2907-4968 Yonge Street, North York, Ontario M2N 7G9 | Phone: (647) 863-4137 | Email: cecilia.o@hotmail.ca

PROFESSIONAL SKILLS

- Exceptional learning ability and adaptability
- Strong presentation and interpersonal skills
- Being self-motivated, responsible, reliable and detail-oriented
- Outstanding organizational and planning skills
- Ability to work independently as well as in a team-oriented setting

LANGUAGES

English, Cantonese, Mandarin, Fujian Dialect

RELATED QUALIFICATIONS

Food Handler Certificate 2014
WHMIS Certificate 2013
Smart-Serve Certificate 2012

WORK EXPERIENCES

Team Lead 2013-present

Ontario, Canada

- Manage teams with various sizes, from 3 to 40 staffs
- Set up and tear down event area
- Organize travel arrangement with the team for out-of-town activations
- Develop strategy for the team to achieve the goals
- Assign duties based on capability and personality
- Maintain orders and break schedule
- Handle onsite issues throughout the event
- Submit recap report and provide suggestions to further improve overall performance
- Example of Clients: Intel Extreme Masters, Target, Sony, Lincoln Branding Tour

Product Specialist for General Motors

2012-present

General Motors, Canada

- Provide product-related information such as engine types, product qualifications and comparisons
- Educate consumers with new features and suggest the most suitable vehicle based on their needs
- Invite interested consumers to be participate in concierge service, set up test drive appointments with dealerships and follow up with the processes
- Demonstrate professional customer service and excellent interpersonal skill
- Provide vehicle details in Cantonese/Mandarin to Chinese-speaking consumers
- Encourage general public to participate in onsite activities

Brand Ambassador 2012-present

Ontario, Canada

- Aid setup/teardown of an activation when applicable
- Engage with target population to achieve brand popularity
- Represent the company and educated consumers on new offers and promoted sales
- Encourage audience participation in onsite activities
- Invite general public to sign up for contests, hand out sampling items or other promotional materials, and register interested individuals for test drive
- Example of Clients: Mercedes Benz & Smart Cars, Canadian Tire, Lavazza, Great Gulf Home

Mascot/Character Performer

2012-present

Ontario, Canada

- Interact with general public to attract audience at trade shows/onsite events
- Posed for photos and video footages when applicable
- Travel to various Ontario locations and participate in press interviews for TV channels
- Examples of Clients: Chevrolet Safe & Fun Hockey, ParaNorman movie, BMO Bear, Subway Monkey

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Mascot Handler 2013-present

Ontario, Canada

- Schedule times for mascot performance and breaks with client
- Assist in assembling and dissembling mascot wardrobe
- Encourage general public to interact with mascots and assisted photo-taking with mascots
- Escort mascot when maneuver through crowds and protected mascot from potentially harmful situations
- Examples of Clients: Teenage Mutant Ninja Turtles, Elmer's the Bull, Peg & Cat

Event Hostess 2012-present

Ontario, Canada

- Set up event area and organized registration process
- Greet guests and provided directions to booths and seminar rooms
- Monitor entrances to a series of seminars and kept statistics of attendance
- Collect raffle tickets and drew prizes
- Aid live/silent auctions and handled post-auction payment processing
- Example of Clients: Microsoft Conference, VMware, R&M Leadership Conference, Salesforce1 World Tour

Product Demonstrator 2012-present

Ontario, Canada

- Conduct demonstrations and educate consumers on the products to encourage sales
- Adaptively alter presentation contents to target specific audience
- Suggest specific products based on consumers' needs
- Sell products being promoted and keep records of sales
- Set-up/tear-down demonstration area and keep areas neat while working
- Examples of Clients: Chanel, De'Longhi Espresso Maker, Garnier Skincare, T-Fal Linen Care

Special Event Server 2012-present

Ontario, Canada

- Circulate the event area with foods/drinks
- Serve pre-ordered dishes to customers
- Monitor the event area and keep it neat
- Example of Clients: Gourmet Food & Wine Expo, Hazel McCallion Art for Life Gala, ASRS Satellite Symposium

Model, Actress & Background Performer

2012-present

- Model: prints, runway and freeze modelling
- Actress: music video, short film and premiere
- Background Performer: TV series and movies
- Example of Clients: Pandora Jewellery, Express Clothing, Garnier Skincare, CTV News Premiere

Sales Rep for V.I.B. Program at Baby Time Show

2012-2014

Shoppers Drug Mart, Greater Toronto Area, Ontario

- Encouraged attendees to sign up to "V.I.B." program and/or Shoppers Optimal Cards
- Explained benefits of V.I.B. program and handed out gift bags upon sign up for "V.I.B." program
- Achieved the company quota (an hourly average of 26 applications)

Event Manager at Dating Events

2013

Match.com, Toronto, Ontario

- Arranged event setup and snack/drink menu with venue manager
- Coordinated staffs for efficient checked in
- Organized group activities, encouraged participations and interactions among guests
- Submit recap report and provide suggestions to further improve overall performance

Salesperson and Marketing Designer

2009-2011

NutriBliss Company Limited, Hong Kong

- Analysed and recommended products to customers based on their health concerns
- Communicated with director to develop marketing tactics and enhance efficiency
- Developed promotional campaigns in English and Chinese versions

Computer Technician 2007-2008

Cheng & Cheng Co. Ltd, Hong Kong

Communicated with the directors to developed a prototype for a Remote Programming Software