## Simple Linear Regression

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## Learning Objectives

- How to use regression analysis to predict the value of a dependent variable based on an independent variable
- The meaning of the regression coefficients b<sub>0</sub> and b<sub>1</sub>
- How to evaluate the assumptions of regression analysis and know what to do if the assumptions are violated
- To make inferences about the slope and correlation coefficient
- To estimate mean values and predict individual values

## Correlation vs. Regression

- A scatter diagram can be used to show the relationship between two variables
- Correlation analysis is used to measure strength of the association (linear relationship) between two variables
  - Correlation is only concerned with strength of the relationship
  - No causal effect is implied with correlation

# Introduction to Regression Analysis

- Regression analysis is used to:
  - Predict the value of a dependent variable based on the value of at least one independent variable
  - Explain the impact of changes in an independent variable on the dependent variable

Dependent variable: the variable we wish to predict or explain

Independent variable: the variable used to explain the dependent variable

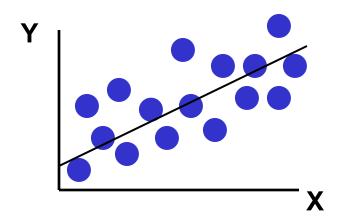


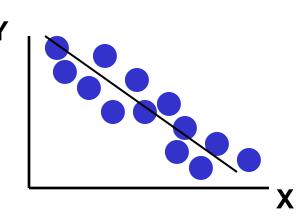
## Simple Linear Regression Model

- Only one independent variable, X
- Relationship between X and Y is described by a linear function
- Changes in Y are assumed to be caused by changes in X

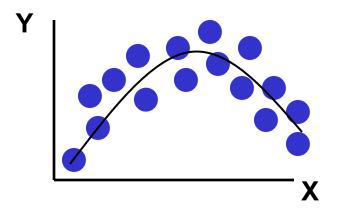
## Types of Relationships

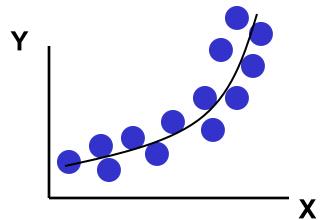
### **Linear relationships**





### **Curvilinear relationships**

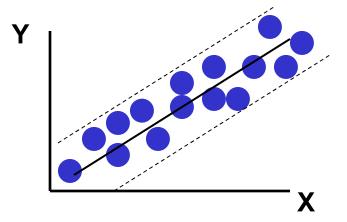


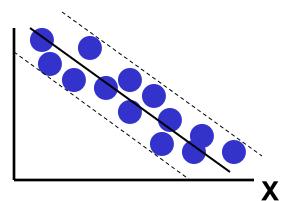


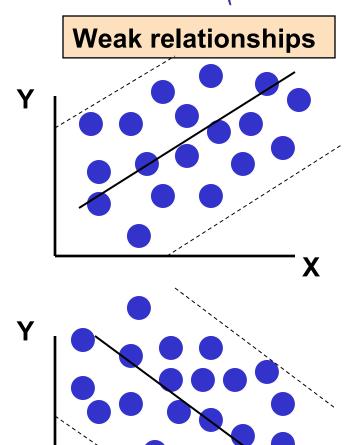
## Types of Relationships

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### **Strong relationships**

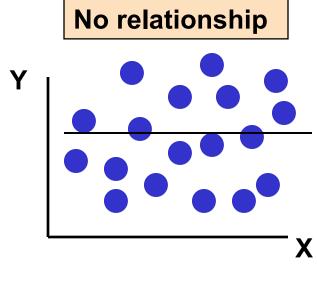


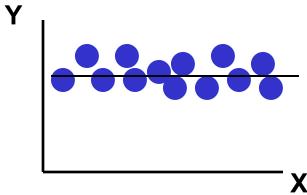




## Types of Relationships

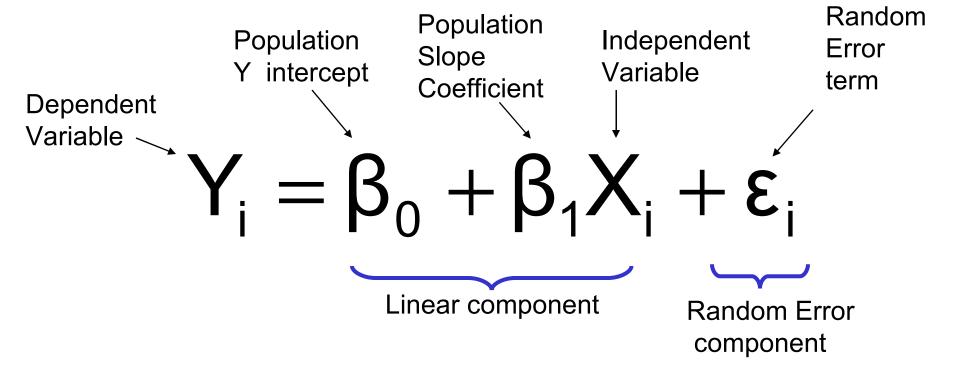
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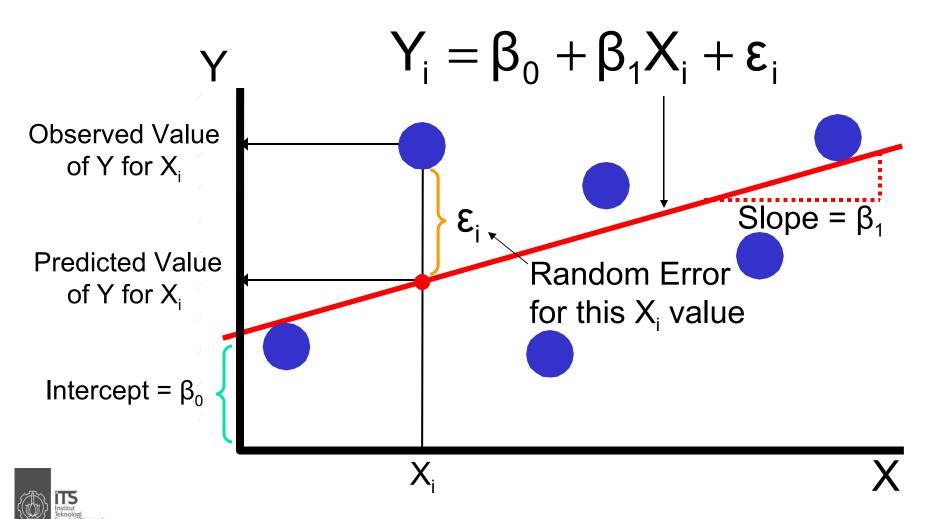


