One full sample conversation (Data Science, online, ~40 turns)

1 Agent: Hello, am I speaking with Rahul?

2 Student: Yes, this is Rahul.

3 Agent: Hi Rahul, this is Anjali calling from L&L Tech Institute. You had shown interest in our Data Science and AI programs yesterday. Is this a good time to talk for 5 minutes?

4 Student: Yeah, I have some time now. Can you tell me more about the course?

5 Agent: Sure. Before that, can you tell me a bit about your background? Are you a student or working professional?

6 Student: I'm working as a software engineer, around two years of experience in Java.

7 Agent: Great, so you already have programming experience. What made you think about Data Science now? Is it career switch, salary hike, or upskilling in your company?

8 Student: Mostly career switch. I want to move into Data Science or Machine Learning roles.

9 Agent: Understood. Do you have any prior exposure to Python, statistics, or ML concepts?

10 Student: I know a bit of Python from YouTube videos, but no formal training in ML.

11 Agent: That is perfectly fine. Our Data Science program starts from Python basics and takes you step by step into statistics, Machine Learning, Deep Learning, and a bit of NLP, with real-world projects.

12 Student: Is this an online course or classroom?

13 Agent: We offer both. Since you are working, many professionals pick our live online weekend batch, but we also have offline classroom batches in Hyderabad and Bangalore. Where are you based?

14 Student: I'm in Hyderabad.

15 Agent: Perfect, then you actually have both options. Do you prefer to attend in-person classes, or is online more comfortable for you?

16 Student: Online would be better because of my office timings.

17 Agent: Got it. Our online Data Science program runs on Saturday and Sunday, 3 hours per day, so 6 hours per week, with recordings provided. Will weekends work for you?

18 Student: Weekends are okay. How long is the course?

19 Agent: It is a 6-month program end-to-end. First 2 months: Python and statistics. Next 2 months: Machine Learning with projects. Last 2 months: Deep Learning, basic NLP, and resume plus interview preparation.

20 Student: Okay, sounds long. What about projects?

21 Agent: You will do at least 5 end-to-end projects: one in EDA, one in classification, one in regression, one in time series or recommendation, and one mini capstone with deployment on cloud. We also help you build a proper GitHub portfolio.

22 Student: That's good. What is the fee?

23 Agent: For the online live weekend Data Science program, the total fee is 45,000 INR including projects, LMS access, and placement support.

24 Student: 45,000 is a bit high for me. Do you have any EMI options?

25 Agent: Yes, we do. You can pay in 6 or 9 EMIs using credit card or third-party finance partners. For example, 6-month EMI comes to around 7,500 per month. If you join this week's batch, you also get a 5,000 scholarship, so the effective fee becomes 40,000.

26 Student: Okay, EMI sounds manageable. What about placement support? Do you really provide interviews?

27 Agent: Yes, we have a dedicated placement team. Once you complete 70% of the course and at least 3 projects, we start your resume building, mock interviews, and share your profile with our hiring partners. We cannot guarantee a job, but we actively line up interviews based on your performance.

28 Student: I see. Will I get a certificate?

29 Agent: Yes, you get an institute-branded Data Science certification with project details mentioned. More importantly, your GitHub and project portfolio will be showcased to companies.

30 Student: Who will be teaching the course?

31 Agent: The primary mentor is a Senior Data Scientist with 7+ years of experience in the industry, currently working at a product-based company. We also have supporting mentors for doubts and weekend labs.

32 Student: Okay. When is the next batch starting?

33 Agent: The next online weekend batch starts this Saturday at 10 AM. The first session is an orientation plus a demo class. If you like it, you can block your seat by paying the registration amount.

34 Student: What is the registration amount?

35 Agent: It is 5,000 INR, which is part of the total fee, not extra. Remaining amount can be converted into EMI.

36 Student: Hmm. Can I attend the first class for free before paying?

37 Agent: We keep the orientation open, but to access full LMS and projects, we need the registration. What we can do is: you pay the registration, attend the first two sessions, and if you genuinely feel it is not the right fit, we refund as per our policy.

38 Student: Okay, that sounds reasonable. How can I register?

39 Agent: I can share a payment link on WhatsApp and email right now. After payment, our counselor will add you to the WhatsApp batch group and LMS within 30 minutes. Which number and email should I send it to?

40 Student: Send it to this number only and my email is rahul.ds@example.com.

41 Agent: Noted. Just to confirm, you are joining the online weekend Data Science batch starting this Saturday at 10 AM, right?

42 Student: Yes, online weekend batch.

43 Agent: Great, Rahul. I will send the link in the next five minutes. Once you complete the registration, please reply "Done" on WhatsApp so we can instantly share the orientation schedule and Zoom link.

44 Student: Sure, I'll do that.

45 Agent: Perfect. Do you have any other questions about syllabus, tools like Python, Pandas, or ML algorithms?

46 Student: No, I think you covered most of it. Maybe I'll ask in the orientation session.

47 Agent: Absolutely. The mentor will also take your questions in detail. Thank you for your time, Rahul. Looking forward to seeing you in the batch.

