

Nome	Cognome	Nome completo
1 Jean	Dupont	Jean, Dupont
2 Jaccques	Durant	Jaccques, Durant

Nome	Cognome	Anno di nascita	Identificatore
1 Jean	Dupont	1985	jean_dupont_1985
2 Jacques	Durant	1990	jacques_durant_1990

Nome Cognome Anno di n^alidentificatore

1 Jean	Dupont	1985 OLD_JEAN DUPONT
2 Jacques	Durant	1990 NEW_durant-jacques
3 Marie	Dupis	1980 OLD_MARIE DUPIS

Nome	Cognome	Data di nascita	Mansione	Data di assunzione
Marco	Rossi	3/12/1985	Responsabile IT	6/1/2015
Luca	Bianchi	7/22/1990	Sviluppatore Software	9/15/2018
Giulia	Verdi	1/10/1992	HR Specialist	2/1/2019
Francesco	Esposito	11/5/1980	Direttore Operativo	1/10/2010
Anna	Romano	4/18/1995	Marketing Specialist	3/1/2021
Paolo	Colombo	9/30/1988	Analista Dati	5/15/2017
Sara	Ricci	6/25/1993	Graphic Designer	2/10/2020
Davide	Marino	12/14/1986	Project Manager	4/1/2016
Elena	Greco	8/9/1991	Account Manager	7/1/2019
Andrea	De Luca	2/20/1984	Responsabile Vendite	3/15/2013
Marta	Giordano	10/3/1996	Social Media Manager	9/1/2021
Simone	Conti	5/27/1987	Sistemista	11/1/2015
Chiara	Ferrari	1/16/1994	UX Designer	6/1/2020
Alessandro	Moretti	7/8/1982	Direttore Finanziario	1/1/2009
Federica	Barbieri	11/29/1997	Assistente Amministrativo	2/1/2022
Matteo	Rinaldi	3/4/1989	Consulente IT	10/1/2018
Valentina	Galli	12/21/1992	Recruiter	5/1/2019
Stefano	Martini	6/11/1978	Responsabile Produzione	4/1/2008
Ilaria	Testa	9/17/1995	Content Editor	1/15/2021
Giorgio	Caruso	4/26/1983	Ingegnere Gestionale	9/1/2012
Laura	Serra	2/13/1990	Customer Care Manager	6/1/2017
Nicola	Fabbri	8/1/1986	Quality Manager	11/1/2014
Roberta	Leone	5/9/1993	Amministrazione	3/1/2020
Fabio	Longo	10/30/1981	Responsabile Logistica	7/1/2011
Silvia	Pellegrini	7/14/1996	Junior Analyst	1/10/2022
Daniele	Fontana	1/23/1988	DevOps Engineer	4/1/2017
Alessia	Costa	4/2/1994	PR Manager	9/1/2020
Roberto	Monti	12/19/1979	Direttore Commerciale	2/1/2007
Beatrice	Palumbo	3/27/1997	Segreteria	6/1/2022
Enrico	Santoro	6/6/1985	Product Manager	9/1/2015
Claudia	Fiore	11/12/1991	Legal Specialist	1/15/2018
Massimo	De Santis	2/8/1983	Responsabile Acquisti	5/1/2012
Irene	Messina	1/30/1995	Event Manager	4/1/2021
Pietro	Bellini	9/18/1987	Network Engineer	8/1/2016
Francesca	Amato	6/3/1992	Formazione HR	10/1/2019
Luigi	Neri	3/15/1980	Responsabile Sicurezza	6/1/2010
Serena	Vitali	12/7/1996	Assistente Marketing	3/1/2022
Carlo	Parisi	5/19/1984	Ingegnere Meccanico	9/1/2013
Monica	Orlando	8/26/1993	Controller	1/1/2020
Riccardo	Basile	11/2/1989	Business Analyst	7/1/2017
Giada	Ruggiero	2/14/1997	Junior HR	5/1/2022
Alberto	Pagani	6/28/1981	Responsabile Qualità	10/1/2011
Noemi	Farina	9/5/1994	Copywriter	11/1/2020
Vincenzo	Torrisi	1/9/1986	Sales Engineer	2/1/2015
Elisa	Marchetti	4/11/1992	Office Manager	9/1/2018
Tommaso	Grassi	7/20/1998	Stagista IT	3/1/2023
Patrizia	Luciani	10/1/1977	Direttrice HR	1/1/2006

