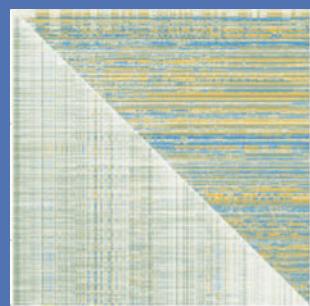
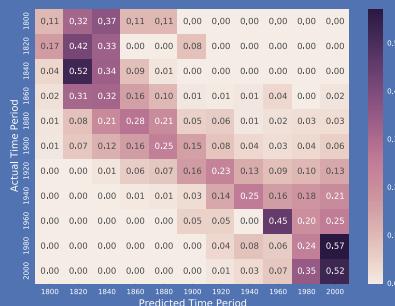
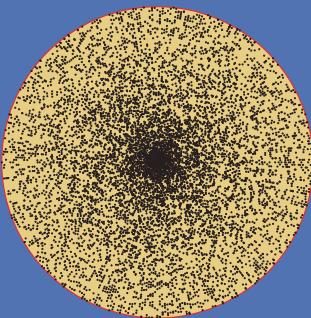
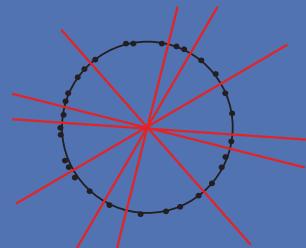
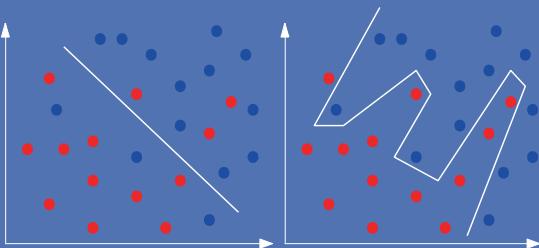


TEXTS IN COMPUTER SCIENCE

THE Data Science Design MANUAL



Steven S. Skiena



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The Data Science Design Manual



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ISSN 1868-0941 ISSN 1868-095X (electronic)
Texts in Computer Science
ISBN 978-3-319-55443-3 ISBN 978-3-319-55444-0 (eBook)
<https://doi.org/10.1007/978-3-319-55444-0>

Library of Congress Control Number: 2017943201

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Printed on acid-free paper

This Springer imprint is published by Springer Nature
The registered company is Springer International Publishing AG
The registered company address is: Gewerbestrasse 11, 6330 Cham, Switzerland

Preface

Making sense of the world around us requires obtaining and analyzing data from our environment. Several technology trends have recently collided, providing new opportunities to apply our data analysis savvy to greater challenges than ever before.

Computer storage capacity has increased exponentially; indeed remembering has become so cheap that it is almost impossible to get computer systems to forget. Sensing devices increasingly monitor everything that can be observed: video streams, social media interactions, and the position of anything that moves. Cloud computing enables us to harness the power of massive numbers of machines to manipulate this data. Indeed, hundreds of computers are summoned each time you do a Google search, scrutinizing all of your previous activity just to decide which is the best ad to show you next.

The result of all this has been the birth of *data science*, a new field devoted to maximizing value from vast collections of information. As a discipline, data science sits somewhere at the intersection of statistics, computer science, and machine learning, but it is building a distinct heft and character of its own. This book serves as an introduction to data science, focusing on the skills and principles needed to build systems for collecting, analyzing, and interpreting data.

My professional experience as a researcher and instructor convinces me that one major challenge of data science is that it is considerably more subtle than it looks. Any student who has ever computed their grade point average (GPA) can be said to have done rudimentary statistics, just as drawing a simple scatter plot lets you add experience in data visualization to your resume. But meaningfully analyzing and interpreting data requires both technical expertise and wisdom. That so many people do these basics so badly provides my inspiration for writing this book.

To the Reader

I have been gratified by the warm reception that my book *The Algorithm Design Manual* [Ski08] has received since its initial publication in 1997. It has been recognized as a unique guide to using algorithmic techniques to solve problems that often arise in practice. The book you are holding covers very different material, but with the same motivation.

In particular, here I stress the following basic principles as fundamental to becoming a good data scientist:

- *Valuing doing the simple things right:* Data science isn't rocket science. Students and practitioners often get lost in technological space, pursuing the most advanced machine learning methods, the newest open source software libraries, or the glitziest visualization techniques. However, the heart of data science lies in doing the simple things right: understanding the application domain, cleaning and integrating relevant data sources, and presenting your results clearly to others.

Simple doesn't mean easy, however. Indeed it takes considerable insight and experience to ask the right questions, and sense whether you are moving toward correct answers and actionable insights. I resist the temptation to drill deeply into clean, technical material here just because it is teachable. There are plenty of other books which will cover the intricacies of machine learning algorithms or statistical hypothesis testing. My mission here is to lay the groundwork of what really matters in analyzing data.

- *Developing mathematical intuition:* Data science rests on a foundation of mathematics, particularly statistics and linear algebra. It is important to understand this material on an intuitive level: why these concepts were developed, how they are useful, and when they work best. I illustrate operations in linear algebra by presenting pictures of what happens to matrices when you manipulate them, and statistical concepts by examples and *reductio ad absurdum* arguments. My goal here is transplanting intuition into the reader.

But I strive to minimize the amount of formal mathematics used in presenting this material. Indeed, I will present exactly one formal proof in this book, an incorrect proof where the associated theorem is obviously false. The moral here is not that mathematical rigor doesn't matter, because of course it does, but that genuine rigor is impossible until after there is comprehension.

- *Think like a computer scientist, but act like a statistician:* Data science provides an umbrella linking computer scientists, statisticians, and domain specialists. But each community has its own distinct styles of thinking and action, which gets stamped into the souls of its members.

In this book, I emphasize approaches which come most naturally to computer scientists, particularly the algorithmic manipulation of data, the use of machine learning, and the mastery of scale. But I also seek to transmit the core values of statistical reasoning: the need to understand the application domain, proper appreciation of the small, the quest for significance, and a hunger for exploration.

No discipline has a monopoly on the truth. The best data scientists incorporate tools from multiple areas, and this book strives to be a relatively neutral ground where rival philosophies can come to reason together.

Equally important is what you will not find in this book. I do not emphasize any particular language or suite of data analysis tools. Instead, this book provides a high-level discussion of important design principles. I seek to operate at a conceptual level more than a technical one. The goal of this manual is to get you going in the right direction as quickly as possible, with whatever software tools you find most accessible.

To the Instructor

This book covers enough material for an “*Introduction to Data Science*” course at the undergraduate or early graduate student levels. I hope that the reader has completed the equivalent of at least one programming course and has a bit of prior exposure to probability and statistics, but more is always better than less.

I have made a full set of lecture slides for teaching this course available online at <http://www.data-manual.com>. Data resources for projects and assignments are also available there to aid the instructor. Further, I make available online video lectures using these slides to teach a full-semester data science course. Let me help teach your class, through the magic of the web!

Pedagogical features of this book include:

- *War Stories:* To provide a better perspective on how data science techniques apply to the real world, I include a collection of “war stories,” or tales from our experience with real problems. The moral of these stories is that these methods are not just theory, but important tools to be pulled out and used as needed.
- *False Starts:* Most textbooks present methods as a fait accompli, obscuring the ideas involved in designing them, and the subtle reasons why other approaches fail. The war stories illustrate my reasoning process on certain applied problems, but I weave such coverage into the core material as well.
- *Take-Home Lessons:* Highlighted “take-home” lesson boxes scattered through each chapter emphasize the big-picture concepts to learn from each chapter.
- *Homework Problems:* I provide a wide range of exercises for homework and self-study. Many are traditional exam-style problems, but there are also larger-scale implementation challenges and smaller-scale interview questions, reflecting the questions students might encounter when searching for a job. Degree of difficulty ratings have been assigned to all problems.

In lieu of an answer key, a Solution Wiki has been set up, where solutions to all even numbered problems will be solicited by crowdsourcing. A similar system with my *Algorithm Design Manual* produced coherent solutions,

or so I am told. As a matter of principle I refuse to look at them, so let the buyer beware.

- *Kaggle Challenges:* Kaggle (www.kaggle.com) provides a forum for data scientists to compete in, featuring challenging real-world problems on fascinating data sets, and scoring to test how good your model is relative to other submissions. The exercises for each chapter include three relevant Kaggle challenges, to serve as a source of inspiration, self-study, and data for other projects and investigations.
- *Data Science Television:* Data science remains mysterious and even threatening to the broader public. *The Quant Shop* is an amateur take on what a data science reality show should be like. Student teams tackle a diverse array of real-world prediction problems, and try to forecast the outcome of future events. Check it out at <http://www.quant-shop.com>.

A series of eight 30-minute episodes has been prepared, each built around a particular real-world prediction problem. Challenges include pricing art at an auction, picking the winner of the Miss Universe competition, and forecasting when celebrities are destined to die. For each, we observe as a student team comes to grips with the problem, and learn along with them as they build a forecasting model. They make their predictions, and we watch along with them to see if they are right or wrong.

In this book, *The Quant Shop* is used to provide concrete examples of prediction challenges, to frame discussions of the data science modeling pipeline from data acquisition to evaluation. I hope you find them fun, and that they will encourage you to conceive and take on your own modeling challenges.

- *Chapter Notes:* Finally, each tutorial chapter concludes with a brief notes section, pointing readers to primary sources and additional references.

Dedication

My bright and loving daughters Bonnie and Abby are now full-blown teenagers, meaning that they don't always process statistical evidence with as much alacrity as I would I desire. I dedicate this book to them, in the hope that their analysis skills improve to the point that they always just agree with me.

And I dedicate this book to my beautiful wife Renee, who agrees with me even when she doesn't agree with me, and loves me beyond the support of all creditable evidence.

Acknowledgments

My list of people to thank is large enough that I have probably missed some. I will try to do enumerate them systematically to minimize omissions, but ask those I've unfairly neglected for absolution.

First, I thank those who made concrete contributions to help me put this book together. Yeseul Lee served as an apprentice on this project, helping with figures, exercises, and more during summer 2016 and beyond. You will see evidence of her handiwork on almost every page, and I greatly appreciate her help and dedication. Aakriti Mittal and Jack Zheng also contributed to a few of the figures.

Students in my Fall 2016 *Introduction to Data Science* course (CSE 519) helped to debug the manuscript, and they found plenty of things to debug. I particularly thank Rebecca Siford, who proposed over one hundred corrections on her own. Several data science friends/sages reviewed specific chapters for me, and I thank Anshul Gandhi, Yifan Hu, Klaus Mueller, Francesco Orabona, Andy Schwartz, and Charles Ward for their efforts here.

I thank all the *Quant Shop* students from Fall 2015 whose video and modeling efforts are so visibly on display. I particularly thank Jan (Dini) Diskin-Zimmerman, whose editing efforts went so far beyond the call of duty I felt like a felon for letting her do it.

My editors at Springer, Wayne Wheeler and Simon Rees, were a pleasure to work with as usual. I also thank all the production and marketing people who helped get this book to you, including Adrian Pieron and Annette Anlauf.

Several exercises were originated by colleagues or inspired by other sources. Reconstructing the original sources years later can be challenging, but credits for each problem (to the best of my recollection) appear on the website.

Much of what I know about data science has been learned through working with other people. These include my Ph.D. students, particularly Rami al-Rfou, Mikhail Bautin, Haochen Chen, Yanqing Chen, Vivek Kulkarni, Levon Lloyd, Andrew Mehler, Bryan Perozzi, Yingtao Tian, Junting Ye, Wenbin Zhang, and postdoc Charles Ward. I fondly remember all of my Lydia project masters students over the years, and remind you that my prize offer to the first one who names their daughter Lydia remains unclaimed. I thank my other collaborators with stories to tell, including Bruce Futcher, Justin Gardin, Arnout van de Rijt, and Oleksii Starov.

I remember all members of the General Sentiment/Canrock universe, particularly Mark Fasciano, with whom I shared the start-up dream and experienced what happens when data hits the real world. I thank my colleagues at Yahoo Labs/Research during my 2015–2016 sabbatical year, when much of this book was conceived. I single out Amanda Stent, who enabled me to be at Yahoo during that particularly difficult year in the company’s history. I learned valuable things from other people who have taught related data science courses, including Andrew Ng and Hans-Peter Pfister, and thank them all for their help.

If you have a procedure with ten parameters, you probably missed some.

— Alan Perlis

Caveat

It is traditional for the author to magnanimously accept the blame for whatever deficiencies remain. I don't. Any errors, deficiencies, or problems in this book are somebody else's fault, but I would appreciate knowing about them so as to determine who is to blame.

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May 2017

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Chapter 1

What is Data Science?

The purpose of computing is insight, not numbers.

– Richard W. Hamming

What is data science? Like any emerging field, it hasn't been completely defined yet, but you know enough about it to be interested or else you wouldn't be reading this book.

I think of data science as lying at the intersection of computer science, statistics, and substantive application domains. From computer science comes machine learning and high-performance computing technologies for dealing with scale. From statistics comes a long tradition of exploratory data analysis, significance testing, and visualization. From application domains in business and the sciences comes challenges worthy of battle, and evaluation standards to assess when they have been adequately conquered.

But these are all well-established fields. Why data science, and why now? I see three reasons for this sudden burst of activity:

- New technology makes it possible to capture, annotate, and store vast amounts of social media, logging, and sensor data. After you have amassed all this data, you begin to wonder what you can do with it.
- Computing advances make it possible to analyze data in novel ways and at ever increasing scales. Cloud computing architectures give even the little guy access to vast power when they need it. New approaches to machine learning have lead to amazing advances in longstanding problems, like computer vision and natural language processing.
- Prominent technology companies (like Google and Facebook) and quantitative hedge funds (like Renaissance Technologies and TwoSigma) have proven the power of modern data analytics. Success stories applying data to such diverse areas as sports management (*Moneyball* [Lew04]) and election forecasting (Nate Silver [Sil12]) have served as role models to bring data science to a large popular audience.

This introductory chapter has three missions. First, I will try to explain how good data scientists think, and how this differs from the mindset of traditional programmers and software developers. Second, we will look at data sets in terms of the potential for what they can be used for, and learn to ask the broader questions they are capable of answering. Finally, I introduce a collection of data analysis challenges that will be used throughout this book as motivating examples.

1.1 Computer Science, Data Science, and Real Science

Computer scientists, by nature, don't respect data. They have traditionally been taught that the algorithm was the thing, and that data was just meat to be passed through a sausage grinder.

So to qualify as an effective data scientist, you must first learn to think like a real scientist. Real scientists strive to understand the natural world, which is a complicated and messy place. By contrast, computer scientists tend to build their own clean and organized virtual worlds and live comfortably within them. Scientists obsess about discovering things, while computer scientists invent rather than discover.

People's mindsets strongly color how they think and act, causing misunderstandings when we try to communicate outside our tribes. So fundamental are these biases that we are often unaware we have them. Examples of the cultural differences between computer science and real science include:

- *Data vs. method centrism:* Scientists are data driven, while computer scientists are algorithm driven. Real scientists spend enormous amounts of effort collecting data to answer their question of interest. They invent fancy measuring devices, stay up all night tending to experiments, and devote most of their thinking to how to get the data they need.

By contrast, computer scientists obsess about methods: which algorithm is better than which other algorithm, which programming language is best for a job, which program is better than which other program. The details of the data set they are working on seem comparably unexciting.

- *Concern about results:* Real scientists care about answers. They analyze data to discover something about how the world works. Good scientists care about whether the results make sense, because they care about what the answers mean.

By contrast, bad computer scientists worry about producing plausible-looking numbers. As soon as the numbers stop looking grossly wrong, they are presumed to be right. This is because they are personally less invested in what can be learned from a computation, as opposed to getting it done quickly and efficiently.

- *Robustness:* Real scientists are comfortable with the idea that data has errors. In general, computer scientists are not. Scientists think a lot about possible sources of bias or error in their data, and how these possible problems can effect the conclusions derived from them. Good programmers use strong data-typing and parsing methodologies to guard against formatting errors, but the concerns here are different.

Becoming aware that data can have errors is empowering. Computer scientists chant “garbage in, garbage out” as a defensive mantra to ward off criticism, a way to say *that’s not my job*. Real scientists get close enough to their data to smell it, giving it the sniff test to decide whether it is likely to be garbage.

- *Precision:* Nothing is ever completely true or false in science, while *everything* is either true or false in computer science or mathematics.

Generally speaking, computer scientists are happy printing floating point numbers to as many digits as possible: $8/13 = 0.61538461538$. Real scientists will use only two significant digits: $8/13 \approx 0.62$. Computer scientists care what a number is, while real scientists care what it means.

Aspiring data scientists must learn to think like real scientists. Your job is going to be to turn numbers into insight. It is important to understand the *why* as much as the *how*.

To be fair, it benefits real scientists to think like data scientists as well. New experimental technologies enable measuring systems on vastly greater scale than ever possible before, through technologies like full-genome sequencing in biology and full-sky telescope surveys in astronomy. With new breadth of view comes new levels of vision.

Traditional *hypothesis-driven* science was based on asking specific questions of the world and then generating the specific data needed to confirm or deny it. This is now augmented by *data-driven* science, which instead focuses on generating data on a previously unheard of scale or resolution, in the belief that new discoveries will come as soon as one is able to look at it. Both ways of thinking will be important to us:

- Given a problem, what available data will help us answer it?
 - Given a data set, what interesting problems can we apply it to?
-

There is another way to capture this basic distinction between software engineering and data science. It is that software developers are hired to build systems, while data scientists are hired to produce insights.

This may be a point of contention for some developers. There exist an important class of engineers who wrangle the massive distributed infrastructures necessary to store and analyze, say, financial transaction or social media data

on a full Facebook or Twitter-level of scale. Indeed, I will devote Chapter 12 to the distinctive challenges of big data infrastructures. These engineers are building tools and systems to support data science, even though they may not personally mine the data they wrangle. Do they qualify as data scientists?

This is a fair question, one I will finesse a bit so as to maximize the potential readership of this book. But I do believe that the better such engineers understand the full data analysis pipeline, the more likely they will be able to build powerful tools capable of providing important insights. A major goal of this book is providing big data engineers with the intellectual tools to think like big data scientists.

1.2 Asking Interesting Questions from Data

Good data scientists develop an inherent curiosity about the world around them, particularly in the associated domains and applications they are working on. They enjoy talking shop with the people whose data they work with. They ask them questions: What is the coolest thing you have learned about this field? Why did you get interested in it? What do you hope to learn by analyzing your data set? Data scientists always ask questions.

Good data scientists have wide-ranging interests. They read the newspaper every day to get a broader perspective on what is exciting. They understand that the world is an interesting place. Knowing a little something about everything equips them to play in other people’s backyards. They are brave enough to get out of their comfort zones a bit, and driven to learn more once they get there.

Software developers are not really encouraged to ask questions, but data scientists are. We ask questions like:

- What things might you be able to learn from a given data set?
- What do you/your people really want to know about the world?
- What will it mean to you once you find out?

Computer scientists traditionally do not really appreciate data. Think about the way algorithm performance is experimentally measured. Usually the program is run on “random data” to see how long it takes. They rarely even look at the results of the computation, except to verify that it is correct and efficient. Since the “data” is meaningless, the results cannot be important. In contrast, real data sets are a scarce resource, which required hard work and imagination to obtain.

Becoming a data scientist requires learning to ask questions about data, so let’s practice. Each of the subsections below will introduce an interesting data set. After you understand what kind of information is available, try to come up with, say, five interesting questions you might explore/answer with access to this data set.

1.2. ASKING INTERESTING QUESTIONS FROM DATA

5

Babe Ruth Player Page		Batting	Pitching	Fielding	Minors	News Archive (1456)	Bullpen	Oracle																								
Fan EloRater		Fine Details	Last updated Jun 3, 2014 9:17AM																													
		All-Time Rank (among batters): #1. BABE RUTH - #2. Lou Gehrig - #3. Ted Williams - #4. Honus Wagner. Vote																														
Standard Batting More Stats Glossary · Show Minors Stats · SHARE · Embed · CSV · PRE · LINK · ?																																
Minors Game Logs ▾ Splits ▾ HR Log Finders ▾																																
Year	Age	Tm	Lg	G	PA	A/R	H	2B	3B	HR	RBI	SB	CS	BB	SO	BA	OBP	SLG	OPS	OPS+	TB	GDP	HBP	SH	SF	IBB	Pos	Awards				
1914	19	BOS	AL	5	10	1	2	1	0	0	0	0	0	0	4	.200	.200	.300	.49	3	0	0	/1									
1915	19	BOS	AL	42	103	92	16	29	10	1	4	20	0	0	9	.233	.276	.576	.952	188	53	0	2	1								
1916	21	BOS	AL	67	152	136	18	37	5	3	3	16	0	0	10	.23	.272	.322	.419	.741	121	57	0	4	1							
1917	22	BOS	AL	52	123	123	14	40	6	3	2	14	0	0	12	.18	.325	.385	.472	.857	162	58	0	7	1							
1918	23	BOS	AL	95	382	317	50	95	26	11	11	61	6	0	58	.308	.304	.411	.555	.966	192	176	2	3	O7138							
1919	24	BOS	AL	130	543	432	103	139	34	12	29	113	7	0	101	.58	.322	.456	.657	1.114	217	284	6	3	*O7138							
1920	25	NYA	AL	142	616	458	158	172	36	9	54	135	14	14	150	.80	.376	.532	.847	1.379	255	388	3	5	*O978/31							
1921	26	NYA	AL	152	693	540	177	204	44	15	59	168	17	13	145	.81	.376	.543	.864	1.359	238	457	4	4	*O78/31							
1922	27	NYA	AL	116	496	406	94	124	24	8	35	96	2	5	84	.80	.315	.434	.672	1.106	182	273	1	4	*O79/3							
1923	28	NYA	AL	152	697	522	151	205	45	13	41	130	17	21	109	.93	.325	.545	.764	1.309	239	399	4	3	*O978/3	MVP-1						
1924	29	NYA	AL	153	681	529	143	200	39	7	46	124	9	13	142	.81	.379	.513	.739	1.252	220	391	4	6	*O978/8							
1925	30	NYA	AL	98	426	359	61	104	12	2	25	57	2	4	59	.68	.299	.393	.543	.936	137	195	2	6	O97							
1926	31	NYA	AL	152	652	499	139	184	30	5	47	153	11	9	144	.76	.372	.516	.737	1.253	225	365	3	10	*O79/3							
1927	32	NYA	AL	151	691	540	158	192	29	8	60	185	7	6	137	.89	.356	.486	.772	1.258	225	417	0	14	*O97							
1928	33	NYA	AL	154	684	531	163	173	29	8	54	146	4	5	137	.87	.323	.463	.709	1.172	206	380	3	8	*O97							
1929	34	NYA	AL	136	587	499	121	172	26	6	46	154	5	3	72	.60	.345	.430	.672	1.128	193	348	3	13	*O97							
1930	35	NYA	AL	145	676	518	150	186	28	9	49	153	10	10	136	.61	.359	.493	.732	1.225	211	379	1	21	*O97/1							
1931	36	NYA	AL	145	663	534	149	199	31	3	46	152	5	4	128	.51	.342	.489	.661	1.150	201	302	2	0	*O97/3	MVP-5						
1932	37	NYA	AL	137	589	457	126	156	13	5	41	137	2	2	130	.62	.341	.489	.661	1.150	201	302	2	0	*O97/3	MVP-6						
1933	38	NYA	AL	137	576	459	97	138	21	3	34	104	4	5	114	.70	.301	.442	.582	1.023	176	267	2	0	*O97/31	AS						
1934	39	NYA	AL	125	471	365	70	105	17	4	22	84	1	3	104	.63	.281	.448	.537	.985	160	196	2	0	*O97	AS						
1935	40	BSN	NL	28	92	72	13	13	0	6	12	0	20	24	.181	.359	.431	.789	.119	31	2	0	0	O7/9								
22 Yrs									2503	16222	8399	2174	2873	506	136	714	2214	123	112	2062	1330	.342	.474	.600	1.164	206	5793	2	43	113		
162 Game Avg.									162	667	544	141	186	33	9	46	143	8	133	86	.342	.474	.600	1.164	206	375	3	7				
G PA									A	R	H	2B	3B	HR	RBI	SB	CS	BB	SO	BA	OBP	SLG	OPS	OPS+	TB	GDP	HBP	SH	SF	IBB	Pos	Awards
NY (15 yrs)									2084	9198	7217	1959	2518	424	106	659	1978	58	117	1852	1122	.349	.484	.711	1.195	209	5131	35	94			
BSN (6 yrs)									391	1332	1110	203	343	82	36	49	224	13	0	190	184	.308	.413	.568	.981	190	631	8	19			
AL (21 yrs)									2475	10530	8327	2161	2860	506	136	708	2202	123	117	2042	1306	.343	.475	.692	1.167	207	5762	43	113			
NL (1 yr)									28	92	72	13	13	0	6	12	0	20	24	.181	.359	.431	.789	.119	31	2	0	0	O7/9			

Figure 1.1: Statistical information on the performance of Babe Ruth can be found at <http://www.baseball-reference.com>.

The key is thinking broadly: the answers to big, general questions often lie buried in highly-specific data sets, which were by no means designed to contain them.

1.2.1 The Baseball Encyclopedia

Baseball has long had an outsized importance in the world of data science. This sport has been called the national pastime of the United States; indeed, French historian Jacques Barzun observed that “Whoever wants to know the heart and mind of America had better learn baseball.” I realize that many readers are not American, and even those that are might be completely disinterested in sports. But stick with me for a while.

What makes baseball important to data science is its extensive statistical record of play, dating back for well over a hundred years. Baseball is a sport of discrete events: pitchers throw balls and batters try to hit them – that naturally lends itself to informative statistics. Fans get immersed in these statistics as children, building their intuition about the strengths and limitations of quantitative analysis. Some of these children grow up to become data scientists. Indeed, the success of Brad Pitt’s statistically-minded baseball team in the movie *Moneyball* remains the American public’s most vivid contact with data science.

This historical baseball record is available at <http://www.baseball-reference.com>. There you will find complete statistical data on the performance of every player who even stepped on the field. This includes summary statistics of each season’s batting, pitching, and fielding record, plus information about teams

The screenshot shows the Baseball Reference homepage with a search bar at the top. Below it, a banner for Babe Ruth's Hall of Fame induction is displayed. The main content area shows Babe Ruth's profile, including his photo, vital statistics, and career highlights. A summary table provides a quick look at his career stats.

SUMMARY	WAR	AB	H	HR	R	RBI	SB	BA	OBP	SLG	OPS	OPS+
Career	183.6	8399	2873	714	2174	2214	123	.342	.474	.690	1.164	206

Figure 1.2: Personal information on every major league baseball player is available at <http://www.baseball-reference.com>.

and awards as shown in Figure 1.1.

But more than just statistics, there is metadata on the life and careers of all the people who have ever played major league baseball, as shown in Figure 1.2. We get the vital statistics of each player (height, weight, handedness) and their lifespan (when/where they were born and died). We also get salary information (how much each player got paid every season) and transaction data (how did they get to be the property of each team they played for).

Now, I realize that many of you do not have the slightest knowledge of or interest in baseball. This sport is somewhat reminiscent of cricket, if that helps. But remember that as a data scientist, it is your job to be interested in the world around you. Think of this as chance to learn something.

So what interesting questions can you answer with this baseball data set? Try to write down five questions before moving on. Don't worry, I will wait here for you to finish.

The most obvious types of questions to answer with this data are directly related to baseball:

- How can we best measure an individual player's skill or value?
- How fairly do trades between teams generally work out?
- What is the general trajectory of player's performance level as they mature and age?
- To what extent does batting performance correlate with position played? For example, are outfielders really better hitters than infielders?

These are interesting questions. But even more interesting are questions about demographic and social issues. Almost 20,000 major league baseball play-

ers have taken the field over the past 150 years, providing a large, extensively-documented cohort of men who can serve as a proxy for even larger, less well-documented populations. Indeed, we can use this baseball player data to answer questions like:

- Do left-handed people have shorter lifespans than right-handers? Handedness is not captured in most demographic data sets, but has been diligently assembled here. Indeed, analysis of this data set has been used to show that right-handed people live longer than lefties [HC88]!
- How often do people return to live in the same place where they were born? Locations of birth and death have been extensively recorded in this data set. Further, almost all of these people played at least part of their career far from home, thus exposing them to the wider world at a critical time in their youth.
- Do player salaries generally reflect past, present, or future performance?
- To what extent have heights and weights been increasing in the population at large?

There are two particular themes to be aware of here. First, the identifiers and reference tags (i.e. the metadata) often prove more interesting in a data set than the stuff we are supposed to care about, here the statistical record of play.

Second is the idea of a *statistical proxy*, where you use the data set you have to substitute for the one you really want. The data set of your dreams likely does not exist, or may be locked away behind a corporate wall even if it does. A good data scientist is a pragmatist, seeing what they can do with what they have instead of bemoaning what they cannot get their hands on.

1.2.2 The Internet Movie Database (IMDb)

Everybody loves the movies. The Internet Movie Database (IMDb) provides crowdsourced and curated data about all aspects of the motion picture industry, at www.imdb.com. IMDb currently contains data on over 3.3 million movies and TV programs. For each film, IMDb includes its title, running time, genres, date of release, and a full list of cast and crew. There is financial data about each production, including the budget for making the film and how well it did at the box office.

Finally, there are extensive ratings for each film from viewers and critics. This rating data consists of scores on a zero to ten stars scale, cross-tabulated into averages by age and gender. Written reviews are often included, explaining why a particular critic awarded a given number of stars. There are also links between films: for example, identifying which other films have been watched most often by viewers of *It's a Wonderful Life*.

Every actor, director, producer, and crew member associated with a film merits an entry in IMDb, which now contains records on 6.5 million people.

The screenshot shows the IMDb movie page for 'It's a Wonderful Life' (1946). At the top, there's a navigation bar with links for 'Find Movies, TV shows, Celebrities and more...', 'All', 'Movies, TV & Showtimes', 'Celebs, Events & Photos', 'News & Community', and 'Watchlist'. Below the navigation is the movie poster for 'It's a Wonderful Life', featuring a man holding a woman. To the right of the poster, the title 'It's a Wonderful Life (1946)' is displayed, along with a 'Top 500' badge. Below the title, it says 'Approved' and lists the movie's details: 130 min - Drama | Family | Fantasy - 7 January 1947 (USA). A yellow star rating box shows a 8.7 rating with 202,743 users. Below the rating, there are links for 'Your rating:', 'Ratings: 8.7/10 from 202,743 users', and 'Reviews: 632 user | 187 critic'. A plot summary follows: 'An angel helps a compassionate but despairingly frustrated businessman by showing what life would have been like if he never existed.' Below the plot summary, credits list the Director (Frank Capra), Writers (Frances Goodrich, Albert Hackett), and Stars (James Stewart, Donna Reed, Lionel Barrymore). There are also links for 'See full cast and crew' and 'More at IMDbPro'. At the bottom of the page are buttons for '+ Watchlist', 'Watch Trailer', and 'Share...'. The entire page has a light gray background.

Figure 1.3: Representative film data from the Internet Movie Database.

The screenshot shows the IMDb actor profile for James Stewart (I) (1908–1997). It features a large portrait of him in a suit and tie. To the right of the portrait, his name 'James Stewart (I) (1908–1997)' is displayed, along with a 'Top 500' badge. Below his name, it says 'Actor | Soundtrack | Director'. A biography section provides information about his birth on May 20, 1908, in Indiana, Pennsylvania, and his education at Mercersburg Academy. It also notes his death on July 2, 1997, at age 89, in Los Angeles, California, USA. Below the biography, there are five small thumbnail images from his movies. At the bottom of the profile, it says '230 photos | 42 videos | 1180 news articles' and 'Won 1 Oscar. Another 25 wins & 19 nominations. See more awards'.

Figure 1.4: Representative actor data from the Internet Movie Database.

These happen to include my brother, cousin, and sister-in-law. Each actor is linked to every film they appeared in, with a description of their role and their ordering in the credits. Available data about each personality includes birth/death dates, height, awards, and family relations.

So what kind of questions can you answer with this movie data?

Perhaps the most natural questions to ask IMDb involve identifying the extremes of movies and actors:

- Which actors appeared in the most films? Earned the most money? Appeared in the lowest rated films? Had the longest career or the shortest lifespan?
- What was the highest rated film each year, or the best in each genre? Which movies lost the most money, had the highest-powered casts, or got the least favorable reviews.

Then there are larger-scale questions one can ask about the nature of the motion picture business itself:

- How well does movie gross correlate with viewer ratings or awards? Do customers instinctively flock to trash, or is virtue on the part of the creative team properly rewarded?
- How do Hollywood movies compare to Bollywood movies, in terms of ratings, budget, and gross? Are American movies better received than foreign films, and how does this differ between U.S. and non-U.S. reviewers?
- What is the age distribution of actors and actresses in films? How much younger is the actress playing the wife, on average, than the actor playing the husband? Has this disparity been increasing or decreasing with time?
- Live fast, die young, and leave a good-looking corpse? Do movie stars live longer or shorter lives than bit players, or compared to the general public?

Assuming that people working together on a film get to know each other, the cast and crew data can be used to build a social network of the movie business. What does the social network of actors look like? The Oracle of Bacon (<https://oracleofbacon.org/>) posits Kevin Bacon as the center of the Hollywood universe and generates the shortest path to Bacon from any other actor. Other actors, like Samuel L. Jackson, prove even more central.

More critically, can we analyze this data to determine the probability that someone will like a given movie? The technique of *collaborative filtering* finds people who liked films that I also liked, and recommends other films that *they* liked as good candidates for me. The 2007 Netflix Prize was a \$1,000,000 competition to produce a ratings engine 10% better than the proprietary Netflix system. The ultimate winner of this prize (BellKor) used a variety of data sources and techniques, including the analysis of links [BK07].

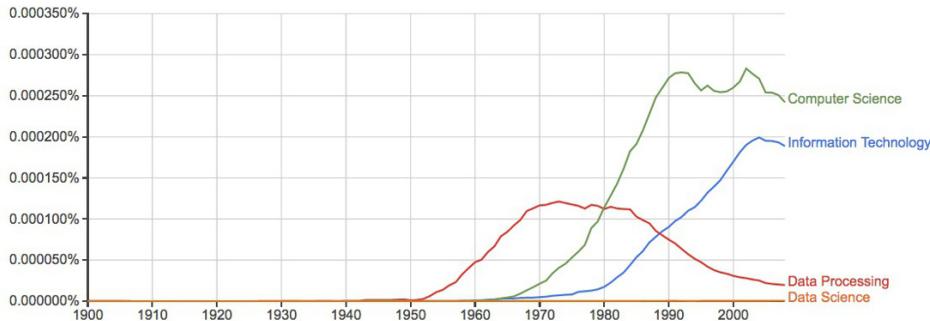


Figure 1.5: The rise and fall of data processing, as witnessed by Google Ngrams.

1.2.3 Google Ngrams

Printed books have been the primary repository of human knowledge since Gutenberg's invention of movable type in 1439. Physical objects live somewhat uneasily in today's digital world, but technology has a way of reducing everything to data. As part of its mission to organize the world's information, Google undertook an effort to scan all of the world's published books. They haven't quite gotten there yet, but the 30 million books thus far digitized represent over 20% of all books ever published.

Google uses this data to improve search results, and provide fresh access to out-of-print books. But perhaps the coolest product is *Google Ngrams*, an amazing resource for monitoring changes in the cultural zeitgeist. It provides the frequency with which short phrases occur in books published each year. Each phrase must occur at least forty times in their scanned book corpus. This eliminates obscure words and phrases, but leaves over two billion time series available for analysis.

This rich data set shows how language use has changed over the past 200 years, and has been widely applied to cultural trend analysis [MAV⁺11]. Figure 1.5 uses this data to show how the word *data* fell out of favor when thinking about computing. *Data processing* was the popular term associated with the computing field during the punched card and spinning magnetic tape era of the 1950s. The Ngrams data shows that the rapid rise of *Computer Science* did not eclipse *Data Processing* until 1980. Even today, *Data Science* remains almost invisible on this scale.

Check out Google Ngrams at <http://books.google.com/ngrams>. I promise you will enjoy playing with it. Compare *hot dog* to *tofu*, *science* against *religion*, *freedom* to *justice*, and *sex* vs. *marriage*, to better understand this fantastic telescope for looking into the past.

But once you are done playing, think of bigger things you could do if you got your hands on this data. Assume you have access to the annual number of references for *all* words/phrases published in books over the past 200 years.

Google makes this data freely available. So what are you going to do with it?

Observing the time series associated with particular words using the Ngrams Viewer is fun. But more sophisticated historical trends can be captured by aggregating multiple time series together. The following types of questions seem particularly interesting to me:

- How has the amount of cursing changed over time? Use of the four-letter words I am most familiar with seem to have exploded since 1960, although it is perhaps less clear whether this reflects increased cussing or lower publication standards.
- How often do new words emerge and get popular? Do these words tend to stay in common usage, or rapidly fade away? Can we detect when words change meaning over time, like the transition of *gay* from *happy* to *homosexual*?
- Have standards of spelling been improving or deteriorating with time, especially now that we have entered the era of automated spell checking? Rarely-occurring words that are only one character removed from a commonly-used word are likely candidates to be spelling errors (e.g. *algorithm* vs. *algoritm*). Aggregated over many different misspellings, are such errors increasing or decreasing?

You can also use this Ngrams corpus to build a language model that captures the meaning and usage of the words in a given language. We will discuss word embeddings in Section 11.6.3, which are powerful tools for building language models. Frequency counts reveal which words are most popular. The frequency of word pairs appearing next to each other can be used to improve speech recognition systems, helping to distinguish whether the speaker said *that's too bad* or *that's to bad*. These millions of books provide an ample data set to build representative models from.

1.2.4 New York Taxi Records

Every financial transaction today leaves a data trail behind it. Following these paths can lead to interesting insights.

Taxi cabs form an important part of the urban transportation network. They roam the streets of the city looking for customers, and then drive them to their destination for a fare proportional to the length of the trip. Each cab contains a metering device to calculate the cost of the trip as a function of time. This meter serves as a record keeping device, and a mechanism to ensure that the driver charges the proper amount for each trip.

The taxi meters currently employed in New York cabs can do many things beyond calculating fares. They act as credit card terminals, providing a way

Vendor_ID	passenger_count	trip_distance	pickup_longitude	pickup_latitude	dropoff_longitude	dropoff_latitude	payment_type	tip_amount	total_amount
2	1	7.22	-73.9998	40.74334	-73.9428	40.80662	2	0	30.8
1	1	2.3	-73.977	40.7749	-73.9783	40.74986	1	2.93	16.23
1	1	1.5	-73.9591	40.77513	-73.9804	40.78231	1	1.65	9.95
1	1	0.9	-73.976	40.78075	-73.9706	40.78885	1	1.45	8.75
2	1	2.44	-73.9786	40.78592	-73.9974	40.7563	1	2	16.3
2	1	3.36	-73.9764	40.78589	-73.9424	40.82209	1	3.58	17.88
2	2	2.34	-73.9862	40.76087	-73.9569	40.77156	1	1	13.8
2	1	10.19	-73.79	40.64406	-73.9312	40.67588	2	0	32.8
1	2	3.3	-73.9937	40.72738	-73.9982	40.7641	1	2	21.3
1	1	1.8	-73.9949	40.74006	-73.9767	40.74934	1	1.85	11.15

Figure 1.6: Representative fields from the New York city taxi cab data: pick up and dropoff points, distances, and fares.

for customers to pay for rides without cash. They are integrated with global positioning systems (GPS), recording the exact location of every pickup and drop off. And finally, since they are on a wireless network, these boxes can communicate all of this data back to a central server.

The result is a database documenting every single trip by all taxi cabs in one of the world’s greatest cities, a small portion of which is shown in Figure 1.6. Because the New York Taxi and Limousine Commission is a public agency, its non-confidential data is available to all under the Freedom of Information Act (FOA).

Every ride generates two records: one with data on the trip, the other with details of the fare. Each trip is keyed to the medallion (license) of each car coupled with the identifier of each driver. For each trip, we get the time/date of pickup and drop-off, as well as the GPS coordinates (longitude and latitude) of the starting location and destination. We do not get GPS data of the route they traveled between these points, but to some extent that can be inferred by the shortest path between them.

As for fare data, we get the metered cost of each trip, including tax, surcharge and tolls. It is traditional to pay the driver a tip for service, the amount of which is also recorded in the data.

So I’m talking to you. This taxi data is readily available, with records of over 80 million trips over the past several years. What are you going to do with it?

Any interesting data set can be used to answer questions on many different scales. This taxi fare data can help us better understand the transportation industry, but also how the city works and how we could make it work even better. Natural questions with respect to the taxi industry include:

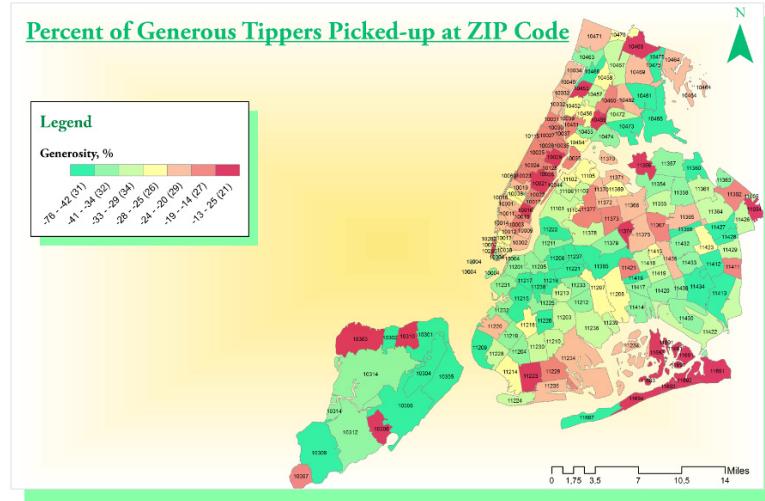


Figure 1.7: Which neighborhoods in New York city tip most generously? The relatively remote outer boroughs of Brooklyn and Queens, where trips are longest and supply is relatively scarce.

- How much money do drivers make each night, on average? What is the distribution? Do drivers make more on sunny days or rainy days?
- Where are the best spots in the city for drivers to cruise, in order to pick up profitable fares? How does this vary at different times of the day?
- How far do drivers travel over the course of a night's work? We can't answer this exactly using this data set, because it does not provide GPS data of the route traveled between fares. But we do know the last place of drop off, the next place of pickup, and how long it took to get between them. Together, this should provide enough information to make a sound estimate.
- Which drivers take their unsuspecting out-of-town passengers for a "ride," running up the meter on what should be a much shorter, cheaper trip?
- How much are drivers tipped, and why? Do faster drivers get tipped better? How do tipping rates vary by neighborhood, and is it the rich neighborhoods or poor neighborhoods which prove more generous?

I will confess we did an analysis of this, which I will further describe in the war story of Section 9.3. We found a variety of interesting patterns [SS15]. Figure 1.7 shows that Manhattanites are generally cheapskates relative to large swaths of Brooklyn, Queens, and Staten Island, where trips are longer and street cabs a rare but welcome sight.

But the bigger questions have to do with understanding transportation in the city. We can use the taxi travel times as a sensor to measure the level of traffic in the city at a fine level. How much slower is traffic during rush hour than other times, and where are delays the worst? Identifying problem areas is the first step to proposing solutions, by changing the timing patterns of traffic lights, running more buses, or creating high-occupancy only lanes.

Similarly we can use the taxi data to measure transportation flows across the city. Where are people traveling to, at different times of the day? This tells us much more than just congestion. By looking at the taxi data, we should be able to see tourists going from hotels to attractions, executives from fancy neighborhoods to Wall Street, and drunks returning home from nightclubs after a bender.

Data like this is essential to designing better transportation systems. It is wasteful for a single rider to travel from point a to point b when there is another rider at point $a + \epsilon$ who also wants to get there. Analysis of the taxi data enables accurate simulation of a ride sharing system, so we can accurately evaluate the demands and cost reductions of such a service.

1.3 Properties of Data

This book is about techniques for analyzing data. But what is the underlying stuff that we will be studying? This section provides a brief taxonomy of the properties of data, so we can better appreciate and understand what we will be working on.

1.3.1 Structured vs. Unstructured Data

Certain data sets are nicely structured, like the tables in a database or spreadsheet program. Others record information about the state of the world, but in a more heterogeneous way. Perhaps it is a large text corpus with images and links like Wikipedia, or the complicated mix of notes and test results appearing in personal medical records.

Generally speaking, this book will focus on dealing with structured data. Data is often represented by a *matrix*, where the rows of the matrix represent distinct items or records, and the columns represent distinct properties of these items. For example, a data set about U.S. cities might contain one row for each city, with columns representing features like state, population, and area.

When confronted with an unstructured data source, such as a collection of tweets from Twitter, our first step is generally to build a matrix to structure it. A *bag of words* model will construct a matrix with a row for each tweet, and a column for each frequently used vocabulary word. Matrix entry $M[i, j]$ then denotes the number of times tweet i contains word j . Such matrix formulations will motivate our discussion of linear algebra, in Chapter 8.

1.3.2 Quantitative vs. Categorical Data

Quantitative data consists of numerical values, like height and weight. Such data can be incorporated directly into algebraic formulas and mathematical models, or displayed in conventional graphs and charts.

By contrast, *categorical data* consists of labels describing the properties of the objects under investigation, like gender, hair color, and occupation. This descriptive information can be every bit as precise and meaningful as numerical data, but it cannot be worked with using the same techniques.

Categorical data can usually be coded numerically. For example, gender might be represented as *male* = 0 or *female* = 1. But things get more complicated when there are more than two characters per feature, especially when there is not an implicit order between them. We may be able to encode hair colors as numbers by assigning each shade a distinct value like gray hair = 0, red hair = 1, and blond hair = 2. However, we cannot really treat these values as numbers, for anything other than simple identity testing. Does it make any sense to talk about the maximum or minimum hair color? What is the interpretation of my hair color minus your hair color?

Most of what we do in this book will revolve around numerical data. But keep an eye out for categorical features, and methods that work for them. Classification and clustering methods can be thought of as generating categorical labels from numerical data, and will be a primary focus in this book.

1.3.3 Big Data vs. Little Data

Data science has become conflated in the public eye with *big data*, the analysis of massive data sets resulting from computer logs and sensor devices. In principle, having more data is always better than having less, because you can always throw some of it away by sampling to get a smaller set if necessary.

Big data is an exciting phenomenon, and we will discuss it in Chapter 12. But in practice, there are difficulties in working with large data sets. Throughout this book we will look at algorithms and best practices for analyzing data. In general, things get harder once the volume gets too large. The challenges of big data include:

- *The analysis cycle time slows as data size grows:* Computational operations on data sets take longer as their volume increases. Small spreadsheets provide instantaneous response, allowing you to experiment and play *what if?* But large spreadsheets can be slow and clumsy to work with, and massive-enough data sets might take hours or days to get answers from.
- Clever algorithms can permit amazing things to be done with big data, but staying small generally leads to faster analysis and exploration.
- *Large data sets are complex to visualize:* Plots with millions of points on them are impossible to display on computer screens or printed images, let alone conceptually understand. How can we ever hope to really understand something we cannot see?

- *Simple models do not require massive data to fit or evaluate:* A typical data science task might be to make a decision (say, whether I should offer this fellow life insurance?) on the basis of a small number of variables: say age, gender, height, weight, and the presence or absence of existing medical conditions.

If I have this data on 1 million people with their associated life outcomes, I should be able to build a good general model of coverage risk. It probably wouldn't help me build a substantially better model if I had this data on hundreds of millions of people. The decision criteria on only a few variables (like age and martial status) cannot be too complex, and should be robust over a large number of applicants. Any observation that is so subtle it requires massive data to tease out will prove irrelevant to a large business which is based on volume.

Big data is sometimes called *bad data*. It is often gathered as the by-product of a given system or procedure, instead of being purposefully collected to answer your question at hand. The result is that we might have to go to heroic efforts to make sense of something just because we have it.

Consider the problem of getting a pulse on voter preferences among presidential candidates. The big data approach might analyze massive Twitter or Facebook feeds, interpreting clues to their opinions in the text. The small data approach might be to conduct a poll, asking a few hundred people this specific question and tabulating the results. Which procedure do you think will prove more accurate? The right data set is the one most directly relevant to the tasks at hand, not necessarily the biggest one.

Take-Home Lesson: Do not blindly aspire to analyze large data sets. Seek the *right* data to answer a given question, not necessarily the biggest thing you can get your hands on.

1.4 Classification and Regression

Two types of problems arise repeatedly in traditional data science and pattern recognition applications, the challenges of classification and regression. As this book has developed, I have pushed discussions of the algorithmic approaches to solving these problems toward the later chapters, so they can benefit from a solid understanding of core material in data munging, statistics, visualization, and mathematical modeling.

Still, I will mention issues related to classification and regression as they arise, so it makes sense to pause here for a quick introduction to these problems, to help you recognize them when you see them.

- *Classification:* Often we seek to assign a label to an item from a discrete set of possibilities. Such problems as predicting the winner of a particular

sporting contest (team *A* or team *B*?) or deciding the genre of a given movie (comedy, drama, or animation?) are *classification* problems, since each entail selecting a label from the possible choices.

- *Regression:* Another common task is to forecast a given numerical quantity. Predicting a person's weight or how much snow we will get this year is a *regression* problem, where we forecast the future value of a numerical function in terms of previous values and other relevant features.

Perhaps the best way to see the intended distinction is to look at a variety of data science problems and label (classify) them as regression or classification. Different algorithmic methods are used to solve these two types of problems, although the same questions can often be approached in either way:

- Will the price of a particular stock be higher or lower tomorrow? (classification)
- What will the price of a particular stock be tomorrow? (regression)
- Is this person a good risk to sell an insurance policy to? (classification)
- How long do we expect this person to live? (regression)

Keep your eyes open for classification and regression problems as you encounter them in your life, and in this book.

1.5 Data Science Television: The Quant Shop

I believe that hands-on experience is necessary to internalize basic principles. Thus when I teach data science, I like to give each student team an interesting but messy forecasting challenge, and demand that they build and evaluate a predictive model for the task.

These forecasting challenges are associated with events where the students must make testable predictions. They start from scratch: finding the relevant data sets, building their own evaluation environments, and devising their model. Finally, I make them watch the event as it unfolds, so as to witness the vindication or collapse of their prediction.

As an experiment, we documented the evolution of each group's project on video in Fall 2014. Professionally edited, this became *The Quant Shop*, a television-like data science series for a general audience. The eight episodes of this first season are available at <http://www.quant-shop.com>, and include:

- *Finding Miss Universe* – The annual Miss Universe competition aspires to identify the most beautiful woman in the world. Can computational models predict who will win a beauty contest? Is beauty just subjective, or can algorithms tell who is the fairest one of all?

- *Modeling the Movies* – The business of movie making involves a lot of high-stakes data analysis. Can we build models to predict which film will gross the most on Christmas day? How about identifying which actors will receive awards for their performance?
- *Winning the Baby Pool* – Birth weight is an important factor in assessing the health of a newborn child. But how accurately can we predict junior's weight before the actual birth? How can data clarify environmental risks to developing pregnancies?
- *The Art of the Auction* – The world's most valuable artworks sell at auctions to the highest bidder. But can we predict how many millions a particular J.W. Turner painting will sell for? Can computers develop an artistic sense of what's worth buying?
- *White Christmas* – Weather forecasting is perhaps the most familiar domain of predictive modeling. Short-term forecasts are generally accurate, but what about longer-term prediction? What places will wake up to a snowy Christmas this year? And can you tell one month in advance?
- *Predicting the Playoffs* – Sports events have winners and losers, and bookies are happy to take your bets on the outcome of any match. How well can statistics help predict which football team will win the Super Bowl? Can Google's PageRank algorithm pick the winners on the field as accurately as it does on the web?
- *The Ghoul Pool* – Death comes to all men, but when? Can we apply actuarial models to celebrities, to decide who will be the next to die? Similar analysis underlies the workings of the life insurance industry, where accurate predictions of lifespan are necessary to set premiums which are both sustainable and affordable.



Figure 1.8: Exciting scenes from data science television: *The Quant Shop*.

- *Playing the Market* – Hedge fund quants get rich when guessing right about tomorrow’s prices, and poor when wrong. How accurately can we predict future prices of gold and oil using histories of price data? What other information goes into building a successful price model?

I encourage you to watch some episodes of *The Quant Shop* in tandem with reading this book. We try to make it fun, although I am sure you will find plenty of things to cringe at. Each show runs for thirty minutes, and maybe will inspire you to tackle a prediction challenge of your own.

These programs will certainly give you more insight into these eight specific challenges. I will use these projects throughout this book to illustrate important lessons in how to do data science, both as positive and negative examples. These projects provide a laboratory to see how intelligent but inexperienced people not wildly unlike yourself thought about a data science problem, and what happened when they did.

1.5.1 Kaggle Challenges

Another source of inspiration are challenges from Kaggle (www.kaggle.com), which provides a competitive forum for data scientists. New challenges are posted on a regular basis, providing a problem definition, training data, and a scoring function over hidden evaluation data. A leader board displays the scores of the strongest competitors, so you can see how well your model stacks up in comparison with your opponents. The winners spill their modeling secrets during post-contest interviews, to help you improve your modeling skills.

Performing well on Kaggle challenges is an excellent credential to put on your resume to get a good job as a data scientist. Indeed, potential employers will track you down if you are a real Kaggle star. But the real reason to participate is that the problems are fun and inspiring, and practice helps make you a better data scientist.

The exercises at the end of each chapter point to expired Kaggle challenges, loosely connected to the material in that chapter. Be forewarned that Kaggle provides a misleading glamorous view of data science as applied machine learning, because it presents extremely well-defined problems with the hard work of data collection and cleaning already done for you. Still, I encourage you to check it out for inspiration, and as a source of data for new projects.

1.6 About the War Stories

Genius and wisdom are two distinct intellectual gifts. *Genius* shows in discovering the right answer, making imaginative mental leaps which overcome obstacles and challenges. *Wisdom* shows in avoiding obstacles in the first place, providing a sense of direction or guiding light that keeps us moving soundly in the right direction.

Genius is manifested in technical strength and depth, the ability to see things and do things that other people cannot. In contrast, wisdom comes from experience and general knowledge. It comes from listening to others. Wisdom comes from humility, observing how often you have been wrong in the past and figuring out why you were wrong, so as to better recognize future traps and avoid them.

Data science, like most things in life, benefits more from wisdom than from genius. In this book, I seek to pass on wisdom that I have accumulated the hard way through *war stories*, gleaned from a diverse set of projects I have worked on:

- *Large-scale text analytics and NLP*: My Data Science Laboratory at Stony Brook University works on a variety of projects in big data, including sentiment analysis from social media, historical trends analysis, deep learning approaches to natural language processing (NLP), and feature extraction from networks.
- *Start-up companies*: I served as co-founder and chief scientist to two data analytics companies: General Sentiment and Thrivetrics. General Sentiment analyzed large-scale text streams from news, blogs, and social media to identify trends in the sentiment (positive or negative) associated with people, places, and things. Thrivetrics applied this type of analysis to internal corporate communications, like email and messaging systems. Neither of these ventures left me wealthy enough to forgo my royalties from this book, but they did provide me with experience on cloud-based computing systems, and insight into how data is used in industry.
- *Collaborating with real scientists*: I have had several interesting collaborations with biologists and social scientists, which helped shape my understanding of the complexities of working with real data. Experimental data is horribly noisy and riddled with errors, yet you must do the best you can with what you have, in order to discover how the world works.
- *Building gambling systems*: A particularly amusing project was building a system to predict the results of jai-alai matches so we could bet on them, an experience recounted in my book *Calculated Bets: Computers, Gambling, and Mathematical Modeling to Win* [Ski01]. Our system relied on web scraping for data collection, statistical analysis, simulation/modeling, and careful evaluation. We also have developed and evaluated predictive models for movie grosses [ZS09], stock prices [ZS10], and football games [HS10] using social media analysis.
- *Ranking historical figures*: By analyzing Wikipedia to extract meaningful variables on over 800,000 historical figures, we developed a scoring function to rank them by their strength as historical memes. This ranking does a great job separating the greatest of the great (Jesus, Napoleon, Shakespeare, Mohammad, and Lincoln round out the top five) from lesser

mortals, and served as the basis for our book *Who's Bigger?: Where Historical Figures Really Rank* [SW13].

All this experience drives what I teach in this book, especially the tales that I describe as war stories. *Every one of these war stories is true.* Of course, the stories improve somewhat in the retelling, and the dialogue has been punched up to make them more interesting to read. However, I have tried to honestly trace the process of going from a raw problem to a solution, so you can watch how it unfolded.

1.7 War Story: Answering the Right Question

Our research group at Stony Brook University developed an NLP-based system for analyzing millions of news, blogs and social media messages, and reducing this text to trends concerning all the entities under discussion. Counting the number of mentions each name receives in a text stream (volume) is easy, in principle. Determining whether the connotation of a particular reference is positive or negative (sentiment analysis) is hard. But our system did a pretty good job, particularly when aggregated over many references.

This technology served as the foundation for a social media analysis company named General Sentiment. It was exciting living through a start-up starting up, facing the challenges of raising money, hiring staff, and developing new products.

But perhaps the biggest problem we faced was answering the right question. The General Sentiment system recorded trends about the sentiment and volume for *every* person, place, and thing that was ever mentioned in news, blogs, and social media: over 20 million distinct entities. We monitored the reputations of celebrities and politicians. We monitored the fates of companies and products. We tracked the performance of sports teams, and the buzz about movies. We could do anything!

But it turns out that no one pays you to do anything. They pay you to do *something*, to solve a particular problem they have, or eliminate a specific pain point in their business. Being able to do anything proves to be a terrible sales strategy, because it requires you to find that need afresh for each and every customer.

Facebook didn't open up to the world until September 2006. So when General Sentiment started in 2008, we were at the very beginning of the social media era. We had lots of interest from major brands and advertising agencies which *knew* that social media was ready to explode. They *knew* this newfangled thing was important, and that they had to be there. They *knew* that proper analysis of social media data could give them fresh insights into what their customers were thinking. But they didn't know exactly what it was they really wanted to know.

One aircraft engine manufacturer was very interested in learning how much the kids talked about them on Facebook. We had to break it to them gently that the answer was zero. Other potential customers demanded proof that we

were more accurate than the Nielsen television ratings. But of course, if you wanted Nielsen ratings then you should buy them from Nielsen. Our system provided different insights from a completely different world. But you had to know what you wanted in order to use them.

We did manage to get substantial contracts from a very diverse group of customers, including consumer brands like Toyota and Blackberry, governmental organizations like the Hawaii tourism office, and even the presidential campaign of Republican nominee Mitt Romney in 2012. Our analysts provided them insights into a wide variety of business issues:

- What did people think about Hawaii? (Answer: they think it is a very nice place to visit.)
- How quickly would Toyota’s sentiment recover after news of serious brake problems in their cars? (Answer: about six months.)
- What did people think about Blackberry’s new phone models? (Answer: they liked the iPhone much better.)
- How quickly would Romney’s sentiment recover after insulting 47% of the electorate in a recorded speech? (Answer: never.)

But each sale required entering a new universe, involving considerable effort and imagination on the part of our sales staff and research analysts. We never managed to get two customers in the same industry, which would have let us benefit from scale and accumulated wisdom.

Of course, the customer is always right. It was our fault that we could not explain to them the best way to use our technology. The lesson here is that the world will not beat a path to your door just for a new source of data. You must be able to supply the right questions before you can turn data into money.

1.8 Chapter Notes

The idea of using historical records from baseball players to establish that left-handers have shorter lifespans is due to Halpern and Coren [HC88, HC91], but their conclusion remains controversial. The percentage of left-handers in the population has been rapidly growing, and the observed effects may be a function of survivorship bias [McM04]. So lefties, hang in there! Full disclosure: I am one of you.

The discipline of quantitative baseball analysis is sometimes called *sabermetrics*, and its leading light is a fellow named Bill James. I recommend budding data scientists read his *Historical Baseball Abstract* [Jam10] as an excellent example of how one turns numbers into knowledge and understanding. *Time Magazine* once said of James: “Much of the joy of reading him comes from the extravagant spectacle of a first-rate mind wasting itself on baseball.” I thank <http://sports-reference.com> for permission to use images of their website in this book. Ditto to Amazon, the owner of IMDb.

The potential of ride-sharing systems in New York was studied by Santi et al. [SRS⁺14], who showed that almost 95% of the trips could have been shared with no more than five minutes delay per trip.

The Lydia system for sentiment analysis is described in [GSS07]. Methods to identify changes in word meaning through analysis of historical text corpora like Google Ngram are reported in [KARPS15].

1.9 Exercises

Identifying Data Sets

1-1. [3] Identify where interesting data sets relevant to the following domains can be found on the web:

- (a) Books.
- (b) Horse racing.
- (c) Stock prices.
- (d) Risks of diseases.
- (e) Colleges and universities.
- (f) Crime rates.
- (g) Bird watching.

For each of these data sources, explain what you must do to turn this data into a usable format on your computer for analysis.

1-2. [3] Propose relevant data sources for the following *The Quant Shop* prediction challenges. Distinguish between sources of data that you are sure *somebody* must have, and those where the data is clearly available to you.

- (a) *Miss Universe*.
- (b) *Movie gross*.
- (c) *Baby weight*.
- (d) *Art auction price*.
- (e) *White Christmas*.
- (f) *Football champions*.
- (g) *Ghoul pool*.
- (h) *Gold/oil prices*.

1-3. [3] Visit <http://data.gov>, and identify five data sets that sound interesting to you. For each write a brief description, and propose three interesting things you might do with them.

Asking Questions

1-4. [3] For each of the following data sources, propose three interesting questions you can answer by analyzing them:

- (a) Credit card billing data.

- (b) Click data from <http://www.Amazon.com>.
 - (c) White Pages residential/commercial telephone directory.
- 1-5. [5] Visit Entrez, the National Center for Biotechnology Information (NCBI) portal. Investigate what data sources are available, particularly the Pubmed and Genome resources. Propose three interesting projects to explore with each of them.
- 1-6. [5] You would like to conduct an experiment to establish whether your friends prefer the taste of regular Coke or Diet Coke. Briefly outline a design for such a study.
- 1-7. [5] You would like to conduct an experiment to see whether students learn better if they study without any music, with instrumental music, or with songs that have lyrics. Briefly outline the design for such a study.
- 1-8. [5] Traditional polling operations like Gallup use a procedure called random digit dialing, which dials random strings of digits instead of picking phone numbers from the phone book. Suggest why such polls are conducted using random digit dialing.

Implementation Projects

- 1-9. [5] Write a program to scrape the best-seller rank for a book on Amazon.com. Use this to plot the rank of all of Skiena's books over time. Which one of these books should be the next item that you purchase? Do you have friends for whom they would make a welcome and appropriate gift? :-)
- 1-10. [5] For your favorite sport (baseball, football, basketball, cricket, or soccer) identify a data set with the historical statistical records for all major participants. Devise and implement a ranking system to identify the best player at each position.

Interview Questions

- 1-11. [3] For each of the following questions: (1) produce a quick guess based only on your understanding of the world, and then (2) use Google to find supportable numbers to produce a more principled estimate from. How much did your two estimates differ by?
- (a) How many piano tuners are there in the entire world?
 - (b) How much does the ice in a hockey rink weigh?
 - (c) How many gas stations are there in the United States?
 - (d) How many people fly in and out of LaGuardia Airport every day?
 - (e) How many gallons of ice cream are sold in the United States each year?
 - (f) How many basketballs are purchased by the National Basketball Association (NBA) each year?
 - (g) How many fish are there in all the world's oceans?
 - (h) How many people are flying in the air right now, all over the world?
 - (i) How many ping-pong balls can fit in a large commercial jet?
 - (j) How many miles of paved road are there in your favorite country?

- (k) How many dollar bills are sitting in the wallets of all people at Stony Brook University?
 - (l) How many gallons of gasoline does a typical gas station sell per day?
 - (m) How many words are there in this book?
 - (n) How many cats live in New York city?
 - (o) How much would it cost to fill a typical car's gas tank with Starbuck's coffee?
 - (p) How much tea is there in China?
 - (q) How many checking accounts are there in the United States?
- 1-12. [3] What is the difference between regression and classification?
- 1-13. [8] How would you build a data-driven recommendation system? What are the limitations of this approach?
- 1-14. [3] How did you become interested in data science?
- 1-15. [3] Do you think data science is an art or a science?

Kaggle Challenges

- 1-16. Who survived the shipwreck of the Titanic?
<https://www.kaggle.com/c/titanic>
- 1-17. Where is a particular taxi cab going?
<https://www.kaggle.com/c/pkdd-15-predict-taxi-service-trajectory-i>
- 1-18. How long will a given taxi trip take?
<https://www.kaggle.com/c/pkdd-15-taxi-trip-time-prediction-ii>

Chapter 2

Mathematical Preliminaries

A data scientist is someone who knows more statistics than a computer scientist and more computer science than a statistician.

— Josh Blumenstock

You must walk before you can run. Similarly, there is a certain level of mathematical maturity which is necessary before you should be trusted to do anything meaningful with numerical data.

In writing this book, I have assumed that the reader has had some degree of exposure to probability and statistics, linear algebra, and continuous mathematics. I have also assumed that they have probably forgotten most of it, or perhaps didn't always see the forest (why things are important, and how to use them) for the trees (all the details of definitions, proofs, and operations).

This chapter will try to refresh your understanding of certain basic mathematical concepts. Follow along with me, and pull out your old textbooks if necessary for future reference. Deeper concepts will be introduced later in the book when we need them.

2.1 Probability

Probability theory provides a formal framework for reasoning about the likelihood of events. Because it is a formal discipline, there are a thicket of associated definitions to instantiate exactly what we are reasoning about:

- An *experiment* is a procedure which yields one of a set of possible outcomes. As our ongoing example, consider the experiment of tossing two six-sided dice, one red and one blue, with each face baring a distinct integer $\{1, \dots, 6\}$.
- A *sample space* S is the set of possible outcomes of an experiment. In our

dice example, there are 36 possible outcomes, namely

$$S = \{(1, 1), (1, 2), (1, 3), (1, 4), (1, 5), (1, 6), (2, 1), (2, 2), (2, 3), (2, 4), (2, 5), (2, 6), (3, 1), (3, 2), (3, 3), (3, 4), (3, 5), (3, 6), (4, 1), (4, 2), (4, 3), (4, 4), (4, 5), (4, 6), (5, 1), (5, 2), (5, 3), (5, 4), (5, 5), (5, 6), (6, 1), (6, 2), (6, 3), (6, 4), (6, 5), (6, 6)\}.$$

- An *event* E is a specified subset of the outcomes of an experiment. The event that the sum of the dice equals 7 or 11 (the conditions to win at craps on the first roll) is the subset

$$E = \{(1, 6), (2, 5), (3, 4), (4, 3), (5, 2), (6, 1), (5, 6), (6, 5)\}.$$

- The *probability of an outcome* s , denoted $p(s)$ is a number with the two properties:

- For each outcome s in sample space S , $0 \leq p(s) \leq 1$.
- The sum of probabilities of all outcomes adds to one: $\sum_{s \in S} p(s) = 1$.

If we assume two distinct fair dice, the probability $p(s) = (1/6) \times (1/6) = 1/36$ for all outcomes $s \in S$.

- The *probability of an event* E is the sum of the probabilities of the outcomes of the experiment. Thus

$$p(E) = \sum_{s \in E} p(s).$$

An alternate formulation is in terms of the *complement* of the event \bar{E} , the case when E does not occur. Then

$$P(E) = 1 - P(\bar{E}).$$

This is useful, because often it is easier to analyze $P(\bar{E})$ than $P(E)$ directly.

- A *random variable* V is a numerical function on the outcomes of a probability space. The function “sum the values of two dice” ($V((a, b)) = a + b$) produces an integer result between 2 and 12. This implies a probability distribution of the values of the random variable. The probability $P(V(s) = 7) = 1/6$, as previously shown, while $P(V(s) = 12) = 1/36$.
- The *expected value* of a random variable V defined on a sample space S , $E(V)$ is defined

$$E(V) = \sum_{s \in S} p(s) \cdot V(s).$$

All this you have presumably seen before. But it provides the language we will use to connect between probability and statistics. The data we see usually comes from measuring properties of observed events. The theory of probability and statistics provides the tools to analyze this data.

2.1.1 Probability vs. Statistics

Probability and statistics are related areas of mathematics which concern themselves with analyzing the relative frequency of events. Still, there are fundamental differences in the way they see the world:

- *Probability* deals with predicting the likelihood of future events, while *statistics* involves the analysis of the frequency of past events.
- *Probability* is primarily a theoretical branch of mathematics, which studies the consequences of mathematical definitions. *Statistics* is primarily an applied branch of mathematics, which tries to make sense of observations in the real world.

Both subjects are important, relevant, and useful. But they are different, and understanding the distinction is crucial in properly interpreting the relevance of mathematical evidence. Many a gambler has gone to a cold and lonely grave for failing to make the proper distinction between probability and statistics.

This distinction will perhaps become clearer if we trace the thought process of a mathematician encountering her first craps game:

- If this mathematician were a probabilist, she would see the dice and think “Six-sided dice? Each side of the dice is presumably equally likely to land face up. Now *assuming* that each face comes up with probability $1/6$, I can figure out what my chances are of crapping out.”
- If instead a statistician wandered by, she would see the dice and think “How do I *know* that they are not loaded? I’ll watch a while, and keep track of how often each number comes up. Then I can decide if my observations are consistent with the assumption of equal-probability faces. Once I’m confident enough that the dice are fair, I’ll call a probabilist to tell me how to bet.”

In summary, probability theory enables us to find the consequences of a given ideal world, while statistical theory enables us to measure the extent to which our world is ideal. This constant tension between theory and practice is why statisticians prove to be a tortured group of individuals compared with the happy-go-lucky probabilists.

Modern probability theory first emerged from the dice tables of France in 1654. Chevalier de Méré, a French nobleman, wondered whether the player or the house had the advantage in a particular betting game.¹ In the basic version, the player rolls four dice, and wins provided none of them are a 6. The house collects on the even money bet if at least one 6 appears.

De Méré brought this problem to the attention of the French mathematicians Blaise Pascal and Pierre de Fermat, most famous as the source of Fermat’s Last Theorem. Together, these men worked out the basics of probability theory,

¹He really shouldn’t have wondered. The house *always* has the advantage.

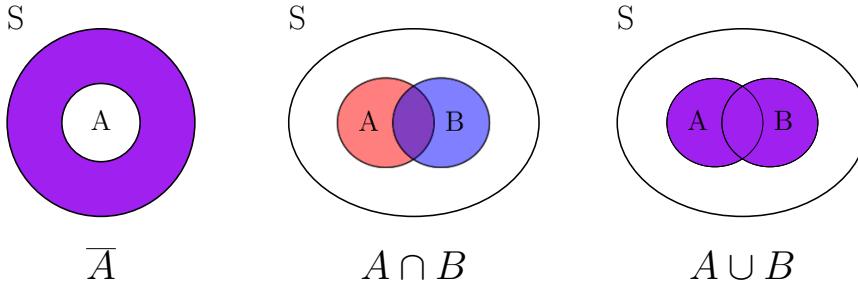


Figure 2.1: Venn diagrams illustrating set difference (left), intersection (middle), and union (right).

along the way establishing that the house wins this dice game with probability $p = 1 - (5/6)^4 \approx 0.517$, where the probability $p = 0.5$ would denote a fair game where the house wins exactly half the time.

2.1.2 Compound Events and Independence

We will be interested in complex events computed from simpler events A and B on the same set of outcomes. Perhaps event A is that at least one of two dice be an even number, while event B denotes rolling a total of either 7 or 11. Note that there exist certain outcomes of A which are not outcomes of B , specifically

$$A - B = \{(1, 2), (1, 4), (2, 1), (2, 2), (2, 3), (2, 4), (2, 6), (3, 2), (3, 6), (4, 1), (4, 2), (4, 4), (4, 5), (4, 6), (5, 4), (6, 2), (6, 3), (6, 4), (6, 6)\}.$$

This is the *set difference* operation. Observe that here $B - A = \{\}$, because every pair adding to 7 or 11 must contain one odd and one even number.

The outcomes in common between both events A and B are called the *intersection*, denoted $A \cap B$. This can be written as

$$A \cap B = A - (S - B).$$

Outcomes which appear in either A or B are called the *union*, denoted $A \cup B$. With the complement operation $\bar{A} = S - A$, we get a rich language for combining events, shown in Figure 2.1. We can readily compute the probability of any of these sets by summing the probabilities of the outcomes in the defined sets.

The events A and B are *independent* if and only if

$$P(A \cap B) = P(A) \times P(B).$$

This means that there is no special structure of outcomes shared between events A and B . Assuming that half of the students in my class are female, and half the students in my class are above average, we would expect that a quarter of my students are both female and above average if the events are independent.

Probability theorists love independent events, because it simplifies their calculations. But data scientists generally don't. When building models to predict the likelihood of some future event B , given knowledge of some previous event A , we want as strong a dependence of B on A as possible.

Suppose I always use an umbrella if and only if it is raining. Assume that the probability it is raining here (event B) is, say, $p = 1/5$. This implies the probability that I am carrying my umbrella (event A) is $q = 1/5$. But even more, if you know the state of the rain you know exactly whether I have my umbrella. These two events are perfectly *correlated*.

By contrast, suppose the events were independent. Then

$$P(A|B) = \frac{P(A \cap B)}{P(B)} = \frac{P(A)P(B)}{P(B)} = P(A)$$

and whether it is raining has absolutely no impact on whether I carry my protective gear.

Correlations are the driving force behind predictive models, so we will discuss how to measure them and what they mean in Section 2.3.

2.1.3 Conditional Probability

When two events are correlated, there is a dependency between them which makes calculations more difficult. The *conditional probability* of A given B , $P(A|B)$ is defined:

$$P(A|B) = \frac{P(A \cap B)}{P(B)}$$

Recall the dice rolling events from Section 2.1.2, namely:

- Event A is that at least one of two dice be an even number.
- Event B is the sum of the two dice is either a 7 or an 11.

Observe that $P(A|B) = 1$, because *any* roll summing to an odd value must consist of one even and one odd number. Thus $A \cap B = B$, analogous to the umbrella case above. For $P(B|A)$, note that $P(A \cap B) = 9/36$ and $P(A) = 25/36$, so $P(B|A) = 9/25$.

Conditional probability will be important to us, because we are interested in the likelihood of an event A (perhaps that a particular piece of email is spam) as a function of some evidence B (perhaps the distribution of words within the document). Classification problems generally reduce to computing conditional probabilities, in one way or another.

Our primary tool to compute conditional probabilities will be *Bayes theorem*, which reverses the direction of the dependencies:

$$P(B|A) = \frac{P(A|B)P(B)}{P(A)}$$

Often it proves easier to compute probabilities in one direction than another, as in this problem. By Bayes theorem $P(B|A) = (1 \cdot 9/36)/(25/36) = 9/25$, exactly

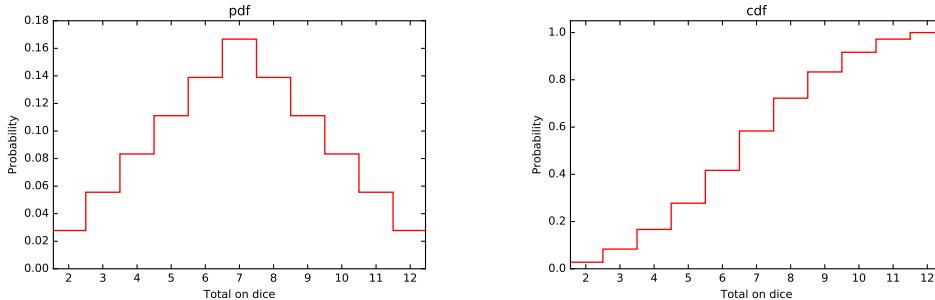


Figure 2.2: The probability density function (pdf) of the sum of two dice contains exactly the same information as the cumulative density function (cdf), but looks very different.

what we got before. We will revisit Bayes theorem in Section 5.6, where it will establish the foundations of computing probabilities in the face of evidence.

2.1.4 Probability Distributions

Random variables are numerical functions where the values are associated with probabilities of occurrence. In our example where $V(s)$ the sum of two tossed dice, the function produces an integer between 2 and 12. The probability of a particular value $V(s) = X$ is the sum of the probabilities of all the outcomes which add up to X .