48 Student: Thank you. Bye.

49 Agent: Bye, have a great day.

Conversation 1 – Data Science, working Java dev, joins demo

1 Agent: Hello, am I speaking with Rahul?

2 Student: Yes, this is Rahul.

3 Agent: Hi Rahul, this is Anjali from L&L Tech Institute. You had shown interest in our Data Science and AI program. Is this a good time to talk for 5 minutes?

4 Student: Yeah, I have some time now.

5 Agent: Great. Are you currently studying or working?

6 Student: I'm working as a software engineer, around two years of experience in Java.

7 Agent: Nice. So you already have coding experience. What made you think about Data Science now? Career switch, onsite opportunities, or just curiosity?

8 Student: Mostly career switch. I want to move into Data Science or Machine Learning roles.

9 Agent: Understood. Have you worked with Python, statistics, or ML before?

10 Student: I know a bit of Python from YouTube, but no proper ML course.

11 Agent: That works. Our Data Science program starts from Python basics and takes you into statistics, Machine Learning, Deep Learning, and basic NLP, with real-time projects.

12 Student: Okay, is it online or classroom?

13 Agent: We offer both. Since you're working, many people choose the live online weekend batch, but we also have offline classes in Hyderabad and Bangalore. Where are you based?

14 Student: I'm in Hyderabad.

15 Agent: Perfect, you can choose either. What's more comfortable for you: online weekend or offline weekday evenings?

16 Student: Online weekend is better.

17 Agent: Got it. Our online Data Science batch runs on Saturday and Sunday, 3 hours per day, with recordings if you miss any session. Will weekends work regularly for you?

18 Student: Mostly yes, weekends are okay.

19 Agent: Nice. The program duration is 6 months. First 2 months: Python and statistics. Next 2 months: ML with projects. Last 2 months: Deep Learning, NLP, resume and interview prep.

20 Student: Sounds good. How many projects do we do?

21 Agent: Minimum 5 projects: one in EDA, one classification, one regression, one time-series or recommendation, and one small capstone deployed to cloud. You'll maintain everything on GitHub.

22 Student: That's good. What's the fee?

23 Agent: The total fee for the online weekend Data Science program is 45,000 rupees including projects, LMS access, and placement support.

24 Student: 45,000 is a bit high for me.

25 Agent: Totally understand. We do provide EMI options. You can convert it into 6 or 9 EMIs. For example, 6-month EMI is around 7,500 per month. Also, this week we have a 5,000 scholarship, so your net fee becomes 40,000.

26 Student: EMI is okay. But do you really help with placements?

27 Agent: Yes, once you complete at least 70% of the course and 3 projects, our placement cell helps with resume building, mock interviews, and connects you with hiring partners. We do not guarantee jobs, but we actively schedule interviews based on your performance.

28 Student: Okay, that's fair.

29 Agent: We also cover interview-oriented topics like SQL, problem-solving, and basic system design for data roles.

30 Student: Who is the trainer?

31 Agent: The primary mentor is a Senior Data Scientist with 7+ years of experience at a product-based company. There are also supporting mentors to clear doubts and guide your projects.

32 Student: When does the next batch start?

33 Agent: The next online weekend batch starts this Saturday at 10 AM. The first session is an orientation plus a demo. If you like it, you continue. If not, you can discuss options with the counselor.

34 Student: Can I attend the demo without paying full fee?

35 Agent: Yes, we take a 5,000 registration amount which is adjusted in your total fee. You attend the first two sessions, and if you honestly feel it's not useful, we handle it as per our refund policy.

36 Student: Okay, that's fine.

37 Agent: Great. I can share the payment link on WhatsApp and email. To which number and email should I send?

38 Student: Use this number, and my email is rahul.ds@example.com.

39 Agent: Noted. Just to confirm, you're interested in the online weekend Data Science batch starting this Saturday at 10 AM, right?

40 Student: Yes, that's right.

41 Agent: Perfect. I'll send you the registration link in the next five minutes. Once you finish payment, message "Done" on WhatsApp so we can add you to the batch group and LMS.

42 Student: Sure, I'll do that.

43 Agent: Do you have any questions about tools like Python, Pandas, or ML topics?

44 Student: Not now, I'll ask during the orientation.

45 Agent: Excellent. Thanks for your time, Rahul. Looking forward to seeing you in class.

46 Student: Thank you. Bye.

47 Agent: Bye, have a great day.

Conversation 2 – Cyber Security, BTech student, wants offline, fee objection

1 Agent: Hello, am I speaking with Sneha?

2 Student: Yes, Sneha here.

3 Agent: Hi Sneha, this is Kiran calling from L&L Tech Institute. You had enquired about our Cyber Security and Ethical Hacking course. Is this a good time?

4 Student: Yes, I can talk.

5 Agent: Great. Are you currently studying or working?

6 Student: I'm in third year BTech, Computer Science.

7 Agent: Nice. Many third-year students join Cyber Security to build a strong profile before placements. What made you interested in Cyber Security?

8 Student: I like hacking related stuff and I want to go into security domain.

9 Agent: Perfect. Do you have basic knowledge of networking and Linux?

10 Student: Just basic networking from college, not much Linux.

11 Agent: That's okay. Our course starts with fundamentals: networking, Linux basics, security concepts, then moves into ethical hacking, web app security, network security, and tools like Burp Suite, Nmap, Metasploit.