Emanuele	Valenti	12/22/1985 Responsabile CRM	6/1/2014
Martina	Sala	3/8/1996 Data Analyst	10/1/2021
Sergio	Mariani	8/16/1982 Responsabile Manutenzione	3/1/2012
Alice	Donati	1/25/1999 Assistente IT	6/1/2023
Giovanni	Bruno	4/4/1976 CEO	1/1/2005
Andrea	Pozzi	1/14/1987 Ingegnere Software	2/1/2016
Lucia	Mancini	4/22/1993 Payroll Specialist	5/1/2020
Davide	Forti	9/10/1984 Responsabile Magazzino	6/1/2013
Elisa	Riva	11/3/1995 Digital Marketing Specialist	4/1/2021
Matteo	Benedetti	2/27/1989 IT Support Specialist	9/1/2017
Silvia	Guidi	6/18/1997 Assistente HR	7/1/2022
Alessio	Pellegrino	12/5/1986 Cloud Engineer	10/1/2015
Roberta	Negri	3/9/1992 Amministrazione Fornitori	11/1/2019
Gabriele	Silvestri	7/21/1981 Responsabile Tecnico	1/15/2011
Valeria	Cattaneo	8/30/1994 Communication Specialist	2/1/2020
Riccardo	Villa	5/16/1988 Business Developer	9/1/2016
Federico	Piras	10/2/1983 Responsabile Infrastrutture	4/1/2012
Giulia	Marchegiani	1/25/1996 Junior Controller	1/10/2022
Stefano	Moro	6/7/1979 Plant Manager	3/1/2009
Chiara	Pagnotta	9/19/1995 E-commerce Specialist	6/1/2021
Antonio	Lombardi	11/28/1985 Responsabile Customer Service	8/1/2014
Francesca	Pieri	2/11/1991 Compliance Officer	10/1/2018
Niccolò	Bartoli	4/6/1998 Junior Developer	2/1/2023
Laura	De Marchi	7/13/1987 Supply Chain Planner	5/1/2016
Michele	Zanetti	1/30/1982 Responsabile Pianificazione	11/1/2011
Elena	Sartori	10/8/1993 Back Office Commerciale	3/1/2019
Paolo	Ferretti	12/17/1978 Operations Director	1/1/2008
Martina	Cecconi	5/26/1996 Data Visualization Specialist	9/1/2021
Roberto	Gentili	3/4/1984 Ingegnere Elettronico	2/1/2013
Irene	Locatelli	8/12/1997 Assistente Direzione	4/1/2022
Lorenzo	Battaglia	9/29/1989 Product Owner	6/1/2017
Alessandra	Pepe	12/15/1992 HR Business Partner	1/1/2019
Danilo	Rossetti	4/20/1986 Responsabile Turni	9/1/2014
Sara	Fontanella	6/1/1995 CRM Specialist	1/1/2021
Enzo	Coppola	2/8/1980 Responsabile Facility	7/1/2010
Marta	Calabrese	11/17/1994 Brand Manager	10/1/2020
Giovanni	Landi	5/5/1977 Chief Operations Officer	1/1/2006
Beatrice	Tonelli	9/23/1998 Talent Acquisition Junior	3/1/2023
Simone	Gallo	7/11/1985 Ingegnere di Processo	1/15/2014
Claudia	Russo	1/6/1991 Internal Auditor	6/1/2018
Marco	Bertani	8/18/1983 Responsabile Sistemi Informativi	10/1/2012
Davide	Pozzoli	2/12/1988 Responsabile Help Desk	6/1/2016
Chiara	Bonetti	7/9/1995 Marketing Analyst	2/1/2021
Alessandro	Ferrero	11/25/1982 Ingegnere Industriale	1/15/2012
Valentina	Sorrentino	3/18/1993 HR Administration	9/1/2019
Marco	Lucchesi	9/4/1986 Key Account Manager	5/1/2015
Elena	Maffei	1/21/1997 Business Intelligence Analyst	10/1/2022
Stefano	Pellegrini	5/30/1980 Responsabile Controllo Qualità	4/1/2010

