# Dynamic Programming Chapter 4: Optimal Stopping

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## **Topics**

- Introduction to optimal stopping
- Theory
- Algorithms
- Applications

### **Optimal Stopping**

Many decision making problems involve choosing when to act

- accept a job
- exit or enter a market
- bring a new product to market
- default on a loan
- exercise a real or financial option

We treat optimal stopping problems via dynamic programming

We begin with the standard theory of optimal stopping

Then we consider alternative approaches

- continuation values
- threshold policies
- etc.

One key objective: provide a rigorous discussion of optimality

This clarifies our intuitive analysis in the context of job search

### Theory

Let X be a finite set

An optimal stopping problem with state space X consists of

- a stochastic matrix P on X
- a discount factor  $\beta \in (0,1)$
- ullet a continuation reward function  $c\in\mathbb{R}^{\mathsf{X}}$  and
- ullet an exit reward function  $e \in \mathbb{R}^{\mathsf{X}}$

Given a P-Markov chain  $(X_t)_{t\geqslant 0}$ , the problem evolves as follows:

An agent observes  $X_t$  each period, continues or stops If she chooses to stop, she receives  $e(X_t)$  and the process ends If she continues, she receives  $c(X_t)$  and the process repeats

Lifetime rewards are given by

$$\mathbb{E}\sum_{t\geqslant 0}\beta^t R_t,$$

#### where $R_t$ equals

- $c(X_t)$  while the agent continues
- ullet  $e(X_t)$  when the agent stops, and zero thereafter

### Example. In the infinite-horizon job search problem

- wage offer process  $(W_t)$  is  $\stackrel{ ext{ iny IID}}{\sim} \varphi$  on finite W
- stop = accept offer
- continue = receive unemployment compensation, repeat

#### This is an optimal stopping problem with

- state space X = W
- ullet stochastic matrix P with all rows equal to arphi
- exit reward function  $e(x) = x/(1-\beta)$  and
- the continuation reward function 

  unemployment compensation

### Example. Infinite-horizon American call option

Provides the right to buy a given asset at strike price K at every future date

The market price of the asset is given by  $S_t = s(X_t)$ 

- $(X_t)$  is P-Markov on finite set X and  $s \in \mathbb{R}^X$
- the interest rate is r > 0

When to exercise is an optimal stopping problem, with

- discount factor  $\beta = 1/(1+r)$
- exit reward function e(x) = s(x) K and
- continuation reward zero

### A **policy function** is a map $\sigma$ from X to $\{0,1\}$

Interpretation: observe state x, respond with action  $\sigma(x)$ , where

- $\sigma(x) = 0$  means "continue"
- $\sigma(x) = 1$  means "stop"

State must contain enough information to decide!

Let 
$$\Sigma = \mathsf{all}\ \sigma \colon \mathsf{X} \to \{0,1\}$$

Let  $v_{\sigma}(x)=$  expected lifetime value of following policy  $\sigma$  now and forever, given current state  $x\in X$ 

We call  $v_{\sigma}$  the  $\sigma$ -value function

#### Our aim:

choose a policy that maximizes lifetime value!

In particular,  $\sigma^* \in \Sigma$  is called **optimal** if

$$v_{\sigma^*}(x) = \max_{\sigma \in \Sigma} v_{\sigma}(x) \quad \text{for all } x \in \mathsf{X}$$

Before we can compute optimal policies, we need to be able to evaluate  $v_\sigma$  for each  $\sigma\in\Sigma$ 

• How can we do this?

