Pan Li

800 W Peachtree St NW, Atlanta, GA 30332 • pan.li@scheller.gatech.edu

PROFESSIONAL EMPLOYMENT

Georgia Institute of Technology, Scheller College of Business

Atlanta, GA

Assistant Professor in Information Technology Management (tenure-track) July 2023 - present

EDUCATION

New York University, Stern School of Business

New York, NY

Ph.D. in Information System

May 2023

Advisor: Alexander Tuzhilin

University of Science and Technology of China

Anhui, China

B.S., Mathematics & Computer Science (Special Class for the Gifted Young)

June 2017

RESEARCH INTERESTS

- Technical Design of IS Artifacts
- Personalization, Recommender Systems and Consumer Modeling/Understanding
- Deep Learning, Reinforcement Learning, NLP, and LLM Techniques

INDUSTRY EXPERIENCE

Visiting Researcher, Google Brain	May 2022 - Jan 2023
Research Intern, Alibaba	Sep 2020 - July 2021
Research Intern, Baidu	Sep 2016 - Mar 2017
Research Intern, Sinovation Ventures	June 2017 - Aug 2017

JOURNAL PUBLICATIONS

[J1] Pan Li, Alexander Tuzhilin, "When Variety-Seeking Meets Unexpectedness: Incorporating Variety-Seeking Behavior into Design of Unexpected Recommender Systems", *Information System Research* (ISR) Volume: 35 Issue: 3, pp.1257-1273. (2023)

[J2] Pan Li, Maofei Que, Alexander Tuzhilin, "Dual Contrastive Learning for Efficient Static Feature Representation in Recommender System", Forthcoming at *IEEE Transactions on Knowledge and Data Engineering* (**TKDE**) Volume: 36 Issue: 2, pp. 544-555 (2023)

[J3] Moshe Unger, Pan Li, Shahana Sen, Alexander Tuzhilin, "Reconstructing Universal Embeddings of Customers from Domain-Specific Embeddings", *ACM Transactions on Management Information Systems* (TMIS) Volume 14, Issue 2, Article No. 20, pp 1–30 (2023)

[J4] Pan Li, Alexander Tuzhilin, "Dual Metric Learning for Effective and Efficient Cross-Domain Recommendations", Forthcoming at *IEEE Transactions on Knowledge and Data Engineering* (**TKDE**) Volume: 35 Issue: 1, pp. 321 - 334 (2023)

- [J5] Pan Li, Brian Brost, Alexander Tuzhilin, "Adversarial Learning for Cross-Domain Recommendations", *ACM Transactions on Intelligent Systems and Technology* (TIST) Volume 14, Issue 1, Article No. 5, pp 1–25 (2022)
- [J6] Pan Li, Alexander Tuzhilin, "Learning Latent Multi-Criteria Ratings from User Reviews for Recommendations", *IEEE Transactions on Knowledge and Data Engineering* (**TKDE**), Volume: 34 Issue: 8, pp. 3854 3866 (2022)
- [J7] Pan Li, Alexander Tuzhilin, "Latent Unexpected Recommendations", ACM Transactions on Intelligent Systems and Technology (TIST), 11(6), pp.1-25 (2020)
- [J8] Chen Zhu, Hengshu Zhu, Hui Xiong, Chao Ma, Fang Xie, Pengliang Ding, Pan Li, "Person-Job Fit: Adapting the Right Talent for the Right Job with Joint Representation Learning", ACM Transactions on Management Information Systems (TMIS) 9, no.3:1-17 (2018)

