



ERASMUS+ KA2 Strategic Partnership
2017-1-FI01-KA203-034721
HELP – Healthcare Logistics Education and Learning Pathway



Technology management

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0. Agenda





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Agenda

Technology management

Decision making

- Approach illustration #1: procurement decision support (MCDM)

- Approach illustration #2: inventory management

- Approach illustration #3: maintenance optimization

- Approach illustration #4: total cost of ownership





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1. Technology management



Rationale



High quality care
(diagnosis, therapy, care)



Budgets
(investments, O&M)

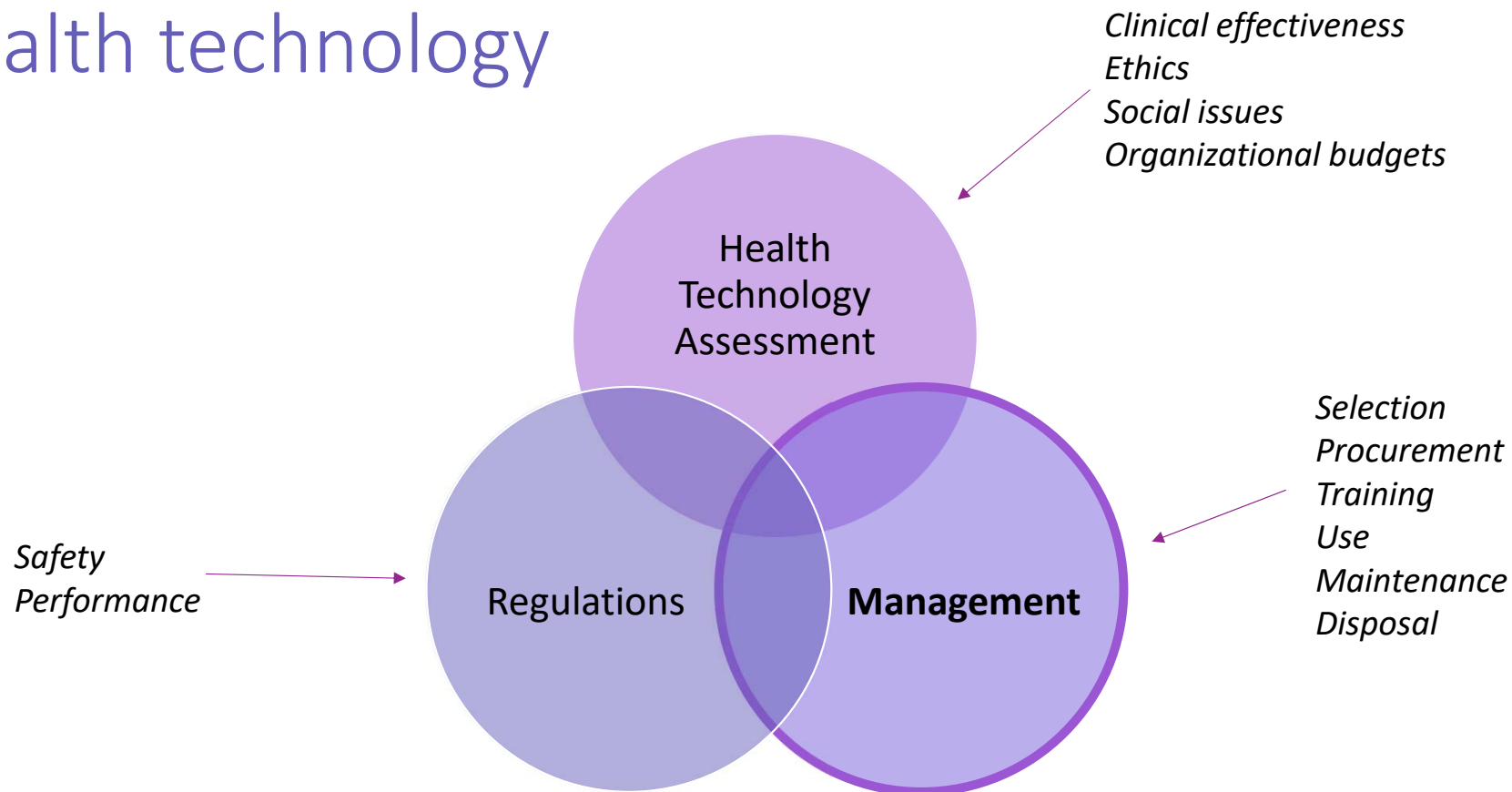


High quality professional
work environment

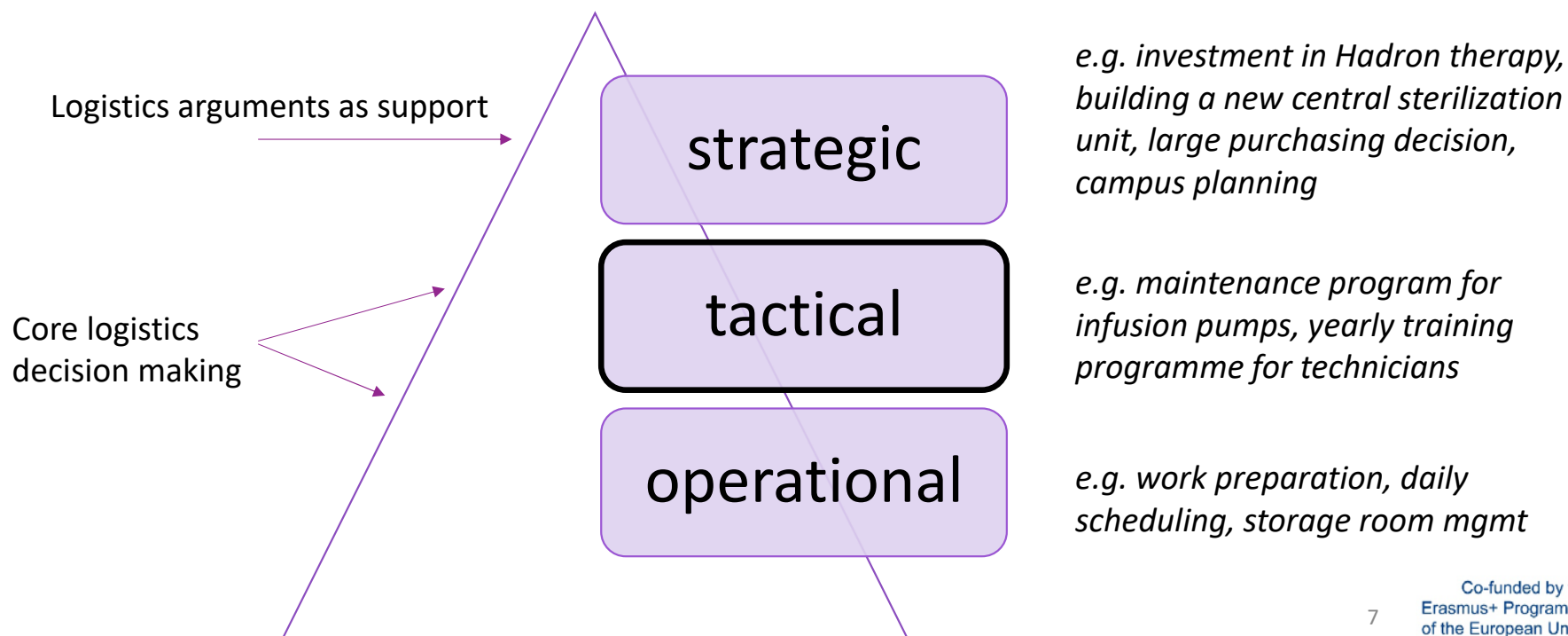
E.g. Biomedical/clinical engineers



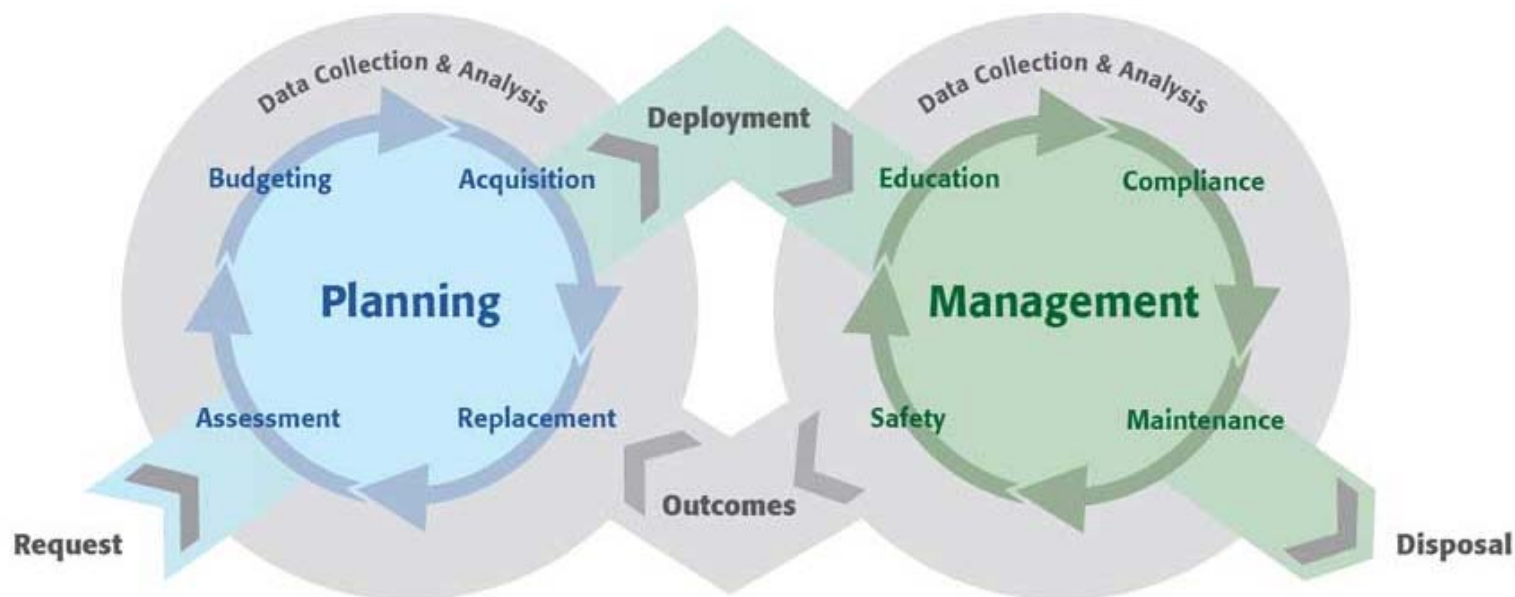
Health technology



Decision levels



Life cycle of equipment



(WHO, 2015)

Technical department

Responsibilities

- projects, e.g. building or renovating nursing units
- energy, e.g. electricity, HVAC
- maintenance, calibration for e.g. medical instrumentation, scanners, ...
- commissioning
- training (technicians, users)
- safety management

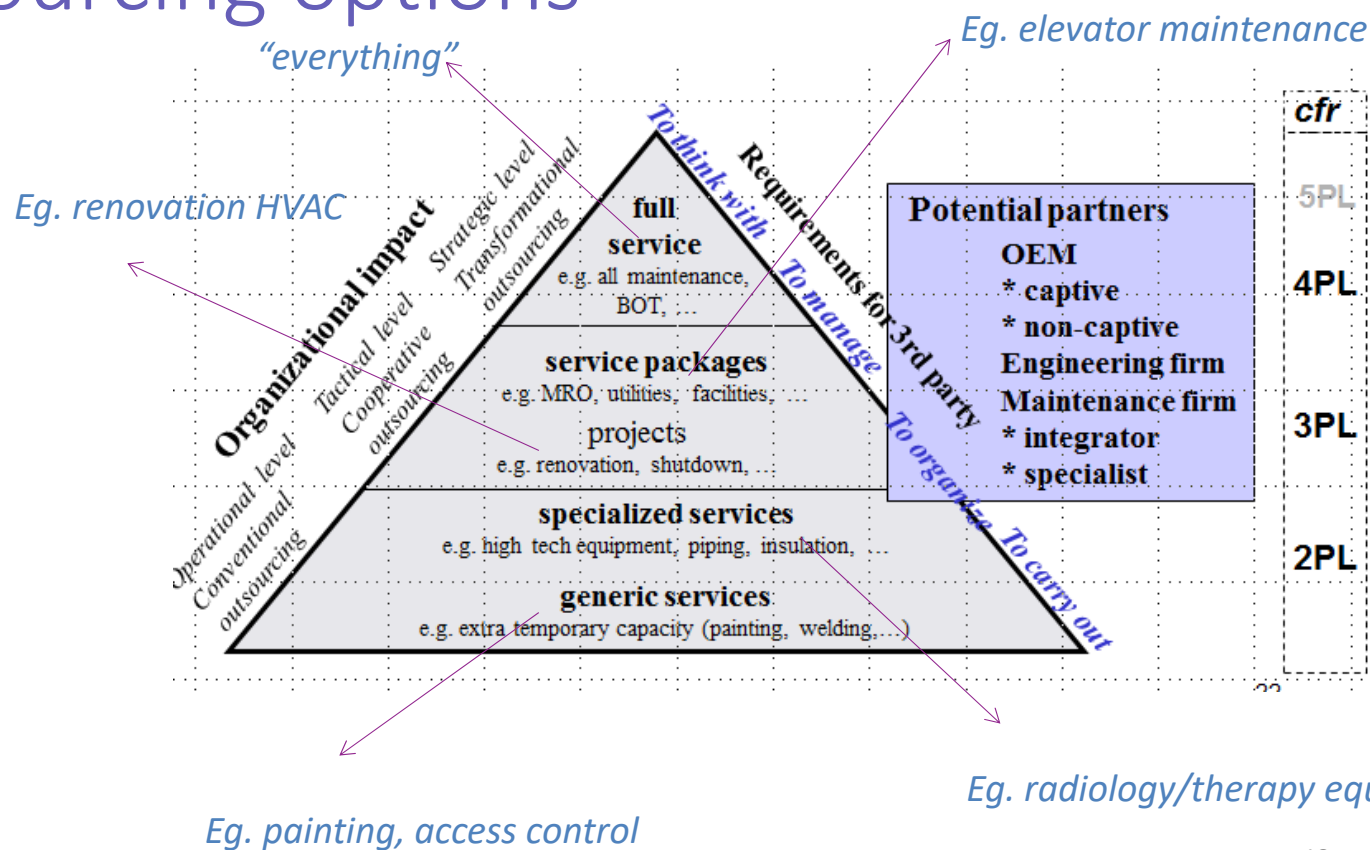
*biomedical unit (hospital with 2000 beds)
about 17000 devices*

