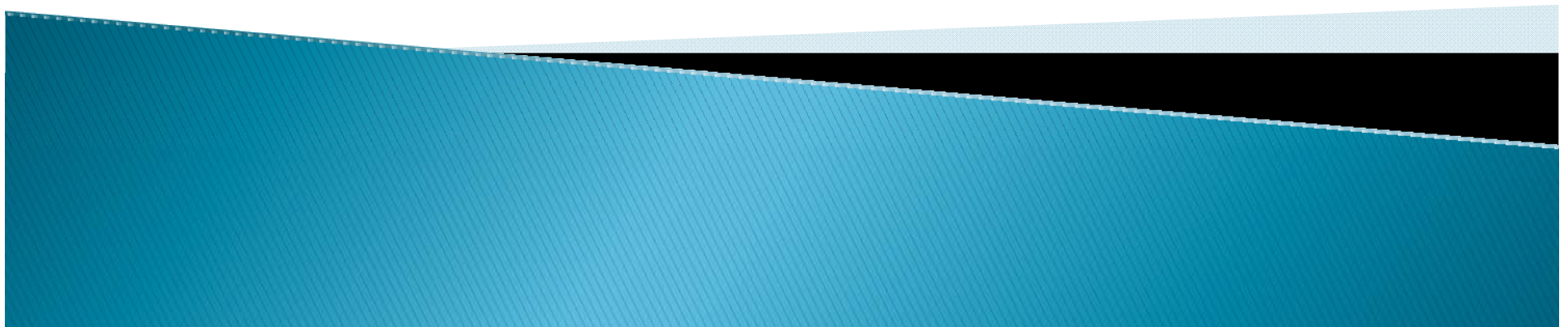


The Project Management and IT Context



Projects cannot be run in isolation

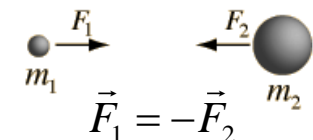
How much I could get done on my projects if all my bosses, CEOs and lawyers evaporated one day



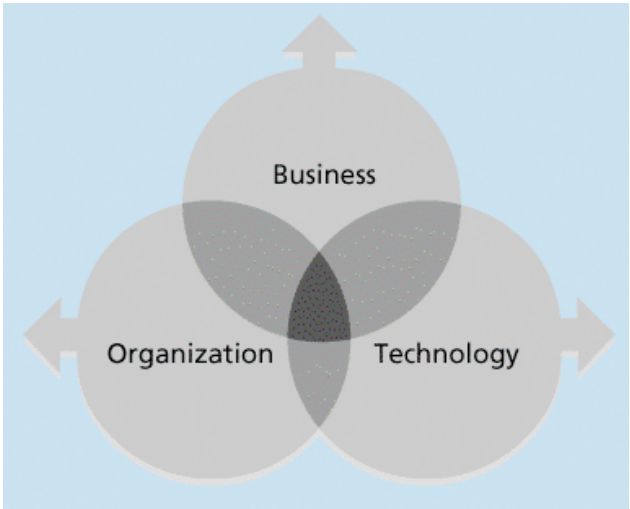
- ▶ There is a strong consensus among project managers that projects would run better in isolation from the usual organizational environment...
This may look good in dreams, but will not work in reality
- ▶ Project managers need to understand organizational realities and know how to work with them instead of struggling against them
- ▶ Project management is not possible without systems thinking where a project is considered as a system affected by many internal and external factors
- ▶ You can increase or decrease influence of those factors, but you cannot ignore them

A Systems View of Project Management

- ▶ System approach to project management relies on:
 - **Systems philosophy** that is a model for thinking – an organization is a system of interacting departments, people, equipment, finances, *etc.* Besides understanding the organizational structure, you need to understand interaction.
 - **Systems analysis**: a problem-solving approach that considers problems as forces of influence on a system which may affect the system state or its stability
 - **Systems management**: address business, technological, and organizational issues as the most critical to maintain the system in a stable state or make controllable changes
- ▶ A new project can be considered as a new force of influence introduced into the system that affects the system
- ▶ In response, the system starts affecting the project



