



LORENZO SPINELLI

Product Manager | Energy Engineer



Amsterdam, NL
+39 334 90 10 053
info@lorenzosp.com



lorenzosp.com
lorenzosp
@lorenzosp
lorenzosp93

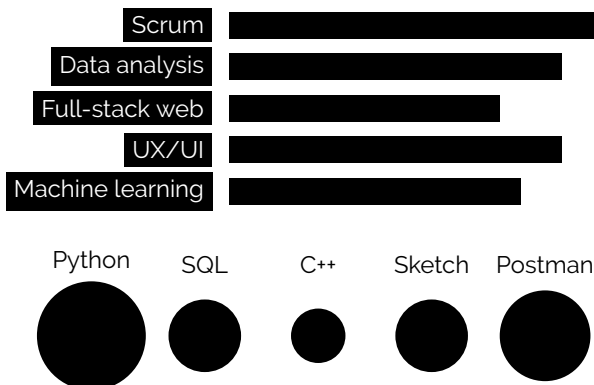
WHO AM I?

Focused on learning, adapting and improving.

Experienced in scoping, prioritization, design, implementation and testing of global programs spanning across multiple software products and applications.

Interested in tech and software product management, **passioned** about renewable energy, battery storage and sustainability.

Committed to accelerate the world's transition to sustainable energy.



EXPERIENCE

- 2/2021 – Current **T E S L A | Product Manager** Amsterdam, NL
- Responsible for the scoping, design, launch and roadmap of in-house global e-billing platform.
 - Ensuring that the needs and use cases of all business units and countries across the company are accounted for and covered in the solution.
 - Driving improvements based on internal / external customers needs, validating hypotheses with data.
- 5/2019 – 1/2021 **T E S L A | Sr. Project Manager** Amsterdam, NL
- Ownership of global system improvement programs: prioritization, scoping and roadmapping.
 - Single point-of-contact with software product managers for cross-platform programs.
 - Drove billing, payments and order management global automation enabling upwards of \$30M in annualized efficiency gains.
 - Led two major work streams within global Company-wide transformational project to completion, developing API tools for data migration and a web-based product pricing/quoting solution.
- 9/2018 – 4/2019 **T E S L A | Installation Specialist Italy** Amsterdam, NL
- Single-handedly responsible for driving Tesla Energy entry into the Italian Solar market, negotiating an offer for the installation of photovoltaic systems with storage from technical and economical standpoint
 - Designed process improvements and software automation for the whole EMEA business, generating savings worth more than €300k/year
- 3/2018 – 8/2018 **T E S L A | Project Developer Intern** Milan, IT
Intern
- Coordination of financing and team activities, project management.
 - Negotiation with suppliers, permits and partnership agreements.
 - Set up of wall connector installer network for full nation-wide coverage.
- 3/2017 – 12/2017 **enel | Master's thesis collaboration** Milan, IT
Student
- Development of a Greedy-Indexing Heuristic Monte Carlo simulation model.
 - MATLAB® modelling of real time operation of Virtual Power Plant participation in Ancillary Services Markets.
- 9/2014 – 10/2014 **Ferrari | Light Alloys Technological Area - Intern** Maranello (MO), IT
Intern

EDUCATION

10/2015 – 12/2017	POLITECNICO MILANO 1863 M.Sc. in Energy Engineering <i>Production and conversion of Energy track. Final grade 110/110</i>	Milan, IT
10/2012 – 7/2015	POLITECNICO MILANO 1863 B.Sc. in Energy Engineering	Milan, IT

LANGUAGES

English - highly proficient
Spanish - highly proficient
Italian - native
Dutch - rudimentary

CERTIFICATIONS

- Professional Scrum Product Owner (PSPO I)
- Certified Scrum Master
- IELTS (C2)

INTERESTS

Live and breathe tech products, passionate about renewable energy and storage technologies. Enjoy playing tennis, football and skiing. Avid and eclectic music listener, some say I also play the piano and sing.