Such random variables can be represented by their *probability density function*, or pdf. This is a graph where the x -axis represents the range of values the random variable can take on, and the y -axis denotes the probability of that given value. Figure 2.2 (left) presents the pdf of the sum of two fair dice. Observe that the peak at $X = 7$ corresponds to the most frequent dice total, with a probability of $1/6$.

Such pdf plots have a strong relationship to histograms of data frequency, where the x -axis again represents the range of value, but y now represents the observed frequency of exactly how many event occurrences were seen for each given value X . Converting a histogram to a pdf can be done by dividing each bucket by the total frequency over all buckets. The sum of the entries then becomes 1, so we get a probability distribution.

Histograms are statistical: they reflect actual observations of outcomes. In contrast, pdfs are probabilistic: they represent the underlying chance that the next observation will have value X . We often use the histogram of observations $h(x)$ in practice to estimate the probabilities² by normalizing counts by the total

²A technique called *discounting* offers a better way to estimate the frequency of rare events, and will be discussed in Section 11.1.2.

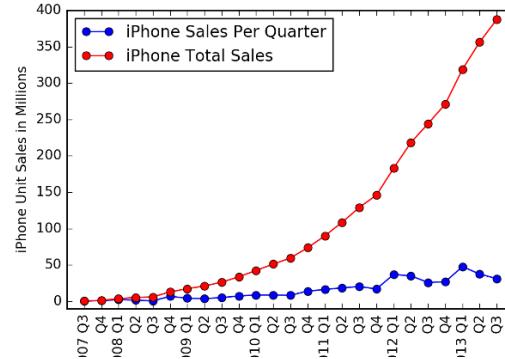


Figure 2.3: iPhone quarterly sales data presented as cumulative and incremental (quarterly) distributions. Which curve did Apple CEO Tim Cook choose to present?

number of observations:

$$P(k = X) = \frac{h(k = X)}{\sum_x h(x = X)}$$

There is another way to represent random variables which often proves useful, called a *cumulative density function* or cdf. The cdf is the running sum of the probabilities in the pdf; as a function of k , it reflects the probability that $X \leq k$ instead of the probability that $X = k$. Figure 2.2 (right) shows the cdf of the dice sum distribution. The values increase monotonically from left to right, because each term comes from adding a positive probability to the previous total. The rightmost value is 1, because all outcomes produce a value no greater than the maximum.

It is important to realize that the pdf $P(V)$ and cdf $C(V)$ of a given random variable V contain *exactly* the same information. We can move back and forth between them because:

$$P(k = X) = C(X \leq k + \delta) - C(X \leq k),$$

where $\delta = 1$ for integer distributions. The cdf is the running sum of the pdf, so

$$C(X \leq k) = \sum_{x \leq k} P(X = x).$$

Just be aware of which distribution you are looking at. Cumulative distributions always get higher as we move to the right, culminating with a probability of $C(X \leq \infty) = 1$. By contrast, the total area under the curve of a pdf equals 1, so the probability at any point in the distribution is generally substantially less.

An amusing example of the difference between cumulative and incremental distributions is shown in Figure 2.3. Both distributions show exactly the same data on Apple iPhone sales, but which curve did Apple CEO Tim Cook choose to present at a major shareholder event? The cumulative distribution (red) shows that sales are exploding, right? But it presents a misleading view of growth rate, because incremental change is the derivative of this function, and hard to visualize. Indeed, the sales-per-quarter plot (blue) shows that the rate of iPhone sales actually had declined for the last two periods before the presentation.

2.2 Descriptive Statistics

Descriptive statistics provide ways of capturing the properties of a given data set or sample. They summarize observed data, and provide a language to talk about it. Representing a group of elements by a new derived element, like mean, min, count, or sum reduces a large data set to a small summary statistic: aggregation as data reduction.

Such statistics can become features in their own right when taken over natural groups or clusters in the full data set. There are two main types of descriptive statistics:

- *Central tendency measures*, which capture the center around which the data is distributed.
- *Variation or variability measures*, which describe the data spread, i.e. how far the measurements lie from the center.

Together these statistics tell us an enormous amount about our distribution.

2.2.1 Centrality Measures

The first element of statistics we are exposed to in school are the basic centrality measures: mean, median, and mode. These are the right place to start when thinking of a single number to characterize a data set.

- *Mean*: You are probably quite comfortable with the use of the *arithmetic mean*, where we sum values and divide by the number of observations:

$$\mu_X = \frac{1}{n} \sum_{i=1}^n x_i$$

We can easily maintain the mean under a stream of insertions and deletions, by keeping the sum of values separate from the frequency count, and divide only on demand.

The mean is very meaningful to characterize symmetric distributions without outliers, like height and weight. That it is symmetric means the number of items above the mean should be roughly the same as the number

below. That it is without outliers means that the range of values is reasonably tight. Note that a single MAXINT creeping into an otherwise sound set of observations throws the mean wildly off. The median is a centrality measure which proves more appropriate with such ill-behaved distributions.

- *Geometric mean:* The *geometric mean* is the n th root of the product of n values:

$$\left(\prod_{i=1}^n a_i \right)^{1/n} = \sqrt[n]{a_1 a_2 \dots a_n}$$

The geometric mean is always less than or equal to the arithmetic mean. For example, the geometric mean of the sums of 36 dice rolls is 6.5201, as opposed to the arithmetic mean of 7. It is very sensitive to values near zero. A single value of zero lays waste to the geometric mean: no matter what other values you have in your data, you end up with zero. This is somewhat analogous to having an outlier of ∞ in an arithmetic mean.

But geometric means prove their worth when averaging ratios. The geometric mean of $1/2$ and $2/1$ is 1, whereas the mean is 1.25. There is less available “room” for ratios to be less than 1 than there is for ratios above 1, creating an asymmetry that the arithmetic mean overstates. The geometric mean is more meaningful in these cases, as is the arithmetic mean of the *logarithms* of the ratios.

- *Median:* The *median* is the exact middle value among a data set; just as many elements lie above the median as below it. There is a quibble about what to take as the median when you have an even number of elements. You can take either one of the two central candidates: in any reasonable data set these two values should be about the same. Indeed in the dice example, both are 7.

A nice property of the median as so defined is that it must be a genuine value of the original data stream. There actually is someone of median height to you can point to as an example, but presumably no one in the world is of *exactly* average height. You lose this property when you average the two center elements.

Which centrality measure is best for applications? The median typically lies pretty close to the arithmetic mean in symmetrical distributions, but it is often interesting to see how far apart they are, and on which side of the mean the median lies.

The median generally proves to be a better statistic for skewed distributions or data with outliers: like wealth and income. Bill Gates adds \$250 to the mean per capita wealth in the United States, but nothing to the median. If he makes you personally feel richer, then go ahead and use the mean. But the median is the more informative statistic here, as it will be for any power law distribution.

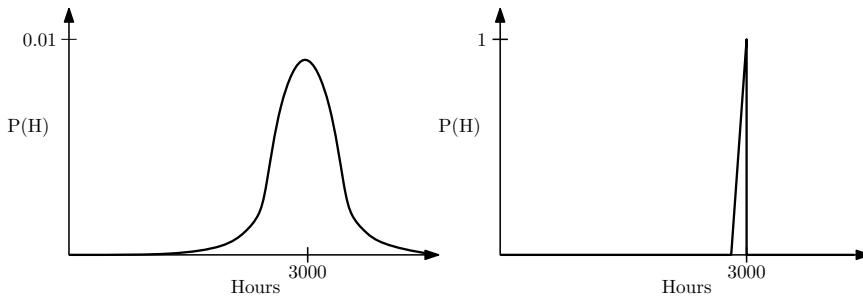


Figure 2.4: Two distinct probability distributions with $\mu = 3000$ for the lifespan of light bulbs: normal (left) and with zero variance (right).

- *Mode:* The *mode* is the most frequent element in the data set. This is 7 in our ongoing dice example, because it occurs six times out of thirty-six elements. Frankly, I've never seen the mode as providing much insight as centrality measure, because it often isn't close to the center. Samples measured over a large range should have very few repeated elements or collisions at any particular value. This makes the mode a matter of happenstance. Indeed, the most frequently occurring elements often reveal artifacts or anomalies in a data set, such as default values or error codes that do not really represent elements of the underlying distribution.

The related concept of the peak in a frequency distribution (or histogram) is meaningful, but interesting peaks only get revealed through proper bucketing. The current peak of the annual salary distribution in the United States lies between \$30,000 and \$40,000 per year, although the mode presumably sits at zero.

2.2.2 Variability Measures

The most common measure of variability is the *standard deviation* σ , which measures sum of squares differences between the individual elements and the mean:

$$\sigma = \sqrt{\frac{\sum_{i=1}^n (a_i - \bar{a})^2}{n-1}}$$

A related statistic, the *variance* V , is the square of the standard deviation, i.e. $V = \sigma^2$. Sometimes it is more convenient to talk about variance than standard deviation, because the term is eight characters shorter. But they measure exactly the same thing.

As an example, consider the humble light bulb, which typically comes with an expected working life, say $\mu = 3000$ hours, derived from some underlying distribution shown in Figure 2.4. In a conventional bulb, the chance of it lasting longer than μ is presumably about the same as that of it burning out quicker, and this degree of uncertainty is measured by σ . Alternately, imagine a “printer

cartridge bulb,” where the evil manufacturer builds very robust bulbs, but includes a counter so they can prevent it from ever glowing after 3000 hours of use. Here $\mu = 3000$ and $\sigma = 0$. Both distributions have the same mean, but substantially different variance.

The sum of squares penalty in the formula for σ means that one outlier value d units from the mean contributes as much to the variance as d^2 points each one unit from the mean, so the variance is very sensitive to outliers.

An often confusing matter concerns the denominator in the formula for standard deviation. Should we divide by n or $n - 1$? The difference here is technical. The standard deviation of the full *population* divides by n , whereas the standard deviation of the *sample* divides by $n - 1$. The issue is that sampling just one point tells us absolutely nothing about the underlying variance in any population, where it is perfectly reasonable to say there is zero variance in weight among the population of a one-person island. But for reasonable-sized data sets $n \approx (n - 1)$, so it really doesn’t matter.

2.2.3 Interpreting Variance

Repeated observations of the same phenomenon do not always produce the same results, due to random noise or error. *Sampling errors* result when our observations capture unrepresentative circumstances, like measuring rush hour traffic on weekends as well as during the work week. *Measurement errors* reflect the limits of precision inherent in any sensing device. The notion of *signal to noise ratio* captures the degree to which a series of observations reflects a quantity of interest as opposed to data variance. As data scientists, we care about changes in the signal instead of the noise, and such variance often makes this problem surprisingly difficult.

I think of variance as an inherent property of the universe, akin to the speed of light or the time-value of money. Each morning you weigh yourself on a scale you are guaranteed to get a different number, with changes reflecting when you last ate (sampling error), the flatness of the floor, or the age of the scale (both measurement error) as much as changes in your body mass (actual variation). So what is your real weight?

Every measured quantity is subject to some level of variance, but the phenomenon cuts much deeper than that. Much of what happens in the world is just random fluctuations or arbitrary happenstance causing variance even when the situation is unchanged. Data scientists seek to explain the world through data, but distressingly often there is no real phenomena to explain, only a ghost created by variance. Examples include:

- *The stock market:* Consider the problem of measuring the relative “skill” of different stock market investors. We know that Warren Buffet is much better at investing than we are. But very few professional investors prove consistently better than others. Certain investment vehicles wildly outperform the market in any given time period. However, the hot fund one

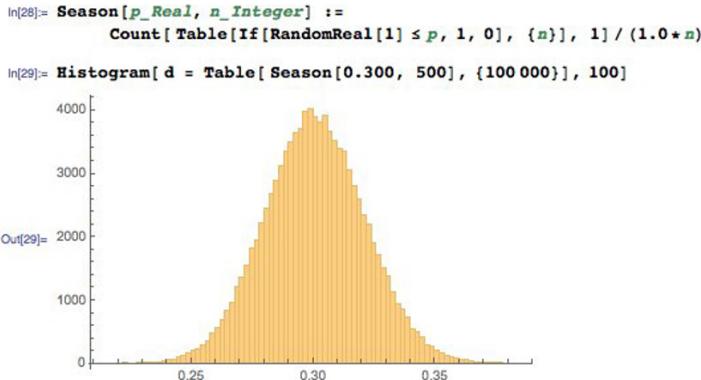


Figure 2.5: Sample variance on hitters with a real 30% success rate results in a wide range of observed performance even over 500 trials per season.

year usually underperforms the market the year after, which shouldn't happen if this outstanding performance was due to skill rather than luck.

The fund managers themselves are quick to credit profitable years to their own genius, but losses to unforeseeable circumstances. However, several studies have shown that the performance of professional investors is essentially random, meaning there is little real difference in skill. Most investors are paying managers for previously-used luck. So why do these entrail-readers get paid so much money?

- *Sports performance:* Students have good semesters and bad semesters, as reflected by their grade point average (GPA). Athletes have good and bad seasons, as reflected by their performance and statistics. Do such changes reflect genuine differences in effort and ability, or are they just variance?

In baseball, .300 hitters (players who hit with a 30% success rate) represent consistency over a full season. Batting .275 is not a noteworthy season, but hit .300 and you are a star. Hit .325 and you are likely to be the batting champion.

Figure 2.5 shows the results of a simple simulation, where random numbers were used to decide the outcome of each at-bat over a 500 at-bats/season. Our synthetic player is a *real* .300 hitter, because we programmed it to report a hit with probability 300/1000 (0.3). The results show that a real .300 hitter has a 10% chance of hitting .275 or below, just by chance. Such a season will typically be explained away by injuries or maybe the inevitable effects of age on athletic performance. But it could just be natural variance. Smart teams try to acquire a good hitter after a lousy season, when the price is cheaper, trying to take advantage of this variance.

Our .300 hitter also has a 10% chance of batting above .325, but you

can be pretty sure that they will ascribe such a breakout season to their improved conditioning or training methods instead of the fact they just got lucky. Good or bad season, or lucky/unlucky: it is hard to tell the signal from the noise.

- *Model performance:* As data scientists, we will typically develop and evaluate several models for each predictive challenge. The models may range from very simple to complex, and vary in their training conditions or parameters.

Typically the model with the best accuracy on the training corpus will be paraded triumphantly before the world as the right one. But small differences in the performance between models is likely explained by simple variance rather than wisdom: which training/evaluation pairs were selected, how well parameters were optimized, etc.

Remember this when it comes to training machine learning models. Indeed, when asked to choose between models with small performance differences between them, I am more likely to argue for the simplest model than the one with the highest score. Given a hundred people trying to predict heads and tails on a stream of coin tosses, one of them is guaranteed to end up with the most right answers. But there is no reason to believe that this fellow has any better predictive powers than the rest of us.

2.2.4 Characterizing Distributions

Distributions do not necessarily have much probability mass exactly at the mean. Consider what your wealth would look like after you borrow \$100 million, and then bet it all on an even money coin flip. Heads you are now \$100 million in clear, tails you are \$100 million in hock. Your expected wealth is zero, but this mean does not tell you much about the shape of your wealth distribution.

However, taken together the mean and standard deviation do a decent job of characterizing *any* distribution. Even a relatively small amount of mass positioned far from the mean would add a lot to the standard deviation, so a small value of σ implies the bulk of the mass must be near the mean.

To be precise, regardless of how your data is distributed, at least $(1 - (1/k^2))$ th of the mass must lie within $\pm k$ standard deviations of the mean. This means that at least 75% of all the data must lie within 2σ of the mean, and almost 89% within 3σ for any distribution.

We will see that even tighter bounds hold when we know the distribution is well-behaved, like the Gaussian or normal distribution. But this is why it is a great practice to report both μ and σ whenever you talk about averages. The average height of adult women in the United States is 63.7 ± 2.7 inches, meaning $\mu = 63.7$ and $\sigma = 2.7$. The average temperature in Orlando, Fl is 60.3 degrees Fahrenheit. However, there have been many more 100 degree days at Disney World than 100 inch (8.33 foot) women visiting to enjoy them.

Take-Home Lesson: Report both the mean and standard deviation to characterize your distribution, written as $\mu \pm \sigma$.

2.3 Correlation Analysis

Suppose we are given two variables x and y , represented by a sample of n points of the form (x_i, y_i) , for $1 \leq i \leq n$. We say that x and y are *correlated* when the value of x has some predictive power on the value of y .

The *correlation coefficient* $r(X, Y)$ is a statistic that measures the degree to which Y is a function of X , and vice versa. The value of the correlation coefficient ranges from -1 to 1 , where 1 means fully correlated and 0 implies no relation, or independent variables. Negative correlations imply that the variables are *anti-correlated*, meaning that when X goes up, Y goes down.

Perfectly anti-correlated variables have a correlation of -1 . Note that negative correlations are just as good for predictive purposes as positive ones. That you are less likely to be unemployed the more education you have is an example of a negative correlation, so the level of education can indeed help predict job status. Correlations around 0 are useless for forecasting.

Observed correlations drives many of the predictive models we build in data science. Representative strengths of correlations include:

- Are taller people more likely to remain lean? The observed correlation between height and BMI is $r = -0.711$, so height is indeed negatively correlated with body mass index (BMI).³
- Do standardized tests predict the performance of students in college? The observed correlation between SAT scores and freshmen GPA is $r = 0.47$, so yes, there is some degree of predictive power. But social economic status is just as strongly correlated with SAT scores ($r = 0.42$).⁴
- Does financial status affect health? The observed correlation between household income and the prevalence of coronary artery disease is $r = -0.717$, so there is a strong negative correlation. So yes, the wealthier you are, the lower your risk of having a heart attack.⁵
- Does smoking affect health? The observed correlation between a group's propensity to smoke and their mortality rate is $r = 0.716$, so for G-d's sake, don't smoke.⁶

³<https://onlinecourses.science.psu.edu/stat500/node/60>

⁴<https://research.collegeboard.org/sites/default/files/publications/2012/9/research-report-2009-1-socioeconomic-status-sat-freshman-gpa-analysis-data.pdf>

⁵<http://www.ncbi.nlm.nih.gov/pmc/articles/PMC3457990/>.

⁶<http://lib.stat.cmu.edu/DASL/Stories/SmokingandCancer.html>.

- Do violent video games increase aggressive behavior? The observed correlation between play and violence is $r = 0.19$, so there is a weak but significant correlation.⁷

This section will introduce the primary measurements of correlation. Further, we study how to appropriately determine the strength and power of any observed correlation, to help us understand when the connections between variables are real.

2.3.1 Correlation Coefficients: Pearson and Spearman Rank

In fact, there are two primary statistics used to measure correlation. Mercifully, both operate on the same -1 to 1 scale, although they measure somewhat different things. These different statistics are appropriate in different situations, so you should be aware of both of them.

The Pearson Correlation Coefficient

The more prominent of the two statistics is *Pearson* correlation, defined as

$$r = \frac{\sum_{i=1}^n (X_i - \bar{X})(Y_i - \bar{Y})}{\sqrt{\sum_{i=1}^n (X_i - \bar{X})^2} \sqrt{\sum_{i=1}^n (Y_i - \bar{Y})^2}} = \frac{Cov(X, Y)}{\sigma(X)\sigma(Y)}$$

Let's parse this equation. Suppose X and Y are strongly correlated. Then we would expect that when x_i is greater than the mean \bar{X} , then y_i should be bigger than its mean \bar{Y} . When x_i is lower than its mean, y_i should follow. Now look at the numerator. The sign of each term is positive when both values are above (1×1) or below (-1×-1) their respective means. The sign of each term is negative ((-1×1) or (1×-1)) if they move in opposite directions, suggesting negative correlation. If X and Y were uncorrelated, then positive and negative terms should occur with equal frequency, offsetting each other and driving the value to zero.

The numerator's operation determining the sign of the correlation is so useful that we give it a name, *covariance*, computed:

$$Cov(X, Y) = \sum_{i=1}^n (X_i - \bar{X})(Y_i - \bar{Y}).$$

Remember covariance: we will see it again in Section 8.2.3.

The denominator of the Pearson formula reflects the amount of variance in the two variables, as measured by their standard deviations. The covariance between X and Y potentially increases with the variance of these variables, and this denominator is the magic amount to divide it by to bring correlation to a -1 to 1 scale.

⁷<http://webspace.pugetsound.edu/facultypages/cjones/chidev/Paper/Articles/Anderson-Aggression.pdf>.

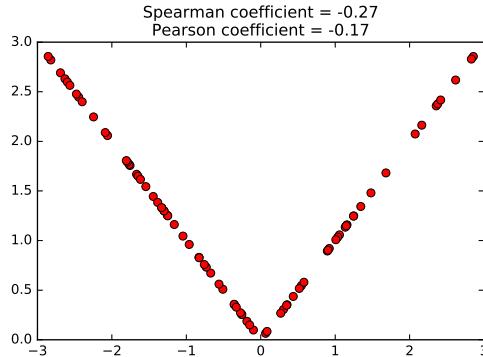


Figure 2.6: The function $y = |x|$ does not have a linear model, but seems like it should be easily fitted despite weak correlations.

The Spearman Rank Correlation Coefficient

The Pearson correlation coefficient defines the degree to which a linear predictor of the form $y = m \cdot x + b$ can fit the observed data. This generally does a good job measuring the similarity between the variables, but it is possible to construct pathological examples where the correlation coefficient between X and Y is zero, yet Y is completely dependent on (and hence perfectly predictable from) X .

Consider points of the form $(x, |x|)$, where x is uniformly (or symmetrically) sampled from the interval $[-1, 1]$ as shown in Figure 2.6. The correlation will be zero because for every point (x, x) there will be an offsetting point $(-x, x)$, yet $y = |x|$ is a perfect predictor. Pearson correlation measures how well the best *linear* predictors can work, but says nothing about weirder functions like absolute value.

The *Spearman rank correlation coefficient* essentially counts the number of pairs of input points which are out of order. Suppose that our data set contains points (x_1, y_1) and (x_2, y_2) where $x_1 < x_2$ and $y_1 < y_2$. This is a vote that the values are positively correlated, whereas the vote would be for a negative correlation if $y_2 < y_1$.

Summing up over all pairs of points and normalizing properly gives us Spearman rank correlation. Let $\text{rank}(x_i)$ be the rank position of x_i in sorted order among all x_i , so the rank of the smallest value is 1 and the largest value n . Then

$$\rho = 1 - \frac{6 \sum d_i^2}{n(n^2 - 1)}$$

where $d_i = \text{rank}(x_i) - \text{rank}(y_i)$.

The relationship between our two coefficients is better delineated by the example in Figure 2.7. In addition to giving high scores to non-linear but monotonic functions, Spearman correlation is less sensitive to extreme outlier elements than Pearson. Let $p = (x_1, y_{\max})$ be the data point with largest value

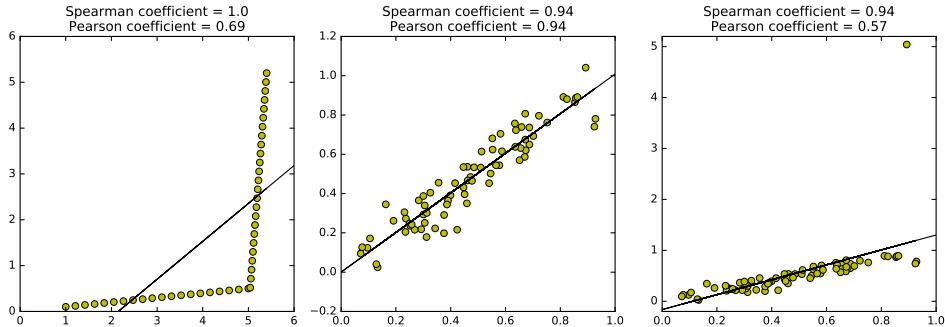


Figure 2.7: A monotonic but not linear point set has a Spearman coefficient $r = 1$ even though it has no good linear fit (left). Highly-correlated sequences are recognized by both coefficients (center), but the Pearson coefficient is much more sensitive to outliers (right).

of y in a given data set. Suppose we replace p with $p' = (x_1, \infty)$. The Pearson correlation will go crazy, since the best fit now becomes the vertical line $x = x_1$. But the Spearman correlation will be unchanged, since all the points were under p , just as they are now under p' .

2.3.2 The Power and Significance of Correlation

The correlation coefficient r reflects the degree to which x can be used to predict y in a given sample of points S . As $|r| \rightarrow 1$, these predictions get better and better.

But the real question is how this correlation will hold up in the real world, outside the sample. Stronger correlations have larger $|r|$, but also involve samples of enough points to be significant. There is a wry saying that if you want to fit your data by a straight line, it is best to sample it at only two points. Your correlation becomes more impressive the more points it is based on.

The statistical limits in interpreting correlations are presented in Figure 2.8, based on strength and size:

- *Strength of correlation: R^2 :* The square of the sample correlation coefficient r^2 estimates the fraction of the variance in Y explained by X in a simple linear regression. The correlation between height and weight is approximately 0.8, meaning it explains about two thirds of the variance.

Figure 2.8 (left) shows how rapidly r^2 decreases with r . There is a profound limit to how excited we should get about establishing a weak correlation. A correlation of 0.5 possesses only 25% of the maximum predictive power, and a correlation of $r = 0.1$ only 1%. Thus the predictive value of correlations decreases rapidly with r .

What do we mean by “explaining the variance”? Let $f(x) = mx + c$ be the

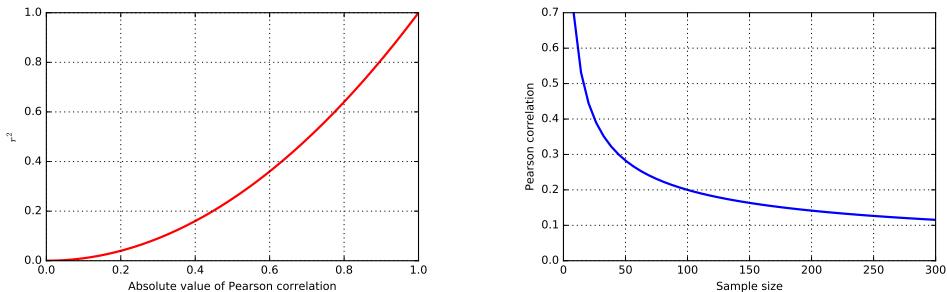


Figure 2.8: Limits in interpreting significance. The r^2 value shows that weak correlations explain only a small fraction of the variance (left). The level of correlation necessary to be statistically significant decreases rapidly with sample size n (right).

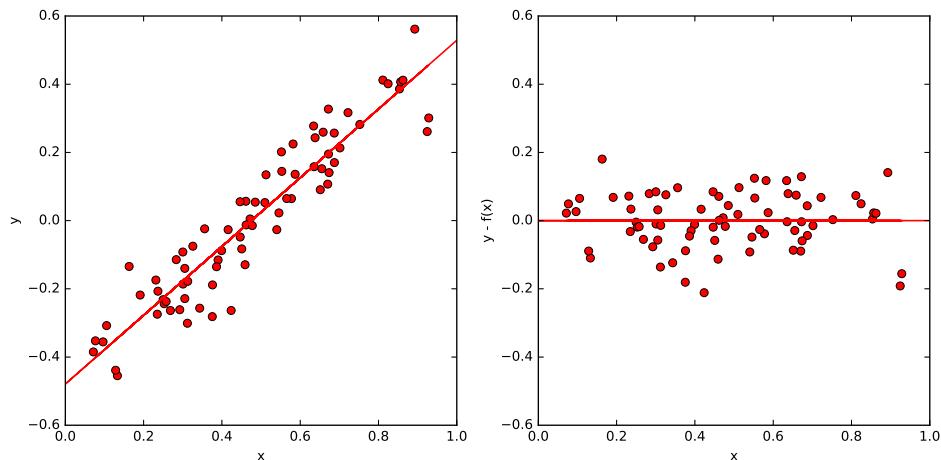


Figure 2.9: Plotting $r_i = y_i - f(x_i)$ shows that the residual values have lower variance and mean zero. The original data points are on the left, with the corresponding residuals on the right.

predictive value of y from x , with the parameters m and c corresponding to the best possible fit. The *residual* values $r_i = y_i - f(x_i)$ will have mean zero, as shown in Figure 2.9. Further, the variance of the full data set $V(Y)$ should be much larger than $V(r)$ if there is a good linear fit $f(x)$. If x and y are perfectly correlated, there should be no residual error, and $V(r) = 0$. If x and y are totally uncorrelated, the fit should contribute nothing, and $V(y) \approx V(r)$. Generally speaking, $1 - r^2 = V(r)/V(y)$.

Consider Figure 2.9, showing a set of points (left) admitting a good linear fit, with correlation $r = 0.94$. The corresponding residuals $r_i = y_i - f(x_i)$ are plotted on the right. The variance of the y values on the left $V(y) = 0.056$, substantially greater than the variance $V(r) = 0.0065$ on the right. Indeed,

$$1 - r^2 = 0.116 \longleftrightarrow V(r)/V(y) = 0.116.$$

- *Statistical significance:* The statistical significance of a correlation depends upon its sample size n as well as r . By tradition, we say that a correlation of n points is *significant* if there is an $\alpha \leq 1/20 = 0.05$ chance that we would observe a correlation as strong as r in any random set of n points.

This is not a particularly strong standard. Even small correlations become significant at the 0.05 level with large enough sample sizes, as shown in Figure 2.8 (right). A correlation of $r = 0.1$ becomes significant at $\alpha = 0.05$ around $n = 300$, even though such a factor explains only 1% of the variance.

Weak but significant correlations can have value in big data models involving large numbers of features. Any single feature/correlation might explain/predict only small effects, but taken together a large number of weak but independent correlations may have strong predictive power. *Maybe.* We will discuss significance again in greater detail in Section 5.3.

2.3.3 Correlation Does Not Imply Causation!

You have heard this before: correlation does not imply causation:

- The number of police active in a precinct correlate strongly with the local crime rate, but the police do not cause the crime.
- The amount of medicine people take correlates with the probability they are sick, but the medicine does not cause the illness.

At best, the implication works only one way. But many observed correlations are completely spurious, with neither variable having any real impact on the other.

Still, *correlation implies causation* is a common error in thinking, even among those who understand logical reasoning. Generally speaking, few statistical tools are available to tease out whether A really causes B . We can conduct controlled experiments, if we can manipulate one of the variables and watch the effect on

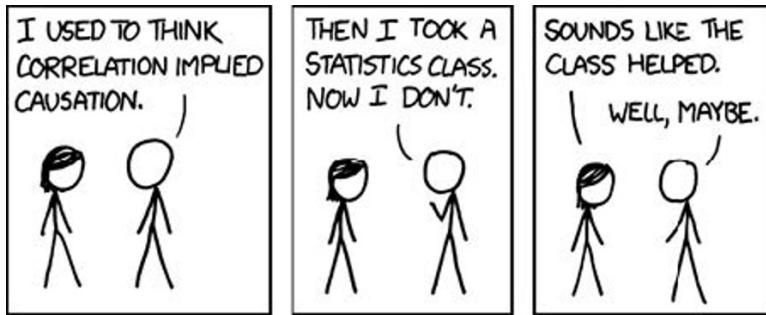


Figure 2.10: Correlation does not imply causation. (Source [https://www.xkcd.com/552.](https://www.xkcd.com/552/))

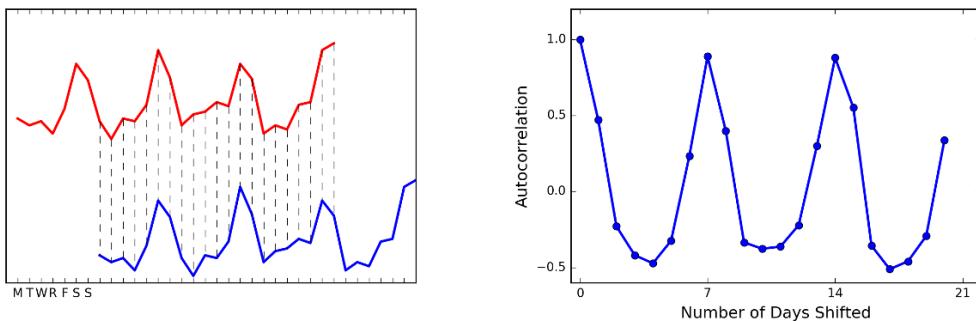


Figure 2.11: Cyclic trends in a time series (left) are revealed through correlating it against shifts of itself (right) .

the other. For example, the fact that we can put people on a diet that makes them lose weight without getting shorter is convincing evidence that weight does not *cause* height. But it is often harder to do these experiments the other way, e.g. there is no reasonable way to make people shorter other than by hacking off limbs.

2.3.4 Detecting Periodicities by Autocorrelation

Suppose a space alien was hired to analyze U.S. sales at a toy company. Instead of a nice smooth function showing a consistent trend, they would be astonished to see a giant bump every twelfth month, every year. This alien would have discovered the phenomenon of Christmas.

Seasonal trends reflect cycles of a fixed duration, rising and falling in a regular pattern. Many human activities proceed with a seven-day cycle associated with the work week. Large populations of a type of insect called a *cicada* emerge on a 13-year or 17-year cycle, in an effort to prevent predators from learning to

eat them.

How can we recognize such cyclic patterns in a sequence S ? Suppose we correlate the values of S_i with S_{i+p} , for all $1 \leq i \leq n-p$. If the values are in sync for a particular period length p , then this correlation with itself will be unusually high relative to other possible lag values. Comparing a sequence to itself is called an *autocorrelation*, and the series of correlations for all $1 \leq k \leq n-1$ is called the *autocorrelation function*. Figure 2.11 presents a time series of daily sales, and the associated autocorrelation function for this data. The peak at a shift of seven days (and every multiple of seven days) establishes that there is a weekly periodicity in sales: more stuff gets sold on weekends.

Autocorrelation is an important concept in predicting future events, because it means we can use previous observations as features in a model. The heuristic that tomorrow's weather will be similar to today's is based on autocorrelation, with a lag of $p = 1$ days. Certainly we would expect such a model to be more accurate than predictions made on weather data from six months ago (lag $p = 180$ days).

Generally speaking, the autocorrelation function for many quantities tends to be highest for very short lags. This is why long-term predictions are less accurate than short-term forecasts: the autocorrelations are generally much weaker. But periodic cycles do sometimes stretch much longer. Indeed, a weather forecast based on a lag of $p = 365$ days will be much better than one of $p = 180$, because of seasonal effects.

Computing the full autocorrelation function requires calculating $n-1$ different correlations on points of the time series, which can get expensive for large n . Fortunately, there is an efficient algorithm based on the *fast Fourier transform* (FFT), which makes it possible to construct the autocorrelation function even for very long sequences.

2.4 Logarithms

The *logarithm* is the inverse exponential function $y = b^x$, an equation that can be rewritten as $x = \log_b y$. This definition is the same as saying that

$$b^{\log_b y} = y.$$

Exponential functions grow at a very fast rate: consider $b = \{2^1, 2^2, 2^3, 2^4, \dots\}$. In contrast, logarithms grow a very slow rate: these are just the exponents of the previous series $\{1, 2, 3, 4, \dots\}$. They are associated with any process where we are repeatedly multiplying by some value of b , or repeatedly dividing by b . Just remember the definition:

$$y = \log_b x \longleftrightarrow b^y = x.$$

Logarithms are very useful things, and arise often in data analysis. Here I detail three important roles logarithms play in data science. Surprisingly, only one of them is related to the seven algorithmic applications of logarithms

I present in *The Algorithm Design Manual* [Ski08]. Logarithms are indeed very useful things.

2.4.1 Logarithms and Multiplying Probabilities

Logarithms were first invented as an aide to computation, by reducing the problem of multiplication to that of addition. In particular, to compute the product $p = x \cdot y$, we could compute the sum of the logarithms $s = \log_b x + \log_b y$ and then take the inverse of the logarithm (i.e. raising b to the s th power) to get p , because:

$$p = x \cdot y = b^{(\log_b x + \log_b y)}.$$

This is the trick that powered the mechanical slide rules that geeks used in the days before pocket calculators.

However, this idea remains important today, particularly when multiplying long chains of probabilities. Probabilities are small numbers. Thus multiplying long chains of probability yield *very* small numbers that govern the chances of very rare events. There are serious numerical stability problems with floating point multiplication on real computers. Numerical errors will creep in, and will eventually overwhelm the true value of small-enough numbers.

Summing the logarithms of probabilities is much more numerically stable than multiplying them, but yields an equivalent result because:

$$\prod_{i=1}^n p_i = b^P, \text{ where } P = \sum_{i=1}^n \log_b(p_i).$$

We can raise our sum to an exponential if we need the real probability, but usually this is not necessary. When we just need to compare two probabilities to decide which one is larger we can safely stay in log world, because bigger logarithms correspond to bigger probabilities.

There is one quirk to be aware of. Recall that the $\log_2(\frac{1}{2}) = -1$. The logarithms of probabilities are all negative numbers except for $\log(1) = 0$. This is the reason why equations with logs of probabilities often feature negative signs in strange places. Be on the lookout for them.

2.4.2 Logarithms and Ratios

Ratios are quantities of the form a/b . They occur often in data sets either as elementary features or values derived from feature pairs. Ratios naturally occur in normalizing data for conditions (i.e. weight after some treatment over the initial weight) or time (i.e. today's price over yesterday's price).

But ratios behave differently when reflecting increases than decreases. The ratio 200/100 is 200% above baseline, but 100/200 is only 50% below despite being a similar magnitude change. Thus doing things like averaging ratios is committing a statistical sin. Do you really want a doubling followed by a halving to average out as an increase, as opposed to a neutral change?

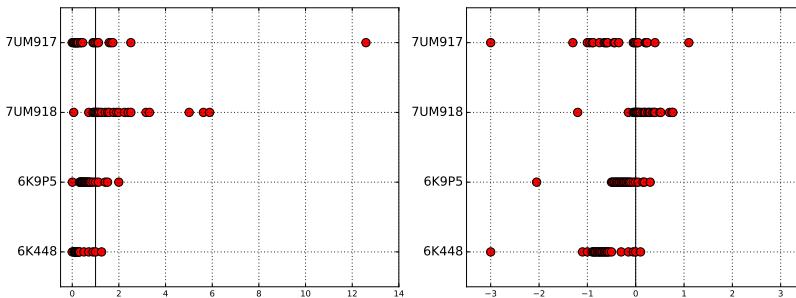


Figure 2.12: Plotting ratios on a scale cramps the space allocated to small ratios relative to large ratios (left). Plotting the logarithms of ratios better represents the underlying data (right).

One solution here would have been to use the geometric mean. But better is taking the logarithm of these ratios, so that they yield equal displacement, since $\log_2 2 = 1$ and $\log_2(1/2) = -1$. We get the extra bonus that a unit ratio maps to zero, so positive and negative numbers correspond to improper and proper ratios, respectively.

A rookie mistake my students often make involves plotting the value of ratios instead of their logarithms. Figure 2.12 (left) is a graph from a student paper, showing the ratio of new score over old score on data over 24 hours (each red dot is the measurement for one hour) on four different data sets (each given a row). The solid black line shows the ratio of one, where both scores give the same result. Now try to read this graph: it isn't easy because the points on the left side of the line are cramped together in a narrow strip. What jumps out at you are the outliers. Certainly the new algorithm does terrible on 7UM917 in the top row: that point all the way to the right is a real outlier.

Except that it isn't. Now look at Figure 2.12 (right), where we plot the logarithms of the ratios. The space devoted to left and right of the black line can now be equal. And it shows that this point wasn't *really* such an outlier at all. The magnitude of improvement of the leftmost points is much greater than that of the rightmost points. This plot reveals that new algorithm generally makes things better, only because we are showing logs of ratios instead of the ratios themselves.

2.4.3 Logarithms and Normalizing Skewed Distributions

Variables which follow symmetric, bell-shaped distributions tend to be nice as features in models. They show substantial variation, so they can be used to discriminate between things, but not over such a wide range that outliers are overwhelming.

But not every distribution is symmetric. Consider the one in Figure 2.13

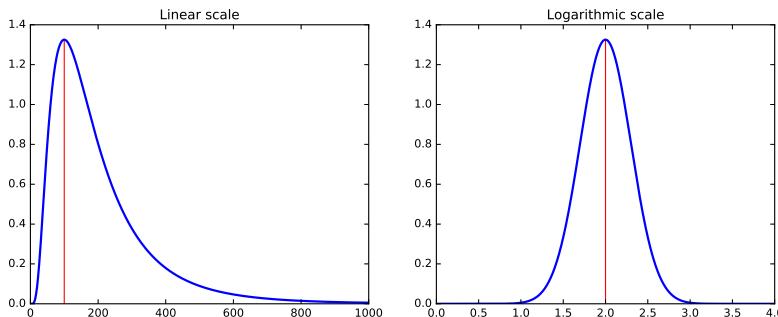


Figure 2.13: Hitting a skewed data distribution (left) with a log often yields a more bell-shaped distribution (right).

(left). The tail on the right goes much further than the tail on the left. And we are destined to see far more lopsided distributions when we discuss power laws, in Section 5.1.5. Wealth is representative of such a distribution, where the poorest human has zero or perhaps negative wealth, the average person (optimistically) is in the thousands of dollars, and Bill Gates is pushing \$100 billion as of this writing.

We need a normalization to convert such distributions into something easier to deal with. To ring the bell of a power law distribution we need something non-linear, that reduces large values to a disproportionate degree compared to more modest values.

The logarithm is the transformation of choice for power law variables. Hit your long-tailed distribution with a log and often good things happen. The distribution in Figure 2.13 happened to be the *log normal* distribution, so taking the logarithm yielded a perfect bell-curve on right. Taking the logarithm of variables with a power law distribution brings them more in line with traditional distributions. For example, as an upper-middle class professional, my wealth is roughly the same number of logs from my starving students as I am from Bill Gates!

Sometimes taking the logarithm proves too drastic a hit, and a less dramatic non-linear transformation like the square root works better to normalize a distribution. The acid test is to plot a frequency distribution of the transformed values and see if it looks bell-shaped: grossly-symmetric, with a bulge in the middle. That is when you know you have the right function.

2.5 War Story: Fitting Designer Genes

The word *bioinformatician* is life science speak for “data scientist,” the practitioner of an emerging discipline which studies massive collections of DNA sequence data looking for patterns. Sequence data is very interesting to work

with, and I have played bioinformatician in research projects since the very beginnings of the human genome project.

DNA sequences are strings on the four letter alphabet $\{A, C, G, T\}$. Proteins form the stuff that we are physically constructed from, and are composed of strings of 20 different types of molecular units, called amino acids. *Genes* are the DNA sequences which describe exactly how to make specific proteins, with the units each described by a triplet of $\{A, C, G, T\}$ s called *codons*.

For our purposes, it suffices to know that there are a huge number of possible DNA sequences describing genes which *could* code for any particular desired protein sequence. But only one of them *is* used. My biologist collaborators and I wanted to know why.

Originally, it was assumed that all of these different synonymous encodings were essentially identical, but statistics performed on sequence data made it clear that certain codons are used more often than others. The biological conclusion is that “codons matter,” and there are good biological reasons why this should be.

We became interested in whether “neighboring pairs of codon matter.” Perhaps certain pairs of triples are like oil and water, and hate to mix. Certain letter pairs in English have order preferences: you see the bigram *gh* far more often than *hg*. Maybe this is true of DNA as well? If so, there would be pairs of triples which should be underrepresented in DNA sequence data.

To test this, we needed a score comparing the number of times we actually see a particular triple (say $x = CAT$) next to another particular triple (say $y = GAG$) to what we would expect by chance. Let $F(xy)$ be the frequency of xy , number of times we actually see codon x followed by codon y in the DNA sequence database. These codons code for specific amino acids, say a and b respectively. For amino acid a , the probability that it will be coded by x is $P(x) = F(x)/F(a)$, and similarly $P(y) = F(y)/F(b)$. Then the expected number of times of seeing xy is

$$\text{Expected}(xy) = \left(\frac{F(x)}{F(a)} \right) \left(\frac{F(y)}{F(b)} \right) F(ab)$$

Based on this, we can compute a codon pair score for any given hexamer xy as follows:

$$CPS(xy) = \ln \left(\frac{\text{Observed}(xy)}{\text{Expected}(xy)} \right) = \ln \left(\frac{F(xy)}{\frac{F(x)F(y)}{F(a)F(b)}F(ab)} \right)$$

Taking the logarithm of this ratio produced very nice properties. Most importantly, the sign of the score distinguished over-represented pairs from under-represented pairs. Because the magnitudes were symmetric (+1 was just as impressive as -1) we could add or average these scores in a sensible way to give a score for each gene. We used these scores to design genes that should be bad for viruses, which gave an exciting new technology for making vaccines. See the chapter notes (Section 2.6) for more details.

Fr. Dep.	Score	Fr. Ind.	Score
CATAGG	-1.74	GGGGGG	-1.01
TCTAGC	-1.61	CCCCCC	-0.95
GTTAGG	-1.58	GGCGCC	-0.66
GCTAGT	-1.48	GGGGGT	-0.63
CCTAGT	-1.44	CGGGGG	-0.59
GGTAGG	-1.41	AGGGGG	-0.58
CTTAGG	-1.40	CACGTG	-0.58
ACTAGC	-1.38	ACCCCC	-0.56
GCTAGC	-1.37	GGGCC	-0.56
GCTAGA	-1.36	CCCCCT	-0.53
CCTAGC	-1.35	CGCCCC	-0.52
GATAAG	-1.35	CCCCCC	-0.51

Figure 2.14: Patterns in DNA sequences with the lowest codon pair scores become obvious on inspection. When interpreted in-frame, the stop symbol TAG is substantially depleted (left). When interpreted in the other two frames, the most avoided patterns are all very low complexity, like runs of a single base (right)

Knowing that certain pairs of codons were bad did not explain *why* they were bad. But by computing two related scores (details unimportant) and sorting the triplets based on them, as shown in Figure 2.14, certain patterns popped out. Do you notice the patterns? All the bad sequences on the left contain TAG, which turns out to be a special codon that tells the gene to stop. And all the bad sequences on the right consist of C and G in very simple repetitive sequences. These explain biologically why patterns are avoided by evolution, meaning we discovered something very meaningful about life.

There are two take-home lessons from this story. First, developing numerical scoring functions which highlight specific aspects of items can be very useful to reveal patterns. Indeed, Chapter 4 will focus on the development of such systems. Second, hitting such quantities with a logarithm can make them even more useful, enabling us to see the forest for the trees.

2.6 Chapter Notes

There are many excellent introductions to probability theory available, including [Tij12, BT08]. The same goes for elementary statistics, with good introductory texts including [JWHT13, Whe13]. The brief history of probability theory in this chapter is based on Weaver [Wea82].

In its strongest form, the efficient market hypothesis states that the stock market is essentially unpredictable using public information. My personal advice is that you should invest in index funds that do not actively try to predict the direction of the market. Malkiel's *A Random Walk Down Wall Street* [Mal99]

is an excellent introduction to such investment thinking.

The Fast Fourier Transform (FFT) provides an $O(n \log n)$ time algorithm to compute the full autocorrelation function of an n -element sequence, where the straightforward computation of n correlations takes $O(n^2)$. Bracewell [Bra99] and Brigham [Bri88] are excellent introductions to Fourier transforms and the FFT. See also the exposition in Press et.al. [PFTV07].

The comic strip in Figure 2.10 comes from Randall Munroe's webcomic *xkcd*, specifically <https://xkcd.com/552>, and is reprinted with permission.

The war story of Section 2.5 revolves around our work on how the phenomenon of codon pair bias affects gene translation. Figure 2.14 comes from my collaborator Justin Gardin. See [CPS⁺08, MCP⁺10, Ski12] for discussions of how we exploited codon pair bias to design vaccines for viral diseases like polio and the flu.

2.7 Exercises

Probability

- 2-1. [3] Suppose that 80% of people like peanut butter, 89% like jelly, and 78% like both. Given that a randomly sampled person likes peanut butter, what is the probability that she also likes jelly?
- 2-2. [3] Suppose that $P(A) = 0.3$ and $P(B) = 0.7$.
 - (a) Can you compute $P(A \text{ and } B)$ if you only know $P(A)$ and $P(B)$?
 - (b) Assuming that events A and B arise from independent random processes:
 - What is $P(A \text{ and } B)$?
 - What is $P(A \text{ or } B)$?
 - What is $P(A|B)$?
- 2-3. [3] Consider a game where your score is the maximum value from two dice. Compute the probability of each event from $\{1, \dots, 6\}$.
- 2-4. [8] Prove that the cumulative distribution function of the maximum of a pair of values drawn from random variable X is the square of the original cumulative distribution function of X .
- 2-5. [5] If two binary random variables X and Y are independent, are \bar{X} (the complement of X) and Y also independent? Give a proof or a counterexample.

Statistics

- 2-6. [3] Compare each pair of distributions to decide which one has the greater mean and the greater standard deviation. You do not need to calculate the actual values of μ and σ , just how they compare with each other.
 - (a) i. 3, 5, 5, 5, 8, 11, 11, 11, 13.
ii. 3, 5, 5, 5, 8, 11, 11, 11, 20.
 - (b) i. -20, 0, 0, 0, 15, 25, 30, 30.
ii. -40, 0, 0, 0, 15, 25, 30, 30.

- (c) i. 0, 2, 4, 6, 8, 10.
ii. 20, 22, 24, 26, 28, 30.
- (d) i. 100, 200, 300, 400, 500.
ii. 0, 50, 300, 550, 600.
- 2-7. [3] Construct a probability distribution where none of the mass lies within one σ of the mean.
- 2-8. [3] How does the arithmetic and geometric mean compare on random integers?
- 2-9. [3] Show that the arithmetic mean equals the geometric mean when all terms are the same.

Correlation Analysis

- 2-10. [3] True or false: a correlation coefficient of -0.9 indicates a stronger linear relationship than a correlation coefficient of 0.5 . Explain why.
- 2-11. [3] What would be the correlation coefficient between the annual salaries of college and high school graduates at a given company, if for each possible job title the college graduates always made:
- (a) \$5,000 more than high school grads?
 - (b) 25% more than high school grads?
 - (c) 15% less than high school grads?
- 2-12. [3] What would be the correlation between the ages of husbands and wives if men always married woman who were:
- (a) Three years younger than themselves?
 - (b) Two years older than themselves?
 - (c) Half as old as themselves?
- 2-13. [5] Use data or literature found in a Google search to estimate/measure the strength of the correlation between:
- (a) Hits and walks scored for hitters in baseball.
 - (b) Hits and walks allowed by pitchers in baseball.
- 2-14. [5] Compute the Pearson and Spearman Rank correlations for uniformly drawn samples of points (x, x^k) . How do these values change as a function of increasing k ?

Logarithms

- 2-15. [3] Show that the logarithm of any number less than 1 is negative.
- 2-16. [3] Show that the logarithm of zero is undefined.
- 2-17. [5] Prove that
- $$x \cdot y = b^{(\log_b x + \log_b y)}$$
- 2-18. [5] Prove the correctness of the formula for changing a base- b logarithm to base- a , that
- $$\log_a(x) = \log_b(x)/\log_b(a).$$

Implementation Projects

- 2-19. [3] Find some interesting data sets, and compare how similar their means and medians are. What are the distributions where the mean and median differ on the most?
- 2-20. [3] Find some interesting data sets and search all pairs for interesting correlations. Perhaps start with what is available at <http://www.data-manual.com/data>. What do you find?

Interview Questions

- 2-21. [3] What is the probability of getting exactly k heads on n tosses, where the coin has a probability of p in coming up heads on each toss? What about k or more heads?
- 2-22. [5] Suppose that the probability of getting a head on the i th toss of an ever-changing coin is $f(i)$. How would you efficiently compute the probability of getting exactly k heads in n tosses?
- 2-23. [5] At halftime of a basketball game you are offered two possible challenges:
 - (a) Take three shots, and make at least two of them.
 - (b) Take eight shots, and make at least five of them.Which challenge should you pick to have a better chance of winning the game?

- 2-24. [3] Tossing a coin ten times resulted in eight heads and two tails. How would you analyze whether a coin is fair? What is the p -value?
- 2-25. [5] Given a stream of n numbers, show how to select one uniformly at random using only constant storage. What if you don't know n in advance?
- 2-26. [5] A k -streak starts at toss i in a sequence of n coin flips when the outcome of the i th flip and the next $k - 1$ flips are identical. For example, sequence HTTTHH contains 2-streaks starting at the second, third, and fifth tosses. What are the expected number of k -streaks that you will see in n tosses of a fair coin ?
- 2-27. [5] A person randomly types an eight-digit number into a pocket calculator. What is the probability that the number looks the same even if the calculator is turned upside down?

- 2-28. [3] You play a dice rolling game where you have two choices:
 - (a) Roll the dice once and get rewarded with a prize equal to the outcome number (e.g., \$3 for number "3") and then stop the game.
 - (b) You can reject the first reward according to its outcome and roll the dice a second time, and get rewarded in the same way.Which strategy should you choose to maximize your reward? That is, for what outcomes of the first roll should you chose to play the second game? What is the statistical expectation of reward if you choose the second strategy?

- 2-29. [3] What is A/B testing and how does it work?
- 2-30. [3] What is the difference between statistical independence and correlation?
- 2-31. [3] We often say that correlation does not imply causation. What does this mean?

2-32. [5] What is the difference between a skewed distribution and a uniform one?

Kaggle Challenges

2-33. Cause–effect pairs: correlation vs. causation.

<https://www.kaggle.com/c/cause-effect-pairs>

2-34. Predict the next “random number” in a sequence.

<https://www.kaggle.com/c/random-number-grand-challenge>

2-35. Predict the fate of animals at a pet shelter.

<https://www.kaggle.com/c/shelter-animal-outcomes>

Chapter 3

Data Munging

On two occasions I have been asked, “Pray, Mr. Babbage, if you put into the machine wrong figures, will the right answers come out?”
... I am not able rightly to apprehend the kind of confusion of ideas that could provoke such a question.

— Charles Babbage

Most data scientists spend much of their time cleaning and formatting data. The rest spend most of their time complaining that there is no data available to do what they want to do.

In this chapter, we will work through some of the basic mechanics of computing with data. Not the high-faluting stuff like statistics or machine learning, but the grunt work of finding data and cleaning it that goes under the moniker of *data munging*.

While practical questions like “What is the best library or programming language available?” are clearly important, the answers change so rapidly that a book like this one is the wrong place to address them. So I will stick at the level of general principles, instead of shaping this book around a particular set of software tools. Still, we will discuss the landscape of available resources in this chapter: why they exist, what they do, and how best to use them.

The first step in any data science project is getting your hands on the right data. But this is often distressingly hard. This chapter will survey the richest hunting grounds for data resources, and then introduce techniques for cleaning what you kill. Wrangling your data so you can safely analyze it is critical for meaningful results. As Babbage himself might have said more concisely, “garbage in, garbage out.”

3.1 Languages for Data Science

In theory, every sufficiently powerful programming language is capable of expressing any algorithm worth computing. But in practice, certain programming

languages prove much better than others at specific tasks. Better here might denote *easier for the programmer* or perhaps *more computationally efficient*, depending upon the mission at hand.

The primary data science programming languages to be aware of are:

- *Python*: This is today’s bread-and-butter programming language for data science. Python contains a variety of language features to make basic data munging easier, like regular expressions. It is an interpreted language, making the development process quicker and enjoyable. Python is supported by an enormous variety of libraries, doing everything from scraping to visualization to linear algebra and machine learning.

Perhaps the biggest strike against Python is efficiency: interpreted languages cannot compete with compiled ones for speed. But Python compilers exist in a fashion, and support linking in efficient C/assembly language libraries for computationally-intensive tasks. Bottom line, Python should probably be your primary tool in working through the material we present in this book.

- *Perl*: This *used* to be the go to language for data munging on the web, before Python ate it for lunch. In the TIOBE programming language popularity index (<http://www.tiobe.com/tiobe-index>), Python first exceeded Perl in popularity in 2008 and hasn’t looked back. There are several reasons for this, including stronger support for object-oriented programming and better available libraries, but the bottom line is that there are few good reasons to start projects in Perl at this point. Don’t be surprised if you encounter it in some legacy project, however.
- *R*: This is the programming language of statisticians, with the deepest libraries available for data analysis and visualization. The data science world is split between R and Python camps, with R perhaps more suitable for exploration and Python better for production use. The style of interaction with R is somewhat of an acquired taste, so I encourage you to play with it a bit to see whether it feels natural to you.

Linkages exist between R and Python, so you can conveniently call R library functions in Python code. This provides access to advanced statistical methods, which may not be supported by the native Python libraries.

- *Matlab*: The Mat here stands for *matrix*, as Matlab is a language designed for the fast and efficient manipulation of matrices. As we will see, many machine learning algorithms reduce to operations on matrices, making Matlab a natural choice for engineers programming at a high-level of abstraction.

Matlab is a proprietary system. However, much of its functionality is available in GNU Octave, an open-source alternative.

- *Java and C/C++:* These mainstream programming languages for the development of large systems are important in big data applications. Parallel processing systems like Hadoop and Spark are based on Java and C++, respectively. If you are living in the world of distributed computing, then you are living in a world of Java and C++ instead of the other languages listed here.
- *Mathematica/Wolfram Alpha:* Mathematica is a proprietary system providing computational support for all aspects of numerical and symbolic mathematics, built upon the less proprietary Wolfram programming language. It is the foundation of the Wolfram Alpha computational knowledge engine, which processes natural language-like queries through a mix of algorithms and pre-digested data sources. Check it out at <http://www.wolframalpha.com>.

I will confess a warm spot for Mathematica.¹ It is what I tend to reach for when I am doing a small data analysis or simulation, but cost has traditionally put it out of the range of many users. The release of the Wolfram language perhaps now opens it up to a wider community.

- *Excel:* Spreadsheet programs like Excel are powerful tools for exploratory data analysis, such as playing with a given data set to see what it contains. They deserve our respect for such applications.

Full featured spreadsheet programs contain a surprising amount of hidden functionality for power users. A student of mine who rose to become a Microsoft executive told me that 25% of all new feature requests for Excel proposed functionality already present there. The special functions and data manipulation features you want probably are in Excel if you look hard enough, in the same way that a Python library for what you need probably will be found if you search for it.

3.1.1 The Importance of Notebook Environments

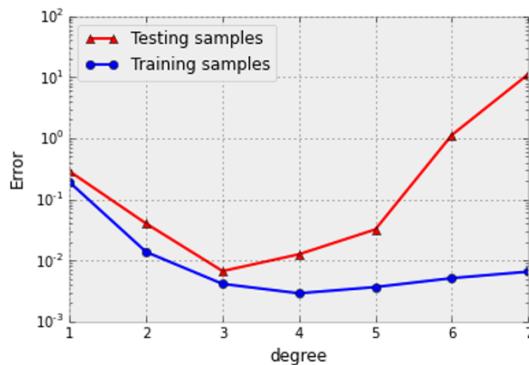
The primary deliverable for a data science project should not be a program. It should not be a data set. It should not be the results of running the program on your data. It should not just be a written report.

The deliverable result of every data science project should be a computable notebook tying together the code, data, computational results, and written analysis of what you have learned in the process. Figure 3.1 presents an excerpt from a Jupyter/IPython notebook, showing how it integrates code, graphics, and documentation into a descriptive document which can be executed like a program.

The reason this is so important is that computational results are the product of long chains of parameter selections and design decisions. This creates several problems that are solved by notebook computing environments:

¹Full disclosure: I have known Stephen Wolfram for over thirty years. Indeed, we invented the iPad together [Bar10, MOR⁺88].

```
In [40]: degrees = range(1, 8)
errors = np.array([regressor3(d) for d in degrees])
plt.plot(degrees, errors[:, 0], marker='^', c='r', label='Testing samples')
plt.plot(degrees, errors[:, 1], marker='o', c='b', label='Training sample')
plt.yscale('log')
plt.xlabel("degree"); plt.ylabel("Error")
= plt.legend(loc='best')
```



By sweeping the degree we discover two regions of model performance:

- **Underfitting** ($\text{degree} < 3$): Characterized by the fact that the testing error will get lower if we increase the model capacity.
- **Overfitting** ($\text{degree} > 3$): Characterized by the fact the testing will get higher if we increase the model capacity. Note, that the training error is getting lower or just staying the same!.

Figure 3.1: Jupyter/IPython notebooks tie together code, computational results, and documentation.

- Computations need to be *reproducible*. We must be able to run the same programs again from scratch, and get exactly the same result. This means that data pipelines must be *complete*: taking raw input and producing the final output. It is terrible karma to start with a raw data set, do some processing, edit/format the data files by hand, and then do some *more* processing – because what you did by hand cannot be readily done again on another data set, or undone after you realize that you may have goofed up.
- Computations must be *tweakable*. Often reconsideration or evaluation will prompt a change to one or more parameters or algorithms. This requires rerunning the notebook to produce the new computation. There is nothing more disheartening to be given a big data product without provenance and told that *this* is the final result and you can't change anything. A notebook is never finished until after the entire project is done.
- Data pipelines need to be *documented*. That notebooks permit you to integrate text and visualizations with your code provides a powerful way to communicate what you are doing and why, in ways that traditional programming environments cannot match.

Take-Home Lesson: Use a notebook environment like IPython or Mathematica to build and report the results of any data science project.

3.1.2 Standard Data Formats

Data comes from all sorts of places, and in all kinds of formats. Which representation is best depends upon who the ultimate consumer is. Charts and graphs are marvelous ways to convey the meaning of numerical data to people. Indeed, Chapter 6 will focus on techniques for visualizing data. But these pictures are essentially useless as a source of data to compute with. There is a long way from printed maps to Google Maps.

The best computational data formats have several useful properties:

- *They are easy for computers to parse:* Data written in a useful format is destined to be used again, elsewhere. Sophisticated data formats are often supported by APIs that govern technical details ensuring proper format.
- *They are easy for people to read:* Eyeballing data is an essential operation in many contexts. Which of the data files in this directory is the right one for me to use? What do we know about the data fields in this file? What is the gross range of values for each particular field?

These use cases speak to the enormous value of being able to open a data file in a text editor to look at it. Typically, this means presenting the data in a human-readable text-encoded format, with records demarcated by separate lines, and fields separated by delimiting symbols.

- *They are widely used by other tools and systems:* The urge to invent proprietary data standard beats firmly in the corporate heart, and most software developers would rather share a toothbrush than a file format. But these are impulses to be avoided. The power of data comes from mixing and matching it with other data resources, which is best facilitated by using popular standard formats.

One property I have omitted from this list is *conciseness*, since it is generally not a primary concern for most applications running on modern computing systems. The quest to minimize data storage costs often works against other goals. Cleverly packing multiple fields into the higher-order bits of integers saves space, but at the cost of making it incompatible and unreadable.

General compression utilities like gzip prove amazingly good at removing the redundancy of human-friendly formatting. Disk prices are unbelievably cheap: as I write this you can buy a 4TB drive for about \$100, meaning less than the cost of one hour of developer time wasted programming a tighter format. Unless you are operating at the scale of Facebook or Google, conciseness does not have nearly the importance you are liable to think it does.²

The most important data formats/representations to be aware of are discussed below:

- *CSV (comma separated value) files:* These files provide the simplest, most popular format to exchange data between programs. That each line represents a single record, with fields separated by commas, is obvious from inspection. But subtleties revolve around special characters and text strings: what if your data about names contains a comma, like “Thurston Howell, Jr.” The csv format provides ways to escape code such characters so they are not treated as delimiters, but it is messy. A better alternative is to use a rarer delimiter character, as in tsv or *tab separated value* files.

The best test of whether your csv file is properly formatted is whether Microsoft Excel or some other spreadsheet program can read it without hassle. Make sure the results of every project pass this test as soon as the first csv file has been written, to avoid pain later.

- *XML (eXtensible Markup Language):* Structured but non-tabular data are often written as text with annotations. The natural output of a named-entity tagger for text wraps the relevant substrings of a text in brackets denoting person, place, or thing. I am writing this book in La-Tex, a formatting language with bracketing commands positioned around mathematical expressions and *italicized text*. All webpages are written in HTML, the hypertext markup language which organizes documents using bracketing commands like `` and `` to enclose **bold faced text**.

XML is a language for writing specifications of such markup languages. A proper XML specification enables the user to parse any document complying with the specification. Designing such specifications and fully adhering

²Indeed, my friends at Google assure me that they are often slovenly about space even at the petabyte scale.

to them requires discipline, but is worthwhile. In the first version of our Lydia text analysis system, we wrote our markups in a “pseudo-XML,” read by ad hoc parsers that handled 99% of the documents correctly but broke whenever we tried to extend them. After a painful switch to XML, everything worked more reliably *and* more efficiently, because we could deploy fast, open-source XML parsers to handle all the dirty work of enforcing our specifications.

- *SQL (structured query language) databases:* Spreadsheets are naturally structured around single tables of data. In contrast, relational databases prove excellent for manipulating multiple distinct but related tables, using SQL to provide a clunky but powerful query language.

Any reasonable database system imports and exports records as either csv or XML files, as well as an internal content dump. The internal representation in databases is opaque, so it really isn’t accurate to describe them as a data format. Still, I emphasize them here because SQL databases generally prove a better and more powerful solution than manipulating multiple data files in an ad hoc manner.

- *JSON (JavaScript Object Notation):* This is a format for transmitting data objects between programs. It is a natural way to communicate the state of variables/data structures from one system to another. This representation is basically a list of attribute-value pairs corresponding to variable/field names, and the associated values:

```
{"employees": [
    {"firstName": "John", "lastName": "Doe"},
    {"firstName": "Anna", "lastName": "Smith"},
    {"firstName": "Peter", "lastName": "Jones"}
]}
```

Because library functions that support reading and writing JSON objects are readily available in all modern programming languages, it has become a very convenient way to store data structures for later use. JSON objects are human readable, but are quite cluttered-looking, representing arrays of records compared to CSV files. Use them for complex structured objects, but not simple tables of data.

- *Protocol buffers:* These are a language/platform-neutral way of serializing structured data for communications and storage across applications. They are essentially lighter weight versions of XML (where you define the format of your structured data), designed to communicate small amounts of data across programs like JSON. This data format is used for much of the inter-machine communication at Google. Apache Thrift is a related standard, used at Facebook.

3.2 Collecting Data

The most critical issue in any data science or modeling project is finding the right data set. Identifying viable data sources is an art, one that revolves around three basic questions:

- Who might actually have the data I need?
- Why might they decide to make it available to me?
- How can I get my hands on it?

In this section, we will explore the answers to these questions. We look at common sources of data, and what you are likely to be able to find and why. We then review the primary mechanisms for getting access, including APIs, scraping, and logging.

3.2.1 Hunting

Who has the data, and how can you get it? Some of the likely suspects are reviewed below.

Companies and Proprietary Data Sources

Large companies like Facebook, Google, Amazon, American Express, and Blue Cross have amazing amounts of exciting data about users and transactions, data which could be used to improve how the world works. The problem is that getting outside access is usually impossible. Companies are reluctant to share data for two good reasons:

- Business issues, and the fear of helping their competition.
- Privacy issues, and the fear of offending their customers.

A heartwarming tale of what can happen with corporate data release occurred when AOL provided academics with a data set of millions of queries to its search engine, carefully stripped of identifying information. The first thing the academics discovered was that the most frequently-entered queries were desperate attempts to escape to other search engines like Google. This did nothing to increase public confidence in the quality of AOL search.

Their second discovery was that it proved much harder to anonymize search queries than had previously been suspected. Sure you can replace user names with id numbers, but it is not that hard to figure out who the guy on Long Island repeatedly querying *Steven Skiena, Stony Brook*, and <https://twitter.com/search?q=Skiena&src=sprv> is. Indeed, as soon as it became publicized that people's identities had been revealed by this data release, the responsible party was fired and the data set disappeared. User privacy is important, and ethical issues around data science will be discussed in Section 12.7.

So don't think you are going to sweet talk companies into releasing confidential user data. However, many responsible companies like *The New York Times*, Twitter, Facebook, and Google do release certain data, typically by rate-limited application program interfaces (APIs). They generally have two motives:

- Providing customers and third parties with data that can increase sales. For example, releasing data about query frequency and ad pricing can encourage more people to place ads on a given platform.
- It is generally better for the company to provide well-behaved APIs than having cowboys repeatedly hammer and scrape their site.

So hunt for a public API before reading Section 3.2.2 on scraping. You won't find exactly the content or volume that you dream of, but probably something that will suffice to get started. Be aware of limits and terms of use.

Other organizations do provide bulk downloads of interesting data for offline analysis, as with the Google Ngrams, IMDb, and the taxi fare data sets discussed in Chapter 1. Large data sets often come with valuable metadata, such as book titles, image captions, and edit history, which can be re-purposed with proper imagination.

Finally, most organizations have internal data sets of relevance to their business. As an employee, you should be able to get privileged access while you work there. Be aware that companies have internal data access policies, so you will still be subject to certain restrictions. Violating the terms of these policies is an excellent way to become an ex-employee.

Government Data Sources

Collecting data is one of the important things that governments do. Indeed, the requirement that the United States conduct a census of its population is mandated by our constitution, and has been running on schedule every ten years since 1790.

City, state, and federal governments have become increasingly committed to open data, to facilitate novel applications and improve how government can fulfill its mission. The website <http://Data.gov> is an initiative by the federal government to centrally collect its data sources, and at last count points to over 100,000 data sets!

Government data differs from industrial data in that, in principle, it belongs to the People. The *Freedom of Information Act* (FOI) enables any citizen to make a formal request for any government document or data set. Such a request triggers a process to determine what can be released without compromising the national interest or violating privacy.

State governments operate under fifty different sets of laws, so data that is tightly held in one jurisdiction may be freely available in others. Major cities like New York have larger data processing operations than many states, again with restrictions that vary by location.

I recommend the following way of thinking about government records. If you cannot find what you need online after some snooping around, figure out which agency is likely to have it. Make a friendly call to them to see if they can help you find what you want. But if they stonewall you, feel free to try for a FOI act request. Preserving privacy is typically the biggest issue in deciding whether a particular government data set can be released.

Academic Data Sets

There is a vast world of academic scholarship, covering all that humanity has deemed worth knowing. An increasing fraction of academic research involves the creation of large data sets. Many journals now require making source data available to other researchers prior to publication. Expect to be able to find vast amounts of economic, medical, demographic, historical, and scientific data if you look hard enough.

The key to finding these data sets is to track down the relevant papers. There is an academic literature on just about any topic of interest. Google Scholar is the most accessible source of research publications. Search by topic, and perhaps “Open Science” or “data.” Research publications will typically provide pointers to where its associated data can be found. If not, contacting the author directly with a request should quickly yield the desired result.

The biggest catch with using published data sets is that someone else has worked hard to analyze them before you got to them, so these previously mined sources may have been sucked dry of interesting new results. But bringing fresh questions to old data generally opens new possibilities.

Often interesting data science projects involve collaborations between researchers from different disciplines, such as the social and natural sciences. These people speak different languages than you do, and may seem intimidating at first. But they often welcome collaboration, and once you get past the jargon it is usually possible to understand their issues on a reasonable level without specialized study. Be assured that people from other disciplines are generally not any smarter than you are.

Sweat Equity

Sometimes you will have to work for your data, instead of just taking it from others. Much historical data still exists only in books or other paper documents, thus requiring manual entry and curation. A graph or table might contain information that we need, but it can be hard to get numbers from a graphic locked in a PDF (portable document format) file.

I have observed that computationally-oriented people vastly over-estimate the amount of effort it takes to do manual data entry. At one record per minute, you can easily enter 1,000 records in only two work days. Instead, computational people tend to devote massive efforts trying to avoid such grunt work, like hunting in vain for optical character recognition (OCR) systems that don’t make

a mess of the file, or spending more time cleaning up a noisy scan than it would take to just type it in again fresh.

A middle ground here comes in paying someone else to do the dirty work for you. Crowdsourcing platforms like Amazon Turk and CrowdFlower enable you to pay for armies of people to help you extract data, or even collect it in the first place. Tasks requiring human annotation like labeling images or answering surveys are particularly good use of remote workers. Crowdsourcing will be discussed in greater detail in Section 3.5.

Many amazing open data resources have been built up by teams of contributors, like Wikipedia, Freebase, and IMDb. But there is an important concept to remember: people generally work better when you pay them.

3.2.2 Scraping

Webpages often contain valuable text and numerical data, which we would like to get our hands on. For example, in our project to build a gambling system for the sport of jai-alai, we needed to feed our system the results of yesterday’s matches and the schedule of what games were going on today. Our solution was to scrape the websites of jai-alai betting establishments, which posted this information for their fans.

There are two distinct steps to make this happen, spidering and scraping:

- *Spidering* is the process of downloading the right set of pages for analysis.
- *Scraping* is the fine art of stripping this content from each page to prepare it for computational analysis.

The first thing to realize is that webpages are generally written in simple-to-understand formatting languages like HTML and/or JavaScript. Your browser knows these languages, and interprets the text of the webpage as a program to specify what to display. By calling a function that emulates/pretends to be a web browser, your program can download any webpage and interpret the contents for analysis.

Traditionally, scraping programs were site-specific scripts hacked up to look for particular HTML patterns flanking the content of interest. This exploited the fact that large numbers of pages on specific websites are generated by programs themselves, and hence highly predictable in their format. But such scripts tend to be ugly and brittle, breaking whenever the target website tinkers with the internal structure of its pages.

Today, libraries in languages like Python (see BeautifulSoup) make it easier to write robust spiders and scrapers. Indeed, someone else probably has *already* written a spider/scrapper for every popular website and made it available on SourceForge or Github, so search before you code.

Certain spidering missions may be trivial, for example, hitting a single URL (uniform resource locator) at regular time intervals. Such patterns occur in monitoring, say, the sales rank of this book from its Amazon page. Somewhat more sophisticated approaches to spidering are based on the name regularity of the

underlying URLs. If all the pages on a site are specified by the date or product ID number, for example <http://www.amazon.com/gp/product/1107041376/>, iterating through the entire range of interesting values becomes just a matter of counting.

The most advanced form of spidering is *web crawling*, where you systematically traverse all outgoing links from a given root page, continuing recursively until you have visited every page on the target website. This is what Google does in indexing the web. You can do it too, with enough patience and easy-to-find web crawling libraries in Python.

Please understand that politeness limits how rapidly you should spider/crawl a given website. It is considered bad form to hit a site more than once a second, and indeed best practices dictate that providers block access to the people who are hammering them.

Every major website contains a *terms of service* document that restricts what you can legally do with any associated data. Generally speaking, most sites will leave you alone provided you don't hammer them, and do not redistribute any data you scrape. Understand that this is an observation, not a legal opinion. Indeed, read about the Aaron Schwartz case, where a well-known Internet figure was brought up on serious criminal charges for violating terms of services in spidering/scraping journal articles, and literally hounded to death. If you are attempting a web-scraping project professionally, be sure that management understands the terms of service before you get too creative with someone else's property.

3.2.3 Logging

If you own a potential data source, treat it like you own it. Internal access to a web service, communications device, or laboratory instrument grants you the right and responsibility to log all activity for downstream analysis.

Amazing things can be done with ambient data collection from weblogs and sensing devices, soon destined to explode with the coming “Internet of Things.” The accelerometers in cell phones can be used to measure the strength of earthquakes, with the correlation of events within a region sufficient to filter out people driving on bumpy roads or leaving their phones in a clothes dryer. Monitoring the GPS data of a fleet of taxi cabs tracks traffic congestion on city streets. Computational analysis of image and video streams opens the door to countless applications. Another cool idea is to use cameras as weather instruments, by looking at the color of the sky in the background of the millions of photographs uploaded to photo sites daily.

The primary reason to instrument your system to collect data is because you can. You might not know exactly what to do with it now, but any well-constructed data set is likely to become of value once it hits a certain critical mass of size.

Current storage costs make clear just how low a barrier it is to instrument a system. My local Costco is currently selling three terabyte disk drive for under \$100, which is Big O of nothing. If each transaction record takes 1 kilobyte (one

thousand characters), this device in principle has room for 3 billion records, roughly one for every two people on earth.

The important considerations in designing any logging system are:

- Build it to endure with limited maintenance. Set it and forget it, by provisioning it with enough storage for unlimited expansion, and a backup.
- Store all fields of possible value, without going crazy.
- Use a human-readable format or transactions database, so you can understand exactly what is in there when the time comes, months or years later, to sit down and analyze your data.

3.3 Cleaning Data

“Garbage in, garbage out” is the fundamental principle of data analysis. The road from raw data to a clean, analyzable data set can be a long one.

