

Vision

Core Focus	
Vision	<i>Your Ultimate Destination</i>
Mission	<i>Your Core Purpose</i>
Core Focus	<i>Your Niche & Expertise</i>
USP	<i>What Makes You Different?</i>

Total GCI
Number of Sales
Av. Sale Price
Av. Comm Rate
Comm. Split
Av. GCI
Gross Income
Hourly rate
Team Size

Values	Name	Description
Value 1		
Value 2		
Value 3		
Value 4		
Value 5		

10 Year Plan	
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3 Year Plan	2025 Targets	2026 Targets	2027 Targets
Total GCI	500,000	750,000	1,125,000
Number of Sales	6	9	14
Av. Sale Price	5,000,000	5,000,000	5,000,000
Av. Comm Rate	1.65%	1.65%	1.65%
Comm. Split	30%	40%	50%
Av. GCI	82,500	82,500	82,500
Gross Income	150,000	300,000	562,500
Hourly rate	250	375	563
Team Size	1	1	2

90 Day Plan	Q1	Q2	Q3	Q4
Total GCI	125,000	125,000	125,000	125,000
Number of Sales	2	2	2	2
Av. Sale Price	5,000,000	5,000,000	5,000,000	5,000,000
Av. Comm Rate	1.65%	1.65%	1.65%	1.65%
Av. GCI	82,500	82,500	82,500	82,500
Gross Income	37,500	37,500	37,500	37,500
Hourly rate	63	63	63	63