12 Student: Is it an online course or offline?

13 Agent: We have both. Our main Cyber Security offline batches run in Hyderabad, Ameerpet branch, and also in Bangalore. Which city are you in?

14 Student: I'm in Hyderabad.

15 Agent: Perfect, then offline is possible. Do you prefer classroom learning?

16 Student: Yes, I prefer classroom only.

17 Agent: Good. Our offline batch is Monday to Friday, 2 hours per day, for about 4 months, with weekend lab sessions.

18 Student: 4 months is fine. What about labs?

19 Agent: You get access to a dedicated Cyber Security lab environment with virtual machines, vulnerable applications, and practice assignments. You practice under mentor guidance.

20 Student: Sounds good. What is the fee?

21 Agent: The offline Cyber Security program fee is 38,000 rupees, including lab access, materials, and certification.

22 Student: 38,000 is a bit too high for me as a student.

23 Agent: Understandable. For students, we provide a student scholarship. If you show your college ID, you get a 5,000 discount, so it becomes 33,000. Additionally, you can pay in 3 installments during the course.

24 Student: How much is the first installment?

25 Agent: First installment is 13,000 to block your seat. Remaining 20,000 can be paid as 10,000 + 10,000 in the next two months.

26 Student: Okay, that is slightly better. Do you provide any placement help?

27 Agent: Yes, we provide internship assistance and placement support. For students like you, we help with Cyber Security internships, mini-projects for your resume, and guidance for certifications like CEH or CompTIA Security+.

28 Student: Will there be any certificate from your institute?

29 Agent: Yes, after completing the course and final assessment, you'll get an institute certificate showing topics like ethical hacking, web security, and network security.

30 Student: Who will be teaching?

31 Agent: The mentor is a Security Analyst with 6+ years experience, currently working in a SOC team. He focuses a lot on real-world attacks and defense.

32 Student: When is the next batch starting?

33 Agent: New offline batch starts next Monday at 4 PM. First day will be orientation and basic networking revision.

34 Student: I need to discuss with my parents about the fee.

35 Agent: Totally fine. Would it help if you attend a free counseling plus demo session this Saturday with your parents?

36 Student: That would be good actually.

37 Agent: Great. Saturday 11 AM we have a Cyber Security demo at our Ameerpet center. I can reserve 2 seats for you and your parent.

38 Student: Okay, reserve it.

39 Agent: Done. I'll send you the location and demo registration link on WhatsApp. Can you confirm your WhatsApp number?

40 Student: It's this same number.

41 Agent: Perfect. After the demo, if you're comfortable, you can pay the first installment and block your classroom seat for Monday.

42 Student: Okay, that works.

43 Agent: Any other questions, Sneha? Maybe about syllabus depth or certifications?

44 Student: Not now. I'll ask in the demo.

45 Agent: Sure. Thank you for your time. See you on Saturday at 11 AM.

46 Student: Thank you. Bye.

47 Agent: Bye, have a nice day.

Conversation 3 – Full-Stack Web Dev, final-year BTech, wants job, joins

1 Agent: Hello, is this Arjun?

2 Student: Yes, speaking.

3 Agent: Hi Arjun, this is Priya from L&L Tech Institute. You had filled a form for Full-Stack Web Development course. Is this a good time to talk?

4 Student: Yes, I'm free now.

5 Agent: Great. Are you in college or working?

6 Student: I'm in final year BTech, IT branch.

7 Agent: Nice. Are you planning for a developer job right after graduation?

8 Student: Yes, I want a web developer job.

9 Agent: Perfect. Do you already know HTML, CSS, or JavaScript?

10 Student: Basic HTML and CSS, little bit of JS from college.

11 Agent: That's a good start. Our Full-Stack program covers HTML, CSS, modern JavaScript, React, Node.js, Express, databases like MongoDB or PostgreSQL, and deployment on cloud. We also cover Git and GitHub.

12 Student: Okay, is it project-based?

13 Agent: Yes, very project-based. You will build portfolio projects like a blog app, e-commerce mini site, and a real capstone project with authentication and APIs.

14 Student: That's nice. Is it online?

15 Agent: We have both online and offline. Which city are you in?

16 Student: I'm in Vijayawada.

17 Agent: For Vijayawada, we mostly have online live batches. Would online evenings work for you?

18 Student: Yes, evenings are fine.

19 Agent: Perfect. Our online Full-Stack batch runs Monday, Wednesday, Friday, from 7 PM to 9 PM, for around 5 months.

20 Student: 5 months is okay. What is the fee?

21 Agent: The fee for the Full-Stack Web Development program is 35,000 rupees, including projects, LMS, and placement support.

22 Student: Do you give any placement guarantee?

23 Agent: We don't guarantee a job on paper, but we do provide strong support: resume building, portfolio review, mock interviews, and we forward your profile to partner companies hiring for junior developers. Your projects and consistency matter a lot.

24 Student: Okay. Will you help with internships also?

25 Agent: Yes, for final year students we try for internships and entry-level roles, and we also guide on how to crack off-campus drives.

26 Student: What tech stack do you teach exactly?

27 Agent: HTML, CSS, JavaScript, React on the frontend, Node.js and Express on the backend, MongoDB or PostgreSQL for database, REST APIs, and basic deployment on services like Render or AWS.