- 3800 pumps*
- 800 ventilators/anaesthesia*
- 950 monitors*
- 190 electrosurgery*
- 114 dialysis*
- 100 ECG*

Choice to make

in-house – outsourcing (OEM, other 3rd party) - combination

Outsourcing options





Pro outsourcing, because	Contra outsourcing, because
Better focus core business Redirection of resources High-speed reengineering benefits World-class capabilities Technological innovation Financial benefits Transfer responsibility ...	Security Culture Unreliable suppliers Quality of service Loss of control Communication issues Dependence (vendor lock-in) ...

*Indispensabel when outsourcing:
sound **service level agreement***

See e.g. for practical tips
<https://www.sla-zone.co.uk/>





Challenges in technology management

Technology

Rapid evolving - Limited standardisation – IoT

Environment

Many stakeholders - Budget pressure

Resources

Personnel management (HR): Motivation – Safety – Labor intensive – Outsourcing ? - Training

Material resources: test & measuring equipment, work shop & tools, MRO

Management

Evidence based/model based decision making needed



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2. Decision making



Decision example

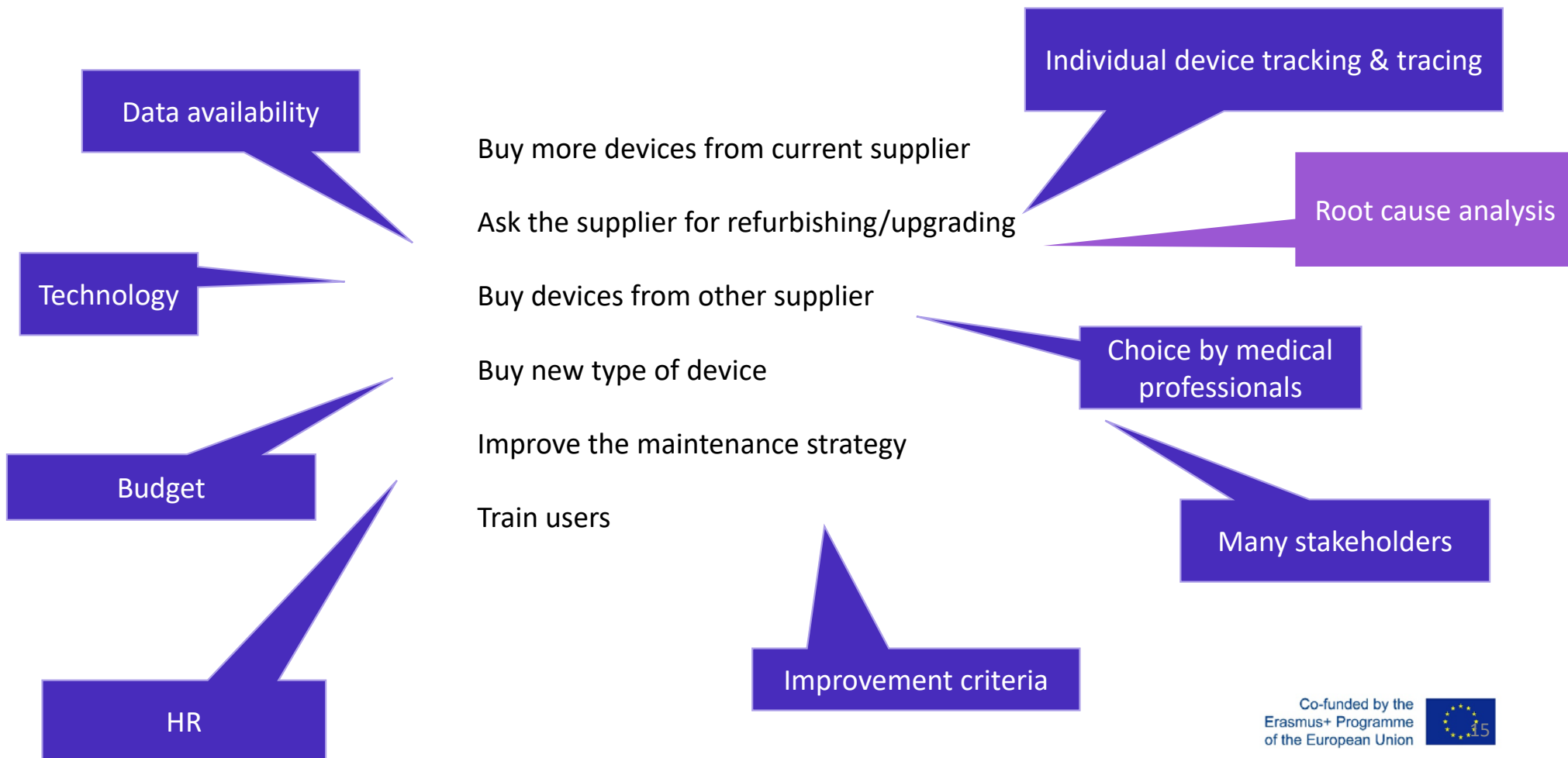
Problem

A device of which many (coming from different suppliers) are used with a problematic failure behavior. Currently about half of the devices is with the TD for repair, this causes problems for the users (waiting times, service interruptions, delays, ...)