Systems Management: Three Sphere Model

- ▶ Is this a core or a growth project ?
 - ▶ What will profitability of the project be?
 - ▶ How will project costs and cash workflow affect the company?
 - ▶ Will the clients be interested in long term support and maintenance?
- 
- The diagram illustrates the Three Sphere Model, which consists of three overlapping circles labeled 'Business', 'Organization', and 'Technology'. The 'Business' circle is at the top, 'Organization' is at the bottom left, and 'Technology' is at the bottom right. The central area where all three circles overlap is shaded dark grey. The intersections of two circles are shaded light grey. The entire model is set against a light blue background. Arrows point outwards from the top, bottom-left, and bottom-right of the circles, suggesting a dynamic or expanding system.
- ▶ Will this project lead to internal competition with other departments?
 - ▶ Does the company have a sufficient number of skilled professionals to work on the project?
 - ▶ How, when and where should training of the clients be carried out?
 - ▶ How will the product affect end users?
 - ▶ Will client's computers meet the minimum hardware requirements?
 - ▶ Should we purchase third-party API or develop our own?
 - ▶ Can new system be integrated with other applications used by the client?
 - ▶ Can the system be easily scaled up if the client needs to handle more customers in future?

Many IT project managers make a mistake focusing only on technology

Organisational Reality: Lack of authority



- ▶ Project managers are usually have plenty of responsibilities but very often they are given little authority to enforce their decisions
 - Project managers cannot fire, or give promotion or pay raise to their staff
 - Project managers cannot allocate money to buy expensive equipment
 - Project managers cannot make important business decisions when they deal with clients
- ▶ Major reasons why project managers have little direct control
 - Projects are temporary so frequent restructuring is inefficient
 - Staff members perceive their project manager as a 'temporary boss'
 - Some team members can work part time on several projects
 - Delegating authority to someone means taking it from someone else that is usually considered as an infringement of territory

Organisational Reality: Build authority

Project managers should use understanding of the organizational structure and culture to strengthen their authority

- Project manager can ask an influential executive officer to personally introduced him to the team
- Project managers need to establish good business relations with the project sponsor
- Demonstrate high level of professionalism and leadership to get project staff take them seriously
- Plan projects in such a way that teams can see first milestone success
- Understand personal interests of each staff member and give an opportunity to combine project and their personal goals
 - learn new technologies and tools
 - lead a group
 - get a good reference for promotion
 - explore new responsibilities



The Four Frames of Organizations

- ▶ The system approach requires that project managers view their projects in context of the larger organization
- ▶ To understand organizations better, you should look at them from different perspectives

Most challenging



Structural frame: Roles and responsibilities, coordination, and control. Organizational charts help describe this frame.

Human resources frame: Providing harmony between needs of the organization and needs of people.

Political frame: Coalitions composed of varied individuals and interest groups. Conflict and power are key issues.

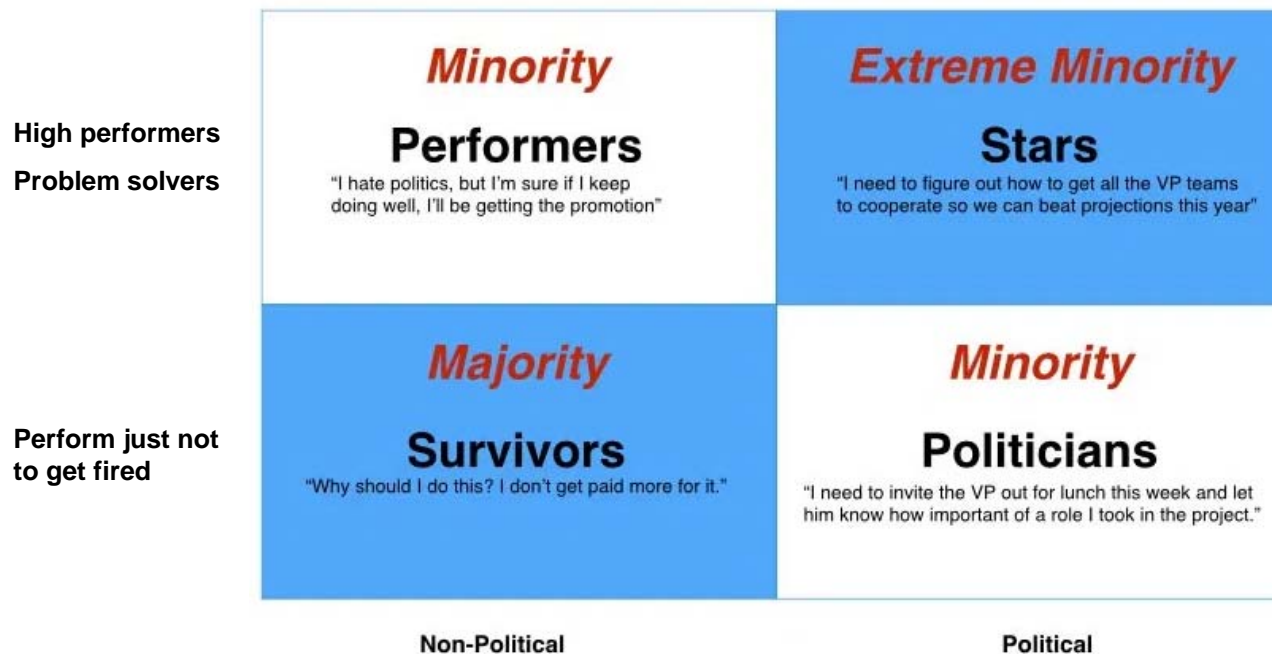
Symbolic frame: Symbols and meanings related to events. Culture, language, traditions, and image are all parts of this frame.