Many potential issues can arise in cleaning data for analysis. In this section, we discuss identifying processing artifacts and integrating diverse data sets. Our focus here is the processing *before* we do our real analysis, to make sure that the garbage never gets in in the first place.

Take-Home Lesson: Savvy painting restorers only do things to the original that are reversible. They never do harm. Similarly, data cleaning is always done on a copy of the original data, ideally by a pipeline that makes changes in a systematic and repeatable way.

3.3.1 Errors vs. Artifacts

Under ancient Jewish law, if a suspect on trial was unanimously found guilty by all judges, then this suspect would be *acquitted*. The judges had noticed that unanimous agreement often indicates the presence of a systemic error in the judicial process. They reasoned that when something seems too good to be true, a mistake has likely been made somewhere.

If we view data items as measurements about some aspect of the world, data *errors* represent information that is fundamentally lost in acquisition. The Gaussian noise blurring the resolution of our sensors represents error, precision which has been permanently lost. The two hours of missing logs because the server crashed represents data error: it is information which cannot be reconstructed again.

By contrast, *artifacts* are generally systematic problems arising from processing done to the raw information it was constructed from. The good news is that processing artifacts can be corrected, so long as the original raw data set remains available. The bad news is that these artifacts must be detected before they can be corrected.

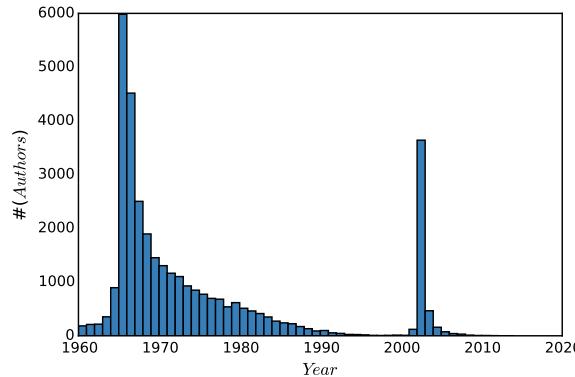


Figure 3.2: What artifacts can you find in this time series, counting the number of author's names first appearing in the scientific literature each year?

The key to detecting processing artifacts is the “sniff test,” examining the product closely enough to get a whiff of something bad. Something bad is usually something unexpected or surprising, because people are naturally optimists. Surprising observations are what data scientists live for. Indeed, such insights are the primary reason we do what we do. But in my experience, most surprises turn out to be artifacts, so we must look at them skeptically.

Figure 3.2 presents computational results from a project where we investigated the process of scientific publication. It shows a time series of the 100,000 most prolific authors, binned according to the year of their first paper appearing in Pubmed, an essentially complete bibliography of the biomedical literature.

Study this figure closely, and see if you can discover any artifacts worth commenting on. I see at least two of them. Extra credit will be awarded if you can figure out what caused the problem.

The key to finding artifacts is to look for anomalies in the data, that contradict what you expect to see. What *should* the distribution in the number of virgin authors look like, and how should it change over time? First, construct a prior distribution of what you expect to see, so that you can then properly evaluate potential anomalies against it.

My intuition says that the distribution of new top scientists should be pretty flat, because new stars are born with every successive class of graduate students. I would also guess that there may be a gradual drift upward as population expands, and more people enter the scientific community. But that's not what I see in Figure 3.2. So try to enumerate what the anomalies/potential artifacts are...

I see two big bumps when I look at Figure 3.2: a left bump starting around

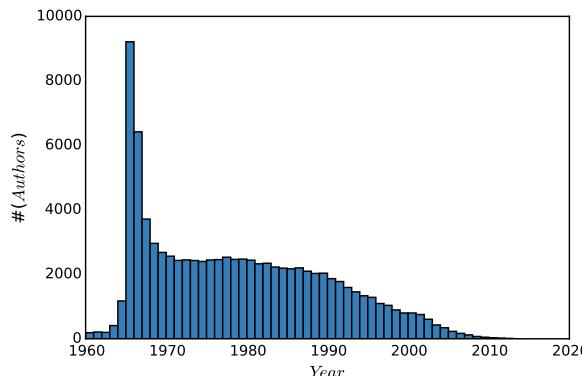


Figure 3.3: The cleaned data removes these artifacts, and the resulting distribution looks correct.

1965, and a peak which explodes in 2002. On reflection, the leftmost bump makes sense. This left peak occurs the year when Pubmed first started to systematically collect bibliographic records. Although there is some very incomplete data from 1960–1964, most older scientists who had been publishing papers for several years would “emerge” only with the start of systematic records in 1965. So this explains the left peak, which then settles down by 1970 to what looks like the flat distribution we expected.

But what about that giant 2002 peak? And the decline in new authors to almost zero in the years which precede it? A similar decline is also visible to the right of the big peak. Were all the world’s major scientists destined to be born in 2002?

A careful inspection of the records in the big peak revealed the source of the anomaly: first names. In the early days of Pubmed, authors were identified by their initials and last names. But late in 2001, *SS Skiena* became *Steven S. Skiena*, so it *looked* like a new author emerging from the heavens.

But why the declines to nothingness to the left and right of this peak? Recall that we limited this study to the 100,000 most prolific scientists. A scientific rock star emerging in 1998 would be unlikely to appear in this ranking because their name was doomed to change a few years later, not leaving enough time to accumulate a full career of papers. Similar things happen at the very right of the distribution: newly created scientists in 2010 would never be able to achieve a full career’s work in only a couple of years. Both phenomena are neatly explained by this first name basis.

Cleaning this data to unify name references took us a few iterations to get right. Even after eliminating the 2002 peak, we still saw a substantial dip in prominent scientists starting their careers in the mid 1990s. This was because many people who had a great half career pre-first names and a second great half career post-first names did not rise to the threshold of a great full career

in either single period. Thus we had to match all the names in the full *before* identifying who were the top 100,000 scientists.

Figure 3.3 shows our final distribution of authors, which matches the platonic ideal of what we expected the distribution to be. Don't be too quick to rationalize away how your data looks coming out of the computer. My collaborators were at one point ready to write off the 2002 bump as due to increases in research funding or the creation of new scientific journals. Always be suspicious of whether your data is clean enough to trust.

3.3.2 Data Compatibility

We say that a comparison of two items is “apples to apples” when it is fair comparison, that the items involved are similar enough that they can be meaningfully stood up against each other. In contrast, “apples to oranges” comparisons are ultimately meaningless. For example:

- It makes no sense to compare weights of 123.5 against 78.9, when one is in pounds and the other is in kilograms.
- It makes no sense to directly compare the movie gross of *Gone with the Wind* against that of *Avatar*, because 1939 dollars are 15.43 times more valuable than 2009 dollars.
- It makes no sense to compare the price of gold at noon today in New York and London, because the time zones are five hours off, and the prices affected by intervening events.
- It makes no sense to compare the stock price of Microsoft on February 17, 2003 to that of February 18, 2003, because the intervening 2-for-1 stock split cut the price in half, but reflects no change in real value.

These types of data comparability issues arise whenever data sets are merged. Here I hope to show you how insidious such comparability issues can be, to sensitize you as to why you need to be aware of them. Further, for certain important classes of conversions I point to ways to deal with them.

Take-Home Lesson: Review the meaning of each of the fields in any data set you work with. If you do not understand what's in there down to the units of measurement, there is no sensible way you can use it.

Unit Conversions

Quantifying observations in physical systems requires standard units of measurement. Unfortunately there exist many functionally equivalent but incompatible systems of measurement. My 12-year old daughter and I both weigh about 70, but one of us is in pounds and the other in kilograms.

Disastrous things like rocket explosions happen when measurements are entered into computer systems using the wrong units of measurement. In particular, NASA lost the \$125 million Mars Climate Orbiter space mission on September 23, 1999 due to a metric-to-English conversion issue.

Such problems are best addressed by selecting a single system of measurements and sticking to it. The metric system offers several advantages over the traditional English system. In particular, individual measurements are naturally expressed as single decimal quantities (like 3.28 meters) instead of incomparable pairs of quantities (5 feet, 8 inches). This same issue arises in measuring angles (radians vs. degrees/seconds) and weight (kilograms vs. pounds/oz).

Sticking to the metric system does not by itself solve all comparability issues, since there is nothing to prevent you from mixing heights in meters and centimeters. But it is a good start.

How can you defend yourself against incompatible units when merging data sets? Vigilance has to be your main weapon. Make sure that you know the intended units for each numerical column in your data set, and verify compatibility when merging. Any column which does not have an associated unit or object type should immediately be suspect.

When merging records from diverse sources, it is an excellent practice to create a new “origin” or “source” field to identify where each record came from. This provides at least the hope that unit conversion mistakes can be corrected later, by systematically operating on the records from the problematic source.

A partially-automated procedure to detect such problems can be devised from statistical significance testing, to be discussed in Section 5.3. Suppose we were to plot the frequencies of human heights in a merged data set of English (feet) and metric (meter) measurements. We would see one peak in the distribution around 1.8 and a second around 5.5. The existence of multiple peaks in a distribution should make us suspicious. The p -value resulting from significance testing on the two input populations provides a rigorous measurement of the degree to which our suspicions are validated.

Numerical Representation Conversions

Numerical features are the easiest to incorporate into mathematical models. Indeed, certain machine learning algorithms such as linear regression and support vector machines work only with numerically-coded data. But even turning numbers into numbers can be a subtle problem. Numerical fields might be represented in different ways: as integers (123), as decimals (123.5), or even as fractions (123 1/2). Numbers can even be represented as text, requiring the conversion from “ten million” to 10000000 for numerical processing.

Numerical representation issues can take credit for destroying another rocket ship. An Ariane 5 rocket launched at a cost of \$500 million on June 4, 1996 exploded forty seconds after lift-off, with the cause ultimately ascribed to an unsuccessful conversion of a 64-bit floating point number to a 16-bit integer.

The distinction between integers and floating point (real) numbers is important to maintain. Integers are counting numbers: quantities which are really

discrete should be represented as integers. Physically measured quantities are never precisely quantified, because we live in a continuous world. Thus all measurements should be reported as real numbers. Integer approximations of real numbers are sometimes used in a misbegotten attempt to save space. Don't do this: the quantification effects of rounding or truncation introduces artifacts.

In one particularly clumsy data set we encountered, baby weights were represented as two integer fields (pounds and the remaining ounces). Much better would have been to combine them into a single decimal quantity.

Name Unification

Integrating records from two distinct data sets requires them to share a common key field. Names are frequently used as key fields, but they are often reported inconsistently. Is *José* the same fellow as *Jose*? Such diacritic marks are banned from the official birth records of several U.S. states, in an aggressive attempt to force them to be consistent.

As another case in point, databases show my publications as authored by the Cartesian product of my first (*Steve*, *Steven*, or *S.*), middle (*Sol*, *S.*, or blank), and last (*Skiena*) names, allowing for nine different variations. And things get worse if we include misspellings. I can find myself on Google with a first name of *Stephen* and last names of *Skienna* and *Skeina*.

Unifying records by key is a very ugly problem, which doesn't have a magic bullet. This is exactly why ID numbers were invented, so use them as keys if you possibly can.

The best general technique is unification: doing simple text transformations to reduce each name to a single canonical version. Converting all strings to lower case increases the number of (usually correct) collisions. Eliminating middle names or at least reducing them to an abbreviation creates even more name matches/collisions, as does mapping first names to canonical versions (like turning all *Steves* into *Stevens*).

Any such transformation runs the risk of creating Frankenstein-people, single records assembled from multiple bodies. Applications differ in whether the greater danger lies in merging too aggressively or too timidly. Figure out where your task sits on this spectrum and act accordingly.

An important concern in merging data sets is *character code* unification. Characters in text strings are assigned numerical representations, with the mapping between symbols and number governed by the character code standard. Unfortunately, there are several different character code standards in common usage, meaning that what you scrape from a webpage might not be in the same character code as assumed by the system which will process it.

Historically, the good old 7-bit *ASCII* code standard was expanded to the 8-bit *ISO 8859-1 Latin* alphabet code, which adds characters and punctuation marks from several European languages. *UTF-8* is an encoding of all Unicode characters using variable numbers of 8-bit blocks, which is backwards compatible with ASCII. It is the dominant encoding for web-pages, although other systems remain in use.

Correctly unifying character codes after merging is pretty much impossible. You must have the discipline to pick a single code as a standard, and check the encoding of each input file on preprocessing, converting it to the target before further work.

Time/Date Unification

Data/time stamps are used to infer the relative order of events, and group events by relative simultaneity. Integrating event data from multiple sources requires careful cleaning to ensure meaningful results.

First let us consider issues in measuring time. The clocks from two computers never exactly agree, so precisely aligning logs from different systems requires a mix of work and guesswork. There are also time zone issues when dealing with data from different regions, as well as diversities in local rules governing changes in daylight saving time.

The right answer here is to align all time measurements to *Coordinated Universal Time* (UTC), a modern standard subsuming the traditional *Greenwich Mean Time* (GMT). A related standard is *UNIX time*, which reports an event's precise time in terms of the number of elapsed seconds since 00:00:00 UTC on Thursday, January 1, 1970.

The Gregorian calendar is common throughout the technology world, although many other calendar systems are in use in different countries. Subtle algorithms must be used to convert between calendar systems, as described in [RD01]. A bigger problem for date alignment concerns the proper interpretation of time zones and the international date line.

Time series unification is often complicated by the nature of the business calendar. Financial markets are closed on weekends and holidays, making for questions of interpretation when you are correlating, say, stock prices to local temperature. What is the right moment over the weekend to measure temperature, so as to be consistent with other days of the week? Languages like Python contain extensive libraries to deal with financial time series data to get issues like this correct. Similar issues arise with monthly data, because months (and even years) have different lengths.

Financial Unification

Money makes the world go round, which is why so many data science projects revolve around financial time series. But money can be dirty, so this data requires cleaning.

One issue here is *currency conversion*, representing international prices using a standardized financial unit. Currency exchange rates can vary by a few percent within a given day, so certain applications require time-sensitive conversions. Conversion rates are not truly standardized. Different markets will each have different rates and *spreads*, the gap between buying and selling prices that cover the cost of conversion.

The other important correction is for inflation. The *time value of money* implies that a dollar today is (generally) more valuable than a dollar a year from now, with interest rates providing the right way to discount future dollars. Inflation rates are estimated by tracking price changes over baskets of items, and provide a way to standardize the purchasing power of a dollar over time.

Using unadjusted prices in a model over non-trivial periods of time is just begging for trouble. A group of my students once got very excited by the strong correlation observed between stock prices and oil prices over a thirty-year period, and so tried to use stock prices in a commodity prediction model. But both goods were priced in dollars, without any adjustment as they inflated. The time series of prices of essentially *any* pair of items will correlate strongly over time when you do not correct for inflation.

In fact, the most meaningful way to represent price changes over time is probably not differences but *returns*, which normalize the difference by the initial price:

$$r_i = \frac{p_{i+1} - p_i}{p_i}$$

This is more analogous to a percentage change, with the advantage here that taking the logarithm of this ratio becomes symmetric to gains and losses.

Financial time series contain many other subtleties which require cleaning. Many stocks give scheduled *dividends* to the shareholder on a particular date every year. Say, for example, that Microsoft will pay a \$2.50 dividend on January 16. If you own a share of Microsoft at the start of business that day, you receive this check, so the value of the share then immediately drops by \$2.50 the moment after the dividend is issued. This price decline reflects no real loss to the shareholder, but properly cleaned data needs to factor the dividend into the price of the stock. It is easy to imagine a model trained on uncorrected price data learning to sell stocks just prior to its issuing dividends, and feeling unjustly proud of itself for doing so.

3.3.3 Dealing with Missing Values

Not all data sets are complete. An important aspect of data cleaning is identifying fields for which data isn't there, and then properly compensating for them:

- What is the year of death of a living person?
- What should you do with a survey question left blank, or filled with an obviously outlandish value?
- What is the relative frequency of events too rare to see in a limited-size sample?

Numerical data sets expect a value for every element in a matrix. Setting missing values to zero is tempting, but generally wrong, because there is always some ambiguity as to whether these values should be interpreted as data or not.

Is someone's salary zero because he is unemployed, or did he just not answer the question?

The danger with using nonsense values as not-data symbols is that they can get misinterpreted as data when it comes time to build models. A linear regression model trained to predict salaries from age, education, and gender will have trouble with people who refused to answer the question.

Using a value like -1 as a no-data symbol has exactly the same deficiencies as zero. Indeed, be like the mathematician who is afraid of negative numbers: stop at nothing to avoid them.

Take-Home Lesson: Separately maintain both the raw data and its cleaned version. The raw data is the ground truth, and must be preserved intact for future analysis. The cleaned data may be improved using imputation to fill in missing values. But keep raw data distinct from cleaned, so we can investigate different approaches to guessing.

So how should we deal with missing values? The simplest approach is to drop all records containing missing values. This works just fine when it leaves enough training data, provided the missing values are absent for non-systematic reasons. If the people refusing to state their salary were generally those above the mean, dropping these records will lead to biased results.

But typically we want to make use of records with missing fields. It can be better to estimate or *impute* missing values, instead of leaving them blank. We need general methods for filling in missing values. Candidates include:

- *Heuristic-based imputation:* Given sufficient knowledge of the underlying domain, we should be able to make a reasonable guess for the value of certain fields. If I need to fill in a value for the year you will die, guessing *birth year+80* will prove about right on average, and a lot faster than waiting for the final answer.
- *Mean value imputation:* Using the mean value of a variable as a proxy for missing values is generally sensible. First, adding more values with the mean leaves the mean unchanged, so we do not bias our statistics by such imputation. Second, fields with mean values add a vanilla flavor to most models, so they have a muted impact on any forecast made using the data.

But the mean might not be appropriate if there is a systematic reason for missing data. Suppose we used the mean death-year in Wikipedia to impute the missing value for all living people. This would prove disastrous, with many people recorded as dying before they were actually born.

- *Random value imputation:* Another approach is to select a random value from the column to replace the missing value. This would seem to set us up for potentially lousy guesses, but that is actually the point. Repeatedly selecting random values permits statistical evaluation of the impact of imputation. If we run the model ten times with ten different imputed

values and get widely varying results, then we probably shouldn't have much confidence in the model. This accuracy check is particularly valuable when there is a substantial fraction of values missing from the data set.

- *Imputation by nearest neighbor:* What if we identify the complete record which matches most closely on all fields present, and use this nearest neighbor to infer the values of what is missing? Such predictions should be more accurate than the mean, when there are systematic reasons to explain variance among records.

This approach requires a distance function to identify the most similar records. *Nearest neighbor* methods are an important technique in data science, and will be presented in greater detail in Section 10.2.

- *Imputation by interpolation:* More generally, we can use a method like linear regression (see Section 9.1) to predict the values of the target column, given the other fields in the record. Such models can be trained over full records and then applied to those with missing values.

Using linear regression to predict missing values works best when there is only one field missing per record. The potential danger here is creating significant outliers through lousy predictions. Regression models can easily turn an incomplete record into an outlier, by filling the missing fields in with unusually high or low values. This would lead downstream analysis to focus more attention on the records with missing values, exactly the opposite of what we want to do.

Such concerns emphasize the importance of outlier detection, the final step in the cleaning process that will be considered here.

3.3.4 Outlier Detection

Mistakes in data collection can easily produce outliers that can interfere with proper analysis. An interesting example concerns the largest dinosaur vertebra ever discovered. Measured at 1500 millimeters, it implies an individual that was 188 feet long. This is amazing, particularly because the *second* largest specimen ever discovered comes in at only 122 feet.

The most likely explanation here (see [Gol16]) is that this giant fossil never actually existed: it has been missing from the American Museum of Natural History for over a hundred years. Perhaps the original measurement was taken on a conventionally-sized bone and the center two digits accidentally transposed, reducing the vertebra down to 1050 millimeters.

Outlier elements are often created by data entry mistakes, as apparently was the case here. They can also result from errors in scraping, say an irregularity in formatting causing a footnote number to be interpreted as a numerical value. Just because something is written down doesn't make it correct. As with the dinosaur example, a single outlier element can lead to major misinterpretations.

General sanity checking requires looking at the largest and smallest values in each variable/column to see whether they are too far out of line. This can best be done by plotting the frequency histogram and looking at the location of the extreme elements. Visual inspection can also confirm that the distribution looks the way it should, typically bell-shaped.

In normally distributed data, the probability that a value is k standard deviations from the mean decreases exponentially with k . This explains why there are no 10-foot basketball players, and provides a sound threshold to identify outliers. Power law distributions are less easy to detect outliers in: there really *is* a Bill Gates worth over 10,000 times as much as the average individual.

It is too simple to just delete the rows containing outlier fields and move on. Outliers often point to more systematic problems that one must deal with. Consider a data set of historical figures by lifespan. It is easy to finger the biblical Methuselah (at 969 years) as an outlier, and remove him.

But it is better to figure out whether he is indicative of other figures that we should consider removing. Observe that Methuselah had no firmly established birth and death dates. Perhaps the published ages of anybody without dates should be considered suspicious enough to prune. By contrast, the person with the shortest lifespan in Wikipedia (John I, King of France) lived only five days. But his birth (November 15) and death (November 20) dates in 1316 convinces me that his lifespan was accurate.

3.4 War Story: Beating the Market

Every time we met, my graduate student Wenbin told me we were making money. But he sounded less and less confident every time I asked.

Our Lydia sentiment analysis system took in massive text feeds of news and social media, reducing them to daily time series of frequency and sentiment for the millions of different people, places, and organizations mentioned within. When somebody wins a sports championship, many articles get written describing how great an athlete they are. But when this player then gets busted on drug charges, the tone of the articles about them immediately changes. By keeping count of the relative frequency of association with positive words (“victorious”) vs. negative words (“arrested”) in the text stream, we can construct sentiment signals for any news-worthy entity.

Wenbin studied how sentiment signals could be used to predict future events like the gross for a given movie, in response to the quality of published reviews or buzz. But he particularly wanted to use this data to play the stock market. Stocks move up and down according to news. A missed earnings report is bad news for a company, so the price goes down. Food and Drug Administration (FDA) approval of a new drug is *great* news for the company which owns it, so the price goes up. If Wenbin could use our sentiment signal to predict future stock prices, well, let’s just say I wouldn’t have to pay him as a research assistant anymore.

So he simulated a strategy of buying the stocks that showed the highest

sentiment in that day’s news, and then shorting those with the lowest sentiment. He got great results. “See,” he said. “We are making money.”

The numbers looked great, but I had one quibble. Using today’s news results to predict current price movements wasn’t really fair, because the event described in the article may have already moved the price before we had any chance to read about it. Stock prices should react very quickly to important news.

So Wenbin simulated the strategy of buying stocks based on sentiment from the previous day’s news, to create a gap between the observed news and price changes. The return rate went down substantially, but was still positive. “See,” he said. “We are still making money.”

But I remained a little uncomfortable with this. Many economists believe that the financial markets are *efficient*, meaning that all public news is instantly reflected in changing prices. Prices certainly changed in response to news, but you would not be able to get in fast enough to exploit the information. We had to remain skeptical enough to make sure there were no data/timing problems that could explain our results.

So I pressed Wenbin about exactly how he had performed his simulation. His strategy bought and sold at the closing price every day. But that left sixteen hours until the next day’s open, plenty of time for the world to react to events that happened while I slept. He switched his simulated purchase to the opening price. Again, the return rate went down substantially, but was still positive. “See,” he said. “We are still making some money.”

But might there still be other artifacts in how we timed our data, giving us essentially tomorrow’s newspaper today? In good faith, we chased down all other possibilities we could think of, such as whether the published article dates reflected when they appeared instead of when they were written. After doing our best to be skeptical, his strategies still seemed to show positive returns from news sentiment.

Our paper on this analysis [ZS10] has been well received, and Wenbin has gone on to be a successful quant, using sentiment among other signals to trade in the financial markets. But I remain slightly queasy about this result. Cleaning our data to precisely time-stamp each news article was very difficult to do correctly. Our system was originally designed to produce daily time series in a batch mode, so it is hard to be sure that we did everything right in the millions of articles downloaded over several years to now perform finer-scale analysis.

The take-home lesson is that cleanliness is important when there is money on the line. Further, it is better to design a clean environment at the beginning of analysis instead of furiously washing up at the end.

3.5 Crowdsourcing

No single person has all the answers. Not even me. Much of what passes for wisdom is how we aggregate expertise, assembling opinions from the knowledge and experience of others.



Figure 3.4: Guess how many pennies I have in this jar? (left) The correct answer was determined using precise scientific methods (right).

Crowdsourcing harnesses the insights and labor from large numbers of people towards a common goal. It exploits the *wisdom of crowds*, that the collective knowledge of a group of people might well be greater than that of the smartest individual among them.

This notion began with an ox. Francis Galton, a founder of statistical science and a relative of Charles Darwin, attended a local livestock fair in 1906. As part of the festivities, villagers were invited to guess the weight of this particular ox, with the person whose guess proved closest to the mark earning a prize. Almost 800 participants took a whack at it. No one picked the actual weight of 1,178 pounds, yet Galton observed that the average guess was amazingly close: 1,179 pounds! Galton's experiment suggests that for certain tasks one can get better results by involving a diverse collection of people, instead of just asking the experts.

Crowdsourcing serves as an important source of data in building models, especially for tasks associated with human perception. Humans remain the state-of-the-art system in natural language processing and computer vision, achieving the highest level of performance. The best way to gather training data often requires asking people to score a particular text or image. Doing this on a large enough scale to build substantial training data typically requires a large number of annotators, indeed a crowd.

Social media and other new technologies have made it easier to collect and aggregate opinions on a massive scale. But how can we separate the wisdom of crowds from the cries of the rabble?

3.5.1 The Penny Demo

Let's start by performing a little wisdom of crowds experiment of our own. Figure 3.4 contains photos of a jar of pennies I accumulated in my office over many years. How many pennies do I have in this jar? Make your own guess now, because I am going to tell you the answer on the next page.

To get the right answer, I had my biologist-collaborator Justin Garden weigh the pennies on a precision laboratory scale. Dividing by the weight of a single penny gives the count. Justin can be seen diligently performing his task in Figure 3.4 (right).

So I ask again: how many pennies do you think I have in this jar? I performed this experiment on students in my data science class. How will your answer compare to theirs?

I first asked eleven of my students to write their opinions on cards and quietly pass them up to me at the front of the room. Thus these guesses were completely independent of each other. The results, sorted for convenience, were:

537, 556, 600, 636, 1200, 1250, 2350, 3000, 5000, 11,000, 15,000.

I then wrote then wrote these numbers on the board, and computed some statistics. The median of these guesses was 1250, with a mean of 3739. In fact, there were exactly 1879 pennies in the jar. The median score among my students was closer to the right amount than any single guess.

But before revealing the actual total, I then asked another dozen students to guess. The only difference was that this cohort had seen the guesses from the first set of students written on the board. Their choices were:

750, 750, 1000, 1000, 1250, 1400, 1770, 1800, 3500, 4000, 5000.

Exposing the cohort to other people's guesses strongly conditioned the distribution by eliminating all outliers: the minimum among the second group was greater than four of the previous guesses, and the maximum less than or equal to three of the previous round. Within this cohort, the median was 1325 and the mean 1935. Both happen to be somewhat closer to the actual answer, but it is clear that group-think had settled in to make it happen.

Anchoring is the well-known cognitive bias that people's judgments get irrationally fixated on the first number they hear. Car dealers exploit this all the time, initially giving an inflated cost for the vehicle so that subsequent prices sound like a bargain.

I then did one final test before revealing the answer. I allowed my students to bid on the jar, meaning that they had to be confident enough to risk money on the result. This yielded exactly two bids from brave students, at 1500 and 2000 pennies respectively. I pocketed \$1.21 from the sucker with the high bid, but both proved quite close. This is not a surprise: people willing to bet their own money on an event are, by definition, confident in their selection.

3.5.2 When is the Crowd Wise?

According to James Surowiecki in his book *The Wisdom of Crowds* [Sur05], crowds are wise when four conditions are satisfied:

- *When the opinions are independent:* Our experiment highlighted how easy it is for a group to lapse into group-think. People naturally get influenced by others. If you want someone's true opinion, you must ask them in isolation.
- *When crowds are people with diverse knowledge and methods:* Crowds only add information when there is disagreement. A committee composed of perfectly-correlated experts contributes nothing more than you could learn from any one of them. In the penny-guessing problem, some people estimated the volume of the container, while others gauged the sag of my arm as I lifted the heavy mass. Alternate approaches might have estimated how many pennies I could have accumulated in twenty years of occasionally emptying my pockets, or recalled their own hoarding experiences.
- *When the problem is in a domain that does not need specialized knowledge:* I trust the consensus of the crowd in certain important decisions, like which type of car to buy or who should serve as the president of my country (gulp). But when it comes to deciding whether my tumor sample is cancerous or benign, I will trust the word of one doctor over a cast of 1,000 names drawn at random from the phone book.

Why? Because the question at hand benefits greatly from specialized knowledge and experience. There is a genuine reason why the doctor *should* know more than all the others. For simpler perceptual tasks the mob rules, but one must be careful not to ask the crowd something they have no way of knowing.

- *Opinions can be fairly aggregated:* The least useful part of any mass survey form is the open response field "Tell us what you think!". The problem here is that there is no way to combine these opinions to form a consensus, because different people have different issues and concerns. Perhaps these texts could be put into buckets by similarity, but this is hard to do effectively.

The most common use of such free-form responses are anecdotal. People cherry-pick the most positive-sounding ones, then put them on a slide to impress the boss.

Take-Home Lesson: Be an incomparable element on the partial order of life. Diverse, independent thinking contributes the most wisdom to the crowd.

3.5.3 Mechanisms for Aggregation

Collecting wisdom from a set of responses requires using the right aggregation mechanism. For estimating numerical quantities, standard techniques like plotting the frequency distribution and computing summary statistics are appropriate. Both the mean and median implicitly assume that the errors are

symmetrically distributed. A quick look at the shape of the distribution can generally confirm or reject that hypothesis.

The median is, generally speaking, a more appropriate choice than the mean in such aggregation problems. It reduces the influence of outliers, which is a particular problem in the case of mass experiments where a certain fraction of your participants are likely to be bozos. On our penny guessing data, the mean produced a ghastly over-estimate of 3739, which reduced to 2843 after removing the largest and smallest guess, and then down to 2005 once trimming the two outliers on each end (recall the correct answer was 1879).

Removing outliers is a very good strategy, but we may have other grounds to judge the reliability of our subjects, such as their performance on other tests where we do know the answer. Taking a *weighted average*, where we give more weight to the scores deemed more reliable, provides a way to take such confidence measures into account.

For classification problems, voting is the basic aggregation mechanism. The *Condorcet jury theorem* justifies our faith in democracy. It states that if the probability of each voter being correct on a given issue is $p > 0.5$, the probability that a majority of the voters are correct ($P(n)$) is greater than p . In fact, it is exactly:

$$P(n) = \sum_{i=(n+1)/2}^n \binom{n}{i} p^i (1-p)^{n-i}$$

Large voter counts give statistical validity even to highly contested elections. Suppose $p = 0.51$, meaning the forces of right are a bare majority. A jury of 101 members would reach the correct decision 57% of the time, while $P(1001) = 0.73$ and $P(10001) = 0.9999$. The probability of a correct decision approaches 1 as $n \rightarrow \infty$.

There are natural limitations to the power of electoral systems, however. *Arrow's impossibility theorem* states that no electoral system for summing permutations of preferences as votes satisfies four natural conditions for the fairness of an election. This will be discussed in Section 4.6, in the context of scores and rankings.

3.5.4 Crowdsourcing Services

Crowdsourcing services like Amazon Turk and CrowdFlower provide the opportunity for you to hire large numbers of people to do small amounts of piecework. They help you to wrangle people, in order to create data for you to wrangle.

These crowdsourcing services maintain a large stable of freelance workers, serving as the middleman between them and potential employers. These workers, generally called *Turkers*, are provided with lists of available jobs and what they will pay, as shown in Figure 3.5. Employers generally have some ability to control the location and credentials of who they hire, and the power to reject a worker's efforts without pay, if they deem it inadequate. But statistics on employers' acceptance rates are published, and good workers are unlikely to labor for bad actors.

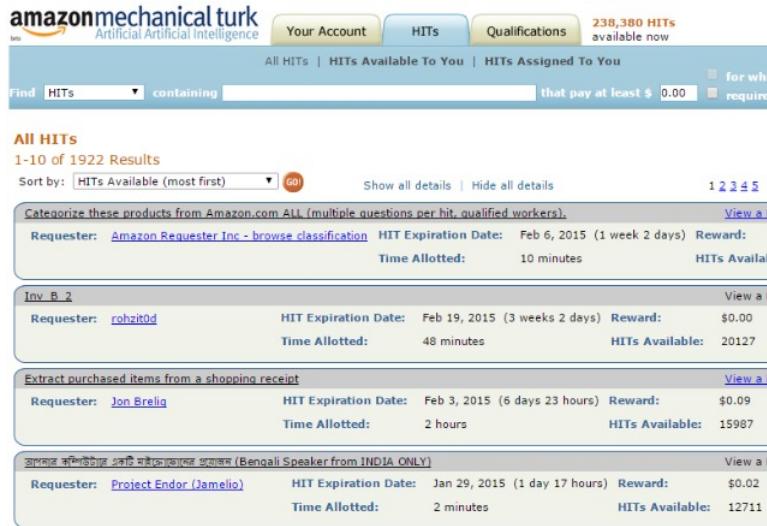


Figure 3.5: Representative tasks on Mechanical Turk.

The tasks assigned to Turkers generally involve simple cognitive efforts that cannot currently be performed well by computers. Good applications of Turkers include:

- *Measuring aspects of human perception:* Crowdsourcing systems provide efficient ways to gather representative opinions on simple tasks. One nice application was establishing linkages between colors in red-green-blue space, and the names by which people typically identify them in a language. This is important to know when writing descriptions of products and images.

So where is the boundary in color space between “blue” and “light blue,” or “robin’s egg blue” and “teal”? The right names are a function of culture and convention, not physics. To find out, you must ask people, and crowdsourcing permits you to easily query hundreds or thousands of different people.

- *Obtaining training data for machine learning classifiers:* Our primary interest in crowdsourcing will be to produce human annotations that serve as training data. Many machine learning problems seek to do a particular task “as well as people do.” Doing so requires a large number of training instances to establish what people did, when given the chance.

For example, suppose we sought to build a sentiment analysis system capable of reading a written review and deciding whether its opinion of a product is favorable or unfavorable. We will need a large number of reviews labeled by annotators to serve as testing/training data. Further, we need the same reviews labeled repeatedly by different annotators, so as to

identify any inter-annotator disagreements concerning the exact meaning of a text.

- *Obtaining evaluation data for computer systems:* A/B testing is a standard method for optimizing user interfaces: show half of the judges version *A* of a given system and the other half version *B*. Then test which group did better according to some metric. Turkers can provide feedback on how interesting a given app is, or how well a new classifier is performing.

One of my grad students (Yanqing Chen) used CrowdFlower to evaluate a system he built to identify the most relevant Wikipedia category for a particular entity. Which category better describes Barack Obama: *Presidents of the United States* or *African-American Authors*? For \$200, he got people to answer a total of 10,000 such multiple-choice questions, enough for him to properly evaluate his system.

- *Putting humans into the machine:* There still exist many cognitive tasks that people do much better than machines. A cleverly-designed interface can supply user queries to people sitting inside the computer, waiting to serve those in need.

Suppose you wanted to build an app to help the visually impaired, enabling the user to snap a picture and ask someone for help. Maybe they are in their kitchen, and need someone to read the label on a can to them. This app could call a Turker as a subroutine, to do such a task as it is needed.

Of course, these image-annotation pairs should be retained for future analysis. They could serve as training data for a machine learning program to take the people out of the loop, as much as possible.

- *Independent creative efforts:* Crowdsourcing can be used to commission large numbers of creative works on demand. You can order blog posts or articles on demand, or written product reviews both good and bad. Anything that you might imagine can be created, if you just specify what you want.

Here are two silly examples that I somehow find inspiring:

- The Sheep Market (<http://www.thesheepmarket.com>) commissioned 10,000 drawings of sheep for pennies each. As a conceptual art piece, it tries to sell them to the highest bidder. What creative endeavors can you think of that people will do for you at \$0.25 a pop?
- Emoji Dick (<http://www.emojidick.com>) was a crowdsourced effort to translate the great American novel *Moby Dick* completely into emoji images. Its creators partitioned the book into roughly 10,000 parts, and farmed out each part to be translated by three separate Turkers. Other Turkers were hired to select the best one of these to be incorporated into the final book. Over 800 Turkers were involved, with the total cost of \$3,676 raised by the crowd-funding site Kickstarter.

- *Economic/psychological experiments:* Crowdsourcing has proven a boon to social scientists conducting experiments in behavioral economics and psychology. Instead of bribing local undergraduates to participate in their studies, these investigators can now expand their subject pool to the entire world. They get the power to harness larger populations, perform independent replications in different countries, and thus test whether there are cultural biases of their hypotheses.

There are many exciting tasks that can be profitably completed using crowdsourcing. However, you are doomed to disappointment if you employ Turkers for the wrong task, in the wrong way. Bad uses of crowdsourcing include:

- *Any task that requires advanced training:* Although every person possesses unique skills and expertise, crowdsourcing workers come with no specific training. They are designed to be treated as interchangeable parts. You do not establish a personal relationship with these workers, and any sensible gig will be too short to allow for more than a few minutes training.

Tasks requiring specific technical skills are not reasonably crowdsourced. However, they might be reasonably subcontracted, in traditional longer-term arrangements.

- *Any task you cannot specify clearly:* You have no mechanism for back-and-forth communication with Turkers. Generally speaking, they have no way to ask you questions. Thus the system works only if you can specify your tasks clearly, concisely, and unambiguously.

This is much harder than it looks. Realize that you are trying to program people instead of computers, with all the attendant bugs associated with “do as I say” trumping “do what I mean.” Test your specifications out on local people before opening up your job to the masses, and then do a small test run on your crowdsourcing platform to evaluate how it goes before cutting loose with the bulk of your budget. You may be in for some cultural surprises. Things that seem obvious to you might mean something quite different to a worker halfway around the world.

- *Any task where you cannot verify whether they are doing a good job:* Turkers have a single motivation for taking on your piecework: they are trying to convert their time into money as efficiently as possible. They are looking out for jobs offering the best buck for their bang, and the smartest ones will seek to complete your task as quickly and thoughtlessly as possible.

Crowdsourcing platforms permit employers to withhold payment if the contracted work is unacceptable. Taking advantage of this requires some efficient way to check the quality of the product. Perhaps you should ask them to complete certain tasks where you already know the correct answer. Perhaps you can compare their responses to that of other independent workers, and throw out their work if it disagrees too often from the consensus.

It is very important to employ some quality control mechanism. Some fraction of the available workers on any platform are bots, looking for multiple-choice tasks to attack through randomness. Others may be people with language skills wholly inadequate for the given task. You need to check and reject to avoid being a sucker.

However, you cannot fairly complain about results from poorly specified tasks. Rejecting too high a fraction of work will lower your reputation, with workers and the platform. It is particularly bad karma to refuse to pay people but use their work product anyway.

- *Any illegal task, or one too inhuman to subject people to:* You are not allowed to ask a Turker to do something illegal or unethical. The classic example is hiring someone to write bad reviews of your competitor's products. Hiring a hit man makes you just as guilty of murder as the guy who fired the shots. Be aware that there are electronic trails that can be followed from the public placement of your ad directly back to you.

People at educational and research institutions are held to a higher standard than the law, through their *institutional review board* or IRB. The IRB is a committee of researchers and administrative officials who must approve any research on human subjects before it is undertaken. Benign crowdsourcing applications such as the ones we have discussed are routinely approved, after the researchers have undergone a short online training course to make sure they understand the rules.

Always realize that there is a person at the other end of the machine. Don't assign them tasks that are offensive, degrading, privacy-violating, or too stressful. You will probably get better results out of your workers if you treat them like human beings.

Getting people to do your bidding requires proper incentives, not just clear instructions. In life, you generally get what you pay for. Be aware of the currently prevailing minimum hourly wage in your country, and price your tasks accordingly. This is not a legal requirement, but it is generally good business.

The sinister glow that comes from hiring workers at \$0.50 per hour wears off quickly once you see the low quality of workers that your tasks attract. You can easily eat up all your savings by the need to rigorously correct their work product, perhaps by paying multiple workers do it repeatedly. Higher paying tasks find workers much more quickly, so be prepared to wait if you do not pay the prevailing rate. Bots and their functional equivalents are happier to accept slave wages than the workers you really want to hire.

3.5.5 Gamification

There is an alternative to paying people to annotate or transcribe your data. Instead, make things so much fun that people will work for you for free!

Games with a purpose (GWAP) are systems which disguise data collection as a game people want to play, or a task people themselves want done. With

the right combination of game, motive, and imagination, amazing things can be done. Successful examples include:

- *CAPTCHAs for optical character recognition (OCR):* CAPTCHAs are those distorted text images you frequently encounter when creating an account on the web. They demand that you type in the contents of text strings shown in the image to prove that you are a human, thus enabling them to deny access to bots and other programmed systems.

ReCAPTCHAs were invented to get useful data from the over 100 million CAPTCHAs displayed each day. Two text strings are displayed in each, one of which the system checks in order to grant entry. The other represents a hard case for an OCR system that is digitizing old books and newspapers. The answers are mapped back to improve the digitization of archival documents, transcribing over 40 million words per day.

- *Psychological/IQ testing in games/apps:* Psychologists have established five basic personality traits as important and reproducible aspects of personality. Academic psychologists use multiple-choice personality tests to measure where individuals sit along personality scales for each of the big five traits: openness, conscientiousness, extroversion, agreeableness, and neuroticism.

By turning these surveys into game apps (“What are *your* personality traits?”) psychologists have gathered personality measurements on over 75,000 different people, along with other data on preferences and behavior. This has created an enormous data set to study many interesting issues in the psychology of personality.

- *The FoldIt game for predicting protein structures:* Predicting the structures formed by protein molecules is one of the great computational challenges in science. Despite many years of work, what makes a protein fold into a particular shape is still not well understood.

FoldIt (<https://fold.it>) is a game challenging non-biologists to design protein molecules that fold into a particular shape. Players are scored as to how closely their design approaches the given target, with the highest scoring players ranked on a leader board. Several scientific papers have been published on the strength of the winning designs.

The key to success here is making a game that is playable enough to become popular. This is much harder than it may appear. There are millions of free apps in the app store, mostly games. Very few are ever tried by more than a few hundred people, which is nowhere near enough to be interesting from a data collection standpoint. Adding the extra constraint that the game generate interesting scientific data while being playable makes this task even harder.

Motivational techniques should be used to improve playability. Keeping score is an important part of any game, and the game should be designed so that performance increases rapidly at first, in order to hook the player. Progress bars

provide encouragement to reach the next level. Awarding badges and providing leader boards seen by others encourages greater efforts. Napoleon instituted a wide array of ribbons and decorations for his soldiers, observing that “it is amazing what men will do for a strip of cloth.”

The primary design principle of games such as FoldIt is to abstract the domain technicality away, into the scoring function. The game is configured so players need not really understand issues of molecular dynamics, just that certain changes make the scores go up while others make them go down. The player will build their own intuition about the domain as they play, resulting in designs which may never occur to experts skilled in the art.

3.6 Chapter Notes

The Charles Babbage quote from the start of this chapter is from his book *Passages from the Life of a Philosopher* [Bab11]. I recommend Padua’s graphic novel [Pad15] for an amusing but meaningful (albeit fictitious) introduction to his work and relationship with Ada Lovelace.

Many books deal with hands-on practical matters of data wrangling in particular programming languages. Particularly useful are the O’Reilly books for data science in Python, including [Gru15, McK12].

The story of our jai-alai betting system, including the role of website scraping, is reported in my book *Calculated Bets* [Ski01]. It is a quick and fun overview of how to build simulation models for prediction, and will be the subject of the war story of Section 7.8.

The failure of space missions due to numerical computing errors has been well chronicled in popular media. See Gleick [Gle96] and Stephenson et al. [SMB⁺99] for discussions of the Ariane 5 and Mars Climate Orbiter space missions, respectively.

The clever idea of using accelerometers in cell phones to detect earthquakes comes from Faulkner et al. [FCH⁺14]. Representative studies of large sets of Flickr images includes Kisilevich et al. [KKK⁺10].

Kittur [KCS08] reports on experiences with crowdsourcing user studies on Amazon Turk. Our use of CrowdFlower to identify appropriate descriptions of historical figures was presented in [CPS15]. Methods for gamification in instruction are discussed in [DDKN11, Kap12]. Recaptchas are introduced in Von Ahn, et al. [VAMM⁺08]. The large-scale collection of psychological trait data via mobile apps is due to Kosinski, et al. [KSG13].

3.7 Exercises

Data Munging

- 3-1. /3] Spend two hours getting familiar with one of the following programming languages: Python, R, MatLab, Wolfram Alpha/Language. Then write a brief paper with your impressions on its characteristics:

- Expressibility.
 - Runtime speed.
 - Breadth of library functions.
 - Programming environment.
 - Suitability for algorithmically-intensive tasks.
 - Suitability for general data munging tasks.
- 3-2. [5] Pick two of the primary data science programming languages, and write programs to solve the following tasks in both of them. Which language did you find most suitable for each task?
- (a) Hello World!
 - (b) Read numbers from a file, and print them out in sorted order.
 - (c) Read a text file, and count the total number of words.
 - (d) Read a text file, and count the total number of *distinct* words.
 - (e) Read a file of numbers, and plot a frequency histogram of them.
 - (f) Download a page from the web, and scrape it.
- 3-3. [3] Play around for a little while with Python, R, and Matlab. Which do you like best? What are the strengths and weaknesses of each?
- 3-4. [5] Construct a data set of n human heights, with $p\%$ of them recording in English (feet) and the rest with metric (meter) measurements. Use statistical tests to test whether this distribution is distinguishable from one properly recorded in meters. What is the boundary as a function of n and p where it becomes clear there is a problem?

Data Sources

- 3-5. [3] Find a table of storage prices over time. Analyze this data, and make a projection about the cost/volume of data storage five years from now. What will disk prices be in 25 or 50 years?
- 3-6. [5] For one or more of the following *The Quant Shop* challenges, find relevant data sources and assess their quality:

- *Miss Universe*.
- *Movie gross*.
- *Baby weight*.
- *Art auction price*.
- *Snow on Christmas*.
- *Super Bowl/college champion*.
- *Ghoul pool?*
- *Future gold/oil price?*

Data Cleaning

- 3-7. [3] Find out what was weird about September 1752. What special steps might the data scientists of the day have had to take to normalize annual statistics?
- 3-8. [3] What types of outliers might you expect to occur in the following data sets:
- Student grades.
 - Salary data.
 - Lifespans in Wikipedia.
- 3-9. [3] A health sensor produces a stream of twenty different values, including blood pressure, heart rate, and body temperature. Describe two or more techniques you could use to check whether the stream of data coming from the sensor is valid.

Implementation Projects

- 3-10. [5] Implement a function that extracts the set of hashtags from a data frame of tweets. Hashtags begin with the “#” character and contain any combination of upper and lowercase characters and digits. Assume the hashtag ends where there is a space or a punctuation mark, like a comma, semicolon, or period.
- 3-11. [5] The laws governing voter registration records differ from state to state in the United States. Identify one or more states with very lax rules, and see what you must do to get your hands on the data. Hint: Florida.

Crowdsourcing

- 3-12. [5] Describe how crowdsourced workers might have been employed to help gather data for *The Quant Shop* challenges:
- *Miss Universe*.
 - *Movie gross*.
 - *Baby weight*.
 - *Art auction price*.
 - *Snow on Christmas*.
 - *Super Bowl/college champion*.
 - *Ghoul pool*.
 - *Future gold/oil price?*

- 3-13. [3] Suppose you are paying Turkers to read texts and annotate them based on the underlying sentiment (positive or negative) that each passage conveys. This is an opinion task, but how can we algorithmically judge whether the Turker was answering in a random or arbitrary manner instead of doing their job seriously?

Interview Questions

- 3-14. [5] Suppose you built a system to predict stock prices. How would you evaluate it?
- 3-15. [5] In general, how would you screen for outliers, and what should you do if you find one?
- 3-16. [3] Why does data cleaning play a vital role in analysis?

- 3-17. [5] During analysis, how do you treat missing values?
- 3-18. [5] Explain selection bias. Why is it important? How can data management procedures like handling missing data make it worse?
- 3-19. [3] How do you efficiently scrape web data?

Kaggle Challenges

- 3-20. Partially sunny, with a chance of hashtags.

<https://www.kaggle.com/c/crowdflower-weather-twitter>

- 3-21. Predict end of day stock returns, without being deceived by noise.

<https://www.kaggle.com/c/the-winton-stock-market-challenge>

- 3-22. Data cleaning and the analysis of historical climate change.

<https://www.kaggle.com/berkeleyearth/climate-change-earth-surface-temperature-data>

Chapter 4

Scores and Rankings

Money is a scoreboard where you can rank how you're doing against other people.

— Mark Cuban

Scoring functions are measures that reduce multi-dimensional records to a single value, highlighting some particular property of the data. A familiar example of scoring functions are those used to assign student grades in courses such as mine. Students can then be ranked (sorted) according to these numerical scores, and later assigned letter grades based on this order.

Grades are typically computed by functions over numerical features that reflect student performance, such as the points awarded on each homework and exam. Each student receives a single combined score, often scaled between 0 and 100. These scores typically come from a linear combination of the input variables, perhaps giving 8% weight to each of five homework assignments, and 20% weight to each of three exams.

There are several things to observe about such grading rubrics, which we will use as a model for more general scoring and ranking functions:

- *Degree of arbitrariness:* Every teacher/professor uses a different trade-off between homework scores and exams when judging their students. Some weigh the final exam more than all the other variables. Some normalize each value to 100 before averaging, while others convert each score to a Z-score. They all differ in philosophy, yet every teacher/professor is certain that their grading system is the best way to do things.
- *Lack of validation data:* There is no gold standard informing instructors of the “right” grade that their students *should* have received in the course. Students often complain that I should give them a better grade, but self-interest seems to lurk behind these requests more than objectivity. Indeed, I rarely hear students recommend that I lower their grade.

Without objective feedback or standards to compare against, there is no rigorous way for me to evaluate my grading system and improve it.

- *General Robustness:* And yet, despite using widely-disparate and totally unvalidated approaches, different grading systems generally produce similar results. Every school has a cohort of straight-A students who monopolize a sizable chunk of the top grades in each course. This couldn't happen if all these different grading systems were arbitrarily ordering student performance. C students generally muddle along in the middle-to-lower tiers of the bulk of their classes, instead of alternating As and Fs on the way to their final average. All grading systems are different, yet almost all are defensible.

In this chapter, we will use scoring and ranking functions as our first foray into data analysis. Not everybody loves them as much as I do. Scoring functions often seem arbitrary and ad hoc, and in the wrong hands can produce impressive-looking numbers which are essentially meaningless. Because their effectiveness generally cannot be validated, these techniques are not as scientifically sound as the statistical and machine learning methods we will present in subsequent chapters.

But I think it is important to appreciate scoring functions for what they are: useful, heuristic ways to tease understanding from large data sets. A scoring function is sometimes called a *statistic*, which lends it greater dignity and respect. We will introduce several methods for getting meaningful scores from data.

4.1 The Body Mass Index (BMI)

Everybody loves to eat, and our modern world of plenty provides numerous opportunities for doing so. The result is that a sizable percentage of the population are above their optimal body weight. But how can you tell whether you are one of them?

The *body mass index* (BMI) is a score or statistic designed to capture whether your weight is under control. It is defined as

$$BMI = \frac{mass}{height^2}$$

where mass is measured in kilograms and height in meters.

As I write this, I am 68 inches tall (1.727 meters) and feeling slightly pudgy at 150 lbs (68.0 kg). Thus my BMI is $68.0/(1.727^2) = 22.8$. This isn't so terrible, however, because commonly accepted BMI ranges in the United States define:

- *Underweight:* below 18.5.
- *Normal weight:* from 18.5 to 25.
- *Overweight:* from 25 to 30.

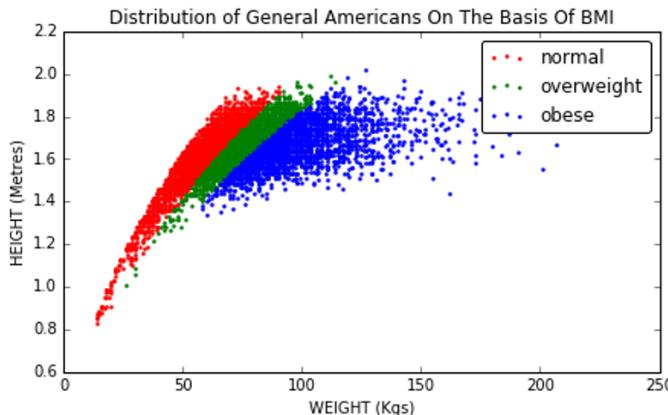


Figure 4.1: Height–weight scatter plot, for 1000 representative Americans. Colors illustrate class labels in the BMI distribution.

- *Obese*: over 30.

Thus I am considered to be in normal range, with another dozen pounds to gain before I officially become overweight. Figure 4.1 plots where a representative group of Americans sit in height–weight space according to this scale. Each point in this scatter plot is a person, colored according to their weight classification by BMI. Regions of seemingly solid color are so dense with people that the dots overlap. Outlier points to the right correspond to the heaviest individuals.

The BMI is an example of a very successful statistic/scoring function. It is widely used and generally accepted, although some in the public health field quibble that better statistics are available.

The logic for the BMI is almost sound. The square of height should be proportional to area. But mass should grow proportional to the *volume*, not area, so why is it not *mass/height³*? Historically, BMI was designed to correlate with the percentage of body fat in an individual, which is a much harder measurement to make than height and weight. Experiments with several simple scoring functions, including m/l and m/l^3 revealed that BMI works best.

It is very interesting to look at BMI distributions for extreme populations. Consider professional athletes in American football (NFL) and basketball (NBA):

- Basketball players are notoriously tall individuals. They also have to run up and down the court all day, promoting superior fitness.
- American football players are notoriously heavy individuals. In particular, linemen exist only to block or move other linemen, thus placing a premium on bulk.

Let's look at some data. Figure 4.2 shows the BMI distributions of basketball and football players, by sport. And indeed, almost all of the basketball players

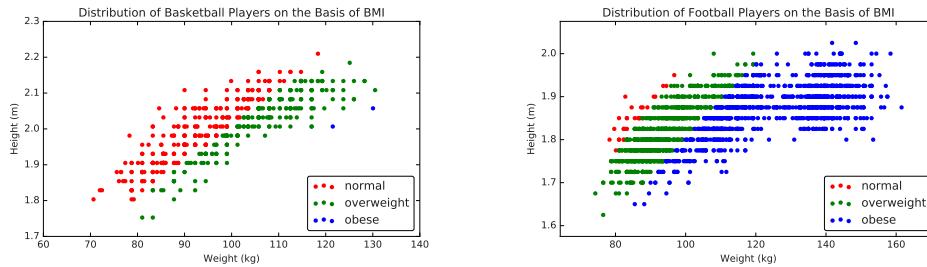


Figure 4.2: BMI distributions of professional basketball (left) and football (right) players.

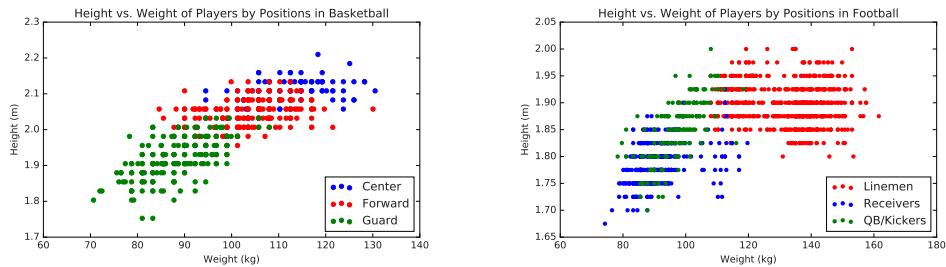


Figure 4.3: Position in basketball (left) and football (right) is largely determined by size.

have normal BMI despite their very abnormal heights. And the football players are almost uniformly animals, with most scored as obese despite the fact that they are also well-conditioned athletes. These football players are generally optimized for strength, instead of cardiovascular fitness.

In Chapter 6, we will discuss visualization techniques to highlight the presentation of data, but let's start to develop our aesthetic here. We use *scatter plots* to show each individual as a point in height-weight space, with labels (weight class or player position) shown as colors.

The breakdown of BMI by position is also revealing, and shown in Figure 4.3. In basketball, the guards are quick and sleek while the centers are tall and intimidating. So all of these positions segregate neatly by size. In football, the skill players (the quarterbacks, kickers, and punters) prove to be considerably smaller than the sides of beef on the line.

4.2 Developing Scoring Systems

Scores are functions that map the features of each entity to a numerical value of merit. This section will look at the basic approaches for building effective scoring systems, and evaluating them.

4.2.1 Gold Standards and Proxies

Historically, paper currencies were backed with gold, meaning that one paper dollar could always be traded in for \$1 worth of gold. This was why we knew that our money was worth more than the paper it was printed on.

In data science, a *gold standard* is a set of labels or answers that we trust to be correct. In the original formulation of BMI, the gold standard was the body fat percentages carefully measured on a small number of subjects. Of course, such measurements are subject to some error, but by defining these values to be the gold standard for fitness we accept them to be the right measure. In gold we trust.

The presence of a gold standard provides a rigorous way to develop a good scoring system. We can use curve-fitting technique like linear regression (to be discussed in Section 9.1) to weigh the input features so as to best approximate the “right answers” on the gold standard instances.

But it can be hard to find real gold standards. *Proxies* are easier-to-find data that *should* correlate well with the desired but unobtainable ground truth. BMI was designed to be a proxy for body fat percentages. It is easily computable from just height and weight, and does a pretty good job correlating with body fat. This means it is seldom necessary to test buoyancy in water tanks or “pinch an inch” with calipers, more intrusive measures that directly quantify the extent of an individual’s slab.

Suppose I wanted to improve the grading system I use for next year’s data science course. I have student data from the previous year, meaning their scores on homework and tests, but I don’t really have a gold standard on what grades these students *deserved*. I have only the grade I gave them, which is meaningless if I am trying to improve the system.

I need a proxy for their unknown “real” course merit. A good candidate for this might be each student’s cumulative GPA in their *other* courses. Generally speaking, student performance should be conserved across courses. If my scoring system hurts the GPA of the best students and helps the lower tier, I am probably doing something wrong.

Proxies are particularly good when evaluating scoring/ranking systems. In our book *Who’s Bigger?* [SW13] we used Wikipedia to rank historical figures by “significance.” We did not have any gold standard significance data measuring how important these people *really* were. But we used several proxies to evaluate how we were doing to keep us honest:

- The prices that collectors will pay for autographs from celebrities *should* generally correlate with the celebrity’s significance. The higher the price people are willing to pay, the bigger the star.

- The statistics of how good a baseball player is *should* generally correlate with the player's significance. The better the athlete, the more important they are likely to be.
- Published rankings appearing in books and magazines list the top presidents, movie stars, singers, authors, etc. Presidents ranked higher by historians should generally be ranked higher by us. Such opinions, in aggregate, should generally correlate with the significance of these historical figures.

We will discuss the workings of our historical significance scores in greater detail in Section 4.7.

4.2.2 Scores vs. Rankings

Rankings are permutations ordering n entities by merit, generally constructed by sorting the output of some scoring system. Popular examples of rankings/rating systems include:

- *Football/basketball top twenty*: Press agencies generally rank the top college sports teams by aggregating the votes of coaches or sportswriters. Typically, each voter provides their own personal ranking of the top twenty teams, and each team gets awarded more points the higher they appear on the voter's list. Summing up the points from each voter gives a total score for each team, and sorting these scores defines the ranking.
- *University academic rankings*: The magazine *U.S News and World Report* publishes annual rankings of the top American colleges and universities. Their methodology is proprietary and changes each year, presumably to motivate people to buy the new rankings. But it is generally a score produced from statistics like faculty/student ratio, acceptance ratio, the standardized test scores of its students and applicants, and maybe the performance of its football/basketball teams :-). Polls of academic experts also go into the mix.
- *Google PageRank/search results*: Every query to a search engine triggers a substantial amount of computation, implicitly ranking the relevance of every document on the web against the query. Documents are scored on the basis of how well they match the text of the query, coupled with ratings of the inherent quality of each page. The most famous page quality metric here is *PageRank*, the network-centrality algorithm that will be reviewed in Section 10.4.
- *Class rank*: Most High Schools rank students according to their grades, with the top ranked student honored as class valedictorian. The scoring function underlying these rankings is typically grade-point average (GPA), where the contribution of each course is weighted by its number of credits, and each possible letter grade is mapped to a number (typically

$A = 4.0$). But there are natural variants: many schools choose to weigh honors courses more heavily than lightweight classes like gym, to reflect the greater difficulty of getting good grades.

Generally speaking, sorting the results of a scoring system yields a numerical ranking. But thinking the other way, each item's ranking position (say, 493th out of 2196) yields a numerical score for the item as well.

Since scores and rankings are duals of each other, which provides a more meaningful representation of the data? As in any comparison, the best answer is that it depends, on issues like:

- *Will the numbers be presented in isolation?* Rankings are good at providing context for interpreting scores. As I write this, Stony Brook's basketball team ranks 111th among the nation's 351 college teams, on the strength of our RPI (ratings percentage index) of 39.18. Which number gives you a better idea of whether we have a good or bad team, 111th or 39.18?
- *What is the underlying distribution of scores?* By definition, the top ranked entity has a better score than the second ranked one, but this tells you nothing about the magnitude of the difference between them. Are they virtually tied, or is #1 crushing it?

Differences in rankings *appear* to be linear: the difference between 1 and 2 seems the same as the difference between 111 and 112. But this is not generally true in scoring systems. Indeed, small absolute scoring differences can often yield big ranking differences.

- *Do you care about the extremes or the middle?* Well-designed scoring systems often have a bell-shaped distribution. With the scores concentrated around the mean, small differences in score can mean large differences in rank. In a normal distribution, increasing your score from the mean by one standard deviation (σ) moves you from the 50th percentile to the 84th percentile. But the same sized change from 1σ to 2σ takes you only from the 84th to 92.5th percentile.

So when an organization slips from first to tenth, heads should roll. But when Stony Brook's team slides from 111th to 120th, it likely represents an insignificant difference in score and should be discounted. Rankings are good at highlighting the very best and very worst entities among the group, but less so the differences near the median.

4.2.3 Recognizing Good Scoring Functions

Good scoring functions are good because they are easily interpretable and generally believable. Here we review the properties of statistics which point in these directions:

- *Easily computable:* Good statistics can be easily described and presented. BMI is an excellent example: it contains only two parameters, and is evaluated using only simple algebra. It was found as the result of a search through all simple functional forms on a small number of easily obtained, relevant variables. It is an excellent exercise to brainstorm possible statistics from a given set of features on a data set you know well, for practice.
- *Easily understandable:* It should be clear from the description of the statistics that the ranking is relevant to the question at hand. “Mass adjusted by height” explains why BMI is associated with obesity. Clearly explaining the ideas behind your statistic is necessary for other people to trust it enough to use.
- *Monotonic interpretations of variables:* You should have a sense of how each of the features used in your scoring function correlate with the objective. Mass *should* correlate positively with BMI, because being heavy requires that you weigh a lot. Height *should* correlate negatively, because tall people naturally weigh more than short people.

Generally speaking, you are producing a scoring function without an actual gold standard to compare against. This requires understanding what your variables mean, so your scoring function will properly correlate with this mushy objective.

- *Produces generally satisfying results on outliers:* Ideally you know enough about certain individual points to have a sense of where they belong in any reasonable scoring system. If I am truly surprised by the identity of the top entities revealed by the scoring system, it probably is a bug, not a feature. When I compute the grades of the students in my courses, I already know the names of several stars and several bozos from their questions in class. If my computed grades do not grossly correspond to these impressions, there is a potential bug that needs to be tracked down.

If the data items really are completely anonymous to you, you probably should spend some time getting to know your domain better. At the very least, construct artificial examples (“Superstar” and “Superdork”) with feature values so that they should be near the top and bottom of the ranking, and then see how they fit in with the real data.

- *Uses systematically normalized variables:* Variables drawn from bell-shaped distributions behave sensibly in scoring functions. There will be outliers at the tails of either end which correspond to the best/worst items, plus a peak in the middle of items whose scores should all be relatively similar.

These normally-distributed variables should be turned into Z-scores (see Section 4.3) before adding them together, so that all features have comparable means and variance. This reduces the scoring function’s dependence on magic constants to adjust the weights, so no single feature has too dominant an impact on the results.

	$\mu(B) = 21.9$	$\sigma(B) = 1.92$
	$\mu(Z) = 0$	$\sigma(Z) = 1$
B	19 22 24 20 23 19 21 24 24 23	
Z	-1.51 0.05 1.09 -0.98 0.57 -1.51 -0.46 1.09 1.09 0.57	

Figure 4.4: Taking the Z-scores of a set of values B normalizes them to have mean $\mu = 0$ and $\sigma = 1$.

Generally speaking, summing up Z-scores using the correct signs (plus for positively correlated variables and minus for negative correlations) with uniform weights will do roughly the right thing. A better function might weigh these variables by importance, according to the strength of the correlation with the target. But it is unlikely to not make much difference.

- *Breaks ties in meaningful ways:* Ranking functions are of very limited value when there are bunches of ties. Ranking the handiness of people by how many fingers they have won't be very revealing. There will be a very select group with twelve, a vast majority tied with ten, and then small groups of increasingly disabled accident victims until we get down to zero.

In general, scores should be real numbers over a healthy range, in order to minimize the likelihood of ties. Introducing secondary features to break ties is valuable, and makes sense provided these features also correlate with the property you care about.

4.3 Z-scores and Normalization

An important principle of data science is that we must try to make it as easy as possible for our models to do the right thing. Machine learning techniques like linear regression purport to find the line optimally fitting to a given data set. But it is critical to normalize all the different variables to make their range/distribution comparable before we try to use them to fit something.

Z-scores will be our primary method of normalization. The Z-score transform is computed:

$$Z_i = (a_i - \mu)/\sigma$$

where μ is the mean of the distribution and σ the associated standard deviation.

Z-scores transform arbitrary sets of variables to a uniform range. The Z-scores of height measured in inches will be exactly the same as that of the height measured in miles. The average value of a Z-score over all points is zero. Figure 4.4 shows a set of integers reduced to Z-scores. Values greater than the mean become positive, while those less than the mean become negative. The standard deviation of the Z-scores is 1, so all distributions of Z-scores have similar properties.

Transforming values to Z-scores accomplishes two goals. First, they aid in visualizing patterns and correlations, by ensuring that all fields have an identical

mean (zero) and operate over a similar range. We understand that a Z-score of 3.87 must represent basketball-player level height in a way that 79.8 does not, without familiarity with the measurement unit (say inches). Second, the use of Z-scores makes it easier on our machine learning algorithms, by making all different features of a comparable scale.

In theory, performing a linear transformation like the Z-score doesn't *really* do anything that most learning algorithms couldn't figure out by themselves. These algorithms generally find the best coefficient to multiply each variable with, which is free to be near σ if the algorithm really wants it to be.

However, the realities of numerical computation kick in here. Suppose we were trying to build a linear model on two variables associated with U.S. cities, say, area in square miles and population. The first has a mean of about 5 and a max around 100. The second has a mean about 25,000 and a max of 8,000,000. For the two variables to have a similar effect on our model, we must divide the second variable by a factor of 100,000 or so.

This causes numerical precision problems, because a very small change in the value of the coefficient causes a very large change in how much the population variable dominates the model. Much better would be to have the variables be grossly the same scale and distribution range, so the issue is whether one feature gets weighted, say, twice as strongly as another.

Z-scores are best used on normally distributed variables, which, after all, are completely described by mean μ and standard deviation σ . But they work less well when the distribution is a power law. Consider the wealth distribution in the United States, which may have a mean of (say) \$200,000, with a $\sigma = \$200,000$. The Z-score of \$80 billion dollar Bill Gates would then be 4999, still an incredible outlier given the mean of zero.

Your biggest data analysis sins will come in using improperly normalized variables in your analysis. What can we do to bring Bill Gates down to size? We can hit him with a log, as we discussed in Section 2.4.

4.4 Advanced Ranking Techniques

Most bread-and-butter ranking tasks are solved by computing scores as linear combinations of features, and then sorting them. In the absence of any gold standard, these methods produce statistics which are often revealing and informative.

That said, several powerful techniques have been developed to compute rankings from specific types of inputs: the results of paired comparisons, relationship networks, and even assemblies of other rankings. We review these methods here, for inspiration.

4.4.1 Elo Rankings

Rankings are often formed by analyzing sequences of binary comparisons, which arise naturally in competitions between entities:

- *Sports contest results:* Typical sporting events, be they football games or chess matches, pit teams A and B against each other. Only one of them will win. Thus each match is essentially a binary comparison of merit.
- *Votes and polls:* Knowledgeable individuals are often asked to compare options and decide which choice they think is better. In an election, these comparisons are called votes. A major component of certain university rankings come from asking professors: which school is better, A or B ?

In the movie *The Social Network*, Facebook's Mark Zuckerberg is shown getting his start with FaceMash, a website showing viewers two faces and asking them to pick which one is more attractive. His site then ranked all the faces from most to least attractive, based on these paired comparisons.

- *Implicit comparisons:* From the right vantage point, feature data can be meaningfully interpreted as pairwise comparisons. Suppose a student has been accepted by both universities A and B , but opts for A . This can be taken as an implicit vote that A is better than B .

What is the right way to interpret collections of such votes, especially where there are many candidates, and not all pairs of players face off against each other? It isn't reasonable to say the one with the most wins wins, because (a) they might have competed in more comparisons than other players, and (b) they might have avoided strong opponents and beaten up only inferior competition.

The *Elo system* starts by rating all players, presumably equally, and then incrementally adjusts each player's score in response to the result of each match, according to the formula:

$$r'(A) = r(A) + k(S_A - \mu_A),$$

where

- $r(A)$ and $r'(A)$ represent the previous and updated scores for player A .
- k is a fixed parameter reflecting the maximum possible score adjustment in response to a single match. A small value of k results in fairly static rankings, while using too large a k will cause wild swings in ranking based on the latest match.
- S_A is the scoring result achieved by player A in the match under consideration. Typically, $S_A = 1$ if A won, and $S_A = -1$ if A lost.
- μ_A was the expected result for A when competing against B . If A has exactly the same skill level as B , then presumably $\mu_A = 0$. But suppose that A is a champion and B is a beginner or chump. Our expectation is that A should almost certainly win in a head-to-head matchup, so $\mu_A > 0$ and is likely to be quite close to 1.

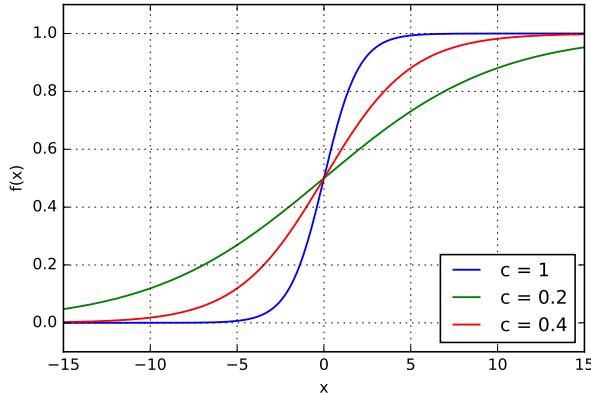


Figure 4.5: The shape of the logit function, for three different values for c .

All is clear here except how to determine μ_A . Given an estimate of the probability that A beats B ($P_{A>B}$), then

$$\mu_A = 1 \cdot P_{A>B} + (-1) \cdot (1 - P_{A>B}).$$

This win probability clearly depends on the magnitude of the skill difference between players A and B , which is exactly what is supposed to be measured by the ranking system. Thus $x = r(A) - r(B)$ represents this skill difference.

To complete the Elo ranking system, we need a way to take this real variable x and convert it to a meaningful probability. This is an important problem we will repeatedly encounter in this book, solved by a bit of mathematics called the *logit function*.

The Logit Function

Suppose we want to take a real variable $-\infty < x < \infty$ and convert it to a probability $0 \leq p \leq 1$. There are many ways one might imagine doing this, but a particularly simple transformation is $p = f(x)$, where

$$f(x) = \frac{1}{1 + e^{-cx}}$$

The shape of the logit function $f(x)$ is shown in Figure 4.5. Particularly note the special cases at the mid and endpoints:

- When two players are of equal ability, $x = 0$, and $f(0) = 1/2$, reflects that both players have an equal probability of winning.
- When player A has a vast advantage, $x \rightarrow \infty$, and $f(\infty) = 1$, defining that A is a lock to win the match.

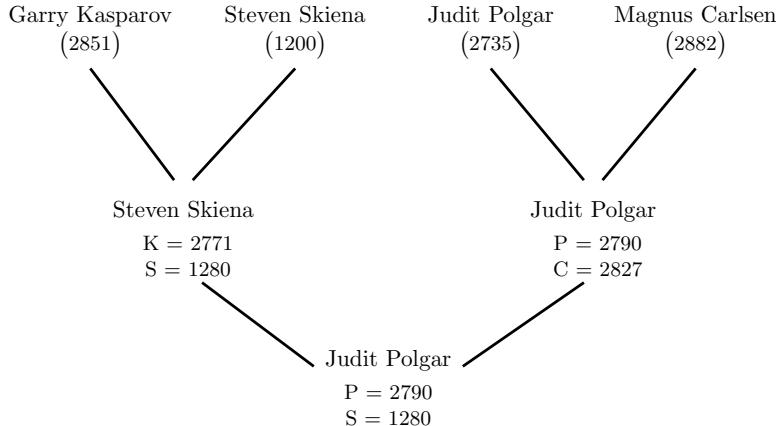


Figure 4.6: Changes in ELO scores as a consequence of an unlikely chess tournament.

- When player B has a vast advantage, $x \rightarrow -\infty$, and $f(-\infty) = 0$, denoting that B is a lock to win the match.

These are exactly the values we want if x measures the skill difference between the players.

The logit function smoothly and symmetrically interpolates between these poles. The parameter c in the logit function governs how steep the transition is. Do small differences in skill translate into large differences in the probability of winning? For $c = 0$, the landscape is as flat as a pancake: $f(x) = 1/2$ for all x . The larger c is, the sharper the transition, as shown in Figure 4.5. Indeed, $c = \infty$ yields a step function from 0 to 1.

Setting $c = 1$ is a reasonable start, but the right choice is domain specific. Observing how often a given skill-difference magnitude results in an upset (the weaker party winning) helps specify the parameter. The Elo Chess ranking system was designed so that $r(A) - r(B) = 400$ means that A has ten times the probability of winning than B .

Figure 4.6 illustrates Elo computations, in the context of a highly unlikely tournament featuring three of the greatest chess players in history, and one low-ranked patzer. Here $k = 40$, implying a maximum possible scoring swing of 80 points as a consequence of any single match. The standard logit function gave Kasparov a probability of 0.999886 of beating Skiena in the first round, but through a miracle akin to raising Lazarus the match went the other way. As a consequence, 80 points went from Kasparov's ranking to mine.

On the other side of the bracket two real chess champions did battle, with the more imaginable upset by Polgar moving only 55 points. She wiped the floor with me the final round, an achievement so clearly expected that she gained essentially zero rating points. The Elo method is very effective at updating ratings in response to surprise, not just victory.

1		A	B	A	A		A: 5
2		C	A	B	B		B: 8
3		B	C	C	D	→	C: 12
4		D	D	E	C		D: 16
5		E	E	D	E		E: 19

Figure 4.7: Borda’s method for constructing the consensus ranking of $\{A, B, C, D, E\}$ from a set of four input rankings, using linear weights.

4.4.2 Merging Rankings

Any single numeric feature f , like height, can seed $\binom{n}{2}$ pairwise comparisons among n items, by testing whether $f(A) > f(B)$ for each pair of items A and B . We could feed these pairs to the Elo method to obtain a ranking, but this would be a silly way to think about things. After all, the result of any such analysis would simply reflect the sorted order of f .