Ilaria	Fusco	12/6/1994 Training Specialist	6/1/2020
Riccardo	Marchetti	8/14/1989 Solution Architect	3/1/2017
Francesca	Lodi	4/28/1996 Ufficio Gare	11/1/2021
Paolo	Castellani	6/19/1987 Responsabile Pianificazione Finanziaria	9/1/2016
Costantino	Colo	1/13/2002 Programmatore	8/2/2016

Stipendio annuo

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Nome	Cognome	Data di nascita	Mansione	Data di assunzione
Marco	Rossi	3/12/1985	Responsabile IT	6/1/2015
Luca	Bianchi	7/22/1990	Sviluppatore Software	9/15/2018
Giulia	Verdi	1/10/1992	HR Specialist	2/1/2019
Francesco	Esposito	11/5/1980	Direttore Operativo	1/10/2010
Anna	Romano	4/18/1995	Marketing Specialist	3/1/2021
Paolo	Colombo	9/30/1988	Analista Dati	5/15/2017
Sara	Ricci	6/25/1993	Graphic Designer	2/10/2020
Davide	Marino	12/14/1986	Project Manager	4/1/2016
Elena	Greco	8/9/1991	Account Manager	7/1/2019
Andrea	De Luca	2/20/1984	Responsabile Vendite	3/15/2013
Marta	Giordano	10/3/1996	Social Media Manager	9/1/2021
Simone	Conti	5/27/1987	Sistemista	11/1/2015
Chiara	Ferrari	1/16/1994	UX Designer	6/1/2020
Alessandro	Moretti	7/8/1982	Direttore Finanziario	1/1/2009
Federica	Barbieri	11/29/1997	Assistente Amministrativo	2/1/2022
Matteo	Rinaldi	3/4/1989	Consulente IT	10/1/2018
Valentina	Galli	12/21/1992	Recruiter	5/1/2019
Stefano	Martini	6/11/1978	Responsabile Produzione	4/1/2008
Ilaria	Testa	9/17/1995	Content Editor	1/15/2021
Giorgio	Caruso	4/26/1983	Ingegnere Gestionale	9/1/2012
Laura	Serra	2/13/1990	Customer Care Manager	6/1/2017
Nicola	Fabbri	8/1/1986	Quality Manager	11/1/2014
Roberta	Leone	5/9/1993	Amministrazione	3/1/2020
Fabio	Longo	10/30/1981	Responsabile Logistica	7/1/2011
Silvia	Pellegrini	7/14/1996	Junior Analyst	1/10/2022
Daniele	Fontana	1/23/1988	DevOps Engineer	4/1/2017
Alessia	Costa	4/2/1994	PR Manager	9/1/2020
Roberto	Monti	12/19/1979	Direttore Commerciale	2/1/2007
Beatrice	Palumbo	3/27/1997	Segreteria	6/1/2022
Enrico	Santoro	6/6/1985	Product Manager	9/1/2015
Claudia	Fiore	11/12/1991	Legal Specialist	1/15/2018
Massimo	De Santis	2/8/1983	Responsabile Acquisti	5/1/2012
Irene	Messina	1/30/1995	Event Manager	4/1/2021
Pietro	Bellini	9/18/1987	Network Engineer	8/1/2016
Francesca	Amato	6/3/1992	Formazione HR	10/1/2019
Luigi	Neri	3/15/1980	Responsabile Sicurezza	6/1/2010
Serena	Vitali	12/7/1996	Assistente Marketing	3/1/2022
Carlo	Parisi	5/19/1984	Ingegnere Meccanico	9/1/2013
Monica	Orlando	8/26/1993	Controller	1/1/2020
Riccardo	Basile	11/2/1989	Business Analyst	7/1/2017
Giada	Ruggiero	2/14/1997	Junior HR	5/1/2022
Alberto	Pagani	6/28/1981	Responsabile Qualità	10/1/2011
Noemi	Farina	9/5/1994	Copywriter	11/1/2020
Vincenzo	Torrisi	1/9/1986	Sales Engineer	2/1/2015