Many projects fail not because technical problems, but because of ignoring company politics

Organizations: Types of Employees

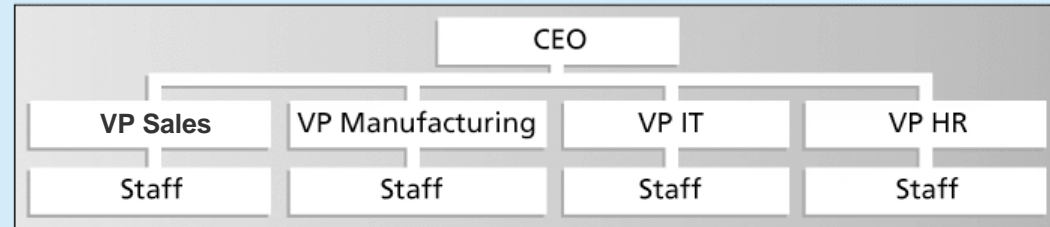
- ▶ You are not likely to get only self motivated and skilled professional assigned to your project team



- ▶ Motivate your project team Survivors to become Performers
- ▶ Reward the Performers and provide interpersonal training

Organizational Structures

Functional



Project



Matrix

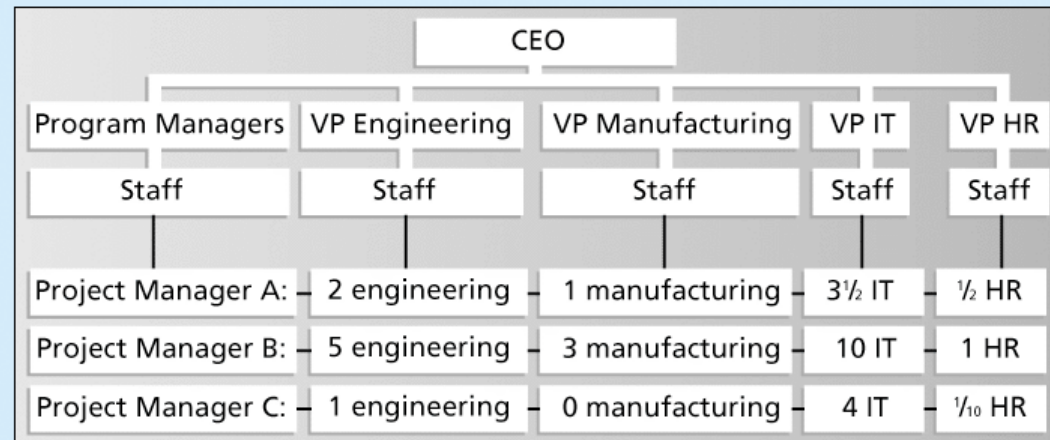


Table 2-1. Organizational Structure Influences on Projects

Project Characteristics	Organizational Structure Type				
	Functional	Weak Matrix	Balanced Matrix	Strong Matrix	Project
Project manager's authority	Little or none	Limited	Low to moderate	Moderate to high	High to almost total
Percent of organization's personnel assigned full-time to project work	Virtually none	0–25%	15–60%	50–95%	85–100%
Who controls the project budget	Functional manager	Functional manager	Mixed	Project manager	Project manager
Project manager's role	Part-time	Part-time	Full-time	Full-time	Full-time
Common title for project manager's role	Project coordinator/ project leader	Project coordinator/ project leader	Project manager/ project officer	Project manager/ program manager	Project manager/ program manager
Project management administrative staff	Part-time	Part-time	Part-time	Full-time	Full-time

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Organizational Culture

A set of implicitly defined rules which you cannot find in the employee handbook, but they affect:

- ▶ Member identity*
- ▶ Group emphasis*
- ▶ People focus
- ▶ Unit integration*
- ▶ Control
- ▶ Risk tolerance*
- ▶ Reward criteria*
- ▶ Conflict tolerance*
- ▶ Means-ends orientation
- ▶ Open-systems focus*

*Project work is most successful in an organizational culture where these items are strong and other items are balanced.

