| Deal Fatata (Oursel No Marters | Asset Description | Market Value | Cost | Basis |
|--|-------------------|---|--|---|
| Real Estate (Owned, No Mortgag | e) | | | |
| | | | | |
| Asset Accumulation (Education | Goals) | , | | |
| Plan Name | Balance | Monthly Contribution | RoR | Name of Dependent |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Asset Accumulation (Retiremen Desired Income Range: | | Mat are range would you li | vo to bo able to retire | .7 |
| Desired income Range: Minimum Per Month Savings: | | What age range would you lil Maximum Per Month Saving: | | |
| | · | | | _ |
| How Much Insurance is Needed? | • | Check All That are Impo | ortant to You | |
| Debt | | | | |
| Dept | | Liquidity | | |
| ncome | | T axation | | |
| Markana | | S afety | | |
| Mortgage | | Jarety | | |
| | | T ransferability | | |
| Education | | - ransiciability | | |
| | | • Tunisterability | | |
| | | • Tansierability | | |
| | | , | one method to help det | ermine a client's insurable need. |
| | | The DIME Method is only of However, an insurable need | of more than 10 times | ermine a client's insurable need. the client's current income may no |
| Total | | The DIME Method is only of However, an insurable need | of more than 10 times | |
| Total | | The DIME Method is only of However, an insurable need | of more than 10 times | the client's current income may no |
| Total Insurance in place Short fall | | The DIME Method is only of However, an insurable need | of more than 10 times | the client's current income may no |
| Total Insurance in place Short fall Next Appointment | | The DIME Method is only on the However, an insurable need be accepted by Transameri | l of more than 10 times ca Financial Advisors u | the client's current income may no nless special exceptions apply. |
| Total Insurance in place Short fall | | The DIME Method is only on the However, an insurable need be accepted by Transameri | l of more than 10 times ca Financial Advisors u | the client's current income may no nless special exceptions apply. |

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This intake form shows expenses, savings and income, and investments based solely on the data collected from sources believed to be reliable and accurate. WFGIA relies on this information when assessing life insurance needs and policy types.



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Client Information Form



Cash Flow

- Earn additional income
- Manage expenses



Debt Management

- Consolidate debt
- Strive to eliminate debt



Emergency Fund

- Save at least 3-6 months' income
- Prepare for unexpected expenses



Proper Protection

- Protect against loss of income
- Protect family assets



Build Wealth

• Strive to outpace inflation and reduce taxes



Preserve Wealth

- Reduce taxation
- Build a family legacy

A Transamerica Company

Household Information Preferred Name______ M/F DOB_____ Client 1 Name Home Address _____ ______ Zip Code _____ State City ___ (Please Check Preferred) ☐ Home Phone _____ ☐ Personal Email ______ ☐ Business Email _____ ☐ Mobile Phone Preferred Name M/F DOB Client 2 Name (Please Check Preferred) ☐ Home Phone _____ ☐ Personal Email ☐ Business Email _____ ☐ Mobile Phone_____ Dependents Name M/F DOB ______ Years Ed. _____ DOB ______ Years Ed. _____ M/F DOB ______ Years Ed. ____ M/F Name _____ DOB ______ Years Ed. ____ M/F Goals **Client 1 Client 2** Client 1 Client 2 Reduce Debt/Pay Off Mortgage Own A Business Explore Estate Planning* Increase Cash Flow Maximize Retirement Accounts Standard of Living from Death/Disability Pursue Financial Independence **Explore Retirement Strategies** Maximize Tax Advantages Sell Your Home Fund College Other Goals Buy New Home/Major Purchase *World Financial Group Insurance Agency, Inc. and nor its agents may not offer legal advice. However, an agent **Build Savings for Unexpected Expenses** may work with you and your legal professional to help implement, fund and review your Estate Plan. Personal goals not mentioned above: Frivolous Money: Daily: _____ Weekly: _____ **Employment & Income** _____ Yrs: ____ **Current Income** Client 1 Client 2 Client 1 Employer: _____ Annual Salary Client 1 Occupation: _____ Net Take Home Client 2 Employer: ______ Yrs: _____ Bonus, Commission Rental Income Client 2 Occupation: Interest, Dividends Alimony/Child Support Do you see yourself retiring from there? Y/N Annuity/Pension Income Have you reviewed your finances with a financial professional? Y/N Other Income Do you have an established budget? Y/N Last Year's Tax Refund **Future Income** Military/Civil Retirement Social Security/Pension

