# LOVELYN IKWUKA

WEB DEVELOPER



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## **CAREER SUMMARY**

- Experienced front and back-end web developer with cognitive knowledge in developing user interfaces, testing, debugging, & eCommerce technologies. Ability to optimize web functionality that improve data retrieval and workflow efficiencies.
- \* Adept at fixing bugs from existing websites and implementing enhancements that significantly improves web functionality and speed. Skilled in technical scripting and programming using; HTML, CSS, JavaScript, Jquery, Python, Node js, Express js, and CSS libraries. Possess leadership, innovative and technical skills, and the ability to operate maximally in a team-based setting. Proven ability to pay attention to details, solve problems quickly, and build high-quality professional connections.

## **EDUCATION**

## Bachelor of Science (BSc).

Computer Science. Michael Okpara University. Umudike, Abia State. 2023.

#### West African Examination Council.

Senior School Certificate Exam. Federal Government Girls College. 2017.

#### **PROFICIENCY**

- Python
- HTML
- CSS
- BootStrap
- \* JavaScript
- \* Jquery
- Node js and Express js
- Corel Draw
- Eis \*
- Monogodb \*
- Monogoose
- Unix Command line
- API's and Restful API's
- Git, GitHub and version control \*
- React is \*
- Microsoft Office
- Authentication and Security

# **WORK HISTORY**

# Sales Representative | 2017 – 2019.

Blessed Babies Shop, Utako, Abuja.

- Created a file for documents, customer data, reports, and sales records.
- Through a 4-part plan, increased customers by 50% in just one year.
- Attended to walk -in customers & helped them make cogent decisions.
- Handled customer queries and created a resolution to their problems.
- Through passing out surveys weekly, ensured customer satisfaction.
- Responded to outbound calls from clients, colleagues & management.
- Reconciled and reviewed statement of income and expenditures.
- Raised the company revenue by 20% above the set company target.
- Developed an accounting policy, enhancing the receival of invoices.
- Prepared budget and managed accounts cash flow for the company.

#### **Network Marketer** | 2019 – 2020.

# Superlife, Abuja, Nigeria.

- Marketed and distributed 500+ superlife products; STC 30, SNC, SIC.
- Generated leads for sales using ad campaigns on social media platforms.
- Carefully selected the right products suitable to each customer need.
- Researched and proffered realistic solutions to major product issues.
- Developed and managed strategic partnerships with other marketers.
- Implemented a lead generation, increasing sales opportunities by 25%.

Created an automatic email campaign that resulted in a surplus in profit.

## PROFESSIONAL SKILLS

- Ability to multitask, troubleshoot and handle technical equipment.
- Upselling skills to help and assist customers, staff, and clients.
- Ability to retrieve critical information in a short amount of time.
- Possess excellent verbal communication and interpersonal skills.
- Basic understanding and expertise of web development 5software.
- Confidence and welcoming demeanor to create positive impressions.
- Negotiation skills to offer deals that mutually benefit the customers.
- Able to deal with conflicts and facilitate rapid & efficient resolution. Ability to enter enormous amounts of data into a computer system.
- Able to meet corporate requirements independently and in a team.