- While the work may be difficult, the culture should not add to the stress of the work
- Employees value company culture as much as they value salary and benefits

Stakeholder Management

- ▶ Project managers must take time to identify all stakeholders and analyze them to understand their actual needs and expectations
- ▶ Identification of all stakeholders is not straightforward, as some of them can be external and only indirectly involved in the project
- ▶ Using the four frames of organizations can help to identify stakeholder and estimate how they can affect the project
- ▶ Besides identifying stakeholders, understanding their needs and expectations, the project manager should establish and maintain good relationship with them

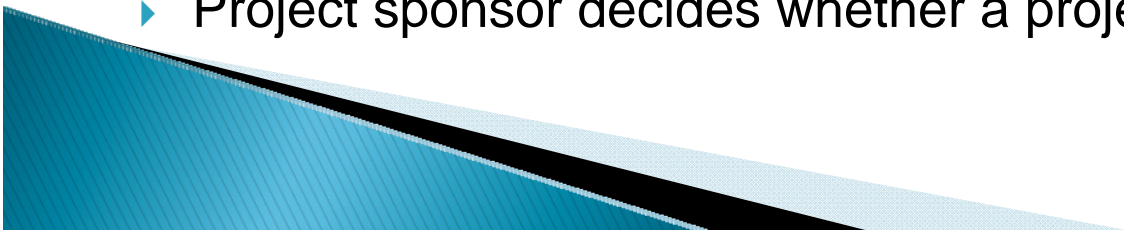
Structural frame: Roles and responsibilities, coordination, and control. Organizational charts help describe this frame.	Human resources frame: Providing harmony between needs of the organization and needs of people.
Political frame: Coalitions composed of varied individuals and interest groups. Conflict and power are key issues.	Symbolic frame: Symbols and meanings related to events. Culture, language, traditions, and image are all parts of this frame.

The Importance of Top Management Commitment

- ▶ People in top management positions are key stakeholders in projects
- ▶ A very important factor in helping project managers successfully run projects is the level of commitment and support they receive from top management
- ▶ Without top management commitment, many projects fail
- ▶ Although the role and responsibilities of the Project Sponsor are defined in PMBOK, they differ across organisations
- ▶ Some projects have a senior manager called a Project Champion who acts as a key promoter for a project. This role is informal and is not clearly defined in PMBOK guide.

Project Sponsor and Project Manager

- ▶ According to the PMBOK, the project sponsor is a person who provides resources and support for the project for enabling project success
- ▶ Project Sponsor selects the project manager for a project and set the level of the authority, defines project success criteria
- ▶ Project Sponsor checks the project scope and the project plan prepared by the project manager to make sure the they are feasible and reflect the company's vision
- ▶ Project Sponsor has the power to approve or disapprove changes proposed by project manager in order to keep projects aligned with business strategy
- ▶ Project Sponsor helps to resolve issues that are beyond the project manager's control
- ▶ Project sponsor decides whether a project was a success or failure



