



Cracking the Code: Breakeven analysis in Managerial Accounting

Introduction

- PROFIT PLAYS THE "**HERO ROLE**"
- ELEMENTS THAT DETERMINE PROFIT ARE:
 1. COST OF PRODUCTION
 2. SELLING PRICE
 3. VOLUME OF SALES
- ALL THE THREE ELEMENTS ARE **INTERDEPENDENT**
- BREAK-EVEN ANALYSIS IS ALSO KNOWN AS COST-VOLUME-PROFIT-ANALYSIS
- A MANAGEMENT ACCOUNTING TOOL FOR PROFIT PLANNING





BROAD & NARROW VIEW

1. DETERMINING
BREAKEVENPOINT
2. STATE THE REALTIONSHIP
BETWEEN COST VOLUME AND
SALES AT DIFFERENT LEVEL OF
OPERATIONS

**A BREAKEVEN ANALYSIS INDICATES THE LEVEL AT WHICH
COST AND REVENUE ARE IN EQUILLIBRUIM
-MATZ CURRY AND FRANT**

BASIC ASSUMPTIONS

- ALL THE ELEMENTS OF COST CAN BE SEGREGATED
- COST AND REVENUE ARE INFLUENCED BY VOLUME
- SELLING PRICE PER UNIT IS UNCHANGED
- VARIABLE COST CHANGES
- TFC IS CONSTANT
- PRODUCTIVITY PER WORKER IS UNCHANGED
- IT RELATES TO ONLY ONE PRODUCT
- CETERIS PARIBUS





BREAK-EVEN POINT

- A POINT WHERE TOTAL SALES IS EQUAL TO TOTAL COST
- A POINT WHERE THERE IS NO PROFIT OR LOSS
- INCOME OF THE BUSINESS IS EQUAL TO ITS EXPENDITURE
- AT THIS POINT, CONTRIBUTION IS EQUAL TO FIXED COST.
- COMPUTATION OF POINT;
 1. ALGEBRAIC FORMULAS METHOD
 2. GRAPHIC OR CHART METHOD



ALGEBRAIC FORMULA

1. BREAKEVEN POINT IN UNITS
2. IN TERMS OF BUDGET OR MONEY VALUE
3. AS A PERCENTAGE OF ESTIMATED CAPACITY

IN TERMS OF UNIT

- THAT QUANTITY OR VOLUME OF SALES WHERE COST IS EQUAL TO EXPENDICTURE
- A FIRM WHICH PRODUCES SINGLE PRODUCT

QUESTION?

FIXED COST=2,00,000

SELLINGPRICE=20

VARAIABLE COST PER UNIT=10

BEP=2,00,000/20-10=20,000 units

Break even point (In terms of units)

$$\rightarrow \frac{\text{Fixed Cost}}{\text{Selling Price per unit} - \text{variable cost per unit}}$$

(or)

$$\frac{\text{Fixed Cost}}{\text{Contribution per unit}}$$

Note: Contribution = Sales - Marginal Cost

Break even point (in terms of money)

$$\bullet \text{ BEP} = \text{BEP (in units)} \times \text{selling price per unit}$$

$$\bullet \text{ BEP} = \frac{\text{TFC} \times \text{SP}}{\text{contribution per unit}}$$

$$\bullet \text{ BEP} = \frac{\text{TFC} \times \text{TS}}{\text{Total Contribution}}$$

$$\bullet \text{ BEP} = \frac{\text{F.C} \times \text{Sales}}{\text{Sales} - \text{VC}}$$

$$\bullet \text{ BEP} = \frac{\text{TFC}}{\text{P/V ratio}}$$

$$\rightarrow \text{note: } \text{P/V} = \frac{\text{Contribution}}{\text{Sales}} \times 100$$

- BREAK EVEN POINT IN TERMS OF SALES
- ALSO KNOWN AS BREAK EVEN POINT IN TERMS OF BUDGET
- USE THEM AS PER THE QUESTION'S REQUIREMENT

BREAKEVEN CHART

- BREAKVENE POINT CAN BE COMPUTED GRAPHICALLY
- IT SHOWS A PICTORIAL VIEW OF RELATIONSHIP BETWEEN CVP
- BEP IS INDICATED AT THE POINT WHERE TOTAL COST LINE AND TOTAL SALE LINE INTERSECT