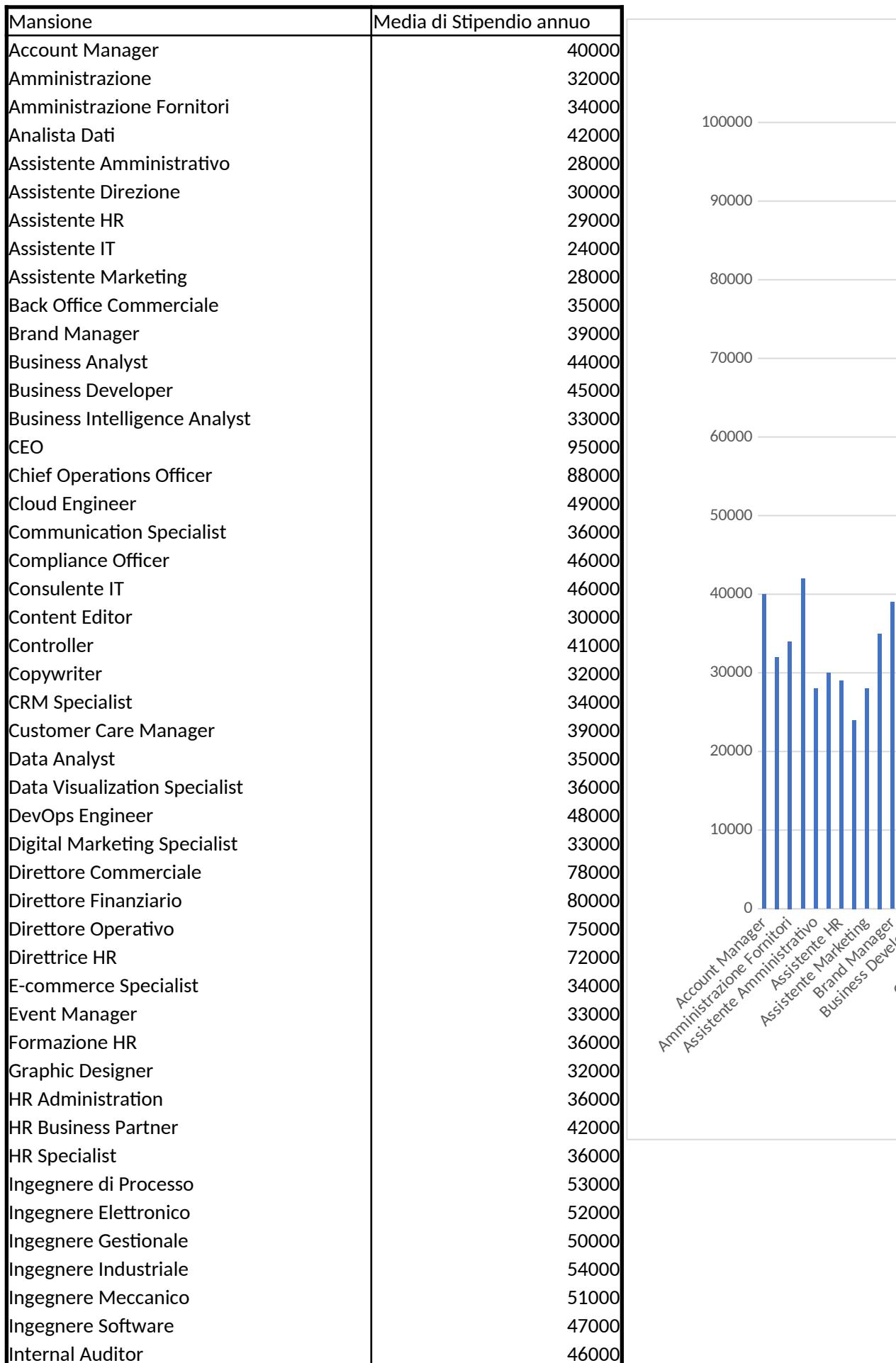
Elisa	Marchetti	4/11/1992 Office Manager	9/1/2018
Tommaso	Grassi	7/20/1998 Stagista IT	3/1/2023
Patrizia	Luciani	10/1/1977 Direttrice HR	1/1/2006
Emanuele	Valenti	12/22/1985 Responsabile CRM	6/1/2014
Martina	Sala	3/8/1996 Data Analyst	10/1/2021
Sergio	Mariani	8/16/1982 Responsabile Manutenzione	3/1/2012
Alice	Donati	1/25/1999 Assistente IT	6/1/2023
Giovanni	Bruno	4/4/1976 CEO	1/1/2005
Andrea	Pozzi	1/14/1987 Ingegnere Software	2/1/2016
Lucia	Mancini	4/22/1993 Payroll Specialist	5/1/2020
Davide	Forti	9/10/1984 Responsabile Magazzino	6/1/2013
Elisa	Riva	11/3/1995 Digital Marketing Specialist	4/1/2021
Matteo	Benedetti	2/27/1989 IT Support Specialist	9/1/2017
Silvia	Guidi	6/18/1997 Assistente HR	7/1/2022
Alessio	Pellegrino	12/5/1986 Cloud Engineer	10/1/2015
Roberta	Negri	3/9/1992 Amministrazione Fornitori	11/1/2019
Gabriele	Silvestri	7/21/1981 Responsabile Tecnico	1/15/2011
Valeria	Cattaneo	8/30/1994 Communication Specialist	2/1/2020
Riccardo	Villa	5/16/1988 Business Developer	9/1/2016
Federico	Piras	10/2/1983 Responsabile Infrastrutture	4/1/2012
Giulia	Marchegiani	1/25/1996 Junior Controller	1/10/2022
Stefano	Moro	6/7/1979 Plant Manager	3/1/2009
Chiara	Pagnotta	9/19/1995 E-commerce Specialist	6/1/2021
Antonio	Lombardi	11/28/1985 Responsabile Customer Service	8/1/2014
