



# Alexandre Fiaschi

## Business Innovation

Aiming to revolutionize businesses through the use of innovation and the understanding of our new hyper-evolving environment.

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📍 Rome, Italy

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## WORK EXPERIENCE

### Business Analyst / BI Solution 2 Enterprises

06/2021 - Present

Rome, Italy (Remote)

*Develops a range of business digital solutions for clients with a focus on Data Management, Consulting Services, and Software Development*

#### Achievements/Tasks

- Developed Python script to interact with SQL DB, API's and ETL
- PreSales: Understanding clients need for infrastructural IT improvement with use of Elastic Stack
- Creation of basic report in Power BI and understanding of KPI about the business
- Analysis of IT Operation Management tool market and solutions like Elastic, Confluent (Kafka), Splunk

### Intern - Junior Blockchain Consultant Sistemi Informativi / IBM

11/2020 - 05/2021

Rome, Italy

#### Role/Tasks

- Inside IBM's Business Unit, GBS Blockchain Practice, helping clients to innovate and transform their industries through the use of blockchain solutions
- Blockchain Business case histories
- Business feasibility scenarios and proof of concept in the Public Administration, Education, Aviation industry

### Intern - Business Innovation (Curricular Internship) Hoppipolla / Co-Hive

05/2018 - 09/2018

Rome, Italy

#### Role/Tasks

- Improve business long-term Vision: understanding how the current business model can fit new diversification opportunities
- Business trip (Wien Pioneers Event 2018) to search for investors and find business partners
- Competitors and market analysis

### Sail Instructor / Sea Responsible Pugnochiuso Resort / Jolly Animation

06/2014 - 09/2014

Vieste, Italy

#### Achievements/Tasks

- Sailing school and resort nautical center management and maintenance
- Private and personalized sailing courses

## TECHNICAL SKILLS

### Data

Excel analysis & visualization - Advanced / SQL querying - Basic

### Programming

Python - Mid / C - Basic

### Visualisation Tool

Power BI - Basic

### Writing & Presentation

Office & Power Point - Advanced

## SOFT SKILLS

Critical & Creative Thinking

Curiosity

Long-Term business vision / Future Focused

Data Analysis

Good Communicator

Adaptability / Flexibility

Ideas Generator

Problem-Solving

Leadership

Team Work

## CERTIFICATES

IBM Data Analyst (03/2021 - 04/2021)

*Data analysis with Excel and Dashboard with Cognos Analytics*

HarvardX - CS50 Introduction to Computer Science (02/2021 - Present)

Start2Impact - Blockchain Dev (07/2021 - Present)

## EVENTS

Pioneers - Wein, Austria

2018

Blockchain Week - Rome, Italy

2018

## PERSONAL PROJECTS

Future Capytal (01/2019 - Present)

- Digital assets private investment fund
- Crypto projects analysis
- R&D Crypto assets projects

## INTERESTS

Aerospace

Technology

Investment

Music

Disruptive Innovations

Sci-Fi

## EDUCATION

### Bachelor Of Science in Business Administration European School of Economics

12/2015 - 01/2021

Final Project

- Blockchain applications to improve aviation industry value chain

Rome, Italy

## INTERESTS

Sport

Sailing

Future of mankind

### Experimental Scientific High School Maria Montessori

10/2010 - 06/2015

Rome, Italy

## LANGUAGES

Italian

Native or Bilingual Proficiency

English

Professional Working Proficiency

French

Professional Working Proficiency