Need for Organizational Standards

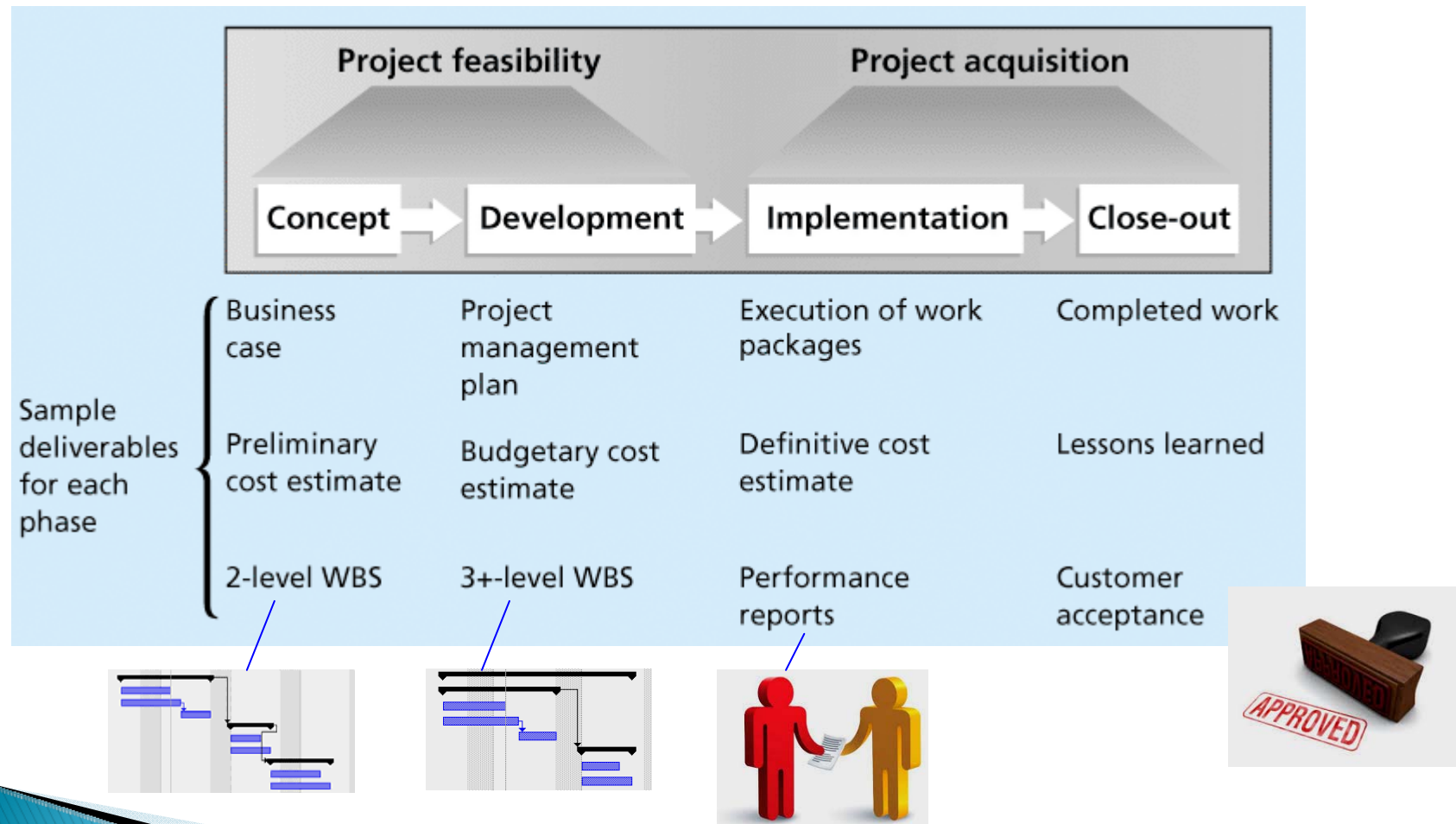
- ▶ Standards and guidelines help project managers be more effective and spend less time on routine tasks
- ▶ Senior management can encourage
 - the use of standard forms and software for project management
 - the use of guidelines and templates for writing project plans or project status reports
 - to take a project management training
 - get PMI certification



Project Phases and the Project Life Cycle

- ▶ To make projects more manageable they are usually subdivided into several phases
- ▶ A project life cycle is a collection of project phases that defines
 - what work should be performed in each phase
 - what deliverables should be produced and when
 - who is involved in each phase
 - how management will control and approve work produced in each phase
- ▶ A deliverable is a product or service produced or provided as part of a project

Figure 2-4. Phases of the Traditional Project Life Cycle



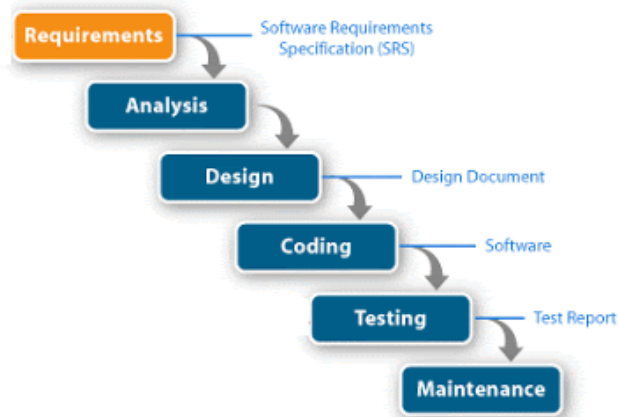
Project Management Methodologies

- ▶ The Traditional Project Life Cycle representation is too generic for guiding various real projects
- ▶ Several project management methodologies have been developed based upon the Traditional Project Life Cycle
 - Predictive Methodology
 - The scope of a project can be clearly defined at the Feasibility Stage
 - Project cost can be predicted quite accurately
 - Project schedule will not be substantially updated
 - Agile Methodology
 - Project requirements cannot be finalized at the Feasibility Stage
 - Project is dynamically scheduled using iterative cycles - 'sprints'
 - Each new 'sprint' relies upon the results of the previous cycle
- ▶ Some companies use their own hybrids that combine both methodologies



Predictive model: Waterfall Framework

- ▶ The waterfall framework has several phases that follow in strict linear order, where a phase can't begin until the previous phase has been completed
- ▶ Originated from non-software industries such as manufacturing and construction