Francesca	Pieri	2/11/1991 Compliance Officer	10/1/2018
Niccolò	Bartoli	4/6/1998 Junior Developer	2/1/2023
Laura	De Marchi	7/13/1987 Supply Chain Planner	5/1/2016
Michele	Zanetti	1/30/1982 Responsabile Pianificazione	11/1/2011
Elena	Sartori	10/8/1993 Back Office Commerciale	3/1/2019
Paolo	Ferretti	12/17/1978 Operations Director	1/1/2008
Martina	Cecconi	5/26/1996 Data Visualization Specialist	9/1/2021
Roberto	Gentili	3/4/1984 Ingegnere Elettronico	2/1/2013
Irene	Locatelli	8/12/1997 Assistente Direzione	4/1/2022
Lorenzo	Battaglia	9/29/1989 Product Owner	6/1/2017
Alessandra	Pepe	12/15/1992 HR Business Partner	1/1/2019
Danilo	Rossetti	4/20/1986 Responsabile Turni	9/1/2014
Sara	Fontanella	6/1/1995 CRM Specialist	1/1/2021
Enzo	Coppola	2/8/1980 Responsabile Facility	7/1/2010
Marta	Calabrese	11/17/1994 Brand Manager	10/1/2020
Giovanni	Landi	5/5/1977 Chief Operations Officer	1/1/2006
Beatrice	Tonelli	9/23/1998 Talent Acquisition Junior	3/1/2023
Simone	Gallo	7/11/1985 Ingegnere di Processo	1/15/2014
Claudia	Russo	1/6/1991 Internal Auditor	6/1/2018
Marco	Bertani	8/18/1983 Responsabile Sistemi Informativi	10/1/2012
Davide	Pozzoli	2/12/1988 Responsabile Help Desk	6/1/2016
Chiara	Bonetti	7/9/1995 Marketing Analyst	2/1/2021
Alessandro	Ferrero	11/25/1982 Ingegnere Industriale	1/15/2012