Some thought will convince you that  $v_\sigma$  must satisfy

$$v_{\sigma}(x) = \sigma(x)e(x) + (1 - \sigma(x)) \left[ c(x) + \beta \sum_{x' \in \mathsf{X}} v_{\sigma}(x')P(x, x') \right]$$

Case 1:  $\sigma(x) = 1$ 

Then the above states  $v_{\sigma}(x) = e(x)$ , which is the right value

Case 2:  $\sigma(x) = 0$ 

Then

$$v_{\sigma}(x) = c(x) + \beta \sum_{x' \in \mathsf{X}} v_{\sigma}(x') P(x, x')$$

A natural recursion

To repeat, we need to solve

$$v_{\sigma}(x) = \sigma(x)e(x) + (1 - \sigma(x))\left[c(x) + \beta \sum_{x' \in X} v_{\sigma}(x')P(x, x')\right]$$

Let

• 
$$r_{\sigma}(x) := \sigma(x)e(x) + (1 - \sigma(x))c(x)$$

• 
$$L_{\sigma}(x, x') := \beta(1 - \sigma(x))P(x, x')$$

Then the equation becomes  $v_{\sigma} = r_{\sigma} + L_{\sigma} v_{\sigma}$ 

**Ex.** Show that  $r(L_{\sigma}) < 1$  and hence

$$v_{\sigma} = (I - L_{\sigma})^{-1} r_{\sigma}$$

We can also view  $v_{\sigma}$  as the fixed point of the **policy operator** 

$$(T_{\sigma}v)(x) = \sigma(x)e(x) + (1 - \sigma(x))\left[c(x) + \beta \sum_{x' \in \mathsf{X}} v(x')P(x, x')\right]$$

Pointwise this is

$$T_{\sigma}v = r_{\sigma} + L_{\sigma}v$$

We know that  $v_\sigma$  is the unique solution to  $v=r_\sigma+L_\sigma v$ 

Hence  $v_{\sigma}$  is the unique fixed point of  $T_{\sigma}$  in  $\mathbb{R}^{\mathsf{X}}$ 

**Ex.** Prove that  $T_{\sigma}$  is order-preserving on  $\mathbb{R}^{\mathsf{X}}$ 

### **Ex.** Show that $T_{\sigma}$ is a contraction map on $\mathbb{R}^{\mathsf{X}}$

Given  $f, g \in \mathbb{R}^{X}$  and  $x \in X$ , we have

$$|(T_{\sigma}f)(x) - (T_{\sigma}g)(x)| = \left| (1 - \sigma(x))\beta \sum_{x'} (g(x') - f(x'))P(x, x') \right|$$

$$\leq \beta \left| \sum_{x'} [f(x') - g(x')]P(x, x') \right|$$

Applying the triangle inequality and  $\sum_{x' \in X} P(x, x') = 1$  yields

$$|(T_{\sigma}f)(x) - (T_{\sigma}g)(x)| \leqslant \beta ||f - g||_{\infty}$$

Hence

$$||T_{\sigma}f - T_{\sigma}g||_{\infty} \leqslant \beta ||f - g||_{\infty}$$

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We define the value function of the optimal stopping problem as

$$v^*(x) := \max_{\sigma \in \Sigma} v_{\sigma}(x) \qquad (x \in \mathsf{X})$$

Thus,  $v^*(x) = \max$  lifetime value given current state x

### Next steps

1. introduce the Bellman equation

$$v(x) = \max \left\{ e(x), c(x) + \beta \sum_{x'} v(x') P(x, x') \right\}$$

- 2. prove that the Bellman equation has a unique solution in  $\mathbb{R}^{X}$
- 3. show that this solution equals  $v^*$

The Bellman operator for the optimal stopping is defined by

$$(Tv)(x) = \max \left\{ e(x), c(x) + \beta \sum_{x'} v(x')P(x, x') \right\}$$

When we discuss optimality the next Ex. will be useful

**Ex.** Prove that T is an order preserving self-map on  $\mathbb{R}^{\mathsf{X}}$ 

Proof: Fix  $f, g \in \mathbb{R}^X$  with  $f \leqslant g$ 

Since  $P\geqslant 0$ , we have  $Pf\leqslant Pg$ 

Hence  $c + \beta Pf \leqslant c + \beta Pg$ 

$$\therefore Tf = e \lor (c + \beta Pf) \leqslant e \lor (c + \beta Pg) = Tg$$

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### **Ex.** Prove that, for all $\sigma \in \Sigma$ , T dominates $T_{\sigma}$ on $\mathbb{R}^{X}$

