1. problem statement

- 2. opportunity/objective
- 3. situation/constraints/context
- 4. recommendation: Big Idea
- 5. recommendation: smaller ideas/releasing early value/validation
- 6. principles, models



Unifying idea

Coherent plan of attack

Exercise

Brainstorm on page one of the strategy worksheet, or using post-its:

- 1. Problems (for users, for org, for you)
- 2. Objectives (for users, for org, for you)
- 3. Opportunities
- 4. Constraints
- 5. Wider context/situation