28 Student: Sounds good. What about fees in installments?

29 Agent: You can pay 15,000 initially and the remaining 20,000 in two installments of 10,000 each over the next two months.

30 Student: That might work. When is the next batch?

31 Agent: Next online evening batch starts coming Tuesday at 7 PM.

32 Student: Okay. Can I see some sample projects before joining?

33 Agent: Yes, I'll share a GitHub link of past student projects and one demo video on WhatsApp.

34 Student: That will help.

35 Agent: Great. If you like the demo and projects, you can pay the first installment before Monday to confirm your seat.

36 Student: Okay, share the link.

37 Agent: Sure. Please confirm your WhatsApp number and email ID.

38 Student: Same number, and my email is arjun.fs@example.com.

39 Agent: Noted. I'll send the project links and batch brochure in 10 minutes.

40 Student: Thank you.

41 Agent: Once you decide, just reply "JOIN FULLSTACK" on WhatsApp and our counselor will call you for the payment process.

42 Student: Alright, I'll check and let you know.

43 Agent: Perfect. Any other questions about course difficulty or prerequisites?

44 Student: Do I need a high-end laptop?

45 Agent: A basic i3 or Ryzen with 8GB RAM is enough for Full-Stack. Just make sure your internet is stable.

46 Student: Okay, that's fine.

47 Agent: Great, Arjun. Looking forward to seeing you in the next batch.

48 Student: Thanks, bye.

49 Agent: Bye, take care.

Conversation 4 – Machine Learning, non-IT graduate, fear of coding → books demo

1 Agent: Hello, is this Kavya?

2 Student: Yes, who's this?

3 Agent: Hi Kavya, this is Rohan from L&L Tech Institute. You had shown interest in our Machine Learning course. Is this a good time?

4 Student: Yeah, tell me.

5 Agent: May I know your background? Are you from IT or some other field?

6 Student: I did BCom and I'm working in a non-IT job.

7 Agent: Got it. Are you planning a career switch into ML and Data domain?

8 Student: Yes, but I'm scared because I'm not from technical background.

9 Agent: Totally understandable. Many non-IT students have successfully moved into data roles with the right guidance. Have you done any basic programming before?

10 Student: No, not really.

11 Agent: Okay. Our ML track includes a foundation module where we teach basic Python and logical thinking from scratch. We go step by step, so you don't need prior coding.

12 Student: Will it be too fast for me?

13 Agent: We keep pace moderate and conduct doubt sessions. You'll get assignments with solutions, and mentors will help you on WhatsApp and live doubt classes.

14 Student: What is the course structure?

15 Agent: Structure is: Python basics, statistics for ML, core Machine Learning algorithms, and one small Deep Learning introduction. You will do practical projects like predicting prices, classifying customers, etc.

16 Student: Is it online?

17 Agent: Yes, this ML batch is fully online, weekday evenings, 7:30 PM to 9:30 PM, 4 days a week, for about 4.5 months.

18 Student: Okay. How much is the fee?

19 Agent: The fee is 32,000 rupees for the full Machine Learning track.

20 Student: That's high for me.

21 Agent: We do provide EMI and some scholarships for non-IT career switchers. You could start with 10,000 and pay the remaining in monthly installments during the course.

22 Student: Do you think I can manage the concepts with my background?

23 Agent: Yes, if you are ready to spend 1–2 hours extra per day for practice. We have seen non-IT students succeed when they are consistent. We also give extra math revision for those who need it.

24 Student: What about job chances for non-IT graduates?

25 Agent: Initially it might be a bit harder than IT students, but with strong projects and communication, it's absolutely possible. You may start with data analyst or junior ML roles and then grow.

26 Student: Hmm, I'm still unsure.

27 Agent: No problem. Would you like to attend a free orientation plus demo class? You can see how we teach and then decide.

28 Student: Yes, that will be better.

29 Agent: Great. We have a demo this Sunday at 11 AM online. I can register you for it.

30 Student: Okay, register me.

31 Agent: Done. I'll send you the Zoom link and demo reminder on WhatsApp. Please confirm your number and email.

32 Student: Same number, email is kavya.ml@example.com.

33 Agent: Noted. During the demo, the mentor will show you how we teach Python to absolute beginners and how we support non-IT students.

34 Student: Okay, I'll attend.

35 Agent: After the demo, if you feel comfortable, we can discuss the EMI plan and start date.

36 Student: Sure.

37 Agent: Any other doubts or fears you want to clarify now?

38 Student: Just worried if I'll be able to understand statistics.

39 Agent: We cover statistics with simple examples, and you'll get recorded videos to rewatch. You will also have weekly quizzes to reinforce concepts.

40 Student: That sounds helpful.

41 Agent: Perfect. Looking forward to seeing you in the demo, Kavya.

42 Student: Thank you.

43 Agent: Thank you. Have a good day.

Conversation 5 – Deep Learning & NLP, working data analyst, upsell from DS

1 Agent: Hello, am I speaking with Sameer?

2 Student: Yes, who is this?

3 Agent: Hi Sameer, this is Neha from L&L Tech Institute. You had visited our site for Advanced Deep Learning and NLP program. Is this a good time?