Integrating a collection of rankings by several different features makes for a more interesting problem, however. Here we interpret the sorted order of the i th feature as defining a permutation P_i on the items of interest. We seek the consensus permutation P , which somehow best reflects all of the component permutations P_1, \dots, P_k .

This requires defining a distance function to measure the similarity between two permutations. A similar issue arose in defining the Spearman rank correlation coefficient (see Section 2.3.1), where we compared two variables by the measure of agreement in the relative order of the elements.¹

Borda’s method creates a consensus ranking from multiple other rankings by using a simple scoring system. In particular, we assign a cost or weight to each of the n positions in the permutation. Then, for each of the n elements, we sum up the weights of its positions over all of the k input rankings. Sorting these n scores determines the final consensus ranking.

All is now clear except for the mapping between positions and costs. The simplest cost function assigns i points for appearing in the i th position in each permutation, i.e. we sum up the ranks of the element over all permutations. This is what we do in the example of Figure 4.7. Item A gets $3 \cdot 1 + 1 \cdot 2 = 5$ points on the strength of appearing first in three rankings and second in one. Item C finishes with 12 points by finishing 2, 3, 3, and 4. The final consensus ranking of $\{A, B, C, D, E\}$ integrates all the votes from all input rankings, even though the consensus disagrees at least in part with all four input rankings.

But it is not clear that using linear weights represents the best choice, because it assumes uniform confidence in our accuracy to position elements

¹Observe the difference between a similarity measure and a distance metric. In correlation, the scores get bigger as elements get more similar, while in a distance function the difference goes to zero. Distance metrics will be discussed more thoroughly in Section 10.1.1.

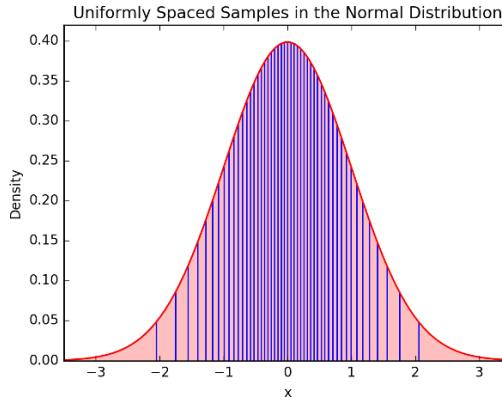


Figure 4.8: Equally-spaced values by the normal distribution are closer in the middle than the ends, making appropriate weights for Borda’s method.

throughout the permutation. Typically, we will know the most about the merits of our top choices, but will be fairly fuzzy about exactly how those near the middle order among themselves. If this is so, a better approach might be to award more points for the distinction between 1st and 2nd than between 110th and 111th.

This type of weighting is implicitly performed by a bell-shaped curve. Suppose we sample n items at equal intervals from a normal distribution, as shown in Figure 4.8. Assigning these x values as the positional weights produces more spread at the highest and lowest ranks than the center. The tail regions really are as wide as they appear for these 50 equally-spaced points: recall that 95% of the probability mass sits within 2σ of the center.

Alternately, if our confidence is not symmetric, we could sample from the half-normal distribution, so the tail of our ranks is weighted by the peak of the normal distribution. This way, there is the greatest separation among the highest-ranked elements, but little distinction among the elements of the tail.

Your choice of weighting function here is domain dependent, so pick one that seems to do a good job on your problem. Identifying the very *best* cost function turns out to be an ill-posed problem. And strange things happen when we try to design the perfect election system, as will be shown in Section 4.6.

4.4.3 Digraph-based Rankings

Networks provide an alternate way to think about a set of votes of the form “ A ranks ahead of B .” We can construct a directed graph/network where there is a vertex corresponding to each entity, and a directed edge (A, B) for each vote that A ranks ahead of B .

The optimal ranking would then be a permutation P of the vertices which

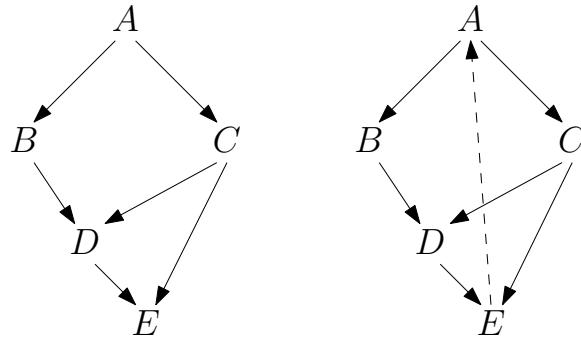


Figure 4.9: Consistently ordered preferences yield an acyclic graph or DAG (left). Inconsistent preferences result in directed cycles, which can be broken by deleting small sets of carefully selected edges, here shown dashed (right).

violates the fewest number of edges, where edge (A, B) is violated if B comes before A in the final ranking permutation P .

If the votes were totally consistent, then this optimal permutation would violate exactly zero edges. Indeed, this is the case when there are no directed cycles in the graph. A directed cycle like $(A, C), (C, E), (E, A)$ represents an inherent contradiction to any rank order, because there will always be an unhappy edge no matter which order you choose.

A directed graph without cycles is called a *directed acyclic graph* or DAG. An alert reader with a bit of algorithms background will recall that finding this optimal vertex order is called *topologically sorting* the DAG, which can be performed efficiently in linear time. Figure 4.9 (left) is a DAG, and has exactly two distinct orders consistent with the directed edges: $\{A, B, C, D, E\}$ and $\{A, C, B, D, E\}$.

However, it is exceedingly unlikely that a real set of features or voters will all happen to be mutually consistent. The *maximum acyclic subgraph* problem seeks to find the smallest number of edges to delete to leave a DAG. Removing edge (E, A) suffices in Figure 4.9 (right). Unfortunately, the problem of finding the best ranking here is NP-complete, meaning that no efficient algorithm exists for finding the optimal solution.

But there are natural heuristics. A good clue as to where a vertex v belongs is the difference d_v between its in-degree and its out-degree. When d_v is highly negative, it probably belongs near the front of the permutation, since it dominates many elements but is dominated by only a few. One can build a decent ranking permutation by sorting the vertices according to these differences. Even better is incrementally inserting the most negative (or most positive) vertex v into its logical position, deleting the edges incident on v , and then adjusting the counts before positioning the next best vertex.

4.4.4 PageRank

There is a different and more famous method to order the vertices in a network by importance: the PageRank algorithm underpinning Google's search engine.

The web is constructed of webpages, most of which contain links to other webpages. Your webpage linking to mine is an implicit endorsement that you think my page is pretty good. If it is interpreted as a vote that "you think my page is better than yours," we can construct the network of links and treat it as a maximum acyclic-subgraph problem, discussed in the previous subsection.

But dominance isn't really the right interpretation for links on the web. PageRank instead rewards vertices which have the most in-links to it: if all roads lead to Rome, Rome must be a fairly important place. Further, it weighs these in-links by the strength of the source: a link to me from an important page should count for more than one from a spam site.

The details here are interesting, but I will defer a deeper discussion to Section 10.4, when we discuss network analysis. However, I hope this brief introduction to PageRank helps you appreciate the following tale.

4.5 War Story: Clyde's Revenge

During my sophomore year of high school, I had the idea of writing a program to predict the outcome of professional football games. I wasn't all that interested in football as a sport, but I observed several of my classmates betting their lunch money on the outcome of the weekend football games. It seemed clear to me that writing a program which accurately predicted the outcome of football games could have significant value, and be a very cool thing to do besides.

In retrospect, the program I came up with now seems hopelessly crude. My program would average the points scored by team x and the points allowed by team y to predict the number of points x will score against y .

$$P_x = \frac{(\text{(points scored by team } x) + \text{(points allowed by team } y))}{2 \times (\text{games played})}$$

$$P_y = \frac{(\text{(points scored by team } y) + \text{(points allowed by team } x))}{2 \times (\text{games played})}$$

I would then adjust these numbers up or down in response to other factors, particularly home field advantage, round the numbers appropriately, and call what was left my predicted score for the game.

This computer program, *Clyde*, was my first attempt to build a scoring function for some aspect of the real world. It had a certain amount of logic going for it. Good teams score more points than they allow, while bad teams allow more points than they score. If team x plays a team y which has given up a lot of points, then x should score more points against y than it does against

teams with better defenses. Similarly, the more points team x has scored against the rest of the league, the more points it is likely to score against y .

Of course, this crude model couldn't capture all aspects of football reality. Suppose team x has been playing all stiffs thus far in the season, while team y has been playing the best teams in the league. Team y might be a much better team than x even though its record so far is poor. This model also ignores any injuries a team is suffering from, whether the weather is hot or cold, and whether the team is hot or cold. It disregards all the factors that make sports inherently unpredictable.

And yet, even such a simple model can do a reasonable job of predicting the outcome of football games. If you compute the point averages as above, and give the home team an additional three points as a bonus, you will pick the winner in almost two-thirds of all football games. Compare this to the even cruder model of flipping a coin, which predicts only half the games correctly. That was the first major lesson *Clyde* taught me:

Even crude mathematical models can have real predictive power.

As an audacious 16 year-old, I wrote to our local newspaper, *The New Brunswick Home News*, explaining that I had a computer program to predict football game results and was ready to offer them the exclusive opportunity to publish my predictions each week. Remember that this was back in 1977, well before personal computers had registered on the public consciousness. In those days, the idea of a high school kid actually *using* a computer had considerable gee-whiz novelty value. To appreciate how much times have changed, check out the article the paper published about *Clyde* and I in Figure 4.10.

I got the job. *Clyde* predicted the outcome of each game in the 1977 National Football League. As I recall, *Clyde* and I finished the season with the seemingly impressive record of 135–70. Each week, they would compare my predictions against those of the newspaper's sportswriters. As I recall, we all finished within a few games of each other, although most of the sportswriters finished with better records than the computer.

The *Home News* was so impressed by my work that they didn't renew me the following season. However, *Clyde*'s picks for the 1978 season were published in the *Philadelphia Inquirer*, a much bigger newspaper. I didn't have the column to myself, though. Instead, the *Inquirer* included me among ten amateur and professional prognosticators, or touts. Each week we had to predict the outcomes of four games against the point spread.

The point spread in football is a way of handicapping stronger teams for betting purposes. The point spread is designed to make each game a 50/50 proposition, and hence makes predicting the outcome of games much harder.

Clyde and I didn't do very well against the spread during the 1978 National Football League season, and neither did most of the other *Philadelphia Inquirer* touts. We predicted only 46% of our games correctly against the spread, a performance good (or bad) enough to finish 7th out of the ten published prognosticators. Picking against the spread taught me a second major life lesson:

Student uses computers to predict football winners

By JEFF LEEBAW
Home News staff writer

EAST BRUNSWICK — A 16-year-old East Brunswick High School student has found a way to combine an interest in football with a fascination for computers.

Steven Skiena says he can determine, with a high degree of accuracy, the outcome of professional football games by feeding a computer pertinent information about competing teams.

"The winners will almost always be correct," said the high school junior who lives at 5 Currier Road off Dunbars Corner Road. "I had an 86 per cent accuracy rate when I started predicting at the end of last season."

He does it by feeding the computer a myriad of statistics that include team records, points scored and allowed; average yards gained and allowed during a game, a breakdown of the yards gained and allowed into rushing and passing categories, performances at home and on the road, and more.

The information is gathered from weekly compilations of football statistics and standings. Skiena puts the facts on index cards and then types them into one of the six computer terminals at the high school or a terminal at The Library where he works part-time after school.

"I get a winning team, a decimal score for each team and a point spread," said the teen-ager who completed a computer programming course last year at the high school.

His first attempt at picking winners involved a Monday night game between the Oakland Raiders, the eventual Super Bowl victors, and the Cincinnati Bengals.

It was a difficult game to analyze because Cincinnati was fighting for a playoff berth while Oakland had already clinched a spot in the post season competition.

"Nobody knew whether Oakland would be giving 100 per cent," Skiena said. "But my calculations indicated they would win by 24-20. The final score was 35-20. They went all out."

Skiena said he went on to pick 12 of the 14 winners the following week and accurately predicted Oakland would defeat Minnesota in the Super Bowl.

The National Football League's 1976 Record Book, which breaks down last year's statistics for each of the league's 28 teams, will supply most of Skiena's information for the first few weeks of the 1977 season. He will also use statistics from the final two exhibition games played this year by each of the teams.

Skiena wrote a computer program based on 17 statistical variables that might come into play during a football game.

The computer, in essence, asks him questions and he types the answers.

"It starts out by asking for the names of the teams," he said. "Then it will ask for records, points scored, etc...."

The computer program also attempts to include such intangible variables as injuries.

"The injuries are broken down into offense, defense and quarterback," he explained. "Obviously a quarterback injury is the most serious. It's too difficult to break down injuries for every position. When the computer asks for the number of injuries on defense, I'll type in one, two or whatever the figure is."

Will Skiena use his computer results to enter the variety of football pools and contests that are available during the season?

"No," he said. "I don't like to bet on my own predictions. Last season a friend bet on a game I predicted and it happened to be one of the few that were wrong."

STEVEN SKIENA
...to test his accuracy

Predictions published

Steven Skiena will get a chance to display his skill as a pro football prognosticator each Sunday in *The Home News*.

The youngster's weekly selections will be an "added ingredient" to our football coverage," according to *The Home News* Executive Editor Robert E. Rhodes.

"I think it's interesting enough for us to give it a shot," Rhodes said of the teen-ager's computer method of determining the outcome of games. "He seems like an earnest young man and we'll stand behind him."

Skiena will receive a "modest stipend" for predicting the winners, scores for each team and briefly explaining the reasons for his conclusions.

His column will appear for the first time in Sunday's sports section when the National Football League (NFL) opens its 1977 season with a slate of 13 games. Skiena will also predict the outcome of the league's Monday night games.

The Home News is publishing the column in the sports section to test the youngster's system and to offer football fans an entertaining feature. Its purpose is not to encourage betting.

"We'll be printing his selections close enough to the time of the game to prevent betting," Rhodes said. "There's big interest in pro football and more than anything else we want to test his system. I'll be rooting for him."

Figure 4.10: My first attempt at mathematical modeling.

Crude mathematical models do not have real predictive power when there is real money on the line.

So Clyde was not destined to revolutionize the world of football prognostication. I pretty much forgot about it until I assigned the challenge of predicting the Super Bowl as a project in my data science class. The team that got the job was made up of students from India, meaning they knew much more about cricket than American football when they started.

Still, they rose to the challenge, becoming fans as they built a large data set on the outcome of every professional and college game played over the past ten years. They did a logistic regression analysis over 142 different features including rushing, passing, and kicking yardage, time of possession, and number of punts. They then proudly reported to me the accuracy of their model: correct predictions on 51.52% of NFL games.

“*What!*” I screamed, “*That’s terrible!*” “Fifty percent is what you get by flipping a coin. Try averaging the points scored and yielded by the two teams, and give three points to the home team. How does that simple model do?”

On their data set, this Clyde-light model picked 59.02% of all games correctly, much much better than their sophisticated-looking machine learning model. They had gotten lost in the mist of too many features, which were not properly normalized, and built using statistics collected over too long a history to be representative of the current team composition. Eventually the students managed to come up with a PageRank-based model that did a little bit better (60.61%), but Clyde did almost as well serving as a baseline model.

There are several important lessons here. First, garbage in, garbage out. If you don’t prepare a clean, properly normalized data set, the most advanced machine learning algorithms can’t save you. Second, simple scores based on a modest amount of domain-specific knowledge can do surprisingly well. Further, they help keep you honest. Build and evaluate simple, understandable baselines before you invest in more powerful approaches. Clyde going baseline left their machine learning model defenseless.

4.6 Arrow’s Impossibility Theorem

We have seen several approaches to construct rankings or scoring functions from data. If we have a gold standard reporting the “right” relative order for at least some of the entities, then this could be used to train or evaluate our scoring function to agree with these rankings to the greatest extent possible.

But without a gold standard, it can be shown that no best ranking system exists. This is a consequence of *Arrow’s impossibility theorem*, which proves that no election system for aggregating permutations of preferences satisfies the following desirable and innocent-looking properties:

- The system should be complete, in that when asked to choose between alternatives A and B , it should say (1) A is preferred to B , (2) B is preferred to A , or (3) there is equal preference between them.

Voter	Red	Green	Blue
x	1	2	3
y	2	3	1
z	3	1	2

Figure 4.11: Preference rankings for colors highlighting the loss of transitivity. Red is preferred to green and green preferred to blue, yet blue is preferred to red.

- The results should be transitive, meaning if A is preferred to B , and B is preferred to C , then A must be preferred to C .
- If every individual prefers A to B , then the system should prefer A to B .
- The system should not depend only upon the preferences of one individual, a dictator.
- The preference of A compared to B should be independent of preferences for any other alternatives, like C .

Figure 4.11 captures some of the flavor of Arrow's theorem, and the non-transitive nature of “rock-paper-scissors” type ordering. It shows three voters (x , y , and z) ranking their preferences among colors. To establish the preference among two colors a and b , a logical system might compare how many permutations rank a before b as opposed to b before a . By this system, red is preferred to green by x and y , so red wins. Similarly, green is preferred to blue by x and z , so green wins. By transitivity, red should be preferred to blue by implication on these results. Yet y and z , prefer blue to red, violating an inherent property we want our election system to preserve.

Arrow's theorem is very surprising, but does it mean that we should give up on rankings as a tool for analyzing data? Of course not, no more than Arrow's theorem means that we should give up on democracy. Traditional voting systems based on the idea that the *majority rules* generally do a good job of reflecting popular preferences, once appropriately generalized to deal with large numbers of candidates. And the techniques in this chapter generally do a good job of ranking items in interesting and meaningful ways.

Take-Home Lesson: We do not seek correct rankings, because this is an ill-defined objective. Instead, we seek rankings that are useful and interesting.

4.7 War Story: Who's Bigger?

My students sometimes tell me that I am history. I hope this isn't true quite yet, but I am very interested in history, as is my former postdoc Charles Ward. Charles and I got to chatting about who the most significant figures in history

were, and how you might measure this. Like most people, we found our answers in Wikipedia.

Wikipedia is an amazing thing, a distributed work product built by over 100,000 authors which somehow maintains a generally sound standard of accuracy and depth. Wikipedia captures an astonishing amount of human knowledge in an open and machine-readable form.

We set about using the English Wikipedia as a data source to base historical rankings on. Our first step was to extract feature variables from each person's Wikipedia page that should clearly correlate with historical significance. This included features like:

- *Length*: Most significant historical figures should have longer Wikipedia pages than lesser mortals. Thus article length in words provides a natural feature reflecting historical wattage, to at least some degree.
- *Hits*: The most significant figures have their Wikipedia pages read more often than others, because they are of greater interest to a larger number of people. My Wikipedia page gets hit an average of twenty times per day, which is pretty cool. But Issac Newton's page gets hit an average of 7700 times per day, which is a hell of a lot better.
- *PageRank*: Significant historical figures interact with other significant historical figures, which get reflected as hyperlink references in Wikipedia articles. This defines a directed graph where the vertices are articles, and the directed edges hyperlinks. Computing the PageRank of this graph will measure the centrality of each historical figure, which correlates well with significance.

All told, we extracted six features for each historical figure. Next, we normalized these variables before aggregating, essentially by combining the underlying rankings with normally-distributed weights, as suggested in Section 4.4.2. We used a technique called *statistical factor analysis* related to principal component analysis (discussed in Section 8.5.2), to isolate two factors that explained most of the variance in our data. A simple linear combination of these variables gave us a scoring function, and we sorted the scores to determine our initial ranking, something we called *fame*.

The top twenty figures by our fame score are shown in Figure 4.12 (right). We studied these rankings and decided that it didn't really capture what we wanted it to. The top twenty by fame included pop musicians like Madonna and Michael Jackson, and three contemporary U.S. presidents. It was clear that contemporary figures ranked far higher than we thought they should: our scoring function was capturing current fame much more than historical significance.

Our solution was to decay the scores of contemporary figures to account for the passage of time. That a current celebrity gets a lot of Wikipedia hits is impressive, but that we still care about someone who died 300 years ago is much more impressive. The top twenty figures after age correction are shown in Figure 4.12 (left).

Signif	Name	Fame	Person
1	Jesus	1	George W. Bush
2	Napoleon	2	Barack Obama
3	William Shakespeare	3	Jesus
4	Muhammad	4	Adolf Hitler
5	Abraham Lincoln	5	Ronald Reagan
6	George Washington	6	Bill Clinton
7	Adolf Hitler	7	Napoleon
8	Aristotle	8	Michael Jackson
9	Alexander the Great	9	W. Shakespeare
10	Thomas Jefferson	10	Elvis Presley
11	Henry VIII	11	Muhammad
12	Elizabeth I	12	Joseph Stalin
13	Julius Caesar	13	Abraham Lincoln
14	Charles Darwin	14	G. Washington
15	Karl Marx	15	Albert Einstein
16	Martin Luther	16	John F. Kennedy
17	Queen Victoria	17	Elizabeth II
18	Joseph Stalin	18	John Paul II
19	Theodore Roosevelt	19	Madonna
20	Albert Einstein	20	Britney Spears

Figure 4.12: The top 20 historical figures, ranked by significance (left) and contemporary fame (right).

Now *this* was what we were looking for! We validated the rankings using whatever proxies for historical significance we could find: other published rankings, autograph prices, sports statistics, history textbooks, and Hall of Fame election results. Our rankings showed a strong correlation against all of these proxies.

Indeed, I think these rankings are wonderfully revealing. We wrote a book describing all kinds of things that could be learned from them [SW13]. I proudly encourage you to read it if you are interested in history and culture. The more we studied these rankings, the more I was impressed in their general soundness.

That said, our published rankings did not meet with universal agreement. Far from it. Dozens of newspaper and magazine articles were published about our rankings, many quite hostile. Why didn't people respect them, despite our extensive validation? In retrospect, most of the flack we fielded came for three different reasons:

- *Differing implicit notions of significance:* Our methods were designed to measure *meme-strength*, how successfully these historical figures were propagating their names though history. But many readers thought our methods should capture notions of historical *greatness*. Who was most important, in terms of changing the world? And do we mean world or just the English-speaking world? How can there be no Chinese or Indian

figures on the list when they represent over 30% of the world’s population?

We must agree on what we are trying to measure before measuring it. Height is an excellent measure of size, but it does not do a good job of capturing obesity. However, height is very useful to select players for a basketball team.

- *Outliers:* Sniff tests are important to evaluating the results of an analysis. With respect to our rankings, this meant checking the placement of people we knew, to confirm that they fell in reasonable places.

I felt great about our method’s ranking of the vast majority of historical figures. But there were a few people who our method ranked higher than any reasonable person would, specifically President George W. Bush (36) and teenage TV star Hilary Duff (1626). One could look at these outliers and dismiss the entire thing. But understand that we ranked almost 850,000 historical figures, roughly the population of San Francisco. A few cherry-picked bad examples must be put in the proper context.

- *Pigeonhole constraints:* Most reviewers saw only the rankings of our top 100 figures, and they complained about exactly where we placed people and who didn’t make the cut. The women’s TV show *The View* complained we didn’t have enough women. I recall British articles complaining we had Winston Churchill (37) ranked too low, South African articles that thought we dissed Nelson Mandela (356), Chinese articles saying we didn’t have enough Chinese, and even a Chilean magazine whining about the absence of Chileans.

Some of this reflects cultural differences. These critics had a different implicit notion of significance than reflected by English Wikipedia. But much of it reflects the fact that there are exactly one hundred places in the top 100. Many of the figures they saw as missing were just slightly outside the visible horizon. For every new person we moved into the top hundred, we had to drop somebody else out. But readers almost never suggested names that should be omitted, only those who had to be added.

What is the moral here? Try to anticipate the concerns of the audience for your rankings. We were encouraged to explicitly call our measure *meme-strength* instead of *significance*. In retrospect, using this less-loaded name would have permitted our readers to better appreciate what we were doing. We probably also should have discouraged readers from latching on to our top 100 rankings, and instead concentrate on relative orderings within groups of interest: who were the top musicians, scientists, and artists? This might have proved less controversial, better helping people build trust in what we were doing.

4.8 Chapter Notes

Langville and Meyer [LM12] provide a through introduction to most of the ranking methods discussed here, including Elo and PageRank.

One important topic not covered in this chapter is *learning to rank* methods, which exploit gold standard ranking data to train appropriate scoring functions. Such ground truth data is generally not available, but proxies can sometimes be found. When evaluating search engines, the observation that a user clicked the (say) fourth item presented to them can be interpreted as a vote that it should have been higher ranked than the three placed above it. SVMrank [Joa02] presents a method for learning ranking functions from such data.

The heuristic proposed minimizing edge conflicts in a vertex order is due to Eades et. al. [ELS93]. My presentation of Arrow's impossibility theorem is based on notes from Watkins [Wat16].

The war stories of this chapter were drawn very closely from my books *Calculated Bets* and *Who's Bigger?* Don't sue me for self-plagiarism.

4.9 Exercises

Scores and Rankings

- 4-1. [3] Let X represent a random variable drawn from the normal distribution defined by $\mu = 2$ and $\sigma = 3$. Suppose we observe $X = 5.08$. Find the Z-score of x , and determine how many standard deviations away from the mean that x is.
- 4-2. [3] What percentage of the standard normal distribution ($\mu = 0$, $\sigma = 1$) is found in each region?
 - (a) $Z > 1.13$.
 - (b) $Z < 0.18$.
 - (c) $Z > 8$.
 - (d) $|Z| < 0.5$.
- 4-3. [3] Amanda took the Graduate Record Examination (GRE), and scored 160 in verbal reasoning and 157 in quantitative reasoning. The mean score for verbal reasoning was 151 with a standard deviation of 7, compared with mean $\mu = 153$ and $\sigma = 7.67$ for quantitative reasoning. Assume that both distributions are normal.
 - (a) What were Amanda's Z-scores on these exam sections? Mark these scores on a standard normal distribution curve.
 - (b) Which section did she do better on, relative to other students?
 - (c) Find her percentile scores for the two exams.
- 4-4. [3] Identify three successful and well-used scoring functions in areas of personal interest to you. For each, explain what makes it a good scoring function and how it is used by others.
- 4-5. [5] Find a data set on properties of one of the following classes of things:
 - (a) The countries of the world.
 - (b) Movies and movie stars.
 - (c) Sports stars.

- (d) Universities.

Construct a sensible ranking function reflecting quality or popularity. How well is this correlated with some external measure aiming at a similar result?

- 4-6. [5] Produce two substantially different but sensible scoring functions on the same set of items. How different are the resulting rankings? Does the fact that both have to be sensible constrain rankings to be grossly similar?
- 4-7. [3] The scoring systems used by professional sports leagues to select the most valuable player award winner typically involves assigning positional weights to permutations specified by voters. What systems do they use in professional baseball, basketball, and football? Are they similar? Do you think they are sensible?

Implementation Projects

- 4-8. [5] Use Elo ratings to rank all the teams in a sport such as baseball, football, or basketball, which adjusts the rating in response to each new game outcome. How accurately do these Elo ratings predict the results of future contests?
- 4-9. [5] Evaluate the robustness of Borda's method by applying k random swaps to each of m distinct copies of the permutation $p = \{1, 2, \dots, n\}$. What is the threshold where Borda's method fails to reconstruct p , as a function of n , k , and m ?

Interview Questions

- 4-10. [5] What makes a data set a gold standard?
- 4-11. [5] How can you test whether a new credit risk scoring model works?
- 4-12. [5] How would you forecast sales for a particular book, based on Amazon public data?

Kaggle Challenges

- 4-13. Rating chess players from game positions.
<https://www.kaggle.com/c/chess>
- 4-14. Develop a financial credit scoring system.
<https://www.kaggle.com/c/GiveMeSomeCredit>
- 4-15. Predict the salary of a job from its ad.
<https://www.kaggle.com/c/job-salary-prediction>

Chapter 5

Statistical Analysis

It is easy to lie with statistics, but easier to lie without them.

— Frederick Mosteller

I will confess that I have never had a truly satisfying conversation with a statistician. This is not completely for want of trying. Several times over the years I have taken problems of interest to statisticians, but always came back with answers like “You can’t do it that way” or “But it’s not independent,” instead of hearing “Here is the way you can handle it.”

To be fair, these statisticians generally did not appreciate talking with me, either. Statisticians have been thinking seriously about data for far longer than computer scientists, and have many powerful methods and ideas to show for it. In this chapter, I will introduce some of these important tools, like the definitions of certain fundamental distributions and tests for statistical significance. This chapter will also introduce Bayesian analysis, a way to rigorously assess how new data should affect our previous estimates of future events.

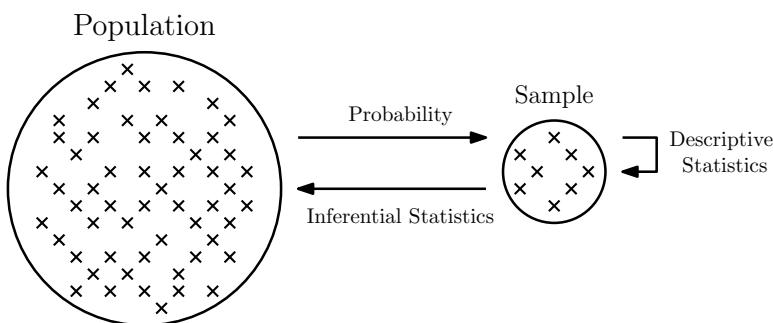


Figure 5.1: The central dogma of statistics: analysis of a small random sample enables drawing rigorous inferences about the entire population.

Figure 5.1 illustrates the process of statistical reasoning. There is an underlying population of possible things that we can potentially observe. Only a relatively small subset of them are actually sampled, ideally at random, meaning that we can observe properties of the sampled items. Probability theory describes what properties our sample should have, given the properties of the underlying population. But *statistical inference* works the other way, where we try to deduce what the full population is like given analysis of the sample.

Ideally, we will learn to think like a statistician: enough so as to remain vigilant and guard against overinterpretation and error, while retaining our confidence to play with data and take it where it leads us.

5.1 Statistical Distributions

Every variable that we observe defines a particular frequency distribution, which reflects how often each particular value arises. The unique properties of variables like height, weight, and IQ are captured by their distributions. But the shapes of these distributions are themselves not unique: to a great extent, the world's rich variety of data appear only in a small number of classical forms.

These classical distributions have two nice properties: (1) they describe shapes of frequency distributions that arise often in practice, and (2) they can often be described mathematically using closed-form expressions with very few parameters. Once abstracted from specific data observations, they become *probability distributions*, worthy of independent study.

Familiarity with the classical probability distributions is important. They arise often in practice, so you should be on the look out for them. They give us a vocabulary to talk about what our data looks like. We will review the most important statistical distributions (binomial, normal, Poisson, and power law) in the sections to follow, emphasizing the properties that define their essential character.

Note that your observed data does not necessarily arise from a particular theoretical distribution just because its shape is similar. Statistical tests can be used to rigorously prove whether your experimentally-observed data reflects samples drawn from a particular distribution.

But I am going to save you the trouble of actually running any of these tests. I will state with high confidence that your real-world data *does not* precisely fit any of the famous theoretical distributions.

Why is that? Understand that the world is a complicated place, which makes measuring it a messy process. Your observations will probably be drawn from multiple sample populations, each of which has a somewhat different underlying distribution. Something funny generally happens at the tails of any observed distribution: a sudden burst of unusually high or low values. Measurements will have errors associated with them, sometimes in weird systematic ways.

But that said, understanding the basic distributions is indeed very important. Each classical distribution is classical for a reason. Understanding these reasons tells you a lot about observed data, so they will be reviewed here.

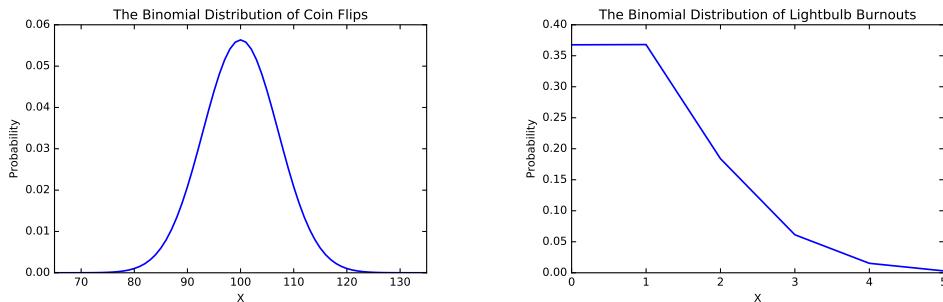


Figure 5.2: The binomial distribution can be used to model the distribution of heads in 200 coin tosses with $p = 0.5$ (left), and the number of blown lightbulbs in 1000 events with failure probability $p = 0.001$ (right).

5.1.1 The Binomial Distribution

Consider an experiment consisting of identical, independent trials which have two possible outcomes P_1 and P_2 , with the respective probabilities of p and $q = (1-p)$. Perhaps your experiment is flipping fair coins, where the probability of heads ($p = 0.5$) is the same as getting tails ($q = 0.5$). Perhaps it is repeatedly turning on a light switch, where the probability of suddenly discovering that you must change the bulb ($p = 0.001$) is much less than that of seeing the light ($q = 0.999$).

The *binomial distribution* reports the probability of getting exactly x P_1 events in the course of n independent trials, in no particular order. Independence is important here: we are assuming the probability of failure of a bulb has no relation to how many times it has previously been used. The pdf for the binomial distribution is defined by:

$$P(X = x) = \binom{n}{x} p^x (1-p)^{(n-x)}$$

There are several things to observe about the binomial distribution:

- *It is discrete:* Both arguments to the binomial distribution (n and x) must be integers. The smoothness of Figure 5.2 (left) is an illusion, because $n = 200$ is fairly large. There is no way of getting 101.25 heads in 200 coin tosses.
- *You probably can explain the theory behind it:* You first encountered the binomial distribution in high school. Remember Pascal's triangle? To end up with exactly x heads in n flips in a particular sequence occurs with probability $p^x(1-p)^{(n-x)}$, for each of the $\binom{n}{x}$ distinct flip sequences.
- *It is sort of bell-shaped:* For a fair coin ($p = 0.5$), the binomial distribution is perfectly symmetrical, with the mean in the middle. This is not true

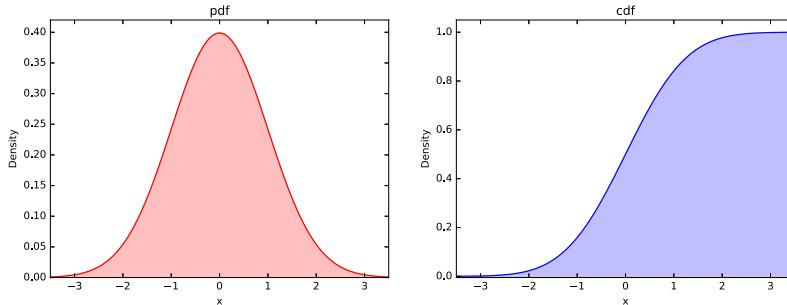


Figure 5.3: The probability density function (pdf) of the normal distribution (left) with its corresponding cumulative density function (cdf) on right.

in the lightbulb case: if we only turn on the bulb $n = 1000$ times, the most likely number of failures will be zero. This rings just half the bell in Figure 5.2. That said, as $n \rightarrow \infty$ we will get a symmetric distribution peaking at the mean.

- *It is defined using only two parameters:* All we need are values of p and n to completely define a given binomial distribution.

Many things can be reasonably modeled by the binomial distribution. Recall the variance in the performance of a $p = 0.300$ hitter discussed in Section 2.2.3. There the probability of getting a hit with each trial was $p = 0.3$, with $n = 500$ trials per season. Thus the number of hits per season are drawn from a binomial distribution.

Realizing that it was a binomial distribution meant that we really didn't have to use simulation to construct the distribution. Properties like the expected number of hits $\mu = np = 500 \times 0.3 = 150$ and its standard deviation $\sigma = \sqrt{npq} = \sqrt{500 \times 0.3 \times 0.7} = 10.25$ simply fall out of closed-form formulas that you can look up when needed.

5.1.2 The Normal Distribution

A great many natural phenomenon are modeled by bell-shaped curves. Measured characteristics like height, weight, lifespan, and IQ all fit the same basic scheme: the bulk of the values lie pretty close to the mean, the distribution is symmetric, and no value is too extreme. In the entire history of the world, there has never been either a 12-foot-tall man or a 140-year-old woman.

The mother of all bell-shaped curves is the *Gaussian* or *normal distribution*, which is completely parameterized by its mean and standard deviation:

$$P(x) = \frac{1}{\sigma\sqrt{2\pi}} e^{-(x-\mu)^2/2\sigma^2}$$

Figure 5.3 shows the pdf and cdf of the normal distribution. There are several things to note:

- *It is continuous:* The arguments to the normal distribution (mean μ and standard deviation σ) are free to arbitrary real numbers, with the lone constraint that $\sigma > 0$.
- *You probably can't explain where it comes from:* The normal distribution is a generalization of the binomial distribution, where $n \rightarrow \infty$ and the degree of concentration around the mean is specified by the parameter σ . Take your intuition here from the binomial distribution, and trust that Gauss got his calculations right: the great mathematician worked out the normal distribution for his Ph.D. dissertation. Or consult any decent statistics book if you are really curious to see where it comes from.
- *It truly is bell-shaped:* The Gaussian distribution is the platonic example of a bell-shaped curve. Because it operates on a continuous variable (like height) instead of a discrete count (say, the number of events) it is perfectly smooth. Because it goes infinitely in both directions, there is no truncation of the tails at either end. The normal distribution is a theoretical construct, which helps explain this perfection.
- *It is also defined using only two parameters:* However, these are different parameters than the binomial distribution! The normal distribution is completely defined by its central point (given by the mean μ) and its spread (given by the standard deviation σ). They are the only knobs we can use to tweak the distribution.

What's Normal?

An amazing number of naturally-occurring phenomenon are modeled by the normal distribution. Perhaps the most important one is measurement error. Every time you measure your weight on a bathroom scale, you will get a somewhat different answer, even if your weight has not changed. Sometimes the scale will read high and other times low, depending upon room temperature and the warping of the floor. Small errors are more likely than big ones, and slightly high is just as likely as slightly low. Experimental error is generally normally distributed as *Gaussian noise*.

Physical phenomenon like height, weight, and lifespan all have bell-shaped distributions, by similar arguments. Yet the claim that such distributions are *normal* is usually made too casually, without precisely specifying the underlying population. Is human height normally distributed? Certainly not: men and women have different mean heights and associated distributions. Is male height normally distributed? Certainly not: by including children in the mix and shrinking senior citizens you again have the sum of several different underlying distributions. Is the height of adult males in the United States normal? No, probably not even then. There are non-trivial populations with growth disorders

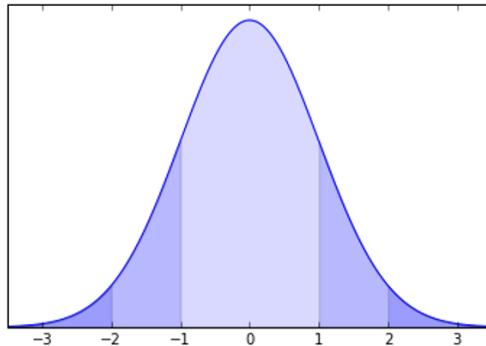


Figure 5.4: The normal distribution implies tight bounds on the probability of lying far from the mean. 68% of the values must lie within one sigma of the mean, and 95% within 2σ , and 99.7% within 3σ .

like dwarfism and acromegaly, that leave bunches of people substantially shorter and taller than could be explained by the normal distribution.

Perhaps the most famous bell-shaped but non-normal distribution is that of daily returns (percentage price movements) in the financial markets. A big market crash is defined by a large percentage price drop: on October 10, 1987, the Dow Jones average lost 22.61% of its value. Big stock market crashes occur with much greater frequency than can be accurately modeled by the normal distribution. Indeed, every substantial market crash wipes out a certain number of quants who assumed normality, and inadequately insured against such extreme events. It turns out that the *logarithm* of stock returns proves to be normally distributed, resulting in a distribution with far fatter tails than normal.

Although we must remember that bell-shaped distributions are not always normal, making such an assumption is a reasonable way to start thinking in the absence of better knowledge.

5.1.3 Implications of the Normal Distribution

Recall that the mean and standard deviation together always roughly characterize any frequency distribution, as discussed in Section 2.2.4. But they do a spectacularly good job of characterizing the normal distribution, because they *define* the normal distribution.

Figure 5.4 illustrates the famous 68%–95%–99% rule of the normal distribution. Sixty-eight percent of the probability mass must lie within the region $\pm 1\sigma$ of the mean. Further, 95% of the probability is within 2σ , and 99.7% within 3σ .

This means that values far from the mean (in terms of σ) are vanishingly rare in any normally distributed variable. Indeed the term *six sigma* is used to

connote quality standards so high that defects are incredibly rare events. We want plane crashes to be six sigma events. The probability of a 6σ event on the normal distribution is approximately 2 parts per billion.

Intelligence as measured by IQ is normally distributed, with a mean of 100 and standard deviation $\sigma = 15$. Thus 95% of the population lies within 2σ of the mean, from 70 to 130. This leaves only 2.5% of people with IQs above 130, and another 2.5% below 70. A total of 99.7% of the mass lies within 3σ of the mean, i.e. people with IQs between 55 and 145.

So how smart is the smartest person in the world? If we assume a population of 7 billion people, the probability of a randomly-selected person being smartest is approximately 1.43×10^{-10} . This is about the same probability of a single sample lying more than 6.5σ from the mean. Thus the smartest person in the world should have an IQ of approximately 197.5, according to this reckoning.

The degree to which you accept this depends upon how strongly you believe that IQ really is normally distributed. Such models are usually in grave danger of breaking down at the extremes. Indeed, by this model there is almost the same probability of there being someone dumb enough to earn a negative score on an IQ test.

5.1.4 Poisson Distribution

The *Poisson distribution* measures the frequency of intervals between rare events. Suppose we model human lifespan by a sequence of daily events, where there is a small but constant probability $1 - p$ that one happens to stop breathing today. A lifespan of exactly n days means successfully breathing for each of the first $n - 1$ days and then forever breaking the pattern on the n th day. The probability of living exactly n days is given by $Pr(n) = p^{n-1}(1 - p)$, yielding an expected lifespan

$$\mu = \sum_{k=0}^{\infty} k \cdot Pr(k).$$

The Poisson distribution basically follows from this analysis, but takes a more convenient argument than p . Instead it is based on μ , the average value of the distribution. Since each p defines a particular value of μ , these parameters are in some sense equivalent, but the average is much easier to estimate or measure. The Poisson distribution yields the very simple closed form:

$$Pr(x) = \frac{e^{-\mu}\mu^x}{x!}$$

Once you start thinking the right way, many distributions begin to look Poisson, because they represent intervals between rare events.

Recall the binomial distribution lightbulb model from the previous section. This made it easy to compute the expected number of changes in Figure 5.2 (right), but not the lifespan distribution, which is Poisson. Figure 5.5 plots the associated Poisson distribution for $\mu = 1/p = 1000$, which shows that we should

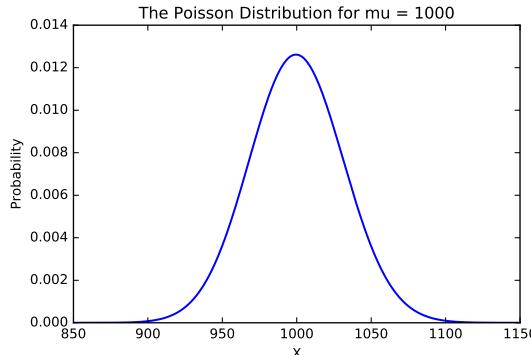


Figure 5.5: The lifespan distribution of lightbulbs with an expected life of $\mu = 1000$ hours, as modeled by a Poisson distribution.

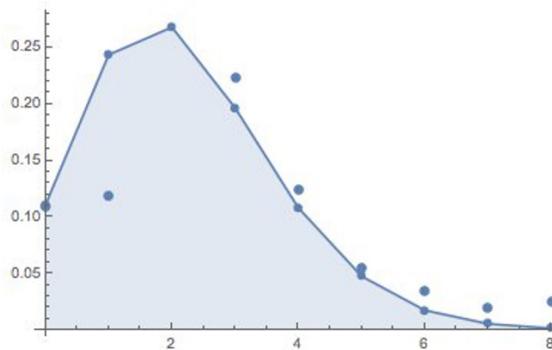


Figure 5.6: The observed fraction of families with x kids (isolated points) is accurately modeled by Poisson distribution, defined by an average of $\mu = 2.2$ children per family (polyline).

expect almost all bulbs to glow for between 900 and 1100 hours before the dying of the light.

Alternately, suppose we model the number of children by a process where the family keeps having children until after one too many tantrums, bake sales, or loads of laundry, a parent finally cracks. “*That’s it! I’ve had enough of this. No more!*”

Under such a model, family size should be modeled as a Poisson distribution, where every day there is a small but non-zero probability of a breakdown that results in shutting down the factory.

How well does the “I’ve had it” model work to predict family size? The polygonal line in Figure 5.6 represents the Poisson distribution with the parameter $\lambda = 2.2$, meaning families have an average of 2.2 kids. The points represent the fraction of families with k children, drawn from the 2010 U.S. General Social

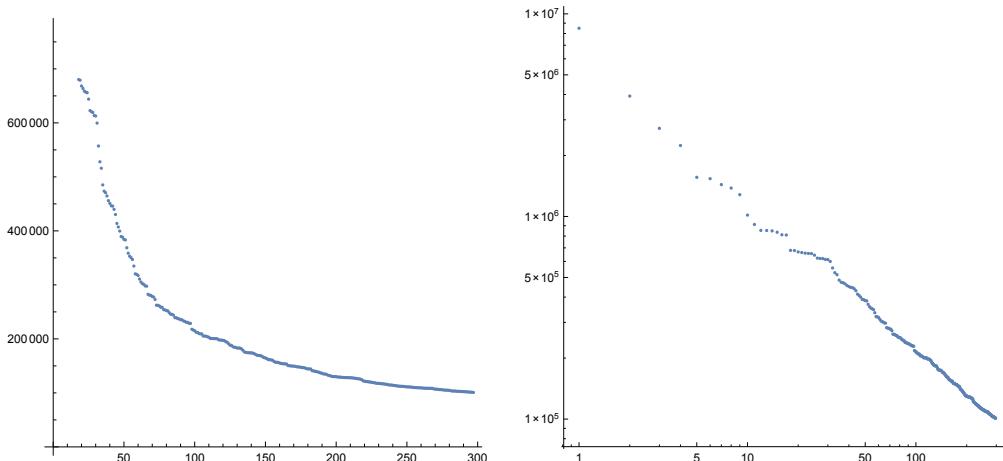


Figure 5.7: The population of U.S. cities by decreasing rank (left). On the right is the same data, now including the very largest cities, but plotted on a log-log scale. That they sit on a line is indicative of a power law distribution.

Survey (GSS).

There is excellent agreement over all family sizes except $k = 1$, and frankly, my personal experience suggests there are more singleton kids than this data set represents. Together, knowing just the mean and the formula for Poisson distribution enables us to construct a reasonable estimate of the real family-size distribution.

5.1.5 Power Law Distributions

Many data distributions exhibit much longer tails than could be possible under the normal or Poisson distributions. Consider, for example, the population of cities. There were exactly 297 U.S. cities in 2014 with populations greater than 100,000 people, according to Wikipedia. The population of the k th largest city, for $1 \leq k \leq 297$ is presented in Figure 5.7 (left). It shows that a relatively small number of cities have populations wildly dominating the rest. Indeed, the seventeen largest cities have populations so large they have been clipped off this plot so that we can see the rest.

These cities have a mean population of 304,689, with a ghastly standard deviation of 599,816. Something is wrong when the standard deviation is so large relative to the mean. Under a normal distribution, 99.7% of the mass lies within 3σ of the mean, thus making it unlikely that any of these cities would have a population above 2.1 million people. Yet Houston has a population of 2.2 million people, and New York (at 8.4 million people) is more than 13σ above the mean! City populations are clearly *not* normally distributed. In fact, they observe a different distribution, called a *power law*.

For a given variable X defined by a power law distribution,

$$P(X = x) = cx^{-\alpha}$$

This is parameterized by two constants: the exponent α and normalization constant c .

Power law distributions require some thinking to properly parse. The total probability defined by this distribution is the area under the curve:

$$A = \int_{x=-\infty}^{\infty} cx^{-\alpha} = c \int_{x=-\infty}^{\infty} x^{-\alpha}$$

The particular value of A is defined by the parameters α and c . The normalization constant c is chosen specifically for a given α to make sure that $A = 1$, as demanded by the laws of probability. Other than that, c is of no particular importance to us.

The real action happens with α . Note that when we double the value of the input (from x to $2x$), we decrease the probability by a factor of $f = 2^{-\alpha}$. This looks bad, but for any given α it is just a constant. So what the power law is really saying is that the probability of a $2x$ -sized event is 2^α times less frequent than an x -sized event, for all x .

Personal wealth is well modeled by a power law, where $f \approx 0.2 = 1/5$. This means that over a large range, if Z people have x dollars, then $Z/5$ people have $2x$ dollars. One fifth as many people have \$200,000 than have \$100,000. If there are 625 people in the world worth \$5 billion, then there should be approximately 125 multi-billionaires each worth \$10 billion. Further, there should be 25 super-billionaires each worth \$20 billion, five hyper-billionaires at the \$40 billion level, and finally a single Bill Gates worth \$80 billion.

Power laws define the “80/20” rules which account for all the inequality of our world: the observation that the top 20% of the A gets fully 80% of the B . Power laws tend to arise whenever the rich get richer, where there is an increasing probability you will get more based on what you already have. Big cities grow disproportionately large because more people are attracted to cities when they are big. Because of his wealth, Bill Gates gets access to much better investment opportunities than I do, so his money grows faster than mine does.

Many distributions are defined by such preferential growth or attachment models, including:

- *Internet sites with x users:* Websites get more popular because they have more users. You are more likely to join Instagram or Facebook because your friends have already joined Instagram or Facebook. Preferential attachment leads to a power law distribution.
- *Words used with a relative frequency of x :* There is a long tail of millions of words like *algorist* or *defenestrate*¹ that are rarely used in the English

¹Defenestrate means “to throw someone out a window.”

language. On the other hand, a small set of words like *the* are used wildly more often than the rest.

Zipf's law governs the distribution of word usage in natural languages, and states that the k th most popular word (as measured by frequency rank) is used only $1/k$ th as frequently as the most popular word. To gauge how well it works, consider the ranks of words based on frequencies from the English Wikipedia below:

Rank	Word	Count	Rank	Word	Count	Rank	Word	Count
1	the	25131726	1017	build	41890	10021	glances	2767
110	even	415055	2017	essential	21803	20026	ecclesiastical	881
212	men	177630	3018	sounds	13867	30028	zero-sum	405
312	least	132652	4018	boards	9811	40029	excluded	218
412	police	99926	5018	rage	7385	50030	sympathizes	124
514	quite	79205	6019	occupied	5813	60034	capon	77
614	include	65764	7020	continually	4650	70023	fibs	49
714	knowledge	57974	8020	delay	3835	80039	conventionalized	33
816	set	50862	9021	delayed	3233	90079	grandmom	23
916	doctor	46091	10021	glances	2767	100033	slum-dwellers	17

It should be convincing that frequency of use drops rapidly with rank: recall that *grandmom* is only a slang form of *grandma*, not the real McCoy.

Why is this a power law? A word of rank $2x$ has a frequency of $F_{2x} \sim F_1/2x$, compared to $F_x \sim F_1/x$. Thus halving the rank doubles the frequency, and this corresponds to the power law with $\alpha = 1$.

What is the mechanism behind the evolution of languages that lead to this distribution? A plausible explanation is that people learn and use words because they hear other people using them. Any mechanism that favors the already popular leads to a power law.

- *Frequency of earthquakes of magnitude x :* The Richter scale for measuring the strength of earthquakes is logarithmic, meaning a 5.3 quake is ten times stronger than a 4.3 scale event. Adding one to the magnitude multiplies the strength by a factor of ten.

With such a rapidly increasing scale it makes sense that bigger events are rarer than smaller ones. I cause a 0.02 magnitude quake every time I flush a toilet. There are indeed billions of such events each day, but larger quakes get increasingly rare with size. Whenever a quantity grows in a potentially unbounded manner but the likelihood it does diminishes exponentially, you get a power law. Data shows this is as true of the energy released by earthquakes as it is with the casualties of wars: mercifully the number of conflicts which kill x people decreases as a power law.

Learn to keep your eyes open for power law distributions. You will find them everywhere in our unjust world. They are revealed by the following properties:

- *Power laws show as straight lines on log value, log frequency plots:* Check out the graph of city populations in Figure 5.7 (right). Although there are some gaps at the edges where data gets scarce, by and large the points lie

neatly on a line. This is *the* main characteristic of a power law. By the way, the slope of this line is determined by α , the constant defining the shape of the power law distribution.

- *The mean does not make sense:* Bill Gates alone adds about \$250 to the wealth of the average person in the United States. This is weird. Under a power law distribution there is a very small but non-zero probability that someone will have infinite wealth, so what does this do to the mean? The median does a much better job of capturing the bulk of such distributions than the observed mean.
- *The standard deviation does not make sense:* In a power law distribution, the standard deviation is typically as large or larger than the mean. This means that the distribution is very poorly characterized by μ and σ , while the power law provides a very good description in terms of α and c .
- *The distribution is scale invariant:* Suppose we plotted the populations of the 300th through 600th largest U.S. cities, instead of the top 300 as in Figure 5.7 (left). The shape would look very much the same, with the population of the 300th largest city towering over the tail. Any exponential function is *scale invariant*, because it looks the same at any resolution. This is a consequence of it being a straight line on a log-log plot: any subrange is a straight line segment, which has the same parameters in its window as the full distribution.

Take-Home Lesson: Be on the lookout for power law distributions. They reflect the inequalities of the world, which means that they are everywhere.

5.2 Sampling from Distributions

Sampling points from a given probability distribution is a common operation, one which it is pays to know how to do. Perhaps you need test data from a power law distribution to run a simulation, or to verify that your program operates under extreme conditions. Testing whether your data in fact fits a particular distribution requires something to compare it against, and that should generally be properly-generated synthetic data drawn from the canonical distribution.

There is a general technique for sampling from any given probability distribution, called *inverse transform sampling*. Recall that we can move between the probability density function P and the cumulative density function C by integration and differentiation. We can move back and forth between them because:

$$P(k = X) = C'(k) = C(X \leq k + \delta) - C(X \leq k), \text{ and}$$

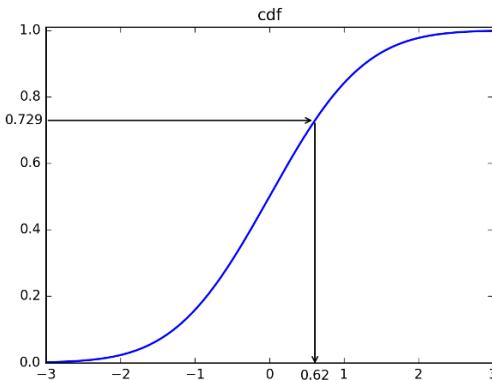


Figure 5.8: The inverse transform sampling method enables us to convert a random number generated uniformly from $[0, 1]$ (here 0.729) to a random sample drawn from any distribution, given its cdf.

$$C(X \leq k) = \int_{x=-\infty}^k P(X = x).$$

Suppose I want to sample a point from this possibly very complicated distribution. I can use a uniform random number generator to select a value p in the interval $[0, \dots, 1]$. We can interpret p as a probability, and use it as an index on the cumulative distribution C . Precisely, we report the exact value of x such that $C(X \leq x) = p$.

Figure 5.8 illustrates the approach, here sampling from the normal distribution. Suppose $p = 0.729$ is the random number selected from our uniform generator. We return the x value such that $y = 0.729$, so $x = 0.62$ as per this cdf.

If you are working with a popular probability distribution in a well-supported language like Python, there is almost certainly a library function to generate random samples already available. So look for the right library before you write your own.

5.2.1 Random Sampling beyond One Dimension

Correctly sampling from a given distribution becomes a very subtle problem once you increase the number of dimensions. Consider the task of sampling points uniformly from within a circle. Think for a moment about how you might do this before we proceed.

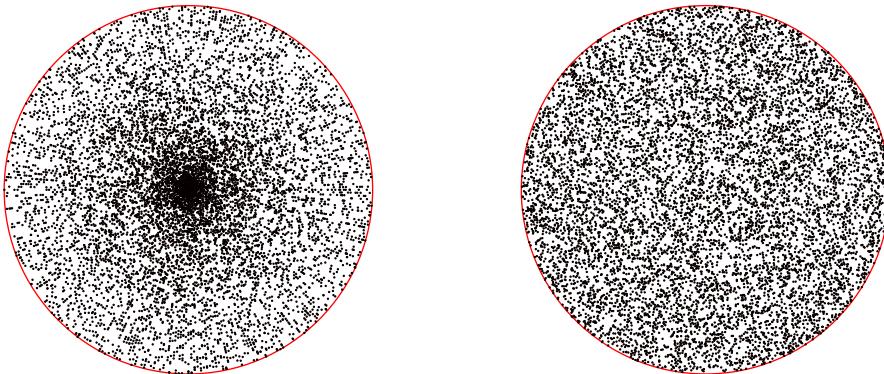


Figure 5.9: Randomly generating 10,000 points by angle-radius pairs clearly oversamples near the origin of the circle (left). In contrast, Monte Carlo sampling generates points uniformly within the circle (right).

The clever among you may hit upon the idea of sampling the angle and distance from the center independently. The angle that any sampled point must make with respect to the origin and positive x -axis varies between 0 and 2π . The distance from the origin must be a value between 0 and r . Select these coordinates uniformly at random and you have a random point in the circle.

This method is clever, but wrong. Sure, any point so created must lie within the circle. But the points are not selected with uniform frequency. This method will generate points where half of them will lie within a distance of at most $r/2$ from the center. But most of the area of the circle is farther from the center than that! Thus we will oversample near the origin, at the expense of the mass near the boundary. This is shown by Figure 5.9 (left), a plot of 10,000 points generated using this method.

A dumb technique that proves correct is *Monte Carlo sampling*. The x and y coordinates of every point in the circle range from $-r$ to r , as do many points outside the circle. Thus sampling these values uniformly at random gives us a point which lies in a bounding box of the circle, but not always within the circle itself. This can be easily tested: is the distance from (x, y) to the origin at most r , i.e. is $\sqrt{x^2 + y^2} \leq r$? If yes, we have found a random point in the circle. If not, we toss it out and try again. Figure 5.9 (right) plots 10,000 points constructed using this method: see how uniformly they cover the circle, without any obvious places of over- or under-sampling.

The efficiency here depends entirely upon the ratio of the desired region volume (the area of the circle) to the volume of the bounding box (the area of a square). Since 78.5% of this bounded box is occupied by the circle, less than two trials on average suffice to find each new circle point.

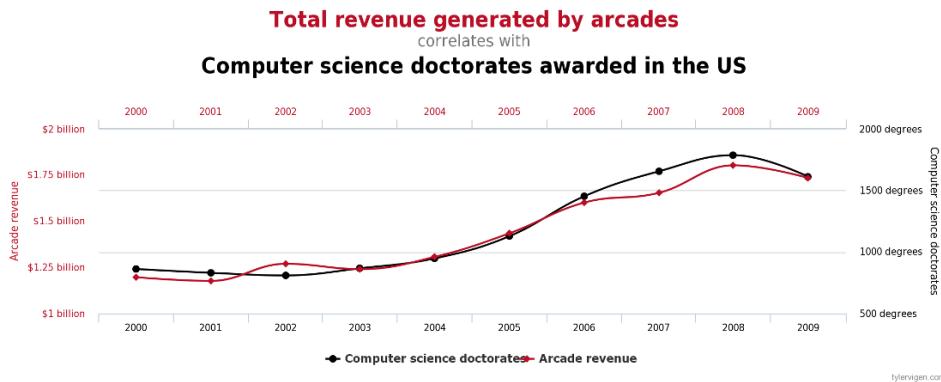


Figure 5.10: Correlation vs. causation: the number of Computer Science Ph.Ds awarded each year in the United States strongly correlates with video/pinball arcade revenue. (from [Vig15])

5.3 Statistical Significance

Statisticians are largely concerned with whether observations on data are significant. Computational analysis will readily find a host of patterns and correlations in any interesting data set. But does a particular correlation reflect a real phenomena, as opposed to just chance? In other words, when is an observation really *significant*?

Sufficiently strong correlations on large data sets may seem to be “obviously” meaningful, but the issues are often quite subtle. For one thing, *correlation does not imply causation*. Figure 5.10 convincingly demonstrates that the volume of advanced study in computer science correlates with how much video games are being played. I’d like to think I have driven more people to algorithms than Nintendo, but maybe this is just the same thing? The graphs of such spurious correlations literally fill a book [Vig15], and a very funny one at that.

The discipline of statistics comes into its own in making subtle distinctions about whether an observation is meaningful or not. The classical example comes from medical statistics, in determining the efficacy of drug treatments. A pharmaceutical company conducts an experiment comparing two drugs. Drug A cured 19 of 34 patients. Drug B cured 14 of 21 patients. Is drug B really better than drug A? FDA approval of new drugs can add or subtract billions from the value of drug companies. But can you be sure that a new drug represents a real improvement? How do you tell?

5.3.1 The Significance of Significance

Statistical significance measures our confidence that there is a genuine difference between two given distributions. This is important. But statistical significance does not measure the importance or magnitude of this difference. For large

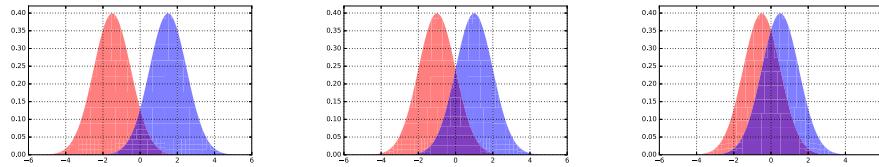


Figure 5.11: Pairs of normal distributions with the same variance, but decreasing difference in their means from left to right. As the means get closer, the greater overlap between the distributions makes it harder to tell them apart.

enough sample sizes, extremely small differences can register as highly significant on statistical tests.

For example, suppose I get suckered into betting tails on a coin which comes up heads 51% of the time, instead of the 50% we associate with a fair coin. After 100 tosses of a fair coin, I would expect to see 51% or more heads 46.02% of the time, so I have absolutely no grounds for complaint when I do. After 1,000 tosses, the probability of seeing at least 510 heads falls to 0.274. By 10,000 tosses, the probability of seeing so many heads is only 0.0233, and I should start to become suspicious of whether the coin is fair. After 100,000 tosses, the probability of fairness will be down to 1.29×10^{-10} , so small that I must issue a formal complaint, even if I thought my opponent to be a gentleman.

But here is the thing. Although it is now crystal clear that I had been tricked into using a biased coin, the consequences of this act are not substantial. For almost any issue in life worth flipping over, I would be willing to take the short side of the coin, because the stakes are just not high enough. At \$1 bet per flip, my expected loss even after 100,000 tosses would only be \$1,000 bucks.

Significance tells you how unlikely it is that something is due to chance, but not whether it is important. We really care about *effect size*, the magnitude of difference between the two groups. We informally categorize a *medium*-level effect size as visible to the naked eye by a careful observer. On this scale, *large* effects pop out, and *small* effects are not completely trivial [SF12]. There are several statistics which try to measure the effect size, including:

- *Cohen's d*: The importance of the difference between two means μ and μ' depends on the absolute magnitude of the change, but also the natural variation of the distributions as measured by σ or σ' . This effect size can be measured by:

$$d = (|\mu - \mu'|)/\sigma.$$

A reasonable threshold for a small effect size is > 0.2 , medium effect > 0.5 , and large effect size > 0.8 .

- *Pearson's correlation coefficient r*: Measures the degree of linear relationship between two variables, on a scale from -1 to 1 . The thresholds for effect sizes are comparable to the mean shift: small effects start at ± 0.2 ,

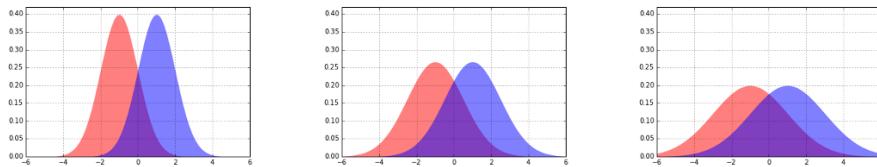


Figure 5.12: Pairs of normal distributions with the same difference in their means but increasing variance, from left to right. As the variance increases, there becomes greater overlap between the distributions, making it harder to tell them apart.

medium effects about ± 0.5 , and large effect sizes require correlations of ± 0.8 .

- *The coefficient of variation r^2 :* The square of the correlation coefficient reflects the proportion of the variance in one variable that is explained by the other. The thresholds follow from squaring those above. Small effects explain at least 4% of the variance, medium effects $\geq 25\%$ and large effect sizes at least 64%.
- *Percentage of overlap:* The area under any single probability distribution is, by definition, 1. The area of intersection between two given distributions is a good measure of their similarity, as shown in Figure 5.11. Identical distributions overlap 100%, while disjoint intervals overlap 0%. Reasonable thresholds are: for small effects 53% overlap, medium effects 67% overlap, and large effect sizes 85% overlap.

Of course, any sizable effect which is not statistically significant is inherently suspect. The CS study vs. video game play correlation in Figure 5.10 was so high ($r = 0.985$) that the effect size would be huge, were the number of sample points and methodology sound enough to support the conclusion.

Take-Home Lesson: Statistical significance depends upon the number of samples, while the effect size does not.

5.3.2 The T-test: Comparing Population Means

We have seen that large mean shifts between two populations suggest large effect sizes. But how many measurements do we need before we can safely believe that the phenomenon is real. Suppose we measure the IQs of twenty men and twenty women. Does the data show that one group is smarter, on average? Certainly the sample means will differ, at least a bit, but is this difference significant?

The t-test evaluates whether the population means of two samples are different. This problem commonly arises in *AB testing*, associated with evaluating

whether a product change makes a difference in performance. Suppose you show one group of users version A, and another group version B. Further, suppose you measure a system performance value for each user, such as the number of times they click on ads or the number of stars they give it when asked about the experience. The t-test measures whether the observed difference between the two groups is significant.

Two means differ significantly if:

- *The mean difference is relatively large:* This makes sense. One can conclude that men weigh more than women on average fairly easily, because the effect size is so large. According to the Center for Disease Control² the average American male weighed 195.5 pounds in 2010, whereas the average American woman weighted 166.2 pounds. This is huge. Proving that a much more subtle difference, like IQ, is real requires much more evidence to be equally convincing.
- *The standard deviations are small enough:* This also makes sense. It is easy to convince yourself that men and women have, on average, the same number of fingers because the counts we observe are very tightly bunched around the mean: {10, 10, 10, 10, 9, 10...}. The equal-finger count hypothesis would require much more evidence if the numbers jumped around a lot. I would be reluctant to commit to a true distributional average of $\mu = 10$ if I what I observed was {3, 15, 6, 14, 17, 5}.
- *The number of samples are large enough:* This again makes sense. The more data I see, the more solidly I become convinced that the sample will accurately represent its underlying distribution. For example, men undoubtedly have *fewer* fingers on average than women, as a consequence of more adventures with power tools.³ But it would require a very large number of samples to observe and validate this relatively rare phenomenon.

The t-test starts by computing a *test statistic* on the two sets of observations. Welch's t-statistic is defined as

$$t = \frac{\bar{x}_1 - \bar{x}_2}{\sqrt{\frac{\sigma_1^2}{n_1} + \frac{\sigma_2^2}{n_2}}}$$

where \bar{x}_i , σ_i , and n_i are the mean, standard deviation, and population size of sample i , respectively.

Let us parse this equation carefully. The numerator is the difference between the means, so the bigger this difference, the bigger the value of the t-statistic. The standard deviations are in the denominator, so the smaller that σ_i is, the bigger the value of the t-statistic. If this is confusing, recall what happens when you divide x by a number approaching zero. Increasing the sample sizes n_i

²<http://www.cdc.gov/nchs/fastats/obesity-overweight.htm>

³This observation alone may be sufficient to resolve the gender–IQ relationship, without the need for additional statistical evidence.

also makes the denominator smaller, so the larger n_i is, the bigger the value of the t-statistic. In all cases, the factors that make us more confident in there being a real difference between the two distributions increases the value of the t-statistic.

Interpreting the meaning of a particular value of the t-statistic comes from looking up a number in an appropriate table. For a desired *significance level* α and number of *degrees of freedom* (essentially the sample sizes), the table entry specifies the value v that the t-statistic t must exceed. If $t > v$, then the observation is significant to the α level.

Why Does This Work?

Statistical tests like the t-test often seem like voodoo to me, because we look up a number from some magic table and treat it like gospel. *The oracle has spoken: the difference is significant!* Of course there is real mathematics behind significance testing, but the derivation involves calculus and strange functions (like the gamma function $\Gamma(n)$, a real numbered generalization of factorials). These complex calculations are why the convention arose to look things up in a precomputed table, instead of computing it yourself.

You can find derivations of the relevant formulae in any good statistics book, if you are interested. These tests are based on ideas like random sampling. We have seen how the mean and standard deviation constrain the shape of any underlying probability distribution. Getting a sample average very far from the mean implies bad luck. Randomly picking values several standard deviations away from the population mean is very unlikely, according to the theory. This makes it more likely that observing such a large difference is the result of drawing from a different distribution.

Much of the technicality here is a consequence of dealing with subtle phenomenon and small data sets. Historically, observed data was a very scarce resource, and it remains so in many situations. Recall our discussion of drug efficacy testing, where someone new must die for every single point we collect. The big data world you will likely inhabit generally features more observations (everybody visiting our webpage), lower stakes (do customers buy more when you show them a green background instead of a blue background?), and perhaps smaller effect sizes (how big an improvement do we really need to justify changing the background color?).

5.3.3 The Kolmogorov-Smirnov Test

The t-test compares two samples drawn from presumably normal distributions according to the distance between their respective means. Instead, the *Kolmogorov-Smirnov* (KS) test compares the cumulative distribution functions (cdfs) of the two sample distributions and assesses how similar they are.

This is illustrated in Figure 5.13. The cdfs of the two different samples are plotted on the same chart. If the two samples are drawn from the same distribution, the ranges of x values should largely overlap. Further, since both

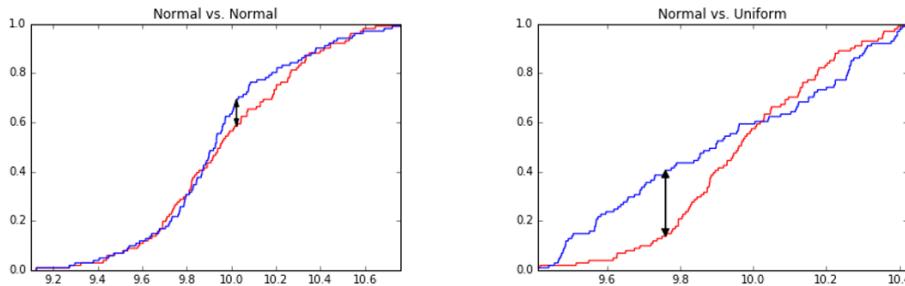


Figure 5.13: The Kolmogorov-Smirnov test quantifies the difference between two probability distributions by the maximum y -distance gap between the two cumulative distribution functions. On the left, two samples from the same normal distribution. On the right, comparison of samples from uniform and normal distributions drawn over the same x -range.

distributions are represented as cdfs, the y -axis represents cumulative probability from 0 to 1. Both functions increase monotonically from left to right, where $C(x)$ is the fraction of the sample $\leq x$.

We seek to identify the value of x for which the associated y values of the two cdfs differ by as much as possible. The distance $D(C_1, C_2)$ between the distributions C_1 and C_2 is the difference of the y values at this critical x , formally stated as

$$D(C_1, C_2) = \max_{-\infty \leq x \leq \infty} |C_1(x) - C_2(x)|$$

The more substantially that two sample distributions differ at some value, the more likely it is that they were drawn from different distributions. Figure 5.13 (left) shows two independent samples from the same normal distribution. Note the resulting tiny gap between them. In contrast, Figure 5.13 (right) compares a sample drawn from a normal distribution against one drawn from the uniform distribution. The KS-test is not fooled: observe the big gaps near the tails, where we would expect to see it.

The KS-test compares the value of $D(C_1, C_2)$ against a particular target, declaring that two distributions differ at the significance level of α when:

$$D(C_1, C_2) > c(\alpha) \sqrt{\frac{n_1 + n_2}{n_1 n_2}}$$

where $c(\alpha)$ is a constant to look up in a table.

The function of the sample sizes has some intuition behind it. Assume for simplicity that both samples have the same size, n . Then

$$\sqrt{\frac{n_1 + n_2}{n_1 n_2}} = \sqrt{\frac{2n}{n^2}} = \sqrt{\frac{2}{n}}$$

The quantity \sqrt{n} arises naturally in sampling problems, such as the standard deviation of the binomial distribution. The expected difference between the number of heads and tails in n coin flips is on the order of \sqrt{n} . In the context of the KS-test, it similarly reflects the expected deviation when two samples should be considered the same. The KS-test reflects what is happening in the meat of the distribution, where a robust determination can be made.

I like the Kolmogorov-Smirnov test. It provides pictures of the distributions that I can understand, that identify the weakest point in the assumption that they are identical. This test has fewer technical assumptions and variants than the t-test, meaning we are less likely to make a mistake using it. And the KS-test can be applied to many problems, including testing whether points are drawn from a normal distribution.

Normality Testing

When plotted, the normal distribution yields a bell-shaped curve. But not every bell-shaped distribution is normal, and it is sometimes important to know the difference.

There exist specialized statistical tests for testing the normality of a given distributional samples f_1 . But we can use the general KS-test to do the job, provided we can identify a meaningful f_2 to compare f_1 to.

This is exactly why I introduced random sampling methods in Section 5.2. Using the cumulative distribution method we described, statistically-sound random samples of n points can be drawn from any distribution that you know the cdf of, for any n . For f_2 , we should pick a meaningful number of points to compare against. We can use $n_2 = n_1$, or perhaps a somewhat larger sample if n_1 is very small. We want to be sure that we are capturing the shape of the desired distribution with our sample.

So if we construct our random sample for f_2 from the normal distribution, the KS-test should not be able to distinguish f_1 from f_2 if f_1 also comes from a normal distribution on the same μ and σ .

One word of caution. A sufficiently-sensitive statistical test will probably reject the normality of just about *any* observed distribution. The normal distribution is an abstraction, and the world is a complicated place. But looking at the plot of the KS-test shows you exactly where the deviations are happening. Are the tails too fat or too lean? Is the distribution skewed? With this understanding, you can decide whether the differences are big enough to matter to you.

5.3.4 The Bonferroni Correction

It has long been the convention in science to use $\alpha = 0.05$ as the cutoff between statistical significance and irrelevance. A statistical significance of 0.05 means there is a probability of 1/20 that this result would have come about purely by chance.

This is not an unreasonable standard when collecting data to test a challenging hypothesis. Betting on a horse at 20 to 1 odds and winning your bet is a noteworthy accomplishment. Unless you simultaneously placed bets on millions of other horses. Then bragging about the small number of 20-1 bets where you actually won would be misleading, to say the least.

Thus fishing expeditions which test millions of hypotheses must be held to higher standards. *This* is the fallacy that created the strong but spurious correlation between computer science Ph.Ds and video game activity in Figure 5.10. It was discovered in the course of comparing thousands of time series against each other, and retaining only the most amusing-sounding pairs which happened to show a high correlation score.

The *Bonferroni correction*⁴ provides an important balance in weighing how much we trust an apparently significant statistical result. It speaks to the fact that how you found the correlation can be as important as the strength of the correlation itself. Someone who buys a million lottery tickets and wins once has much less impressive mojo going than the fellow who buys a single ticket and wins.

The Bonferroni correction states that when testing n different hypotheses simultaneously, the resulting p -value must rise to a level of α/n , in order to be considered as significant at the α level.

As with any statistical test, there lurk many subtleties in properly applying the correction. But the big principle here is important to grasp. Computing people are particularly prone to running large-scale comparisons of all things against all things, or hunting for unusual outliers and patterns. After all, once you've written the analysis program, why not run it on all your data? Presenting only the best, cherry-picked results makes it easy to fool other people. The Bonferroni correction is the way to prevent you from fooling yourself.