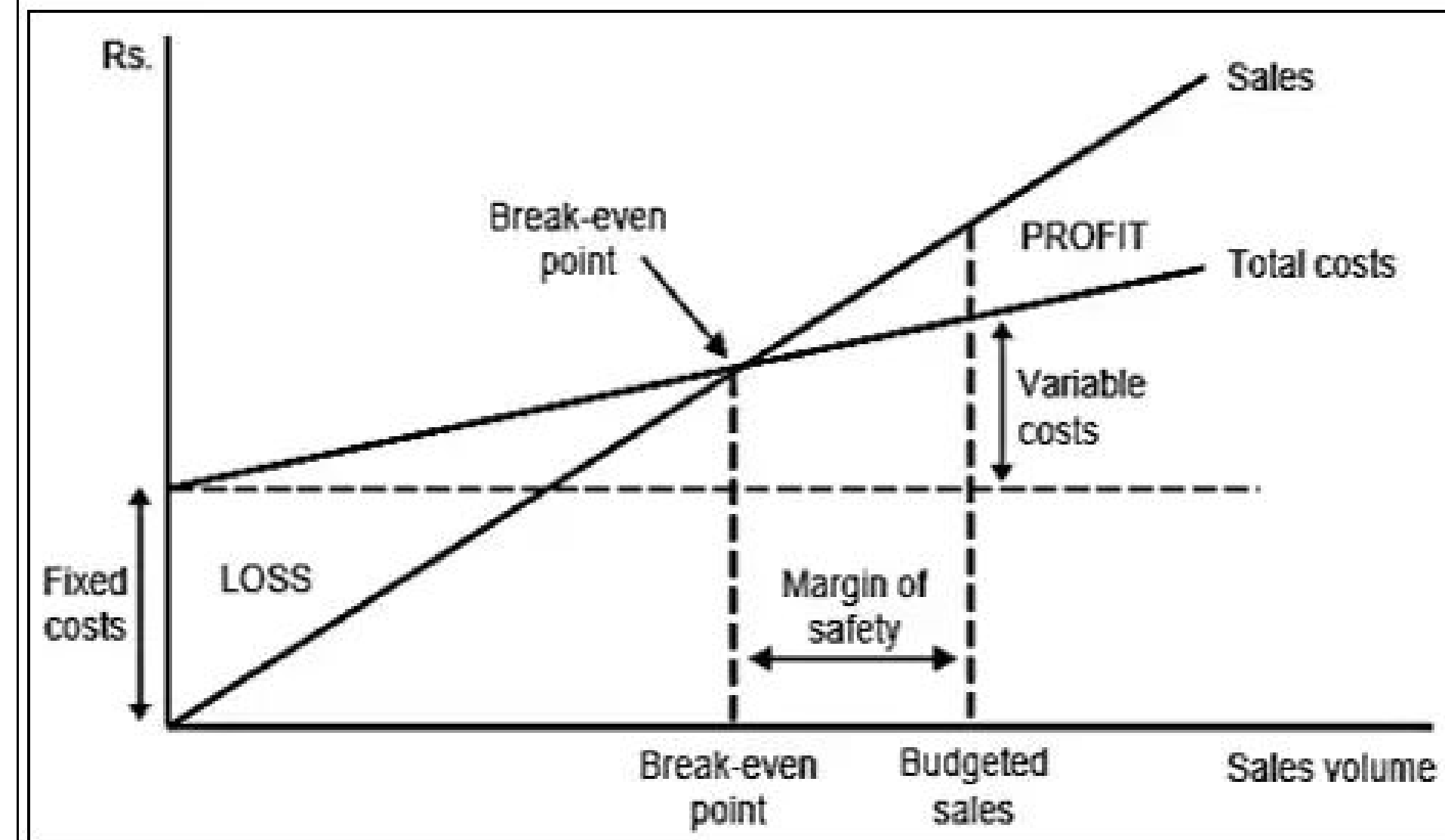
IT HIGHLIGHTS

- FIXED COST,VARIABLE COST,TOTAL COSTS
- SALES VALUE
- PROFIT OR LOSS
- BEP
- MARGIN OF SAFTEY



BREAK EVEN CHART

- X AXIS DISPLAYS VOLUME OF SALES
- Y AXIS DISPLAYS TOTAL COST AND SALES
- BEP IS THE BREAK-EVEN POINT WHERE REVENUE LINE AND COST LINE COINCIDE
- DOTTED LINE REPRESENTS TFC
- TOTAL COST = TFC + TVC
- LOSS AND PROFIT ZONES
-



TIME OF A QUESTION

PLOT THE FOLLOWING ON GRAPH AND DETERMINE THE BEP:

1. LABOUR=100 PER UNIT
2. DIRECT MATERIAL=40/UNIT
3. VARIABLE COST IS 100% OF DIRECT LABOUR
4. FIXED OVERHEAD=7000RS
5. SELLING PRICE 400RS



Total variable cost (per unit)