4 Student: Yeah, I can talk.

5 Agent: Great. What's your current profile?

6 Student: I'm working as a data analyst, mostly doing dashboards and basic ML.

7 Agent: Nice. Are you looking to move into more advanced roles like ML Engineer or AI Engineer?

8 Student: Yes, I want to work on Deep Learning and NLP.

9 Agent: Perfect. Have you already done a basic Data Science or ML course?

10 Student: Yes, I did a 4-month DS course last year. I know Python, Pandas, and basic ML algorithms.

11 Agent: That's a solid base. Our Advanced DL & NLP program focuses on deep neural networks, CNNs, RNNs, transformers, and applied NLP like text classification, sentiment analysis, and basic chatbots.

12 Student: Okay, sounds interesting.

13 Agent: It's a 5-month online weekend program, with 3–4 hands-on projects including at least one NLP live deployment.

14 Student: Is it only weekends?

15 Agent: Yes, Saturday and Sunday, 3 hours per day. Ideal for working professionals.

16 Student: Fine. What is the fee?

17 Agent: The fee is 48,000 rupees, but if you are already a Data Science student or alumni, you get a 10,000 discount. Did you do your previous course with us or elsewhere?

18 Student: No, I did it with another institute.

19 Agent: Okay, still we may give you a smaller alumni-style discount if you share your prior certificate. We can bring it down to 44,000.

20 Student: 44,000 is still high.

21 Agent: Understandable. We have a no-cost EMI option for some cards, and for others, 6 or 9-month EMI. For example, on 9-month EMI it comes to roughly 5,000 per month.

22 Student: EMI is manageable. What about projects?

23 Agent: You'll do one computer vision project, one NLP classification project, one sequence modeling project, and a capstone where you deploy a small NLP model via an API.

24 Student: Will you cover transformers and large language models?

25 Agent: Yes, we introduce transformers, BERT-style models, and also show how to use modern APIs and open-source models. We keep it practical, not just theory.

26 Student: That's important.

27 Agent: Also, we help you restructure your CV from "Data Analyst" to "Data/ML Engineer" highlighting advanced projects.

28 Student: When is the next batch?

29 Agent: Next batch starts next month, first weekend. But we have a free advanced NLP webinar this Sunday where the mentor explains the course roadmap.

30 Student: Okay, I can attend.

31 Agent: Great. I'll register you for the webinar. After that, if you're happy, you can pay the registration amount and block the discounted fee.

32 Student: How much is the registration amount?

33 Agent: 8,000 rupees, adjusted in your total fee.

34 Student: Okay, that's fine.

35 Agent: Please confirm your email and WhatsApp number for the webinar link.

36 Student: Same number, email is sameer.dl@example.com.

37 Agent: Noted. Anything specific you want from this course—like focusing more on NLP than CV?

38 Student: Yes, more NLP and deployment.

39 Agent: Perfect, I'll note that. The mentor also tailors some examples based on batch profile.

40 Student: Great.

41 Agent: See you in the webinar then, Sameer. Thanks for your time.

42 Student: Thank you. Bye.

43 Agent: Bye, take care.

Conversation 6 – Java Development, fresher, parent decision → follow-up needed

1 Agent: Hello, is this Manoj?

2 Student: Yes, Manoj here.

3 Agent: Hi Manoj, this is Suresh from L&L Tech Institute. You had enquired about our Java Full-Stack Development course. Is this a good time?

4 Student: Yes, tell me.

5 Agent: Are you a student or looking for a job currently?

6 Student: I completed BSc and I'm searching for a job.

7 Agent: Got it. Do you know any Java basics already?

8 Student: Only little bit from college.

9 Agent: Our Java course starts right from core Java, OOPs concepts, collections, then goes into Spring Boot, REST APIs, and basic frontend for full-stack development.

10 Student: Okay.

11 Agent: We focus on job-oriented training: coding practice, interview questions, and small projects like employee management, e-commerce backend, etc.

12 Student: Is it online or classroom?

13 Agent: We have classroom batches in Hyderabad and online batches. Which mode do you prefer?

14 Student: I stay in a village, so online.

15 Agent: Okay, we have online weekday batch, Monday to Friday, 7 PM to 9 PM, for about 4 months.

16 Student: How much is the fee?

17 Agent: The fee is 28,000 rupees for the full program.

18 Student: I need to check with my parents before deciding.

19 Agent: Absolutely. Many students do that. Maybe you and your parents can attend a short counseling call together?

20 Student: They won't be free now.

21 Agent: No problem. We have a free demo class tomorrow evening at 7 PM. You can attend, show them later, and then decide.

22 Student: Okay, I can attend the demo.

23 Agent: Great. If you like the demo, you can pay a 5,000 registration amount to confirm your seat. Remaining can be paid in installments.

24 Student: Do you provide placement help?

25 Agent: Yes, after you complete the course and clear the internal tests, we help with resume, mock interviews, and connect you with openings for Java developer roles.

26 Student: Are there enough Java jobs now?

27 Agent: Yes, Java is still heavily used in enterprise applications. Many companies hire Java developers for backend and full-stack roles.