## Simple Linear Regression Model



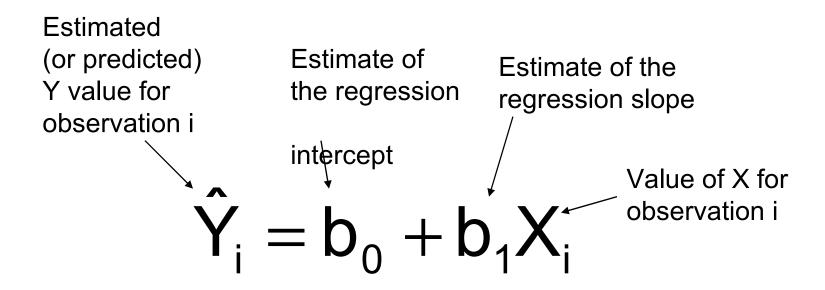
## Simple Linear Regression Model

<del>(continued)</del>



# Simple Linear Regression Equation (Prediction Line)

The simple linear regression equation provides an estimate of the population regression line



The individual random error terms e, have a mean of zero



## Least Squares Method

•  $b_0$  and  $b_1$  are obtained by finding the values of  $b_0$  and  $b_1$  that minimize the sum of the squared differences between Y and  $\hat{Y}$ :

$$\min \sum (Y_i - \hat{Y}_i)^2 = \min \sum (Y_i - (b_0 + b_1 X_i))^2$$

# Finding the Least Squares Equation

The coefficients b<sub>0</sub> and b<sub>1</sub>, and other regression results in this section, will be found using Excel or SPSS

Formulas are shown in the text for those who are interested

# Interpretation of the Slope and the Intercept

b<sub>0</sub> is the estimated average value of Y
 when the value of X is zero

 b₁ is the estimated change in the average value of Y as a result of a one-unit change in X

# Simple Linear Regression Example

- A real estate agent wishes to examine the relationship between the selling price of a home and its size (measured in square feet)
- A random sample of 10 houses is selected
  - Dependent variable (Y) = house price in \$1000s
  - Independent variable (X) = square feet



## Sample Data for House Price Model

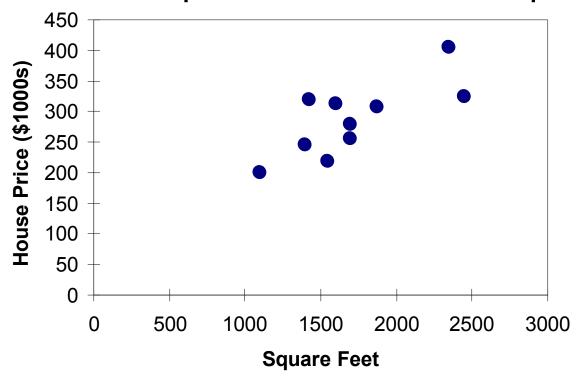
House Price in \$1000s (Y)	Square Feet (X)
245	1400
312	1600
279	1700
308	1875
199	1100
219	1550
405	2350
324	2450
319	1425
255	1700





## **Graphical Presentation**

House price model: scatter plot

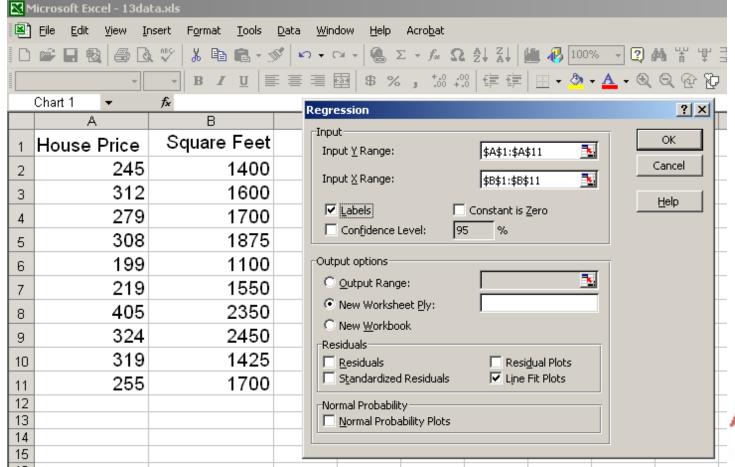






## Regression Using Excel

Tools / Data Analysis / Regression



## **Excel Output**

#### Regression Statistics

Multiple R	0.76211
R Square	0.58082
Adjusted R Square	0.52842
Standard Error	41.33032

10

**Observations** 

The regression equation is:

house price = 98.24833 + 0.10977 (square feet)

ANOVA					
	df	SS	MS	F	Significance F
Regression	1	18934.9348	18934.9348	11.0848	0.01039
Residual	8	13665.5652	1708.1957		
Total	9	32600.5000			

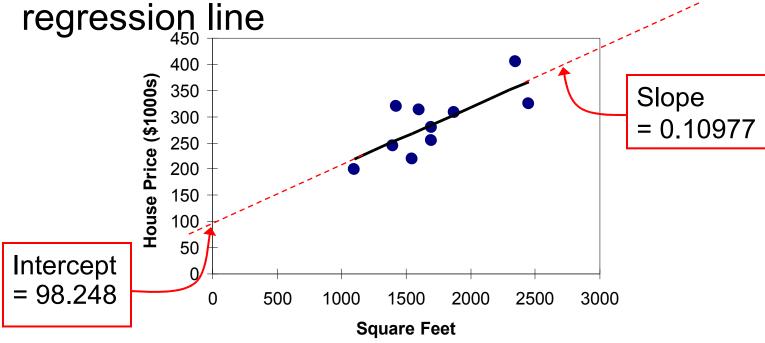
		Coefficients	tandard Error	t Stat	P-value	Lower 95%	Upper 95%
_	Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
	Square Feet	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580





## **Graphical Presentation**

House price model: scatter plot and regression line





house price = 98.24833 + 0.10977 (square feet)

# Interpretation of the Intercept, b<sub>0</sub>

house price = 98.24833 + 0.10977 (square feet)

