

## Hadrien Pistre

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### EDUCATION

- 2021 - 2022**      **London Business School**  
Masters in Financial Analysis (MFA)  
Modules include: corporate finance, M&A, capital structure, fixed-income securities, time series, data analytics
- 2021**            **CFA Institute**  
Passed the Level I of the Chartered Financial Analyst (CFA) exam (90th percentile, >70% on all topics)
- 2017 - 2021**    **Kedge Business School**  
Masters in Management (MiM) – admitted after a preparatory class (CPGE Lycée Montaigne, Paris)  
Societies: Quality Manager of the school's Junior-Enterprise (€100K revenue, ISO-9001 certified)

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### BUSINESS EXPERIENCE

- 2022**            **PEARSON HAM CONSULTING LTD** – London, United Kingdom  
**Full-time**      **Management consulting** (60 employees, £10mn revenue)  
**Pricing Analyst**
  - Consulting for corporates (industries include: energy utilities, consumer retail, insurance, healthcare) to improve B2C and B2B pricing policies through diagnosing, statistical modelling and econometrics
  - Involved in internal projects: white papers, webinars, and conferences
- 2022**            **NATWEST CORPORATES AND INSTITUTIONS** – London, United Kingdom  
**2 months**      **Corporate banking & structured finance**  
**Structured Finance Summer Analyst**
  - Mid-cap leveraged finance (first rotation): super senior and unitranche debt financing (term loans and revolving credit facilities) of private equity funds and mid-cap corporates for acquisitions, LBOs, MBOs and refinancing
  - Specialist financing & risk solutions (second rotation): hedging of fixed-income interest rate and FX risks with derivatives (swaps, caps, floors and swaptions) for non-public companies
- 2021**            **SEABIRD CONSULTING** – Paris, France  
**6 months**      **Consulting for insurance companies** (200 employees, €30mn revenue)  
**Financial Consultant Intern**
  - Diagnosed a French insurer 15-person financial department's financial control processes to improve €38m of SG&A expenses' analysis and reporting to the CFO and board of directors
  - Advised an Italian insurer on compliance with 2 European sustainable finance regulations by diagnosing the IT Master Plan and examining 5 financial data providers to provide a compliant solution
  - Wrote brand content production (1 white paper and 2 webinars) on trending and disruptive topics, such as disintermediation of unit-linked products through blockchain or customer experience digitalisation
  - Monitored department's KPIs (revenues, margin, fixed and variable costs, employees recruitment, and churn) and made a competition analysis and a 5-year business plan
- 2019 - 2020**    **ERNST & YOUNG** – Paris, France  
**6 months**      **Audit and assurance**  
**Financial Audit Intern**
  - Assessed compliance of a French energy supplier with the SOX framework by auditing +40 internal controls such as assets amortisation, gas stocks valuation and risk of raw materials hedging
  - Audited accounts of a French oil & gas producer and an American water treatment company prior to closing by analysing +10 processes, such as assets impairment, accounts receivables depreciation and compensation & benefits forecast
  - Mapped financial processes of a Swiss chemical manufacturer by interviewing financial department employees (3 accountants, 2 internal controllers, and a CFO) and creating memos and workflows

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### ADDITIONAL INFORMATION

- Languages: fluent English, native French, basic German
- IT: R (intermediate), VBA Excel (beginner), Eikon (passed Refinitiv's certification), Bloomberg, FactSet
- Volunteer experience: Conducted research and helped organising events about shale gas fracking at Sweet Springs Institute, an environmental NPO located in West Virginia, USA
- Standardised-tests scores: GMAT: 700/800, TOEFL iBT: 111/120
- Hobbies: History (late modern period: 20th century), Music (trumpet: funk & jazz), Sport (fitness training)