

WELDING EFFICIENCY ANALYSIS

**Find the hidden costs
robbing your profits!**



We will analyze your welding operation and see how it compares with your peers. Are you average, better, or worse? Find out with Airgas.

Airgas knows the metal fabrication business. With decades of successfully addressing the industry's most formidable issues, we help our customers understand and control many of the hidden costs that rob efficiency and profits from most welding operations.

We'll help you...

- ✓ Analyze your welding operations, including comparative usage of consumables
- ✓ Understand how you compare to peer benchmarks and best practices
- ✓ Quantify and prioritize improvement opportunities

Airgas
You'll find it with us.™

Call the Airgas Advanced Fabrication Team at 1-800-548-0909 to schedule an onsite efficiency analysis.

OUR RESULTS FROM HUNDREDS OF ANALYSES SHOWS...

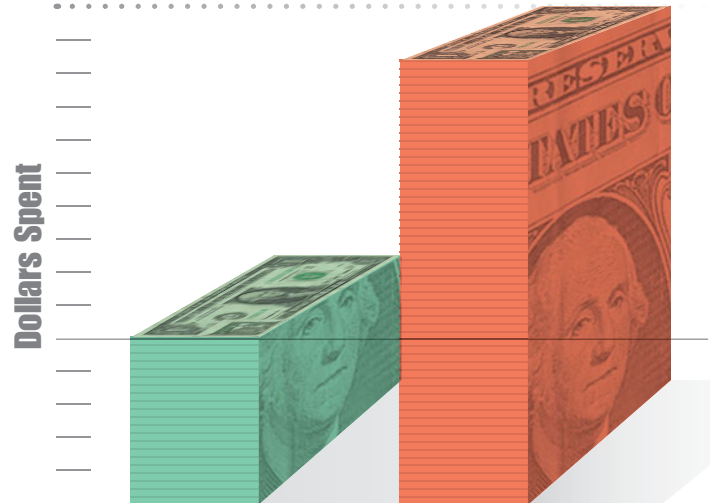
Actual Time Spent Welding



1 Hour

MOST welding operations **STRIKE AN ARC** (actually weld) **ONLY 9 MINUTES** out of every hour.

Shielding Gas and MIG Consumables Usage



Actual Need

Actual Spend

MOST welding operations **WASTE NEARLY HALF** of the **SHIELDING GAS & MIG CONSUMABLES** they purchase.

Welding Performance

How efficient are you?

We have found that most fabricators and manufacturers know they have problems in their operation but most — if not all — struggle with quantifying the real costs associated with those problems.

Unlocking the Hidden Cost of Welding Class

This three-and-a-half day investment of your time will pay you back many times over. Designed for business owners, department heads, shop foremen, and other decision makers, you'll learn from the experts about how to take 20% or more out of your operating costs, improve quality, and do both without any capital investment.



We'll show you what your key welding metrics are telling us and help you turn that into greater profitability.