5.3.5 False Discovery Rate

The Bonferroni correction safeguards us from being too quick to accept the significance of a lone successful hypothesis among many trials. But often when working with large, high-dimensional data we are faced with a different problem. Perhaps all m of the variables correlate (perhaps weakly) with the target variable. If n is large enough, many of these correlations will be statistically significant. Have we really made so many important discoveries?

The *Benjamini-Hochberg* procedure for minimizing *false discovery rate* (FDR) procedure gives a very simple way to draw the cutoff between interesting and uninteresting variables based on significance. Sort the variables by the strength of their p -value, so the more extreme variables lie on the left, and the least significant variables on the right. Now consider the i th ranked variable in this ordering. We accept the significance of this variable at the α level if

$$\forall_{j=1}^i (p_j \leq \frac{j}{m} \alpha)$$

⁴I have always thought that “The Bonferroni Correction” would make a fabulous title for an action movie. Dwayne Johnson as Bonferroni?

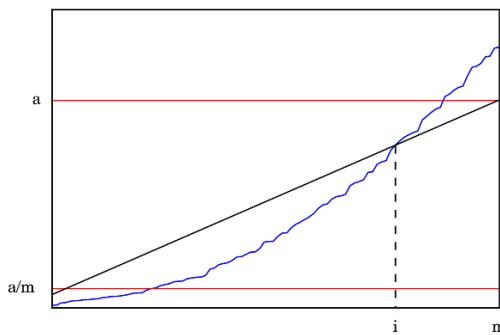


Figure 5.14: The Benjamini-Hochberg procedure minimizes false discovery rate, by accepting p -values only when $p_i \leq \alpha i / m$. The blue curve shows the sorted p -values, and the diagonal defines the cutoff for when such a p -value is significant.

The situation is illustrated in Figure 5.14. The p -values are sorted in increasing order from left to right, as denoted by the irregular blue curve. If we were accepting all p -values less than α , we accept too many. This is why Bonferroni developed his correction. But requiring all p -values to meet the standard of the Bonferroni correction (where the curve crosses α/m) is too stringent.

The Benjamini-Hochberg procedure recognizes that if many values are really significant to a certain standard, a certain fraction of them should be significant to a much higher standard. The diagonal line in Figure 5.14 appropriately enforces this level of quality control.

5.4 War Story: Discovering the Fountain of Youth?

It had been a beautiful wedding. We were very happy for Rachel and David, the bride and groom. I had eaten like a king, danced with my lovely wife, and was enjoying a warm post-prime rib glow when it hit me that something was off. I looked around the room and did a double-take. Somehow, for the first time in many years, I had become younger than most of the people in the crowd.

This may not seem like a big deal to you, but that is because you the reader probably *are* younger than most people in many settings. But trust me, there will come a time when you notice such things. I remember when I first realized that I had been attending college at the time when most of my students were being born. Then they started being born when I was in graduate school. Today's college students were not only born after I became a professor, but after I got tenure here. So how could I be younger than most of the people at this wedding?

There were two possibilities. Either it was by chance that so many older

people entered the room, or there was a reason explaining this phenomenon. This is why statistical significance tests and p -values were invented, to aid in distinguishing something from nothing.

So what was the probability that I, then at age 54, would have been younger than most of the 251 people at Rachel's wedding? According to Wolfram Alpha (more precisely, the 2008–2012 American Community Survey five-year estimates), there were 309.1 million people in the United States, of whom 77.1 million were age 55 or older. Almost exactly 25% of the population is older than I am as I write these words.

The probability that the majority of 251 randomly selected Americans would be older than 55 years is thus given by:

$$p = \sum_{i=126}^{251} \binom{251}{i} (1 - .75)^i (0.75)^{(251-i)} = 8.98 \times 10^{-18}$$

This probability is impossibly small, comparable to pulling a fair coin out of your pocket and having it come up heads 56 times in a row. This could not have been the result of a chance event. There had to be a reason why I was junior to most of this crowd, and the answer wasn't that I was getting any younger.

When I asked Rachel about it, she mentioned that, for budgetary reasons, they decided against inviting children to the wedding. This seemed like it could be a reasonable explanation. After all, this rule excluded 73.9 million people under the age of eighteen from attending the wedding, thus saving billions of dollars over what it would have cost to invite them all. The fraction f of people younger than me who are not children works out to $f = 1 - (77.1/(309.1 - 73.9)) = 0.672$. This is substantially larger than 0.5, however. The probability of my being younger than the median in a random sample drawn from this cohort is:

$$p = \sum_{i=126}^{251} \binom{251}{i} (1 - .0672)^i (0.672)^{(251-i)} = 9.118 \times 10^{-9}$$

Although this is much larger than the previous p -value, it is still impossibly small: akin to tossing off 27 straight heads on your fair coin. Just forbidding children was not nearly powerful enough to make me young again.

I went back to Rachel and made her fess up. It turns out her mother had an unusually large number of cousins growing up, and she was exceptionally good at keeping in touch with *all* of them. Recall Einstein's Theory of Relativity, where $E = mc^2$ denotes that everyone is my mother's cousin, twice removed. *All* of these cousins were invited to the wedding. With Rachel's family outpopulating the groom's unusually tiny clan, this cohort of senior cousins came to dominate the dance floor.

Indeed, we can compute the number of the older-cousins (c) that must be invited to yield a 50/50 chance that I would be younger than the median guest, assuming the rest of the 251 guests were selected at random. It turns out that

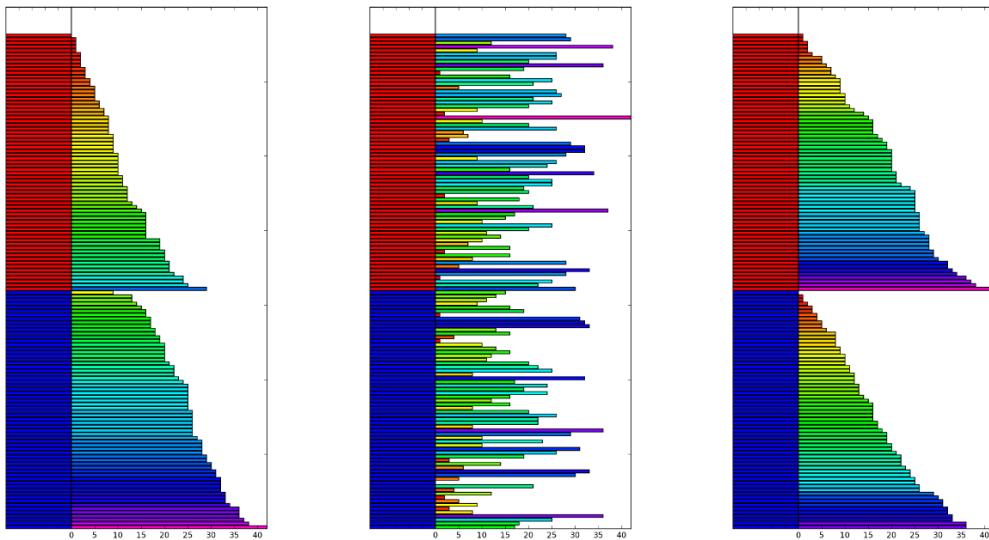


Figure 5.15: Permutation tests reveal the significance of the correlation between gender and the height (left). A random assignment of gender to height (center) results in a substantially different distribution of outcomes when sorted (right), validating the significance of the original relationship.

$c = 65$ single cousins (or 32.5 married pairs) suffice, once the children have been excluded ($f = 0.672$).

The moral here is that it is important to compute the probability of any interesting observation before declaring it to be a miracle. Never stop with a partial explanation, if it does not reduce the surprise to plausible levels. There likely is a genuine phenomenon underlying any sufficiently rare event, and ferreting out what it is makes data science exciting.

5.5 Permutation Tests and P-values

Traditional statistical significance tests prove quite effective at deciding whether two samples are in fact drawn from the same distribution. However, these tests must be properly performed in order to do their job. Many standard tests have subtleties like the issues of one- vs. two-sided tests, distributional assumptions, and more. Performing these tests correctly requires care and training.

Permutation tests allow a more general and computationally idiot-proof way to establish significance. If your hypothesis is supported by the data, then

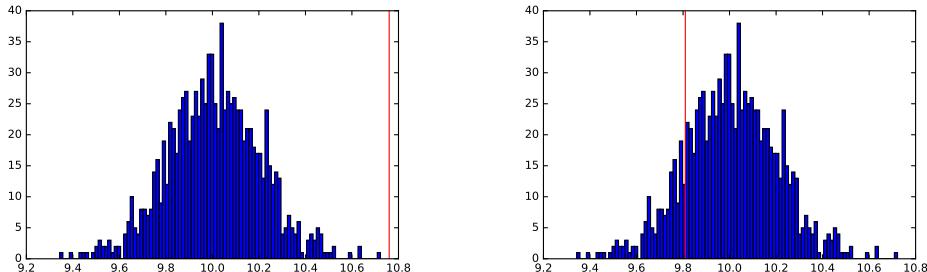


Figure 5.16: Permutation tests score significance by the position of the score on actual data against a distribution of scores produced by random permutations. A position on the extreme tail (left) is highly significant, but one within the body of the distribution (left) is uninteresting.

randomly shuffled data sets should be less likely to support it. By conducting many trials against randomized data, we can establish exactly how unusual the phenomenon is that you are testing for.

Consider Figure 5.15, where we denote the independent variable (gender: male or female) and dependent variable (say, height) using colors. The original outcome color distribution (left) looks starkly different between men and women, reflective of the genuine differences in height. But how unusual is this difference? We can construct a new data set by randomly assigning gender to the original outcome variables (center). Sorting within each group makes clear that the pseudo-male/female distribution of outcomes is now much more balanced than in the original data (right). This demonstrates that gender *was* indeed a significant factor in determining height, a conclusion we would come to believe even more strongly after it happens again and again over 1,000 or 1,000,000 trials.

The rank of the test statistic on the real data among the distribution of statistic values from random permutations determines the significance level or *p-value*. Figure 5.16 (left) shows what we are looking for. The real value lies on the very right of the distribution, attesting to significant. In the figure on right, the real value lies in the squishy middle of the distribution, suggesting no effect.

Permutation tests require that you develop a statistic which reflects your hypothesis about the data. The correlation coefficient is a reasonable choice if you want to establish an important relationship between a specific pair of variables. Ideally the observed correlation in the real data will be stronger than in any random permutation of it. To validate the gender–height connection, perhaps our statistic could be the difference in the average heights of men and women. Again, we hope this proves larger in the real data than in most random permutations of it.

Be creative in your choice of statistic: the power of permutation tests is

that they can work with pretty much anything you can come up with to prove your case. It is best if your statistic minimizes the chance of ties, since you are honor-bound to count all ties against your hypothesis.

Take-Home Lesson: Permutation tests give you the probability of your data given your hypothesis, namely that the statistic will be an outlier compared to the random sample distribution. This is not quite the same as proving your hypothesis given the data, which is the traditional goal of statistical significance testing. But it is much better than nothing.

The significance score or p -value of a permutation test depends upon how many random tries are run. Always try to do at least 1,000 random trials, and more if it is feasible. The more permutations you try, the more impressive your significance p -value can be, at least up to a point. If the given input is in fact the best of all $k!$ permutations, the most extreme p -value you can get is $1/k!$, no matter how many random permutations you try. Oversampling will inflate your denominator without increasing your true confidence one bit.

Take-Home Lesson: P-values are computed to increase *your* confidence that an observation is real and interesting. This only works when you do the permutation test honestly, by performing experiments that can provide a fair measure of surprise.

5.5.1 Generating Random Permutations

Generating random permutations is another important sampling problem that people often botch up. The two algorithms below both use sequences of random swaps to scramble up the initial permutation $\{1, 2, \dots, n\}$.

But ensuring that all $n!$ permutations are generated uniformly at random is a tricky business. Indeed only one of these algorithms gets it right. Is it this one,

```
for i = 1 to n do a[i] = i;
for i = 1 to n - 1 do swap[a[i], a[Random[i, n]]];
```

or is it this:

```
for i = 1 to n do a[i] = i;
for i = 1 to n - 1 do swap[a[i], a[Random[1, n]]];
```

Think about this carefully: the difference here is very subtle. It is so subtle you might not even notice it in the code. The critical difference is the 1 or i in the call to Random. One of these algorithms is right and one of these algorithms is wrong. If you think you can tell, convincingly explain why one works and the other one doesn't.

If you really must know, the first algorithm is the correct one. It picks a random element from 1 to n for the first position, then leaves it alone and

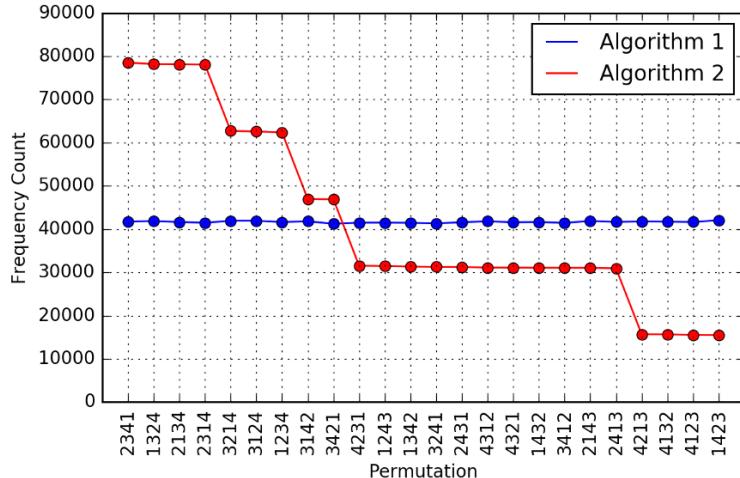


Figure 5.17: The generation frequency of all $4! = 24$ permutations using two different algorithms. Algorithm 1 generates them with uniform frequency, while algorithm 2 is substantially biased.

recurs on the rest. It generates permutations uniformly at random. The second algorithm gives certain elements a better chance to end up first, showing that the distribution is not uniform.

But if you can't prove this theoretically, you can use the idea of a permutation test. Implement both of the algorithms, and perform 1,000,000 runs of each, constructing random permutations of, say, $n = 4$ elements. Count how often each algorithm generates each one of the $4! = 24$ distinct permutations. The results of such an experiment are shown in Figure 5.17. Algorithm 1 proves incredibly steady, with a standard deviation of 166.1 occurrences. In contrast, there is an eight-fold difference between the most and least frequent permutations under algorithm 2, with $\sigma = 20,923.9$.

The moral here is that random generation can be very subtle. And that Monte Carlo-type experiments like permutation tests can eliminate the need for subtle reasoning. Verify, then trust.

5.5.2 DiMaggio's Hitting Streak

One of baseball's most amazing records is Joe DiMaggio's 56-game hitting streak. The job of a batter is to get hits, and they receive perhaps four chances every game to get one. Even very good hitters often fail.

But back in 1941, Joe DiMaggio succeeded in getting hits in 56 straight games, a truly amazing accomplishment. No player in the seventy-five years since then has come close to this record, nor any one before him.

But how unusual was such a long streak in the context of his career? DiMag-

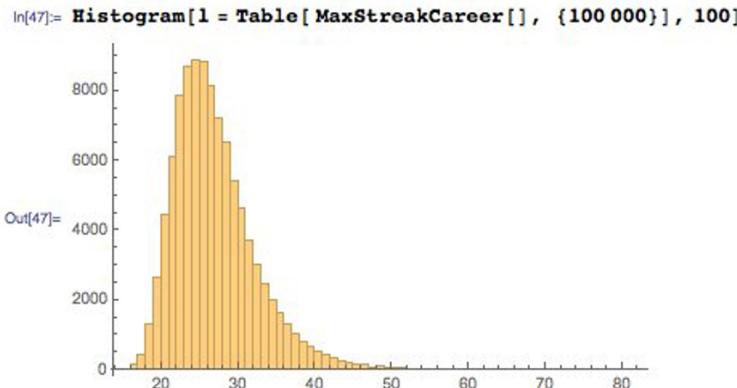


Figure 5.18: The distribution of longest hitting streaks, over 100,000 simulated careers. DiMaggio's actual 56-game hitting streak stands at the very tail of this distribution, thus demonstrating the difficulty of this feat.

gio played 1736 games, with 2214 hits in 6821 at bats. Thus he should get hits in roughly $1 - (1 - (2214/6821))^4 = 79.2\%$ of his games with four at bats. What is the probability that someone with his skill level could manage such a consecutive game streak in the course of their career?

For those of you tired of my baseball analogies, let's put this in another context. Suppose you are a student who averages a grade of 90 on tests. You are a very good student to be sure, but not perfect. What are the chances you could have a hot streak where you scored above 90 on ten straight tests? What about twenty straight? Could you possibly ace 56 tests in a row?⁵ If such a long streak happened, would that mean that you had taken your studies to another level, or did you just get lucky?

So when DiMaggio had his hitting streak, was it just an expected consequence of his undisputed skills and consistency, or did he just get lucky? He was one of the very best hitters of his or any time, an all-star every season of his thirteen-year career. But we also know that DiMaggio got lucky from time to time. After all, he *was* married to the movie star Marilyn Monroe.

To resolve this question, we used random numbers to simulate when he got hits over a synthetic “career” of 1736 games. Each game, the simulated Joe received four chances to hit, and succeeded with a probability of $p = (2214/6821) = 0.325$. We could then identify the longest hitting streak over the course of this simulated career. By simulating 100,000 DiMaggio careers, we get a frequency distribution of streaks that can put the rarity of his accomplishment in context, getting a p -value in the process.

The results are shown in Figure 5.18. In only 44 of 100,000 simulated careers ($p = 0.00044$) did DiMaggio manage a streak of at least 56 games. Thus the length is quite out of line with what would be expected from him. The second

⁵Not if you are taking one of my classes, I tell you.

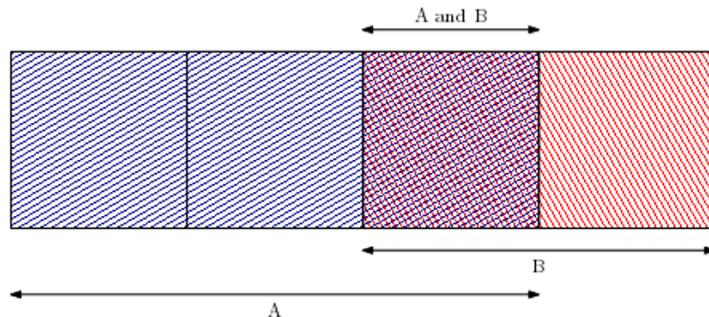


Figure 5.19: Bayes' Theorem in action.

longest streak of any major league hitter is only 44 games, so it is out of line with everyone else as well. But he also once hit in 61 straight games at a lower level of competition, so he seems to have had an extraordinary capacity for consistency.

Hitting streaks can be thought of as runs between games without hits, and so can be modeled using a Poisson distribution. But Monte Carlo simulations provide answers without detailed mathematics. Permutation tests give us insight with minimal knowledge and intellectual effort.

5.6 Bayesian Reasoning

The conditional probability $P(A|B)$ measures the likelihood of event A given knowledge that event B has occurred. We will rely on conditional probability throughout this book, because it lets us update our confidence in an event in response to fresh evidence, like observed data.

Bayes' Theorem is an important tool for working with conditional probabilities, because it lets us turn the conditionals around:

$$P(A|B) = \frac{P(B|A)P(A)}{P(B)}$$

With Bayes theorem, we can convert the question of $P(\text{outcome}|\text{data})$ to $P(\text{data}|\text{outcome})$, which is often much easier to compute. In some sense, Bayes' theorem is just a consequence of algebra, but it leads to a different way of thinking about probability.

Figure 5.19 illustrates Bayes' theorem in action. The event space consists of picking one of four blocks. The complex events A and B represent sub-ranges of blocks, where $P(A) = 3/4$ and $P(B) = 2/4 = 1/2$. By counting blocks from the figure, we can see that $P(A|B) = 1/2$ and $P(B|A) = 1/3$. These also follow

directly from Bayes' theorem:

$$P(A|B) = \frac{P(B|A)P(A)}{P(B)} = \frac{(1/3) \cdot (3/4)}{(1/2)} = 1/2$$

$$P(B|A) = \frac{P(A|B)P(B)}{P(A)} = \frac{(1/2) \cdot (1/2)}{(3/4)} = 1/3$$

Bayesian reasoning reflects how a prior probability $P(A)$ is updated to give the posterior probability $P(A|B)$ in the face of a new observation B , according to the ratio of the likelihood $P(B|A)$ and the marginal probability $P(B)$. The *prior* probability $P(A)$ reflects our initial assumption about the world, to be revised based on the additional evidence B .

Bayesian reasoning is an important way to look at the world. Walking into Rachel and David's wedding, my prior assumption was that the age distribution would reflect that of the world at large. But my confidence weakened with every elderly cousin I encountered, until it finally crumbled.

We will use Bayesian reasoning to build classifiers in Section 11.1. But keep this philosophy in mind as you analyze data. You should come to each task with a prior conception of what the answers should be, and then revise in accordance with statistical evidence.

5.7 Chapter Notes

Every data scientist should take a good elementary statistics course. Representative texts include Freedman [FPP07] and James et al. [JWHT13]. Wheelan [Whe13] is a gentler introduction, with Huff [Huf10] the classic treatise on how best to lie with statistics.

Donoho [Don15] presents a fascinating history of data science from the vantage point of a statistician. It makes an effective case that most of the major principles of today's data science were originally developed by statisticians, although they were not quickly embraced by the discipline at large. Modern statisticians have begun having much more satisfying conversations with computer scientists on these matters as interests have mutually converged.

Vigen [Vig15] presents an amusing collection of spurious correlations drawn from a large number of interesting time series. Figure 5.10 is representative, and is reprinted with permission.

It has been demonstrated that the size of American families is reasonably well fit by a Poisson distribution. In fact, an analysis of household size distributions from 104 countries suggests that the "I've had enough" model works around the world [JLSI99].

5.8 Exercises

Statistical Distributions

- 5-1. [5] Explain which distribution seems most appropriate for the following phenomenon: binomial, normal, Poisson, or power law?
- The number of leaves on a fully grown oak tree.
 - The age at which people's hair turns grey.
 - The number of hairs on the heads of 20-year olds.
 - The number of people who have been hit by lightning x times.
 - The number of miles driven before your car needs a new transmission.
 - The number of runs a batter will get, per cricket over.
 - The number of leopard spots per square foot of leopard skin.
 - The number of people with exactly x pennies sitting in drawers.
 - The number of apps on people's cell phones.
 - The daily attendance in Skiena's data science course.
- 5-2. [5] Explain which distribution seems most appropriate for the following *The Quant Shop* phenomenon: binomial, normal, Poisson, or power law?
- The beauty of contestants at the Miss Universe contest.
 - The gross of movies produced by Hollywood studios.
 - The birth weight of babies.
 - The price of art works at auction.
 - The amount of snow New York will receive on Christmas.
 - The number of teams that will win x games in a given football season.
 - The lifespans of famous people.
 - The daily price of gold over a given year.
- 5-3. [5] Assuming that the relevant distribution is normal, estimate the probability of the following events:
- That there will be 70 or more heads in the next hundred flips of a fair coin?
 - That a randomly selected person will weight over 300 lbs?
- 5-4. [3] The average on a history exam was 85 out of 100 points, with a standard deviation of 15. Was the distribution of the scores on this exam symmetric? If not, what shape would you expect this distribution to have? Explain your reasoning.
- 5-5. [5] Facebook data shows that 50% of Facebook users have a hundred or more friends. Further, the average user's friend count is 190. What do these findings say about the shape of the distribution of number of friends of Facebook users?

Significance Testing

- 5-6. [3] Which of the following events are likely independent and which are not?
- Coin tosses.

- (b) Basketball shots.
 - (c) Party success rates in presidential elections.
- 5-7. [5] The 2010 American Community Survey estimates that 47.1% of women aged 15 years and over are married.
- (a) Randomly select three women between these ages. What is the probability that the third woman selected is the only one that is married?
 - (b) What is the probability that all three women are married?
 - (c) On average, how many women would you expect to sample before selecting a married woman? What is the standard deviation?
 - (d) If the proportion of married women was actually 30%, how many women would you expect to sample before selecting a married woman? What is the standard deviation?
 - (e) Based on your answers to parts (c) and (d), how does decreasing the probability of an event affect the mean and standard deviation of the wait time until success?

Permutation Tests and P-values

- 5-8. [5] Prove that the permutation generation algorithm of page 147 generates permutations correctly, meaning uniformly at random.
- 5-9. [5] Obtain data on the heights of m men and w women.
- (a) Use a t-test to establish the significance of whether the men are on average taller than the women.
 - (b) Perform a permutation test to establish the same thing: whether the men are on average taller than the women.

Implementation Projects

- 5-10. [5] In sporting events, good teams tend to come back and win. But is this because they know how to win, or just because after a long-enough game the better team will generally prevail? Experiment with a random coin flip model, where the better team has a probability of $p > 0.5$ of outplaying the other over a single period.
For games of n periods, how often does the better team win, and how often does it come from behind, for a given probability p ? How does this compare to statistics from real sports?
- 5-11. [8] February 2 is Groundhog Day in the United States, when it is said that six more weeks of winter follows if the groundhog sees its shadow. Taking whether it is sunny on February 2 as a proxy for the groundhog's input, is there any predictive power to this tradition? Do a study based on weather records, and report the accuracy of the beast's forecasts along with its statistical significance

Interview Questions

- 5-12. [3] What is conditional probability?
- 5-13. [3] What is Bayes Theorem? And why is it useful in practice?

- 5-14. [8] How would you improve a spam detection algorithm that uses a naive Bayes classifier?
- 5-15. [5] A coin is tossed ten times and the results are two tails and eight heads. How can you tell whether the coin is fair? What is the p -value for this result?
- 5-16. [8] Now suppose that ten coins are each tossed ten times, for a total of 100 tosses. How would you test whether the coins are fair?
- 5-17. [8] An ant is placed on an infinitely long twig. The ant can move one step backward or one step forward with the same probability, during discrete time steps. What is the probability that the ant will return to its starting point after $2n$ steps?
- 5-18. [5] You are about to get on a plane to Seattle. Should you bring an umbrella? You call three random friends of yours who live there and ask each independently whether it is raining. Each of friends has a $2/3$ chance of telling you the truth and a $1/3$ chance of lying. All three friends tell you that it is raining. What is the probability that it is actually raining in Seattle?

Kaggle Challenges

- 5-19. Decide whether a car bought at an auction is a bad buy.
<https://www.kaggle.com/c/DontGetKicked>
- 5-20. Forecast the demand of a product in a given week.
<https://www.kaggle.com/c/grupo-bimbo-inventory-demand>
- 5-21. How much rain we will get in the next hour?
<https://www.kaggle.com/c/how-much-did-it-rain>

Chapter 6

Visualizing Data

At their best, graphics are instruments for reasoning.

— Edward Tufte

Effective data visualization is an important aspect of data science, for at least three distinct reasons:

- *Exploratory data analysis*: What does your data really look like? Getting a handle on what you are dealing with is the first step of any serious analysis. Plots and visualizations are the best way I know of to do this.
- *Error detection*: Did you do something stupid in your analysis? Feeding unvisualized data to any machine learning algorithm is asking for trouble. Problems with outlier points, insufficient cleaning, and erroneous assumptions reveal themselves immediately when properly visualizing your data. Too often a summary statistic (77.8% accurate!) hides what your model is really doing. Taking a good hard look what you are getting right vs. wrong is the first step to performing better.
- *Communication*: Can you present what you have learned effectively to others? Meaningful results become actionable only after they are shared. Your success as a data scientist rests on convincing other people that you know what you are talking about. A picture is worth 1,000 words, especially when you are giving a presentation to a skeptical audience.

You have probably been making graphs and charts since grade school. Ubiquitous software makes it easy to create professional-looking images. So what is so hard about data visualization?

To answer, I offer a parable. A terrible incident during my youth concerned an attack on an ice skating champion. A thug hit her on the knee with a stick, hoping to knock her out of the upcoming Olympic games. Fortunately, he missed the knee, and the skater went on to win the silver medal.

But upon getting to know his client, the thug's lawyer came up with an interesting defense. This crime, he said, was clearly too complex for his client to have conceived on his own. This left an impression on me, for it meant that I had underestimated the cognitive capacity necessary to rap someone on the leg with a stick.

My intended moral here is that many things are more complicated than they look. In particular, I speak of the problem of plotting data on a graph to capture what it is saying. An amazingly high fraction of the charts I have seen in presentations are *terrible*, either conveying no message or misconveying what the data actually showed. Bad charts can have negative value, by leading you in the wrong direction.

In this section, we will come to understand the principles that make standard plot designs work, and show how they can be misleading if not properly used. From this experience, we will try to develop your sense of when graphs might be lying, and how you can construct better ones.

6.1 Exploratory Data Analysis

The advent of massive data sets is changing in the way science is done. The traditional scientific method is *hypothesis driven*. The researcher formulates a theory of how the world works, and then seeks to support or reject this hypothesis based on data. By contrast, *data-driven* science starts by assembling a substantial data set, and then hunts for patterns that ideally will play the role of hypotheses for future analysis.

Exploratory data analysis is the search for patterns and trends in a given data set. Visualization techniques play an important part in this quest. Looking carefully at your data is important for several reasons, including identifying mistakes in collection/processing, finding violations of statistical assumptions, and suggesting interesting hypotheses.

In this section, we will discuss how to go about doing exploratory data analysis, and what visualization brings to the table as part of the process.

6.1.1 Confronting a New Data Set

What should you do when encountering a new data set? This depends somewhat upon why you are interested in it in the first place, but the initial steps of exploration prove almost application-independent.

Here are some basic steps that I encourage doing to get acquainted with any new data set, which I illustrate in exploring the body measurement data set NHANES, available at <https://www.statcrunch.com/app/index.php?dataid=1406047>. This is tabular data, but the general principles here are applicable to a broader class of resources:

- *Answer the basic questions:* There are several things you should know about your data set before you even open the file. Ask questions like:

- *Who constructed this data set, when, and why?* Understanding how your data was obtained provides clues as to how relevant it is likely to be, and whether we should trust it. It also points us to the right people if we need to know more about the data’s origin or provenance. With a little digging, I discovered that it came from the National Health and Nutrition Examination Survey 2009–2010, and who was responsible for posting it.
 - *How big is it?* How rich is the data set in terms of the number of fields or columns? How large is it as measured by the number of records or rows? If it is too big to explore easily with interactive tools, extract a small sample and do your initial explorations on that. This data set has 4978 records (2452 men and 2526 women), each with seven data fields plus gender.
 - *What do the fields mean?* Walk through each of the columns in your data set, and be sure you understand what they are. Which fields are numerical or categorical? What units were the quantities measured in? Which fields are IDs or descriptions, instead of data to compute with? A quick review shows that the lengths and weights here were measured using the metric system, in centimeters and kilograms respectively.
- *Look for familiar or interpretable records:* I find it extremely valuable to get familiar with a few records, to the point where I know their names. Records are generally associated with a person, place, or thing that you already have some knowledge about, so you can put it in context and evaluate the soundness of the data you have on it. But if not, find a few records of special interest to get to know, perhaps the ones with the maximum or minimum values of the most important field.
- If familiar records do not exist, it sometimes pays to create them. A clever developer of a medical records database told me that he had used the top 5000 historical names from *Who’s Bigger* to serve as patient names while developing the product. This was a much more inspired idea than making up artificial names like “Patient F1253.” They were fun enough to encourage playing with the system, and memorable enough that outlier cases could be flagged and reported: e.g. “There is something seriously wrong with Franz Kafka.”
- *Summary statistics:* Look at the basic statistics of each column. Tukey’s *five number summary* is a great start for numerical values, consisting of the extreme values (max and min), plus the median and quartile elements.

Applied to the components of our height/weight data set, we get:

	Min	25%	Median	75%	Max
Age	241	418	584	748	959
Weight	32.4	67.2	78.8	92.6	218.2
Height	140	160	167	175	204
Leg Length	23.7	35.7	38.4	41	55.5
Arm Length	29.5	35.5	37.4	39.4	47.7
Arm Circumference	19.5	29.7	32.8	36.1	141.1
Waist	59.1	87.5	97.95	108.3	172

This is very informative. First, what's the deal that the median age is 584? Going back to the data, we learn that age is measured in months, meaning the median is 48.67 years. Arm and leg length seem to have about the same median, but leg length has much greater variability. *I never knew that.* But suddenly I realize that people are more often described as long/short legged than long/short armed, so maybe this is why.

For categorical fields, like occupation, the analogous summary would be a report on how many different label types appear in the column, and what the three most popular categories are, with associated frequencies.

- *Pairwise correlations:* A matrix of correlation coefficients between all pairs of columns (or at least the columns against the dependent variables of interest) gives you an inkling of how easy it will be to build a successful model. Ideally, we will have several features which strongly correlate with the outcome, while not strongly correlating with each other. Only one column from a set of perfectly correlated features has any value, because all the other features are completely defined from any single column.

	Age	Weight	Height	Leg Length	Arm Length	Arm Circum	Waist
Age	1.000						
Weight	0.017	1.000					
Height	-0.105	0.443	1.000				
Leg_Len	-0.268	0.238	0.745	1.000			
Arm_Len	0.053	0.583	0.801	0.614	1.000		
Arm_Circ	0.007	0.890	0.226	0.088	0.444	1.000	
Waist	0.227	0.892	0.181	-0.029	0.402	0.820	1.000

These pairwise correlations are quite interesting. Why is height *negatively* correlated with age? The people here are all adults (241 months = 20.1 years), so they are all fully grown. But the previous generation was shorter than the people of today. Further, people shrink when they get older, so together this probably explains it. The strong correlation between weight and waist size (0.89) reflects an unfortunate truth about nature.

- *Class breakdowns:* Are there interesting ways to break things down by major categorical variables, like gender or location? Through summary

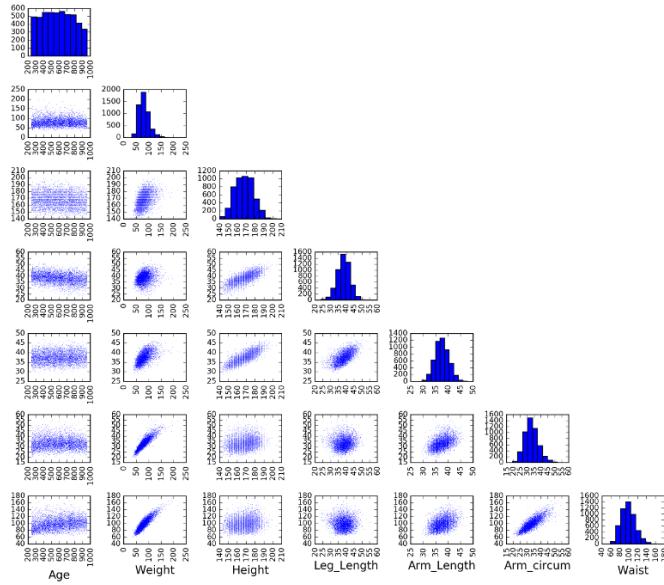


Figure 6.1: The array of dot plots of variable pairs provides quick insight into the distributions of data values and their correlations.

statistics, you can gauge whether there is a difference among the distributions when conditioned on the category. Look especially where you think there *should* be differences, based on your understanding of the data and application.

The correlations were generally similar by gender, but there were some interesting differences. For example, the correlation between height and weight is stronger for men (0.443) than women (0.297).

- *Plots of distributions:* This chapter focuses on visualization techniques for data. Use the chart types we will discuss in Section 6.3 to eyeball the distributions, looking for patterns and outliers. What is the general shape of each distribution? Should the data be cleaned or transformed to make it more bell-shaped?

Figure 6.1 shows the power of a grid of dot plots of different variables. At a glance we see that there are no wild outliers, which pairs are correlated, and the nature of any trend lines. Armed with this single graphic, we are now ready to apply this data set to whatever is the challenge at hand.

6.1.2 Summary Statistics and Anscombe's Quartet

There are profound limits to how well you can understand data without visualization techniques. This is best depicted by Anscombe's quartet: four two-dimensional data sets, each with eleven points and shown in Figure 6.2. All four

I		II		III		IV		
x	y	x	y	x	y	x	y	
10.0	8.04	10.0	9.14	10.0	7.46	8.0	6.58	
8.0	6.95	8.0	8.14	8.0	6.77	8.0	5.76	
13.0	7.58	13.0	8.74	13.0	12.74	8.0	7.71	
9.0	8.81	9.0	8.77	9.0	7.11	8.0	8.84	
11.0	8.33	11.0	9.26	11.0	7.81	8.0	8.47	
14.0	9.96	14.0	8.10	14.0	8.84	8.0	7.04	
6.0	7.24	6.0	6.13	6.0	6.08	8.0	5.25	
4.0	4.26	4.0	3.10	4.0	5.39	19.0	12.50	
12.0	10.84	12.0	9.31	12.0	8.15	8.0	5.56	
7.0	4.82	7.0	7.26	7.0	6.42	8.0	7.91	
5.0	5.68	5.0	4.74	5.0	5.73	8.0	6.89	
Mean	9.0	7.5	9.0	7.5	9.0	7.5	9.0	7.5
Var.	10.0	3.75	10.0	3.75	10.0	3.75	10.0	3.75
Corr.	0.816		0.816		0.816		0.816	

Figure 6.2: Four data sets with identical statistical properties. What do they look like?

data sets have identical means for the x and y values, identical variances for the x and y values, and the exact same correlation between the x and y values.

These data sets must all be pretty similar, right? Study the numbers for a little while so you can get an idea of what they look like.

Got it? Now peak at the dot plots of these data sets in Figure 6.3. They all look different, and tell substantially different stories. One trends linear, while a second looks almost parabolic. Two others are almost perfectly linear modulo outliers, but with wildly different slopes.

The point here is that you can instantly appreciate these differences with a glance at the scatter plot. Even simple visualizations are powerful tools for understanding what is going on in a data set. Any sensible data scientist strives to take full advantage of visualization techniques.

6.1.3 Visualization Tools

An extensive collection of software tools are available to support visualization. Generally speaking, visualization tasks fall into three categories, and the right choice of tools depends upon what your mission really is:

- *Exploratory data analysis:* Here we seek to perform quick, interactive explorations of a given data set. Spreadsheet programs like Excel and notebook-based programming environments like iPython, R, and Mathematica are effective at building the standard plot types. The key here is hiding the complexity, so the plotting routines default to doing something reasonable but can be customized if necessary.

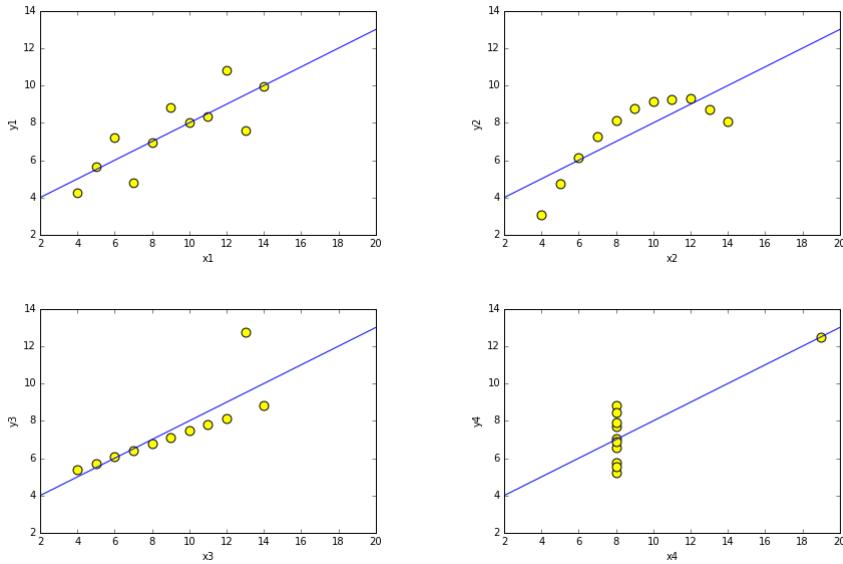


Figure 6.3: Plots of the Ascombe quartet. These data sets are all dramatically different, even though they have identical summary statistics.

- *Publication/presentation quality charts:* Just because Excel is very popular does not mean it produces the best possible graphs/plots. The best visualizations are an interaction between scientist and software, taking full advantage of the flexibility of a tool to maximize the information content of the graphic.

Plotting libraries like Matplotlib or Gnuplot support a host of options enabling your graph to look exactly like you want it to. The statistical language R has a very extensive library of data visualizations. Look through catalogs of the plot types supported by your favorite library, to help you find the best representation for your data.

- *Interactive visualization for external applications:* Building dashboards that facilitate user interaction with proprietary data sets is a typical task for data science-oriented software engineers. The typical mission here is to build tools that support exploratory data analysis for less technically-skilled, more application-oriented personnel.

Such systems can be readily built in programming languages like Python, using standard plotting libraries. There is also a class of third-party systems for building dashboards, like Tableau. These systems are programmable at a higher-level than other tools, supporting particular interaction paradigms and linked-views across distinct views of the data.



Figure 6.4: Which painting do you like better? Forming intelligent preferences in art or visualizations depend upon having a distinctive visual aesthetic.

6.2 Developing a Visualization Aesthetic

Sensible appreciation of art or wine requires developing a particular taste or aesthetic. It isn't so much about whether you like something, but figuring out why you like it. Art experts talk about the range of a painter's palate, use of light, or the energy/tension of a composition. Wine connoisseurs testify to the fragrance, body, acidity, and clarity of their favorite plonk, and how much oak or tannin it contains. They always have something better to say than "that tastes good."

Distinguishing good/bad visualizations requires developing a design aesthetic, and a vocabulary to talk about data representations. Figure 6.4 presents two famous landmarks in Western painting. Which one is better? This question is meaningless without a sense of aesthetics and a vocabulary to describe it.

My visual aesthetic and vocabulary is largely derived from the books of Edward Tufte [Tuf83, Tuf90, Tuf97]. He is an artist: indeed I once got to meet him at his former art gallery across from Chelsea Piers in Manhattan. He has thought long and hard about what makes a chart or graph informative and beautiful, basing a design aesthetic on the following principles:

- *Maximize data-ink ratio:* Your visualization is supposed to show off your data. So why is so much of what you see in charts the background grids, shading, and tic-marks?
- *Minimize the lie factor:* As a scientist, your data should reveal the truth, ideally the truth you want to see revealed. But are you being honest with your audience, or using graphical devices that mislead them into seeing something that isn't really there?
- *Minimize chartjunk:* Modern visualization software often adds cool visual effects that have little to do with your data set. Is your graphic interesting because of your data, or in spite of it?
- *Use proper scales and clear labeling:* Accurate interpretation of data depends upon non-data elements like scale and labeling. Are your descriptive

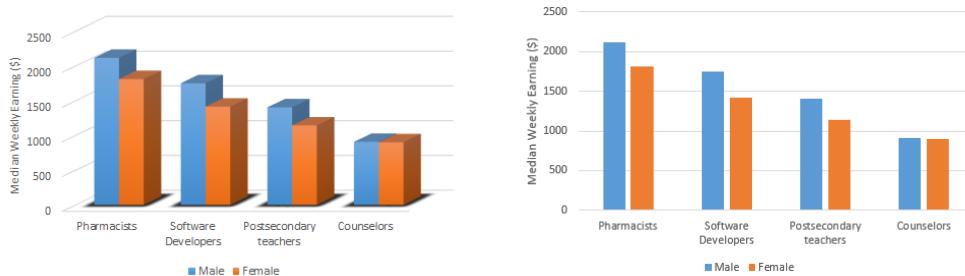


Figure 6.5: Three-dimensional monoliths casting rendered shadows (l) may look impressive. But they really are just chartjunk, which serves to reduce the clarity and data-ink ratio from just showing the data (r).

materials optimized for clarity and precision?

- *Make effective use of color:* The human eye has the power to discriminate between small gradations in hue and color saturation. Are you using color to highlight important properties of your data, or just to make an artistic statement?
- *Exploit the power of repetition:* Arrays of similar graphics with different but related data elements provide a concise and powerful way to enable visual comparisons. Are your chart multiples facilitating comparisons, or merely redundant?

Each of these principles will be detailed in the subsections below.

6.2.1 Maximizing Data-Ink Ratio

In any graphic, some of the ink is used to represent the actual underlying data, while the rest is employed on graphic effects. Generally speaking, visualizations should focus on showing the data itself. We define the *data-ink ratio* to be:

$$\text{Data-Ink Ratio} = \frac{\text{Data-Ink}}{\text{Total ink used in graphic}}$$

Figure 6.5 presents average salary by gender (Bureau of Labor Statistics, 2015), and helps clarify this notion. Which data representation do you prefer? The image on the left says “Cool, how did you make those shadows and that three-dimensional perspective effect?” The image on the right says “Wow, women really are underpaid at all points on the income spectrum. But why is the gap smallest for counselors?”

Maximizing the data-ink ratio lets the data talk, which is the entire point of the visualization exercise in the first place. The flat perspective on the right permits a fairer comparison of the heights of the bars, so the males do not look

like pipsqueaks to the women. The colors do a nice job enabling us to compare apples-to-apples.

There are more extreme ways to increase the data-ink ratio. Why do we need bars at all? The same information could be conveyed by plotting a point of the appropriate height, and would clearly be an improvement were we plotting much more than the eight points shown here. Be aware that less can be more in visualizing data.

6.2.2 Minimizing the Lie Factor

A visualization seeks to tell a true story about what the data is saying. The baldest form of lie is to fudge your data, but it remains quite possible to report your data accurately, yet deliberately mislead your audience about what it is saying. Tufte defines the *lie factor* of a chart as:

$$\text{lie factor} = \frac{(\text{size of an effect in the graphic})}{(\text{size of the effect in the data})}$$

Graphical integrity requires minimizing this lie factor, by avoiding the techniques which tend to mislead. Bad practices include:

- *Presenting means without variance:* The data values $\{100, 100, 100, 100, 100\}$ and $\{200, 0, 100, 200, 0\}$ tell different stories, even though both means are 100. If you cannot plot the actual points with the mean, at least show the variance, to make clear the degree to which the mean reflects the distribution.
- *Presenting interpolations without the actual data:* Regression lines and fitted curves are effective at communicating trends and simplifying large data sets. But without showing the data points it is based on, it is impossible to ascertain the quality of the fit.
- *Distortions of scale:* The aspect ratio of a figure can have a huge effect on how we interpret what we are seeing. Figure 6.6 presents three renderings of a given financial time series, identical except for the aspect ratio of the chart.

In the bottom rendering, the series looks flat: there is nothing to worry about here. On the right, profits have fallen off a cliff: the sky is falling! The left corner plot presents a serious decline, but with signs of an autumn rebound.

Which plot is right? People are generally used to seeing plots presented according to the Golden ratio, implying that the width should be about 1.6 times the height. Give this shape to them, unless you have well-developed reasons why it is inappropriate. Psychologists inform us that 45 degree lines are the most readily interpretable, so avoid shapes that substantially amplify or mute lines from this objective.

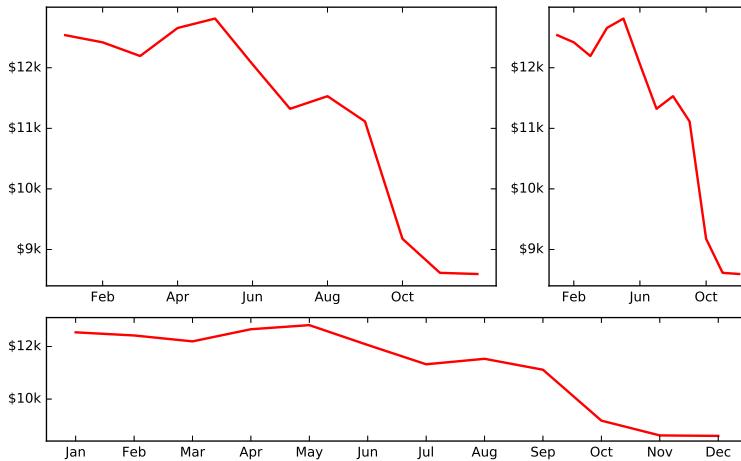


Figure 6.6: Three renderings of the same financial time series. Which most accurately represents the situation?

- *Eliminating tick labels from numerical axes:* Even the worst scale distortions can be completely concealed by not printing numerical reference labels on axes. Only with the numerical scale markings can the actual data values be reconstructed from the plot.
- *Hide the origin point from the plot:* The implicit assumption in most graphs is that the range of values on the y -axis goes from zero to y_{\max} . We lose the ability to visually compare magnitudes if the y -range instead goes from $y_{\min} - \epsilon$ to y_{\max} . The largest value suddenly looks many times larger than the smallest value, instead of being scaled to the proper proportion.

If Figure 6.5 (right) were drawn with a tight y -range [900, 2500], the message would be that counselors were starving, instead of earning salaries as close to teachers as software developers are to pharmacists. Such deceptions can be recognized provided the scales are marked on the axis, but are hard to catch.

Despite Tufte's formula, the lie factor cannot be computed mechanically, because it requires understanding the agenda that is behind the distortion. In reading any graph, it is important to know who produced it and why. Understanding their agenda should sensitize you to potentially misleading messages encoded in the graphic.

6.2.3 Minimizing Chartjunk

Extraneous visual elements distract from the message the data is trying to tell. In an exciting graphic, the data tells the story, not the chartjunk.

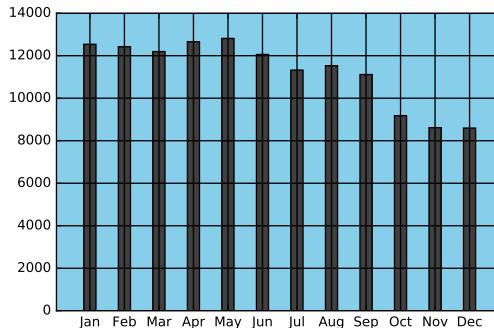


Figure 6.7: A monthly time series of sales. How can we improve/simplify this bar chart time series?

Figure 6.7 presents a monthly time series of sales at a company beginning to encounter bad times. The graphic in question is a *bar plot*, a perfectly sound way to represent time series data, and is drawn using conventional, perhaps default, options using a reasonable plotting package.

But can we simplify this plot by removing elements to make the data stand out better? Think about this for a minute before peeking at Figure 6.8, which presents a series of four successive simplifications to this chart. The critical operations are:

- *Jailbreak your data (upper left):* Heavy grids imprison your data, by visually dominating the contents. Often graphs can be improved by removing the grid, or at least lightening it.

The potential value of the data grid is that it facilitates more precise interpretation of numerical quantities. Thus grids tend to be most useful on plots with large numbers of values which may need to be accurately quoted. Light grids can adequately manage such tasks.

- *Stop throwing shade (upper right):* The colored background here contributes nothing to the interpretation of the graphic. Removing it increases the data-ink ratio, and makes it less obtrusive.
- *Think outside the box (lower left):* The bounding box does not really contribute information, particularly the upper and rightmost boundaries which do not define axes. Take them out, and let more air into your plots.
- *Make missing ink work for you (lower right):* The effect of the reference grid can be recovered by removing lines from the bars instead of adding elements. This makes it easier to compare the magnitude of biggest numbers, by focusing attention on big changes in the relatively small top piece, instead of small changes in the long bar.

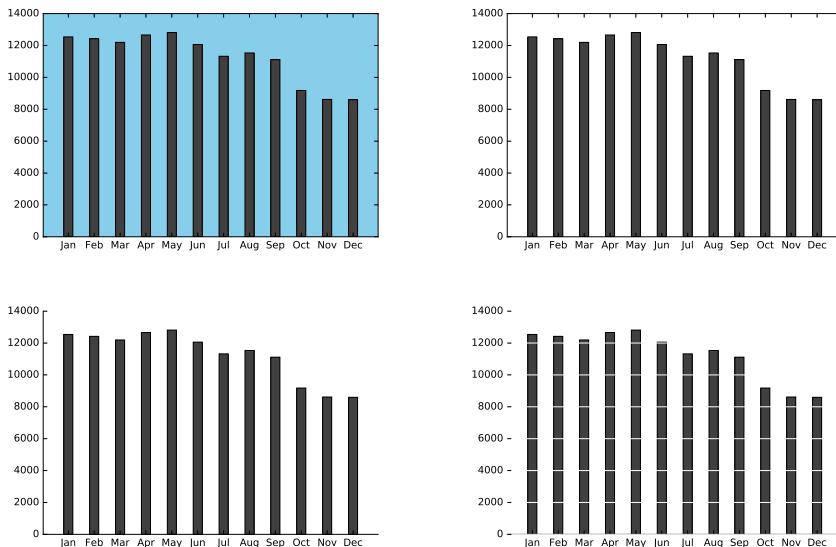


Figure 6.8: Four successive simplifications of Figure 6.7, by removing extraneous non-data elements.

The architect Mies van der Rohe famously said that “less is more.” Removing elements from plots often improves them far more than adding things. Make this part of your graphical design philosophy.

6.2.4 Proper Scaling and Labeling

Deficiencies in scaling and labeling are the primary source of intentional or accidental misinformation in graphs. Labels need to report the proper magnitude of numbers, and scale needs to show these numbers to the right resolution, in a way to facilitate comparison. Generally speaking, data should be scaled so as to fill the space allotted to it on the chart.

Reasonable people can differ as to whether to scale the axes over the full theoretical range of the variable, or cut it down to reflect only the observed values. But certain decisions are clearly unreasonable.

Figure 6.9 (left) was produced by a student of mine, presenting the correlation between two variables for almost a hundred languages. Because the correlation ranges between $[-1, 1]$, he forced the plot to respect this interval. The vast sea of white in this plot captures only the notion that we might have done better, by getting the correlation closer to 1.0. But the chart is otherwise unreadable.

Figure 6.9 (right) presents exactly the same data, but with a truncated scale. Now we can see where there are increases in performance as we move from left to right, and read off the score for any given language. Previously, the bars

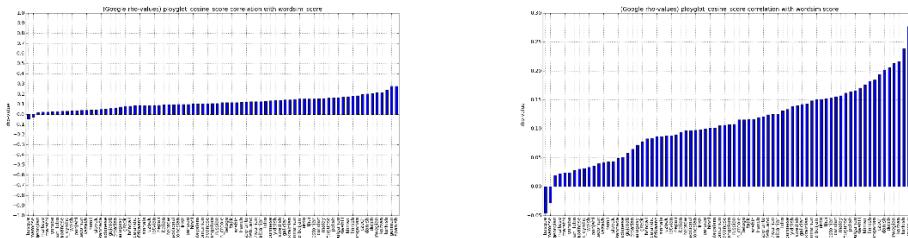


Figure 6.9: Scaling over the maximum possible range (left) is silly when all it shows is white space. Better scaling permits more meaningful comparisons (right).

were so far removed from the labels that it was difficult to make the name–bar correspondence at all.

The biggest sin of truncated scales comes when you do not show the whole of each bar, so the length of the bar no longer reflects the relative value of the variable. We show the $y = 0$ line here, helping the reader to know that each bar must be whole. Getting the data out of its prison grid would also have helped.

6.2.5 Effective Use of Color and Shading

Colors are increasingly assumed as part of any graphical communication. Indeed, I was pleased to learn that my publisher’s printing costs are now identical for color and black-and-white, so you the reader are not paying any more to see my color graphics here.

Colors play two major roles in charts, namely marking class distinctions and encoding numerical values. Representing points of different types, clusters, or classes with different colors encodes another layer of information on a conventional dot plot. This is a great idea when we are trying to establish the extent of differences in the data distribution across classes. The most critical thing is that the classes be easily distinguishable from each other, by using bold primary colors.

It is best when the colors are selected to have mnemonic values to link naturally to the class at hand. Losses should be printed in red ink, environmental causes associated with green, nations with their flag colors, and sports teams with their jersey colors. Coloring points to represent males as blue and females as red offers a subtle clue to help the viewer interpret a scatter plot, as shown in Figure 9.17.

Selecting colors to represent a numerical scale is a more difficult problem. Rainbow color maps are perceptually non-linear, meaning it is not obvious to anyone whether purple lies before or after green. Thus while plotting numbers in rainbow colors groups similar numbers in similar colors, the relative magnitudes are imperceptible without explicitly referencing the color scale. Figure 6.10 presents several color scales from Python’s MatPlotLib, for comparison.

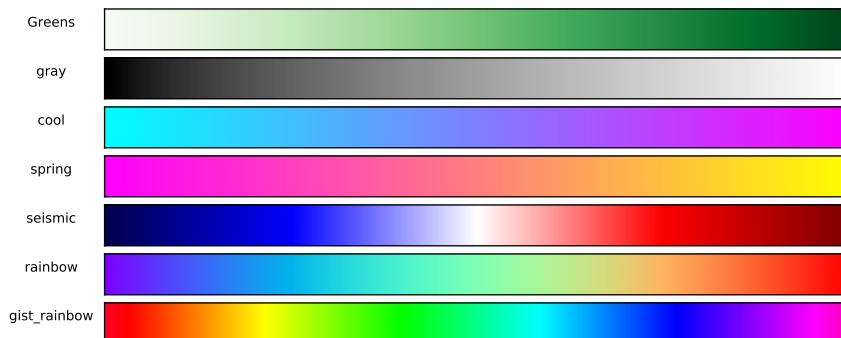


Figure 6.10: Color scales from Python’s Matplotlib, varying hue, saturation, and brightness. Rainbow color maps are perceptually non-linear, making it difficult to recognize the magnitudes of differences.

Much better are color scales based on a varying either brightness or saturation. The *brightness* of a color is modulated by blending the hue with a shade of gray, somewhere between white and black. *Saturation* is controlled by mixing in a fraction of gray, where 0 produces the pure hue, and 1 removes all color.

Another popular color scale features distinct positive/negative colors (say, blue and red, as in the seismic color scale of Figure 6.10) reflected around a white or gray center at zero. Thus hue tells the viewer the polarity of the number, while brightness/saturation reflects magnitude. Certain color scales are much better for color-blind people, particularly those avoiding use of red and green.

As a general rule, large areas on plots should be shown with unsaturated colors. The converse is true for small regions, which stand out better with saturated colors. Color systems are a surprisingly technical and complicated matter, which means that you should always use well established color scales, instead of inventing your own.

6.2.6 The Power of Repetition

Small multiple plots and tables are excellent ways to represent multivariate data. Recall the power of grids showing all bivariate distributions in Figure 6.1.

There are many applications of small multiple charts. We can use them to break down a distribution by classes, perhaps plotting separate but comparable charts by region, gender, or time period. Arrays of plots facilitate comparisons: what has changed between different distributions.

Time series plots enable us to compare the same quantities at different calendar points. Even better is to compare multiple time series, either as lines on the same plot, or multiple plots in a logical array reflecting their relationship.

6.3 Chart Types

In this section, we will survey the rationale behind the primary types of data visualizations. For each chart, I present best practices for using them, and outline the degrees of freedom you have to make your presentation as effective as possible.

Nothing says “Here’s a plot of some data” like a thoughtlessly-produced graphic, created using the default settings of some software tool. My students present me with such undigested data products way too often, and this section is somewhat of a personal reaction against it.

Take-Home Lesson: You have the power and responsibility to produce meaningful and interpretable presentations of your work. Effective visualization involves an iterative process of looking at the data, deciding what story it is trying to tell, and then improving the display to tell the story better.

Figure 6.11 presents a handy decision tree to help select the right data representation, from Abela [Abe13]. The most important charts will be reviewed in this section, but use this tree to better understand *why* certain visualizations are more appropriate in certain contexts. We need to produce the right plot for a given data set, not just the first thing that comes to mind.

6.3.1 Tabular Data

Tables of numbers can be beautiful things, and are very effective ways to present data. Although they may *appear* to lack the visual appeal of graphic presentations, tables have several advantages over other representations, including:

- *Representation of precision:* The resolution of a number tells you something about the process of how it was obtained: an average salary of \$79,815 says something different than \$80,000. Such subtleties are generally lost on plots, but nakedly clear in numerical tables.
- *Representation of scale:* The digit lengths of numbers in a table can be likened to bar charts, on a logarithmic scale. Right-justifying numbers best communicates order-of-magnitude differences, as (to a lesser extent) does scanning the leading digits of numbers in a column.

left	center	right
1	1	1
10	10	10
100	100	100
1000	1000	1000

Left justifying numbers prevents such comparisons, so always be sure to right justify them.

Chart Suggestions—A Thought-Starter

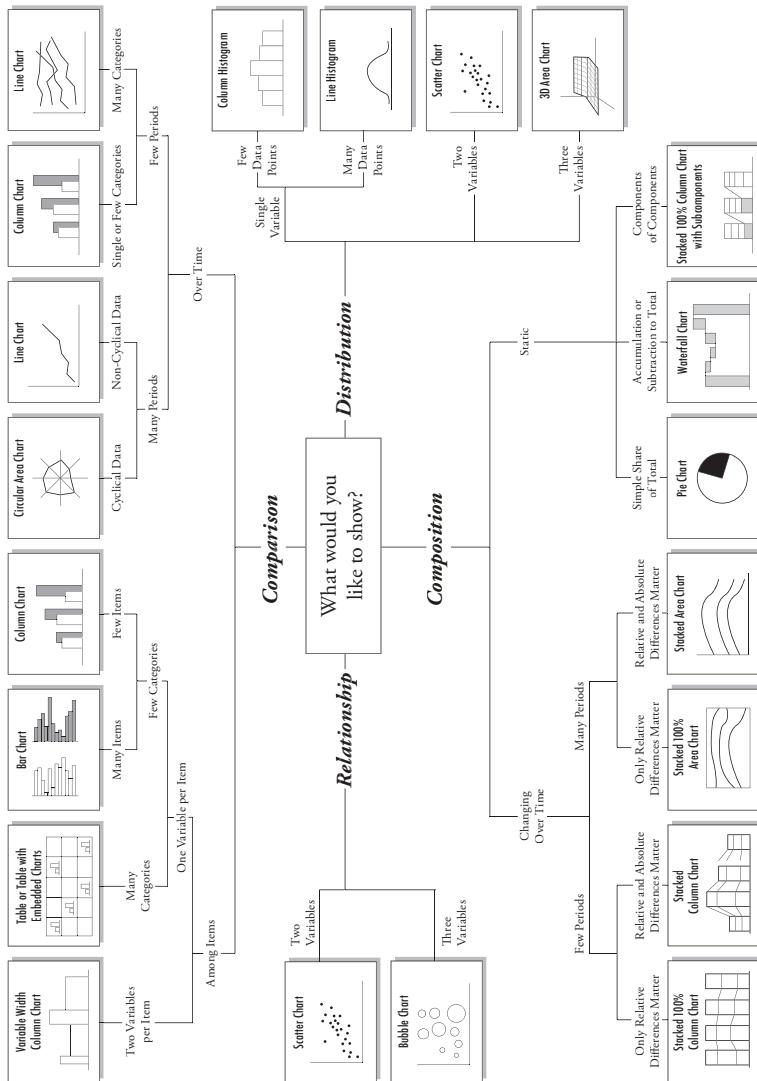


Figure 6.11: A clever decision tree to help identify the best visual representation for representing data. Reprinted with permission from Abela [Abe13].

- *Multivariate visualization:* Geometry gets complicated to understand once we move beyond two dimensions. But tables can remain manageable even for large numbers of variables. Recall Babe Ruth's baseball statistics from Figure 1.1, a table of twenty-eight columns which is readily interpretable by any knowledgeable fan.
- *Heterogeneous data:* Tables generally are the best way to present a mix of numerical and categorical attributes, like text and labels. Glyphs like emojis can even be used to represent the values of certain fields.
- *Compactness:* Tables are particularly useful for representing small numbers of points. Two points in two dimensions can be drawn as a line, but why bother? A small table is generally better than a sparse visual.

Presenting tabular data seems simple to do (“just put it in a table”), akin to rapping a leg with a stick. But subtleties go into producing the most informative tables. Best practices include:

- *Order rows to invite comparison:* You have the freedom to order the rows in a table any way you want, so take advantage of it. Sorting the rows according to the values of an important column is generally a good idea. Thus grouping the rows is valuable to facilitate comparison, by putting likes with likes.
- Sorting by size or date can be more revealing than the name in many contexts. Using a canonical order of the rows (say, lexicographic by name) can be helpful for looking up items by name, but this is generally not a concern unless the table has many rows.
- *Order columns to highlight importance, or pairwise relationships:* Eyes darting from left-to-right across the page cannot make effective visual comparisons, but neighboring fields are easy to contrast. Generally speaking, columns should be organized to group similar fields, hiding the least important ones on the right.
- *Right-justify uniform-precision numbers:* Visually comparing 3.1415 with 39.2 in a table is a hopeless task: the bigger number has to look bigger. Best is to right justify them, and set all to be the same precision: 3.14 vs. 39.20.
- *Use emphasis, font, or color to highlight important entries:* Marking the extreme values in each column so they stand out reveals important information at a glance. It is easy to overdo this, however, so strive for subtlety.
- *Avoid excessive-length column descriptors:* White ribbons in tables are distracting, and usually result from column labels that are longer than the values they represent. Use abbreviations or multiple-line word stacking to minimize the problem, and clarify any ambiguity in the caption attached to the table.

To help illustrate these possible sins, here is a table recording six properties of fifteen different nations, with the row and column orders given at random. Do you see any possible ways of improving it?

Country	Area	Density	Birthrate	Population	Mortality	GDP
Russia	17075200	8.37	99.6	142893540	15.39	8900.0
Mexico	1972550	54.47	92.2	107449525	20.91	9000.0
Japan	377835	337.35	99.0	127463611	3.26	28200.0
United Kingdom	244820	247.57	99.0	60609153	5.16	27700.0
New Zealand	268680	15.17	99.0	4076140	5.85	21600.0
Afghanistan	647500	47.96	36.0	31056997	163.07	700.0
Israel	20770	305.83	95.4	6352117	7.03	19800.0
United States	9631420	30.99	97.0	298444215	6.5	37800.0
China	9596960	136.92	90.9	1313973713	24.18	5000.0
Tajikistan	143100	51.16	99.4	7320815	110.76	1000.0
Burma	678500	69.83	85.3	47382633	67.24	1800.0
Tanzania	945087	39.62	78.2	37445392	98.54	600.0
Tonga	748	153.33	98.5	114689	12.62	2200.0
Germany	357021	230.86	99.0	82422299	4.16	27600.0
Australia	7686850	2.64	100.0	20264082	4.69	29000.0

There are many possible orderings of the rows (countries). Sorting by any single column is an improvement over random, although we could also group them by region/continent. The order of the columns can be made more understandable by putting like next to like. Finally, tricks like right-justifying numbers, removing uninformative digits, adding commas, and highlighting the biggest value in each column makes the data easier to read:

Country	Population	Area	Density	Mortality	GDP	Birth Rate
Afghanistan	31,056,997	647,500	47.96	163.07	700	36.0
Australia	20,264,082	7,686,850	2.64	4.69	29,000	100.0
Burma	47,382,633	678,500	69.83	67.24	1,800	85.3
China	1,313,973,713	9,596,960	136.92	24.18	5,000	90.9
Germany	82,422,299	357,021	230.86	4.16	27,600	99.0
Israel	6,352,117	20,770	305.83	7.03	19,800	95.4
Japan	127,463,611	377,835	337.35	3.26	28,200	99.0
Mexico	107,449,525	1,972,550	54.47	20.91	9,000	92.2
New Zealand	4,076,140	268,680	15.17	5.85	21,600	99.0
Russia	142,893,540	17,075,200	8.37	15.39	8,900	99.6
Tajikistan	7,320,815	143,100	51.16	110.76	1,000	99.4
Tanzania	37,445,392	945,087	39.62	98.54	600	78.2
Tonga	114,689	748	153.33	12.62	2,200	98.5
United Kingdom	60,609,153	244,820	247.57	5.16	27,700	99.0
United States	298,444,215	9,631,420	30.99	6.50	37,800	97.0

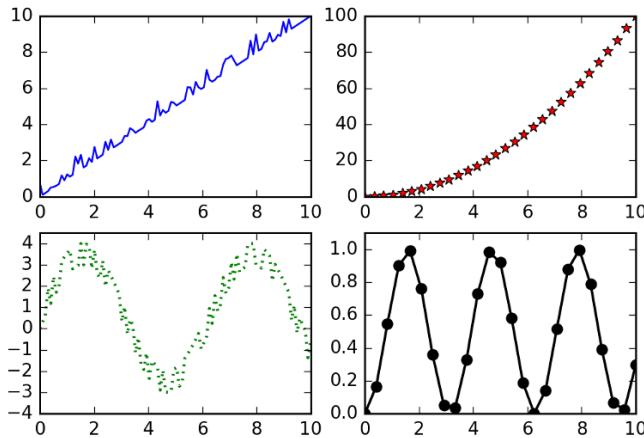


Figure 6.12: Many of the line chart styles that we have seen are supported by Python’s MatPlotLib package.

6.3.2 Dot and Line Plots

Dot and line plots are the most ubiquitous forms of data graphic, providing a visual representation of a function $y = f(x)$ defined by a set of (x, y) points. Dot plots just show the data points, while line plots connect them or interpolate to define a continuous function $f(x)$. Figure 6.12 shows several different styles of line plots, varying in the degree of emphasis they give the points vs. the interpolated curve. Advantages of line charts include:

- *Interpolation and fitting:* The interpolation curve derived from the points provides a prediction for $f(x)$ over the full range of possible x . This enables us to sanity check or reference other values, and make explicit the trends shown in the data.

Overlaying a fitted or smoothed curve on the same graph as the source data is a very powerful combination. The fit provides a model explaining what the data says, while the actual points enable us to make an educated judgment of how well we trust the model.

- *Dot plots:* A great thing about line plots is that you don’t actually have to show the line, resulting in a *dot plot*. Connecting points by line segments (polylines) proves misleading in many situations. If the function is only defined at integer points, or the x -values represent distinct conditions, then it makes no sense at all to interpolate between them.

Further, polylines dramatically swing out of their way to capture outliers, thus visually encouraging us to concentrate on exactly the points we should most ignore. High frequency up-and-down movement distracts us from

seeing the broader trend, which is the primary reason for staring at a chart.

Best practices with line charts include:

- *Show data points, not just fits:* It is generally important to show the actual data, instead of just the fitted or interpolated lines.

The key is to make sure that one does not overwhelm the other. To represent large numbers of points unobtrusively, we can (a) reduce the size of the points, possibly to pinpricks, and/or (b) lighten the shade of the points so they sit in the background. Remember that there are fifty shades of gray, and that subtlety is the key.

- *Show the full variable range if possible:* By default, most graphic software plots from x_{\min} to x_{\max} and y_{\min} to y_{\max} , where the mins and maxes are defined over the input data values. But the logical min and max are context specific, and it can reduce the lie factor to show the full range. Counts should logically start from zero, not y_{\min} .

But sometimes showing the full range is uninformative, by completely flattening out the effect you are trying to illustrate. This was the case in Figure 6.9. One possible solution is to use a log scale for the axis, so as to embed a wider range of numbers in a space efficient way. But if you must truncate the range, make clear what you are doing, by using axis labels with tick marks, and clarifying any ambiguity in the associated caption.

- *Admit uncertainty when plotting averages:* The points appearing on a line or dot plot are often obtained by averaging multiple observations. The resulting mean better captures the distribution than any single observation. But means have differing interpretations based on variance. Both $\{8.5, 11.0, 13.5, 7.0, 10.0\}$ and $\{9.9, 9.6, 10.3, 10.1, 10.1\}$ average to be 10.0, but the degree to which we trust them to be precise differs substantially.

There are several ways to confess the level of measurement uncertainty in our plots. My favorite simply plots all the underlying data values on the same graph as the means, using the same x -value as the associated mean. These points will be visually unobtrusive relative to the heavier trend line, provided they are drawn as small dots and lightly shaded, but they are now available for inspection and analysis.

A second approach plots the standard deviation σ around y as a whisker, showing the interval $[y - \sigma, y + \sigma]$. This interval representation is honest, denoting the range with 68% of the values under a normal distribution. Longer whiskers means you should be more suspicious of the accuracy of the means, while short whiskers implies greater precision.

Box plots concisely record the range and distribution of values at a point with a box. This box shows the range of values from the quartiles (25% and 75%), and is cut at the median (50th percentile). Typically whiskers

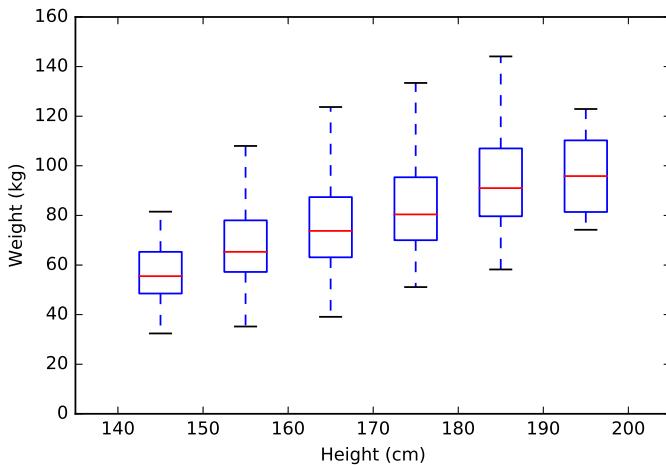


Figure 6.13: Box and whisker plots concisely show the range/quartiles (i.e. median and variance) of a distribution.

(hairs) are added to show the range of the highest and lowest values. Figure 6.13 shows a box-and-whisker plot of weight as a function of height in a population sample. The median weight increases with height, but not the maximum, because fewer points in the tallest bucket reduces the chance for an outlier maximum value.

Real scientists seem to love box-and-whisker plots, but I personally find them to be overkill. If you really can't represent the actual data points, perhaps just show the contour lines flanking your mean/median at the 25th and 75th percentiles. This conveys exactly the same information as the box in the box plot, with less chartjunk.

- *Never connect points for categorical data:* Suppose you measure some variable (perhaps, median income) for several different classes (say, the fifty states, from Alabama to Wyoming). It might make sense to display this as a dot plot, with $1 \leq x \leq 50$, but it would be silly and misleading to connect the points. Why? Because there is no meaningful adjacency between state i and state $i+1$. Indeed, such graphs are better off thought of as bar charts, discussed in Section 6.3.4

Indeed, connecting points by polylines is very often chartjunk. Trend or fit lines are often more revealing and informative. Try to show the raw data points themselves, albeit lightly and unobtrusively.

- *Use color and hatching to distinguish lines/classes:* Often we are faced representing the same function $f(x)$ drawn over two or more classes, perhaps income as a function of schooling, separately for men and women.

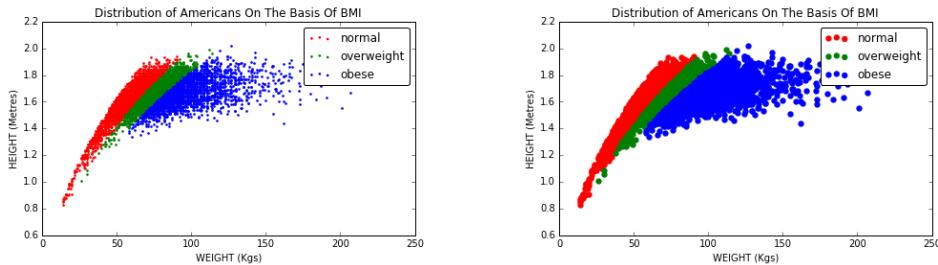


Figure 6.14: Smaller dots on scatter plots (left) reveal more detail than the default dot size (right).

These are best handled by assigning distinct colors to the line/points for each class. Line hatchings (dotted, dashed, solid, and bold) can also be used, but these are often harder to distinguish than colors, unless the output media is black and white. In practice, two to four such lines can be distinguished on a single plot, before the visual collapses into a mess. To visualize a large number of groups, partition them into logical clusters and use multiple line plots, each with few enough lines to be uncluttered.

6.3.3 Scatter Plots

Massive data sets are a real challenge to present in an effective manner, because large numbers of points easily overwhelm graphic representations, resulting in an image of the black ball of death. But when properly drawn, scatter plots are capable of showing thousands of bivariate (two-dimensional) points in a clear understandable manner.