Potential solutions

- Buy **more devices** from current suppliers (= redundant capacity → decision area: inventory investment)
- Ask the supplier for **refurbishing/upgrading** (= improvement action → decision area: replacement analysis)
- Buy devices from **other suppliers** (= more reliable devices → decision area: procurement mgmt)
- Buy **new type of device** (= technology → decision area: asset mgmt)
- Improve the **maintenance** strategy (= PM spares → decision area: maintenance management)
- Train** users (= TQM → decision area: lean thinking, change management)

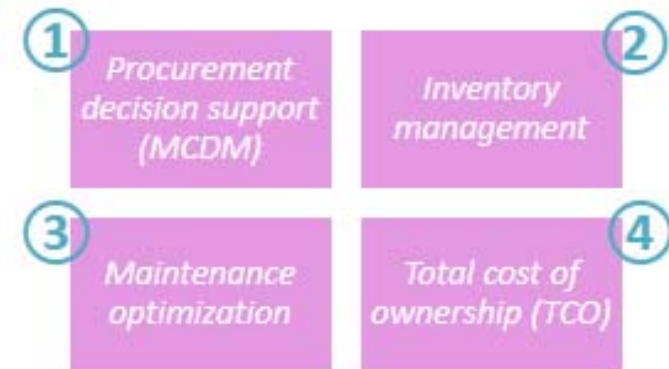
Sounds reasonable, but rather complex situation ...



Decision support tools available from “healthcare (logistics) engineering”, with focus on Industrial and systems engineering, Operations Research/Operations Management and Quality Management

What ?	(Very) short description
TPM (total productive maintenance)	Part of TQM (total quality management) Key points (here): 5S, OEE, operator involvement
RCM (reliability centered maintenance)	Popular maintenance concept (strategy development) Key points (here): FMEA plays a key role
TDC (theory of constraints)	Management approach (Goldratt) Key points (here): focus on bottleneck
Lean thinking	Management approach ("Toyota Production System") Key points (here): value – wastes (mura, muda, muri)
Project management	Major planning tool (time, budget) Key points (here): PERT/CPM (traditional), CC (critical chain)
Change management	Important management concern, needs to be addressed Key points (here): resistors (advocates)
Risk management	See part on Safety

(out-of-scope here, only briefly touched)

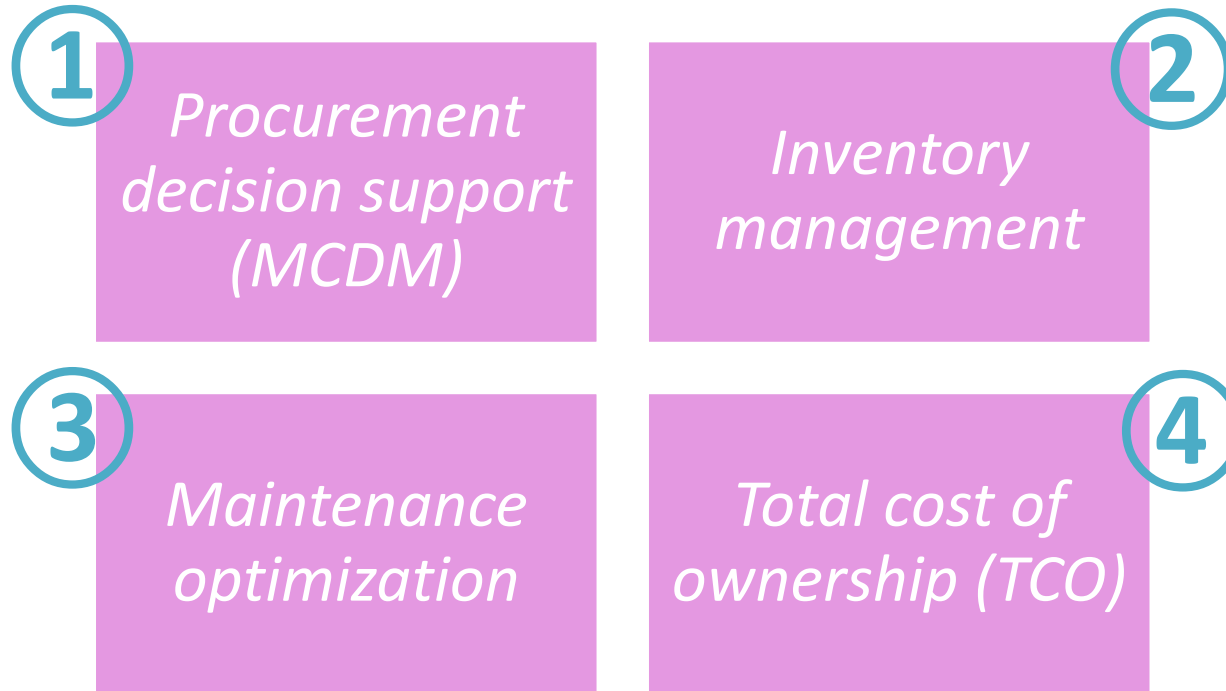


(to discussed into more detail)



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Risk management	See part on Safety





Notes:

- (i) The decision problems addressed are rather/very complex, the models discussed are decision support models that support part of the decision making involved.
- (ii) The decisions to be made can be interrelated, e.g. TCO with procurement, inventory & maintenance.

Procurement decision support (MCDM)

①

The procurement process starts after the decision to purchase has been made after (e.g.) a hospital-based HTA (health technology assessment).

The purchasing process includes vendor selection and contract negotiation . Here we focus on the first problem.

The decision approach used in this paragraph is a MCDM (multi-criteria decision making).

This will not be elaborated further, since MCDM is covered in another part of this course.

2

Inventory management

What items are we talking about here (TD) ?

Devices: redundant capacity (to cater for failures and maintenance needs, for battery loading, ...)

Consumables: e.g. cleaning sets/liquid

Operating supplies: e.g. filters

Spare parts and spare modules: e.g. bearing, motor

What if (in general)

Carrying too much inventory

- high handling/storage costs
- high capital immobilisation
- less flexibility
- risk of obsolescence
- risk of damage

Carrying too little inventory

- risk of critical stockouts
- high emergency delivery costs
- frequent ordering & delivery
- small buffer against unexpected events
- more dependent on supplier

Maintenance optimization

3

What type of interventions are these “maintenance interventions” ?