- b<sub>0</sub> is the estimated average value of Y when the value of X is zero (if X = 0 is in the range of observed X values)
  - Here, no houses had 0 square feet, so  $b_0 = 98.24833$  just indicates that, for houses within the range of sizes observed, \$98,248.33 is the portion of the house price not explained by square feet

# Interpretation of the Slope Coefficient, b<sub>1</sub>

- b₁ measures the estimated change in the average value of Y as a result of a oneunit change in X
  - Here,  $b_1 = .10977$  tells us that the average value of a house increases by .10977(\$1000) = \$109.77, on average, for each additional one square foot of size



# Predictions using Regression Analysis

Predict the price for a house with 2000 square feet:

house price = 
$$98.25 + 0.1098$$
 (sq.ft.)

$$=98.25+0.1098(2000)$$

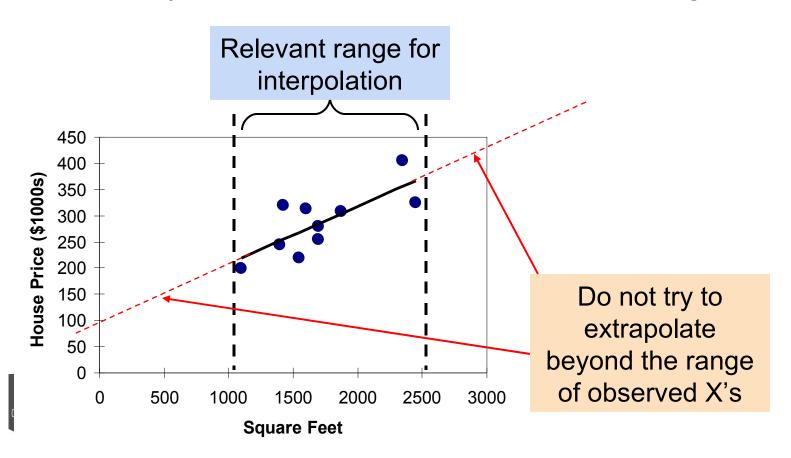
$$= 317.85$$

The predicted price for a house with 2000 square feet is 317.85(\$1,000s) = \$317,850



## Interpolation vs. Extrapolation

 When using a regression model for prediction, only predict within the relevant range of data



### Measures of Variation

Total variation is made up of two parts:

$$SST = SSR + SSE$$

Total Sum of **Squares** 

Regression Sum of Squares

Error Sum of Squares

$$SST = \sum (Y_i - \overline{Y})^2 \quad SSR = \sum (\hat{Y}_i - \overline{Y})^2 \quad SSE = \sum (Y_i - \hat{Y}_i)^2$$

$$SSE = \sum (Y_i - \hat{Y}_i)^2$$

where:

Y = Average value of the dependent variable

 $Y_i$  = Observed values of the dependent variable

= Predicted value of Y for the given X, value



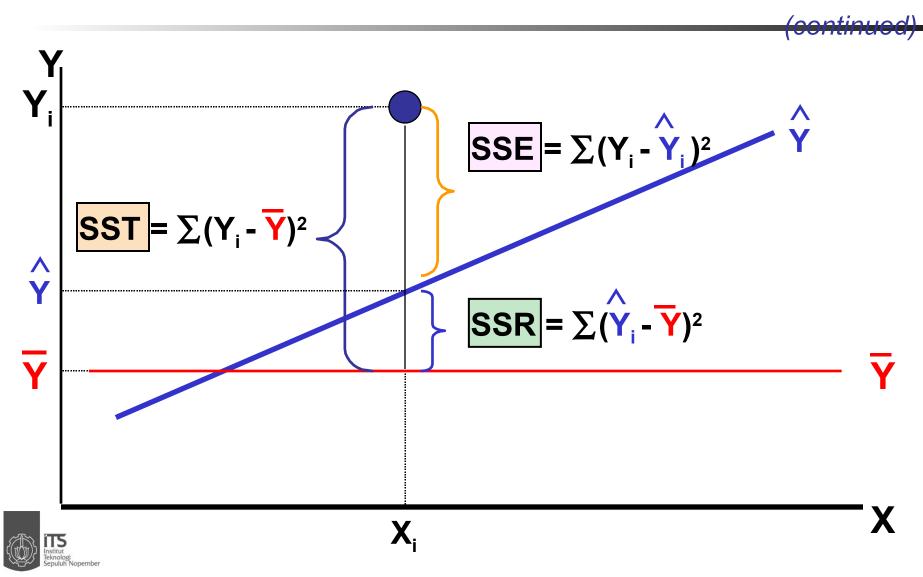
### Measures of Variation

<del>(centinued)</del>

- SST = total sum of squares
  - Measures the variation of the Y<sub>i</sub> values around their mean Y
- SSR = regression sum of squares
  - Explained variation attributable to the relationship between X and Y
- SSE = error sum of squares
  - Variation attributable to factors other than the relationship between X and Y



### Measures of Variation



### Coefficient of Determination, r<sup>2</sup>

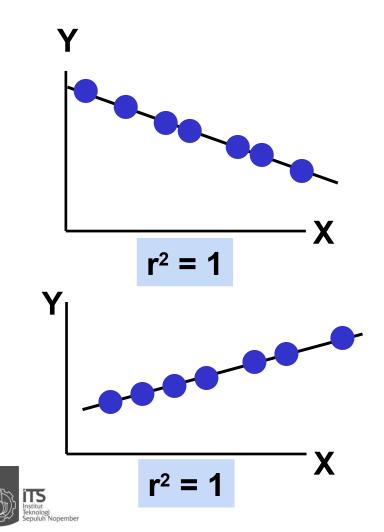
- The coefficient of determination is the portion of the total variation in the dependent variable that is explained by variation in the independent variable
- The coefficient of determination is also called r-squared and is denoted as r<sup>2</sup>

$$r^2 = \frac{SSR}{SST} = \frac{\text{regression sum of squares}}{\text{total sum of squares}}$$



note: 
$$0 \le r^2 \le 1$$

## Examples of Approximate r<sup>2</sup> Values

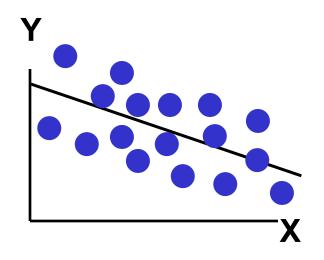


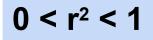


Perfect linear relationship between X and Y:

