

Curriculum Vitae

DESHBHUSHAN A. SHERKAR

Flat no 2, Darshan Heights,
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Maharashtra.

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CAREER OBJECTIVE: -

Seeking a position, A challenging career and professional development by constant and dedicated working. To work in a professional environment that encourages continuous learning

EDUCATIONAL QUALIFICATION: -

- BCA :- Aurangabad University 2012
- HSC :- Pune Maharashtra Board 2007
- SSC :- Pune Maharashtra Board 2004

WORK EXPERIENCE: -

- **ECOFROST TECHNOLOGIES PVT. LTD. PUNE (Nov - 2015 To till Date)**

(Role Summary: - CCC- Customer Consulting Cell, Sales and Marketing, strategy Team, Product Development)

- Worked with the marketing in Product promotion, sales and marketing activities.
 - Market Research.
 - Worked with the business development team in all over India.
 - Excellent team management and team building experience.
 - Development and marketing Strategies.
 - Successful Cold Storage projects Baramati Mandi Model, ECO Connect, Lease model in all Maharashtra.
 - My key project is to provide rental models, strategy survey, preparation of the exhibition, client visit at demo units, bank loan proposal of clients, online monitoring of rental systems, other work-related strategy.
 - actively participated in exhibitions throughout in India.
Organized clients visit at demo units. Daily online monitored the data of rental systems.
 - Actively participated in field days organized by sales team,
Site visit behalf of a service team.
 - To get daily commodity market rates like fruit and flower and vegetable in across India.
 - My Mainly focus how to provide better service to get more rent form Clients.
 - My career aspirations are to learn managerial skills and execute them for the company.
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Curriculum Vitae

➤ **AXIS BANK (April - 2014 To 1 Nov 2015)**

(Role Summary: - Business Development Executive)

- Worked with the marketing in Product promotion, sales and marketing activities.
- Worked with the business development team in winning new deals.
- Daily cold call generate & trying to convert
A competent professional with over 1.5 years experience in banking operations & sales business development and relationship management.
- Excellent team management and team building experience.
- Helping in exit formalities, coordination with operation team for a/c status.
- Converting (Lead Management System) for tracking the leads on a regular basis.

➤ **TIKONA DIGITAL NETWORK: (June - 2012 to March -2014): -**

(Role Summary: - sales executive)

- Cold Calling, Lead Generating, Business Development
- Sales and marketing activities
- Company Promotional activities

COMPUTER KNOWLEDGE: -

MS-Office, MS-CIT, networking related like Lanning, Routing, System Formatting etc.

LANGUAGES KNOWN: -

English, Hindi, Marathi (All three - Read, write, speak)

PERSONAL DETAILS: -

1. **Full name** :- **DESHBHUSHAN ANGADRAO SHERKAR**
2. **Gender** :- Male
3. **Nationality** :- Indian
4. **Date of Birth** :- 12th Aug 1987
5. **Father Name** :- Angad Sherkar
6. **Marital Status** :- Married

HOBBIES & EXTRA CURRICULARS: -

- Music Lover, Traveling Rider

Curriculum Vitae

DECLARATION: -

I hereby that above details are true & correct to the best my knowledge.

Place: Pune

Date:

Yours Faithfully
(Deshbhushan Sherkar)