Corrective interventions

Repair = “run-to-failure” = reactive *On failure*

Routine interventions

Checks, cleaning, ... : pt1 → pt2

Calibrations: pt1 → pt2 or schedule

Preventive interventions

Use or time based

Opportunity based

Condition based interventions

Detective *Checklist – human senses*

Predictive *Monitoring + trigger I?*

Prognostic *Monitoring and RUL predictions*

Prescriptive *Decision making > decision support*

Proactive interventions

Design-out

Refurbishing, upgrading

MTBF: mean time between failures

MTTR: mean time to repair

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Type	Corrective action	Preventive action
Corrective Failure based (FBM), run-to-failure (RTF)	Upon failure	Never
Preventive Time/used based (T/UBM)	Upon failure	After predetermind time period (calendar days, running hours)
Condition based (CBM) Detective Predictive Prognostic Prescriptive	Upon failure Upon failure Upon failure Upon failure	According to “status” indication After manual inspection After monitoring measurement After monitoring measurement + calculations After monitoring measurement + calculations + optimization/simulation
Design-out (DOM)	Upon failure	Improvement actions, either after recurring problems, part of TQM, ...
Opportunity based (OBM)	Upon failure	Whenever “easy” to do

Why not stick to corrective maintenance? *Professionals: working environment* *Patients: waiting times*

Avoiding unplanned failuers

Patient safety
Occupational safety

Avoiding/detecting harmful defects

Hospital directors

Usually cheaper than corrective maintenance

E.g. avoiding secondary damage or emergency procedures

Total cost of ownership approach for equipment and machines

Accreditation

Legal compliance



“Average” measures to follow-up on equipment and devices

MTTF=mean time to failure
MTTR=mean time to repair
MTTS=mean time to support

	Availability		
	$\frac{MTTF}{MTTF + MTTR + MTTS}$		
	Reliability <i>MTTF</i>	Maintainability <i>MTTR</i>	Supportability <i>MTTS</i>
Design phase	XXXXXX	XXXXXX	X
Manufacturing phase	X	X	XX
Operations & maintenance phase	X	XX	XXXXXX



Failure analysis

quantitative description of failure behavior

two main approaches

failure probability function, based on historical data using statistical analysis

RUL (remaining useful life), based on historical data and (condition) monitoring data using knowledge models, life expectancy models, artificial neural networks, ...



Example Decision model

Problems at hand (selected)

How to describe the failure behavior of this device ?

How often does this device need maintenance? When is the right time to replace an ageing device by a new one ? – renewal reward theory



Note: only cost and failure probabilities taken into account !



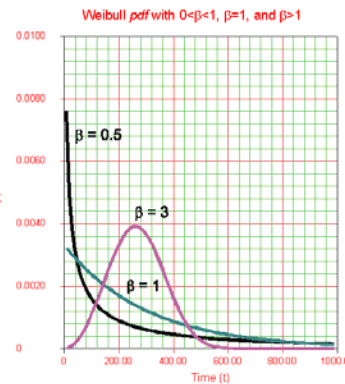
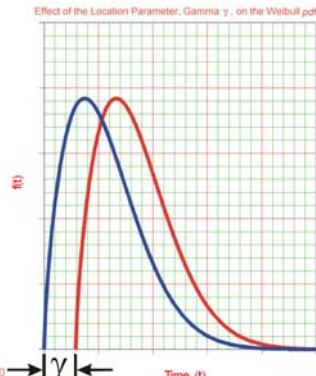
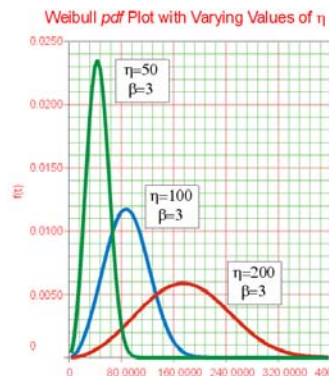
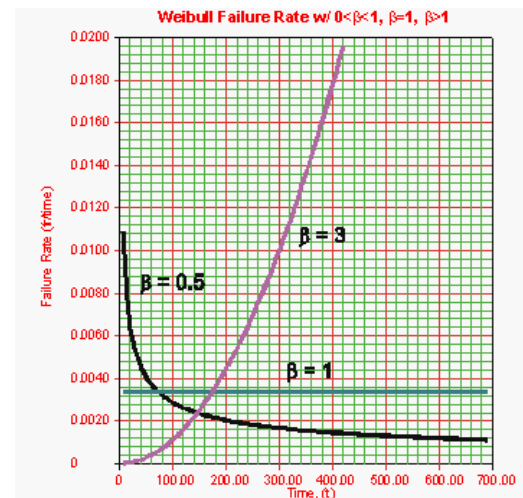
Often used failure distribution: *Weibull distribution*

$$f(t) = \frac{\beta}{\eta} \left(\frac{t-\gamma}{\eta} \right)^{\beta-1} e^{-\left(\frac{t-\gamma}{\eta} \right)^{\beta}}$$

$$F(t) = 1 - e^{-\left(\frac{t-\gamma}{\eta} \right)^{\beta}}$$

$$R(t) = e^{-\left(\frac{t-\gamma}{\eta} \right)^{\beta}}$$

$$r(t) = \frac{\beta}{\eta} \left(\frac{t-\gamma}{\eta} \right)^{\beta-1}$$



β = shape parameter (Weibull slope)

η = scale parameter (characteristic life)

γ = location parameter (guaranteed life)

Type	Correction action	Preventive action
TBM	Open failure	Repair
TUBM	Open failure	After predetermined time period (calendar days, running hours)
CBM	Open failure	According to status indication
Condition	Open failure	After manual inspection
Predictive	Open failure	After monitoring measurement + calculation
Prognostic	Open failure	After monitoring measurement + calculation + optimization/simulation
Prescriptive	Open failure	Improvement actions, either after recurring problems or as part of TBM programme
DDM	Open failure	Whenever "keep" or "do"

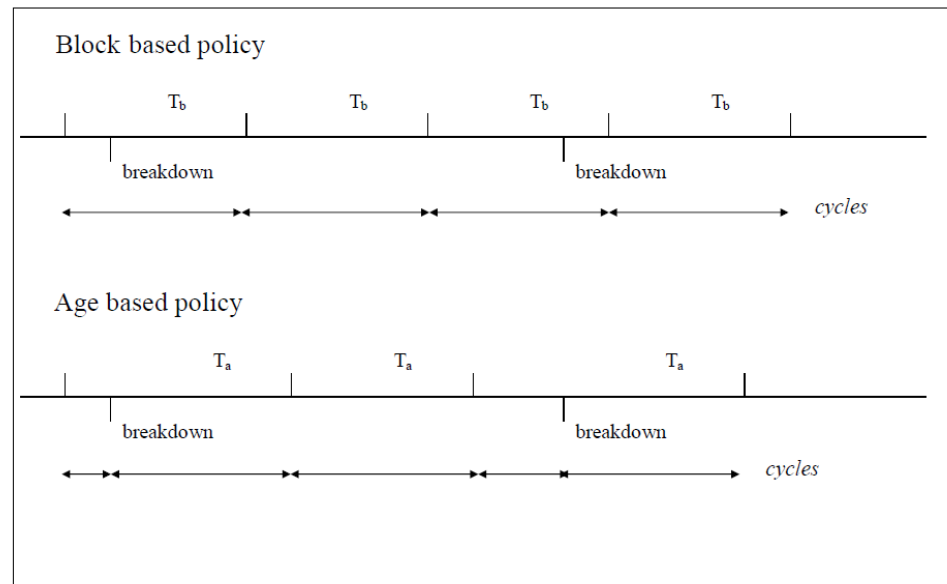
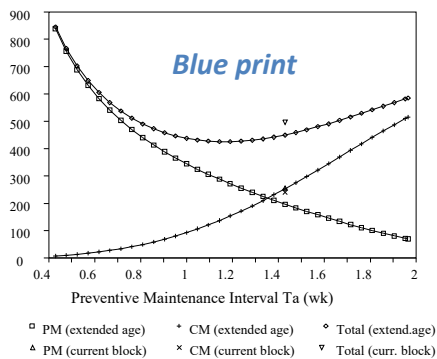
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Renewal-reward theory

Questions to answer

How much/often maintenance is needed ?

