

KAMAYANI BRAHME
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OBJECTIVE:

To work for an organization that will help in value addition and serve as a platform to move ahead in my career by providing me with inspiring career opportunities and harness the best of my caliber.

EDUCATION QUALIFICATION:

Examination	Board / University	Percentage	Year
M.Com (marketing management)	Barkatullah University(Sri Sathya Sai College For Women)	71%	2014-2016
B.Com(hons)	Barkatullah University (Institute For Excellence In Higher Education))	53.88%	2011-2014
12 th	MP Board (Bonnie Foi Co-Ed School)	70.4%	2011
10 th	MP Board (Bonnie Foi Co-Ed School)	55.33%	2009

WORK EXPERIANCE:

- *Working in Ventura Securities Pvt. Ltd. from July 16'2019 till October 30'2019.*
- *Working in Nerdy Academy Pvt. Ltd. From 12th December 2019 till 22nd februrary 2020*

JOB RESPONSIBILITIES -

- Understand customer needs and develop plans to address them.
- Identify key staff in client companies to cultivate profitable relationships.
- Resolve customer complaints quickly and effectively.
- Forward upselling and cross-selling opportunities to the sales team.
- Promote high-quality sales, supply and customer service processes.
- Aim to preserve customers and renew contracts.
- Approach potential customers to establish relationships
- Gain solid knowledge of competitors

STRENGTH:

- Good qualitative aptitude along with excellent grasping power and eagerness to learn.
- Proficiency in communication skills.
- Coordination skills.
- Self-motivation and a passion to succeed.

COMPUTER PROFICIENCY:

- ☐ Basic Knowledge of MS suite

PERSONAL DETAIL:

- ☐ Father's Name: Mr. Nomi Singh Brahme
- ☐ Gender: Female
- ☐ Nationality: Indian
- ☐ D.O.B.: 14th November 1992
- ☐ Permanent Address: Flat no: 402 Kreative Height Near Vice Roy, Gulmohar Colony, Bawadiya Kala, Bhopal (Madhya Pradesh)
- ☐ Hobbies: Cooking , Dancing

DECLARATION:

I Hereby Declare that the Above Mentioned Information is Correct up to My Knowledge and I bear the responsibility for the correctness of the above mentioned Particulars.

Place: Bhopal

(KAMAYANI BRAHME)