▶ Advantages

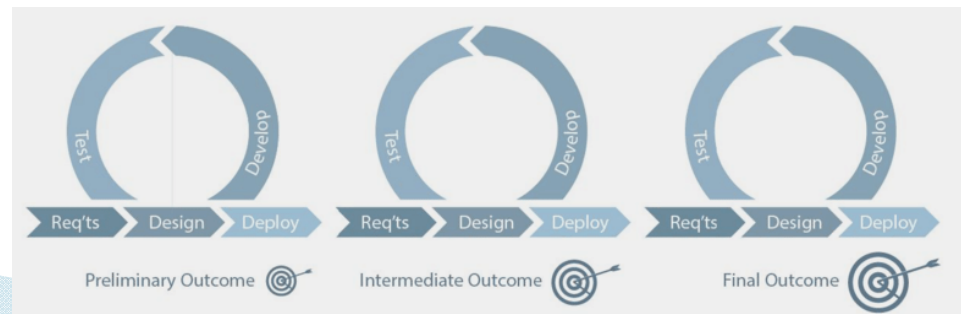
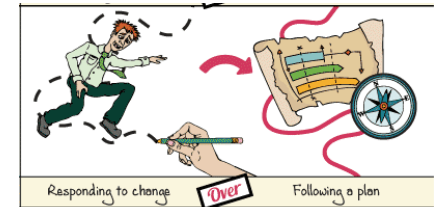
- one the easiest model to manage
- works well for smaller size projects where requirements are easy to define
- customer involvement is not strictly required after the requirements phase
- as design is completed early in the lifecycle, it's possible to develop software components in parallel

▶ Limitations

- Hard to move back to makes changes in the previous phases
- The testing process starts once development is over so much of the risk is postponed to the end of the project

Agile Methodology

- ▶ Over 60% of project requirements can change during software development projects. Plans and processes need to be able to accommodate changes and feedback from customers
- ▶ Agile methodology uses iterative and incremental development, in which requirements and solutions evolve through collaboration between project staff and constant interaction with customers
- ▶ Due to the constant cooperation with the customer and continuous delivery of the software pieces, product development becomes flexible and responsive to change
- ▶ There are several IT project management frameworks developed based upon the Agile methodology: Scrum, Kanban, Extreme Programming, *etc*



Agile Methodology: Statement of Values

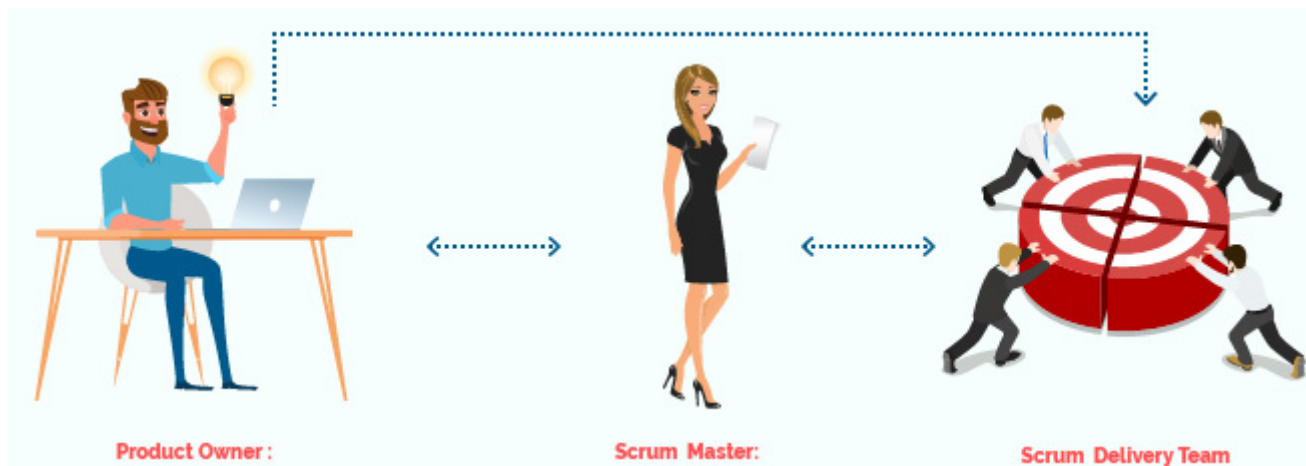
- ▶ Proposed by a group of professionals called Agile Alliance in 2001

Individuals and interactions	over	Process and tools
Working software	over	Comprehensive documentation
Customer collaboration	over	Contract negotiation
Responding to change	over	Following a plan