When is the best time to replace a device by a new one ?



Assumptions: AGAN replacements upon failure and ∞ horizon

Renewal theory

Let X_1, X_2, \dots be a sequence of non-negative random variables having a common probability distribution

$$F(x) = P X_k \leq x \text{ with } x \geq 0 \text{ where } k = 1, 2, \dots \quad (7.7)$$

The random variables X_n denote the interoccurrence time between the $(n-1)^{th}$ and the n^{th} event, i.e. replacement events in this case. It is assumed that $0 < E[X_1] < \infty$. Let S_n denote the epoch at which the n^{th} event occurs:

$$S_0 = 0 \text{ and } S_n = \sum_{i=1}^n X_i \text{ where } n = 1, 2, \dots \quad (7.8)$$

Define for each $t \geq 0$ the random variable $N(t)$ representing the number of events up to time t : $N(t) = \text{largest integer } n \geq 1 \text{ for which } S_n \leq t$.

The counting process $N(t), t \geq 0$ is called the *renewal process*. A renewal occurs at time t if $S_n = t$ for some n .

Renewal reward theory

Let $N(t), t \geq 0$ be the renewal process for which a reward R_n is earned during the interoccurrence time X_n between the $(n-1)^{th}$ and the n^{th} event. For our maintenance case, R_n can be a reward, like usable production time or a cost, like maintenance intervention costs. It is assumed that R_1, R_2, \dots are independently and identically distributed random variables. R_n may depend on the length X_n of the n^{th} renewal interval. It is assumed that $E[R_1] < \infty$ and $0 < E[X_1] < \infty$.

Defining $R(t), t \geq 0$, as the cumulative reward earned up to time t , the following extremely useful result holds (proof in Ross [18]):

$$\lim_{t \rightarrow \infty} \frac{R(t)}{t} = \frac{E[R_1]}{E[X_1]} \text{ with probability 1} \quad (7.9)$$

$$\lim_{t \rightarrow \infty} \frac{E[R(t)]}{t} = \frac{E[R_1]}{E[X_1]} \quad (7.10)$$

By defining a cycle as the time elapsed between two consecutive renewals, the following formula holds with probability 1:

$$\text{the long run average reward per unit of time} = \frac{E[\text{rewards earned during one cycle}]}{E[\text{length of a cycle}]} \quad (7.11)$$

This formula is the basic formula which will be exploited in formulating the age based and block based renewal policies.

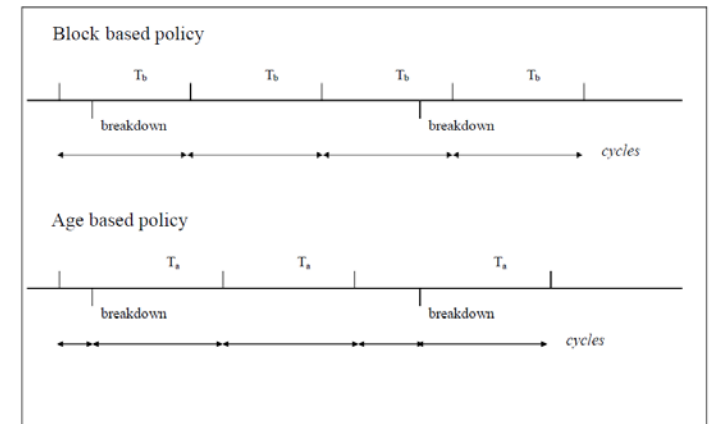
Renewal reward theory formulas

$$C(T_a) = \frac{c * F(T_a) + p * R(T_a)}{\int_0^{T_a} R(t) dt}$$

$$C(T_b) = \frac{p + c * M(T_b)}{T_b}$$

where M(t) is the renewal function and given by

$$M(t) = F(T) + \int_0^t M(t-x) f(x) dx$$



Illustration

An analyzer costs €7000 (R). The maximum useful life is 5 years. Yearly maintenance costs c_k are €1000k, with k being the equipment age.

From historical data and supplier information, probabilities of unreparable failures are known to be $p_1=0.1$, $p_2=0.1$, $p_3=0.2$, $p_4=0.3$ and $p_5=0.3$. Each year it can be decided to replace the analyzer by a new – similar - one. (*)

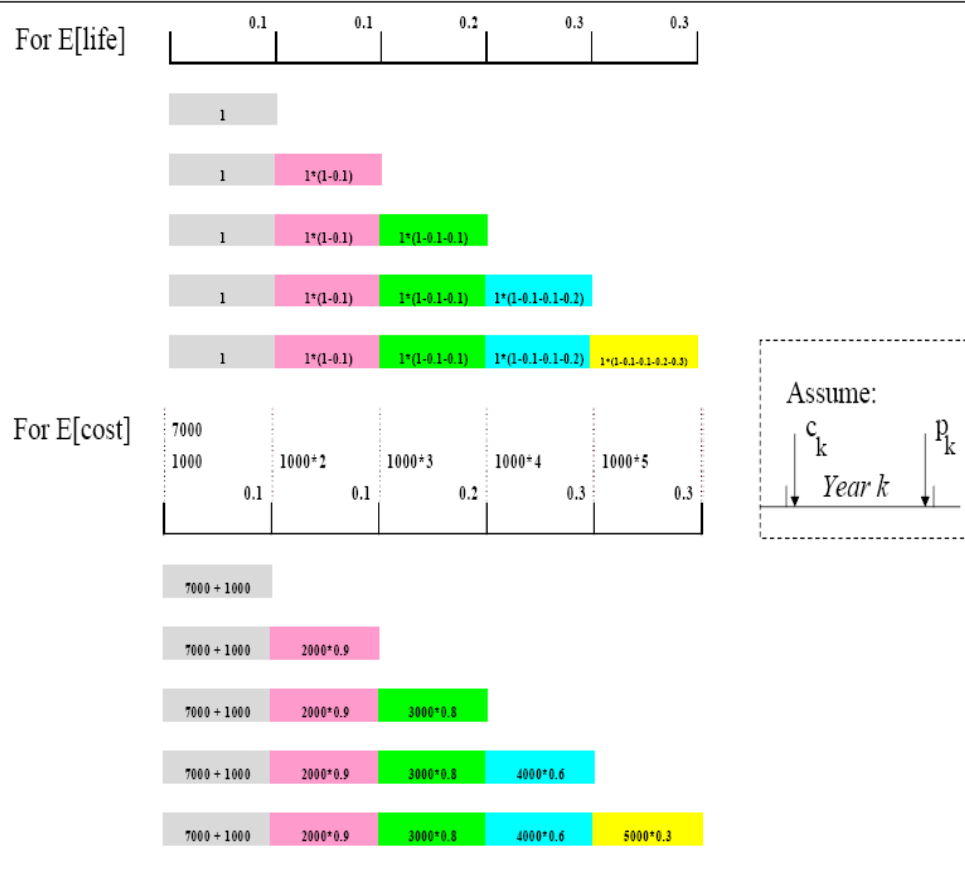
What is the optimum replacement timing?

