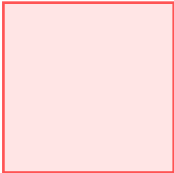


3.



$$(q+4)(u-2)$$

$$qu + 2q + 4u + 8$$

$$qu - 4q + 2u - 8$$

$$qu - 2q + 4u - 8$$

$$qu - 4q + 4u + 8$$

Solution

$$(q+4)(u-2) = qu - 2q + 4u - 8$$