Valentina	Sorrentino	3/18/1993	HR Administration	9/1/2019
Marco	Lucchesi	9/4/1986	Key Account Manager	5/1/2015
Elena	Maffei	1/21/1997	Business Intelligence Analyst	10/1/2022
Stefano	Pellegrini	5/30/1980	Responsabile Controllo Qualità	4/1/2010
Ilaria	Fusco	12/6/1994	Training Specialist	6/1/2020
Riccardo	Marchetti	8/14/1989	Solution Architect	3/1/2017
Francesca	Lodi	4/28/1996	Ufficio Gare	11/1/2021
Paolo	Castellani	6/19/1987	Responsabile Pianificazione Finanziaria	9/1/2016

Stipendio annuo	Eta'	Anzianita'	Bonus annuale di anzianita'
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38000	36	8	1900
36000	34	7	1800
75000	46	16	11250
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42000	38	9	2100
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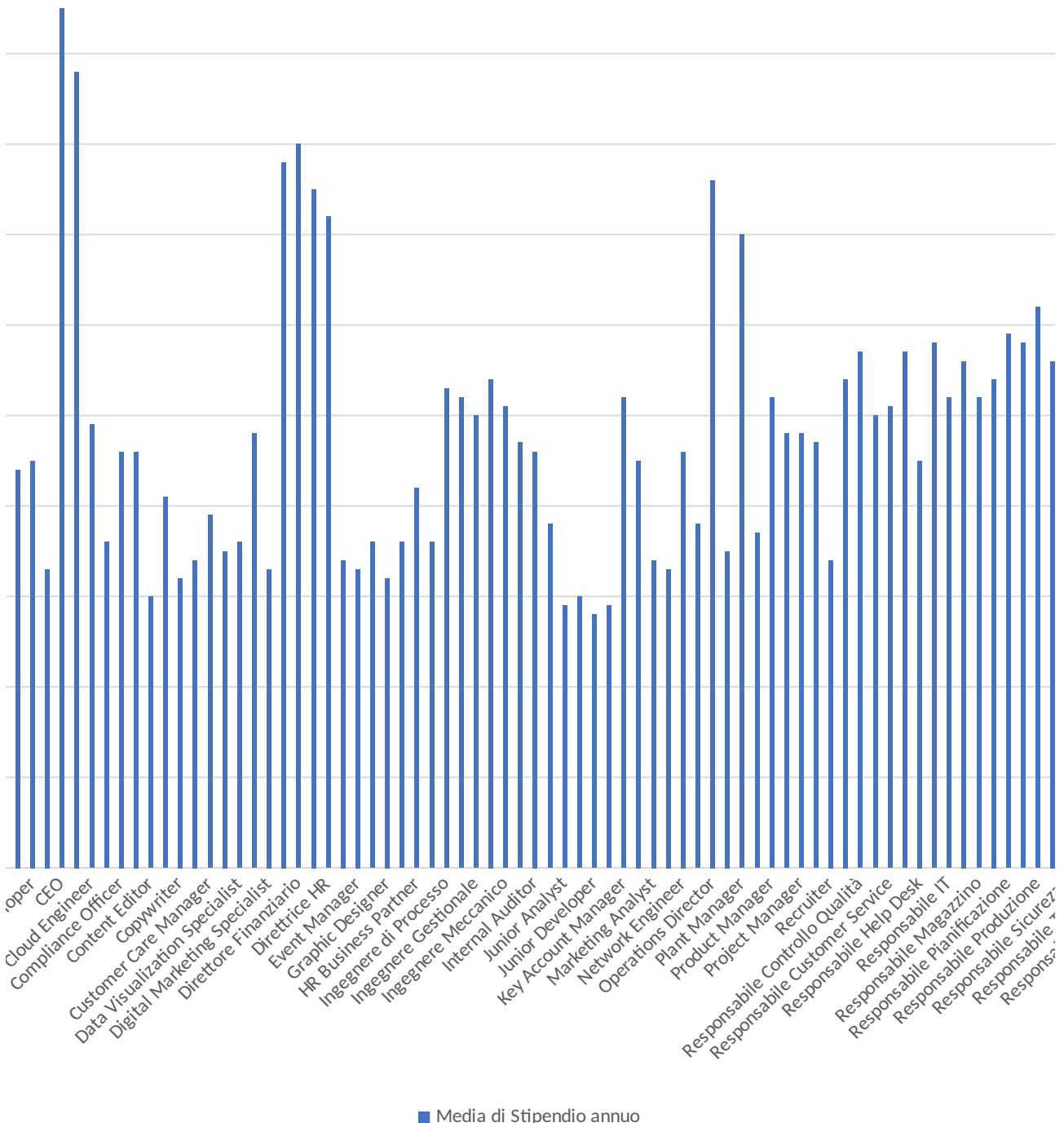
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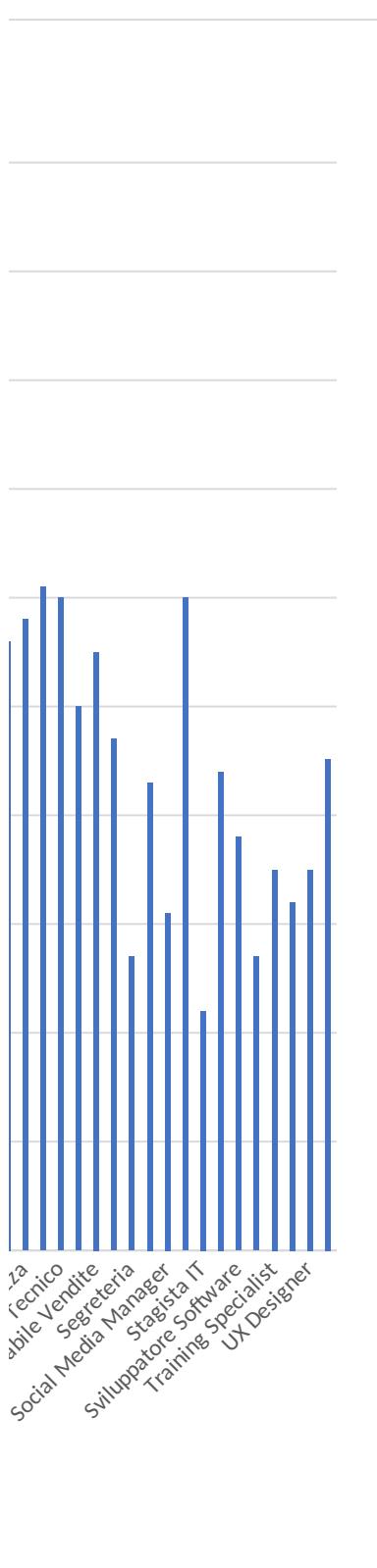