Answer

Repair limit problem

Renewal theory (hypotheses !!) applicable:
$$C(n) = \frac{E[\text{cost}]}{E[\text{life}]}$$

(*) different from “replacement problem” as defined in Engineering Economy



$$E[\text{cost}] = R + c_1 * P_0^0 + c_2 * P_1^0 + \dots + c_n * P_{n-1}^0$$

Formulas

$$P_0^0 = 1 \text{ and } P_k^0 = p_{k+1} + p_{k+2} + \dots + p_n$$

$$E[\text{life}] = 1 * p_1 + 2 * p_2 + \dots + (n-1) * p_{n-1} + n * P_n^0$$

Thus

$$C(1) = \frac{(7000 + 1000)}{1} = \text{€}8000/\text{year}$$

$$C(2) = \frac{(7000 + 1000 + 0.9 * 2000)}{(1 + 0.9)} = \text{€}5158/\text{year}$$

$$C(3) = \frac{(7000 + 1000 + 0.9 * 2000 + 0.8 * 3000)}{(1 + 0.9 + 0.8)} = \text{€}4518/\text{year}$$

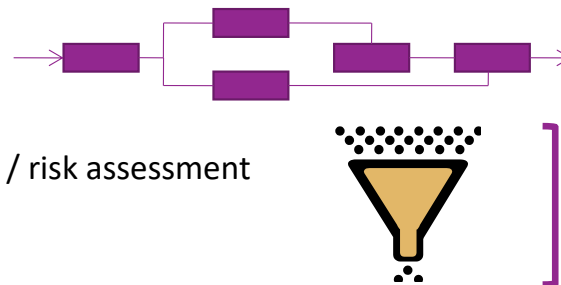
$$C(4) = \frac{(7000 + 1000 + 0.9 * 2000 + 0.8 * 3000 + 0.6 * 4000)}{(1 + 0.9 + 0.8 + 0.6)} = \text{€}4424/\text{year}$$

$$C(5) = \frac{(7000 + 1000 + 0.9 * 2000 + 0.8 * 3000 + 0.6 * 4000 + 0.3 * 5000)}{(1 + 0.9 + 0.8 + 0.6 + 0.3)} = \text{€}4472/\text{year}$$

What happens in practice?

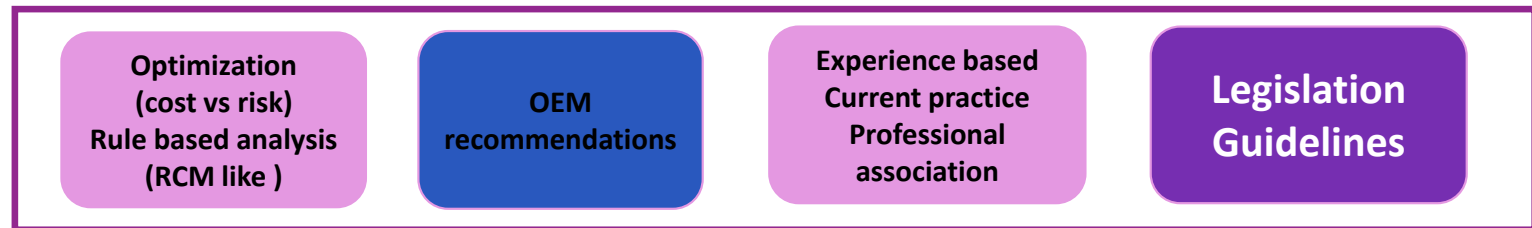
“Business” context

Process & Functional analysis



Maintenance strategy/policy decision

The final decision



Workable overall maintenance plan

Design changes

Preventive maintenance plans

Condition monitoring

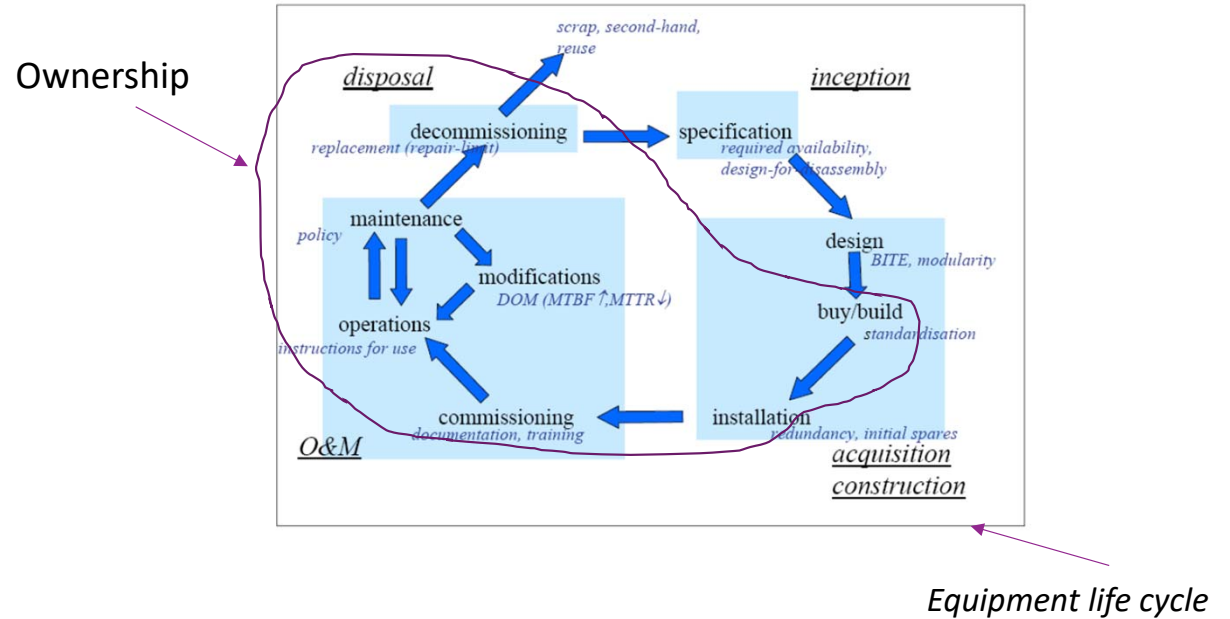
Breakdown protection

Inspection schedules



4

Total cost of ownership (TCO)