Labour — 100 * Selling price = 400

Direct Mat — 40
-erial

variable overhead — 100
240

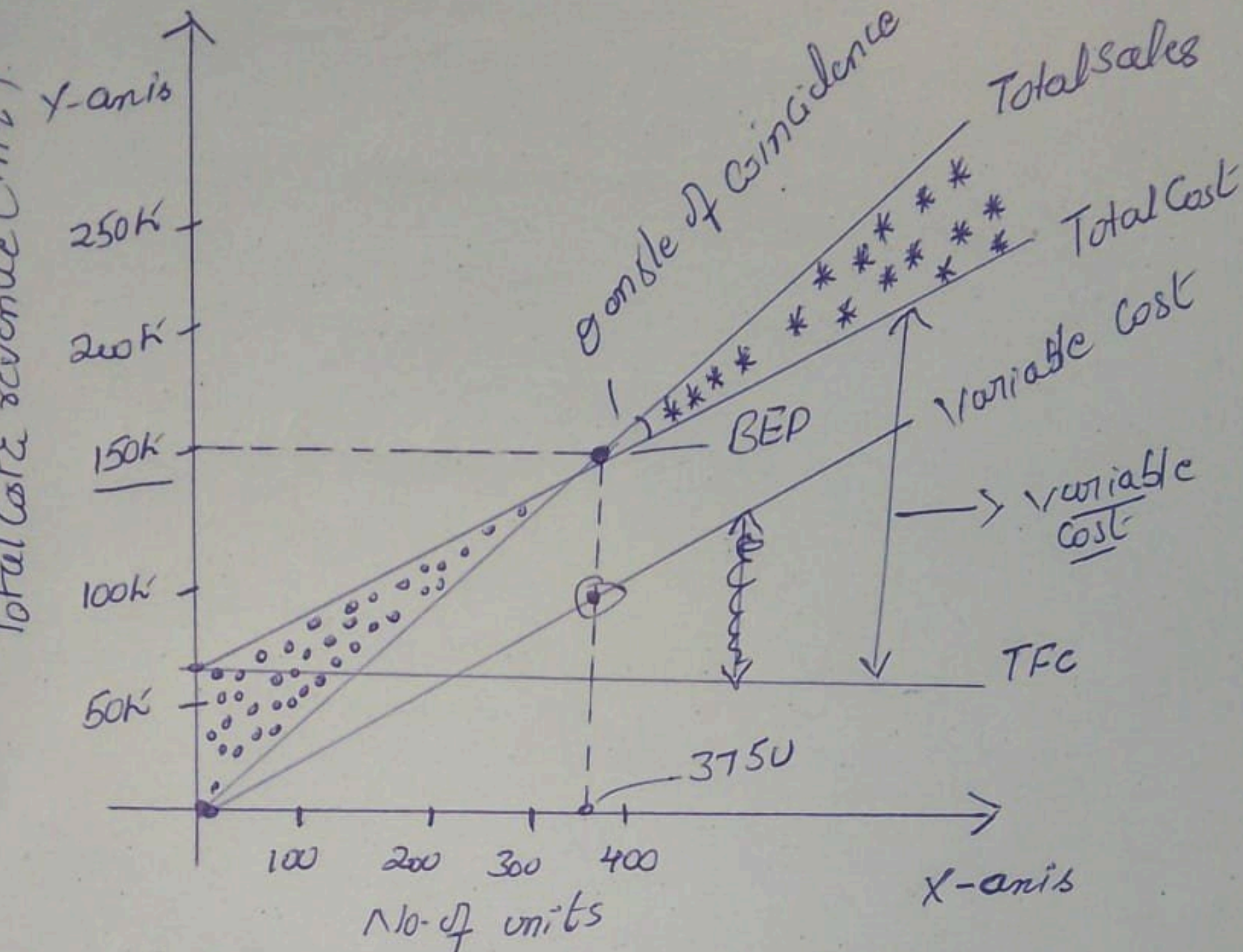
$$\begin{aligned}\text{Contribution} &= \text{Selling price} - \text{V.C} \\ &= 400 - 240 = 160\end{aligned}$$

$$\begin{aligned}\text{BEP (in unit)} &= \frac{\text{FC}}{\text{Con per unit}} = \frac{60,000}{160} \\ &= 375 \text{ units}\end{aligned}$$

$$\begin{aligned}\text{BEP (value)} &= \text{BEP (in units)} \times \text{selling price} \\ &= 375 \times 400 = 1,50,000\end{aligned}$$

LETS PLOT IT

KEY TAKE AWAYS



* $K = 10,000$

V.C per unit = 240

for 375 U = $240 \times 375 = 90,000$ Rs.

- WE COMPARE THE GIVEN ANALYSIS WITH PROJECTED SALES TO MAKE SURE WHETHER THE BUSINESS UNIT IS OPERATING PROFITABLY OR NOT
- SAY ACTUAL SALES THAT YEAR WAS 200K THEN IT FALLS UNDER PROFIT ZONE
- SIMILARLY IF THE PROJECTED SALES WAS 100K IT WOULD FALL UNDER LOSS ZONE

Thanks!

ANY QUESTIONS FEEL FREE TO





STILL GOT QUESTIONS

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