Scatter plots show the values of every (x, y) point in a given data set. We used scatter plots in Section 4.1 to represent the body mass status of individuals by representing them as points in height-weight space. The color of each point reflected their classification as normal, overweight, or obese. Best practices associated with scatter plots include:

- *Scatter the right-sized dots:* In the movie *Oh G-d*, George Burns as the creator looks back on the avocado as his biggest mistake. Why? Because he made the pit too large. Most people's biggest mistake with scatter plots is that they make the points too large.

The scatter plots in Figure 6.14 show the BMI distribution for over 1,000 Americans, with two different sizes of dots. Observe how the smaller dots show finer structure, because they are less likely to overlap and obscure other data points.

Now we see a fine structure of a dense core, while still being able to detect the light halo of outliers. The default dot size for most plotting programs

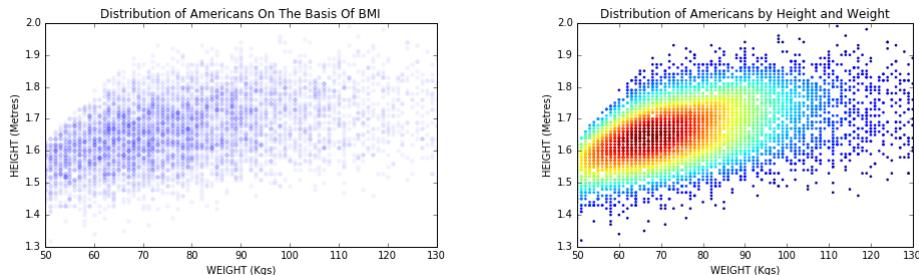


Figure 6.15: Overlapping dots can obscure scatter plots, particularly for large data sets. Reducing the opacity of the dots (left) shows some of the fine structure of the data (left). But a colored heatmap more dramatically reveals the distribution of the points (right).

is appropriate for about fifty points. But for larger data sets, use smaller dots.

- *Color or jiggle integer points before scatter-plotting them:* Scatter plots reveal grid patterns when the x and y values have integer values, because there are no smooth gradations between them. These scatter plots look unnatural, but even worse tend to obscure data because often multiple points will share exactly the same coordinates.

There are two reasonable solutions. The first is to color each point based on its frequency of occurrence. Such plots are called *heatmaps*, and concentration centers become readily visible provided that a sensible color scale is used. Figure 6.15 shows a heatmap of height-weight data, which does a much better job of revealing point concentrations than the associated simple dot plot.

A related idea is to reduce the *opacity* (equivalently, increase the *transparency*) of the points we scatter plot. By default, points are generally drawn to be opaque, yielding a mass when there are overlapping points. But now suppose we permit these points to be lightly shaded and transparent. Now the overlapping points show up as darker than singletons, yielding a heatmap in multiple shades of gray.

The second approach is to add a small amount of random noise to each point, to jiggle it within a sub-unit radius circle around its original position. Now we will see the full multiplicity of points, and break the distracting regularity of the grid.

- *Project multivariate data down to two dimensions, or use arrays of pairwise plots:* Beings from our universe find it difficult to visualize data sets in four or more dimensions. Higher-dimensional data sets can often be projected down to two dimensions before rendering them on scatter plots, using techniques such as principal component analysis and self-organizing

maps. A pretty example appears a few chapters ahead in Figure 11.16, where we project a hundred dimensions down to two, revealing a very coherent view of this high-dimensional data set.

The good thing about such plots is that they can provide effective views of things we couldn't otherwise see. The bad thing is that the two dimensions no longer mean anything. More specifically, the new dimensions do not have variable names that can convey meaning, because each of the two “new” dimensions encodes properties of all the original dimensions.

An alternative representation is to plot a grid or lattice of all pairwise projections, each showing just two of the original dimensions. This is a wonderful way to get a sense of which pairs of dimensions correlate with each other, as we showed in Figure 6.1.

- *Three-dimensional-scatter plots help only when there is real structure to show:* TV news stories about data science always feature some researcher gripping a three-dimensional point cloud and rotating it through space, striving for some important scientific insight. They never find it, because the view of a cloud from any given direction looks pretty much the same as the view from any other direction. There generally isn't a vantage point where it suddenly becomes clear how the dimensions interact.

The exception is when the data was actually derived from structured three-dimensional objects, such as laser scans of a given scene. Most of the data we encounter in data science doesn't fit this description, so have low expectations for interactive visualization. Use the grid of all two-dimensional projections technique, which essentially views the cloud from all orthogonal directions.

- *Bubble plots vary color and size to represent additional dimensions:* Modulating the color, shape, size, and shading of dots enables dot plots to represent additional dimensions, on bubble plots. This generally works better than plotting points in three dimensions.

Indeed Figure 6.16 neatly shows four dimensions (GDP, life expectancy, population, and geographic region) using x , y , size, and color, respectively. There is much to read into such a bubble chart: it clearly reveals the correlation between GDP and health (by the straight line fit, although note that the x -values are not linearly-spaced), the new world is generally richer than the old world, and that the biggest countries (China and India) generally sit in the middle of the pack. Certain rich but sick nations are doing abysmally by their people (e.g. South Africa), while countries like Cuba and Vietnam seem to be punching above their weight.

6.3.4 Bar Plots and Pie Charts

Bar plots and pie charts are tools for presenting the relative proportions of categorical variables. Both work by partitioning a geometric whole, be it a

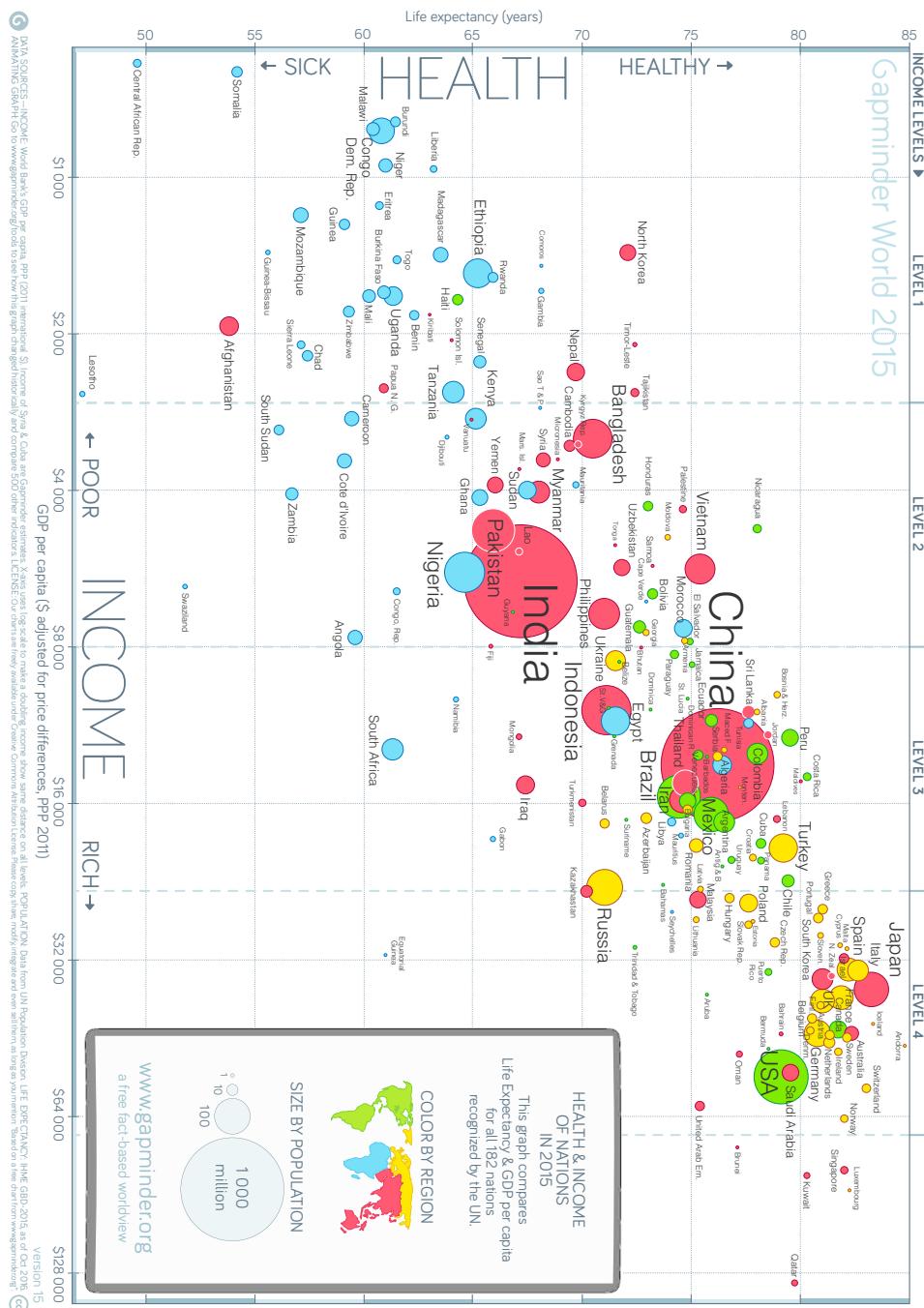


Figure 6.16: Adding size and color to a scatter plot leads to natural four-dimensional visualizations, here illustrating properties of the world's nations. Based on a free chart from <http://www.gapminder.org>.

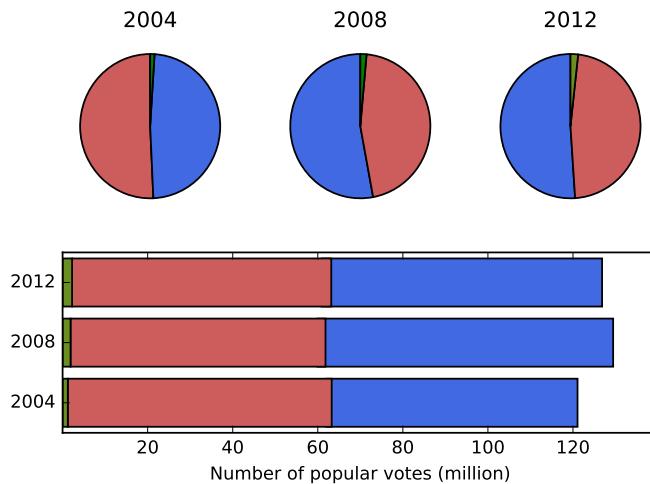


Figure 6.17: Voter data from three U.S. presidential elections. Bar plots and pie charts display the frequency or proportion of categorical variables. Relative magnitudes in a time series can be displayed by modulating the area of the line or circle.

bar or a circle, into areas proportional to the frequency of each group. Both elements are effective in multiples, to enable comparisons. Indeed, partitioning each bar into pieces yields the *stacked bar chart*.

Figure 6.17 shows voter data from three years of U.S. presidential elections, presented as both pie and bar charts. The blue represents Democratic votes, the red Republican votes. The pies more clearly show which side won each elections, but the bars show the Republican vote totals have stayed fairly constant while the Democrats were generally growing. Observe that these bars can be easily compared because they are left-justified.

Certain critics get whipped into an almost religious fever against pie charts, because they take up more space than necessary and are generally harder to read and compare. But pie charts are arguably better for showing percentages of totality. Many people seem to like them, so they are probably harmless in small quantities. Best practices for bar plots and pie charts include:

- *Directly label slices of the pie:* Pie charts are often accompanied by legend keys labeling what each color slice corresponds to. This is very distracting, because your eyes must move back and forth between the key and the pie to interpret this.

Much better is to label each slice directly, inside the slice or just beyond the rim. This has a secondary benefit of discouraging the use of too many slices, because slivers generally become uninterpretable. It helps to group the slivers into a single slice called *other*, and then perhaps present a

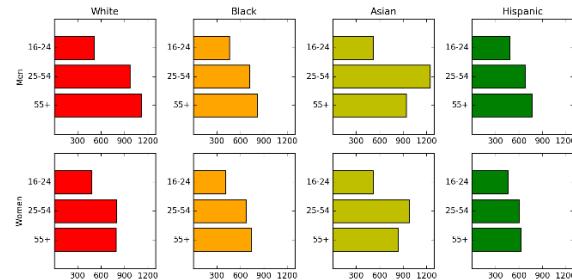


Figure 6.18: Small multiple bar plots/tables are excellent ways to represent multivariate data for comparison.

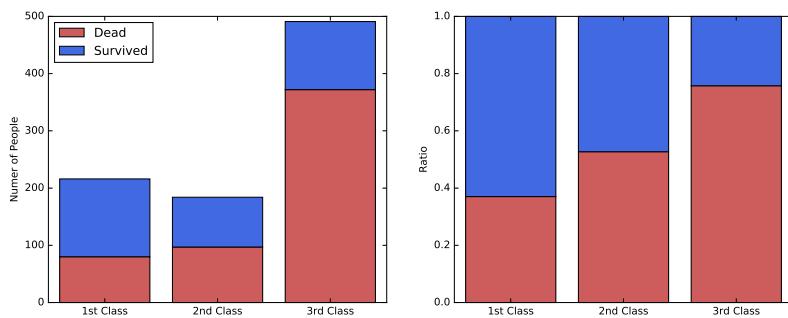


Figure 6.19: Stacked bar charts illustrating the survivorship rate on the doomed ship Titanic, by ticket class. The histogram (left) informs us of the size of each class, but scaled bars (right) better capture proportions. Primary conclusion: you were better off not to be traveling steerage (third class).

second pie chart decomposed into the major *other* components.

- *Use bar charts to enable precise comparisons:* When anchored on a fixed line, arrays of bars make it easy to identify the minimum and maximum values in a series, and whether a trend is increasing or decreasing.

Stacked bar charts are concise, but harder to use for such purposes. Presenting an array of small bar charts, here one for each gender/ethnic group, empowers us to make such fine comparisons, as shown in Figure 6.18.

- *Scale appropriately, depending upon whether you seek to highlight absolute magnitude or proportion:* Pie charts exist to represent fractions of the whole. In presenting a series of pie or bar charts, your most critical decision is whether you want to show the size of the whole, or instead the fractions of each subgroup.

Figure 6.19 shows two stacked bar charts presenting survivorship statistics

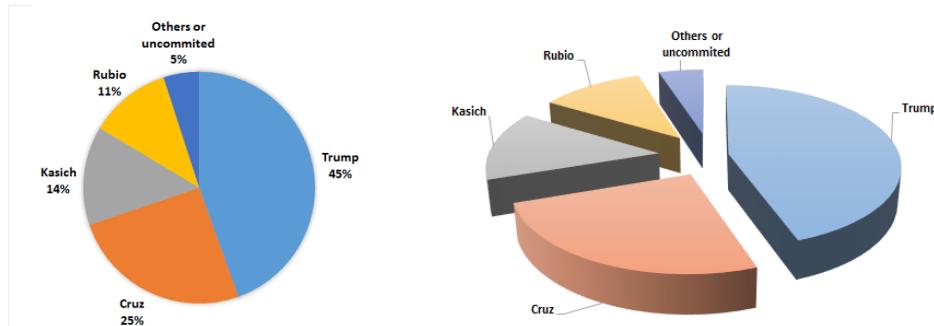


Figure 6.20: Pie charts of delegates to the 2016 Republican convention by candidate. Which one is better and why?

on the doomed ship *Titanic*, reported by ticket class. The histogram (left) precisely records the sizes of each class and the resulting outcomes. The chart with equal length bars (right) better captures how the mortality rate increased for lower classes.

Pie charts can also be used to show changes in magnitude, by varying the area of the circle defining the pie. But it is harder for the eye to calculate area than length, making comparisons difficult. Modulating the radius to reflect magnitude instead of area is even more deceptive, because doubling the radius of a circle multiplies the area by four.

Bad Pie Charts

Figure 6.20 shows two pie charts reporting the distribution of delegates to the 2016 Republican convention, by candidate. The left pie is two-dimensional, while the chart on right has thick slices neatly separated to show off this depth. Which one is better at conveying the distribution of votes?

It should be clear that the three-dimensional effects and separation are pure chartjunk, that only obscures the relationship between the size of the slices. The actual data values disappeared as well, perhaps because there wasn't enough space left for them after all those shadows. But why do we need a pie chart at all? A little table of labels/colors with an extra column with percentages would be more concise and informative.

6.3.5 Histograms

The interesting properties of variables or features are defined by their underlying frequency distribution. Where is the peak of the distribution, and is the mode near the mean? Is the distribution symmetric or skewed? Where are the tails? Might it be bimodal, suggesting that the distribution is drawn from a mix of two or more underlying populations?

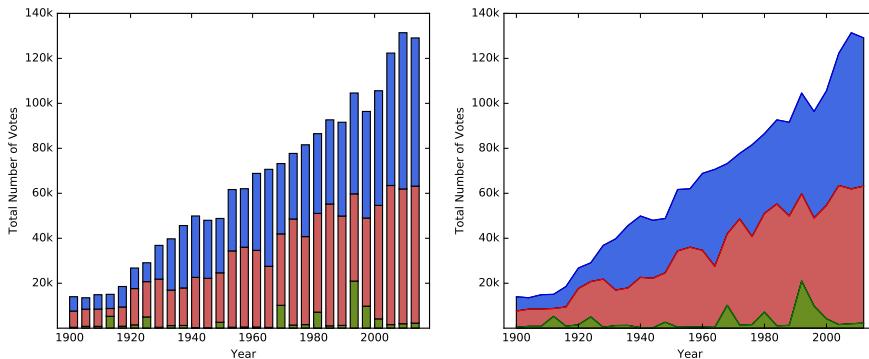


Figure 6.21: Time series of vote totals in U.S. presidential elections by party enable us to see the changes in magnitude and distribution. Democrats are shown in blue, and Republicans in red. It is hard to visualize changes, particularly in the middle layers of the stack.

Often we are faced with a large number of observations of a particular variable, and seek to plot a representation for them. *Histograms* are plots of the observed frequency distributions. When the variable is defined over a large range of possible values relative to the n observations, it is unlikely we will ever see any exact duplication. However, by partitioning the value range into an appropriate number of equal-width bins, we can accumulate different counts per bin, and approximate the underlying probability distribution.

The biggest issue in building a histogram is deciding on the right number of bins to use. Too many bins, and there will be only a few points in even the most popular bucket. We turned to binning to solve exactly this problem in the first place. But use too few bins, and you won't see enough detail to understand the shape of the distribution.

Figure 6.22 illustrates the consequences of bin size on the appearance of a histogram. The plots in the top row bin 100,000 points from a normal distribution into ten, twenty, and fifty buckets respectively. There are enough points to fill fifty buckets, and the distribution on right looks beautiful. The plots in the bottom row bin have only 100 points, so the thirty-bucket plot on right is sparse and scraggly. Here seven bins (shown on the left) seems to produce the most representative plot.

It is impossible to give hard and fast rules to select the best bin count b for showing off your data. Realize you will never be able to discriminate between more than a hundred bins by eye, so this provides a logical upper bound. In general, I like to see an average of 10 to 50 points per bin to make things smooth, so $b = \lceil n/25 \rceil$ gives a reasonable first guess. But experiment with different values of b , because the right bin count will work much better than the others. You will know it when you see it.

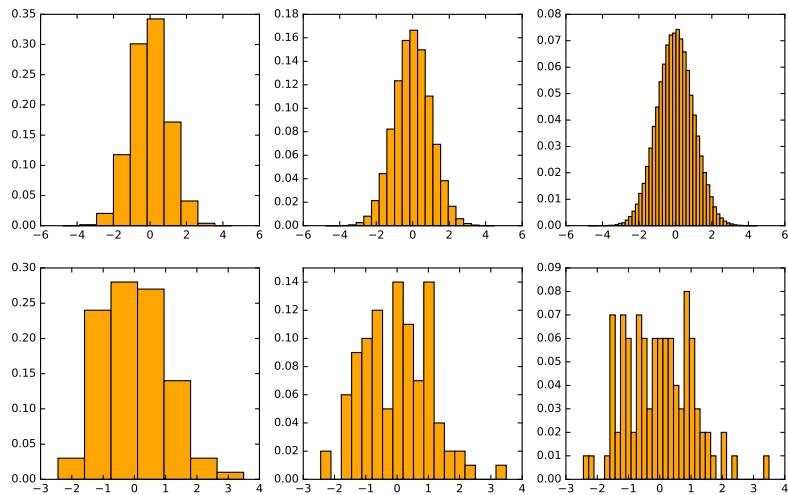


Figure 6.22: Histograms of a given distribution can look wildly different depending on the number of bins. A large data set benefits from many bins (top). But the structure of a smaller data set is best shown when each bin a non-trivial number of element.

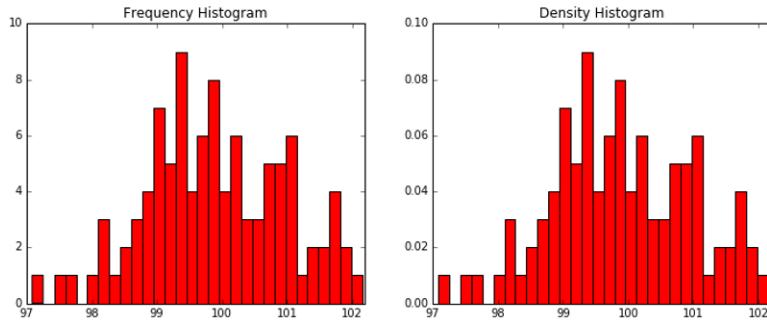


Figure 6.23: Dividing counts by the total yields a probability density plot, which is more generally interpretable even though the shapes are identical.

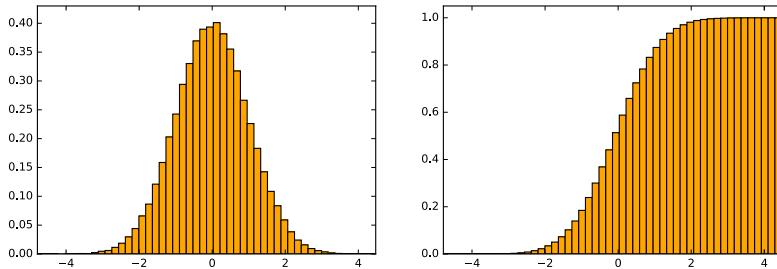


Figure 6.24: Generally speaking, histograms are better for displaying peaks in a distribution, but cdfs are better for showing tails.

Best practices for histograms include:

- *Turn your histogram into a pdf.* Typically, we interpret our data as observations that approximate the probability density function (pdf) of an underlying random variable. If so, it becomes more interpretable to label the y -axis by the fraction of elements in each bucket, instead of the total count. This is particularly true in large data sets, where the buckets are full enough that we are unconcerned about the exact level of support.

Figure 6.23 shows the same data, plotted on the right as a pdf instead of a histogram. The shape is exactly the same in both plots: all that changes is the label on the y -axis. Yet the result is easier to interpret, because it is in terms of probabilities instead of counts.

- *Consider the cdf.* The cumulative density function (cdf) is the integral of the pdf, and the two functions contain exactly the same information. So consider using a cdf instead of a histogram to represent your distribution,

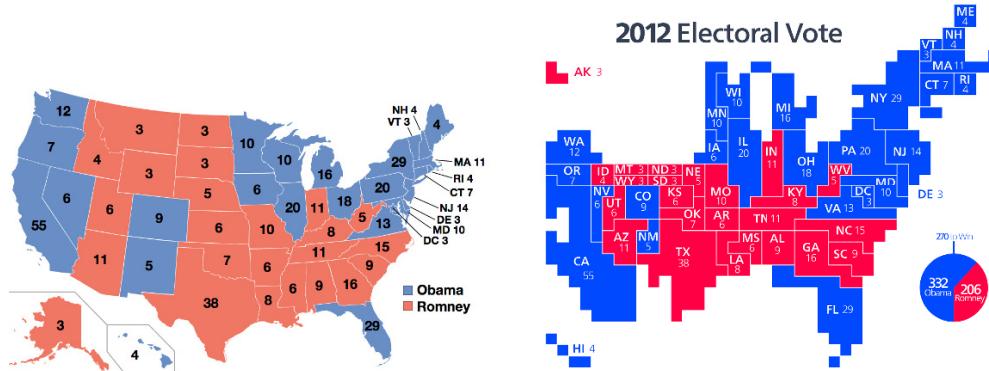


Figure 6.25: Maps summarizing the results of the 2012 U.S. presidential election. The recipient of each state's electoral votes is effectively presented on a data map (left), while a cartogram making the area of each state proportional to the number of votes (right) better captures the magnitude of Obama's victory.
Source: Images from Wikipedia.

as shown in Figure 6.24.

One great thing about plotting the cdf is that it does not rely on a bin count parameter, so it presents a true, unadulterated view of your data. Recall how great the cdfs looked in the Kolmogorov-Smirnov test, Figure 5.13. We draw a cdf as a line plot with $n + 2$ points for n observations. The first and last points are $(x_{\min} - \epsilon, 0)$ and $(x_{\max} + \epsilon, 1)$. We then sort the observations to yield $S = \{s_1, \dots, s_n\}$, and plot $(s_i, i/n)$ for all i .

Cumulative distributions require slightly more sophistication to read than histograms. The cdf is monotonically increasing, so there are no peaks in the distribution. Instead, the mode is marked by the longest vertical line segment. But cdfs are much better at highlighting the tails of a distribution. The reason is clear: the small counts at the tails are obscured by the axis on a histogram, but accumulate into visible stuff in the cdf.

6.3.6 Data Maps

Maps use the spatial arrangement of regions to represent places, concepts, or things. We have all mastered skills for navigating the world through maps, skills which translate into understanding related visualizations.

Traditional data maps use color or shading to highlight properties of the regions in the map. Figure 6.25 (left) colors each state according to whether they voted for Barack Obama (blue) or his opponent Mitt Romney (red) in the 2012 U.S. presidential election. The map makes clear the country's political divisions. The northeast and west coasts are as solidly blue as the Midwest and south are red.

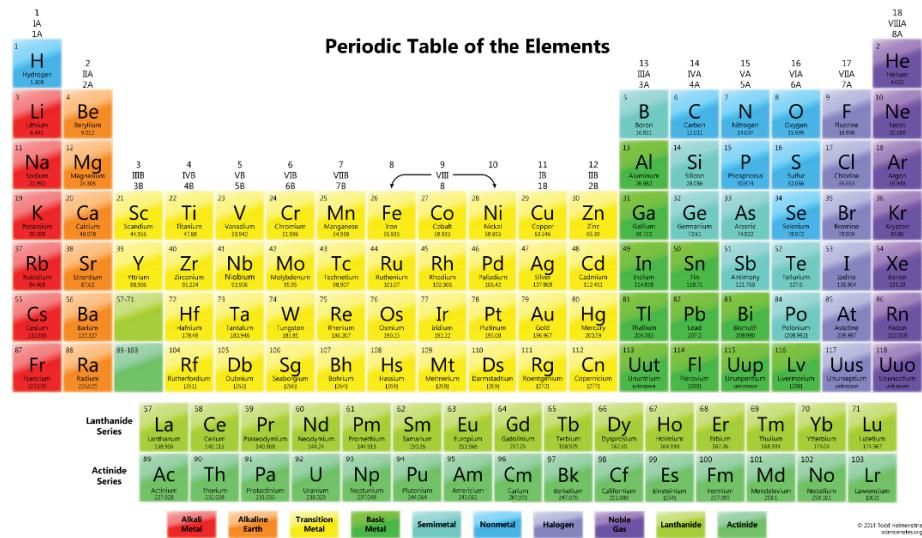


Figure 6.26: The periodic table maps the elements into logical groupings, reflecting chemical properties. Source: <http://sciencenotes.org>

Maps are not limited to geographic regions. The most powerful map in the history of scientific visualization is chemistry's periodic table of the elements. Connected regions show where the metals and Nobel gases reside, as well as spots where undiscovered elements had to lie. The periodic table is a map with enough detail to be repeatedly referenced by working chemists, yet is easily understood by school children.

What gives the periodic table such power as a visualization?

- *The map has a story to tell:* Maps are valuable when they encode information worth referencing or assimilating. The periodic table is the *right* visualization of the elements because of the structure of electron shells, and their importance on chemical properties and bonding. The map bears repeated scrutiny because it has important things to tell us.

Data maps are fascinating, because breaking variables down by region so often leads to interesting stories. Regions on maps generally reflect cultural, historical, economic, and linguistic continuities, so phenomena deriving from any of these factors generally show themselves clearly on data maps.

- *Regions are contiguous, and adjacency means something:* The continuity of regions in Figure 6.26 is reflected by its color scheme, grouping elements sharing similar properties, like the alkali metals and the Nobel gases. Two elements sitting next to each other usually means that they share something important in common.

- *The squares are big enough to see:* A critical decision in canonizing the periodic table was the placement of the Lanthanide (elements 57–71) and Actinide metals (elements 89–103). They are conventionally presented as the bottom two rows, but logically belong within the body of the table in the unlabeled green squares.

However, the conventional rendering avoids two problems. To do it “right,” these elements would either be compressed into hopelessly thin slivers, or else the table would need to become twice as wide to accommodate them.

- *It is not too faithful to reality:* Improving reality for the sake of better maps is a long and honorable tradition. Recall that the Mercator projection distorts the size of landmasses near the poles (yes, Greenland, I am looking at you) in order to preserve their shape.

Cartograms are maps distorted such that regions reflect some underlying variable, like population. Figure 6.25 (right) plots the electoral results of 2012 on a map where the area of each state is proportional to its population/electoral votes. Only now does the magnitude of Obama’s victory become clear: those giant red Midwestern states shrink down to an appropriate size, yielding a map of more blue than red.

6.4 Great Visualizations

Developing your own visualization aesthetic gives you a language to talk about what you like and what you don’t like. I now encourage you to apply your judgment to assess the merits and demerits of certain charts and graphs.

In this section, we will look at a select group of classic visualizations which I consider great. There are a large number of terrible graphics I would love to contrast them against, but I was taught that it is not nice to make fun of people.

This is especially true when there are copyright restrictions over the use of such images in a book like this. However, I strongly encourage you to visit <http://wtfviz.net/> to see a collection of startling charts and graphics. Many are quite amusing, for reasons you should now be able to articulate using the ideas in this chapter.

6.4.1 Marey’s Train Schedule

Tufte points to E.J. Marey’s railroad schedule as a landmark in graphical design. It is shown in Figure 6.27. The hours of the day are represented on the x -axis. Indeed, this rectangular plot is really a cylinder cut at 6AM and laid down flat. The y -axis represents all the stations on the Paris to Lyon line. Each line represents the route of a particular train, reporting where it should be at each moment in time.

Normal train schedules are tables, with a column for each train, a row for each station, and entry (i, j) reporting the time train j arrives at station i . Such tables are useful to tell us what time to arrive to catch our train. But Marey’s

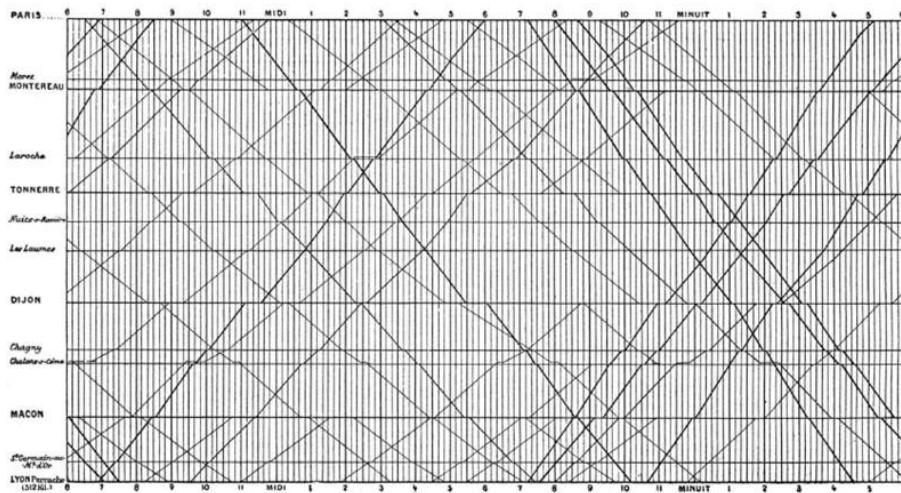


Figure 6.27: Marey’s train schedule plots the position of each train as a function of time.

design provides much more information. What else can you see here that you cannot with conventional time tables?

- *How fast is the train moving?* The slope of a line measures how steep it is. The faster the train, the greater the absolute slope. Slower trains are marked by flatter lines, because they take more time to cover the given ground.

A special case here is identifying periods when the train is idling in the station. At these times, the line is horizontal, indicating no movement down the line.

- *When do trains pass each other?* The direction of a train is given by the slope of the associated line. Northbound trains have a positive slope, and southbound trains a negative slope. Two trains pass each other at the intersection points of two lines, letting passengers know when to look out the window and wave.
- *When is rush hour?* There is a concentration of trains leaving both Paris and Lyon around 7PM, which tells me that must have been the most popular time to travel. The trip typically took around eleven hours, so this must have been a sleeper train, where travelers would arrive at their destination bright and early the next day.

The departure times for trains at a station are also there, of course. Each station is marked by a horizontal line, so look for the time when trains cross your station in the proper direction.



Figure 6.28: Cholera deaths center around a pump on Broad street, revealing the source of the epidemic.

My only quibble here is that it would have been even better with a lighter data grid. Never imprison your data!

6.4.2 Snow's Cholera Map

A particularly famous data map changed the course of medical history. Cholera was a terrible disease which killed large numbers of people in 19th-century cities. The plague would come suddenly and strike people dead, with the cause a mystery to the science of the day.

John Snow plotted cholera cases from an epidemic of 1854 on a street map of London, hoping to see a pattern. Each dot in Figure 6.28 represented a household struck with the disease. What do you see?

Snow noticed a cluster of the cases centered on Broad Street. Further, at the center of the cluster was a cross, denoting a well where the residents got their drinking water. The source of the epidemic was traced to the handle of a single water pump. They changed the handle, and suddenly people stopped getting sick. This proved that cholera was an infectious disease caused by contaminated water, and pointed the way towards preventing it.

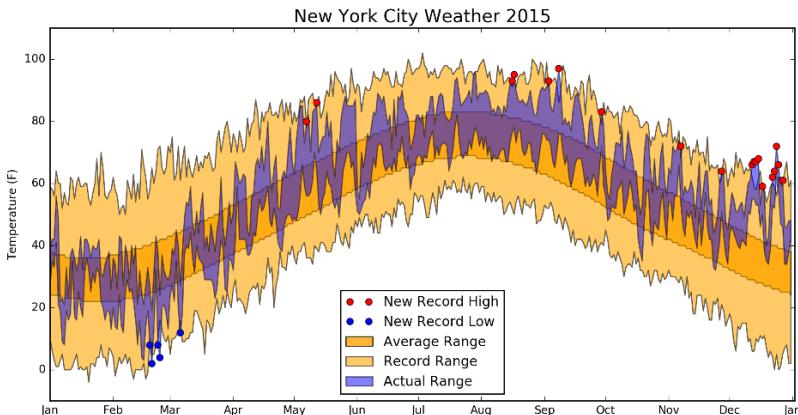


Figure 6.29: This weather year in review displays a clear story in over 2000 numbers.

6.4.3 New York's Weather Year

It is almost worth enduring a New York winter to see a particular graphic which appears in *The New York Times* each January, summarizing the weather of the previous year. Figure 6.29 presents an independent rendition of the same data, which captures why this chart is exciting. For every day of the year, we see the high and low temperature plotted on a graph, along with historical data to put it in context: the average daily high and low, as well as the highest/lowest temperatures ever recorded for that date.

What is so great about that? First, it shows $6 \times 365 = 2190$ numbers in a coherent manner, which facilitates comparisons on the sine curve of the seasons:

- We can tell when there were hot and cold spells, and how long they lasted.
- We can tell what days had big swings in temperature, and when the thermometer hardly moved at all.
- We can tell whether the weather was unusual this year. Was it an unusually hot or cold year, or both? When were record high/lows set, and when did they get close to setting them?

This single graphic is rich, clear, and informative. Be inspired by it.

6.5 Reading Graphs

What you see isn't always what you get. I have seen many graphs brought to me by my students over the years. Some have been amazing, and most others good enough to get the job done.

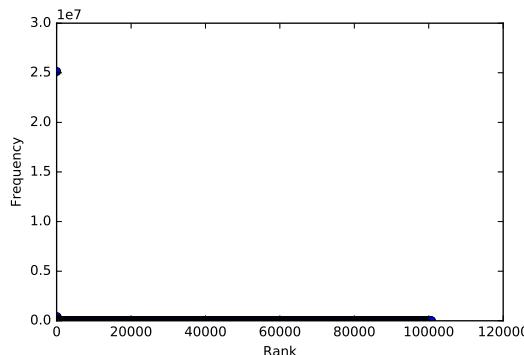


Figure 6.30: A dotplot of word frequency by rank. What do you see?

But I also repeatedly see plots with the same basic problems. In this section, for a few of my pet peeves, I present the original plot along with the way to remedy the problem. With experience, you should be able to identify these kinds of problems just by looking at the initial plot.

6.5.1 The Obscured Distribution

Figure 6.30 portrays the frequency of 10,000 English words, sorted by frequency. It doesn't look very exciting: all you can see is a single point at (1, 2.5). What happened, and how can you fix it?

If you stare at the figure long enough, you will see there are actually a lot more points. But they all sit on the line $y = 0$, and overlap each other to the extent that they form an undifferentiated mass.

The alert reader will realize that this single point is in fact an outlier, with magnitude so large as to shrink all other totals toward zero. A natural reaction would delete the biggest point, but curiously the remaining points will look much the same.

The problem is that this distribution is a power law, and plotting a power law on a linear scale shows nothing. The key here is to plot it on log scale, as in Figure 6.31 (left). Now you can see the points, and the mapping from ranks to frequency. Even better is plotting it on a log-log scale, as in Figure 6.31 (right). The straight line here confirms that we are dealing with a power law.

6.5.2 Overinterpreting Variance

In bioinformatics, one seeks to discover how life works by looking at data. Figure 6.32 (left) presents a graph of the folding energy of genes as a function of their length. Look at this graph, and see if you can make a discovery.

It is pretty clear that something is going on in there. For gene lengths above 1500, the plot starts jumping around, producing some very negative values. Did

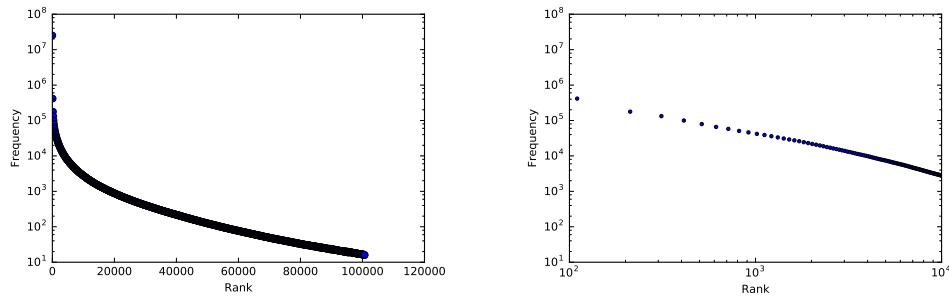


Figure 6.31: Frequency of 10,000 English words. Plotting the word frequencies on a log scale (left), or even better on a log-log scale reveals that it is power law (right).

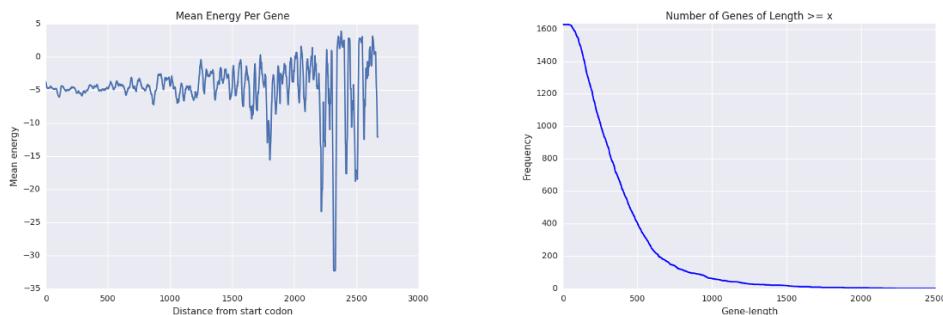


Figure 6.32: Folding energy of genes as a function of their length. Mistaking variance for signal: the extreme values in the left figure are artifacts from averaging small numbers of samples.

we just discover that energy varies inversely with gene length?

No. We just overinterpreted variance. The first clue is that what looked very steady starts to go haywire as the length increases. Most genes are very short in length. Thus the points on the right side of the left plot are based on very little data. The average of a few points is not as robust as the average of many points. Indeed, a frequency plot of the number of genes by length (on right) shows that the counts drop off to nothing right where it starts jumping.

How could we fix it? The right thing to do here is to threshold the plot by only showing the values with enough data support, perhaps at length 500 or a bit more. Beyond that, we might bin them by length and take the average, in order to prove that the jumping effect goes away.

6.6 Interactive Visualization

The charts and graphs we have discussed so far were all static images, designed to be studied by the viewer, but not manipulated. Interactive visualization techniques are becoming increasingly important for exploratory data analysis.

Mobile apps, notebooks, and webpages with interactive visualization widgets can be especially effective in presenting data, and disseminating it to larger audiences to explore. Providing viewers with the power to play with the actual data helps ensure that the story presented by a graphic is the true and complete story.

If you are going to view your data online, it makes sense to do so using interactive widgets. These are generally extensions of the basic plots that we have described in this chapter, with features like offering pop-ups with more information when the user scrolls over points, or encouraging the user to change the scale ranges with sliders.

There are few potential downsides to interactive visualization. First, it is harder to communicate exactly what you are seeing to others, compared with static images. They might not be seeing exactly the same thing as you. Screenshots of interactive systems generally cannot compare to publication-quality graphics optimized on traditional systems. The problem with what you see is what you get (WYSIWYG) systems is that, generally, what you see is all you get. Interactive systems are best for exploration, not presentation.

There are also excesses which tend to arise in interactive visualization. Knobs and features get added because they can, but the visual effects they add can distract rather than add to the message. Rotating three-dimensional point clouds always looks cool, but I find them hard to interpret and very seldom find such views insightful.

Making data tell a story requires some insight into how to tell stories. Films and television represent the state-of-the-art in narrative presentation. Like them, the best interactive presentations show a narrative, such as moving through time or rifling through alternative hypotheses. For inspiration, I encourage you to watch the late Han Rosling's TED talk¹ using animated bubble

¹ https://www.ted.com/talks/hans_rosling_shows_the_best_stats_you_ve_ever_seen

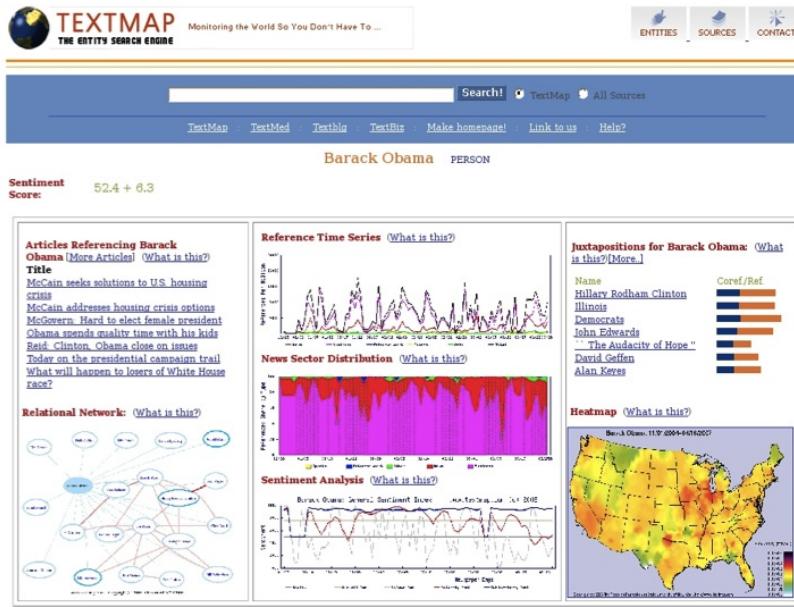


Figure 6.33: The TextMap dashboard for *Barack Obama*, circa 2008.

charts to present the history of social and economic development for all the world's nations.

Recent trends in cloud-based visualization encourage you to upload your data to a site like Google Charts <https://developers.google.com/chart/>, so you can take advantage of interactive visualization tools and widgets that they provide. These tools produce very nice interactive plots, and are easy to use.

The possible sticking point is security, since you are giving your data to a third party. I hope and trust that the CIA analysts have access to their own in-house solutions which keep their data confidential. But feel free to experiment with these tools in less sensitive situations.

6.7 War Story: TextMapping the World

My biggest experience in data visualization came as a result of our large scale news/sentiment analysis system. TextMap presented a news analysis dashboard, for every entity whose name appeared in news articles of the time. Barack Obama's page is shown in Figure 6.33. Our dashboard was made up of a variety of subcomponents:

- *Reference time series:* Here we reported how often the given entity appeared in the news, as a function of time. Spikes corresponded to more important news events. Further, we partitioned these counts according

to appearances in each section of the newspaper: news, sports, entertainment, or business.

- *News sector distribution:* This graph contains *exactly* the same data as in the reference time series, but presented as a stacked area plot to show the fraction of entity references in each section of the paper. Obama clearly presents as a news figure. But other people exhibited interesting transitions, such as Arnold Schwarzenegger when he shifted from acting to politics.
- *Sentiment analysis:* Here we present a time series measuring the sentiment of the entity, by presenting the normalized difference of the number of positive news mentions to total references. Thus zero represented a neutral reputation, and we provided a central reference line to put the placement into perspective. Here Obama's sentiment ebbs and flows with events, but generally stays on the right side of the line.

It was nice to see bad things happen to bad people, by watching their news sentiment drop. As I recall, the lowest news sentiment ever achieved was by a mom who achieved notoriety by cyberbullying one of her daughter's social rivals into committing suicide.

- *Heatmap:* Here we presented a data map showing the relative reference frequency of the entity. Obama's great red patch around Illinois is because he was serving as a senator from there at the time he first ran for president. Many classes entities showed strong regional biases, like sports figures and politicians, but less so entertainment figures like movie stars and singers.
- *Juxtapositions and relational network:* Our system built a network on news entities, by linking two entities whenever they were mentioned in the same article. The strength of this relationship could be measured by the number of articles linking them together. The strongest of these associations are reported as juxtapositions, with their frequency and strength shown by a bar chart on a logarithmic scale.

We have not really talked so far about network visualization, but the key idea is to position vertices so neighbors are located near each other, meaning the edges are short. Stronger friendships are shown by thicker lines.

- *Related articles:* We provided links to representative news articles mentioning the given entity.

One deficiency of our dashboard was that it was not interactive. In fact, it was anti-interactive: the only animation was a gif of the world spinning forlornly in the upper-left corner. Many of the plots we rendered required large amounts of data access from our chunky database, particularly the heatmap. Since it could not be rendered interactively, we precomputed these maps offline and showed them on demand.

After Mikhail updated our infrastructure (see the war story of Section 12.2), it became possible for us to support some interactive plots, particularly time series. We developed a new user interface called TextMap Access that let users play with our data.

But when General Sentiment licensed the technology, the first thing it disposed of was our user interface. It didn't make sense to the business analysts who were our customers. It was too complicated. There is a substantial difference between surface appeal and the real effectiveness of an interface for users. Look carefully at our TextMap dashboard: it had "What is this?" buttons in several locations. This was a sign of weakness: if our graphics were really intuitive enough we would not have needed them.

Although I grumbled about the new interface, I was undoubtedly wrong. General Sentiment employed a bunch of analysts who used our system all day long, and were available to talk to our developers. Presumably the interface evolved to serve them better. The best interfaces are built by a dialog between developers and users.

What are the take-home lessons from this experience? There is a lot I still find cool about this dashboard: the presentation was rich enough to really expose interesting things about how the world worked. But not everyone agreed. Different customers preferred different interfaces, because they did different things with them.

One lesson here is the power of providing alternate views of the same data. The reference time series and news sector distribution were exactly the same data, but provided quite different insights when presented in different ways. All songs are made from the same notes, but how you arrange them makes for different kinds of music.

6.8 Chapter Notes

I strongly recommend Edward Tufte's books [Tuf83, Tuf90, Tuf97] to anyone interested in the art of scientific visualization. You don't even have to read them. Just look at the pictures for effective contrasts between good and bad graphics, and plots that really convey stories in data.

Similarly good books on data visualization are Few [Few09] and far between. Interesting blogs about data visualization are <http://flowingdata.com> and <http://viz.wtf>. The first focuses on great visualizations, the second seeking out the disasters. The story of Snow's cholera map is reported in Johnson [Joh07].

The chartjunk removal example from Section 6.2.3 was inspired by an example by Tim Bray at <http://www.tbray.org>. Anscombe's quartet was first presented in [Ans73]. The basic architecture of our Lydia/TextMap news analysis system is reported in Lloyd et al. [LKS05], with additional papers describing heatmaps [MBL⁺06] and the Access user interface [BWPS10].

6.9 Exercises

Exploratory Data Analysis

6-1. [5] Provide answers to the questions associated with the following data sets, available at <http://www.data-manual.com/data>.

- (a) Analyze the *movie* data set. What is the range of movie gross in the United States? Which type of movies are most likely to succeed in the market? Comedy? PG-13? Drama?
- (b) Analyze the *Manhattan rolling sales* data set. Where in Manhattan is the most/least expensive real estate located? What is the relationship between sales price and gross square feet?
- (c) Analyze the *2012 Olympic* data set. What can you say about the relationship between a country's population and the number of medals it wins? What can you say about the relationship between the ratio of female and male counts and the GDP of that country?
- (d) Analyze the *GDP per capita* data set. How do countries from Europe, Asia, and Africa compare in the rates of growth in GDP? When have countries faced substantial changes in GDP, and what historical events were likely most responsible for it?

6-2. [3] For one or more of the data sets from <http://www.data-manual.com/data>, answer the following basic questions:

- (a) Who constructed it, when, and why?
- (b) How big is it?
- (c) What do the fields mean?
- (d) Identify a few familiar or interpretable records.
- (e) Provide Tukey's five number summary for each column.
- (f) Construct a pairwise correlation matrix for each pair of columns.
- (g) Construct a pairwise distribution plot for each interesting pair of columns.

Interpreting Visualizations

6-3. [5] Search your favorite news websites until you find ten interesting charts/plots, ideally half good and half bad. For each, please critique along the following dimensions, using the vocabulary we have developed in this chapter:

- (a) Does it do a good job or a bad job of presenting the data?
- (b) Does the presentation appear to be biased, either deliberately or accidentally?
- (c) Is there chartjunk in the figure?
- (d) Are the axes labeled in a clear and informative way?
- (e) Is the color used effectively?
- (f) How can we make the graphic better?

- 6-4. [3] Visit <http://www.wtfviz.net>. Find five laughably bad visualizations, and explain why they are both bad and amusing.

Creating Visualizations

- 6-5. [5] Construct a revealing visualization of some aspect of your favorite data set, using:

- (a) A well-designed table.
- (b) A dot and/or line plot.
- (c) A scatter plot.
- (d) A heatmap.
- (e) A bar plot or pie chart.
- (f) A histogram.
- (g) A data map.

- 6-6. [5] Create ten different versions of line charts for a particular set of (x, y) points. Which ones are best and which ones worst? Explain why.

- 6-7. [3] Construct scatter plots for sets of 10, 100, 1000, and 10,000 points. Experiment with the point size to find the most revealing value for each data set.

- 6-8. [5] Experiment with different color scales to construct scatter plots for a particular set of (x, y, z) points, where color is used to represent the z dimension. Which color schemes work best? Which are the worst? Explain why.

Implementation Projects

- 6-9. [5] Build an interactive exploration widget for your favorite data set, using appropriate libraries and tools. Start simple, but be as creative as you want to be.
- 6-10. [5] Create a data video/movie, by recording/filming an interactive data exploration. It should not be long, but how interesting/revealing can you make it?

Interview Questions

- 6-11. [3] Describe some good practices in data visualization?
- 6-12. [5] Explain Tufte's concept of chart junk.
- 6-13. [8] How would you determine whether the statistics published in an article are either wrong or presented to support a biased view?

Kaggle Challenges

- 6-14. Analyze data from San Francisco Bay Area bike sharing.
<https://www.kaggle.com/benhamner/sf-bay-area-bike-share>
- 6-15. Predict whether West Nile virus is present in a given time and place.
<https://www.kaggle.com/c/predict-west-nile-virus>
- 6-16. What type of crime is most likely at a given time and place?
<https://www.kaggle.com/c/sf-crime>

Chapter 7

Mathematical Models

All models are wrong, but some models are useful.

— George Box

So far in this book, a variety of tools have been developed to manipulate and interpret data. But we haven't really dealt with *modeling*, which is the process of encapsulating information into a tool which can forecast and make predictions.

Predictive models are structured around some idea of what causes future events to happen. Extrapolating from recent trends and observations assumes a world view that the future will be like the past. More sophisticated models, such as the laws of physics, provide principled notions of causation; fundamental explanations of why things happen.

This chapter will concentrate on designing and validating models. Effectively formulating models requires a detailed understanding of the space of possible choices.

Accurately evaluating the performance of a model can be surprisingly hard, but it is essential for knowing how to interpret the resulting predictions. The best forecasting system is not necessarily the most accurate one, but the model with the best sense of its boundaries and limitations.

7.1 Philosophies of Modeling

Engineers and scientists are often leery of the p-word (philosophy). But it pays to think in some fundamental way about what we are trying to do, and why. Recall that people turn to data scientists for wisdom, instead of programs.

In this section, we will turn to different ways of thinking about models to help shape the way we build them.

7.1.1 Occam's Razor

Occam's razor is the philosophical principle that “the simplest explanation is

the best explanation.” According to William of Occam, a 13th-century theologian, given two models or theories which do an equally accurate job of making predictions, we should opt for the simpler one as sounder and more robust. It is more likely to be making the right decision for the right reasons.

Occam’s notion of simpler generally refers to reducing the number of assumptions employed in developing the model. With respect to statistical modeling, Occam’s razor speaks to the need to minimize the parameter count of a model. *Overfitting* occurs when a model tries too hard to achieve accurate performance on its training data. This happens when there are so many parameters that the model can essentially memorize its training set, instead of generalizing appropriately to minimize the effects of error and outliers.

Overfit models tend to perform extremely well on training data, but much less accurately on independent test data. Invoking Occam’s razor requires that we have a meaningful way to evaluate how accurately our models are performing.

Simplicity is not an absolute virtue, when it leads to poor performance. *Deep learning* is a powerful technique for building models with millions of parameters, which we will discuss in Section 11.6. Despite the danger of overfitting, these models perform extremely well on a variety of complex tasks. Occam would have been suspicious of such models, but came to accept those that have substantially more predictive power than the alternatives.

Appreciate the inherent trade-off between accuracy and simplicity. It is almost always possible to “improve” the performance of any model by kludging-on extra parameters and rules to govern exceptions. Complexity has a cost, as explicitly captured in machine learning methods like LASSO/ridge regression. These techniques employ penalty functions to minimize the features used in the model.

Take-Home Lesson: Accuracy is not the best metric to use in judging the quality of a model. Simpler models tend to be more robust and understandable than complicated alternatives. Improved performance on specific tests is often more attributable to variance or overfitting than insight.

7.1.2 Bias–Variance Trade-Offs

This tension between model complexity and performance shows up in the statistical notion of the *bias–variance trade-off*:

- *Bias* is error from incorrect assumptions built into the model, such as restricting an interpolating function to be linear instead of a higher-order curve.
- *Variance* is error from sensitivity to fluctuations in the training set. If our training set contains sampling or measurement error, this noise introduces variance into the resulting model.

Errors of bias produce *underfit* models. They do not fit the training data as tightly as possible, were they allowed the freedom to do so. In popular discourse,

I associate the word “bias” with *prejudice*, and the correspondence is fairly apt: an apriori assumption that one group is inferior to another will result in less accurate predictions than an unbiased one. Models that perform lousy on both training and testing data are underfit.

Errors of variance result in *overfit* models: their quest for accuracy causes them to mistake noise for signal, and they adjust so well to the training data that noise leads them astray. Models that do much better on testing data than training data are overfit.¹

Take-Home Lesson: Models based on first principles or assumptions are likely to suffer from bias, while data-driven models are in greater danger of overfitting.

7.1.3 What Would Nate Silver Do?

Nate Silver is perhaps the most prominent public face of data science today. A quantitative fellow who left a management consulting job to develop baseball forecasting methods, he rose to fame through his election forecast website <http://www.fivethirtyeight.com>. Here he used quantitative methods to analyze poll results to predict the results of U.S. presidential elections. In the 2008 election, he accurately called the winner of 49 of the 50 states, and improved in 2012 to bag 50 out of 50. The results of the 2016 election proved a shock to just about everyone, but alone among public commentators Nate Silver had identified a substantial chance of Trump winning the electoral college while losing the popular vote. This indeed proved to be the case.

Silver wrote an excellent book *The Signal and the Noise: Why so many predictions fail – but some don’t* [Sil12]. There he writes sensibly about state-of-the-art forecasting in several fields, including sports, weather and earthquake prediction, and financial modeling. He outlines principles for effective modeling, including:

- *Think probabilistically:* Forecasts which make concrete statements are *less* meaningful than those that are inherently probabilistic. A forecast that Trump has only 28.3% chance of winning is more meaningful than one that categorically states that he will lose.

The real world is an uncertain place, and successful models recognize this uncertainty. There are always a range of possible outcomes that can occur with slight perturbations of reality, and this should be captured in your model. Forecasts of numerical quantities should not be single numbers, but instead report probability distributions. Specifying a standard deviation σ along with the mean prediction μ suffices to describe such a distribution, particularly if it is assumed to be normal.

¹To complete this taxonomy, models that do better on testing data than the training data are said to be *cheating*.

Several of the machine learning techniques we will study naturally provide probabilistic answers. Logistic regression provides a confidence along with each classification it makes. Methods that vote among the labels of the k nearest neighbors define a natural confidence measure, based on the consistency of the labels in the neighborhood. Collecting ten of eleven votes for blue means something stronger than seven out of eleven.

- *Change your forecast in response to new information:* Live models are much more interesting than dead ones. A model is *live* if it is continually updating predictions in response to new information. Building an infrastructure that maintains a live model is more intricate than that of a one-off computation, but much more valuable.

Live models are more intellectually honest than dead ones. Fresh information *should* change the result of any forecast. Scientists should be open to changing opinions in response to new data: indeed, this is what separates scientists from hacks and trolls.

Dynamically-changing forecasts provide excellent opportunities to evaluate your model. Do they ultimately converge on the correct answer? Does uncertainty diminish as the event approaches? Any live model should track and display its predictions over time, so the viewer can gauge whether changes accurately reflected the impact of new information.

- *Look for consensus:* A good forecast comes from multiple distinct sources of evidence. Data should derive from as many different sources as possible. Ideally, multiple models should be built, each trying to predict the same thing in different ways. You should have an opinion as to which model is the best, but be concerned when it substantially differs from the herd.

Often third parties produce competing forecasts, which you can monitor and compare against. Being different doesn't mean that you are wrong, but it does provide a reality check. Who has been doing better lately? What explains the differences in the forecast? Can your model be improved?

Google's Flu Trends forecasting model predicted disease outbreaks by monitoring key words on search: a surge in people looking for *aspirin* or *fever* might suggest that illness is spreading. Google's forecasting model proved quite consistent with the Center for Disease Control's (CDC) statistics on actual flu cases for several years, until they embarrassingly went astray.

The world changes. Among the changes was that Google's search interface began to suggest search queries in response to a user's history. When offered the suggestion, many more people started searching for *aspirin* after searching for *fever*. And the old model suddenly wasn't accurate anymore. Google's sins lay in not monitoring its performance and adjusting over time.

Certain machine learning methods explicitly strive for consensus. *Boosting* algorithms combine large numbers of weak classifiers to produce a strong one. Ensemble decision tree methods build many independent classifiers, and vote among them to make the best decision. Such methods can have a robustness which eludes more single-track models.

- *Employ Bayesian reasoning:* Bayes' theorem has several interpretations, but perhaps most cogently provides a way to calculate how probabilities change in response to new evidence. When stated as

$$P(A|B) = \frac{P(B|A)P(A)}{P(B)}$$

it provides a way to calculate how the probability of event A changes in response to new evidence B .

Applying Bayes' theorem requires a *prior* probability $P(A)$, the likelihood of event A *before* knowing the status of a particular event B . This might be the result of running a classifier to predict the status of A from other features, or background knowledge about event frequencies in a population. Without a good estimate for this prior, it is very difficult to know how seriously to take the classifier.

Suppose A is the event that person x is actually a terrorist, and B is the result of a feature-based classifier that decides if x looks like a terrorist. When trained/evaluated on a data set of 1,000 people, half of whom were terrorists, the classifier achieved an enviable accuracy of, say, 90%. The classifier now says that Skiena looks like a terrorist. What is the probability that Skiena *really* is a terrorist?

The key insight here is that the prior probability of “ x is a terrorist” is really, really low. If there are a hundred terrorists operating in the United States, then $P(A) = 100/300,000,000 = 3.33 \times 10^{-7}$. The probability of the terrorist detector saying yes, $P(B) = 0.5$, while the probability of the detector being right when it says yes $P(B|A) = 0.9$. Multiplying this out gives a still very tiny probability that I am a bad guy,

$$P(A|B) = \frac{P(B|A)P(A)}{P(B)} = \frac{(0.9)(3.33 \times 10^{-7})}{(0.5)} = 6 \times 10^{-7}$$

although admittedly now greater than that of a random citizen.

Factoring in prior probabilities is essential to getting the right interpretation from this classifier. Bayesian reasoning starts from the prior distribution, then weighs further evidence by how strongly it should impact the probability of the event.

7.2 A Taxonomy of Models

Models come in, well, many different models. Part of developing a philosophy of modeling is understanding your available degrees of freedom in design and

implementation. In this section, we will look at model types along several different dimensions, reviewing the primary technical issues which arise to distinguish each class.

7.2.1 Linear vs. Non-Linear Models

Linear models are governed by equations that weigh each feature variable by a coefficient reflecting its importance, and sum up these values to produce a score. Powerful machine learning techniques, such as linear regression, can be used to identify the best possible coefficients to fit training data, yielding very effective models.

But generally speaking, the world is not linear. Richer mathematical descriptions include higher-order polynomials, logarithms, and exponentials. These permit models that fit training data much more tightly than linear functions can. Generally speaking, it is much harder to find the best possible coefficients to fit non-linear models. But we don't *have* to find the best possible fit: deep learning methods, based on neural networks, offer excellent performance despite inherent difficulties in optimization.

Modeling cowboys often sneer in contempt at the simplicity of linear models. But linear models offer substantial benefits. They are readily understandable, generally defensible, easy to build, and avoid overfitting on modest-sized data sets. Occam's razor tells us that "the simplest explanation is the best explanation." I am generally happier with a robust linear model, yielding an accuracy of $x\%$, than a complex non-linear beast only a few percentage points better on limited testing data.

7.2.2 Blackbox vs. Descriptive Models

Black boxes are devices that do their job, but in some unknown manner. Stuff goes in and stuff comes out, but how the sausage is made is completely impenetrable to outsiders.

By contrast, we prefer models that are *descriptive*, meaning they provide some insight into why they are making their decisions. Theory-driven models are generally descriptive, because they are explicit implementations of a particular well-developed theory. If you believe the theory, you have a reason to trust the underlying model, and any resulting predictions.

Certain machine learning models prove less opaque than others. Linear regression models are descriptive, because one can see exactly which variables receive the most weight, and measure how much they contribute to the resulting prediction. Decision tree models enable you to follow the exact decision path used to make a classification. "Our model denied you a home mortgage because your income is less than \$10,000 per year, you have greater than \$50,000 in credit card debt, and you have been unemployed over the past year."

But the unfortunate truth is that blackbox modeling techniques such as deep learning can be extremely effective. Neural network models are generally completely opaque as to *why* they do what they do. Figure 7.1 makes this

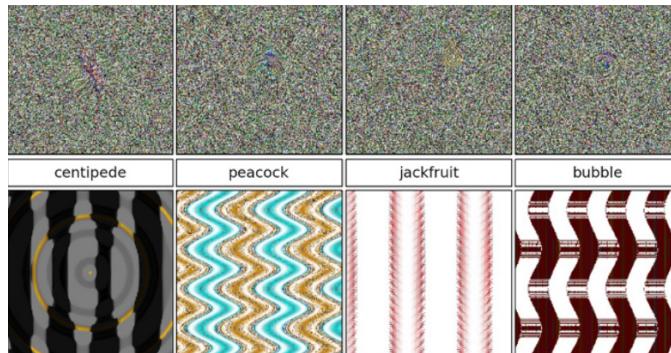


Figure 7.1: Synthetic images that are mistakenly recognized as objects by state-of-the-art Deep Learning neural networks, each with a confidence greater than 99.6%. *Source:* [NYC15].

clear. It shows images which were very carefully constructed to fool state-of-the-art neural networks. They succeeded brilliantly. The networks in question had $\geq 99.6\%$ confidence that they had found the right label for every image in Figure 7.1.

The scandal here is *not* that the network got the labels wrong on these perverse images, for these recognizers are very impressive systems. Indeed, they were much more accurate than dreamed possible only a year or two before. The problem is that the creators of these classifiers had no idea why their programs made such terrible errors, or how they could prevent them in the future.

A similar story is told of a system built for the military to distinguish images of cars from trucks. It performed well in training, but disastrously in the field. Only later was it realized that the training images for cars were shot on a sunny day and those of trucks on a cloudy day, so the system had learned to link the sky in the background with the class of the vehicle.

Tales like these highlight why visualizing the training data and using descriptive models can be so important. You must be convinced that your model has the information it needs to make the decisions you are asking of it, particularly in situations where the stakes are high.

7.2.3 First-Principle vs. Data-Driven Models

First-principle models are based on a belief of how the system under investigation really works. It might be a theoretical explanation, like Newton's laws of motion. Such models can employ the full weight of classical mathematics: calculus, algebra, geometry, and more. The model might be a discrete event simulation, as will be discussed in Section 7.7. It might be seat-of-the-pants reasoning from an understanding of the domain: voters are unhappy if the economy is bad, therefore variables which measure the state of the economy should help us predict who will win the election.

In contrast, *data-driven models* are based on observed correlations between input parameters and outcome variables. The same basic model might be used to predict tomorrow’s weather or the price of a given stock, differing only on the data it was trained on. Machine learning methods make it possible to build an effective model on a domain one knows nothing about, provided we are given a good enough training set.

Because this is a book on data science, you might infer that my heart lies more on the side of data-driven models. But this isn’t really true. Data science is also about *science*, and things that happen for understandable reasons. Models which ignore this are doomed to fail embarrassingly in certain circumstances.

There is an alternate way to frame this discussion, however. *Ad hoc models* are built using domain-specific knowledge to guide their structure and design. These tend to be brittle in response to changing conditions, and difficult to apply to new tasks. In contrast, machine learning models for classification and regression are *general*, because they employ no problem-specific ideas, only specific data. Retrain the models on fresh data, and they adapt to changing conditions. Train them on a different data set, and they can do something completely different. By this rubric, general models sound much better than ad hoc ones.

The truth is that the best models are a mixture of both theory and data. It is important to understand your domain as deeply as possible, while using the best data you can in order to fit and evaluate your models.

7.2.4 Stochastic vs. Deterministic Models

Demanding a single deterministic “prediction” from a model can be a fool’s errand. The world is a complex place of many realities, with events that generally would not unfold in exactly the same way if time could be run over again. Good forecasting models incorporate such thinking, and produce probability distributions over all possible events.

Stochastic is a fancy word meaning “randomly determined.” Techniques that explicitly build some notion of probability into the model include logistic regression and Monte Carlo simulation. It is important that your model observe the basic properties of probabilities, including:

- *Each probability is a value between 0 and 1:* Scores that are not constrained to be in this range do not directly estimate probabilities. The solution is often to put the values through a logit function (see Section 4.4.1) to turn them into probabilities in a principled way.
- *That they must sum to 1:* Independently generating values between 0 and 1 does not mean that they together add up to a unit probability, over the full event space. The solution here is to scale these values so that they do, by dividing each by the partition function. See Section 9.7.4. Alternately, rethink your model to understand why they didn’t add up in the first place.

- *Rare events do not have probability zero:* Any event that is possible must have a greater than zero probability of occurrence. *Discounting* is a way of evaluating the likelihood of unseen but possible events, and will be discussed in Section 11.1.2.

Probabilities are a measure of humility about the accuracy of our model, and the uncertainty of a complex world. Models must be honest in what they do and don't know.

There are certain advantages of deterministic models, however. First-principle models often yield only one possible answer. Newton's laws of motion will tell you *exactly* how long a mass takes to fall a given distance.

That deterministic models always return the same answer helps greatly in debugging their implementation. This speaks to the need to optimize *repeatability* during model development. Fix the initial seed if you are using a random number generator, so you can rerun it and get the same answer. Build a regression test suite for your model, so you can confirm that the answers remain identical on a given input after program modifications.

7.2.5 Flat vs. Hierarchical Models

Interesting problems often exist on several different levels, each of which may require independent submodels. Predicting the future price for a particular stock really should involve submodels for analyzing such separate issues as (a) the general state of the economy, (b) the company's balance sheet, and (c) the performance of other companies in its industrial sector.

Imposing a hierarchical structure on a model permits it to be built and evaluated in a logical and transparent way, instead of as a black box. Certain subproblems lend themselves to theory-based, first-principle models, which can then be used as features in a general data-driven model. Explicitly hierarchical models are descriptive: one can trace a final decision back to the appropriate top-level subproblem, and report how strongly it contributed to making the observed result.

The first step to build a hierarchical model is explicitly decomposing our problem into subproblems. Typically these represent mechanisms governing the underlying process being modeled. What *should* the model depend on? If data and resources exist to make a principled submodel for each piece, great! If not, it is OK to leave it as a null model or baseline, and explicitly describe the omission when documenting the results.

Deep learning models can be thought of as being both flat and hierarchical, at the same time. They are typically trained on large sets of unwashed data, so there is no explicit definition of subproblems to guide the subprocess. Looked at as a whole, the network does only one thing. But because they are built from multiple nested layers (the *deep* in deep learning), these models presume that there are complex features there to be learned from the lower level inputs.

I am always reluctant to believe that machine learning models prove better than me at inferring the basic organizing principles in a domain that I un-

derstand. Even when employing deep learning, it pays to sketch out a rough hierarchical structure that likely exists for your network to find. For example, any image processing network should generalize from patches of pixels to edges, and then from boundaries to sub-objects to scene analysis as we move to higher layers. This influences the architecture of your network, and helps you validate it. Do you see evidence that your network is making the right decisions for the right reasons?

7.3 Baseline Models

A wise man once observed that a broken clock is right twice a day. As modelers we strive to be better than this, but proving that we are requires some level of rigorous evaluation.

The first step to assess the complexity of your task involves building *baseline models*: the simplest reasonable models that produce answers we can compare against. More sophisticated models *should* do better than baseline models, but verifying that they really do and, if so by how much, puts its performance into the proper context.

Certain forecasting tasks are inherently harder than others. A simple baseline (“yes”) has proven very accurate in predicting whether the sun will rise tomorrow. By contrast, you could get rich predicting whether the stock market will go up or down 51% of the time. Only after you decisively beat your baselines can your models really be deemed effective.

7.3.1 Baseline Models for Classification

There are two common tasks for data science models: *classification* and *value prediction*. In classification tasks, we are given a small set of possible labels for any given item, like (spam or not spam), (man or woman), or (bicycle, car, or truck). We seek a system that will generate a label accurately describing a particular instance of an email, person, or vehicle.

Representative baseline models for classification include:

- *Uniform or random selection among labels:* If you have absolutely no prior distribution on the objects, you might as well make an arbitrary selection using the broken watch method. Comparing your stock market prediction model against random coin flips will go a long way to showing how hard the problem is.

I think of such a blind classifier as *the monkey*, because it is like asking your pet to make the decision for you. In a prediction problem with twenty possible labels or classes, doing substantially better than 5% is the first evidence that you have some insight into the problem. You first have to show me that you can beat the monkey before I start to trust you.

- *The most common label appearing in the training data:* A large training set usually provides some notion of a prior distribution on the classes.

Selecting the most frequent label is better than selecting them uniformly or randomly. This is the theory behind the sun-will-rise-tomorrow baseline model.

- *The most accurate single-feature model:* Powerful models strive to exploit all the useful features present in a given data set. But it is valuable to know what the best single feature can do. Building the best classifier on a single numerical feature x is easy: we are declaring that the item is in class 1 if $x \geq t$, and class 2 if otherwise. To find the best threshold t , we can test all n possible thresholds of the form $t_i = x_i + \epsilon$, where x_i is the value of the feature in the i th of n training instances. Then select the threshold which yields the most accurate classifier on your training data.

Occam's razor deems the simplest model to be best. Only when your complicated model beats all single-factor models does it start to be interesting.

- *Somebody else's model:* Often we are not the first person to attempt a particular task. Your company may have a legacy model that you are charged with updating or revising. Perhaps a close variant of the problem has been discussed in an academic paper, and maybe they even released their code on the web for you to experiment with.

One of two things can happen when you compare your model against someone else's work: either you beat them or you don't. If you beat them, you now have something worth bragging about. If you don't, it is a chance to learn and improve. *Why didn't you win?* The fact that you lost gives you certainty that your model can be improved, at least to the level of the other guy's model.

- *Clairvoyance:* There are circumstances when even the best possible model cannot theoretically reach 100% accuracy. Suppose that two data records are exactly the same in feature space, but with contradictory labels. There is no deterministic classifier that could ever get both of these problems right, so we're doomed to less than perfect performance. But the tighter upper bound from an optimally clairvoyant predictor might convince you that your baseline model is better than you thought.

The need for better upper bounds often arises when your training data is the result of a human annotation process, and multiple annotators evaluate the same instances. We get inherent contradictions whenever two annotators disagree with each other. I've worked on problems where 86.6% correct was the highest possible score. This lowers expectations. A good bit of life advice is to expect little from your fellow man, and realize you will have to make do with a lot less than that.

7.3.2 Baseline Models for Value Prediction

In value prediction problems, we are given a collection of feature-value pairs (f_i, v_i) to use to train a function F such that $F(v_i) = v_i$. Baseline models for value prediction problems follow from similar techniques to what were proposed for classification, like:

- *Mean or median:* Just ignore the features, so you can always output the consensus value of the target. This proves to be quite an informative baseline, because if you can't substantially beat always guessing the mean, either you have the wrong features or are working on a hopeless task.
- *Linear regression:* We will thoroughly cover linear regression in Section 9.1. But for now, it suffices to understand that this powerful but simple-to-use technique builds the best possible linear function for value prediction problems. This baseline enables you to better judge the performance of non-linear models. If they do not perform substantially better than the linear classifier, they are probably not worth the effort.
- *Value of the previous point in time:* Time series forecasting is a common task, where we are charged with predicting the value $f(t_n, x)$ at time t_n given feature set x and the observed values $f'(t_i)$ for $1 \leq i < n$. But today's weather is a good guess for whether it will rain tomorrow. Similarly, the value of the previous observed value $f'(t_{n-1})$ is a reasonable forecast for time $f(t_n)$. It is often surprisingly difficult to beat this baseline in practice.

Baseline models must be fair: they should be simple but not stupid. You want to present a target that you hope or expect to beat, but not a sitting duck. You should feel relieved when you beat your baseline, but not boastful or smirking.

7.4 Evaluating Models

Congratulations! You have built a predictive model for classification or value prediction. Now, how good is it?

This innocent-looking question does not have a simple answer. We will detail the key technical issues in the sections below. But the informal *sniff test* is perhaps the most important criteria for evaluating a model. Do you *really* believe that it is doing a good job on your training and testing instances?

The formal evaluations that will be detailed below reduce the performance of a model down to a few summary statistics, aggregated over many instances. But many sins in a model can be hidden when you only interact with these aggregate scores. You have no way of knowing whether there are bugs in your implementation or data normalization, resulting in poorer performance than it should have. Perhaps you intermingled your training and test data, yielding much better scores on your testbed than you deserve.

		Predicted Class	
		Yes	No
Actual Class	Yes	True Positives (TP)	False Negatives (FN)
	No	False Positives (FP)	True Negatives (TN)

Figure 7.2: The confusion matrix for binary classifiers, defining different classes of correct and erroneous predictions.