28 Student: Okay, that's good to know.

29 Agent: Shall I register you for tomorrow's demo at 7 PM?

30 Student: Yes, please.

31 Agent: Done. I'll send you the Zoom link and reminder on WhatsApp.

32 Student: Okay.

33 Agent: After the demo, I'll call you again to clarify your parents' questions about fees and job support. Is that okay?

34 Student: Yes, that's fine.

35 Agent: Great, Manoj. Any other doubt right now?

36 Student: No, that's it.

37 Agent: Thank you for your time. See you in the demo tomorrow.

38 Student: Thanks. Bye.

39 Agent: Bye.

Conversation 7 – Data Science, experienced professional, time constraint → no join

1 Agent: Hello, is this Prakash?

2 Student: Yes.

3 Agent: Hi Prakash, this is Aisha from L&L Tech Institute. You had shown interest in our Data Science course. Is it a good time to talk?

4 Student: I have 5 minutes, go ahead.

5 Agent: Great. May I know your current role and experience?

6 Student: I'm a senior QA engineer with 8 years experience.

7 Agent: Nice. Are you planning to move into Data Science or just add analytics skills to your profile?

8 Student: I want to move into data or ML roles but my schedule is very tight.

9 Agent: Understandable. Our working-professional batch is on weekends, 3 hours per day, plus recordings if you miss a session. Would weekends work for you?

10 Student: Weekends are also busy, I travel a lot.

11 Agent: Hmm, okay. We also provide recorded-first plus live-doubt model where you watch recordings at your own pace and attend only doubt sessions on weekday late evenings.

12 Student: That might be possible, but I can't commit regularly.

13 Agent: Without at least 6–8 hours per week, it will be very hard to get real outcome from a Data Science course.

14 Student: Exactly, that's my worry.

15 Agent: In that case, would you prefer a shorter 2-month "Data for QA/Testing professionals" module focusing on Python, SQL, and basic analytics instead of full Data Science?

16 Student: Maybe, but not right now. I'm overloaded with work.

17 Agent: Totally fair. Do you think you might be free after 3–4 months?

18 Student: Possibly after 6 months.

19 Agent: Okay, then I'll note to follow up after 5–6 months. Meanwhile, I can share a self-learning roadmap PDF and some free resources to get you started slowly.

20 Student: That would be good.

21 Agent: Please confirm your email so I can send the roadmap.

22 Student: prakash.qa@example.com.

23 Agent: Noted. I'll send you the roadmap today. No pressure to join now; when your schedule becomes lighter, we can explore a proper batch.

24 Student: Okay, thanks for understanding.

25 Agent: You're welcome. Have a great day, Prakash.

26 Student: You too, bye.

27 Agent: Bye.

Conversation 8 – NLP course, existing ML student at same institute, easy upsell

1 Agent: Hello, is this Divya?

2 Student: Yes, Divya here.

3 Agent: Hi Divya, this is Varun from L&L Tech Institute. You're currently in our Machine Learning batch, right?

4 Student: Yes, I am.

5 Agent: Great. We noticed you showed interest in our separate NLP specialization track. Is it a good time to talk for a few minutes?

6 Student: Sure.

7 Agent: How are you finding the ML classes so far?

8 Student: Good, the trainer explains clearly.

9 Agent: Happy to hear that. Our NLP track is an add-on specialization where we go deeper into text data: preprocessing, word embeddings, transformers, and building small NLP apps.

10 Student: Okay.

11 Agent: It runs for 2 months, weekends only, and is scheduled in such a way that it doesn't clash with your current ML timings.

12 Student: That's nice. What is the fee?

13 Agent: For existing students like you, NLP specialization is 12,000 rupees, instead of the regular 18,000.

14 Student: That's reasonable.

15 Agent: You'll build 2–3 NLP projects, such as sentiment analysis, text classification, and a simple chatbot using modern libraries.

16 Student: Will it help for placements?

17 Agent: Definitely. You can show "Machine Learning + NLP specialization" on your resume, which stands out, especially for roles involving text analytics.

18 Student: When does it start?

19 Agent: It starts next month, right after your current ML module ends, so you won't be overloaded.

20 Student: Okay, that's good.

21 Agent: If you confirm this week, we can reserve your seat and you can pay in two installments of 6,000 each.

22 Student: Alright, I'll join.

23 Agent: Perfect. I'll send the payment link on your batch WhatsApp group and personally on your number.

24 Student: Okay.

25 Agent: Any specific topic you want more focus on—like transformers or text preprocessing?

26 Student: More on transformers and real projects.

27 Agent: Noted. We'll share that with the mentor as well.

28 Student: Great.

29 Agent: Thanks, Divya. See you in the NLP batch soon.

30 Student: Thanks. Bye.

31 Agent: Bye.

Conversation 9 – Mixed course query, chooses Full-Stack instead of Data Science

1 Agent: Hello, am I speaking with Nikhil?

2 Student: Yes.

3 Agent: Hi Nikhil, this is Sana from L&L Tech Institute. You had requested details for both Data Science and Full-Stack Web Development. Is this a good time?

4 Student: Yeah, I wanted to understand which one suits me.

5 Agent: Sure. What's your current background?

6 Student: I just completed diploma in Electronics, and I don't know much coding.

7 Agent: Okay. Are you more interested in building websites and applications or in working with data, statistics, and ML?