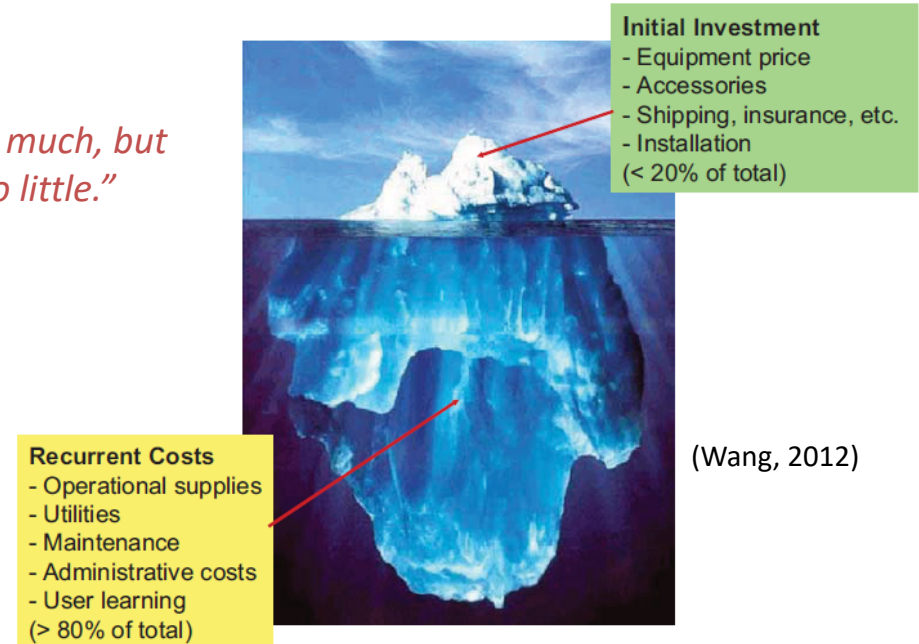


Basic considerations

- Will it provide better care ?
- Will it improve efficiency ?
- Will it bring in revenue ?
- Will it lower maintenance costs ?
- Will it attract new patients ?

“It is unwise to pay too much, but it is foolish to spend too little.”

- What about standardization ?
- What about contract compliance ?
- What about early decision support ?
- What about strategic sourcing ?
- What about enterprise asset mgmt strategy ?



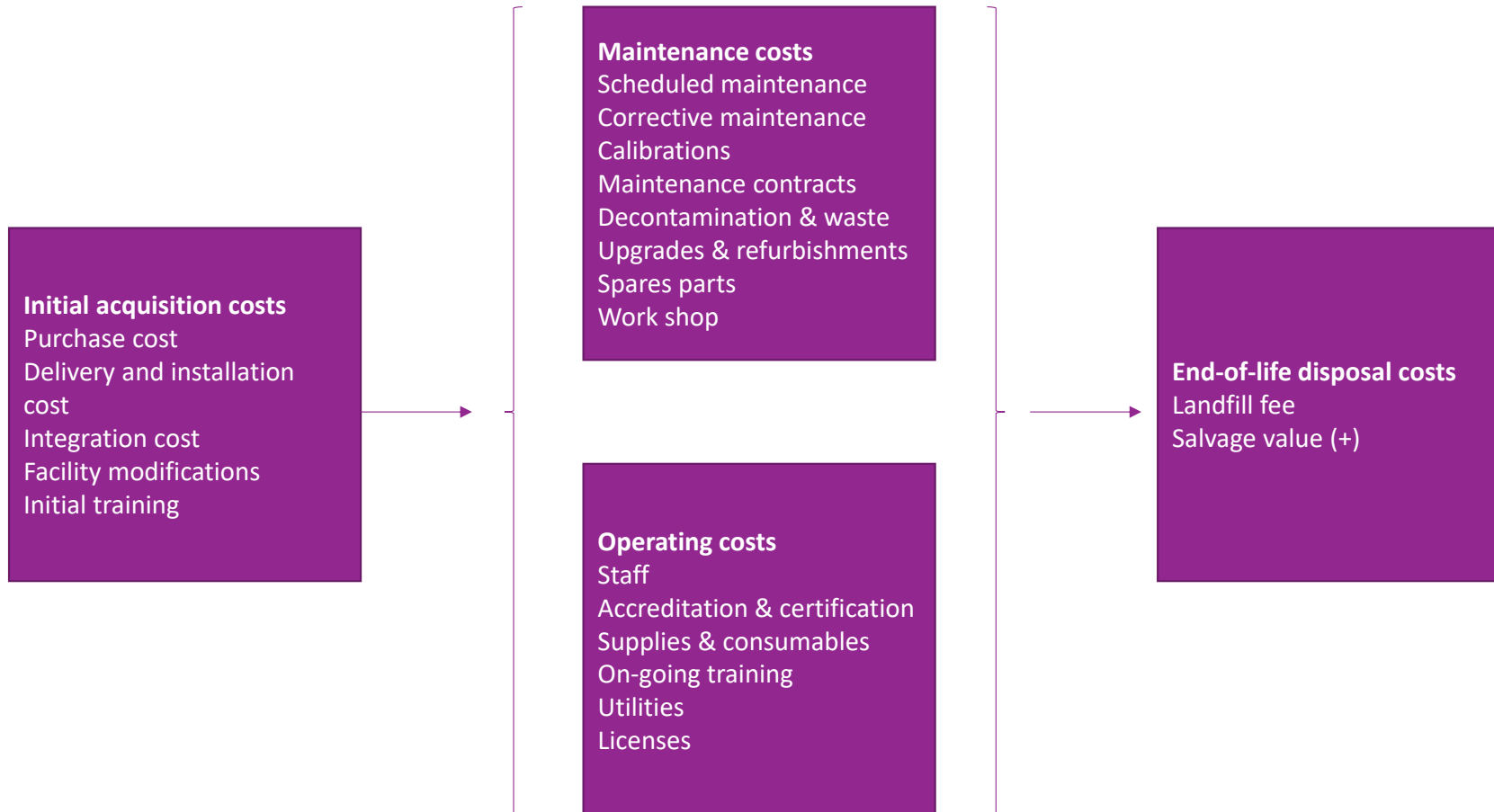
(Wang, 2012)

Problem at hand

Computing the TCO

Steps

1. Define the **problem** - identify the **alternatives**
2. Prepare the **cost breakdown** structure - choose the analytical **cost model** - formulate the **assumptions**
3. Acquire cost and performance **data**
4. **Compute** the TCOs - **rank** the alternatives
5. Perform **scenario/sensitivity** analysis
6. **Decide** on which alternative is best





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3. Wrap-up





Overview

Technology management

Decision making

- Approach illustration #1: procurement decision support (MCDM)

- Approach illustration #2: inventory management

- Approach illustration #3: maintenance optimization

- Approach illustration #4: total cost of ownership





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