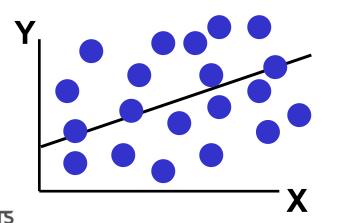
100% of the variation in Y is explained by variation in X

# Examples of Approximate r<sup>2</sup> Values



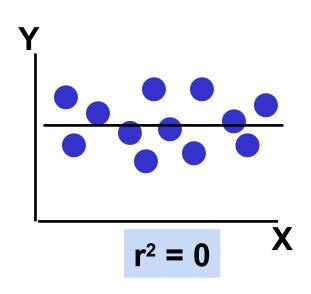


Weaker linear relationships between X and Y:



Some but not all of the variation in Y is explained by variation in X

# Examples of Approximate r<sup>2</sup> Values



$$r^2=0$$

No linear relationship between X and Y:

The value of Y does not depend on X. (None of the variation in Y is explained by variation in X)

## **Excel Output**

Regression Statistics

Multiple R 0.76211

R Square 0.58082

Adjusted R Square 0.52842

Standard Error 41.33032

Observations 10

 $r^2 = \frac{\text{SSR}}{\text{SST}} = \frac{18934.9348}{32600.5000} = 0.58082$ 

58.08% of the variation in house prices is explained by variation in square feet

ANOVA	df	SS	MS	F	Significance F
Regression	1	18934.9348	18934.9348	11.0848	0.01039
Residual	8	13665.5652	1708.1957		
Total	9	32600.5000			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
Square Feet	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580





### Standard Error of Estimate

 The standard deviation of the variation of observations around the regression line is estimated by

$$S_{YX} = \sqrt{\frac{SSE}{n-2}} = \sqrt{\frac{\sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2}{n-2}}$$

Where

SSE = error sum of squares n = sample size



## **Excel Output**

Regression Statistics
-----------------------

Standard Error	41.33032
Adjusted R Square	0.52842
R Square	0.58082
Multiple R	0.76211

10

**Observations** 

 $S_{YX} = 41.33032$ 

ANOVA					
	df	SS	MS	F	Significance F
Regression	1	18934.9348	18934.9348	11.0848	0.01039
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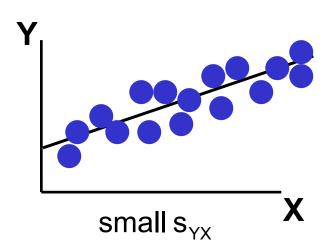
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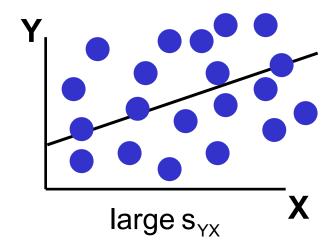




### Comparing Standard Errors

S<sub>YX</sub> is a measure of the variation of observed Y values from the regression line





The magnitude of  $S_{YX}$  should always be judged relative to the size of the Y values in the sample data



i.e.,  $S_{YX}$  = \$41.33K is moderately small relative to house prices in the \$200 - \$300K range

### Assumptions of Regression

### **Use the acronym LINE:**

- Linearity
  - The underlying relationship between X and Y is linear
- Independence of Errors
  - Error values are statistically independent
- Normality of Error
  - Error values (ε) are normally distributed for any given value of X
- Equal Variance (Homoscedasticity)
  - The probability distribution of the errors has constant variance

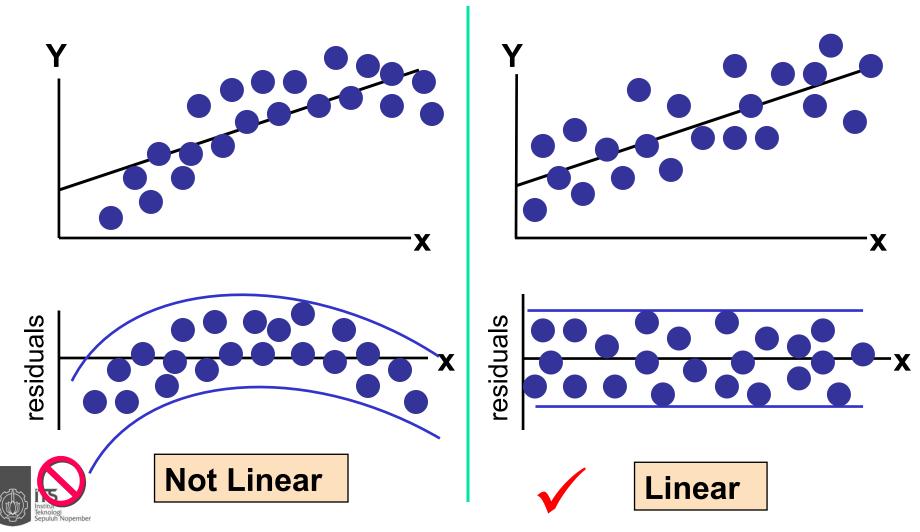
### Residual Analysis

$$e_i = Y_i - \hat{Y}_i$$

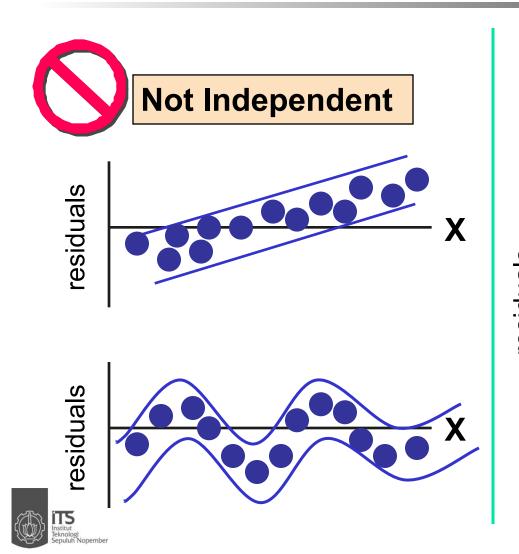
- The residual for observation i, e<sub>i</sub>, is the difference between its observed and predicted value
- Check the assumptions of regression by examining the residuals
  - Examine for linearity assumption
  - Evaluate independence assumption
  - Evaluate normal distribution assumption
  - Examine for constant variance for all levels of X (homoscedasticity)
- Graphical Analysis of Residuals
  - Can plot residuals vs. X