To really know what is happening, you need to do a sniff test. My personal sniff test involves looking carefully at a few example instances where the model got it right, and a few where it got it wrong. The goal is to make sure that I understand why the model got the results that it did. Ideally these will be records whose “names” you understand, instances where you have some intuition about what the right answers should be as a result of exploratory data analysis or familiarity with the domain.

Take-Home Lesson: Too many data scientists only care about the evaluation statistics of their models. But good scientists have an understanding of whether the errors they are making are defensible, serious, or irrelevant.

Another issue is your degree of surprise at the evaluated accuracy of the model. Is it performing better or worse than you expected? How accurate do you think *you* would be at the given task, if you had to use human judgment.

A related question is establishing a sense of how valuable it would be if the model performed just a little better. An NLP task that classifies words correctly with 95% accuracy makes a mistake roughly once every two to three sentences. Is this good enough? The better its current performance is, the harder it will be to make further improvements.

But the best way to assess models involves *out-of-sample* predictions, results on data that you never saw (or even better, did not exist) when you built the model. Good performance on the data that you trained models on is very suspect, because models can easily be overfit. Out of sample predictions are the key to being honest, provided you have enough data and time to test them. This is why I had my *Quant Shop* students build models to make predictions of future events, and then forced them to watch and see whether they were right or not.

7.4.1 Evaluating Classifiers

Evaluating a classifier means measuring how accurately our predicted labels match the gold standard labels in the evaluation set. For the common case of two distinct labels or classes (binary classification), we typically call the smaller and more interesting of the two classes as *positive* and the larger/other class as *negative*. In a spam classification problem, the spam would typically be positive and the ham (non-spam) would be negative. This labeling aims to ensure that

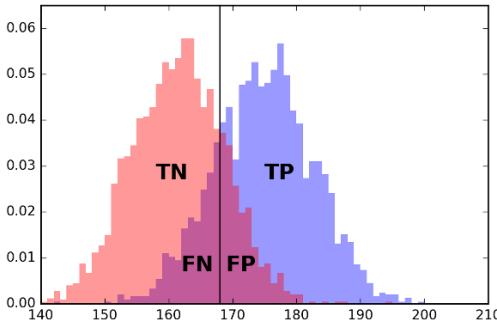


Figure 7.3: What happens if we classify everyone of height ≥ 168 centimeters as male? The four possible results in the confusion matrix reflect which instances were classified correctly (TP and TN) and which ones were not (FN and FP).

identifying the positives is at least as hard as identifying the negatives, although often the test instances are selected so that the classes are of equal cardinality.

There are four possible results of what the classification model could do on any given instance, which defines the *confusion matrix* or *contingency table* shown in Figure 7.2:

- *True Positives (TP)*: Here our classifier labels a positive item as positive, resulting in a win for the classifier.
- *True Negatives (TN)*: Here the classifier correctly determines that a member of the negative class deserves a negative label. Another win.
- *False Positives (FP)*: The classifier mistakenly calls a negative item as a positive, resulting in a “type I” classification error.
- *False Negatives (FN)*: The classifier mistakenly declares a positive item as negative, resulting in a “type II” classification error.

Figure 7.3 illustrates where these result classes fall in separating two distributions (men and women), where the decision variable is height as measured in centimeters. The classifier under evaluation labels everyone of height ≥ 168 centimeters as male. The purple regions represent the intersection of both male and female. These tails represent the incorrectly classified elements.

Accuracy, Precision, Recall, and F-Score

There are several different evaluation statistics which can be computed from the true/false positive/negative counts detailed above. The reason we need so many statistics is that we must defend our classifier against two baseline opponents, the sharp and the monkey.

The *sharp* is the opponent who knows what evaluation system we are using, and picks the baseline model which will do best according to it. The sharp will try to make the evaluation statistic look bad, by achieving a high score with a useless classifier. That might mean declaring all items positive, or perhaps all negative.

In contrast, the *monkey* randomly guesses on each instance. To interpret our model's performance, it is important to establish by how much it beats both the sharp and the monkey.

The first statistic measures the *accuracy* of classifier, the ratio of the number of correct predictions over total predictions. Thus:

$$\text{accuracy} = \frac{TP + TN}{TP + TN + FN + FP}$$

By multiplying such fractions by 100, we can get a percentage accuracy score.

Accuracy is a sensible number which is relatively easy to explain, so it is worth providing in any evaluation environment. How accurate is the monkey, when half of the instances are positive and half negative? The monkey would be expected to achieve an accuracy of 50% by random guessing. The same accuracy of 50% would be achieved by the sharp, by always guessing positive, or (equivalently) always guessing negative. The sharp would get a different half of the instances correct in each case.

Still, accuracy alone has limitations as an evaluation metric, particularly when the positive class is much smaller than the negative class. Consider the development of a classifier to diagnose whether a patient has cancer, where the positive class has the disease (i.e. tests positive) and the negative class is healthy. The prior distribution is that the vast majority of people are healthy, so

$$p = \frac{|\text{positive}|}{|\text{positive}| + |\text{negative}|} \ll \frac{1}{2}$$

The expected accuracy of a fair-coin monkey would still be 0.5: it should get an average of half of the positives and half the negatives right. But the sharp would declare everyone to be healthy, achieving an accuracy of $1 - p$. Suppose that only 5% of the test takers really had the disease. The sharp could brag about her accuracy of 95%, while simultaneously dooming all members of the diseased class to an early death.

Thus we need evaluation metrics that are more sensitive to getting the positive class right. *Precision* measures how often this classifier is correct when it dares to say positive:

$$\text{precision} = \frac{TP}{(TP + FP)}$$

Achieving high precision is impossible for either a sharp or a monkey, because the fraction of positives ($p = 0.05$) is so low. If the classifier issues too many positive labels, it is doomed to low precision because so many bullets miss their mark, resulting in many false positives. But if the classifier is stingy with positive labels, very few of them are likely to connect with the rare positive

		Monkey				Balanced Classifier	
		predicted	class	predicted	class		
		yes	no	yes	no		
yes		$(pn)q$	$(pn)(1-q)$			$(pn)q$	$(pn)(1-q)$
no		$((1-p)n)q$	$((1-p)n)(1-q)$			$((1-p)n)(1-q)$	$((1-p)n)q$

Figure 7.4: The expected performance of a monkey classifier on n instances, where $p \cdot n$ are positive and $(1-p) \cdot n$ are negative. The monkey guesses positive with probability q (left). Also, the expected performance of a balanced classifier, which somehow correctly classifies members of each class with probability q (right).

q	Monkey		Sharp		Balanced Classifier				
	0.05	0.5	0.0	1.0	0.5	0.75	0.9	0.99	1.0
accuracy	0.905	0.5	0.95	0.05	0.5	0.75	0.9	0.99	1.
precision	0.05	0.05	—	0.05	0.05	0.136	0.321	0.839	1.
recall	0.05	0.5	0.	1.	0.5	0.75	0.9	0.99	1.
F score	0.05	0.091	—	0.095	0.091	0.231	0.474	0.908	1.

Figure 7.5: Performance of several classifiers, under different performance measures.

instances, so the classifier achieves low true positives. These baseline classifiers achieve precision proportional to the positive class probability $p = 0.05$, because they are flying blind.

In the cancer diagnosis case, we might be more ready to tolerate false positives (errors where we scare a healthy person with a wrong diagnosis) than false negatives (errors where we kill a sick patient by misdiagnosing their illness). *Recall* measures how often you prove right on all positive instances:

$$\text{recall} = \frac{TP}{(TP + FN)}$$

A high recall implies that the classifier has few false negatives. The easiest way to achieve this declares that *everyone* has cancer, as done by a sharp always answering yes. This classifier has high recall but low precision: 95% of the test takers will receive an unnecessary scare. There is an inherent trade-off between precision and recall when building classifiers: the braver your predictions are, the less likely they are to be right.

But people are hard-wired to want a single measurement describing the performance of their system. The *F-score* (or sometimes F1-score) is such a combination, returning the harmonic mean of precision and recall:

$$F = 2 \cdot \frac{\text{precision} \cdot \text{recall}}{\text{precision} + \text{recall}}$$

F-score is a very tough measure to beat. The harmonic mean is always less than or equal to the arithmetic mean, and the lower number has a dispropor-

tionate large effect. Achieving a high F-score requires both high recall and high precision. None of our baseline classifiers manage a decent F-score despite high accuracy and recall values, because their precision is too low.

The F-score and related evaluation metrics were developed to evaluate meaningful classifiers, not monkeys or sharps. To gain insight in how to interpret them, let's consider a class of magically *balanced* classifiers, which somehow show equal accuracy on both positive and negative instances. This isn't usually the case, but classifiers selected to achieve high F-scores must balance precision and recall statistics, which means they must show decent performance on both positive and negative instances.

Figure 7.5 summarizes the performance of both baseline and balanced classifiers on our cancer detection problem, benchmarked on all four of our evaluation metrics. The take away lessons are:

- *Accuracy is a misleading statistic when the class sizes are substantially different:* A baseline classifier mindlessly answering “no” for every instance achieved an accuracy of 95% on the cancer problem, better even than a balanced classifier that got 94% right on each class.
- *Recall equals accuracy if and only if the classifiers are balanced:* Good things happen when the accuracy for recognizing both classes is the same. This doesn't happen automatically during training, when the class sizes are different. Indeed, this is one reason why it is generally a good practice to have an equal number of positive and negative examples in your training set.
- *High precision is very hard to achieve in unbalanced class sizes:* Even a balanced classifier that gets 99% accuracy on both positive and negative examples cannot achieve a precision above 84% on the cancer problem. This is because there are twenty times more negative instances than positive ones. The false positives from misclassifying the larger class at a 1% rate remains substantial against the background of 5% true positives.
- *F-score does the best job of any single statistic, but all four work together to describe the performance of a classifier:* Is the precision of your classifier greater than its recall? Then it is labeling too few instances as positives, and so perhaps you can tune it better. Is the recall higher than the precision? Maybe we can improve the F-score by being less aggressive in calling positives. Is the accuracy far from the recall? Then our classifier isn't very balanced. So check which side is doing worse, and how we might be able to fix it.

A useful trick to increase the precision of a model at the expense of recall is to give it the power to say “I don't know.” Classifiers typically do better on easy cases than hard ones, with the difficulty defined by how far the example is from being assigned the alternate label.

Defining a notion of *confidence* that your proposed classification is correct is the key to when you should pass on a question. Only venture a guess when your

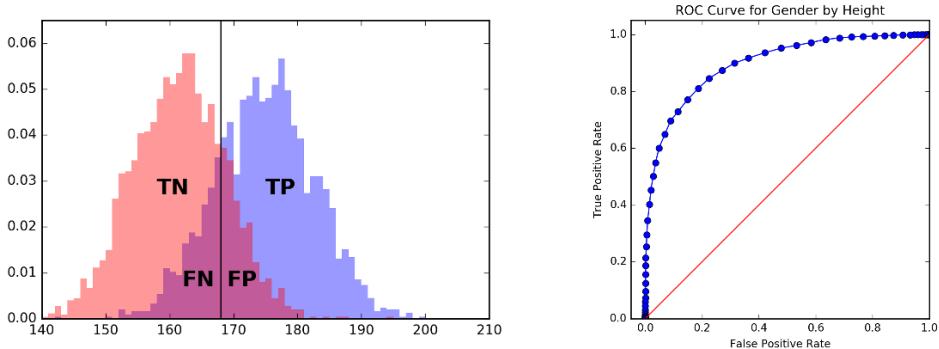


Figure 7.6: The ROC curve helps us select the best threshold to use in a classifier, by displaying the trade-off between true positives and false positive at every possible setting. The monkey ROCs the main diagonal here.

confidence is above a given threshold. Patients whose test scores are near the boundary would generally prefer a diagnosis of “borderline result” to “you’ve got cancer,” particularly if the classifier is not really confident in its decision.

Our precision and recall statistics must be reconsidered to properly accommodate the new indeterminate class. There is no need to change the precision formula: we evaluate only on the instances we call positive. But the denominator for recall must explicitly account for all elements we refused to label. Assuming we are accurate in our confidence measures, precision will increase at the expense of recall.

7.4.2 Receiver-Operator Characteristic (ROC) Curves

Many classifiers come with natural knobs that you can tweak to alter the trade-off between precision and recall. For example, consider systems which compute a numerical score reflecting “in classness,” perhaps by assessing how much the given test sample looks like cancer. Certain samples will score more positively than others. But where do we draw the line between positive and negative?

If our “in classness” score is accurate, then it should generally be higher for positive items than negative ones. The positive examples will define a different score distribution than the negative instances, as shown in Figure 7.6 (left). It would be great if these distributions were completely disjoint, because then there would be a score threshold t such that all instances with scores $\geq t$ are positive and all $< t$ are negative. This would define a perfect classifier.

But it is more likely that the two distributions will overlap, to at least some degree, turning the problem of identifying the best threshold into a judgment call based on our relative distaste towards false positives and false negatives.

The *Receiver Operating Characteristic* (ROC) curve provides a visual representation of our complete space of options in putting together a classifier. Each

point on this curve represents a particular classifier threshold, defined by its false positive and false negative rates.² These rates are in turn defined by the count of errors divided by the total number of positives in the evaluation data, and perhaps multiplied by one hundred to turn into percentages.

Consider what happens as we sweep our threshold from left to right over these distributions. Every time we pass over another example, we either increase the number of true positives (if this example was positive) or false positives (if this example was in fact a negative). At the very left, we achieve true/false positive rates of 0%, since the classifier labeled nothing as positive at that cutoff. Moving as far to the right as possible, all examples will be labeled positively, and hence both rates become 100%. Each threshold in between defines a possible classifier, and the sweep defines a staircase curve in true/false positive rate space taking us from (0%,0%) to (100%,100%).

Suppose the score function was defined by a monkey, i.e. an arbitrary random value for each instance. Then as we sweep our threshold to the right, the label of the next example should be positive or negative with equal probability. Thus we are equally likely to increase our true positive rate as false, and the ROC curve should cruise along the main diagonal.

Doing better than the monkey implies an ROC curve that lies above the diagonal. The best possible ROC curve shoots up immediately from (0%,0%) to (0%,100%), meaning it encounters all positive instances before any negative ones. It then steps to the right with each negative example, until it finally reaches the upper right corner.

The *area under the ROC curve* (AUC) is often used as a statistic measuring the quality of scoring function defining the classifier. The best possible ROC curve has an area of $100\% \times 100\% \rightarrow 1$, while the monkey's triangle has an area of 1/2. The closer the area is to 1, the better our classification function is.

7.4.3 Evaluating Multiclass Systems

Many classification problems are non-binary, meaning that they must decide among more than two classes. Google News has separate sections for U.S. and world news, plus business, entertainment, sports, health, science, and technology. Thus the article classifier which governs the behavior of this site must assign each article a label from eight different classes.

The more possible class labels you have, the harder it is to get the classification right. The expected accuracy of a classification monkey with d labels is $1/d$, so the accuracy drops rapidly with increased class complexity.

This makes properly evaluating multiclass classifiers a challenge, because low success numbers get disheartening. A better statistic is the *top- k success rate*, which generalizes accuracy for some specific value of $k \geq 1$. How often was the right label among the top k possibilities?

This measure is good, because it gives us partial credit for getting close to the right answer. How close is good enough is defined by the parameter k . For

²The strange name for this beast is a legacy of its original application, in tuning the performance of radar systems.

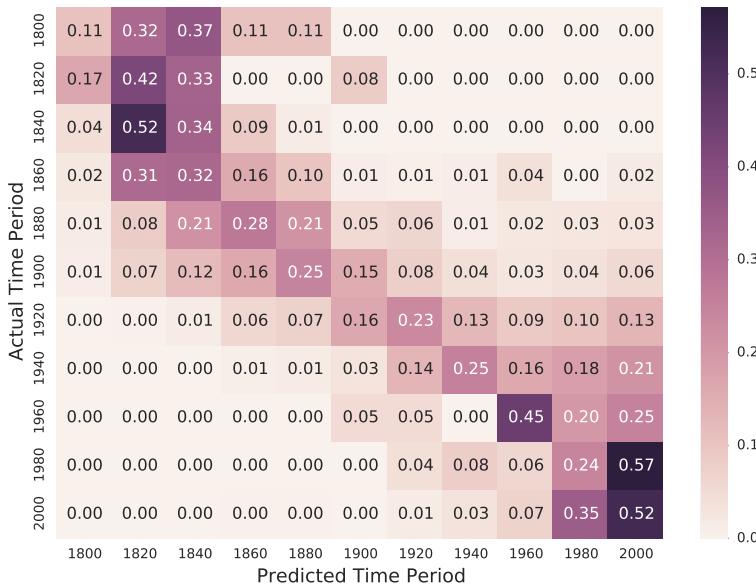


Figure 7.7: Confusion matrix for a document dating system: the main diagonal reflects accurate classification.

$k = 1$, this reduces to accuracy. For $k = d$, *any* possible label suffices, and the success rate is 100% by definition. Typical values are 3, 5, or 10: high enough that a good classifier should achieve an accuracy above 50% and be visibly better than the monkey. But not too much better, because an effective evaluation should leave us with substantial room to do better. In fact, it is a good practice to compute the top k rate for all k from 1 to d , or at least high enough that the task becomes easy.

An even more powerful evaluation tool is the *confusion matrix* C , a $d \times d$ matrix where $C[x, y]$ reports the number (or fraction) of instances of class x which get labeled as class y .

How do we read a confusion matrix, like the one shown in Figure 7.7? It is taken from the evaluation environment we built to test a document dating classifier, which analyzes texts to predict the period of authorship. Such document dating will be the ongoing example on evaluation through the rest of this chapter.

The most important feature is the main diagonal, $C[i, i]$, which counts how many (or what fraction of) items from class i were correctly labeled as class i . We hope for a heavy main diagonal in our matrix. Ours is a hard task, and Figure 7.7 shows a strong but not perfect main diagonal. There are several places where documents are more frequently classified in the neighboring period than the correct one.

But the most interesting features of the confusion matrix are the large counts

$C[i, j]$ that do *not* lie along the main diagonal. These represent commonly confused classes. In our example, the matrix shows a distressingly high number of documents (6%) from 1900 classified as 2000, when none are classified as 1800. Such asymmetries suggest directions to improve the classifier.

There are two possible explanations for class confusions. The first is a bug in the classifier, which means that we have to work harder to make it distinguish i from j . But the second involves humility, the realization that classes i and j may overlap to such a degree that it is ill-defined what the right answer should be. Maybe writing styles don't really change that much over a twenty-year period?

In the Google News example, the lines between the science and technology categories is very fuzzy. Where should an article about commercial space flights go? Google says science, but I say technology. Frequent confusion might suggest merging the two categories, as they represent a difference without a distinction.

Sparse rows in the confusion matrix indicate classes poorly represented in the training data, while sparse columns indicate labels which the classifier is reluctant to assign. Either indication is an argument that perhaps we should consider abandoning this label, and merge the two similar categories.

The rows and columns of the confusion matrix provide analogous performance statistics to those of Section 7.4.1 for multiple classes, parameterized by class. Precision_i is the fraction of all items declared class i that were in fact of class i :

$$\text{precision}_i = C[i, i] / \sum_{j=1}^d C[j, i].$$

Recall_i is the fraction of all members of class i that were correctly identified as such:

$$\text{recall}_i = C[i, i] / \sum_{j=1}^d C[i, j].$$

7.4.4 Evaluating Value Prediction Models

Value prediction problems can be thought of as classification tasks, but over an infinite number of classes. However, there are more direct ways to evaluate regression systems, based on the distance between the predicted and actual values.

Error Statistics

For numerical values, *error* is a function of the difference between a forecast $y' = f(x)$ and the actual result y . Measuring the performance of a value prediction system involves two decisions: (1) fixing the specific individual error function, and (2) selecting the statistic to best represent the full error distribution.

The primary choices for the individual error function include:

- *Absolute error*: The value $\Delta = y' - y$ has the virtue of being simple and symmetric, so the sign can distinguish the case where $y' > y$ from

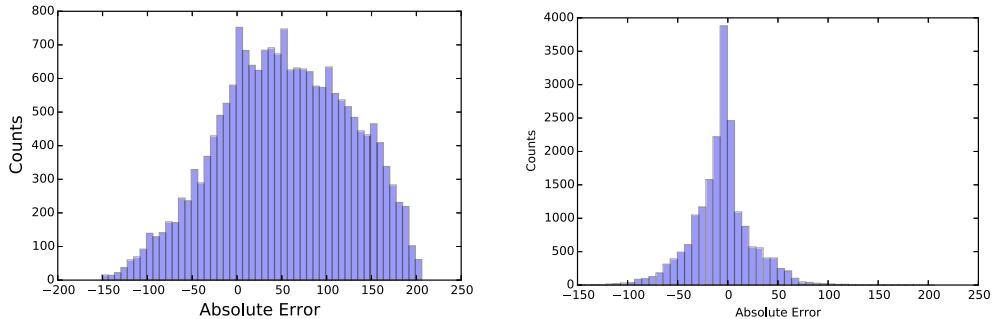


Figure 7.8: Error distribution histograms for random (left) and naive Bayes classifiers predicting the year of authorship for documents (right).

$y > y'$. The problem comes in aggregating these values into a summary statistic. Do offsetting errors like -1 and 1 mean that the system is perfect? Typically the absolute value of the error is taken to obliterate the sign.

- *Relative error:* The absolute magnitude of error is meaningless without a sense of the units involved. An absolute error of 1.2 in a person's predicted height is good if it is measured in millimeters, but terrible if measured in miles.

Normalizing the error by the magnitude of the observation produces a unit-less quantity, which can be sensibly interpreted as a fraction or (multiplied by 100%) as a percentage: $\epsilon = (y - y')/y$. Absolute error weighs instances with larger values of y as more important than smaller ones, a bias corrected when computing relative errors.

- *Squared error:* The value $\Delta^2 = (y' - y)^2$ is always positive, and hence these values can be meaningfully summed. Large errors values contribute disproportionately to the total when squaring: Δ^2 for $\Delta = 2$ is four times larger than Δ^2 for $\Delta = 1$. Thus outliers can easily come to dominate the error statistic in a large ensemble.

It is a very good idea to plot a histogram of the absolute error distribution for any value predictor, as there is much you can learn from it. The distribution *should* be symmetric, and centered around zero. It *should* be bell-shaped, meaning small errors are more common than big errors. And extreme outliers *should* be rare. If any of the conditions are wrong, there is likely a simple way to improve the forecasting procedure. For example, if it is not centered around zero, adding an constant offset to all forecasts will improve the consensus results.

Figure 7.8 presents the absolute error distributions from two models for predicting the year of authorship of documents from their word usage distribution. On the left, we see the error distribution for the monkey, randomly guessing a

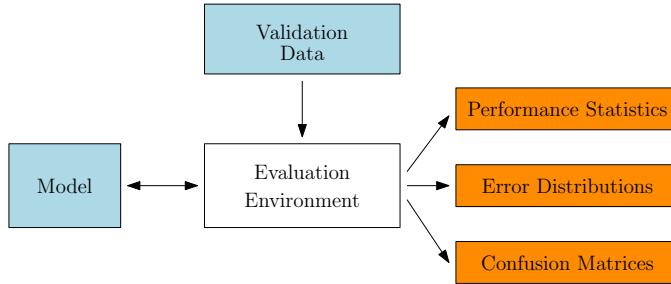


Figure 7.9: Block diagram of a basic model evaluation environment.

year from 1800 to 2005. What do we see? The error distribution is broad and bad, as we might have expected, but also asymmetric. Far more documents produced positive errors than negative ones. Why? The test corpus apparently contained more modern documents than older ones, so $(\text{year} - \text{monkey_year})$ is more often positive than negative. Even the monkey can learn something from seeing the distribution.

In contrast, Figure 7.8 (right) presents the error distribution for our naive Bayes classifier for document dating. This looks much better: there is a sharp peak around zero, and much narrower tails. But the longer tail now resides to the left of zero, telling us that we are still calling a distressing number of very old documents modern. We need to examine some of these instances, to figure out why that is the case.

We need a summary statistic reducing such error distributions to a single number, in order to compare the performance of different value prediction models. A commonly-used statistic is *mean squared error* (MSE), which is computed

$$MSE(Y, Y') = \frac{1}{n} \sum_{i=1}^n (y'_i - y_i)^2$$

Because it weighs each term quadratically, outliers have a disproportionate effect. Thus median squared error might be a more informative statistic for noisy instances.

Root mean squared (RMSD) error is simply the square root of mean squared error:

$$RMSD(\Theta) = \sqrt{MSE(Y, Y')}.$$

The advantage of RMSD is that its magnitude is interpretable on the same scale as the original values, just as standard deviation is a more interpretable quantity than variance. But this does not eliminate the problem that outlier elements can substantially skew the total.

	Dataset	Method	MAE	MedAE	Acc
0	NYTimes	Random	73.335463	65.0	0.004895
1	COHA_Fiction_100	Random	79.865017	72.0	0.005287
2	COHA_Fiction_500	Random	80.505849	74.0	0.003825
3	COHA_Fiction_1000	Random	80.604837	72.0	0.003825
4	COHA_Fiction_2000	Random	79.845332	72.0	0.005737
5	COHA_News_100	Random	66.539239	59.0	0.005461
6	COHA_News_500	Random	66.267091	59.0	0.005461
7	COHA_News_1000	Random	66.077670	57.5	0.004956
8	COHA_News_2000	Random	66.225526	58.0	0.005057

	Dataset	Method	MAE	MedAE	Acc
0	NYTimes	NB	21.306301	14	0.029728
1	COHA_Fiction_100	NB	32.302025	22	0.041732
2	COHA_Fiction_500	NB	25.428234	14	0.050056
3	COHA_Fiction_1000	NB	23.493926	13	0.053656
4	COHA_Fiction_2000	NB	22.493363	12	0.054781
5	COHA_News_100	NB	19.384001	14	0.030845
6	COHA_News_500	NB	16.657565	12	0.034891
7	COHA_News_1000	NB	16.282261	12	0.035093
8	COHA_News_2000	NB	16.220065	12	0.035599

Figure 7.10: Evaluation environment results for predicting the year of authorship for documents, comparing the monkey (left) to a naive Bayes classifier (right).

7.5 Evaluation Environments

A substantial part of any data science project revolves around building a reasonable evaluation environment. In particular, you need a *single-command program* to run your model on the evaluation data, and produce plots/reports on its effectiveness, as shown in Figure 7.9.

Why single command? If it is not easy to run, you won’t try it often enough. If the results are not easy to read and interpret, you will not glean enough information to make it worth the effort.

The input to an evaluation environment is a set of instances with the associated output results/labels, plus a model under test. The system runs the model on each instance, compares each result against this gold standard, and outputs summary statistics and distribution plots showing the performance it achieved on this test set.

A good evaluation system has the following properties:

- It produces error distributions in addition to binary outcomes: how close your prediction was, not just whether it was right or wrong. Recall Figure 7.8 for inspiration.
- It produces a report with multiple plots about several different input distributions automatically, to read carefully at your leisure.
- It outputs the relevant summary statistics about performance, so you can quickly gauge quality. Are you doing better or worse than last time?

As an example, Figure 7.10 presents the output of our evaluation environment for the two document-dating models presented in the previous section. Recall that the task is to predict the year of authorship of a given document from word usage. What is worth noting?

- *Test sets broken down by type:* Observe the the evaluation environment partitioned the inputs into nine separate subsets, some news and some fiction, and of lengths from 100 to 2000 words. Thus at a glance we could see separately how well we do on each.
- *Logical progressions of difficulty:* It is obviously harder to make age determination from shorter documents than longer ones. By separating the harder and smaller cases, we better understand our source of errors. We see a big improvement in naive Bayes as we move from 100 to 500 words, but these gains saturate before 2000 words.
- *Problem appropriate statistics:* We did not print out every possible error metric, only mean and median absolute error and accuracy (how often did we get the year exactly right?). These are enough for us to see that news is easier than fiction, that our model is much better than the monkey, and that our chances of identifying the actual year correctly (measured by accuracy) are still too small for us to worry about.

This evaluation gives us the information we need to see how we are doing, without overwhelming us with numbers that we won't ever really look at.

7.5.1 Data Hygiene for Evaluation

An evaluation is only meaningful when you don't fool yourself. Terrible things happen when people evaluate their models in an undisciplined manner, losing the distinction between training, testing, and evaluation data.

Upon taking position of a data set with the intention of building a predictive model, your first operation should be to partition the input into three parts:

- *Training data:* This is what you are completely free to play with. Use it to study the domain, and set the parameters of your model. Typically about 60% of the full data set should be devoted to training.
- *Testing data:* Comprising about 20% of the full data set, this is what you use to evaluate how good your model is. Typically, people experiment with multiple machine learning approaches or basic parameter settings, so testing enables you to establish the relative performance of all these different models for the same task.

Testing a model usually reveals that it isn't performing as well as we would like, thus triggering another cycle of design and refinement. Poor performance on test data relative to how it did on the training data suggests a model which has been overfit.

- *Evaluation data:* The final 20% of the data should be set aside for a rainy day: to confirm the performance of the final model right before it goes into production. This works only if you never opened the evaluation data until it was really needed.

The reason to enforce these separations should be obvious. Students would do much better on examinations if they were granted access to the answer key in advance, because they would know exactly what to study. But this would not reflect how much they actually had learned. Keeping testing data separate from training enforces that the tests measure something important about what the model understands. And holding out the final evaluation data to use only after the model gets stable ensures that the specifics of the test set have not leaked into the model through repeated testing iterations. The evaluation set serves as out-of-sample data to validate the final model.

In doing the original partitioning, you must be careful not to create undesirable artifacts, or destroy desirable ones. Simply partitioning the file in the order it was given is dangerous, because any structural difference between the populations of the training and testing corpus means that the model will not perform as well as it should.

But suppose you were building a model to predict future stock prices. It would be dangerous to randomly select 60% of the samples over all history as the training data, instead of all the samples over the first 60% of time. Why? Suppose your model “learned” which would be the up and down days in the market from the training data, and then used this insight to make virtual predictions for other stocks on these same days. This model would perform far better in testing than in practice. Proper sampling techniques are quite subtle, and discussed in Section 5.2.

It is essential to maintain the veil of ignorance over your evaluation data for as long as possible, because you spoil it as soon as you use it. Jokes are never funny the second time you hear them, after you already know the punchline. If you do wear out the integrity of your testing and evaluation sets, the best solution is to start from fresh, out-of-sample data, but this is not always available. Otherwise, randomly re-partition the full data set into fresh training, testing, and evaluation samples, and retrain all of your models from scratch to reboot the process. But this should be recognized as an unhappy outcome.

7.5.2 Amplifying Small Evaluation Sets

The idea of rigidly partitioning the input into training, test, and evaluation sets makes sense only on large enough data sets. Suppose you have 100,000 records at your disposal. There isn’t going to be a qualitative difference between training on 60,000 records instead of 100,000, so it is better to facilitate a rigorous evaluation.

But what if you only have a few dozen examples? As of this writing, there have been only 45 U.S. presidents, so any analysis you can do on them represents very small sample statistics. New data points come very slowly, only once every four years or so. Similar issues arise in medical trials, which are very expensive to run, potentially yielding data on well under a hundred patients. Any application where we must pay for human annotation means that we will end up with less data for training than we might like.

What can you do when you cannot afford to give up a fraction of your data

for testing? *Cross-validation* partitions the data into k equal-sized chunks, then trains k distinct models. Model i is trained on the union of all blocks $x \neq i$, totaling $(k - 1)/k$ th of the data, and tested on the held out i th block. The average performance of these k classifiers stands in as the presumed accuracy for the full model.

The extreme case here is *leave one out cross-validation*, where n distinct models are each trained on different sets of $n - 1$ examples, to determine whether the classifier was good or not. This maximizes the amount of training data, while still leaving something to evaluate against.

A real advantage of cross validation is that it yields a standard deviation of performance, not only a mean. Each classifier trained on a particular subset of the data will differ slightly from its peers. Further, the test data for each classifier will differ, resulting in different performance scores. Coupling the mean with the standard deviation and assuming normality gives you a performance distribution, and a better idea of how well to trust the results. This makes cross-validation very much worth doing on *large* data sets as well, because you can afford to make several partitions and retrain, thus increasing confidence that your model is good.

Of the k models resulting from cross validation, which should you pick as your final product? Perhaps you could use the one which performed best on its testing quota. But a better alternative is to retrain on *all* the data and trust that it will be at least as good as the less lavishly trained models. This is not ideal, but if you can't get enough data then you must do the best with what you've got.

Here are a few other ideas that can help to amplify small data sets for training and evaluation:

- *Create negative examples from a prior distribution:* Suppose one wanted to build a classifier to identify who would be qualified to be a candidate for president. There are very few real examples of presidential candidates (positive instances), but presumably the elite pool is so small that a random person will almost certainly be unqualified. When positive examples are rare, all others are very likely negative, and can be so labeled to provide training data as necessary.
- *Perturb real examples to create similar but synthetic ones:* A useful trick to avoid overfitting creates new training instances by adding random noise to distort labeled examples. We then preserve the original outcome label with the new instance.

For example, suppose we are trying to train an optical character recognition (OCR) system to recognize the letters of some alphabet in scanned pages. An expensive human was originally given the task of labeling a few hundred images with the characters that were contained in them. We can amplify this to a few million images by adding noise at random, and rotating/translating/dilating the region of interest. A classifier trained on

this synthetic data should be far more robust than one restricted to the original annotated data.

- *Give partial credit when you can:* When you have fewer training/testing examples than you want, you must squeeze as much information from each one as possible.

Suppose that our classifier outputs a value measuring its confidence in its decision, in addition to the proposed label. This confidence level gives us additional resolution with which to evaluate the classifier, beyond just whether it got the label right. It is a bigger strike against the classifier when it gets a confident prediction wrong, than it is on an instance where it thought the answer was a tossup. On a presidential-sized problem, I would trust a classifier that got 30 right and 15 wrong with accurate confidence values much more than one with 32 right and 13 wrong, but with confidence values all over the map.

7.6 War Story: 100% Accuracy

The two businessmen looked a little uncomfortable at the university, out of place with their dark blue suits to our shorts and sneakers. Call them Pablo and Juan. But they needed us to make their vision a reality.

“The business world still works on paper,” Pablo explained. He was the one in the darker suit. “We have a contract to digitize all of Wall Street’s financial documents that are still printed on paper. They will pay us a fortune to get a computer to do the scanning. Right now they hire people to type each document in three times, just to make sure they got it absolutely right.”

It sounded exciting, and they had the resources to make it happen. But there was one caveat. “Our system cannot make any errors. It can say ‘I don’t know’ sometimes. But whenever it calls a letter it has to be 100% correct.”

“No problem.” I told them. “Just let me say *I don’t know* 100% of the time, and I can design a system to meet your specification.”

Pablo frowned. “But that will cost us a fortune. In the system we want to build, images of the *I don’t knows* will go to human operators for them to read. But we can’t afford to pay them to read everything.”

My colleagues and I agreed to take the job, and in time we developed a reasonable OCR system from scratch. But one thing bothered me.

“These Wall Street guys who gave you the money are smart, aren’t they?,” I asked Pablo one day.

“Smart as a whip,” he answered.

“Then how could they possibly believe it when you said you could build an OCR system that was 100% accurate?”

“Because they thought that I had done it before,” he said with a laugh.

It seems that Pablo’s previous company had built a box that digitized price data from the television monitors of the time. In this case, the letters were exact patterns of bits, all written in exactly the same font and the same size.

The TV signal was digital, too, with no error at all from imaging, imperfectly-formed blobs of printers ink, dark spots, or folds in the paper. It was trivial to test for an exact match between a perfect pattern of bits (the image) and another perfect pattern of bits (the character in the device's font), since there is no source of uncertainty. But this problem had nothing to do with OCR, even if both involved reading letters.

Our reasonable OCR system did what it could with the business documents it was given, but of course we couldn't get to 100%. Eventually, the Wall Street guys took their business back to the Philippines, where they paid three people to type in each document and voted two out of three if there was any disagreement.

We shifted direction and got into the business of reading handwritten survey forms submitted by consumers, lured by the promise of grocery store coupons. This problem was harder, but the stakes not as high: they were paying us a crummy \$0.22 a form and didn't expect perfection. Our competition was an operation that used prison labor to type in the data. We caught a break when one of those prisoners sent a threatening letter to an address they found on a survey form, which then threw the business to us. But even our extensive automation couldn't read these forms for less than \$0.40 a pop, so the contract went back to prison after we rolled belly up.

The fundamental lesson here is that no pattern recognition system for any reasonable problem will bat 100% all the time. The only way never to be wrong is to never make a prediction. Careful evaluation is necessary to measure how well your system is working and where it is making mistakes, in order to make the system better.

7.7 Simulation Models

There is an important class of first-principle models which are not primarily data driven, yet which prove very valuable for understanding widely diverse phenomena. *Simulations* are models that attempt to replicate real-world systems and processes, so we can observe and analyze their behavior.

Simulations are important for demonstrating the validity of our understanding of a system. A simple simulation which captures much of the behavioral complexity of a system must explain how it works, by Occam's razor. Famous physicist Richard Feynman said, "What I cannot create, I do not understand." What you cannot simulate, and get some level of accuracy in the observed results, you do not understand.

Monte Carlo simulations use random numbers to synthesize alternate realities. Replicating an event millions of times under slightly perturbed conditions permits us to generate a probability distribution on the set of outcomes. This was the idea behind permutation tests for statistical significance. We also saw (in Section 5.5.2) that random coin flips could stand in for when a batter got hits or made out, so we could simulate an arbitrary number of careers and observe what happened over the course of them.

The key to building an effective Monte Carlo simulation is designing an

appropriate discrete event model. A new random number is used by the model to replicate each decision or event outcome. You may have to decide whether to go left or go right in a transportation model, so flip a coin. A health or insurance model may have to decide whether a particular patient will have a heart attack today, so flip an appropriately weighted coin. The price of a stock in a financial model can either go up or down at each tick, which again can be a coin flip. A basketball player will hit or miss a shot, with a likelihood that depends upon their shooting skill and the quality of their defender.

The accuracy of such a simulation rests on the probabilities that you assign to heads and tails. This governs how often each outcome occurs. Obviously, you are not restricted to using a fair coin, meaning 50/50. Instead, the probabilities need to reflect assumptions of the likelihood of the event given the state of the model. These parameters are often set using statistical analysis, by observing the distribution of events as they occurred in the data. Part of the value of Monte Carlo simulations is that they let us play with alternate realities, by changing certain parameters and seeing what happens.

A critical aspect of effective simulation is evaluation. Programming errors and modeling inadequacies are common enough that no simulation can be accepted on faith. The key is to hold back one or more classes of observations of the system from direct incorporation in your model. This provides behavior that is out of sample, so we can compare the distribution of results from the simulation with these observations. If they don't jibe, your simulation is just jive. Don't let it go live.

7.8 War Story: Calculated Bets

Where there is gambling there is money, and where there is money there will be models. During our family trips to Florida as a kid, I developed a passion for the sport of jai-alai. And, as I learned how to build mathematical models as a grown-up, I grew obsessed with developing a profitable betting system for the sport.

Jai-alai is a sport of Basque origin where opposing players or teams alternate hurling a ball against the wall and catching it, until one of them finally misses and loses the point. The throwing and catching is done with an enlarged basket or *cesta*, the ball or *pelota* is made of goat skin and hard rubber, and the wall is of granite or concrete; ingredients which lead to fast and exciting action captured in Figure 7.11. In the United States, jai-alai is most associated with the state of Florida, which permits gambling on the results of matches.

What makes jai-alai of particular interest is its unique and *very* peculiar scoring system. Each jai-alai match involves eight players, named 1 through 8 to reflect their playing order. Each match starts with players 1 and 2 playing, and the rest of the players waiting patiently in line. All players start the game with zero points each. Each point in the match involves two players; one who will win and one who will lose. The loser will go to the end of the line, while the winner will add to his point total and await the next point, until he has

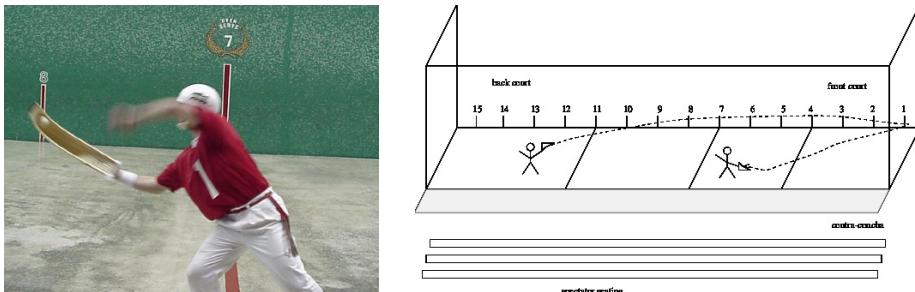


Figure 7.11: Jai-alai is a fast, exciting ball game like handball, but you can bet on it.

accumulated enough points to claim the match.

It was obvious to me, even as a kid, that this scoring system would not be equally fair to all the different players. Starting early in the queue gave you more chances to play, and even a kludge they added to double the value of points later in the match couldn't perfectly fix it. But understanding the strength of these biases could give me an edge in betting.

My quest to build a betting system for jai-alai, started by simulating this very peculiar scoring system. A jai-alai match consists of a sequence of discrete events, described by the following flow structure:

- Initialize the current players to 1 and 2.
- Initialize the queue of players to $\{3, 4, 5, 6, 7, 8\}$.
- Initialize the point total for each player to zero.
- So long as the current winner has less than 7 points:
 - Pick a random number to decide who wins the next point.
 - Add one (or if beyond the seventh point, two) to the total of the simulated point winner.
 - Put the simulated point loser at the end of the queue.
 - Get the next player off the front of the queue.
- End *So long as*.
- Identify the current point winner as the winner of the match.

The only step here which needs more elaboration is that of simulating a point between two players. If the purpose of our simulation is to see how biases in the scoring system affect the outcome of the match, it makes the most sense to consider the case in which all players are equally skillful. To give every player a 50/50 chance of winning each point he is involved in, we can flip a simulated coin to determine who wins and who loses.

I implemented the jai-alai simulation in my favorite programming language, and ran it on 1,000,000 jai-alai games. The simulation produced a table of statistics, telling me how often each betting outcome paid off, assuming that all the players were equally skillful. Figure 7.12 reports the number of simulated

Position	Simulated		Observed	
	Wins	% Wins	Wins	% Wins
1	162675	16.27%	1750	14.1%
2	162963	16.30%	1813	14.6%
3	139128	13.91%	1592	12.8%
4	124455	12.45%	1425	11.5%
5	101992	10.20%	1487	12.0%
6	102703	10.27%	1541	12.4%
7	88559	8.86%	1370	11.1%
8	117525	11.75%	1405	11.3%
	1,000,000	100.00%	12,383	100.0%

Figure 7.12: Win biases observed in the jai-alai simulations match well with results observed in actual matches.

wins for each of the eight starting positions. What insights can we draw from this table?

- Positions 1 and 2 have a substantial advantage over the rest of the field. Either of the initial players are almost twice as likely to come first, second, or third than the poor shlub in position 7.
- Positions 1 and 2 win at essentially the same frequency. This is as it should be, since both players start the game on the court instead of in the queue. The fact that players 1 and 2 have very similar statistics increases our confidence in the correctness of the simulation.
- Positions 1 and 2 do not have *identical* statistics because we simulated “only” one million games. If you flip a coin a million times, it almost certainly won’t come up exactly half heads and half tails. However, the *ratio* of heads to tails should keep getting closer to 50/50 the more coins we flip.

The simulated gap between players 1 and 2 tells us something about the *limitations* on the accuracy of our simulation. We shouldn’t trust any conclusions which depends upon such small differences in the observed values.

To validate the accuracy of the simulation, we compared our results to statistics on the actual outcomes of over 12,000 jai-alai matches, also in Figure 7.12. The results basically agree with the simulation, subject to the limits of the small sample size. Post positions 1 and 2 won most often in real matches, and position 7 least often.

Now we knew the probability that each possible betting opportunity in jai-alai paid off. Were we now ready to start making money? Unfortunately not.

Even though we have established that post position is a major factor in determining the outcome of jai-alai matches, perhaps the dominant one, we still had several hurdles to overcome before we could bet responsibly:

- *The impact of player skills:* Obviously, a good player is more likely to win than a bad one, regardless of their post positions. It is clear that a better model for predicting the outcome of jai-alai matches would factor relative skills into the queuing model.
- *The sophistication of the betting public:* Many people had noticed the impact of post-position bias before I did. Indeed, data analysis revealed the jai-alai betting public had largely factored the effect of post position in the odds. Fortunately for us, however, largely did not mean completely.
- *The house cut* – Frontons keep about 20% of the betting pool as the house percentage, and thus we had to do much better than the average bettor just to break even.

My simulation provided information on which outcomes were most likely. It did not by itself identify which are the best bets. A good bet depends both upon the likelihood of the event occurring and the payoff when it occurs. Payoffs are decided by the rest of the betting public. To find the best bets to make, we had to work a lot harder:

- We had to analyze past match data to determine who were the better players. Once we knew who was better, we could bias the simulated coin tosses in their favor, to make our simulation more accurate for each individual match.
- We had to analyze payoff data to build a model of *other* bettor's preferences. In jai-alai, you are betting against the public, so you need to be able to model their thinking in order to predict the payoffs for a particular bet.
- We had to model the impact of the house's cut on the betting pool. Certain bets, which otherwise might have been profitable, go into the red when you factor in these costs.

The bottom line is that we did it, with 544% returns on our initial stake. The full story of our gambling system is reported in my book *Calculated Bets* [Ski01]. Check it out: I bet you will like it. It is fun reading about successful models, but even more fun to build them.

7.9 Chapter Notes

Silver [Sil12] is an excellent introduction to the complexities of models and forecasting in a variety of domains. Textbooks on mathematical modeling issues include Bender [Ben12] and Giordano [GFH13].

The Google Flu Trends project is an excellent case study in both the power and limitation of big data analysis. See Ginsberg et al. [GMP⁺09] for the original description, and Lazer et al. [LKKV14] for a fascinating post-mortem on how it all went wrong.

Technical aspects of the OCR system presented in Section 7.6 is reported in Sazaklis et. al. [SAMS97]. The work on year of authorship detection (and associated evaluation environment example) is from my students Vivek Kulkarni, Parth Dandiwala, and Yingtao Tian [KTDS17].

7.10 Exercises

Properties of Models

- 7-1. [3] Quantum physics is much more complicated than Newtonian physics. Which model passes the Occam's Razor test, and why?
- 7-2. [5] Identify a set of models of interest. For each of these, decide which properties these models have:
- (a) Are they discrete or continuous?
 - (b) Are they linear or non-linear?
 - (c) Are they blackbox or descriptive?
 - (d) Are they general or ad hoc?
 - (e) Are they data driven or first principle?
- 7-3. [3] Give examples of first-principle and data-driven models used in practice.
- 7-4. [5] For one or more of the following *The Quant Shop* challenges, discuss whether principled or data-driven models seem to be the more promising approach:
- *Miss Universe.*
 - *Movie gross.*
 - *Baby weight.*
 - *Art auction price.*
 - *Snow on Christmas.*
 - *Super Bowl/college champion.*
 - *Ghoul pool.*
 - *Future gold/oil price.*
- 7-5. [5] For one or more of the following *The Quant Shop* challenges, partition the full problem into subproblems that can be independently modeled:
- *Miss Universe.*
 - *Movie gross.*
 - *Baby weight.*
 - *Art auction price.*

- *Snow on Christmas.*
- *Super Bowl/college champion.*
- *Ghoul pool.*
- *Future gold/oil price.*

Evaluation Environments

- 7-6. [3] Suppose you build a classifier that answers *yes* on every possible input. What precision and recall will this classifier achieve?
- 7-7. [3] Explain what precision and recall are. How do they relate to the ROC curve?
- 7-8. [5] Is it better to have too many false positives, or too many false negatives? Explain.
- 7-9. [5] Explain what overfitting is, and how you would control for it.
- 7-10. [5] Suppose $f \leq 1/2$ is the fraction of positive elements in a classification. What is the probability p that the monkey should guess positive, as a function of f , in order to maximize the specific evaluation metric below? Report both p and the expected evaluation score the monkey achieves.
- (a) Accuracy.
 - (b) Precision.
 - (c) Recall.
 - (d) F-score.
- 7-11. [5] What is cross-validation? How might we pick the right value of k for k -fold cross validation?
- 7-12. [8] How might we know whether we have collected enough data to train a model?
- 7-13. [5] Explain why we have training, test, and validation data sets and how they are used effectively?
- 7-14. [5] Suppose we want to train a binary classifier where one class is very rare. Give an example of such a problem. How should we train this model? What metrics should we use to measure performance?
- 7-15. [5] Propose baseline models for one or more of the following *The Quant Shop* challenges:
- *Miss Universe.*
 - *Movie gross.*
 - *Baby weight.*
 - *Art auction price.*
 - *Snow on Christmas.*
 - *Super Bowl/college champion.*
 - *Ghoul pool.*
 - *Future gold/oil price.*

Implementation Projects

- 7-16. [5] Build a model to forecast the outcomes of one of the following types of betable events, and rigorously analyze it through back testing:
- Sports like football, basketball, and horse racing.
 - Pooled bets involving multiple events, like soccer pools or the NCAA basketball tournament.
 - Games of chance like particular lotteries, fantasy sports, and poker.
 - Election forecasts for local and congressional elections.
 - Stock or commodity price prediction/trading.

Rigorous testing will probably confirm that your models are not strong enough for profitable wagering, and this is 100% ok. Be honest: make sure that you are using fresh enough prices/odds to reflect betting opportunities which would still be available at the time you place your simulated bet. To convince me that your model is in fact genuinely profitable, send me a cut of the money and then I will believe you.

- 7-17. [5] Build a general model evaluation system in your favorite programming language, and set it up with the right data to assess models for a particular problem. Your environment should report performance statistics, error distributions and/or confusion matrices as appropriate.

Interview Questions

- 7-18. [3] Estimate prior probabilities for the following events:
- The sun will come up tomorrow.
 - A major war involving your country will start over the next year.
 - A newborn kid will live to be 100 years old.
 - Today you will meet the person whom you will marry.
 - The Chicago Cubs will win the World Series this year.
- 7-19. [5] What do we mean when we talk about the bias-variance trade-off?
- 7-20. [5] A test has a true positive rate of 100% and false positive rate of 5%. In this population 1 out of 1000 people have the condition the test identifies. Given a positive test, what is the probability this person actually has the condition?
- 7-21. [5] Which is better: having good data or good models? And how do you define good?
- 7-22. [3] What do you think about the idea of injecting noise into your data set to test the sensitivity of your models?
- 7-23. [5] How would you define and measure the predictive power of a metric?

Kaggle Challenges

- 7-24. Will a particular grant application be funded?
<https://www.kaggle.com/c/unimelb>
- 7-25. Who will win the NCAA basketball tournament?
<https://www.kaggle.com/c/march-machine-learning-mania-2016>
- 7-26. Predict the annual sales in a given restaurant.
<https://www.kaggle.com/c/restaurant-revenue-prediction>

Chapter 8

Linear Algebra

We often hear that mathematics consists mainly of “proving theorems.” Is a writer’s job mainly that of “writing sentences?”

— Gian-Carlo Rota

The data part of your data science project involves reducing all of the relevant information you can find into one or more data matrices, ideally as large as possible. The rows of each matrix represent items or examples, while the columns represent distinct features or attributes.

Linear algebra is the mathematics of matrices: the properties of arrangements of numbers and the operations that act on them. This makes it the language of data science. Many machine learning algorithms are best understood through linear algebra. Indeed algorithms for problems like linear regression can be reduced to a single formula, multiplying the right chain of matrix products to yield the desired results. Such algorithms can simultaneously be both simple and intimidating, trivial to implement and yet hard to make efficient and robust.

You presumably took a course in linear algebra at some point, but perhaps have forgotten much of it. Here I will review most of what you need to know: the basic operations on matrices, why they are useful, and how to build an intuition for what they do.

8.1 The Power of Linear Algebra

Why is linear algebra so powerful? It regulates how matrices work, and matrices are everywhere. Matrix representations of important objects include:

- *Data:* The most generally useful representation of numerical data sets are as $n \times m$ matrices. The n rows represent objects, items, or instances, while the m columns each represent distinct features or dimensions.

- *Geometric point sets:* An $n \times m$ matrix can represent a cloud of points in space. The n rows each represent a geometric point, while the m columns define the dimensions. Certain matrix operations have distinct geometric interpretations, enabling us to generalize the two-dimensional geometry we can actually visualize into higher-dimensional spaces.
- *Systems of equations:* A linear equation is defined by the sum of variables weighted by constant coefficients, like:

$$y = c_0 + c_1 x_1 + c_2 x_2 + \dots c_{m-1} x_{m-1}.$$

A system of n linear equations can be represented as an $n \times m$ matrix, where each row represents an equation, and each of the m columns is associated with the coefficients of a particular variable (or the constant “variable” 1 in the case of c_0). Often it is necessary to represent the y value for each equation as well. This is typically done using a separate $n \times 1$ array or vector of solution values.

- *Graphs and networks:* Graphs are made up of vertices and edges, where edges are defined as ordered pairs of vertices, like (i, j) . A graph with n vertices and m edges can be represented as an $n \times n$ matrix M , where $M[i, j]$ denotes the number (or weight) of edges from vertex i to vertex j . There are surprising connections between combinatorial properties and linear algebra, such as the relationship between paths in graphs and matrix multiplication, and how vertex clusters relate to the eigenvalues/vectors of appropriate matrices.
- *Rearrangement operations:* Matrices can *do* things. Carefully designed matrices can perform geometric operations on point sets, like translation, rotation, and scaling. Multiplying a data matrix by an appropriate *permutation matrix* will reorder its rows and columns. Movements can be defined by *vectors*, the $n \times 1$ matrices powerful enough to encode operations like translation and permutation.

The ubiquity of matrices means that a substantial infrastructure of tools has been developed to manipulate them. In particular, the high-performance linear algebra libraries for your favorite programming language mean that you should *never* implement any basic algorithm by yourself. The best library implementations optimize dirty things like numerical precision, cache-misses, and the use of multiple cores, right down to the assembly-language level. Our job is to formulate the problem using linear algebra, and leave the algorithmics to these libraries.

8.1.1 Interpreting Linear Algebraic Formulae

Concise formulas written as products of matrices can provide the power to do amazing things, including linear regression, matrix compression, and geometric

transformations. Algebraic substitution coupled with a rich set of identities yields elegant, mechanical ways to manipulate such formulas.

However, I find it very difficult to interpret such strings of operations in ways that I really understand. For example, take the “algorithm” behind least squares linear regression, which is:

$$c = (A^T A)^{-1} A^T b$$

where the $n \times m$ system is $Ax = b$ and w is the vector of coefficients of the best fitting line.

One reason why I find linear algebra challenging is the nomenclature. There are many different terms and concepts which must be grokked to really follow what is going on. But a bigger problem is that most of the proofs are, for good reason, algebraic. To my taste, algebraic proofs generally do not carry intuition about why things work the way they do. Algebraic proofs are easier to verify step-by-step in a mechanical way, rather than by understanding the ideas behind the argument.

I will present only one formal proof in this text. And by design both the theorem and the proof are incorrect.

Theorem 1. $2 = 1$.

Proof.

$$\begin{aligned} a &= b \\ a^2 &= ab \\ a^2 - b^2 &= ab - b^2 \\ (a + b)(a - b) &= b(a - b) \\ a + b &= b \\ 2b &= b \\ 2 &= 1 \end{aligned}$$

□

If you have never seen such a proof before, you might find it convincing, even though I trust you understand on a conceptual level that $2 \neq 1$. Each line follows from the one before it, through direct algebraic substitution. The problem, as it turns out, comes when canceling $(a - b)$, because we are in fact dividing by zero.

What are the lessons from this proof? Proofs are about ideas, not just algebraic manipulation. No idea means no proof. To understand linear algebra, your goal should be to first validate the simplest interesting case (typically two dimensions) in order to build intuition, and then try to imagine how it might generalize to higher dimensions. There are always special cases to watch for, like division by zero. In linear algebra, these cases include dimensional mismatches

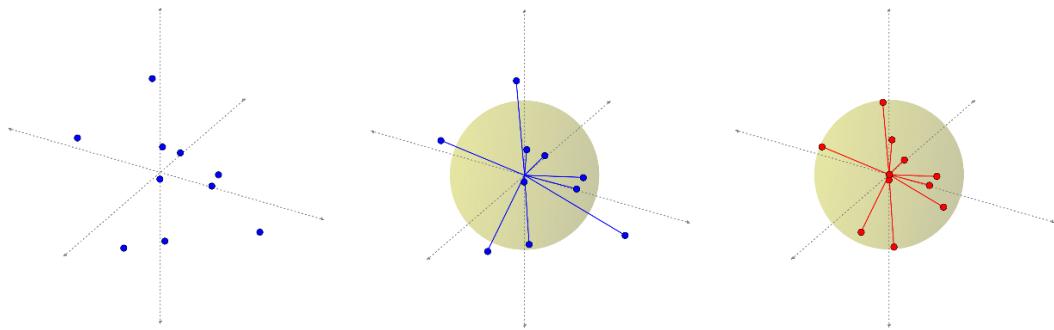


Figure 8.1: Points can be reduced to vectors on the unit sphere, plus magnitudes.

and singular (meaning non-invertible) matrices. The theory of linear algebra works except when it doesn't work, and it is better to think in terms of the common cases rather than the pathological ones.

8.1.2 Geometry and Vectors

There is a useful interpretation of “vectors,” meaning $1 \times d$ matrices, as *vectors* in the geometric sense, meaning directed rays from the origin through a given point in d dimensions.

Normalizing each such vector v to be of unit length (by dividing each coordinate by the distance from v to the origin) puts it on a d -dimensional sphere, as shown in Figure 8.1: a circle for points in the plane, a real sphere for $d = 3$, and some unvisualizable hypersphere for $d \geq 4$.

This normalization proves a useful thing to do. The distances between points become angles between vectors, for the purposes of comparison. Two nearby points will define a small angle between them through the origin: small distances imply small angles. Ignoring magnitudes is a form of scaling, making all points directly comparable.

The *dot product* is a useful operation reducing vectors to scalar quantities. The dot product of two length- n vectors A and B is defined:

$$A \cdot B = \sum_{i=1}^n A_i B_i$$

We can use the dot product operation to compute the angle $\theta = \angle AOB$ between vectors A and B , where O is the origin:

$$\cos(\Theta) = \frac{A \cdot B}{\|A\| \|B\|}$$

Let's try to parse this formula. The $\|V\|$ symbol means “the length of V .” For unit vectors, this is, by definition, equal to 1. In general, it is the quantity by which we must divide V by to make it a unit vector.

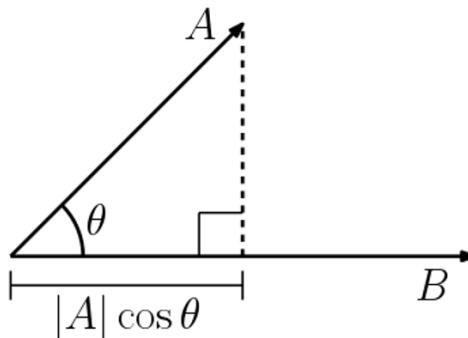


Figure 8.2: The dot product of two vectors defines the cosine of the angle between them.

But what is the connection between dot product and angle? Consider the simplest case of an angle defined between two rays, A at zero degrees and $B = (x, y)$. Thus the unit ray is $A = (1, 0)$. In this case, the dot product is $1 \cdot x + 0 \cdot y = x$, which is exactly what $\cos(\theta)$ should be if B is a unit vector. We can take it on faith that this generalizes for general B , and to higher dimensions.

So a smaller angle means closer points on the sphere. But there is another connection between things we know. Recall the special cases of the cosine function, here given in radians:

$$\cos(0) = 1, \cos(\pi/2) = 0, \cos(\pi) = -1.$$

The values of the cosine function range from $[-1, 1]$, exactly the same range as that of the correlation coefficient. Further, the interpretation is the same: two identical vectors are perfectly correlated, while antipodal points are perfectly negatively correlated. Orthogonal points/vectors (the case of $\Theta = \pi/2$) have as little to do with each other as possible.

The cosine function is exactly the correlation of two mean-zero variables. For unit vectors, $\|A\| = \|B\| = 1$, so the angle between A and B is completely defined by the dot product.

Take-Home Lesson: The dot product of two vectors measures similarity in exactly the same way as the Pearson correlation coefficient.

8.2 Visualizing Matrix Operations

I assume that you have had some previous exposure to the basic matrix operations of transposition, multiplication, and inversion. This section is intended as a refresher, rather than an introduction.



Figure 8.3: Matrix image examples: Lincoln (left) and his memorial (right). The center image is a linear combination of left and right, for $\alpha = 0.5$.

But to provide better intuition, I will represent matrices as images rather than numbers, so we can *see* what happens when we operate on them. Figure 8.3 shows our primary matrix images: President Abraham Lincoln (left) and the building which serves as his memorial (right). The former is a human face, while the latter contains particularly strong rows and columns.

Be aware that we will be quietly rescaling the matrix between each operation, so the absolute color does not matter. The interesting patterns come in the differences between light and dark, meaning the smallest and biggest numbers in the current matrix. Also, note that the origin element of the matrix $M[1, 1]$ represents the upper left corner of the image.

8.2.1 Matrix Addition

Matrix addition is a simple operation: for matrices A and B , each of dimensions $n \times m$, $C = A + B$ implies that:

$$C_{ij} = A_{ij} + B_{ij}, \quad \text{for all } 1 \leq i \leq n \text{ and } 1 \leq j \leq m.$$

Scalar multiplication provides a way to change the weight of every element in a matrix simultaneously, perhaps to normalize them. For any matrix A and number c , $A' = c \cdot A$ implies that

$$A'_{ij} = cA_{ij}, \quad \text{for all } 1 \leq i \leq n \text{ and } 1 \leq j \leq m.$$

Combining matrix addition with scalar multiplication gives us the power to perform *linear combinations* of matrices. The formula $\alpha \cdot A + (1 - \alpha) \cdot B$ enables us to fade smoothly between A (for $\alpha = 1$) and B (for $\alpha = 0$), as shown in Figure 8.3. This provides a way to morph the images from A to B .

The *transpose* of a matrix M interchanges rows and columns, turning an $a \times b$ matrix into a $b \times a$ matrix M^T , where

$$M_{ij}^T = M_{ji} \quad \text{for all } 1 \leq i \leq n \text{ and } 1 \leq j \leq m.$$

The transpose of a square matrix is a square matrix, so M and M^T can safely be added or multiplied together. More generally, the transpose is an operation that is used to orient a matrix so it *can* be added to or multiplied by its target.



Figure 8.4: Lincoln (left) and its transposition (right). The sum of a matrix and its transposition is symmetric along its main diagonal (right).

The transpose of a matrix sort of “rotates” it by 180 degrees, so $(A^T)^T = A$. In the case of square matrices, adding a matrix to its transpose is symmetric, as shown in Figure 8.4 (right). The reason is clear: $C = A + A^T$ implies that

$$C_{ij} = A_{ij} + A_{ji} = C_{ji}.$$

8.2.2 Matrix Multiplication

Matrix multiplication is an aggregate version of the vector *dot* or *inner product*. Recall that for two n -element vectors, X and Y , the dot product $X \cdot Y$ is defined:

$$X \cdot Y = \sum_{i=1}^n X_i Y_i$$

Dot products measure how “in sync” the two vectors are. We have already seen the dot product when computing the cosine distance and correlation coefficient. It is an operation that reduces a pair of vectors to a single number.

The matrix product XY^T of these two vectors produces a 1×1 matrix containing the dot product $X \cdot Y$. For general matrices, the product $C = AB$ is defined by:

$$C_{ij} = \sum_{k=1}^k A_{ik} \cdot B_{kj}$$

For this to work, A and B must share the same inner dimensions, implying that if A is $n \times k$ then B must have dimensions $k \times m$. Each element of the $n \times m$ product matrix C is a dot product of the i th row of A with the j th column of B .

The most important properties of matrix multiplication are:

- *It does not commute:* *Commutativity* is the notation that order doesn’t matter, that $x \cdot y = y \cdot x$. Although we take commutativity for granted when multiplying integers, order *does* matter in matrix multiplication. For any pair of non-square matrices A and B , at most one of either AB or BA

has compatible dimensions. But even square matrix multiplication does not commute, as shown by the products below:

$$\begin{bmatrix} 1 & 1 \\ 0 & 1 \end{bmatrix} \cdot \begin{bmatrix} 1 & 1 \\ 1 & 0 \end{bmatrix} = \begin{bmatrix} 2 & 1 \\ 1 & 0 \end{bmatrix} \neq \begin{bmatrix} 1 & 1 \\ 1 & 0 \end{bmatrix} \cdot \begin{bmatrix} 1 & 1 \\ 0 & 1 \end{bmatrix} = \begin{bmatrix} 1 & 2 \\ 1 & 1 \end{bmatrix}$$

and the covariance matrices of Figure 8.5.

- *Matrix multiplication is associative:* *Associativity* grants us the right to parenthesize as we wish, performing operations in the relative order that we choose. In computing the product ABC , we have a choice of two options: $(AB)C$ or $A(BC)$. Longer chains of matrices permit even more freedom, with the number of possible parenthesizations growing exponentially in the length of the chain. All of these will return the same answer, as demonstrated here:

$$\begin{aligned} \left(\begin{bmatrix} 1 & 2 \\ 4 & 4 \end{bmatrix} \begin{bmatrix} 1 & 0 \\ 0 & 2 \end{bmatrix} \right) \begin{bmatrix} 3 & 2 \\ 1 & 0 \end{bmatrix} &= \begin{bmatrix} 1 & 4 \\ 3 & 8 \end{bmatrix} \begin{bmatrix} 3 & 2 \\ 1 & 0 \end{bmatrix} = \begin{bmatrix} 7 & 2 \\ 17 & 6 \end{bmatrix} \\ \begin{bmatrix} 1 & 2 \\ 3 & 4 \end{bmatrix} \left(\begin{bmatrix} 1 & 0 \\ 0 & 2 \end{bmatrix} \begin{bmatrix} 3 & 2 \\ 1 & 0 \end{bmatrix} \right) &= \begin{bmatrix} 1 & 2 \\ 3 & 4 \end{bmatrix} \begin{bmatrix} 3 & 2 \\ 2 & 0 \end{bmatrix} = \begin{bmatrix} 7 & 2 \\ 17 & 6 \end{bmatrix} \end{aligned}$$

There are two primary reasons why associativity matters to us. In an algebraic sense, it enables us to identify neighboring pairs of matrices in a chain and replace them according to an identity, if we have one. But the other issue is computational. The size of intermediate matrix products can easily blow up in the middle. Suppose we seek to calculate $ABCD$, where A is $1 \times n$, B and C are $n \times n$, and D is $n \times 1$. The product $(AB)(CD)$ costs only $2n^2 + n$ operations, assuming the conventional nested-loop matrix multiplication algorithm. In contrast, $(A(BC))D$ weighs in at $n^3 + n^2 + n$ operations.

The nested-loop matrix multiplication algorithm you were taught in high school is trivially easy to program, and indeed appears on page 398. But don't program it. Much faster and more numerically stable algorithms exist in the highly optimized linear algebra libraries associated with your favorite programming language. Formulating your algorithms as matrix products on large arrays, instead of using ad hoc logic is counter-intuitive to most computer scientists. But this strategy can produce very big performance wins in practice.

8.2.3 Applications of Matrix Multiplication

On the face of it, matrix multiplication is an ungainly operation. When I was first exposed to linear algebra, I couldn't understand why we couldn't just multiply the numbers on a pairwise basis, like matrix addition, and be done with it.

The reason we care about matrix multiplication is that there are many things we can do with it. We will review these applications here.

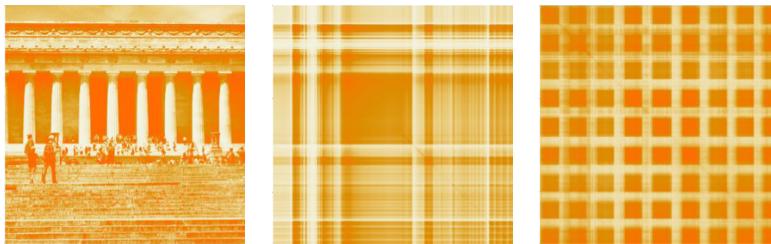


Figure 8.5: The Lincoln memorial M (left) and its covariance matrices. The big block in the middle of $M \cdot M^T$ (center) results from the similarity of all rows from the middle stripe of M . The tight grid pattern of $M^T \cdot M$ (right) reflects the regular pattern of the columns on the memorial building.

Covariance Matrices

Multiplying a matrix A by its transpose A^T is a very common operation. Why? For one thing, we *can* multiply it: if A is an $n \times d$ matrix, then A^T is a $d \times n$ matrix. Thus it is always compatible to multiply AA^T . They are equally compatible to multiply the other way, i.e. A^TA .

Both of these products have important interpretations. Suppose A is an $n \times d$ feature matrix, consisting of n rows representing items or points, and d columns representing the observed features of these items. Then:

- $C = A \cdot A^T$ is an $n \times n$ matrix of dot products, measuring the “in sync-ness” among the points. In particular C_{ij} is a measure of how similar item i is to item j .
- $D = A^T \cdot A$ is a $d \times d$ matrix of dot products, measuring the “in sync-ness” among columns or features. Now D_{ij} represents the similarity between feature i and feature j .

These beasts are common enough to earn their own name, *covariance matrices*. This term comes up often in conversations among data scientists, so get comfortable with it. The covariance formula we gave when computing the correlation coefficient was

$$Cov(X, Y) = \sum_{i=1}^n (X_i - \bar{X})(Y_i - \bar{Y}).$$

so, strictly speaking, our beasts are covariance matrices only if the rows or columns of A have mean zero. But regardless, the magnitudes of the matrix product captures the degree to which the values of particular row or column pairs move together.

Figure 8.5 presents the covariance matrices of the Lincoln memorial. Darker spots define rows and columns in the image with the greatest similarity. Try to understand where the visible structures in these covariance matrices come from.

Figure 8.5 (center) presents $M \cdot M^T$, the covariance matrix of the rows. The big dark box in the middle represents the large dot products resulting from any two rows cutting across all the memorial's white columns. These bands of light and dark are strongly correlated, and the intensely dark regions contribute to a large dot product. The light rows corresponding to the sky, pediment, and stairs are equally correlated and coherent, but lack the dark regions to make their dot products large enough.

The right image presents $M^T \cdot M$, which is the covariance matrix of the columns. All the pairs of matrix columns strongly correlate with each other, either positively or negatively, but the matrix columns through the white building columns have low weight and hence a small dot product. Together, they define a checkerboard of alternating dark and light stripes.

Matrix Multiplication and Paths

Square matrices can be multiplied by themselves without transposition. Indeed, $A^2 = A \times A$ is called the *square* of matrix A . More generally A^k is called the k th power of the matrix.

The powers of matrix A have a very natural interpretation, when A represents the *adjacency matrix* of a graph or network. In an adjacency matrix, $A[i, j] = 1$ when (i, j) is an edge in the network. Otherwise, when i and j are not direct neighbors, $A[i, j] = 0$.

For such 0/1 matrices, the product A^2 yields the number of paths of length two in A . In particular:

$$A^2[i, j] = \sum_{k=1}^n A[i, k] \cdot A[k, j].$$

There is exactly one path of length two from i to j for every intermediate vertex k such that (i, k) and (k, j) are both edges in the graph. The sum of these path counts is computed by the dot product above.

But computing powers of matrices makes sense even for more general matrices. It simulates the effects of diffusion, spreading out the weight of each element among related elements. Such things happen in Google's famous PageRank algorithm, and other iterative processes such as contagion spreading.

Matrix Multiplication and Permutations

Matrix multiplication is often used just to rearrange the order of the elements in a particular matrix. Recall that high-performance matrix multiplication routines are blindingly fast, enough so they can often perform such operations faster than ad hoc programming logic. They also provide a way to describe such operations in the notation of algebraic formulae, thus preserving compactness and readability.

The most famous rearrangement matrix does nothing at all. The *identity matrix* is an $n \times n$ matrix consisting of all zeros, except for the ones all along

$$P = \begin{pmatrix} 0 & 0 & 1 & 0 \\ 1 & 0 & 0 & 0 \\ 0 & 0 & 0 & 1 \\ 0 & 1 & 0 & 0 \end{pmatrix} \quad M = \begin{pmatrix} 11 & 12 & 13 & 14 \\ 21 & 22 & 23 & 24 \\ 31 & 32 & 33 & 34 \\ 41 & 42 & 43 & 44 \end{pmatrix} \quad PM = \begin{pmatrix} 31 & 32 & 33 & 34 \\ 11 & 12 & 13 & 14 \\ 41 & 42 & 43 & 44 \\ 21 & 22 & 23 & 24 \end{pmatrix}$$

Figure 8.6: Multiplying a matrix by a permutation matrix rearranges its rows and columns.

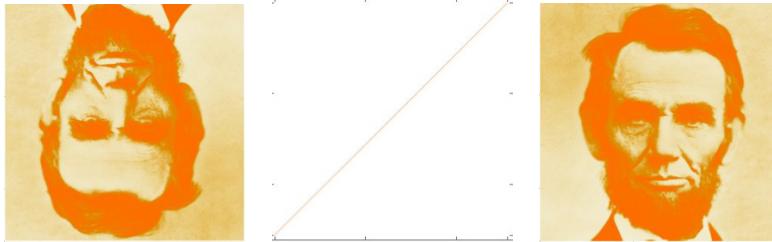


Figure 8.7: Multiplying the Lincoln matrix M by the reverse permutation matrix r (center). The product $r \cdot M$ flips Lincoln upside down (left), while $M \cdot r$ parts his hair on the other side of his head (right).

the main diagonal. For $n = 4$,

$$I = \begin{bmatrix} 1 & 0 & 0 & 0 \\ 0 & 1 & 0 & 0 \\ 0 & 0 & 1 & 0 \\ 0 & 0 & 0 & 1 \end{bmatrix}$$

Convince yourself that $AI = IA = A$, meaning that multiplication by the identity matrix commutes.

Note that each row and column of I contains exactly one non-zero element. Matrices with this property are called *permutation matrices*, because the non-zero element in position (i, j) can be interpreted as meaning that element i is in position j of a permutation. For example, the permutation $(2, 4, 3, 1)$ defines the permutation matrix:

$$P_{(2431)} = \begin{bmatrix} 0 & 0 & 0 & 1 \\ 1 & 0 & 0 & 0 \\ 0 & 0 & 1 & 0 \\ 0 & 1 & 0 & 0 \end{bmatrix}$$

Observe that the identity matrix corresponds to the permutation $(1, 2, \dots, n)$.

The key point here is that we can multiply A by the appropriate permutation matrix to rearrange the rows and columns, however we wish. Figure 8.7 shows what happens when we multiply our image by a “reverse” permutation matrix

r , where the ones lie along the minor diagonal. Because matrix multiplication is not generally commutative, we get different results for $A \cdot r$ and $r \cdot A$. Convince yourself why.

Rotating Points in Space

Multiplying something by the right matrix can have magical properties. We have seen how a set of n points in the plane (i.e. two dimensions) can be represented by an $(n \times 2)$ -dimensional matrix S . Multiplying such points by the right matrix can yield natural geometric transformations.

The *rotation matrix* R_θ performs the transformation of rotating points about the origin through an angle of θ . In two dimensions, R_θ is defined as

$$R_\theta = \begin{bmatrix} \cos(\theta) & -\sin(\theta) \\ \sin(\theta) & \cos(\theta) \end{bmatrix}$$

In particular, after the appropriate multiplication/rotation, point (x, y) goes to

$$\begin{bmatrix} x' \\ y' \end{bmatrix} = R_\theta \begin{bmatrix} x \\ y \end{bmatrix} = \begin{bmatrix} x \cos(\theta) - y \sin(\theta) \\ x \sin(\theta) + y \cos(\theta) \end{bmatrix}$$

For $\theta = 180^\circ = \pi$ radians, $\cos(\theta) = -1$ and $\sin(\theta) = 0$, so this reduces to $(-x, -y)$, doing the right thing by putting the point in the opposing quadrant.

For our $(n \times 2)$ -dimensional point matrix S , we can use the transpose function to orient the matrix appropriately. Check to confirm that

$$S' = (R_\theta S^T)^T$$

does exactly what we want to do.