| _ | | | |
|---|---|---|-------|
| П | - | h | _ |
| | _ | • | • |

| Description | Lender | Original Term | Year | Balance | IR | Min. Payment | Current Payment |
|---------------|--------|---------------|------|---------|----|--------------|-----------------|
| Mortgage | | | | | % | | |
| Auto Loan | | | | | % | | |
| Auto Loan | | | | | % | | |
| Student Loans | | | | | % | | |
| Credit Card | | | | | % | | |
| Credit Card | | | | | % | | |
| Credit Card | | | | | | | |
| Credit Card | | | | | % | | |
| Personal Loan | | | | | % | | |
| Personal Loan | | | | | % | | |

Insurance

In addition to covering your final expenses, what tasks do you want your insurance to accomplish (Education savings for children, fund retirement, surviving spouse fund)?

Client 1:

| Provider: | | Туре: | | |
|------------------------------------|--|---|--|--|
| Premium: | Term: | | | |
| How did you arrive at that number? | Year Placed: Riders: | | | |
| Provider: | | Type: | | |
| Premium: Term: | | 🗆 Group 🗆 Individual | | |
| | | ☐ HMO ☐ PPO ☐ Other: | | |
| Provider: | | Type: | | |
| Premium: | Term: | Death Benefit: | | |
| How did you arrive at that number? |) | Year Placed: Riders: | | |
| Provider: | | Type: | | |
| | Premium: How did you arrive at that number? Provider: Premium: Provider: Premium: How did you arrive at that number? | Provider: Term: Term: Provider: | | |

Asset Accumulation (Preserve Your Estate)

Do you have a will? Y/N Last updated? _____

| Taxable | | | | Tax Deferred | | | | Tax Advantaged | | | | |
|---|------------------|---------------------|-----|---|--|---------------------|-----------------|---|---|-------------------|---------------------|--------|
| Assets are generally positioned for current or short- term needs that can best be served with highly liquid investment instruments. | | | | Assets are earmarked for long-term needs, such as college funding and retirement. Invested in less-liquid investments where any growth or interest is ultimately taxable at distribution. | | | | Assets are positioned for the future since they receive preferential tax treatment during accumulation and at distribution. | | | | |
| Investment/Asset Name | Balance | Monthly Contrib. | RoR | Investment/Asset Name | Balance | Monthly Contrib. | Employ Match | RoR | Investment/Asset Name | Balance | Monthly Contrib. | RoR |
| Mutual Funds | Mutual Funds | | | | 401(K)/403(B) or Other Qualified Plans | | | | Roth IRA | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| G: 1 | | | | | | | | | C 1 1/1 1:6 1 | | | |
| Stocks | | | | IRA/SEP IRA | | | | Cash Value Life Insurance | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | Plazca note the following | r: Cartain avants | and distribution | nc may |
| Bank Savings/CDs | Bank Savings/CDs | | | | Annuities (Fixed/Variable) | | | | Please note the following: Certain events and distributions may be subject to taxation and individuals would be responsible | | | |
| 3,7 | | | | | | | | | for the appropriate liability. This piece provides general information regarding the Internal Revenue Code and doe | | | |
| | | | | | | | | | take into consideration specific state laws. World Financia | | | cial |
| | | | | | | | | | Group Insurance Agency tax or legal advice. Anyo | _ | | |
| Bonds/Treasuries | | | | Savings Bonds | | | | | marketed, or recommended should consult with and rely on | | | |
| | | | | | | | | | their own independent tax and legal professionals regar their particular situation and the concepts presented he | | | _ |
| | | | | | | | | | l particular staution and the concepts presented her | | | |