

Hadrien Pistre

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EDUCATION

- 2021 - 2022** **London Business School**
Masters in Financial Analysis (MFA)
Modules include: corporate finance, M&A, capital structure, fixed-income securities, time series, data analytics
- 2021** **CFA Institute**
Passed the Level I of the Chartered Financial Analyst (CFA) exam (90th percentile, >70% on all topics)
- 2017 - 2021** **Kedge Business School**
Masters in Management (MiM) – admitted after a preparatory class (CPGE Lycée Montaigne, Paris)
Societies: Quality Manager of the school's Junior-Enterprise (€100K revenue, ISO-9001 certified)

BUSINESS EXPERIENCE

- 2022** **PEARSON HAM CONSULTING LTD** – London, United Kingdom
Full-time **Management consulting**
Pricing Analyst
 - Consulting for corporates (industries include: energy utilities, consumer retail, insurance, healthcare) to improve B2C and B2B pricing policies through diagnosing, statistical modelling and econometrics
 - Involved in internal projects: white papers, webinars, and conferences
- 2022** **NATWEST CORPORATES AND INSTITUTIONS** – London, United Kingdom
2 months **Corporate banking & structured finance**
Structured Finance Summer Analyst
 - Mid-cap leveraged finance (first rotation): super senior and unitranche debt financing (term loans and revolving credit facilities) of private equity funds and mid-cap corporates for acquisitions, LBOs, MBOs and refinancing
 - Specialist financing & risk solutions (second rotation): hedging of fixed-income interest rate and FX risks with derivatives (swaps, caps, floors and swaptions) for non-public companies
- 2021** **SEABIRD CONSULTING** – Paris, France
6 months **Consulting for insurance companies**
Financial Consultant Intern
 - Diagnosed a French insurer 15-person financial department's financial control processes to improve €38m of SG&A expenses' analysis and reporting to the CFO and board of directors
 - Advised an Italian insurer on compliance with 2 European sustainable finance regulations by diagnosing the IT Master Plan and examining 5 financial data providers to provide a compliant solution
 - Wrote brand content production (1 white paper and 2 webinars) on trending and disruptive topics, such as disintermediation of unit-linked products through blockchain or customer experience digitalisation
 - Monitored department's KPIs (revenues, margin, fixed and variable costs, employees recruitment, and churn) and made a competition analysis and a 5-year business plan
- 2019 - 2020** **ERNST & YOUNG** – Paris, France
6 months **Audit and assurance**
Financial Audit Intern
 - Assessed compliance of a French energy supplier with the SOX framework by auditing +40 internal controls such as assets amortisation, gas stocks valuation and risk of raw materials hedging
 - Audited accounts of a French oil & gas producer and an American water treatment company prior to closing by analysing +10 processes, such as assets impairment, accounts receivables depreciation and compensation & benefits forecast
 - Mapped financial processes of a Swiss chemical manufacturer by interviewing financial department employees (3 accountants, 2 internal controllers, and a CFO) and creating memos and workflows

ADDITIONAL INFORMATION

- Languages: fluent English, native French, basic German
- IT: R (intermediate), VBA Excel (beginner), Eikon (passed Refinitiv's certification), Bloomberg, FactSet
- Volunteer experience: Conducted research and helped organising events about shale gas fracking at Sweet Springs Institute, an environmental NPO located in West Virginia, USA
- Standardised-tests scores: GMAT: 700/800, TOEFL iBT: 111/120
- Hobbies: History (late modern period: 20th century), Music (trumpet: funk & jazz), Sport (fitness training)