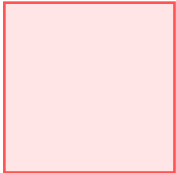


4.



$$(e+6)(q-2)$$

$$eq+2e+6q+12$$

$$eq-6e+2q-12$$

$$eq-2e+6q-12$$

$$eq-6e+6q+12$$

Solution

$$\begin{aligned} & (e+6)(q-2) \\ &= eq-2e+6q-12 \end{aligned}$$