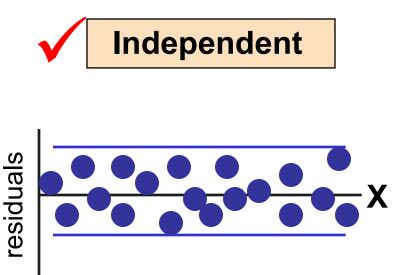
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## Residual Analysis for Linearity



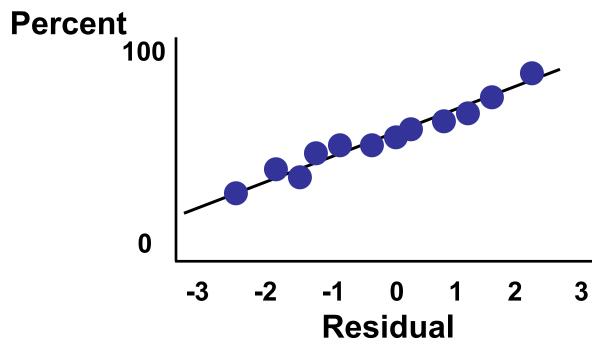
# Residual Analysis for Independence





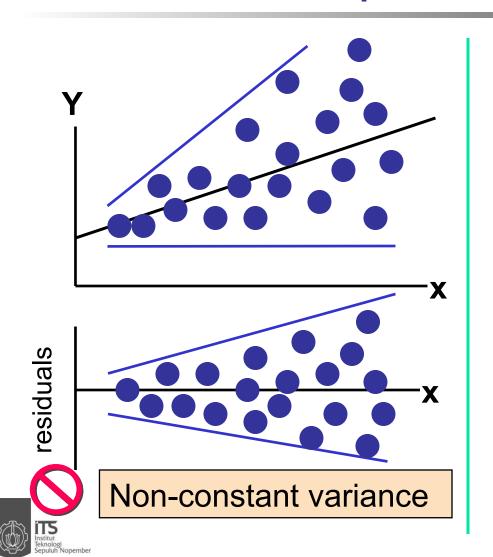
## Residual Analysis for Normality

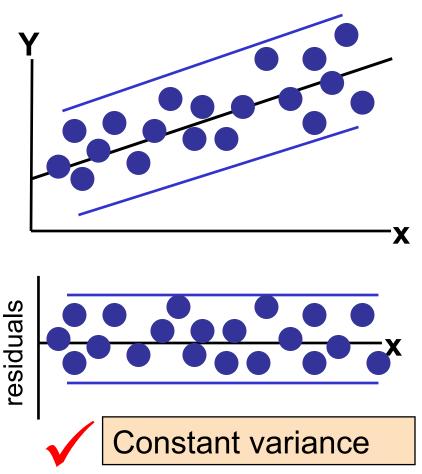
A normal probability plot of the residuals can be used to check for normality:





# Residual Analysis for Equal Variance

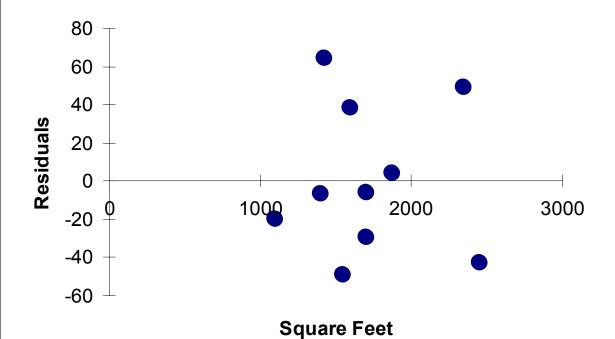




### **Excel Residual Output**

RESI	DUAL OUTPUT	
	Predicted House Price	Residuals
1	251.92316	-6.923162
2	273.87671	38.12329
3	284.85348	-5.853484
4	304.06284	3.937162
5	218.99284	-19.99284
6	268.38832	-49.38832
7	356.20251	48.79749
8	367.17929	-43.17929
9	254.6674	64.33264
10	284.85348	-29.85348

#### **House Price Model Residual Plot**



Does not appear to violate any regression assumptions



# Measuring Autocorrelation: The Durbin-Watson Statistic

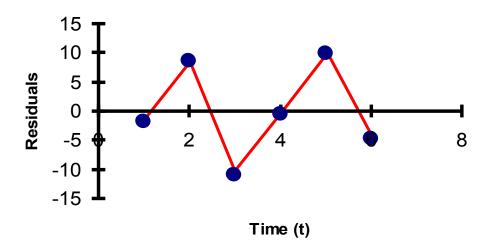
- Used when data are collected over time to detect if autocorrelation is present
- Autocorrelation exists if residuals in one time period are related to residuals in another period

### Autocorrelation

 Autocorrelation is correlation of the errors (residuals) over time

Time (t) Residual Plot

 Here, residuals show a cyclic pattern, not random. Cyclical patterns are a sign of positive autocorrelation



 Violates the regression assumption that residuals are random and independent

### The Durbin-Watson Statistic

 The Durbin-Watson statistic is used to test for autocorrelation

H<sub>0</sub>: residuals are not correlated

H₁: positive autocorrelation is present

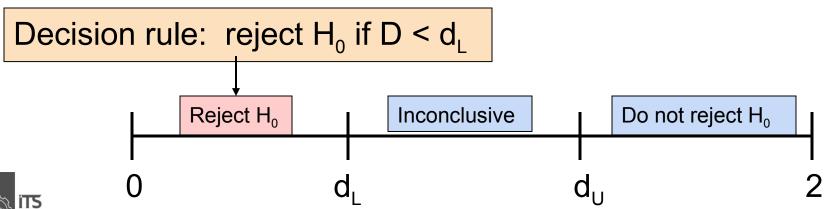
$$D = \frac{\sum_{i=2}^{n} (e_i - e_{i-1})^2}{\sum_{i=1}^{n} e_i^2}$$

- The possible range is 0 ≤ D ≤ 4
- D should be close to 2 if H<sub>0</sub> is true
- D less than 2 may signal positive autocorrelation, D greater than 2 may signal negative autocorrelation