IT Support Specialist	38000
Junior Analyst	29000
Junior Controller	30000
Junior Developer	28000
Junior HR	29000
Key Account Manager	52000
Legal Specialist	45000
Marketing Analyst	34000
Marketing Specialist	33000
Network Engineer	46000
Office Manager	38000
Operations Director	76000
Payroll Specialist	35000
Plant Manager	70000
PR Manager	37000
Product Manager	52000
Product Owner	48000
Project Manager	48000
Quality Manager	47000
Recruiter	34000
Responsabile Acquisti	54000
Responsabile Controllo Qualità	57000
Responsabile CRM	50000
Responsabile Customer Service	51000
Responsabile Facility	57000
Responsabile Help Desk	45000
Responsabile Infrastrutture	58000
Responsabile IT	52000
Responsabile Logistica	56000
Responsabile Magazzino	52000
Responsabile Manutenzione	54000
Responsabile Pianificazione	59000
Responsabile Pianificazione Finanziaria	58000
Responsabile Produzione	62000
Responsabile Qualità	56000
Responsabile Sicurezza	58000
Responsabile Sistemi Informativi	61000
Responsabile Tecnico	60000
Responsabile Turni	50000
Responsabile Vendite	55000
Sales Engineer	47000
Segreteria	27000
Sistemista	43000
Social Media Manager	31000
Solution Architect	60000
Stagista IT	22000
Supply Chain Planner	44000
Sviluppatore Software	38000

Talent Acquisition Junior	27000
Training Specialist	35000
Ufficio Gare	32000
UX Designer	35000
Total Result	45181.8181818182

