about :

Name : A/P Poenar Daniel

Company/Organization : EEE School NTU

Country : Singapore

Postcode :

Address :

Telephone No. : 6790 4237

Fax No. :

E-mail address : epdpuiu@ntu.edu.sg

Inquiry :

Dear Lady/Sir,

My name is Poenar Daniel and I am an Assoc. Prof. in the School of Electrical & Electronical Engineering (EEE) of the Nanyang Technology University (NTU), Singapore. I am now working on a project proposal for whose budget configuration I need to quickly gather quotations for the required devices.

I would have contacted directly your Singapore representative but unfortunately you do NOT indicate their e-mail.

I would like to request for a quotation for a few of your devices, namely:

LASER DIODES:

NDU4116 and NDU7216

LEDs:

NCSU334B with peak wavelength 280 nm

NCSU334B with peak wavelength 330 nm if you have it available (your UV LED catalogue says "under development")

NVSU233B-D4 with peak wavelength 365 nm

NSHU551C with peak wavelength 365 nm

NSHU591C with peak wavelength 365 nm

The project proposes to build a water quality assessment unit using fluorescence and UV absorption/transmission.

If you cannot quote the cost per piece, then of course indicate in the quotation the minimum nr. of pieces as required by your company. Also please add in the quotation the cost for the shipment. Thank you for your time and consideration, and am looking forward for your quick feedback with the quotation!

With best wishes,

Poenar Daniel