- ▶ Build projects around motivated individuals. Give them the environment and support they need, and trust them to get the job done

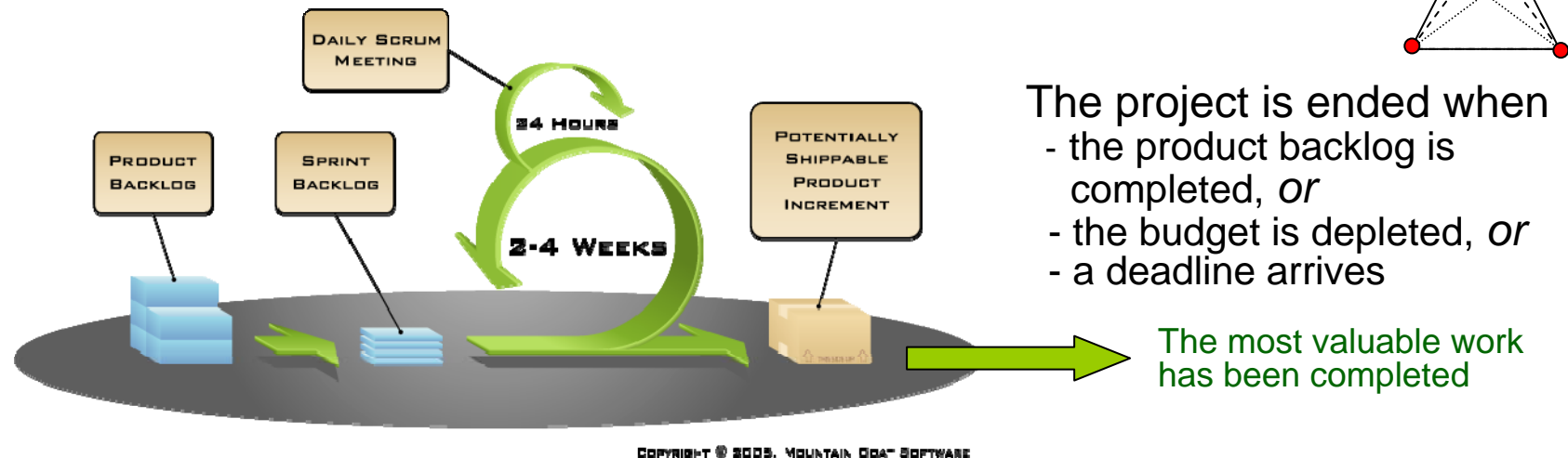
Agile : Scrum Framework

- ▶ Scrum is an agile development framework for completing projects with a complex scope of work and changing requirements
- ▶ You don't plan for the whole project at beginning. Projects progress via a series of sprints no more than a month long



- Responsible for the success of a product
 - 'A voice' of the customer
 - Prioritizes the requirements
 - Accepts or rejects work results
- Ensures that the scrum framework works properly
 - Motivates the team
 - Helps to manage risk
 - Facilitates the daily Scrum meetings
- Up to 10 members
 - Self-organizing
 - Cross-functional, flexible
 - System designers
 - Programmers
 - Testers

Agile : Scrum Framework



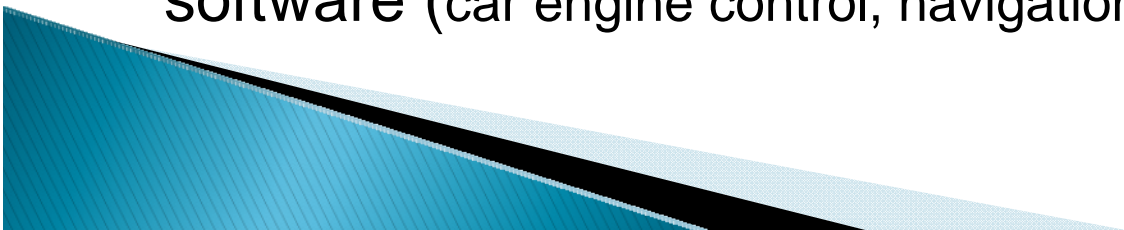
- ▶ The Product Owner creates a prioritized customer's wish list of requirements that is called Product Backlog
- ▶ The Scrum Master takes a small chunk from the top of the Product Backlog that can be completed in one sprint and plans how to implement these requirements
- ▶ The project team works on the 'sprint' tasks to implement the requirements. No change of requirements during a sprint.
- ▶ The team meets each day to assess the progress – Daily Scrum
- ▶ Each sprint ends with a sprint review and an incremented version of the product

