

# LOWELL KITCHEN

## Lead Software Engineer, Payments & Political Organizing

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### SUMMARY

Experienced software engineer and technical leader with over 18 years of experience in designing and building multi-tenanted SaaS platforms. I specialize in payment processing and political organizing platforms that have enabled thousands nonprofits and political organizations to engage with their supporters and raise billions of dollars.

Passionate about mentoring teams, solving complex problems, and delivering impactful results.

### PROFESSIONAL EXPERIENCE



#### Lead Software Engineer, Payments

2023 - 2025

Remote

##### Bonterra

- **Led a product engineering team** in designing, developing, and supporting a multi-tenant payment processing platform built on top of Stripe & PayPal serving thousands of nonprofits and political organizations, processing millions of transactions annually.
- **Spearheaded the design and rollout** of wallet-based payment methods (Apple Pay, Google Pay, Venmo, PayPal), raising over \$2M for clients during the 2024 election cycle.
- **Optimized fraud detection capabilities** using Stripe Radar and MaxMind, saving clients over \$200K in 2024.
- **Improved payment platform account onboarding**, resulting in a 400% increase in new account setups year over year.
- **Collaborated with business stakeholders** to align technical initiatives with organizational goals and priorities.
- **Mentored and supported** a distributed team of software and QA engineers, fostering growth and collaboration across the team.



#### Software Team Lead, Fundraising & Political Organizing

2022 - 2023

Remote

##### Bonterra

- **Managed a product engineering team** developing political organizing and fundraising software for EveryAction and NGP VAN.
- **Directed a year-long usability improvement project** to redesign core functionality of the NGP VAN CRM platform, enhancing user experience and efficiency.
- **Designed and implemented an integration** between NGP VAN and Facebook Ads platform, enabling clients to streamline their online advertising efforts.
- **Supervised a distributed team** of software and QA engineers, fostering collaboration and productivity.
- **Conducted performance reviews**, providing feedback and supporting team members' professional growth.



#### Software Team Lead, Fundraising & Political Organizing

2019 - 2022

Remote

##### EveryAction

- **Managed an engineering team** responsible for developing APIs for the EveryAction and NGP VAN platforms.
- **Designed and implemented bulk import/export APIs** to enable a seamless bidirectional data synchronization between EveryAction and Salesforce.
- **Optimized performance** of the EveryAction mobile messaging (SMS) platform, increasing throughput of the bulk sending processor by 10x.
- **Guided a distributed team** of software and QA engineers, fostering collaboration and delivering high-quality results.
- **Conducted performance reviews**, providing feedback and guidance to support team members' growth and development.



### KEY ACHIEVEMENTS

#### Led technical design & rollout of wallet-based payment methods

including Apple Pay, Google Pay, PayPal, & Venmo for the EveryAction & NGP VAN platform. New payment methods raised approx. \$2MM in 2024

#### Improved payments fraud detection

by optimizing our Stripe integrations (using Stripe Radar & MaxMind) to reduce payments fraud and 'false positive' fraud blocking, saving our clients over \$200K in 2024 and improving the integrity of our payments platform

#### Drove a 400% increase in new Stripe account setups

by leveraging Stripe's embedded React components to make significant usability improvements to the account setup process

#### Major contributions to the BSD Tools payments platform

that helped raise billions of dollars for major political campaigns and led to the acquisition of the BSD Tools in 2019

### TOP SKILLS

Team Leadership • Software Design •  
Software/Product Development •  
API Development • Distributed Systems •  
SaaS Platforms • Payment Platforms •  
PCI-DSS Compliance •  
Fraud Analysis & Prevention • Stripe •  
Stripe Connect • Stripe Radar • PayPal •  
C# • PHP • JavaScript • TypeScript •  
HTML • CSS • SQL Server • MySQL • .NET •  
React • AWS • Azure

### VOLUNTEERING

#### Lighthouse Keeper

Thacher & Straitsmouth Islands Association

2023 - Present

I dedicate one week each summer to volunteering as a part-time lighthouse keeper for the Thacher & Straitsmouth Islands Association.

## PROFESSIONAL EXPERIENCE



Senior Software Engineer

2019 - 2019

EveryAction

Remote

- **Designed and developed political organizing and fundraising features** for the BSD Tools platform (acquired by EveryAction in 2019) as well as the EveryAction and NGP VAN platforms.
- **Improved payments fraud detection** by leveraging MaxMind's risk scoring API to enhance platform security and reduce fraudulent transactions. Reduced the cost of payments fraud detection for our clients by approximately 50%.



Senior Software Engineer

2015 - 2019

Blue State Digital

Boston, MA

- **Led support engineering efforts** for the BSD Tools platform, ensuring reliability and prompt issue resolution.
- **Designed and implemented a seamless data integration** between the BSD Tools and NGP VAN platforms to enhance functionality and interoperability.
- **Improved user experience** through ongoing platform optimization and timely bug fixes.



Lead Software Engineer

2013 - 2015

Game Show Network (GSN Games)

Waltham, MA

- **Developed and maintained web applications** using technologies including Perl, PHP, HTML, CSS, JavaScript, and Informix DB.
- **Mentored and guided interns**, providing oversight and professional development guidance.



Software Engineer

2006 - 2013

Blue State Digital

Boston, MA

- **Developed payment processing and political organizing features** for the BSD Tools platform using PHP, MySQL, JavaScript, HTML, and CSS, contributing to billions raised globally for political campaigns and nonprofits.
- **Designed and implemented internationalization (i18n) support**, expanding the platform's global reach.
- **Managed and supported over 500 installations** of ExpressionEngine and other open-source content management systems.
- **Two-time speaker** at the annual ExpressionEngine conference, sharing expertise and best practices.



Web Application Developer

2004 - 2006

Blue Fox

Shelburne Falls, MA

- **Developed websites and web applications** for small businesses and higher educational institutes using PHP, MySQL, JavaScript, HTML, and CSS.
- **Performed web server administration tasks** including configuring Apache and MySQL.



Web Manager

2003 - 2004

JC Danczak

Westfield, MA

- **Managed all aspects** of the company's online presence.
- **Designed and implemented e-commerce website** using PHP, MySQL, JavaScript, HTML, and CSS.
- **Developed online marketing strategy** that tripled yearly sales revenue in less than one year.



Adjunct Technology Instructor

2003 - 2004

Holyoke Community College

Holyoke, MA

- **Developed course curriculum** and taught classes in web development using Macromedia Dreamweaver.



Web Developer

2000 - 2003

Gravity Switch

Northampton, MA

- **Developed custom e-commerce and content management systems** using Adobe ColdFusion for small-medium sized businesses and higher educational institutes.
- **Collaborated with team members** to design and implement innovative web applications to meet client needs.



Technology Instructor

1999 - 2004

Hampshire Educational Collaborative

Northampton, MA

- **Developed course curriculum** and taught adult basic education computer literacy courses.

EDUCATION

Computer Science

1997 - 1999

[The University of Georgia](#)

- Completed introductory computer science and other prerequisite course work.