<u>Proof</u>: For all  $a,b \in \mathbb{R}$  and  $\lambda \in [0,1]$ , we have

$$\lambda a + (1 - \lambda)b \leqslant a \vee b$$

Now fix  $\sigma \in \Sigma$ ,  $v \in \mathbb{R}^X$  and  $x \in X$ 

We have

$$(T_{\sigma}v)(x) = \sigma(x)e(x) + (1 - \sigma(x))\left[c(x) + \beta \sum_{x'} v(x')P(x,x')\right]$$

$$\leqslant \max \left\{ e(x), c(x) + \beta \sum_{x'} v(x') P(x, x') \right\} = (Tv)(x)$$

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$$\leqslant \max\left\{e(x), c(x) + \beta \sum_{x'} v(x')P(x, x')\right\} = (Tv)(x)$$

### Value function vs Bellman equation

### **Prop.** Under the stated conditions

- 1. T is a contraction map of modulus  $\beta$  on  $\mathbb{R}^{X}$  and
- 2. the unique fixed point of T on  $\mathbb{R}^X$  is the value function  $v^*$

In particular,  $v^*$  is the unique solution to the Bellman equation

The first step of the proof is the next exercise

**Ex.** Given f, g in  $\mathbb{R}^X$ , show that

$$||Tf - Tg||_{\infty} \le \beta ||f - g||_{\infty}$$

### <u>Proof:</u> Recall the bound $|z \vee a - z \vee b| \leq |a - b|$

From this we have

$$|Tf - Tg| = |e \lor (c + \beta Pf) - [e \lor (c + \beta Pg)]|$$

$$\leq |c + \beta Pf - (c + \beta Pg)|$$

$$= \beta |P(f - g)|$$

$$\leq \beta P |f - g|$$

$$|(Tf)(x) - (Tg)(x)| \le \beta \sum_{x'} |f(x') - g(x')| P(x, x')$$

$$\therefore ||Tf - Tg||_{\infty} \leqslant \beta ||f - g||_{\infty}$$

Now we know T has a unique fixed point  $\bar{v}$  in  $\mathbb{R}^{\mathsf{X}}$ 

Next we claim that

$$\bar{v} = v^*$$

#### We show

- $\bar{v} \leqslant v^*$  and
- $\bar{v} \geqslant v^*$

To prove  $\bar{v} \leqslant v^*$ , define  $\sigma \in \Sigma$  by

$$\sigma(x) := \mathbb{1}\left\{e(x) \geqslant c(x) + \beta \sum_{x' \in \mathsf{X}} \bar{v}(x') P(x, x')\right\}$$

For this choice of  $\sigma$ , for any  $x \in X$ ,

$$(T_{\sigma}\bar{v})(x) = \sigma(x)e(x) + (1 - \sigma(x)) \left[ c(x) + \beta \sum_{x' \in X} \bar{v}(x')P(x, x') \right]$$
$$= \max \left\{ e(x), c(x) + \beta \sum_{x' \in X} \bar{v}(x')P(x, x') \right\}$$
$$= (T\bar{v})(x) = \bar{v}(x)$$

In particular,

$$T_{\sigma}\,\bar{v}=\bar{v}$$

But the only fixed point of  $T_{\sigma}$  in  $\mathbb{R}^{X}$  is the  $\sigma$ -value function  $v_{\sigma}!$ 

Hence  $\bar{v} = v_{\sigma}$ 

But then  $\bar{v}\leqslant v^*$ , by the definition of  $v^*$ 

• why?

It only remains to prove  $\bar{v} \geqslant v^*$ 

#### Fix $\sigma \in \Sigma$

#### Since

- 1. T dominates  $T_{\sigma}$  on  $\mathbb{R}^{X}$  and
- 2. T is order-preserving and globally stable

we have  $v_{\sigma} \leqslant \bar{v}$ 

why?

Taking the max over  $\sigma \in \Sigma$  implies  $v^* \leqslant \bar{v}$ 

We have now proved that  $v^{\ast}$  is the unique solution to the Bellman equation!