Watch this video: *Introduction to Scrum*

<https://www.youtube.com/watch?v=9TycLR0TqFA>

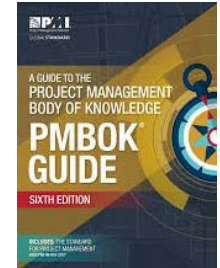
Scrum vs Waterfall

- ▶ Many experts in IT project management warn people not to fall for the hype associated with Agile
 - it's useless for small IT projects
 - very high degree of customer involvement
 - works well only with enthusiastic self-organizing teams
 - if a Sprint Backlog is not completed, additional sprints may be needed
- ▶ Waterfall is better in situations where you know all the requirements of the software up front
- ▶ Waterfall is an effective management framework when your customers cannot commit to a heavily-involved iterative cycle
- ▶ Waterfall is better for developing expensive highly reliable software (car engine control, navigation, communication, *etc*)



Agile, the PMBOK® Guide, and a New Certification

- ▶ Agile project management methodology is included into PMBOK Guide 6th Edition
- ▶ The Project Management Institute (PMI) recognized the increased interest in Agile, and introduced a new certification in 2011 called Agile Certified Practitioner (ACP)
- ▶ The Scrum Alliance provides the Certified Scrum Master (CSM) training and certification. CSM holders need to renew certification every two years at an additional cost.
 - 16-hour course taught by a Certified Scrum Trainer
 - coaching from a Certified Agile Coach for a minimum of 25 hours
 - pass a 50 question test

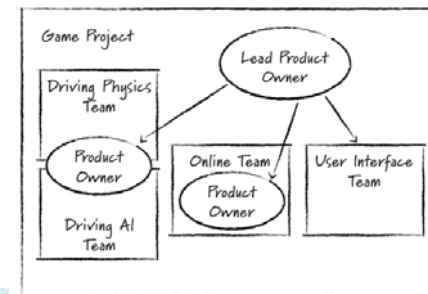
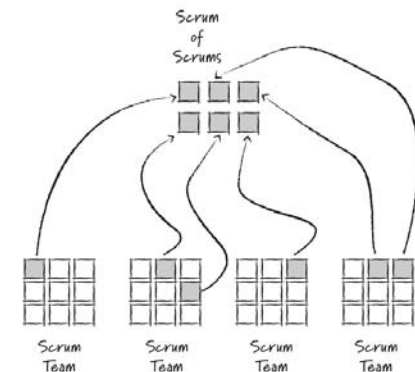


Game Development Projects

- ▶ Complex multidiscipline projects
- ▶ Large teams with up to 100 professionals
- ▶ Long term (2-4 years on average)
- ▶ The project objective is obvious and fuzzy at the same time:
The game must be fun to play
- ▶ Very frequent changes in requirements, volatile market

A Modified Scrum

- ▶ The Scrum of Scrums
- ▶ A Hierarchy of Product Owners
- ▶ Combination of independent and synchronized sprints
- ▶ Teams can exchange members



Recent Trends Affecting IT Project Management

- ▶ Globalization
- ▶ Outsourcing: Outsourcing is when an organization acquires resources from outside. Offshoring is sometimes used to describe outsourcing from another country.
- ▶ Virtual teams: A virtual team is a group of individuals who work across time and space using communication technologies
- ▶ New project management processes

Outsourcing

- ▶ Organizations remain competitive by using outsourcing to their advantage, such as finding ways to reduce costs
- ▶ Their next challenge is to make strategic IT investments with outsourcing by improving their enterprise architecture to ensure that IT infrastructure and business processes are integrated and standardized
- ▶ Project managers should become more familiar with negotiating contracts and other outsourcing issues

Virtual Teams

- ▶ Increasing competitiveness and responsiveness by having a team of workers available 24/7
- ▶ Lowering costs because many virtual workers do not require office space or support beyond their home offices.
- ▶ Providing more expertise and flexibility by having team members from across the globe working any time of day or night
- ▶ Increasing the work/life balance for team members by eliminating fixed office hours and the need to travel to work.

Disadvantages

- ▶ Increasing miscommunications risks
- ▶ Reducing the ability for team members to network and transfer information informally
- ▶ Increasing the dependence on technology to accomplish work

Chapter Summary

- ▶ Project managers need to take a systems approach when working on projects
- ▶ Organizations have four different frames: structural, human resources, political, and symbolic
- ▶ The structure and culture of an organization have strong implications for project managers
- ▶ Projects should successfully pass through each phase of the project life cycle
- ▶ Project managers need to consider several factors due to the unique context of information technology projects
- ▶ Recent trends affecting IT project management include globalization, outsourcing, virtual teams, and Agile