H<sub>0</sub>: positive autocorrelation does not exist

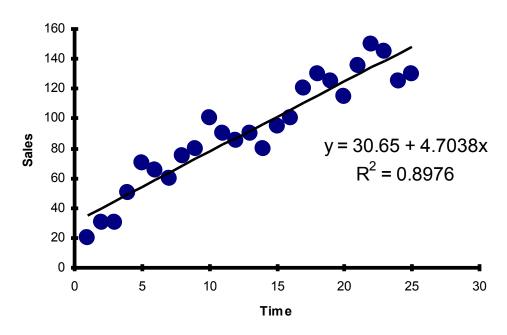
H₁: positive autocorrelation is present

- Calculate the Durbin-Watson test statistic = D
   (The Durbin-Watson Statistic can be found using Excel or Minitab or SPSS)
- Find the values d<sub>L</sub> and d<sub>U</sub> from the Durbin-Watson table (for sample size n and number of independent variables k)



<del>(continued)</del>

Suppose we have the following time series data:



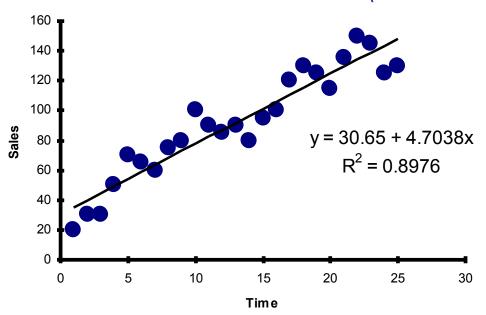


<del>(continued)</del>

Example with n = 25:

#### Excel/PHStat output:

<b>Durbin-Watson Calculations</b>				
3296.18				
3279.98				
1.00494				

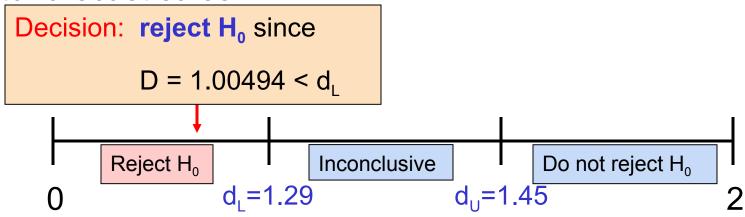


$$D = \frac{\sum_{i=2}^{n} (e_i - e_{i-1})^2}{\sum_{i=2}^{n} e_i^2} = \frac{3296.18}{3279.98} = 1.00494$$



<del>(continued)</del>

- Here, n = 25 and there is k = 1 one independent variable
- Using the Durbin-Watson table,  $d_L = 1.29$  and  $d_U = 1.45$
- D = 1.00494 < d<sub>L</sub> = 1.29, so reject H<sub>0</sub> and conclude that significant positive autocorrelation exists
- Therefore the linear model is not the appropriate model to forecast sales



### Inferences About the Slope

 The standard error of the regression slope coefficient (b₁) is estimated by

$$S_{b_1} = \frac{S_{YX}}{\sqrt{SSX}} = \frac{S_{YX}}{\sqrt{\sum (X_i - \overline{X})^2}}$$

where:

 $S_{b_1}$  = Estimate of the standard error of the least squares slope



## **Excel Output**

#### Regression Statistics

Multiple R	0.76211
R Square	0.58082
Adjusted R Square	0.52842
Standard Error	41.33032
Observations	10
	<u> </u>

$$S_{b_1} = 0.03297$$

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Residual	8	13665.5652	1708.1957		
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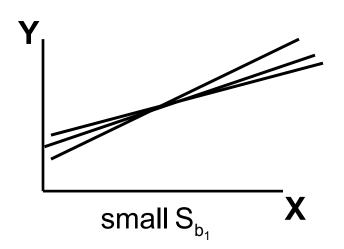
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
Square Feet	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580

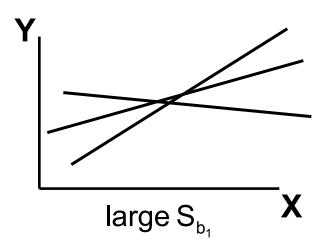




# Comparing Standard Errors of the Slope

 $S_{b_1}$  is a measure of the variation in the slope of regression lines from different possible samples





## Inference about the Slope: t Test

- t test for a population slope
  - Is there a linear relationship between X and Y?
- Null and alternative hypotheses

H<sub>0</sub>: 
$$β_1 = 0$$
 (no linear relationship)  
H<sub>1</sub>:  $β_1 \neq 0$  (linear relationship does exist)

Test statistic

$$t = \frac{b_1 - \beta_1}{S_{b_1}}$$

$$d.f. = n - 2$$

where:

$$\beta_1$$
 = hypothesized slope

## Inference about the Slope: t Test

<del>(continued)</del>

House Price in \$1000s (y)	Square Feet (x)
245	1400
312	1600
279	1700
308	1875
199	1100
219	1550
405	2350
324	2450
319	1425
255	1700

### **Simple Linear Regression Equation:**

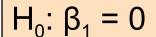
house price = 98.25 + 0.1098 (sq.ft.)

The slope of this model is 0.1098

Does square footage of the house affect its sales price?



# Inferences about the Slope: t Test Example



 $H_1$ :  $\beta_1 \neq 0$ 

### From Excel output:

	Coefficients	Star dard Error	t Stat	P-value
Intercept	98.24833	58.03348	1.69296	0.12892
Square Feet	0.10977	0.03297	3.32938	0.01039

$$t = \frac{b_1 - \beta_1}{S_{b_1}} = \frac{0.10977 - 0}{0.03297} = 3.32938$$

# Inferences about the Slope: t Test Example

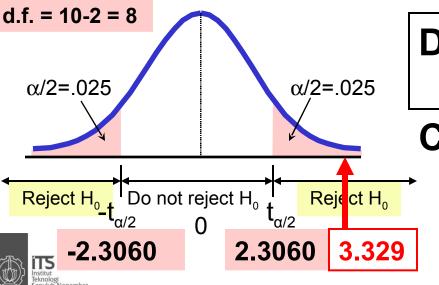
Test Statistic: t = 3.329

$$H_0: \beta_1 = 0$$

 $H_1$ :  $\beta_1 \neq 0$ 

### From Excel output:

	Coefficients	Standard Error	t Stat	P-value
Intercept	98.24833	58.03348	1.69296	0.12892
Square Feet	0.10977	0.03297	3.32938	0.01039



#### **Decision:**

Reject H<sub>0</sub>

#### **Conclusion:**

There is sufficient evidence that square footage affects house price

# Inferences about the Slope: t Test Example

<del>(continued)</del>

P-value

#### P-value = 0.01039

$$H_0$$
:  $\beta_1 = 0$ 

 $H_1$ :  $\beta_1 \neq 0$ 

### From Excel output:

	Coefficients	Standard Error	t Stat	P-value
Intercept	98.24833	58.03348	1.69296	0.12892
Square Feet	0.10977	0.03297	3.32938	0.01039

This is a two-tail test, so the p-value is

P(t > 3.329) + P(t < -3.329)= 0.01039

(for 8 d.f.)