8 Student: I think I enjoy building websites more.

9 Agent: Then Full-Stack Web Development might be more comfortable and straightforward for you, especially if you're starting with less math.

10 Student: That makes sense.

11 Agent: Our Full-Stack course covers HTML, CSS, JavaScript, React, Node.js, and database. Very practical and visual—what you build you can see in the browser.

12 Student: Nice.

13 Agent: Data Science on the other hand involves more math, statistics, and working with numbers and ML models. It is powerful but might feel heavier initially.

14 Student: Yeah, I'm weak in math.

15 Agent: Then starting with Full-Stack is a good choice. Later, if you want, you can add basic Data Analytics.

16 Student: Okay.

17 Agent: Our Full-Stack batch is 5 months, online, with evening classes three times a week, plus projects.

18 Student: What's the fee?

19 Agent: The fee is 35,000 rupees with installment options.

20 Student: That is a bit high for me right now.

21 Agent: We have an offer for fresh diploma graduates: 5,000 discount if you join the upcoming batch, so 30,000, and you can pay 10,000 per month for three months.

22 Student: That's slightly better.

23 Agent: Also, we give strong placement support for Full-Stack because many companies hire junior web developers.

24 Student: That's good.

25 Agent: The next batch starts from next Monday at 7 PM. Would you like to attend a free demo class first?

26 Student: Yes, I'll attend the demo.

27 Agent: Great, I'll register you. After the demo, if you are comfortable, you can pay the first installment and confirm.

28 Student: Okay.

29 Agent: I'll send the demo link and brochure on WhatsApp. Please confirm your number and email.

30 Student: Same number, email is nikhil.fs@example.com.

31 Agent: Noted. Any other doubt—maybe about laptop requirement or English level?

32 Student: I'm okay with English, but my laptop is low-end.

33 Agent: For Full-Stack, even a basic laptop with 8GB RAM and stable internet is enough.

34 Student: Okay, then it's fine.

35 Agent: Looking forward to seeing you in the demo, Nikhil.

36 Student: Thanks.

37 Agent: Thank you. Bye.

Conversation 10 – Hybrid mode, multiple courses in one institute, cross-sell

1 Agent: Hello, is this Harika?

2 Student: Yes, who is this?

3 Agent: Hi Harika, this is Meena from L&L Tech Institute. You had shown interest in both Cyber Security and Data Science. Is this a good time to talk?

4 Student: Yes, I was confused which one to choose.

5 Agent: Sure. Are you currently studying or working?

6 Student: I'm in second year BTech CSE.

7 Agent: Nice. Do you enjoy networking and security concepts more, or math and data-oriented subjects?

8 Student: I like both actually, that's the problem.

9 Agent: Understand. Many students in your situation start with one main track and later pick a short specialization in the other. For example, main track: Data Science; add-on: short Cyber Security module, or vice versa.

10 Student: That's interesting.

11 Agent: What is your long-term goal—working as Data Scientist, Security Engineer, or you're still exploring?

12 Student: Still exploring, but I like the idea of Data Science.

13 Agent: Then you could start with Data Science fundamentals now, and in final year take a short Cyber Security workshop.

14 Student: That could work.

15 Agent: Our Data Science foundation batch for students is 4 months, hybrid mode: you can attend offline in Hyderabad on weekends or join online if you're not in the city.

16 Student: I live in Warangal, so online is better.

17 Agent: Okay, then you can attend online live sessions, and if you ever visit Hyderabad, you can drop into the lab sessions physically.

18 Student: That's nice.

19 Agent: The student foundation fee is 24,000 rupees, with installments available.

20 Student: Reasonable.

21 Agent: Later, if you want, you can join a 1-month Cyber Security bootcamp with us at a discounted fee as an existing student.

22 Student: Good idea.

23 Agent: Next Data Science foundation batch starts from next Saturday at 5 PM. Would you like to book a demo session first?

24 Student: Yes, demo would be good.

25 Agent: Great. Demo is on Wednesday evening at 7 PM online. I'll register you.

26 Student: Okay.

27 Agent: After demo, if you're happy, you can pay 5,000 to block your seat and start from Saturday.

28 Student: Fine.

29 Agent: Please confirm your email and WhatsApp number so we can share details.

30 Student: harika.ds@example.com and this number.

31 Agent: Noted. Any other doubt—maybe about syllabus depth or laptop?

32 Student: Will you cover Python from basics?

33 Agent: Yes, we start from Python basics, then go to data analysis and intro ML. No prior ML knowledge needed.

34 Student: Good, then I'm comfortable.

35 Agent: Perfect. See you in the demo on Wednesday at 7 PM.

36 Student: Okay, thank you.

37 Agent: Thank you, Harika. Bye.

38 Student: Bye.

Conversation career gap, the caller should probe the gap gently

1 Agent: Hello, is this Anitha?

2 Student: Yes, who is this?

3 Agent: Hi Anitha, this is Ramesh from L&L Tech Institute. You had filled a form for our Data Science and Full-Stack courses. Is this a good time to talk for a few minutes?

