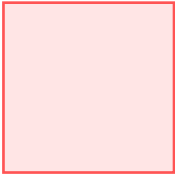


4.



$$(g+1) (p-3)$$

$$g \quad p+3 \quad g+p+3$$

$$g \quad p-g+3 \quad p-3$$

$$g \quad p-3 \quad g+p-3$$

$$g \quad p-g+p+3$$

**Solution**

$$(g+1) (p-3) = g \quad p-3 \quad g+p-3$$