Natural generalizations of R_θ exist to rotate points in arbitrary dimensions. Further, arbitrary sequences of successive transformations can be realized by multiplying chains of rotation, dilation, and reflection matrices, yielding a compact description of complex manipulations.

8.2.4 Identity Matrices and Inversion

Identity operations play a big role in algebraic structures. For numerical addition, zero is the identity element, since $0 + x = x + 0 = x$. The same role is played by one for multiplication, since $1 \cdot x = x \cdot 1 = x$.

In matrix multiplication, the identity element is the identity matrix, with all ones down the main diagonal. Multiplication by the identity matrix commutes, so $IA = AI = A$.

The *inverse* operation is about taking an element x down to its identity element. For numerical addition, the inverse of x is $(-x)$, because $x + (-x) = 0$. The inverse operation for multiplication is called *division*. We can invert a number by multiplying it by its reciprocal, since $x \cdot (1/x) = 1$.

People do not generally talk about dividing matrices. However, they very frequently go about inverting them. We say A^{-1} is the *multiplicative inverse*

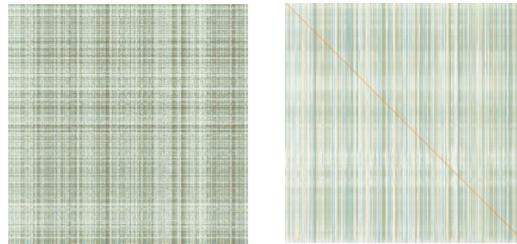


Figure 8.8: The inverse of Lincoln does not look much like the man (left) but $M \cdot M^{-1}$ produces the identity matrix, modulo small non-zero terms due to numerical precision issues.

of matrix A if $A \cdot A^{-1} = I$, where I is the identity matrix. Inversion is an important special case of division, since $A \cdot A^{-1} = I$ implies $A^{-1} = I/A$. They are in fact equivalent operations, because $A/B = A \cdot B^{-1}$.

Figure 8.8 (left) shows the inverse of our Lincoln picture, which looks pretty much like random noise. But multiplying it by the image yields the thin main diagonal of the identity matrix, albeit superimposed on a background of numerical error. Floating point computations are inherently imprecise, and algorithms like inversion which perform repeated additions and multiplications often accumulate error in the process.

How can we compute the inverse of a matrix? A closed form exists for finding the inverse A^{-1} of a 2×2 matrix A , namely:

$$A^{-1} = \begin{bmatrix} a & b \\ c & d \end{bmatrix}^{-1} = \frac{1}{ad - bc} \begin{bmatrix} d & -b \\ -c & a \end{bmatrix}$$

More generally, there is an approach to inverting matrices by solving a linear system using Gaussian elimination.

Observe that this closed form for inversion divides by zero whenever the products of the diagonals are equal, i.e. $ad = bc$. This tells us that such matrices are not invertible or *singular*, meaning no inverse exists. Just as we cannot divide numbers by zero, we cannot invert singular matrices.

The matrices we can invert are called *non-singular*, and life is better when our matrices have this property. The test of whether a matrix is invertible is whether its *determinant* is not zero. For 2×2 matrices, the determinant is the difference between the product of its diagonals, exactly the denominator in the inversion formula.

Further, the determinant is only defined for square matrices, so only square matrices are invertible. The cost of computing this determinant is $O(n^3)$, so it is expensive on large matrices, indeed as expensive as trying to invert the matrix itself using Gaussian elimination.

$$\begin{aligned}
 [A|I] &= \left[\begin{array}{ccc|ccc} 6 & 4 & 1 & 1 & 0 & 0 \\ 10 & 7 & 2 & 0 & 1 & 0 \\ 5 & 3 & 1 & 0 & 0 & 1 \end{array} \right] = \left[\begin{array}{ccc|ccc} 1 & 1 & 0 & 1 & 0 & -1 \\ 0 & 1 & 0 & 0 & 1 & -2 \\ 5 & 3 & 1 & 0 & 0 & 1 \end{array} \right] \\
 &= \left[\begin{array}{ccc|ccc} 1 & 0 & 0 & 1 & -1 & 1 \\ 0 & 1 & 0 & 0 & 1 & -2 \\ 5 & 3 & 1 & 0 & 0 & 1 \end{array} \right] = \left[\begin{array}{ccc|ccc} 1 & 0 & 0 & 1 & -1 & 1 \\ 0 & 1 & 0 & 0 & 1 & -2 \\ 0 & 0 & 1 & -5 & 2 & 2 \end{array} \right] \\
 \rightarrow A^{-1} &= \left[\begin{array}{ccc} 1 & -1 & 1 \\ 0 & 1 & -2 \\ -5 & 2 & 2 \end{array} \right]
 \end{aligned}$$

Figure 8.9: The inverse of a matrix can be computed by Gaussian elimination.

8.2.5 Matrix Inversion and Linear Systems

Linear equations are defined by the sum of variables weighted by constant coefficients:

$$y = c_0 + c_1 x_1 + c_2 x_2 + \dots + c_{m-1} x_{m-1}.$$

Thus the coefficients defining a system of n linear equations can be represented as an $n \times m$ matrix C . Here each row represents an equation, and each of the m columns the coefficients of a distinct variable.

We can neatly evaluate all n of these equations on a particular $m \times 1$ input vector X , by multiplying $C \cdot X$. The result will be an $n \times 1$ vector, reporting the value $f_i(X)$ for each of the n linear equations, $1 \leq i \leq n$. The special case here is the additive term c_0 . For proper interpretation, the associated column in X should contain all ones.

If we generalize X to be an $m \times p$ matrix containing p distinct points, our product $C \cdot x$ results in an $n \times p$ matrix, evaluating every point against every equation in a single matrix multiplication.

But the primary operation on systems of n equations is to solve them, meaning to identify the X vector necessary to yield a target Y value for each equation. Give the $n \times 1$ vector of solution values Y and coefficient matrix C , we seek X such that $C \cdot X = Y$.

Matrix inversion can be used to solve linear systems. Multiplying both sides of $CX = Y$ by the inverse of C yields:

$$(C^{-1}C)X = C^{-1}Y \longrightarrow X = C^{-1}Y.$$

Thus the system of equations can be solved by inverting C and then multiplying C^{-1} by Y .

Gaussian elimination is another approach to solving linear systems, which I trust you have seen before. Recall that it solves the equations by performing row addition/subtraction operations to simplify the equation matrix C until it reduces to the identity matrix. This makes it trivial to read off the values of the

variables, since every equation has been reduced to the form $X_i = Y'_i$, where Y' is the result of applying these same row operations to the original target vector Y .

Computing the matrix inverse can be done in the same fashion, as shown in Figure 8.9. We perform row operations to simplify the coefficient matrix to the identity matrix I in order to create the inverse. I think of this as the algorithm of Dorian Gray: the coefficient matrix C beautifies to the identity matrix, while the target I ages into the inverse.¹

Therefore we can use matrix inversion to solve linear systems, and linear system solvers to invert matrices. Thus the two problems are in some sense equivalent. Computing the inverse makes it cheap to evaluate multiple Y vectors for a given system C , by reducing it to a single matrix multiplication. But this can be done even more efficiently with LU-decomposition, discussed in Section 8.3.2. Gaussian elimination proves more numerically stable than inversion, and is generally the method of choice when solving linear systems.

8.2.6 Matrix Rank

A system of equations is properly *determined* when there are n linearly independent equations and n unknowns. For example, the linear system

$$\begin{aligned} 2x_1 + 1x_2 &= 5 \\ 3x_1 - 2x_2 &= 4 \end{aligned}$$

is properly determined. The only solution is the point $(x_1 = 2, x_2 = 1)$.

In contrast, systems of equations are *underdetermined* if there are rows (equations) that can be expressed as linear combinations of other rows. The linear system

$$\begin{aligned} 2x_1 + 1x_2 &= 5 \\ 4x_1 + 2x_2 &= 10 \end{aligned}$$

is underdetermined, because the second row is twice that of the first row. It should be clear that there is not enough information to solve an undetermined system of linear equations.

The *rank* of a matrix measures the number of linearly independent rows. An $n \times n$ matrix should be rank n for all operations to be properly defined on it.

The rank of the matrix can be computed by running Gaussian elimination. If it is underdetermined, then certain variables will disappear in the course of row-reduction operations. There is also a connection between underdetermined systems and singular matrices: recall that they were identified by having a determinant of zero. That is why the difference in the cross product here ($2 \cdot 2 - 4 \cdot 1$) equals zero.

¹In Oscar Wilde's novel *The Picture of Dorian Gray*, the protagonist remains beautiful, while his picture ages horribly over the years.

Feature matrices are often of lower rank than we might desire. Files of examples tend to contain duplicate entries, which would result in two rows of the matrix being identical. It is also quite possible for multiple columns to be equivalent: imagine each record as containing the height measured in both feet and meters, for example.

These things certainly happen, and are bad when they do. Certain algorithms on our Lincoln memorial image failed numerically. It turned out that our 512×512 image had a rank of only 508, so not all rows were linearly independent. To make it a full-rank matrix, you can add a small amount of random noise to each element, which will increase the rank without serious image distortion. This kludge might get your data to pass through an algorithm without a warning message, but it is indicative of numerical trouble to come.

Linear systems can be “almost” of lower rank, which results in a greater danger of precision loss due to numerical issues. This is formally captured by a matrix invariant called the *condition number*, which in the case of a linear system measures how sensitive the value of X is to small changes of Y in $Y = AX$.

Be aware of the vagaries of numerical computation when evaluating your results. For example, it is a good practice to compute AX for any purported solution X , and see how well AX *really* compares to Y . In theory the difference will be zero, but in practice you may be surprised how rough the calculation really is.

8.3 Factoring Matrices

Factoring matrix A into matrices B and C represents a particular aspect of division. We have seen that any non-singular matrix M has an inverse M^{-1} , so the identity matrix I can be factored as $I = MM^{-1}$. This proves that some matrices (like I) can be factored, and further that they might have many distinct factorizations. In this case, every possible non-singular M defines a different factorization.

Matrix factorization is an important abstraction in data science, leading to concise feature representations and ideas like topic modeling. It plays an important part in solving linear systems, through special factorizations like LU-decomposition.

Unfortunately, finding such factorizations is problematic. Factoring *integers* is a hard problem, although that complexity goes away when you are allowed floating point numbers. Factoring matrices proves harder: for a particular matrix, exact factorization may not be possible, particularly if we seek the factorization $M = XY$ where X and Y have prescribed dimensions.

8.3.1 Why Factor Feature Matrices?

Many important machine learning algorithms can be viewed in terms of factoring a matrix. Suppose we are given an $n \times m$ feature matrix A where, as per the

$$\left[\begin{array}{ccccccc} \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \end{array} \right] \approx \left[\begin{array}{c} \vdots \\ \vdots \\ \vdots \\ \vdots \\ \vdots \end{array} \right] \left[\begin{array}{ccccccc} \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \end{array} \right]$$

Figure 8.10: Factoring a feature matrix $A \approx BC$ yields B as a more concise representation of the items and C as a more concise representations of the features A^T .

usual convention, rows represent items/examples and columns represent features of the examples.

Now suppose that we can *factor* matrix A , meaning express it as the product $A \approx B \cdot C$, where B is an $n \times k$ matrix and C a $k \times m$ matrix. Presuming that $k < \min(n, m)$, as shown in Figure 8.10, this is a good thing for several reasons:

- *Together, B and C provide a compressed representation of matrix A :* Feature matrices are generally large, ungainly things to work with. Factorization provides a way to encode all the information of the large matrix into two smaller matrices, which together will be smaller than the original.
- *B serves as a smaller feature matrix on the items, replacing A :* The factor matrix B has n rows, just like the original matrix A . However, it has substantially fewer columns, since $k < m$. This means that “most” of the information in A is now encoded in B . Fewer columns mean a smaller matrix, and less parameters to fit in any model built using these new features. These more abstract features may also be of interest to other applications, as concise descriptions of the rows of the data set.
- *C^T serves as a small feature matrix on the features, replacing A^T :* Transposing the feature matrix turns columns/features into rows/items. The factor matrix C^T has m rows and k columns of properties representing them. In many cases, the m original “features” are worth modeling in their own right.

Consider a representative example from text analysis. Perhaps we want to represent n documents, each a tweet or other social message post, in terms of the vocabulary it uses. Each of our m features will correspond to a distinct vocabulary word, and $A[i, j]$ will record how often vocabulary word w_j (say, *cat*) appeared in message number i . The working vocabulary in English is large with a long tail, so perhaps we can restrict it to the $m = 50,000$ most frequently used words. Most messages will be short, with no more than a few hundred words. Thus our feature matrix A will be very sparse, riddled with a huge number of zeros.

Now suppose that we can factor $A = BC$, where the inner dimension k is relatively small. Say $k = 100$. Now each post will be represented by a row of

B containing only a hundred numbers, instead of the full 50,000. This makes it much easier to compare the texts for similarity in a meaningful way. These k dimensions can be thought of as analogous to the “topics” in the documents, so all the posts about sports should light up a different set of topics than those about relationships.

The matrix C^T can now be thought of as containing a feature vector for each of the vocabulary words. This is interesting. We would expect words that apply in similar contexts to have similar topic vectors. Color words like *yellow* and *red* are likely to look fairly similar in topic space, while *baseball* and *sex* should have quite distant relationships.

Note that this word–topic matrix is potentially useful in any problem seeking to use language as features. The connection with social message posts is largely gone, so it would be applicable to other domains like books and news. Indeed, such compressed *word embeddings* prove a very powerful tool in natural language processing (NLP), as will be discussed in Section 11.6.3.

8.3.2 LU Decomposition and Determinants

LU decomposition is a particular matrix factorization which factors a square matrix A into lower and upper triangular matrices L and U , such that $A = L \cdot U$.

A matrix is *triangular* if it contains all zero terms either above or below the main diagonal. The lower triangular matrix L has all non-zero terms below the main diagonal. The other factor, U , is the upper triangular matrix. Since the main diagonal of L consists of all ones, we can pack the entire decomposition into the same space as the original $n \times n$ matrix.

The primary value of LU decomposition is that it proves useful in solving linear systems $AX = Y$, particularly when solving multiple problems with the same A but different Y . The matrix L is what results from clearing out all of the values above the main diagonal, via Gaussian elimination. Once in this triangular form, the remaining equations can be directly simplified. The matrix U reflects what row operations have occurred in the course of building L . Simplifying U and applying L to Y requires less work than solving A from scratch.

The other importance of LU decomposition is in yielding an algorithm to compute the determinant of a matrix. The *determinant* of A is the product of the main diagonal elements of U . As we have seen, a determinant of zero means the matrix is not of full rank.

Figure 8.11 illustrates the LU decomposition of the Lincoln memorial. There is a distinct texture visible to the two triangular matrices. This particular LU decomposition function (in Mathematica) took advantage of the fact that the equations in a system can be permuted with no loss of information. The same does not hold true for images, but we see accurate reconstructions of the white columns of the memorial, albeit out of position.

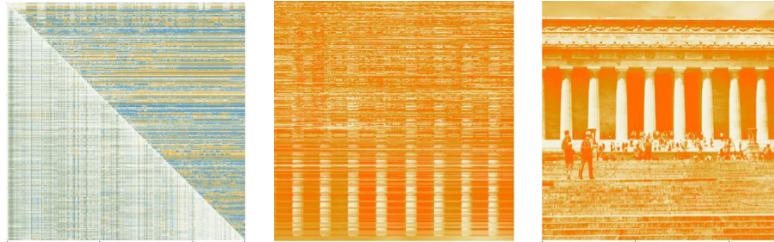


Figure 8.11: The LU decomposition of the Lincoln memorial (left), with the product $L \cdot U$ (center). The rows of the LU matrix were permuted during calculation, but when properly ordered fully reconstructed the image (right).

8.4 Eigenvalues and Eigenvectors

Multiplying a vector U by a square matrix A can have the same effect as multiplying it by a scalar l . Consider this pair of examples. Indeed, check them out by hand:

$$\begin{bmatrix} -5 & 2 \\ 2 & -2 \end{bmatrix} \cdot \begin{bmatrix} 2 \\ -1 \end{bmatrix} = -6 \begin{bmatrix} 2 \\ -1 \end{bmatrix}$$

$$\begin{bmatrix} -5 & 2 \\ 2 & -2 \end{bmatrix} \cdot \begin{bmatrix} 1 \\ 2 \end{bmatrix} = -1 \begin{bmatrix} 1 \\ 2 \end{bmatrix}$$

Both of these equalities feature products with the same 2×1 vector U on the left as on the right. On one side U is multiplied by a matrix A , and on the other by a scalar λ . In cases like this, when $AU = \lambda U$, we say that λ is an *eigenvalue* of matrix A , and U is its associated *eigenvector*.

Such eigenvector–eigenvalue pairs are a curious thing. That the scalar λ can do the same thing to U as the entire matrix A tells us that they must be special. Together, the eigenvector U and eigenvalue λ must encode a lot of information about A .

Further, there are generally multiple such eigenvector–eigenvalue pairs for any matrix. Note that the second example above works on the same matrix A , but yields a different U and λ .

8.4.1 Properties of Eigenvalues

The theory of eigenvalues gets us deeper into the thicket of linear algebra than I am prepared to do in this text. Generally speaking, however, we can summarize the properties that will prove important to us:

- Each eigenvalue has an associated eigenvector. They always come in pairs.
- There are, in general, n eigenvector–eigenvalue pairs for every full rank $n \times n$ matrix.

- Every pair of eigenvectors of a symmetric matrix are mutually *orthogonal*, the same way that the x and y -axes in the plane are orthogonal. Two vectors are orthogonal if their dot product is zero. Observe that $(0, 1) \cdot (1, 0) = 0$, as does $(2, -1) \cdot (1, 2) = 0$ from the previous example.
- The upshot from this is that eigenvectors can play the role of dimensions or *bases* in some n -dimensional space. This opens up many geometric interpretations of matrices. In particular, any matrix can be encoded where each eigenvalue represents the magnitude of its associated eigenvector.

8.4.2 Computing Eigenvalues

The n distinct eigenvalues of a rank- n matrix can be found by factoring its *characteristic equation*. Start from the defining equality $AU = \lambda U$. Convince yourself that this remains unchanged when we multiply by the identity matrix I , so

$$AU = \lambda I U \rightarrow (A - \lambda I)U = 0.$$

For our example matrix, we get

$$A - \lambda I = \begin{bmatrix} -5 - \lambda & 2 \\ 2 & -2 - \lambda \end{bmatrix}$$

Note that our equality $(A - \lambda I)U = 0$ remains true if we multiply vector U by any scalar value c . This implies that there are an infinite number of solutions, and hence the linear system must be underdetermined.

In such a situation, the determinant of the matrix must be zero. With a 2×2 matrix, the determinant is just the cross product $ad - bc$, so

$$(-5 - \lambda)(-2 - \lambda) - 2 \cdot 2 = \lambda^2 + 7\lambda + 6 = 0.$$

Solving for λ with the quadratic formula yields $\lambda = -1$ and $\lambda = -6$. More generally, the determinant $|A - \lambda I|$ is a polynomial of degree n , and hence the roots of this characteristic equation define the eigenvalues of A .

The vector associated with any given eigenvalue can be computed by solving a linear system. As per our example, we know that

$$\begin{bmatrix} -5 & 2 \\ 2 & -2 \end{bmatrix} \cdot \begin{bmatrix} u_1 \\ u_2 \end{bmatrix} = \lambda \begin{bmatrix} u_1 \\ u_2 \end{bmatrix}$$

for any eigenvalue λ and associated eigenvector $U = \begin{bmatrix} u_1 \\ u_2 \end{bmatrix}$. Once we fix the value of λ , we have a system of n equations and n unknowns, and thus can solve for the values of U . For $\lambda = -1$,

$$-5u_1 + 2u_2 = -1u_1 \longrightarrow -4u_1 + 2u_2 = 0$$

$$2u_1 + -2u_2 = -1u_2 \longrightarrow 2u_1 + -1u_2 = 0$$

which has the solution $u_1 = 1, u_2 = 2$, yielding the associated eigenvector.

For $\lambda = -6$, we get

$$\begin{aligned} -5u_1 + 2u_2 &= -6u_1 \rightarrow 1u_1 + 2u_2 = 0 \\ 2u_1 + -2u_2 &= -6u_2 \rightarrow 2u_1 + 4u_2 = 0 \end{aligned}$$

This system is underdetermined, so $u_1 = 2$, $u_2 = -1$ and any constant multiple of this qualifies as an eigenvector. This makes sense: because U is on both sides of the equality $AU = \lambda U$, for any constant c , the vector $U' = c \cdot U$ equally satisfies the definition.

Faster algorithms for eigenvalue/vector computations are based on a matrix factorization approach called *QR decomposition*. Other algorithms try to avoid solving the full linear system. For example, an alternate approach repeatedly uses $U' = (AU)/\lambda$ to compute better and better approximations to U until it converges. When conditions are right, this can be much faster than solving the full linear system.

The largest eigenvalues and their associated vectors are, generally speaking, more important than the rest. Why? Because they make a larger contribution to approximating the matrix A . Thus high-performance linear algebra systems use special routines for finding the k largest (and smallest) eigenvalues and then iterative methods to reconstruct the vectors for each.

8.5 Eigenvalue Decomposition

Any $n \times n$ symmetric matrix M can be decomposed into the sum of its n eigenvector products. We call the n eigenpairs (λ_i, U_i) , for $1 \leq i \leq n$. By convention we sort by size, so $\lambda_i \geq \lambda_{i-1}$ for all i .

Since each eigenvector U_i is an $n \times 1$ matrix, multiplying it by its transpose yields an $n \times n$ matrix product, $U_i U_i^T$. This has exactly the same dimensions as the original matrix M . We can compute the linear combination of these matrices weighted by its corresponding eigenvalue. In fact, this reconstructs the original matrix, since:

$$M = \sum_{i=1}^n \lambda_i U_i U_i^T$$

This result holds only for symmetric matrices, so we cannot use it to encode our image. But covariance matrices are always symmetric, and they encode the basic features of each row and column of the matrix.

Thus the covariance matrix can be represented by its eigenvalue decomposition. This takes slightly more space than the initial matrix: n eigenvectors of length n , plus n eigenvalues vs. the $n(n + 1)/2$ elements in the upper triangle of the symmetric matrix plus main diagonal.

However, by using only the vectors associated with the largest eigenvalues we get a good approximation of the matrix. The smaller dimensions contribute very little to the matrix values, and so they can be excluded with little resulting error. This dimension reduction method is very useful to produce smaller, more effective feature sets.

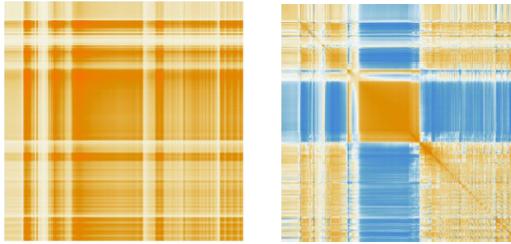


Figure 8.12: The Lincoln memorial’s biggest eigenvector suffices to capture much of the detail of its covariance matrix.

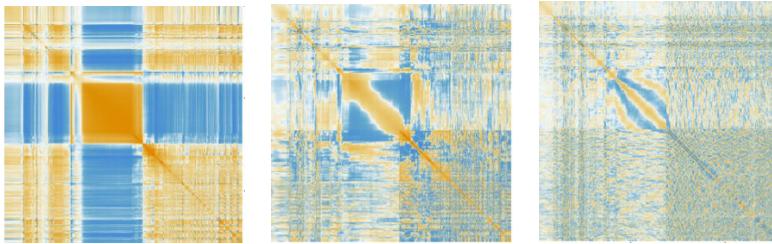


Figure 8.13: Error in reconstructing the Lincoln memorial from the one, five, and fifty largest eigenvectors.

Figure 8.12 (left) shows the reconstruction of the Lincoln memorial’s covariance matrix M from its single largest eigenvector, i.e. $U_1 \cdot U_1^T$, along with its associated error matrix $M - U_1 \cdot U_1^T$. Even a single eigenvector does a very respectable job at reconstruction, restoring features like the large central block.

The plot in Figure 8.12 (right) shows that the errors occur in patchy regions, because more subtle detail requires additional vectors to encode. Figure 8.13 shows the error plot when using the one, five, and fifty largest eigenvectors. The error regions get smaller as we reconstruct finer detail, and the magnitude of the errors smaller. Realize that even fifty eigenvectors is less than 10% of the 512 necessary to restore a perfect matrix, but this suffices for a very good approximation.

8.5.1 Singular Value Decomposition

Eigenvalue decomposition is a very good thing. But it only works on symmetric matrices. *Singular value decomposition* is a more general matrix factorization approach, that similarly reduces a matrix to the sum of other matrices defined by vectors.

The *singular value decomposition* of an $n \times m$ real matrix M factors it into three matrices U , D , and V , with dimensions $n \times n$, $n \times m$, and $m \times m$ respec-

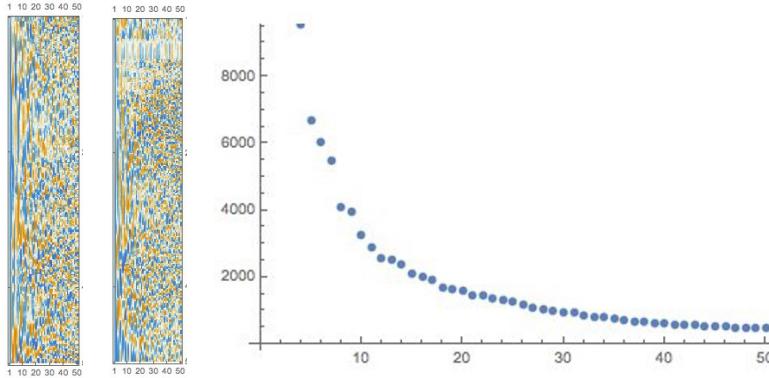


Figure 8.14: Singular value matrices in the decomposition of Lincoln, for 50 singular values.

tively. This factorization is of the form²

$$M = UDV^T$$

The center matrix D has the property that it is a *diagonal* matrix, meaning all non-zero values lie on the main diagonal like the identity matrix I .

Don't worry about how we find this factorization. Instead, let's concentrate on what it means. The product $U \cdot D$ has the effect of multiplying $U[i, j]$ by $D[j, j]$, because all terms of D are zero except along the main diagonal. Thus D can be interpreted as measuring the relative importance of each column of U , or through $D \cdot V^T$, the importance of each row of V^T . These weight values of D are called the *singular values* of M .

Let X and Y be vectors, of dimensionality $n \times 1$ and $1 \times m$, respectively. The matrix *outer product* $P = X \otimes Y$ is the $n \times m$ matrix where $P[j, k] = X[j]Y[k]$. The traditional matrix multiplication $C = A \cdot B$ can be expressed as the sum of these outer products, namely:

$$C = A \cdot B = \sum_k A_k \otimes B_k^T$$

where A_k is the vector defined by the k th column of A , and B_k^T is the vector defined by the k th row of B .

Putting this together, matrix M can be expressed as the sum of outer products of vectors resulting from the singular value decomposition, namely $(UD)_k$ and $(V^T)_k$ for $1 \leq k \leq m$. Further, the singular values D define how much contribution each outer product makes to M , so it suffices to take only the vectors associated with the largest singular values to get an approximation to M .

²Should M contain convex numbers, then this generalizes to $M = UDV^*$, where V^* means the *conjugate transpose* of V .



Figure 8.15: Lincoln’s face reconstructed from 5 (left) and 50 (center) singular values, with the error for $k = 50$ (right).

Figure 8.14 (left) presents the vectors associated with the first fifty singular values of Lincoln’s face. If you look carefully, you can see how the first five to ten vectors are considerably more blocky than subsequent ones, indicating that the early vectors rough out the basic structure of the matrix, with subsequent vectors adding greater detail. Figure 8.14 (right) shows how the mean squared error between the matrix and its reconstruction shrinks as we add additional vectors.

These effects become even more vivid when we look at the reconstructed images themselves. Figure 8.15 (left) shows Lincoln’s face with only the five strongest vectors, which is less than 1% of what is available for perfect reconstruction. But even at this point you could pick him out of a police lineup. Figure 8.15 (center) demonstrates the greater detail when we include fifty vectors. This looks as good as the raw image in print, although the error plot (Figure 8.15 (right)) highlights the missing detail.

Take-Home Lesson: Singular value decomposition (SVD) is a powerful technique to reduce the dimensionality of any feature matrix.

8.5.2 Principal Components Analysis

Principal components analysis (PCA) is a closely related technique for reducing the dimensionality of data sets. Like SVD, we will define vectors to represent the data set. Like SVD, we will order them by successive importance, so we can reconstruct an approximate representation using few components. PCA and SVD are so closely related as to be indistinguishable for our purposes. They do the same thing in the same way, but coming from different directions.

The principal components define the axes of an ellipsoid best fitting the points. The origin of this set of axes is the centroid of the points. PCA starts by identifying the direction to project the points on to so as to explain the maximum amount of variance. This is the line through the centroid that, in some sense, best fits the points, making it analogous to linear regression. We can then project each point onto this line, with this point of intersection defining a particular position on the line relative to the centroid. These projected

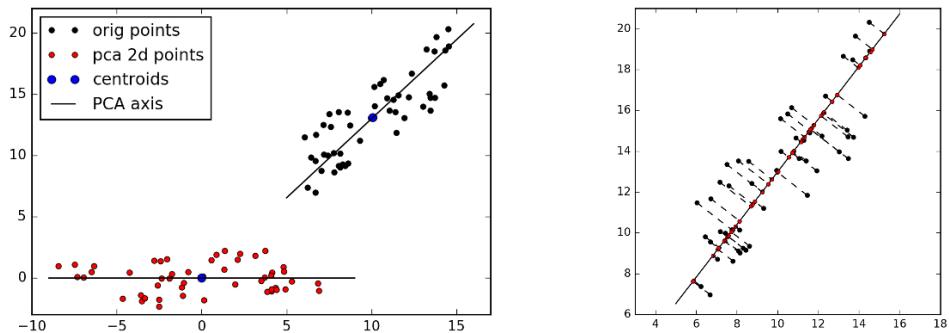


Figure 8.16: PCA projects the black points onto orthogonal axis, rotated to yield the alternate representation in red (left). The values of each component are given by projecting each point onto the appropriate axis (right).

positions now define the first dimension (or principal component) of our new representation, as shown in Figure 8.16.

For each subsequent component, we seek the line l_k , which is orthogonal to all previous lines and explains the largest amount of the remaining variance. That each dimension is orthogonal to each other means they act like coordinate axes, establishing the connection to eigenvectors. Each subsequent dimension is progressively less important than the ones before it, because we chose the most promising directions first. Later components contribute only progressively finer detail, and hence we can stop once this is small enough.

Suppose that dimensions x and y are virtually identical. We would expect that the regression line will project down to $y = x$ on these two dimensions, so they could then largely be replaced by a single dimension. PCA constructs new dimensions as linear combinations of the original ones, collapsing those which are highly correlated into a lower-dimensional space. *Statistical factor analysis* is a technique which identifies the most important orthogonal dimensions (as measured by correlation) that explain the bulk of the variance.

Relatively few components suffice to capture the basic structure of the point set. The residual that remains is likely to be noise, and is often better off removed from the data. After dimension reduction via PCA (or SVD), we should end up with cleaner data, not merely a smaller number of dimensions.

Take-Home Lesson: PCA and SVD are essentially two different approaches to computing the same thing. They should serve equally well as low-dimensional approximations of a feature matrix.

8.6 War Story: The Human Factors

I first came to be amazed by the power of dimension reduction methods like PCA and SVD in the course of our analysis of historical figures for our book *Who's Bigger*. Recall (from the war story of Section 4.7) how we analyzed the structure and content of Wikipedia, ultimately extracting a half-dozen features like PageRank and article length for each of the 800,000+ articles about people in the English edition. This reduced each of these people to a six-dimensional feature vector, which we would analyze to judge their relative significance.

But things proved not as straightforward as we thought. Wildly different people were ranked highest by each particular variable. It wasn't clear how to interpret them.

"There is so much variance and random noise in our features," my co-author Charles observed. "Let's identify the major factors underlying these observed variables that really show what is going on."

Charles' solution was *factor analysis*, which is a variant of PCA, which is in turn a variant of SVD. All of these techniques compress feature matrices into a smaller set of variables or factors, with the goal that these factors explain most of the variance in the full feature matrix. We expected factor analysis would extract a single underlying factor defining individual significance. But instead, our input variables yielded *two* independent factors explaining the data. Both explained roughly equal proportions of the variance (31% and 28%), meaning that these latent variables were approximately of equal importance. But the cool thing is what these factors showed.

Factors (or singular vectors, or principle components) are just linear combinations of the original input features. They don't come with names attached to them, so usually you would just describe them as Factor 1 and Factor 2. But our two factors were so distinctive that Charles gave them the names *gravitas* and *celebrity*, and you can see why in Figure 8.17.

Our *gravitas* factor largely comes from (or "loads on," in statistical parlance) the two forms of PageRank. Gravitas seems to accurately capture notions of achievement-based recognition. In contrast, the *celebrity* factor loads more strongly on page hits, revisions, and article length. The celebrity factor better captures the popular (some might say vulgar) notions of reputation. The wattage of singers, actors, and other entertainers are better measured by *celebrity* than *gravitas*.

To get a feel for the distinction between *gravitas* and *celebrity*, compare our highest ranked figures for each factor, in Figure 8.17. The high *gravitas* figures on the left are clearly old-fashioned heavyweights, people of stature and accomplishment. They are philosophers, kings, and statesmen. Those names listed in Figure 8.17 (right) are such complete celebrities that the top four walk this earth with only one name. They are professional wrestlers, actors, and singers. It is quite telling that the only two figures here showing any *gravitas* on our *celebrity-*gravitas** meter are *Britney Spears (1981–)* [566] and *Michael Jackson (1958–2009)* [136], both among the Platonic ideals of modern celebrity.

I find it amazing that these unsupervised methods were able to tease apart



Figure 8.17: The gravitas and celebrity factors do an excellent job partitioning two types of famous people.

two distinct types of fame, without any labeled training examples or even a preconception of what they were looking for. The factors/vectors/components simply reflected what was there in the data to be found.

This celebrity-gravitas continuum serves as an instructive example of the power of dimension reduction methods. All the factors/vectors/components all must, by definition, be orthogonal to each other. This means that they each measure different things, in a way that two correlated input variables do not. It pays to do some exploratory data analysis on your main components to try to figure out what they really mean, in the context of your application. The factors are yours to name as you wish, just like a cat or a dog, so choose names you will be happy to live with.

8.7 Chapter Notes

There are many popular textbooks providing introductions to linear algebra, including [LLM15, Str11, Tuc88]. Klein [Kle13] presents an interesting introduction to linear algebra for computer science, with an emphasis on programming and applications like coding theory and computer graphics.

8.8 Exercises

Basic Linear Algebra

8-1. [3] Give a pair of square matrices A and B such that:

- (a) $AB = BA$ (it commutes).
- (b) $AB \neq BA$ (does not commute).

In general, matrix multiplication is not commutative.

- 8-2. [3] Prove that matrix addition is associative, i.e. that $(A+B)+C = A+(B+C)$ for compatible matrices A , B and C .
- 8-3. [5] Prove that matrix multiplication is associative, i.e. that $(AB)C = A(BC)$ for compatible matrices A , B and C .
- 8-4. [3] Prove that $AB = BA$, if A and B are diagonal matrices of the same order.
- 8-5. [5] Prove that if $AC = CA$ and $BC = CB$, then

$$C(AB + BA) = (AB + BA)C.$$

- 8-6. [3] Are the matrices MM^T and $M^T M$ square and symmetric? Explain.
- 8-7. [5] Prove that $(A^{-1})^{-1} = A$.
- 8-8. [5] Prove that $(A^T)^{-1} = (A^{-1})^T$ for any non-singular matrix A .
- 8-9. [5] Is the LU factorization of a matrix unique? Justify your answer.
- 8-10. [3] Explain how to solve the matrix equation $Ax = b$?
- 8-11. [5] Show that if M is a square matrix which is not invertible, then either L or U in the LU-decomposition $M = L \cdot U$ has a zero in its diagonal.

Eigenvalues and Eigenvectors

- 8-12. [3] Let $M = \begin{bmatrix} 2 & 1 \\ 0 & 2 \end{bmatrix}$. Find all eigenvalues of M . Does M have two linearly independent eigenvectors?
- 8-13. [3] Prove that the eigenvalues of A and A^T are identical.
- 8-14. [3] Prove that the eigenvalues of a diagonal matrix are equal to the diagonal elements.
- 8-15. [5] Suppose that matrix A has an eigenvector v with eigenvalue λ . Show that v is also an eigenvector for A^2 , and find the corresponding eigenvalue. How about for A^k , for $2 \leq k \leq n$?
- 8-16. [5] Suppose that A is an invertible matrix with eigenvector v . Show that v is also an eigenvector for A^{-1} .
- 8-17. [8] Show that the eigenvalues of MM^T are the same as that of $M^T M$. Are their eigenvectors also the same?

Implementation Projects

- 8-18. [5] Compare the speed of a library function for matrix multiplication to your own implementation of the nested loops algorithm.
 - How much faster is the library on products of random $n \times n$ matrices, as a function of n as n gets large?
 - What about the product of an $n \times m$ and $m \times n$ matrix, where $n \ll m$?
 - By how much do you improve the performance of your implementation to calculate $C = A \cdot B$ by first transposing B internally, so all dot products are computed along rows of the matrices to improve cache performance?
- 8-19. [5] Implement Gaussian elimination for solving systems of equations, $C \cdot X = Y$. Compare your implementation against a popular library routine for:

- (a) *Speed:* How does the run time compare, for both dense and sparse coefficient matrices?
- (b) *Accuracy:* What are the size of the numerical residuals $CX - Y$, particularly as the condition number of the matrix increases.
- (c) *Stability:* Does your program crash on a singular matrix? What about almost singular matrices, created by adding a little random noise to a singular matrix?

Interview Questions

- 8-20. [5] Why is vectorization considered a powerful method for optimizing numerical code?
- 8-21. [3] What is singular value decomposition? What is a singular value? And what is a singular vector?
- 8-22. [5] Explain the difference between “long” and “wide” format data. When might each arise in practice?

Kaggle Challenges

- 8-23. Tell what someone is looking at from analysis of their brain waves.
<https://www.kaggle.com/c/decoding-the-human-brain>
- 8-24. Decide whether a particular student will answer a given question correctly.
<https://www.kaggle.com/c/WhatDoYouKnow>
- 8-25. Identify mobile phone users from accelerometer data.
<https://www.kaggle.com/c/accelerometer-biometric-competition>

Chapter 9

Linear and Logistic Regression

An unsophisticated forecaster uses statistics as a drunken man uses lamp posts – for support rather than illumination.

– Andrew Lang

Linear regression is the most representative “machine learning” method to build models for value prediction and classification from training data. It offers a study in contrasts:

- Linear regression has a beautiful theoretical foundation yet, in practice, this algebraic formulation is generally discarded in favor of faster, more heuristic optimization.
- Linear regression models are, by definition, linear. This provides an opportunity to witness the limitations of such models, as well as develop clever techniques to generalize to other forms.
- Linear regression simultaneously encourages model building with hundreds of variables, and regularization techniques to ensure that most of them will get ignored.

Linear regression is a bread-and-butter modeling technique that should serve as your baseline approach to building data-driven models. These models are typically easy to build, straightforward to interpret, and often do quite well in practice. With enough skill and toil, more advanced machine learning techniques might yield better performance, but the possible payoff is often not worth the effort. Build your linear regression models first, then decide whether it is worth working harder to achieve better results.

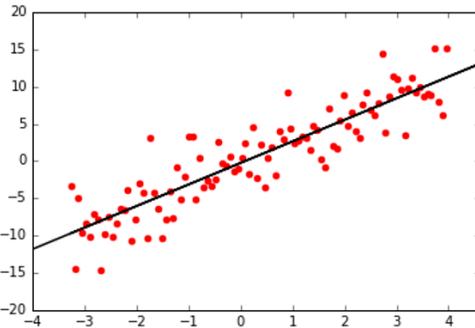


Figure 9.1: Linear regression produces the line which best fits a set of points.

9.1 Linear Regression

Given a collection of n points, linear regression seeks to find the line which best approximates or *fits* the points, as shown in Figure 9.1. There are many reasons why we might want to do this. One class of goals involves simplification and compression: we can replace a large set of noisy data points in the xy -plane by a tidy line that describes them, as shown in Figure 9.1. This regression line is useful for visualization, by showing the underlying trend in the data and highlighting the location and magnitude of outliers.

However, we will be most interested in regression as a method for value forecasting. We can envision each observed point $p = (x, y)$ to be the result of a function $y = f(x)$, where x represents the feature variables and y the independent target variable. Given a collection of n such points $\{p_1, p_2, \dots, p_n\}$, we seek the $f(x)$ which best explains these points. This function $f(x)$ interpolates or models the points, providing a way to estimate the value y' associated with any possible x' , namely that $y' = f(x')$.

9.1.1 Linear Regression and Duality

There is a connection between regression and solving linear equations, which is interesting to explore. When solving linear systems, we seek the single point that lies on n given lines. In regression, we are instead given n points, and we seek the line that lies on “all” points. There are two differences here: (a) the interchange of points for lines and (b) finding the best fit under constraints versus a totally constrained problem (“all” vs. all).

The distinction between points and lines proves trivial, because they both are really the same thing. In two-dimensional space, both points (s, t) and lines $y = mx + b$ are defined by two parameters: $\{s, t\}$ and $\{m, b\}$, respectively. Further, by an appropriate *duality* transformation, these lines are equivalent to

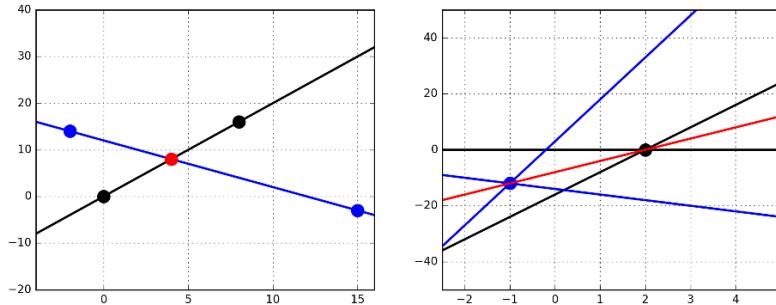


Figure 9.2: Points are equivalent to lines under a duality transform. The point $(4, 8)$ in red (left) maps to the red line $y = 4x - 8$ on right. Both sets of three collinear points on the left correspond to three lines passing through the same point on right.

points in another space. In particular, consider the transform that

$$(s, t) \longleftrightarrow y = sx - t.$$

Now any set of points that lie on a single line get mapped to a set of lines which intersect a singular point – so finding a line that hits all of a set of points is algorithmically the same thing as finding a point that hits all of a set of lines.

Figure 9.2 shows an example. The point of intersection in Figure 9.2 (left) is $p = (4, 8)$, and it corresponds to the red line $y = 4x - 8$ on the right. This red point p is defined by the intersection of black and blue lines. In the dual space, these lines turn into black and blue points lying on the red line. Three collinear points on left (red with either two black or two blue) map to three lines passing through a common point on the right: one red and two of the same color. This duality transformation reverses the roles of points and lines in a way that everything makes sense.

The big difference in defining linear regression is that we seek a line that *comes as close as possible* to hitting all the points. We must be careful about measuring error in the proper way in order to make this work.

9.1.2 Error in Linear Regression

The *residual error* of a fitted line $f(x)$ is the difference between the predicted and actual values. As shown in Figure 9.3, for a particular feature vector x_i and corresponding target value y_i , the residual error r_i is defined:

$$r_i = y_i - f(x_i).$$

This is what we will care about, but note that it is not the only way that error might have been defined. The closest distance to the line is in fact defined

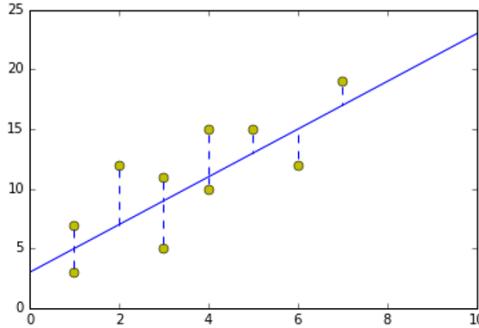


Figure 9.3: The residual error in least squares is the projection of $y_i - f(X)$ down to X , not the shortest distance between the line and the point.

by the perpendicular-bisector through the target point. But we are seeking to forecast the value of y_i from x_i , so the residual is the right notion of error for our purposes.

Least squares regression minimizes the sum of the squares of the residuals of all points. This metric has been chosen because (1) squaring the residual ignores the signs of the errors, so positive and negative residuals do not offset each other, and (2) it leads to a surprisingly nice closed form for finding the coefficients of the best-fitting line.

9.1.3 Finding the Optimal Fit

Linear regression seeks the line $y = f(x)$ which minimizes the sum of the squared errors over all the training points, i.e. the coefficient vector w that minimizes

$$\sum_{i=1}^n (y_i - f(x_i))^2, \text{ where } f(x) = w_0 + \sum_{i=1}^{m-1} w_i x_i$$

Suppose we are trying to fit a set of n points, each of which is m dimensional. The first $m - 1$ dimensions of each point is the feature vector (x_1, \dots, x_{m-1}) , with the last value $y = x_m$ serving as the target or dependent variable.

We can encode these n feature vectors as an $n \times (m - 1)$ matrix. We can make it an $n \times m$ matrix A by prepending a column of ones to the matrix. This column can be thought of as a “constant” feature, one that when multiplied by the appropriate coefficient becomes the y -intercept of the fitted line. Further, the n target values can be nicely represented in an $n \times 1$ vector b .

The optimal regression line $f(x)$ we seek is defined by an $m \times 1$ vector of coefficients $w = \{w_0, w_1, \dots, w_{m-1}\}$. Evaluating this function on these points is exactly the product $A \cdot w$, creating an $n \times 1$ vector of target value predictions. Thus $(b - A \cdot w)$ is the vector of residual values.

How can we find the coefficients of the best fitting line? The vector w is given by:

$$w = (A^T A)^{-1} A^T b.$$

First, let's grok this before we try to understand it. The dimensions of the term on the right are

$$((m \times n)(n \times m))(m \times n)(n \times 1) \rightarrow (m \times 1).$$

which exactly matches the dimensions of the target vector w , so that is good. Further, $(A^T A)$ defines the covariance matrix on the columns/features of the data matrix, and inverting it is akin to solving a system of equations. The term $A^T b$ computes the dot products of the data values and the target values for each of the m features, providing a measure of how correlated each feature is with the target results. We don't understand why this works yet, but it should be clear that this equation is made up of meaningful components.

Take-Home Lesson: That the least squares regression line is defined by $w = (A^T A)^{-1} A^T b$ means that solving regression problems reduces to inverting and multiplying matrices. This formula works fine for small matrices, but the gradient descent algorithm (see Section 9.4) will prove more efficient in practice.

Consider the case of a single variable x , where we seek the best-fitting line of the form $y = w_0 + w_1 x$. The slope of this line is given by

$$w_1 = \sum_{i=1}^n \frac{(x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2} = r_{xy} \frac{\sigma_x}{\sigma_y}$$

with $w_0 = \bar{y} - w_1 \bar{x}$, because of the nice observation that the best-fitting line passes through (\bar{x}, \bar{y}) .

The connection with the correlation coefficient (r_{xy}) here is clear. If x were uncorrelated with y ($r_{xy} = 0$), then w_1 should indeed be zero. Even if they were perfectly correlated ($r_{xy} = 1$), we must scale x to bring it into the right size range of y . This is the role of σ_y/σ_x .

Now, where does the linear regression formula come from? It should be clear that in the best-fitting line, we cannot change any of the coefficients w and hope to make a better fit. This means that the error vector ($b - Aw$) has to be orthogonal with the vector associated with each variable x_i , or else there would be a way to change the coefficient to fit it better.

Orthogonal vectors have dot products of zero. Since the i th column of A^T has a zero dot product with the error vector, $(A^T)(b - Aw) = \bar{0}$, where $\bar{0}$ is a vector of all zeros. Straightforward algebra then yields

$$w = (A^T A)^{-1} A^T b.$$

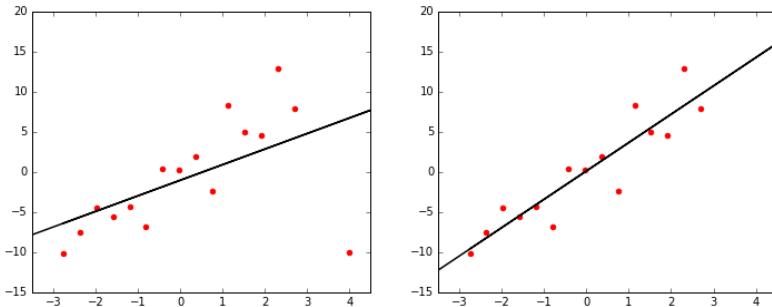


Figure 9.4: Removing outlier points (left) can result in much more meaningful fits (right).

9.2 Better Regression Models

Given a matrix A of n points, each of $m - 1$ dimensions, and an $n \times 1$ target array b , we can invert and multiply the appropriate matrices to get the desired coefficient matrix w . This defines a regression model. Done!

However, there are several steps one can take which can lead to better regression models. Some of these involve manipulating the input data to increase the likelihood of an accurate model, but others require more conceptual issues of what our model *should* look like.

9.2.1 Removing Outliers

Linear regression seeks the line $y = f(x)$ which minimizes the sum of the squared errors over all training points, i.e. the coefficient vector w that minimizes

$$\sum_{i=1}^n (y_i - f(x_i))^2, \text{ where } f(x) = w_0 + \sum_{i=1}^{m-1} w_i x_i$$

Because of the quadratic weight of the residuals, outlying points can greatly affect the fit. A point at a distance 10 from its prediction has 100 times the impact on training error than a point only 1 unit from the fitted line. One might argue that this is appropriate, but it should be clear that outlier points have a big impact in the shape of the best-fitting line. This creates a problem when the outlier points reflect noise rather than signal, because the regression line goes out of its way to accommodate the bad data instead of fitting the good.

We first encountered this problem back in Figure 6.3, with the Anscombe quartet, a collection of four small data sets with identical summary statistics and regression lines. Two of these point sets achieved their magic because of solitary outlier points. Remove the outliers, and the fit now goes through the heart of the data.

Figure 9.4 shows the best-fitting regression line with (left) and without (right) an outlier point in the lower right. The fit on the right is much better: with an r^2 of 0.917 without the outlier, compared to 0.548 with the outlier.

Therefore identifying outlying points and removing them in a principled way can yield a more robust fit. The simplest approach is to fit the entire set of points, and then use the magnitude of the residual $r_i = (y_i - f(x_i))^2$ to decide whether point p_i is an outlier. It is important to convince yourself that these points *really* represent errors before deleting them, however. Otherwise you will be left with an impressively linear fit that works well only on the examples you didn't delete.

9.2.2 Fitting Non-Linear Functions

Linear relationships are easier to understand than non-linear ones, and grossly appropriate as a default assumption in the absence of better data. Many phenomena *are* linear in nature, with the dependent variable growing roughly proportionally with the input variables:

- Income grows roughly linearly with the amount of time worked.
- The price of a home grows roughly linearly with the size of the living area it contains.
- People's weight increases roughly linearly with the amount of food eaten.

Linear regression does great when it tries to fit data that in fact has an underlying linear relationship. But, generally speaking, no interesting function is *perfectly* linear. Indeed, there is an old statistician's rule that states if you want a function to be linear, measure it at only two points.

We could greatly increase the repertoire of shapes we can model if we move beyond linear functions. Linear regression fits lines, not high-order curves. But we can fit quadratics by adding an extra variable with the value x^2 to our data matrix, in addition to x . The model $y = w_0 + w_1x + w_2x^2$ is quadratic, but note that it is a linear function of its non-linear input values. We can fit arbitrarily-complex functions by adding the right higher-order variables to our data matrix, and forming linear combinations of them. We can fit arbitrary polynomials and exponentials/logarithms by explicitly including the right component variables in our data matrix, such as \sqrt{x} , $\lg(x)$, x^3 , and $1/x$.

Extra features can also be used to capture non-linear interactions between pairs of input variables. The area of a rectangle A is computed $length \times width$, meaning one cannot get an accurate approximation of A as a linear combination of length and width. But, once we add an area feature to our data matrix, this non-linear interaction can be captured with a linear model.

However, explicit inclusion of all possible non-linear terms quickly becomes intractable. Adding all powers x^i for $1 \leq i \leq k$ will blow up the data matrix by a factor of k . Including all product pairs among n variables is even worse, making the matrix $n(n + 1)/2$ times larger. One must be judicious about which non-linear terms to consider for a role in the model. Indeed, one of the advantages

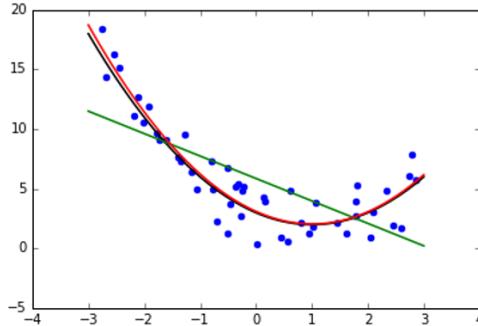


Figure 9.5: Higher-order models (red) can lead to better fits than linear models (green).

of more powerful learning methods, like support vector machines, will be that they can incorporate non-linear terms without explicit enumeration.

9.2.3 Feature and Target Scaling

In principle, linear regression can find the best linear model fitting any data set. But we should do whatever we can to help it find the right model. This generally involves preprocessing the data to optimize for expressibility, interpretability, and numerical stability. The issue here is that features which vary over wide numerical ranges require coefficients over similarly wide ranges to bring them together.

Suppose we wanted to build a model to predict the gross national product of countries in dollars, as a function of their population size x_1 and literacy rate x_2 . Both factors seem like reasonable components of such a model. Indeed, both factors may well contribute equally to the amount of economic activity. But they operate on entirely different scales: national populations vary from tens of thousands to over a billion people, while the fraction of people who can read is, by definition, between zero and one. One might imagine the resulting fitted model as looking somewhat like this:

$$GDP = \$10,000x_1 + \$10,000,000,000,000x_2.$$

This is very bad, for several reasons:

- *Unreadable coefficients:* Quick, what is the coefficient of x_2 in the above equation? It is hard for us to deal with the magnitude of such numbers (it is 10 trillion), and hard for us to tell which variable makes a more important contribution to the result given their ranges. Is it x_1 or x_2 ?
- *Numerical imprecision:* Numerical optimization algorithms have trouble when values range over many orders of magnitude. It isn't just the fact

that floating point numbers are represented by a finite number of bits. More important is that many machine learning algorithms get parameterized by constants that must hold simultaneously for all variables. For example, using fixed step sizes in gradient descent search (to be discussed in Section 9.4.2) might cause it to wildly overshoot in certain directions while undershooting in others.

- *Inappropriate formulations:* The model given above to predict GDP is silly on the face of it. Suppose I decide to form my own country, which would have exactly one person in it, who could read. Do we really think that Skienaland should have a GDP of \$10,000,000,010,000?

A better model might be something like:

$$GDP = \$20,000x_1x_2$$

which can be interpreted as each of the x_1 people creating wealth at a rate modulated by their literacy. This generally requires seeding the data matrix with the appropriate product terms. But there is a chance that with proper (logarithmic) target scaling, this model might fall directly out from linear regression.

We will now consider three different forms of scaling, which address these different types of problems.

Feature Scaling: Z-Scores

We have previously discussed Z-scores, which scale the values of each feature individually, so that the mean is zero and the ranges are comparable. Let μ be the mean value of the given feature, and σ the standard deviation. Then the Z-score of x is $Z(x) = (x - \mu)/\sigma$.

Using Z-scores in regression addresses the question of interpretability. Since all features will have similar means and variances, the magnitude of the coefficients will determine the relative importance of these factors towards the forecast. Indeed, in proper conditions, these coefficients will reflect the correlation coefficient of each variable with the target. Further, that these variables now range over the same magnitude simplifies the work for the optimization algorithm.

Sublinear Feature Scaling

Consider a linear model for predicting the number of years of education y that a child will receive as a function of household income. Education levels can vary between 0 and $12 + 4 + 5 = 19$ years, since we consider up to the possible completion of a Ph.D. A family's income level x can vary between 0 and Bill Gates. But observe that no model of the form

$$y = w_1x + w_0$$

can possibly give sensible answers for both my kids and Bill Gates' kids. The real impact of income on education level is presumably at the lower end: children below the poverty line may not, on average, go beyond high school, while upper-middle-class kids generally go to college. But there is no way to capture this in a linearly-weighted variable without dooming the Gates children to hundreds or thousands of years at school.

An enormous gap between the largest/smallest and median values means that no coefficient can use the feature without blowup on big values. Income level is power law distributed, and the Z-scores of such power law variables can't help, because they are just linear transformations. The key is to replace/augment such features x with sublinear functions like $\log(x)$ and \sqrt{x} . Z-scores of these transformed variables will prove much more meaningful to build models from.

Sublinear Target Scaling

Small-scale variables need small-scale targets, in order to be realized using small-scale coefficients. Trying to predict GDP from Z-scored variables will require enormously large coefficients. How else could you get to trillions of dollars from a linear combination of variables ranging from -3 to $+3$?

Perhaps scaling the target value from dollars to billions of dollars here would be helpful, but there is a deeper problem. When your features are normally distributed, you can only do a good job regressing to a similarly distributed target. Statistics like GDP are likely power law distributed: there are many small poor countries compared to very few large rich ones. Any linear combination of normally-distributed variables cannot effectively realize a power law-distributed target.

The solution here is that trying to predict the *logarithm* ($\log_c(y)$) of a power law target y is usually better than predicting y itself. Of course, the value $c^{f(x)}$ can then be used to estimate y , but the potential now exists to make meaningful predictions over the full range of values. Hitting a power law function with a logarithm generally produces a better behaved, more normal distribution.

It also enables us to implicitly realize a broader range of functions. Suppose the “right” function to predict gross domestic product was in fact

$$GDP = \$20,000x_1x_2.$$

This could never be realized by linear regression without interaction variables. But observe that

$$\log(GDP) = \log(\$20,000x_1x_2) = \log(\$20,000) + \log(x_1) + \log(x_2).$$

Thus the logarithms of arbitrary interaction products could be realized, provided the feature matrix contained the logs of the original input variables as well.

9.2.4 Dealing with Highly-Correlated Features

A final pitfall we will discuss is the problem of highly-correlated features. It is great to have features that are highly correlated with the target: these enable us to build highly-predictive models. However, having multiple features which are highly correlated with *each other* can be asking for trouble.

Suppose you have two perfectly-correlated features in your data matrix, say the subject's height in feet (x_1) as well as their height in meters (x_2). Since 1 meter equals 3.28084 feet, these two variables are perfectly correlated. But having both of these variables can't really help our model, because adding a perfectly correlated feature provides no additional information to make predictions. If such duplicate features really had value for us, it would imply that we could build increasingly accurate models simply by making additional copies of columns from any data matrix!

But correlated features are harmful to models, not just neutral. Suppose our dependent variable is a function of height. Note that equally good models can be built dependent only on x_1 , or only on x_2 , or on any arbitrary linear combination of x_1 and x_2 . Which is the right model to report as the answer?

This is confusing, but even worse things can happen. The rows in the covariance matrix will be mutually dependent, so computing $w = (A^T A)^{-1} A^T b$ now requires inverting a singular matrix! Numerical methods for computing the regression are liable to fail.

The solution here is to identify feature pairs which correlate excessively strongly, by computing the appropriate covariance matrix. If they are lurking, you can eliminate either variable with little loss of power. Better is to eliminate these correlations entirely, by combining the features. This is one of the problems solved by dimension reduction, using techniques like singular value decomposition that we discussed in Section 8.5.1.

9.3 War Story: Taxi Deriver

I am proud of many things in my life, but perhaps most so of being a New Yorker. I live in the most exciting city on earth, the true center of the universe. Astronomers, at least the good ones, will tell you that each new year starts when the ball drops in Times Square, and then radiates out from New York at the speed of light to the rest of the world.

New York cab drivers are respected around the world for their savvy and street smarts. It is customary to tip the driver for each ride, but there is no established tradition of how much that should be. In New York restaurants, the “right” amount to tip the waiter is to double the tax, but I am unaware of any such heuristic for taxi tipping. My algorithm is to round up to the nearest dollar and then toss in a couple of bucks depending upon how fast he got me there. But I have always felt unsure. Am I a cheapskate? Or maybe a sucker?

The taxi data set discussed in Section 1.2.4 promised to hold the answer. It contained over 80 million records, with fields for date, time, pickup and

drop off locations, distance traveled, fare, and of course tip. Do people pay disproportionately for longer or shorter trips? Late at night or on weekends? Do others reward fast drivers like I do? It should all be there in the data.

My student, Oleksii Starov, rose to the challenge. We added appropriate features to the data set to capture some of these notions. To explicitly capture conditions like late night and weekends, we set up binary indicator variables, where 1 would denote that the trip was late night and 0 at some other time of day. The coefficients of our final regression equation was:

variable	LR coefficient
(intercept)	0.08370835
duration	0.00000035
distance	0.00000004
fare	0.17503086
tolls	0.06267343
surcharge	0.01924337
weekends	-0.02823731
business day	0.06977724
rush hour	0.01281997
late night	0.04967453
# of passengers	-0.00657358

The results here can be explained simply. Only one variable really matters: the fare on the meter. This model tips 17.5% of the total fare, with very minor adjustments for other things. A single parameter model tipping 18.3% of each fare proved almost as accurate as the ten-factor model.

There were very strong correlations between the fare and both distance traveled (0.95) and trip duration (0.88), but both of these factors are part of the formula by which fares are calculated. These correlations with fare are so strong that neither variable can contribute much additional information. To our disappointment, we couldn't really tease out an influence of time of day or anything else, because these correlations were so weak.

A deeper look at the data revealed that every single tip in the database was charged to a credit card, as opposed to being paid by cash. Entering the tip amount into the meter after each cash transaction is tedious and time consuming, particularly when you are hustling to get as many fares as possible on each 12 hour shift. Further, real New York cabbies are savvy and street-smart enough not to want to pay taxes on tips no one else knows about.

I always pay my fares with cash, but the people who pay by credit card are confronted with a menu offering them the choice of what tip to leave. The data clearly showed most of them mindlessly hitting the middle button, instead of modulating their choice to reflect the quality of service.

Using 80 million fare records to fit a simple linear regression on ten variables is obscene overkill. Better use of this data would be to construct hundreds or even thousands of different models, each designed for a particular class of trips. Perhaps we could build a separate model for trips between each pair of city zip

codes. Indeed, recall our map of such tipping behavior, presented back in Figure 1.7.

It took several minutes for the solver to find the best fit on such a large data set, but that it finished at all meant some algorithm faster and more robust than matrix inversion had to be involved. These algorithms view regression as a parameter fitting problem, as we will discuss in the next section.

9.4 Regression as Parameter Fitting

The closed form formula for linear regression, $w = (A^T A)^{-1} A^T b$, is concise and elegant. However, it has some issues which make it suboptimal for computation in practice. Matrix inversion is slow for large systems, and prone to numerical instability. Further, the formulation is brittle: the linear algebra magic here is hard to extend to more general optimization problems.

But there is an alternate way to formulate and solve linear regression problems, which proves better in practice. This approach leads to faster algorithms, more robust numerics, and can be readily adapted to other learning algorithms. It models linear regression as a *parameter fitting* problem, and deploys search algorithms to find the best values that it can for these parameters.

For linear regression, we seek the line that best fits the points, over all possible sets of coefficients. Specifically, we seek the line $y = f(x)$ which minimizes the sum of the squared errors over all training points, i.e. the coefficient vector w that minimizes

$$\sum_{i=1}^n (y_i - f(x_i))^2, \text{ where } f(x) = w_0 + \sum_{i=1}^{m-1} w_i x_i$$

For concreteness, let us start with the case where we are trying to model y as a linear function of a single variable or feature x , so $y = f(x)$ means $y = w_0 + w_1 x$. To define our regression line, we seek the parameter pair (w_0, w_1) which minimizes error or cost or *loss*, namely the sum of squares deviation between the point values and the line.

Every possible pair of values for (w_0, w_1) will define *some* line, but we really want the values that minimize the error or *loss function* $J(w_0, w_1)$, where

$$\begin{aligned} J(w_0, w_1) &= \frac{1}{2n} \sum_{i=1}^n (y_i - f(x_i))^2 \\ &= \frac{1}{2n} \sum_{i=1}^n (y_i - (w_0 + w_1 x_i))^2 \end{aligned}$$

The sum of squares errors should be clear, but where does the $1/(2n)$ come from? The $1/n$ turns this into an average error per row, and the $1/2$ is a common convention for technical reasons. But be clear that the $1/(2n)$ in no way effects the results of the optimization. This multiplier will be the same for each (w_0, w_1) pair, and so has no say in which parameters get chosen.

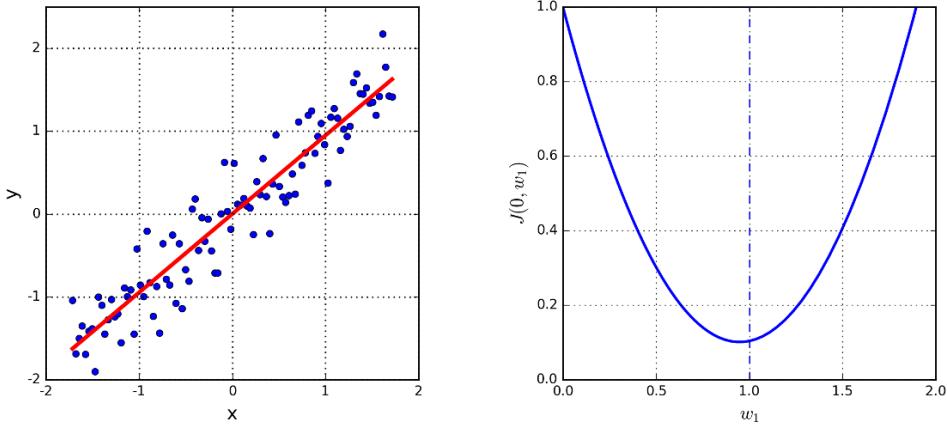


Figure 9.6: The best possible regression line $y = w_1x$ (left) can be found by identifying the w_1 that minimizes the error of the fit, defined by the minima of a convex function.

So how can we find the right values for w_0 and w_1 ? We might try a bunch of random value pairs, and keep the one which scores best, i.e. with minimum loss $J(w_0, w_1)$. But it seems very unlikely to stumble on the best or even a decent solution. To search more systematically, we will have to take advantage of a special property lurking within the loss function.

9.4.1 Convex Parameter Spaces

The upshot of the above discussion is that the loss function $J(w_0, w_1)$ defines a surface in (w_0, w_1) -space, with our interest being in the point in this space with smallest z value, where $z = J(w_0, w_1)$.

Let's start by making it even simpler, forcing our regression line to pass through the origin by setting $w_0 = 0$. This leaves us only one free parameter to find, namely the slope of the line w_1 . Certain slopes will do a wildly better job of fitting the points shown in Figure 9.6 (left) than others, with the line $y = x$ clearly being the desired fit.

Figure 9.6 (right) shows how the fitting error (loss) varies with w_1 . The interesting thing is that the error function is shaped sort of like a parabola. It hits a single minimum value at the bottom of the curve. The x -value of this minimum point defines the best slope w_1 for the regression line, which happens to be $w_1 = 1$.

Any *convex* surface has exactly one local minima. Further, for any convex search space it is quite easy to find this minima: just keep walking in a downward direction until you hit it. From every point on the surface, we can take a small step to a nearby point on the surface. Some directions will take us up to a

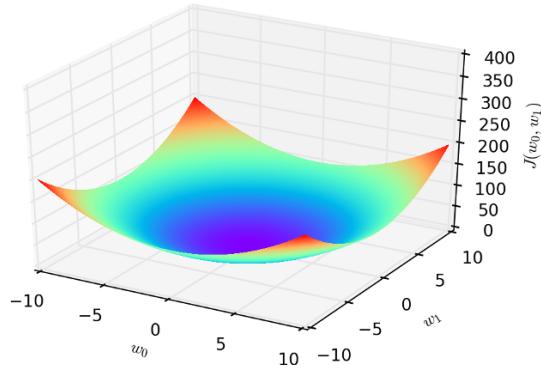


Figure 9.7: Linear regression defines a convex parameter space, where each point represents a possible line, and the minimum point defines the best fitting line.

higher value, but others will take us down. Provided that we can identify which step will take us lower, we will move closer to the minima. And there always is such direction, except when we are standing on the minimal point itself!

Figure 9.7 shows the surface we get for the full regression problem in (w_0, w_1) -space. The loss function $J(w_0, w_1)$ looks like a bowl with a single smallest z -value, which defines the optimal values for the two parameters of the line. The great thing is that this loss function $J(w_0, w_1)$ is again convex, and indeed it remains convex for any linear regression problem in any number of dimensions.

How can we tell whether a given function is convex? Remember back to when you took calculus in one variable, x . You learned how to take the *derivative* $f'(x)$ of a function $f(x)$, which corresponds to the value of the slope of the surface of $f(x)$ at every point. Whenever this derivative was zero, it meant that you had hit some point of interest, be it a local maxima or a minima. Recall the *second derivative* $f''(x)$, which was the derivative function of the derivative $f'(x)$. Depending upon the sign of this second derivative $f''(x)$, you could identify whether you hit a maxima or minima.

Bottom line: the analysis of such derivatives can tell us which functions are and are not convex. We will not delve deeper here. But once it has been established that our loss function is convex, we know that we can trust a procedure like *gradient descent search*, which gets us to the global optima by walking downward.

9.4.2 Gradient Descent Search

We can find the minima of a convex function simply by starting at an arbitrary point, and repeatedly walking in a downward direction. There is only one point

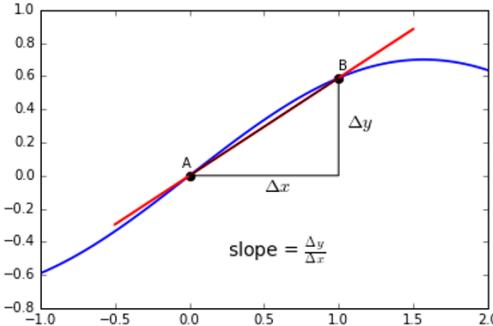


Figure 9.8: The tangent line approximates the derivative at a point.

where there is no way down: the global minima itself. And it is this point that defines the parameters of the best fitting regression line.

But how can we find a direction that leads us down the hill? Again, let's consider the single variable case first, so we seek the slope w_1 of the best-fitting line where $w_0 = 0$. Suppose our current slope candidate is x_0 . In this restrictive one-dimensional setting, we can only move to the left or to the right. Try a small step in each direction, i.e. the values $x_0 - \epsilon$ and $x_0 + \epsilon$. If the value of $J(0, x_0 - \epsilon) < J(0, x_0)$, then we should move to the left to go down. If $J(0, x_0 + \epsilon) < J(0, x_0)$, then we should move to the right. If neither is true, it means that we have no place to go to reduce J , so we must have found the minima.

The direction down at $f(x_0)$ is defined by the slope of the *tangent line* at this point. A positive slope means that the minima must lie on the left, while a negative slope puts it on the right. The magnitude of this slope describes the steepness of this drop: by how much will $J(0, x_0 - \epsilon)$ differ from $J(0, x_0)$?

This slope can be approximated by finding the unique line which passes through points $(x_0, J(0, x_0))$ and $(x_0, J(0, x_0 - \epsilon))$, as shown in Figure 9.8. This is exactly what is done in computing the derivative, which at each point specifies the tangent to the curve.

As we move beyond one dimension, we gain the freedom to move in a greater range of directions. Diagonal moves let us cut across multiple dimensions at once. But in principle, we can get the same effect by taking multiple steps, along each distinct dimension in an axis-oriented direction. Think of the Manhattan street grid, where we can get anywhere we want by moving in a combination of north–south and east–west steps. Finding these directions requires computing the *partial derivative* of the objective function along each dimension, namely:

Gradient descent search in two dimensions

Repeat until convergence {

$$w_0^{t+1} := w_0^t - \alpha \frac{\partial}{\partial w_0} J(w_0^t, w_1^t)$$

$$w_1^{t+1} := w_1^t - \alpha \frac{\partial}{\partial w_1} J(w_0^t, w_1^t)$$

}

Figure 9.9: Pseudocode for regression by gradient descent search. The variable t denotes the iteration number of the computation.

$$\begin{aligned} \frac{\partial}{\partial w_j} &= \frac{2}{\partial w_j} \frac{1}{2n} \sum_{i=1}^n (f(x_i) - b_i)^2 \\ &= \frac{2}{\partial w_j} \frac{1}{2n} \sum_{i=1}^n (w_0 + (w_1 x_i) - b_i)^2 \end{aligned}$$

But zig-zagging along dimensions seems slow and clumsy. Like Superman, we want to leap buildings in a single bound. The magnitude of the partial derivatives defines the steepness in each direction, and the resulting vector (say three steps west for every one step north) defines the fastest way down from this point.

9.4.3 What is the Right Learning Rate?

The derivative of the loss function points us in the right direction to walk towards the minima, which specifies the parameters to solve our regression problem. But it doesn't tell us how far to walk. The value of this direction decreases with distance. It is indeed true that the fastest way to drive to Miami from New York is to head south, but at some point you will need more detailed instructions.

Gradient descent search operates in rounds: find the best direction, take a step, and then repeat until we hit the target. The size of our step is called the *learning rate*, and it defines the speed with which we find the minima. Taking tiny baby steps and repeatedly consulting the map (i.e. partial derivatives) will indeed get us there, but only very slowly.

However, bigger isn't always better. If the learning rate is too high, we might jump past the minima, as shown in Figure 9.10 (right). This might mean slow

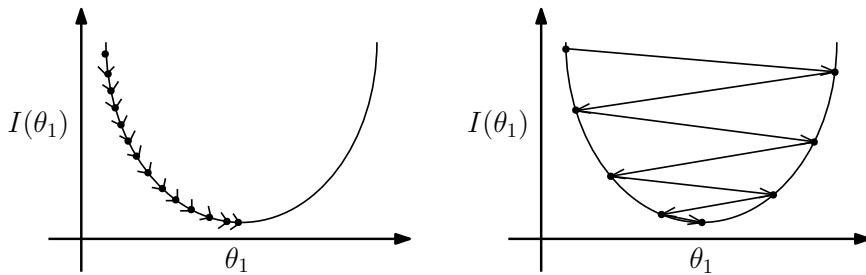


Figure 9.10: The effect of learning rate/step size. Taking too small a step size requires many iterations to converge, while too large a step size causes us to overshoot the minima.

progress towards the hole as we bounce past it on each step, or even negative progress as we end up at a value of $J(w)$ higher than where we were before.

In principle, we want a large learning rate at the beginning of our search, but one which decreases as we get closer to our goal. We need to monitor the value of our loss function over the course of the optimization. If progress becomes too slow, we can increase the step size by a multiplicative factor (say 3) or give up: accepting the current parameter values for our fitting line as good enough. But if the value of $J(w)$ increases, it means that we have overshot our goal. Thus our step size was too large, so we should decrease the learning rate by a multiplicative factor: say by 1/3.

The details of this are messy, heuristic, and ad hoc. But fortunately library functions for gradient descent search have built-in algorithms for adjusting the learning rate. Presumably these algorithms have been highly tuned, and should generally do what they are supposed to do.

But the shape of the surface makes a big difference as to how successfully gradient descent search finds the global minimum. If our bowl-shaped surface was relatively flat, like a plate, the truly lowest point might be obscured by a cloud of noise and numerical error. Even if we do eventually find the minima, it might take us a very long time to get there.

However, even worse things happen when our loss function is not convex, meaning there can be many local minima, as in Figure 9.11. Now this can't be the case for linear regression, but does happen for many other interesting machine learning problems we will encounter.

Local optimization can easily get stuck in local minima for non-convex functions. Suppose we want to reach the top of a ski slope from our lodge in the valley. If we start by walking up to the second floor of the lodge, we will get trapped forever, unless there is some mechanism for taking steps backwards to free us from the local optima. This is the value of search heuristics like simulated annealing, which provides a way out of small local optima to keep us advancing towards the global goal.