4 Student: Yes, I'm free now.

5 Agent: Great. Just to understand your profile better, are you currently working or looking to restart your career?

6 Student: I'm looking to restart. I have a career gap.

7 Agent: No problem at all, many learners who come to us have a gap. May I know your background and how long the gap has been?

8 Student: I completed BTech in 2017, worked for 2 years in a small software company, then I had to take a break for family reasons. So almost 5 years gap.

9 Agent: Thank you for sharing that honestly. Are you now fully ready to come back to a full-time job if you get the right opportunity?

10 Student: Yes, my family is supportive now, I want to restart in IT.

11 Agent: That's really good. Are you more interested in Data Science roles or in development roles like Full-Stack or Java?

12 Student: I'm more interested in Data Science, but I'm worried whether companies will consider me because of the gap.

13 Agent: That is a very common concern. While some companies are strict, many startups and product companies are open to candidates with gaps if they have strong recent projects and skills.

14 Student: Really? I thought no one takes gap candidates.

15 Agent: There are definitely openings that mention "career break candidates" or "returnship programs". And even in normal openings, we have seen our gap students get shortlisted when their portfolio is strong and they can explain their gap confidently.

16 Student: Okay, that's encouraging.

17 Agent: Coming to the course—do you remember programming, like Python or any other language, from your previous job?

18 Student: I used Java earlier, but haven't coded in years.

19 Agent: That's okay. In our Data Science program, we start with Python basics, so you can comfortably pick it up again. We also give extra practice sessions for people returning after a gap.

20 Student: That would be helpful.

21 Agent: The course covers Python, statistics, Machine Learning, a bit of Deep Learning, and you will build at least five real-time projects, all pushed to GitHub and documented in your resume.

22 Student: How long is the course?

23 Agent: It's a 6-month program, weekend batch, designed especially for working professionals and career-restart learners.

24 Student: Weekends are fine for me.

25 Agent: Great. May I ask what you were doing in the gap years? Mostly family responsibilities?

26 Student: Yes, I got married and then had a child, so I was at home.

27 Agent: That's completely valid. During our placement prep, we help you frame this positively: you can highlight that now your situation is stable, you upskilled in Data Science, and you're fully ready for long-term work.

28 Student: I really need that guidance, because I feel under-confident.

29 Agent: We understand. We conduct special sessions for resume building and confidence for career gap learners—mock HR rounds where you practice explaining your gap without feeling defensive.

30 Student: That sounds useful.

31 Agent: Coming to your question about job openings—right now, we see roles like "Junior Data Analyst", "Data Science Intern", and "Trainee ML Engineer" where companies explicitly say they are open to career break candidates if skills are good.

32 Student: Do you actually get such openings for your students?

33 Agent: Yes, in the last few months some of our gap students got interviews in analytics and data roles. It is not easy, but it is definitely possible with strong projects and consistent practice.

34 Student: Okay, I'm ready to work hard if there is a real chance.

35 Agent: That's the right mindset. We will expect at least 2–3 hours of self-study on weekdays and active participation on weekends.

36 Student: I can manage that.

37 Agent: In terms of fees, the Data Science weekend program is 45,000 rupees, including projects, LMS, and placement support. For career-restart learners, we usually provide an installment plan and sometimes a small scholarship.

38 Student: What kind of installment plan?

39 Agent: You could start with 15,000 as the first installment, then 15,000 in the second month, and 15,000 in the third month. If needed, we can discuss a custom split with our counselor.

40 Student: Okay. I'll have to plan, but it's not impossible.

41 Agent: Good. We also want you to feel convinced about the course quality. We have a free orientation and demo class this Sunday at 10 AM focused on "Data Science Career Restart Path". The mentor will specifically talk about examples of career gap students.

42 Student: I'd like to attend that.

43 Agent: Perfect. I'll register you for the Sunday orientation. You will see how the classes run and you can ask your questions live.

44 Student: Okay.

45 Agent: May I confirm your WhatsApp number and email ID for sending the link?

46 Student: Same number, and my email is anitha.restart@example.com.

47 Agent: Noted. In the orientation, please mention to the mentor that you have a 5-year gap; they will give you specific suggestions on how to plan the next 6–9 months.

48 Student: I will.

49 Agent: After the session, I'll give you a call again. If you feel confident, we can finish the enrollment with the first installment and start building your project portfolio immediately.

50 Student: Sounds good.

51 Agent: Any other concerns, like age, family responsibilities, or tech fear, that you want to clarify now?

52 Student: I'm 30 now. I'm worried if my age will be a problem for entry-level roles.

53 Agent: Many of our successful career-restart students are between 28 and 35. Companies mainly look at skills, communication, and attitude. You may start slightly junior, but you can grow quickly.

54 Student: That makes me feel better.

55 Agent: Happy to hear that. We'll support you with a clear roadmap: learning plan, projects, resume, LinkedIn optimization, and applying to job openings that are friendly to career gap candidates.

56 Student: Okay, I'm interested.

57 Agent: Great, Anitha. I'll send you the orientation link and a small PDF on "How to explain career gaps in interviews". Please go through it before Sunday.

58 Student: Sure, I'll read it.

59 Agent: Wonderful. See you in the orientation session then.

60 Student: Thank you so much.

61 Agent: Thank you, Anitha. Have a great day.