**Decision:** P-value < α so Reject H<sub>0</sub>

#### **Conclusion:**

There is sufficient evidence that square footage affects house price

### F Test for Significance

• F Test statistic: 
$$F = \frac{MSR}{MSE}$$

where 
$$MSR = \frac{SSR}{k}$$
 
$$MSE = \frac{SSE}{n-k-1}$$

where F follows an F distribution with k numerator and (n - k - 1) denominator degrees of freedom

(k = the number of independent variables in the regression model)

## **Excel Output**

Regression St	atistics					
Multiple R	0.76211	_ MSR	1893	4.934	8	
R Square	0.58082	<b>├</b> =	- =		- = 11.0	0848
Adjusted R Square	0.52842	MSE	1708	3.1957	1	
Standard Error	41.33032					
Observations	10	With 1 and	8 degrees			P-value for
		of freedom				the F Test
ANOVA	df	ss	MS	F /	Significance	F
Regression	1	18934.9348	18934.9348	11.0848	0.010	39
Residual	8	13665.5652	1708.1957			
Total	9	32600.5000				

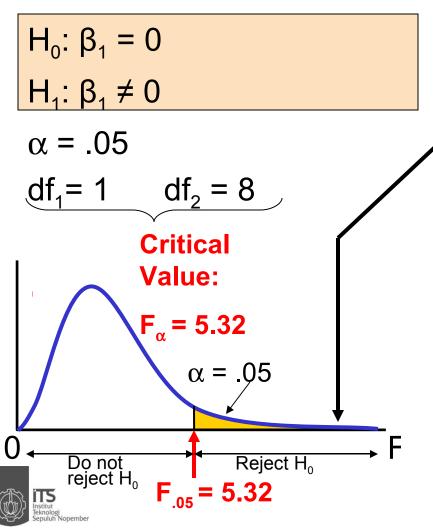
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
Square Feet	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580





## F Test for Significance

<del>(continued)</del>



#### **Test Statistic:**

$$F = \frac{MSR}{MSE} = 11.08$$

#### **Decision:**

Reject  $H_0$  at  $\alpha = 0.05$ 

#### **Conclusion:**

There is sufficient evidence that house size affects selling price

# Confidence Interval Estimate for the Slope

### Confidence Interval Estimate of the Slope:

$$b_1 \pm t_{n-2} S_{b_1}$$
 d.f. = n -

#### **Excel Printout for House Prices:**

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
Square Feet	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580

At 95% level of confidence, the confidence interval for the slope is (0.0337, 0.1858)

## Confidence Interval Estimate for the Slope

<del>(continued)</del>

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	98.24833	58.03348	1.69296	0.12892	-35.57720	232.07386
<b>Square Feet</b>	0.10977	0.03297	3.32938	0.01039	0.03374	0.18580

Since the units of the house price variable is \$1000s, we are 95% confident that the average impact on sales price is between \$33.70 and \$185.80 per square foot of house size

This 95% confidence interval does not include 0.

Conclusion: There is a significant relationship between house price and square feet at the .05 level of significance



### t Test for a Correlation Coefficient

### Hypotheses

$$H_0$$
:  $\rho = 0$  (no correlation between X and Y)  
 $H_A$ :  $\rho \neq 0$  (correlation exists)

#### Test statistic

$$t = \frac{r - \rho}{\sqrt{\frac{1 - r^2}{n - 2}}}$$

(with n – 2 degrees of freedom) where

$$r = +\sqrt{r^2}$$
 if  $b_1 > 0$ 

$$r = -\sqrt{r^2}$$
 if  $b_1 < 0$ 

### **Example: House Prices**

Is there evidence of a linear relationship between square feet and house price at the .05 level of significance?

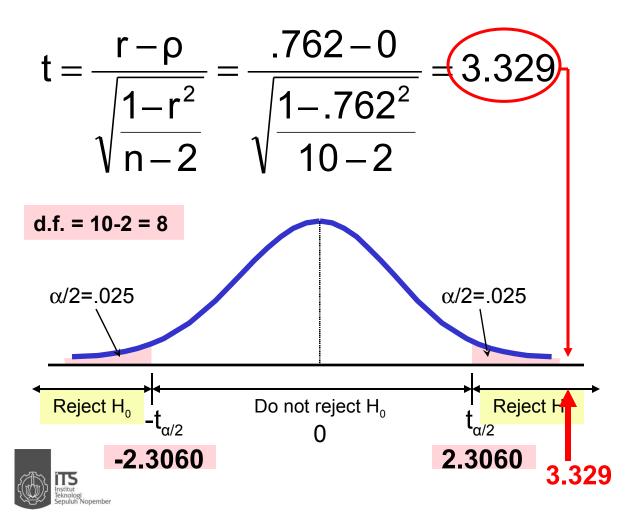
$$H_0$$
:  $\rho = 0$  (No correlation)

 $H_1$ :  $\rho \neq 0$  (correlation exists)

$$\alpha = .05$$
, df = 10 - 2 = 8

$$t = \frac{r - \rho}{\sqrt{\frac{1 - r^2}{n - 2}}} = \frac{.762 - 0}{\sqrt{\frac{1 - .762^2}{10 - 2}}} = 3.329$$