WORKING PAPERS & UNDER REVIEW

- [W1] Pan Li, Jie Xu, D.J. Wu, Min Ding "When Interpretations and Predictions Help Each Other: A Novel Dual Learning Framework and Its Application in Visual Analytics", Second-Round Major Revision at *Information System Research* (ISR)
- [W2] Pan Li, Alexander Tuzhilin, "Deep Pareto Reinforcement Learning for Multi-Objective Recommender Systems", Major Revision at *Management Information System Quarterly* (MISQ)
- [W3] Moshe Unger*, Pan Li*, Maxime Cohen, Brian Brost, Alexander Tuzhilin, "Bridging Listeners with Artists: Deep Multi-Objective Multi-Stakeholder Music Recommendations", Major Revision at *Management Science* (MS) (*equal contribution)
- **[W4] Pan Li**, Alexander Tuzhilin, "A Dynamic System Framework for Modeling Consumer Trajectories and Exploring Consumer Preferences in Recommender System", Under Revision for Resubmission to *Marketing Science* (**MKSC**)
- [W5] Pan Li, Alexander Tuzhilin, "I want to know more!": Measuring the Impact of Triggering Consumer Curiosity in Recommender System", Under Revision for Resubmission to *Information System Research* (ISR)
- **[W6] Pan Li**, Yuyan Wang, Minmin Chen. "Modeling hierarchical User Exploration for Improving Long-Term Performance in Recommender Systems.", In Preparation for Submission to *Marketing Science* (**MKSC**)
- [W7] Yuyan Wang, Pan Li, Minmin Chen. "The Blessing of Explainability: The Value of LLMs' Explanations in Black-Box Recommender Systems.", In Preparation for Submission to *Marketing Science* (MKSC)

TOP-TIER CONFERENCE PUBLICATIONS

- [C1] Pan Li, Zhichao Jiang, Maofei Que, Yao Hu, Alexander Tuzhilin, "Dual Attentive Sequential Learning for Cross Domain Click-Through Rate Prediction", *Proceedings of the 27th ACM SIGKDD Conference on Knowledge Discovery and Data Mining* (KDD 2021) *Full Paper with Oral Presentation; Acceptance Rate: 15.4%*
- [C2] Pan Li, Maofei Que, Zhichao Jiang, Yao Hu, Alexander Tuzhilin, "PURS: Personalized Unexpected Recommender System for Improving User Satisfaction", *Proceedings of the 14th ACM Conference on Recommender System* (RecSys 2020)

 Full Paper with Oral Presentation; Acceptance Rate: 18%
- [C3] Pan Li, Alexander Tuzhilin, "DDTCDR: Deep Dual Transfer Cross Domain Recommendation", *Proceedings of the 13th International Conference on Web Search and Data Mining* (WSDM 2020)

Full Paper with Oral Presentation; Acceptance Rate: 15%

[C4] Pan Li, Alexander Tuzhilin, "Towards Controllable and Personalized Review Generation", Proceedings of the 2019 Conference on Empirical Methods in Natural Language Processing (EMNLP 2019)

Full Paper with Poster Presentation; Acceptance Rate: 24.6%

- [C5] Pan Li, Alexander Tuzhilin, "Latent Multi-Criteria Ratings for Recommendations", Proceedings of the 13th ACM Conference on Recommender Systems (RecSys 2019) Short Paper with Poster Presentation; Acceptance Rate: 19%
- [C6] Pan Li, Alexander Tuzhilin, "Latent Modeling of Unexpectedness for Recommendations", Proceedings of the 13th ACM Conference on Recommender Systems (RecSys 2019)

 Late-Breaking Result Track Paper with Poster Presentation; Acceptance Rate: 31%
- [C7] Tong Xu, Hengshu Zhu, Chen Zhu, Pan Li, Hui Xiong, "Measuring the popularity of job skills in recruitment market: A multi-criteria approach", *Proceedings of Thirty-Second AAAI Conference on Artificial Intelligence* (AAAI 2018)

Full Paper with Poster Presentation; Acceptance Rate: 24.6%

AWARDS

INFORMS Data Science Workshop Best Reviewer Award	2024
INFORMS ISS Design Science Award	2023
NYU Fubon Doctoral Fellowship	2022-2023
WITS Conference Best Dissertation Award	2021
WITS Conference Best Student Paper Runner-Up Award	2021
SIGIR Travel Award	2020

ACADEMIC SERVICE

Program Committee: KDD, INFORMS DS Workshop, RecSys, EMNLP, ACL, CIST, WITS

Invited Reviewer: Management Science, ISR, MISQ, IEEE TKDE, ACM TIST, ACM TMIS, IEEE Intelligent System, ACL, EMNLP, AAAI, IJCAI, ICIS, CIST, WITS