

From: [Alan Wong 黃郁文, UV Clever](#)
To: [Poenar Daniel Puiu \(Assoc Prof\); "Alan Wong"](#)
Subject: 回复: Quotation for Optan 235nm UVC LED & others
Date: Thursday, 3 June 2021 9:09:36 PM
Attachments: [image003.png](#)
[image007.png](#)
[CERTIFICATE FY2021.pdf](#)
[NY_University20210603.pdf](#)
[UVC_SPEC_sheet.rar](#)

Hi, Dr. Puiu,

Thanks for your response.

Enclosed the below files for your reference,

- UVC spec sheet (zip file)
- Official quotation sheet (NY_University20210603)
- Certificate FY2021 (The Distributor Authorizing Letter from AKM) ; just in case, you need any certification in purchasing process.

Please noted, the quote based on 10pcs MOQ, if you demand any Qty below 10pcs, I may need to revise the quotation accordingly.

Once you confirming your purchasing, I will provide you another Performa Invoice, which including my bank account for your purchasing dept to execute payment. If you need anything else, please feel free to let me know.

Best regards
Alan Wong

发件人: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

发送时间: 2021年6月3日 12:51

收件人: Alan Wong <alanymwong@gmail.com>; Alan Wong 黃郁文, UV Clever <alan.wong@uvclever.com>

主题: RE: Quotation for Optan 235nm UVC LED & others

Dear Mr. Alan Wong,

I got both your e-mails .

Yes, preferably the 340 nm LED should also be with ball lens. For all can consider 10 pieces of each type. Please also include the packaging & shipping costs in your quotation.

Thank you and am looking forward to your quotation.

Best wishes,

Daniel

From: Alan Wong <alanymwong@gmail.com>

Sent: Thursday, 3 June 2021 12:28 PM

To: Alan Wong 黃郁文, UV Clever <alan.wong@uvclever.com>; Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: Re: Quotation for Optan 235nm UVC LED & others

Dear Dr. Puiu,

I am the distributor of Crystal IS OPTAN LED in Asia, I sent you an email yesterday. Because my

working email server is located in mainland China; just in case, your server block my email, I am resending you the below email from my personal email.

Please kindly reply my mail to both of my email address, and looking forward to hearing from you soon.

Best regards
Alan Wong

Alan Wong 黃郁文, UV Clever <alan.wong@uvclever.com> 於 2021年6月3日 週四 下午12:23 寫道：

发件人: Alan Wong 黃郁文, UV Clever <alan.wong@uvclever.com>
发送时间: 2021年6月2日 18:49
收件人: 'EPDPuiu@ntu.edu.sg' <EPDPuiu@ntu.edu.sg>
主题: RE: Quotation for Optan 235nm UVC LED & others
重要性: 高

Dear Dr. Puiu,

I got your inquiry from Mr. Sueyoshi of AKM Japan; my name is Alan Wong, the distributor of OPTAN product in Asia. I will be supporting your demand from now on.

Before I provide you the official quotation, please kindly reply me the below info.

1. Consignee/Recipient details on quotation.
2. For 340nm LED, you prefer TO packaging Ball-Lens type, or SMD type?

Looking forward for your prompt reply.

Thanks and regards

Best regards
黃郁文 | Alan Wong
Mob:+8615502145389



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发件人: 末吉 正吾(Sueyoshi, Shogo) <sueyoshi.sb@om.asahi-kasei.co.jp>
发送时间: 2021年6月2日 16:28

收件人: Alan Wong(黃郁文) , UVClever <alan.wong@uvclever.com>
抄送: 中川 大介(Nakagawa, Daisuke) <nakagawa.db@om.asahi-kasei.co.jp>; 汪 琦(Wang, Everett) <wang.eb@om.asahi-kasei.co.jp>
主题: FW: Quotation for Optan 235nm UVC LED & others
重要性: 高

Hi Alan,

We got inquiry of Optan from Nanyang University in Singapore.

Please contact them and support.

Kind regards,

Shogo

From: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>
Sent: Tuesday, June 1, 2021 5:00 PM
To: 末吉 正吾(Sueyoshi, Shogo) <sueyoshi.sb@om.asahi-kasei.co.jp>
Subject: Quotation for Optan 235nm UVC LED & others
Importance: High

Dear Shogo Sueyoshi,

Thank you for your reply and the info that you provided me. I would like to ask you if you can please kindly make up a quotation for all the following products:

- Optan 235nm UVC LED (the same one that you sent me info about),
- OPTAN-255J-BL, and
- OPTAN-275L-BL.

For the quotation can consider 10 pieces of each type. If you do have also at LED with typ. emission peak at 340 nm (or thereabout), I am also very interested, so please can add that in the quotation as well. Also, please include the packaging & shipping costs as well.

Finally, please allow me to make a clarification. As I mentioned in my initial inquiry, at this stage I am putting up a project proposal. This means I do not want to falsely raise your hopes that I would place order very soon, because we are only in a very incipient stage in building up the project proposal. The assessment and approval can be very lengthy (as you can expect from a govt. institution), because we will have to wait/secure in succession approvals/signatures & feedbacks from all the levels: Centre director, Division head, Research Chair, School Chair, Research Office, and then the funding institution itself. But the quotation is absolutely vital because if we don't use actual recent quotations with which to justify the costs for each of the budget items, the proposal bounces back to us until we get them. I even had the not so jolly experience that -because the entire approval process was so slow- the quotation's validity expired in the meantime and I had to repeatedly ask 3 or even 4 times for the same quotations. This was only one incident, usually I didn't have any other problems and 1 quotation was enough, but is better to let you know that, just in case I may need to bother you again with another quotation request, it is not because I want to waste your (and my) time, simply have to comply to our beaurocratic rules.

Thank you very much and am looking forward for your quick feedback
with the quotation!

With best wishes,
Daniel

From: 末吉 正吾(Sueyoshi, Shogo) <sueyoshi.sb@om.asahi-kasei.co.jp>

Sent: Sunday, 30 May 2021 9:29 PM

To: Poenar Daniel Puiu (Assoc Prof) <EPDPuiu@ntu.edu.sg>

Subject: Optan 235nm UVC LED

Dear Poenar Daniel,

Thank you for inquiring our product.

I am Shogo Sueyoshi, I am Marketing manager of UVC LED, belonging to Asahi Kasei Corporation, which is a parent company of Crystal IS.

Regarding 235nm, this is still under development, but we certainly have SMD 235nm product.
Unfortunately, we don't have any option such as Ball-lens, type.

Attached file is the provisional datasheet of 235 UVC LED.

Sample is available, so if you want, I will ask our distributors to quote it.

Please let me know if you have any questions.

Regards,

Shogo Sueyoshi
Sales and Marketing



AsahiKASEI

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