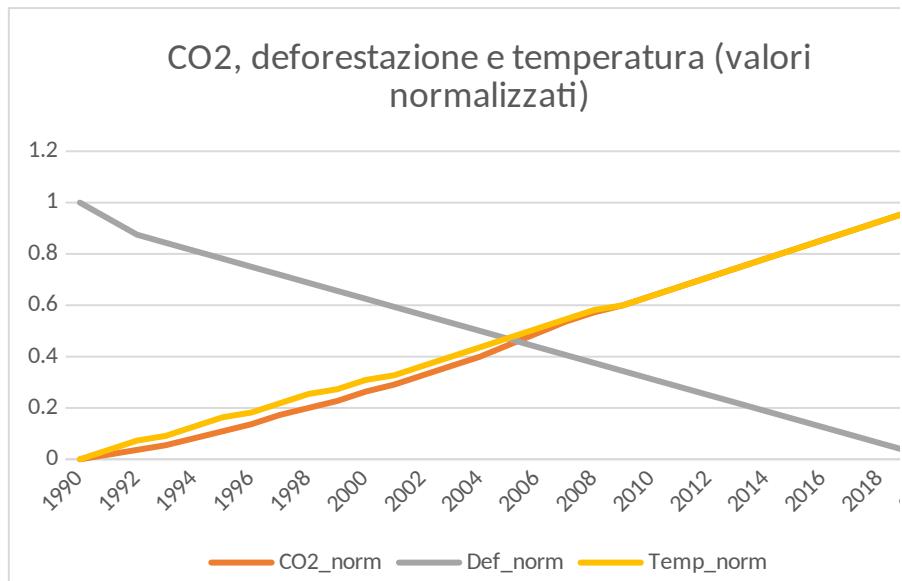
Stipendio annuo medio per mansione





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1993	23.30		15.5	1993	0.0545454545455
1994	23.60		15.4	1994	0.0818181818182
1995	23.90		15.3	1995	0.1090909090909
1996	24.20		15.2	1996	0.1363636363636
1997	24.60		15.1	1997	0.1727272727273
1998	24.90		15	1998	0.2
1999	25.20		14.9	1999	0.2272727272727
2000	25.60		14.8	2000	0.2636363636364
2001	25.90		14.7	2001	0.2909090909091
2002	26.30		14.6	2002	0.3272727272727
2003	26.70		14.5	2003	0.3636363636364
2004	27.10		14.4	2004	0.4
2005	27.60		14.3	2005	0.4454545454545
2006	28.10		14.2	2006	0.4909090909091
2007	28.60		14.1	2007	0.5363636363636
2008	29.00		14	2008	0.5727272727273
2009	29.30		13.9	2009	0.6
2010	29.70		13.8	2010	0.6363636363636
2011	30.10		13.7	2011	0.6727272727273
2012	30.50		13.6	2012	0.7090909090909
2013	30.90		13.5	2013	0.7454545454545
2014	31.30		13.4	2014	0.7818181818182
2015	31.70		13.3	2015	0.8181818181818
2016	32.10		13.2	2016	0.8545454545455
2017	32.50		13.1	2017	0.8909090909091
2018	32.90		13	2018	0.9272727272727
2019	33.30		12.9	2019	0.9636363636364
2020	33.70		12.8	2020	1

Def_norm	Temp_norm
1	0
0.9375	0.036363636
0.875	0.072727273
0.84375	0.090909091
0.8125	0.127272727
0.78125	0.163636364
0.75	0.181818182
0.71875	0.218181818
0.6875	0.254545455
0.65625	0.272727273
0.625	0.309090909
0.59375	0.327272727
0.5625	0.363636364
0.53125	0.4
0.5	0.436363636
0.46875	0.472727273
0.4375	0.509090909
0.40625	0.545454545
0.375	0.581818182
0.34375	0.6
0.3125	0.636363636
0.28125	0.672727273
0.25	0.709090909
0.21875	0.745454545
0.1875	0.781818182
0.15625	0.818181818
0.125	0.854545455
0.09375	0.890909091
0.0625	0.927272727
0.03125	0.963636364
0	1





2020

2020