

### Heather Sweeney, Interior Design

- Specializes in home kitchen design
- Offers a variety of free seminars
  - Home shows
  - Kitchen and appliance stores
  - Other public locations.

#### Heather's Business

- Sells books and videos that instruct people on kitchen design
- Offers custom-designed consulting services
- Uses seminars to expand customer base

# Description

- Heather wants to keep track of the following:
  - Customers
  - The seminars they have attended
  - The contacts she made with them
  - Their purchases

# Description

- Heather wants to use the database to:
  - Continue to contact customers
  - Offer them products and services

# What she has

Heather Sweeney Designs Seminar Customer List

Date: October 11, 2014

Location: San Antonio Convention Center

Time: 11 AM

Title: Kitchen on a Budget

**Email Address** Name Phone NJ@somewhere.com Nancy Jacobs 817-871-8123 CJ@somewhere.com Chantel Jacobs 817-871-8234 RA@somewhere.com 210-281-7687 Ralph Able Etc. 27 names in all

### Additional information

- Customers may attend as many seminars as they like
- She would like to record customers even if they haven't attended a seminar
- A seminar is never offered with fewer than 10 attendees
  - should this constrain the database?

### Customer contact

- Heather wants to be able to send a letter to customers after they attend a seminar.
  - She wants to refer to both them and the specific seminar by name
  - She wants to send the message as an email and a letter

# Sales Invoice

- Heather has invoices that she wants to store in the database as well
  - She doesn't want to store the CC# due to security concerns

Example on the next slide