### **Example: Test Solution**



#### **Decision:**

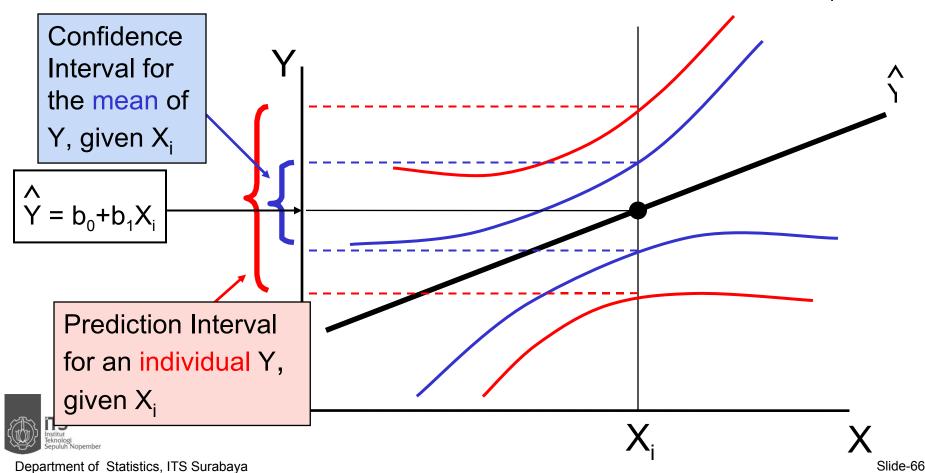
Reject H<sub>0</sub>

#### **Conclusion:**

There is
evidence of a
linear association
at the 5% level of
significance

# Estimating Mean Values and Predicting Individual Values

Goal: Form intervals around Y to express uncertainty about the value of Y for a given X<sub>i</sub>



## Confidence Interval for the Average Y, Given X

Confidence interval estimate for the mean value of Y given a particular X<sub>i</sub>

Confidence interval for  $\mu_{Y|X=X_i}$ :

$$\boldsymbol{\hat{Y}} \pm \boldsymbol{t}_{n-2} \boldsymbol{S}_{YX} \sqrt{\boldsymbol{h}_i}$$

Size of interval varies according to distance away from mean,  $\overline{X}$ 

$$h_{i} = \frac{1}{n} + \frac{(X_{i} - \overline{X})^{2}}{SSX} = \frac{1}{n} + \frac{(X_{i} - \overline{X})^{2}}{\sum (X_{i} - \overline{X})^{2}}$$



## Prediction Interval for an Individual Y, Given X

Confidence interval estimate for an Individual value of Y given a particular X<sub>i</sub>

Confidence interval for  $Y_{X=X_i}$ :

$$\hat{Y} \pm t_{n-2} S_{YX} \sqrt{1 + h_i}$$

This extra term adds to the interval width to reflect the added uncertainty for an individual case

## Estimation of Mean Values: Example

Confidence Interval Estimate for  $\mu_{Y|X=X}$ 

Find the 95% confidence interval for the mean price of 2,000 square-foot houses

Predicted Price  $Y_i = 317.85 (\$1,000s)$ 

$$\hat{Y} \pm t_{n-2} S_{YX} \sqrt{\frac{1}{n} + \frac{(X_i - \overline{X})^2}{\sum (X_i - \overline{X})^2}} = 317.85 \pm 37.12$$

The confidence interval endpoints are 280.66 and 354.90, or from \$280,660 to \$354,900

## Estimation of Individual Values: Example

Prediction Interval Estimate for  $Y_{x=x_i}$ 

Find the 95% prediction interval for an individual house with 2,000 square feet

Predicted Price  $Y_i = 317.85 (\$1,000s)$ 

$$\hat{Y} \pm t_{n-1} S_{YX} \sqrt{1 + \frac{1}{n} + \frac{(X_i - \overline{X})^2}{\sum (X_i - \overline{X})^2}} = 317.85 \pm 102.28$$

The prediction interval endpoints are 215.50 and 420.07, or from \$215,500 to \$420,070

## Finding Confidence and Prediction Intervals in Excel

In Excel, use

PHStat | regression | simple linear regression ...

Check the

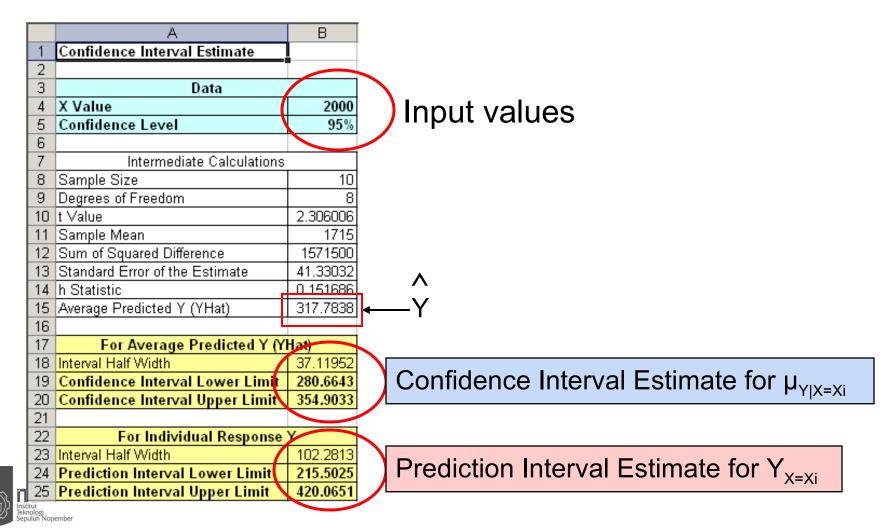
"confidence and prediction interval for X="

box and enter the X-value and confidence level desired



## Finding Confidence and Prediction Intervals in Excel

(continued)



### Pitfalls of Regression Analysis

- Lacking an awareness of the assumptions underlying least-squares regression
- Not knowing how to evaluate the assumptions
- Not knowing the alternatives to least-squares regression if a particular assumption is violated
- Using a regression model without knowledge of the subject matter
- Extrapolating outside the relevant range

# Strategies for Avoiding the Pitfalls of Regression

- Start with a scatter diagram of X vs. Y to observe possible relationship
- Perform residual analysis to check the assumptions
  - Plot the residuals vs. X to check for violations of assumptions such as homoscedasticity
  - Use a histogram, stem-and-leaf display, box-andwhisker plot, or normal probability plot of the residuals to uncover possible non-normality

# Strategies for Avoiding the Pitfalls of Regression

(continued)

- If there is violation of any assumption, use alternative methods or models
- If there is no evidence of assumption violation, then test for the significance of the regression coefficients and construct confidence intervals and prediction intervals
- Avoid making predictions or forecasts outside the relevant range