



Alexandre Fiaschi

Product Manager / API Product Owner

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SKILLS

Roadmapping

Backlog Management

Software Development Process

Data Analysis

Agile: Kanban&Scrum

Market & Customer Research

LLMs Prompting

Javascript

Python

SQL

Postman

PostgreSQL

Git/Github

HTML/CSS

FastAPI

Langchain

SOFT SKILLS

Curiosity

Team-Player

Critical & Strategic Thinking

Communication

Creativity

Cross-Functional Teams
Collaboration

Long-Term business vision

Goal-oriented

Future focused

Adaptability / Flexibility

LANGUAGES

Italian
Native or Bilingual Proficiency

English
Professional Working Proficiency

French
Professional Working Proficiency

WORK EXPERIENCE

API Product Owner & Engineering FL3XX Aviation

02/2022 - Present

Vienna, Austria

FL3XX is an aviation management SaaS

Achievements/Tasks

- ◇ Led product journey for FL3XX's API service, ensuring the roadmap aligned with the business strategy and customer needs to drive product innovation and user satisfaction.
- ◇ Managed the creation and optimization of 30+ API endpoints, enhancing integration with business workflows.
- ◇ Conducted in-depth analysis of customer challenges, leading to the development of tailored product solutions that improved customer experience and engagement.
- ◇ Translated business requirements into engineering tasks for 20+ projects, ensuring API met partner expectations and functional & non-functional requirements.
- ◇ Cultivated strategic partnerships with key stakeholders, enhancing product value and market presence.
- ◇ Initiated direct user feedback loops, influencing product enhancements.
- ◇ Developed and standardized API documentation for 50+ endpoints, streamlining the integration process for partners and internal teams, resulting in a 35% reduction in integration issues.
- ◇ Implemented process optimizations, including automation, which reduced time-to-market by 25% and increased product development efficiency by 30%.
- ◇ Unified product, engineering, design, QA and sales to develop requirements, aligning technical solutions with market needs and enhancing stakeholder satisfaction.

Business Intelligence Solution 2 Enterprises

06/2021 - 02/2022

Rome, Italy (Remote)

Develops a range of solutions with a focus on Data Management, Consulting Services, and Software Development

Achievements/Tasks

- ◇ Developed Power BI reports, enabling data-driven decision-making, product strategy refinement, and targeting business KPIs. Built ETL from external DB to feed BI dataset.
- ◇ Collaborated closely with cross-functional teams to integrate data insights into product development and enhancement strategies.

Intern - Junior Blockchain Consultant Sistemi Informativi / IBM

11/2020 - 05/2021

Rome, Italy

Role/Tasks

- ◇ Established strong customer relationships, fostering product-centric discussions and solutions. Assisted in client engagements, focusing on blockchain product features and benefits.
- ◇ Created and presented proofs of concept in various sectors, including Aviation and Public Administration, focusing on blockchain applications and their potential in product innovation.

EDUCATION

Bachelor Of Science in Business Administration & Management European School of Economics

12/2015 - 01/2021

Rome, Italy

Final Project

- ◇ Blockchain applications to improve aviation industry value chain