

# Loi Ha

Hanoi, Vietnam

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## WORK EXPERIENCE

### TOPCV JSC - Sales Staff

June 2014 - Present

Main responsibilities:

- Write and upload product advertising post via Facebook, Forum...
- Introduce, consult products and answer customers' queries via phone and email.
- Assist to control goods in and out
- Attend Sales Skill Course in the Company

Recognition and Gains:

- Advertising products of the Company to customers effectively: contribute to a 20% increase in the number of customers within one month of working

### TOPCV Shop - Part-time Sales Staff

Nov 2013 - Jun 2014

- Sell goods for Foreigners and Vietnamese at the Shop
- Advertise products on media publications such as: banner, posters, leaflets...
- Make reports of sales every day.

Achievements and skills gained:

- Be assessed positively by the shop's boss: active, extremely adaptable...
- Observe, learn and catch customers' taste well.
- Improve English Communication Skill.

## EDUCATION

### TOPCV University - Major: Corporate Administration

Oct 2010 - May 2014

GPA: 3.6/4

## ACTIVITIES

### TOPCV - EDUCATION TALK 2014 - Member of US Ambassador

Jan 2014 - Feb 2014

- Organize monthly events, network with US alumni
- Share how to hunt scholarships and US student's life experiences to all students who have received offers from US universities

## PROJECTS

### Rainway Group

(2014 - 2015)

Customer	ANZ TOPCV
Description	- This is the app that helps people buy train tickets convenient, anytime, anywhere from right on your phone.
Team size	8
My position	Developer
My responsibilities	<ul style="list-style-type: none"><li>- Analysis and design</li><li>- Development</li><li>- Review code</li><li>- Optimize code</li><li>- Bug Fixing</li></ul>
Technologies used	<ul style="list-style-type: none"><li>- Android Studio 1.4, Java, Android 4.0</li><li>- Google Cloud Message</li></ul>