# Finding optimal policies

For  $v \in \mathbb{R}^{X}$ , we call  $\sigma \in \Sigma$  v-greedy if

$$\forall \ x \in \mathsf{X}, \quad \sigma(x) = \mathbb{1}\left\{e(x) \geqslant c(x) + \beta \sum_{x' \in \mathsf{X}} v(x') P(x, x')\right\}$$

ullet treats v as the value function and optimizes

**Ex.** Show that  $\sigma \in \Sigma$  is  $v^*$ -greedy if and only if  $T_{\sigma}v^* = v^*$ 

Proof: We have

$$\sigma \in \Sigma$$
 is  $v^*$ -greedy  $\iff \sigma e + (1-\sigma)(c+\beta P v^*) = e \vee (c+\beta P v^*)$   $\iff T_\sigma v^* = v^*$ 

# Finding optimal policies

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Proof: We have

$$\sigma\in\Sigma$$
 is  $v^*\text{-greedy}\iff \sigma e+(1-\sigma)(c+\beta Pv^*)=e\vee(c+\beta Pv^*)$  
$$\iff T_\sigma v^*=v^*$$

### **Prop.** $\sigma \in \Sigma$ is optimal $\iff \sigma$ is $v^*$ -greedy

Proof: For  $\sigma \in \Sigma$ , the following are all equivalent

- 1.  $\sigma$  is  $v^*$ -greedy
- $2. T_{\sigma} v^* = v^*$
- 3.  $v^* = v_{\sigma}$
- Why are 2 and 3 equivalent?

This result is a version of Bellman's principle of optimality

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  - Why are 2 and 3 equivalent?

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# **Corollary**. The optimal stopping problem has exactly one optimal policy

<u>Proof:</u> For each  $v \in \mathbb{R}^X$ , the greedy policy

$$\sigma^*(x) := \mathbb{1}\left\{e(x) \geqslant c(x) + \beta \sum_{x' \in \mathsf{X}} v(x') P(x, x')\right\} \qquad (x \in \mathsf{X})$$

is uniquely defined

By the last Proposition, a policy is optimal iff it is  $v^*$ -greedy

Hence exactly one optimal policy exists

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### Firm Valuation with Exit

Previously we discussed firm valuation under various scenarios

Value was defined as expected present value of profit stream

- a standard and popular methodology
- easy to apply

But it ignores an important fact

firms have the option to exit and sell remaining assets

Now we consider firm valuation in the presence of this exit option

We consider a firm where

- $\pi_t = \pi(Z_t)$  for some fixed  $\pi \in \mathbb{R}^{\mathsf{Z}}$
- $(Z_t)_{t\geqslant 0}$  is Q-Markov on finite set  $\mathsf{Z}\subset\mathbb{R}$

At the start of each period, the firm decides whether to

- ullet remain in operation, receiving current profit  $\pi_t$ , or
- ullet exit, receiving s>0 for sale of all assets

Discounting is at fixed rate r and  $\beta := 1/(1+r)$ 

We assume that r > 0

Let  $\Sigma$  be all  $\sigma \colon \mathsf{Z} \to \{0,1\}$ 

For given  $\sigma \in \Sigma$  and  $v \in \mathbb{R}^{\mathbb{Z}}$ , the policy operator is

$$(T_{\sigma}v)(z) = \sigma(z)s + (1 - \sigma(z)\left[\pi(z) + \beta \sum_{z'} v(z')Q(z,z')\right]$$

#### Recall that

- $T_{\sigma}$  has a unique fixed point  $v_{\sigma}$
- $v_{\sigma}(z):=$  the value of following policy  $\sigma$  forever, given  $Z_0=z$

The Bellman operator is the order-preserving self-map T on  $\mathbb{R}^{\mathbf{Z}}$  defined by

$$(Tv)(z) = \max \left\{ s, \pi(z) + \beta \sum_{z'} v(z')Q(z, z') \right\}$$

Pointwise,  $Tv = s \vee (\pi + \beta Qv)$ 

Let  $v^*$  be the value function for this problem

- $v^*$  is the unique fixed point of T in  $\mathbb{R}^Z$
- ullet successive approximation from any  $v \in \mathbb{R}^{\mathsf{Z}}$  converges to  $v^*$
- ullet a policy is optimal if and only if it is  $v^*$ -greedy