# Loveleen Singh

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# **SKILLS**

**Programming Languages** JavaScript, Python, HTML5 & CSS3, Stencil-CLI

## **Design Tools**

Adobe Photoshop, Adobe XD, Adobe Illustrator, Adobe After Effects, Adobe Premiere Pro, Figma, Canva

## **Marketing Tools**

Google Business Suite, Google Analytics, Google AdWords, Google Search Console, MailChimp, All in one SEO

#### **E-commerce Platforms**

Bigcommerce, Shopify, WooCommerce

## CERTIFICATIONS

Google Analytics Individual (December Qualification Google

2020)

Google Ads Display Certification Google

2022)

**Google Creative** Certification Google

2021)

## **EDUCATION**

Kwantlen Polytechnic University

Diploma, Computer Information Systems

# **WORK EXPERIENCE**

#### Finlandia Pharmacy & Natural Health Center

Marketing Associate

- Developed strategy and managed market communications that drove product demand.
- Communicated value and position to the marketing team and developed tools to support the selling process.
- Drove marketing initiatives to increase product visibility and market performance.
- Offered pricing and feature recommendations to the management.
- Developed marketing strategy by creating a strong strong value proposition.
- Identified audience, competitors and opportunities to convert leads.
- Used analyzed metrics to develop customer personas and buyer's journey maps.

## Finlandia Pharmacy & Natural Health Center

(December 2019 - Present)

(December 2020 - Present)

Graphic Design

- Strong understanding of the fundamental principles of design.
- Promoted company's events by designing marketing materials such as posters, digital invites and brochures.
- Designed graphics for websites, logos and promotions for marketing purposes.
- Created design work for print and digital sales and marketing campaigns.
- Used Adobe XD and Adobe After Effects to develop product mockups and prototype
- · Collaborated with teammates to deliver valuable features meeting business and customer needs.

### Finlandia Pharmacy & Natural Health Center

(December 2019 - Present)

E-commerce Associate

- Inspected landing pages, product information and checkout options to verify visual appeal, accuracy and usability.
- · Measured and analyzed website usage data to maximize search engine returns and refine customer interfaces.
- Collaborated with search engine shopping specialists to place marketing content in desired online locations.
- Analyzed sales-related data to predict future sales and consumer behaviours.
- Monitored website traffic and customer reviews to evaluate responses to site updates.
- Interacted with and sold to e-commerce customers and delivered prompt and courteous service.
- Understanding of Google Business Suite (Google Analytics, Google Ads, Search Console, Merchant Center, Google My Business & Maps Platform)

## **PROJECTS**

# Mobile App (IOS)

Mobile shopping app for a health store.

https://apps.apple.com/ca/app/finland ia-health-store/id1557161002

Swift, Xcode

#### **Health Source Mart**

Currently under development website for another health store.

https://healthsourcemart.com/

# Mobile App (Android)

Mobile shopping app for a health store.

https://play.google.com/store/apps/de tails?id=com.loveleen.finlandia

Kotlin, Android Studio

#### Iron Energy Drink

Made a website using wordpress for a energy drink company sponsored by Mike Tyson.

https://ironenergydrinks.com/