Hyun Seok ("Huck") Lee, Ph.D.

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Employment

Education

Research

Research Interest

• Empirical research in service operations with an emphasis on retail operations.

Publications (forthcoming, accepted)

- Lee, H., Kesavan, S., and Deshpande, V. (2020). Managing the Impact of Fitting-Room Traffic on Retail Sales: Using Labor to Reduce Phantom Stockouts. *Manufacturing & Service Operations Management* (UTD & FT¹).
 - Media:
 - "The cost of self-service: Higher staff levels can boost profits" ROI Magazine, Research insights from UNC Kenan-Flagler, Fall 2015
 - "Sometimes self-service costs more" Forbes India, September 23, 2015
 - "Research roundup Retail realities" The Times of India, July 20, 2015
 - "When your company's 'self-service' policy hurts sales" Triangle Business Journal, June 23, 2015
 - "Sometimes self-service costs more" UNC KENAN-FLAGLER NEWS, June 8, 2015
 - "Black Friday: Behind the scenes" UNC KENAN-FLAGLER NEWS, November 24, 2014
- 2. Lee, J., Lee, H., Shin, H., and Krishnan, V. (2020) Alleviating Drug Shortages: The Role of Mandated Reporting-Induced Operational Transparency. *Management Science* (UTD & FT), accepted. The first two authors contributed equally.

Working Papers (under review or revision)

3. Lu, G., Lee, H., and Son, J. (2020) Product Variety in Grocery Stores: Its Differential Effects on SKU-level Sales. *Journal of Operations Management* (UTD & FT), under review (Major Revision).

¹UT Dallas 24 journals, Financial Times 50 journals

- 4. Lee, H., Kesavan, S., and Kuhnen, C. (2020) When Do Group Incentives for Retail Store Managers Work? *Production and Operations Management* (UTD & FT), under revision (Reject & Resubmit).
 - Best Interdisciplinary Paper Award at DSI 2018 Annual Conference, Chicago
- 5. Lee, H., Kim, Y., and Son, J. (2020) Order Fulfillment Intervention in Online Retailing: How Platform Owner Delivers Differently from Individual Merchants? soon to be submitted.

Book Chapters

6. **Lee, H.**, and Kesavan, S. (2019) Determinants of Excess Inventory Announcement and Stock Market Reaction in the Retail Sector. in *Operations in an Omnichannel World*, Gallino S, Moreno A edt., Springer Series on Supply Chain Management, vol. 8 Springer, Cham.

(Selective) Work in Progress

- 7. Lee, H., Lu, G., and Son, J. An Investigation of Peer Effects on Grocery Store Check-out Productivity.
- 8. Lee, H., Fan, J., and Moritz, B. Retail Coordination.
- 9. Lee, H., Kesavan, S., and Moritz, B. Demand Chasing in Store Managers' Labor Scheduling.
- 10. Lee, H., and Kesavan, S. Managerial Incentive and Labor Scheduling.

Research Presentations

- An Investigation of Multi-staged, Dual-pronged Order Fulfillment in E-commerce Marketplace. (POMS 2018, 2019; INFORMS 2018, 2019)
- Can "I" Make "We" Better? An Investigation of Spillover Effects on Grocery Store Check-out Productivity. (INFORMS 2019)
- Managerial Incentives, Operational Decisions, and Firm Outcomes: Evidence from a Quasi-Experiment at a Retail Chain. (POMS 2016, 2018, 2019; INFORMS 2016, 2017; AOM 2018; DSI 2018)
- Understanding and Managing Customer-Induced Negative Externalities in Congested Self-Service Retail Environments. (POMS 2015, 2016, 2017; INFORMS 2015, 2016; DSI 2016, 2017)
- Determinants of Excess Inventory Announcement and Stock Market Reaction in the Retail Sector. (POMS 2014)

Invited Talks

• Korea University Business School (12/2019); Chapman University, Economic Science Institute (11/2017); Oregon State University, College of Business (10/2016, 12/2019)

Teaching

Teaching Interest

• Business Analytics; Operations Management; Service Operations; Retail Operations

Teaching Experience

Korea University Business School

- Business Statistics (BUSS 154)
 - Fall 2020 (Scheduled)

College of Business, Oregon State University

• Service Operations Management (BA 459/559)

- Winter 2018 (17 students; Overall: 5.60/6.00; Lecturer effectiveness: 5.80/6.00); W2019 (29; 5.60; 5.90), E-campus (12; 6.00; 6.00); W2020 (32; 5.80; 5.90), E-campus (35; 5.20; 5.70)
- Operations Management (BA 357)
 - Spring 2018 (3 sections; 130 students; Overall: 5.57/6.00; Lecturer effectiveness: 5.80/6.00); S2019 (2; 84; 5.45; 5.75); S2020 (3; 131; NA due to COVID-19)

Kenan-Flagler Business School, UNC Chapel Hill

• Business Analytics (BUSI 410), Summer 2016 (11; 4.76/5.00; 4.94/5.00)

Awards & Scholarships

06/2020	\Diamond	Prominent Scholar Award, College of Business, Oregon State University.
06/2019	♦	Betty and Forrest Simmons Excellence in Graduate Teaching Award, College of Business, Oregon State University.
11/2018	\Diamond	Best Interdisciplinary Paper Award, DSI 2018 Annual Conference, Chicago.
08/2016	\Diamond	Rising OM Scholar Award, Kenan-Flagler Business School.
04/2016	\Diamond	M. Wayne DeLozier Award, Kenan-Flagler Business School.
2012-2016	\Diamond	Kenan-Flagler Business School PhD Financial Award.
2010-2011	\Diamond	Full Scholarship from Korea Sanhak Foundation.
2004-2009	\Diamond	Full Scholarship from Korea University Business School; Alumni Association of Korea
		University; Cheunman Scholarship Association.

Professional Activities

Service

- MSOM Webmaster, 08/2016 Present
- Research Committee, College of Business, Oregon State University, 09/2018 06/2019
- PROT Committee, College of Business, Oregon State University, 09/2019 06/2020

Consortium

 Junior Faculty & Doctoral Consortium (AOM 2018); Service Science Doctoral Colloquium (INFORMS 2015); Doctoral Consortium (POMS 2014, 2015).

Session Chair

• INFORMS (2019 2 sessions); POMS (2015, 2019); DSI (2017).

Reviewing for Journals (2014 - present)

• Manufacturing & Service Operations Management; Production and Operations Management; Journal of Operations Management; Decision Sciences.

Refereeing for Conference

• M&SOM Service SIG (2020).

Membership

• INFORMS; MSOM; POMS; DSI; AOM.

Work Experience

07/2009 - 08/2009

- ♦ Intern, Pt. Pratama (Nike's OEM shoe manufacturer), Jakarta, Indonesia.
- 01/2006 01/2008
- ♦ Sergeant, Military Service, Republic of Korea Army (ROKA), Paju, South Korea.

Extracurricular Activity

2008-2012

KULSOM Student Association (Operations Club in Korea University Business School).
Advisor since 09/2020.

Other Information

Languages

- ♦ Korean (Mother tongue), English (Fluent).
- Software
- Mathematical Packages: AMPL, LINDO, LINGO; Statistical Packages: Stata, SAS, JMP, Matlab, R, SPSS, Gauss, EViews.