Comparison on Discount Store and City Income STA 6233 Symposium

DOLLAR GENERAL

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Motivation

- From personal experience I have noticed the number of Dollar General stores grow in my hometown of Lancaster, Tx from one store to three stores in the span of five years. The estimated household total income \$13,177
- This is also evident in San Marcos, TX where there are currently four Dollar General stores located in this city where the Estimated household total income is \$22,755 based on the 2018 United States American Census Survey.
- Normal business practice leads itself to having an increase number of stores as the city income grow.

Research Question

• Is there average number of stores per city the same across all income brackets?

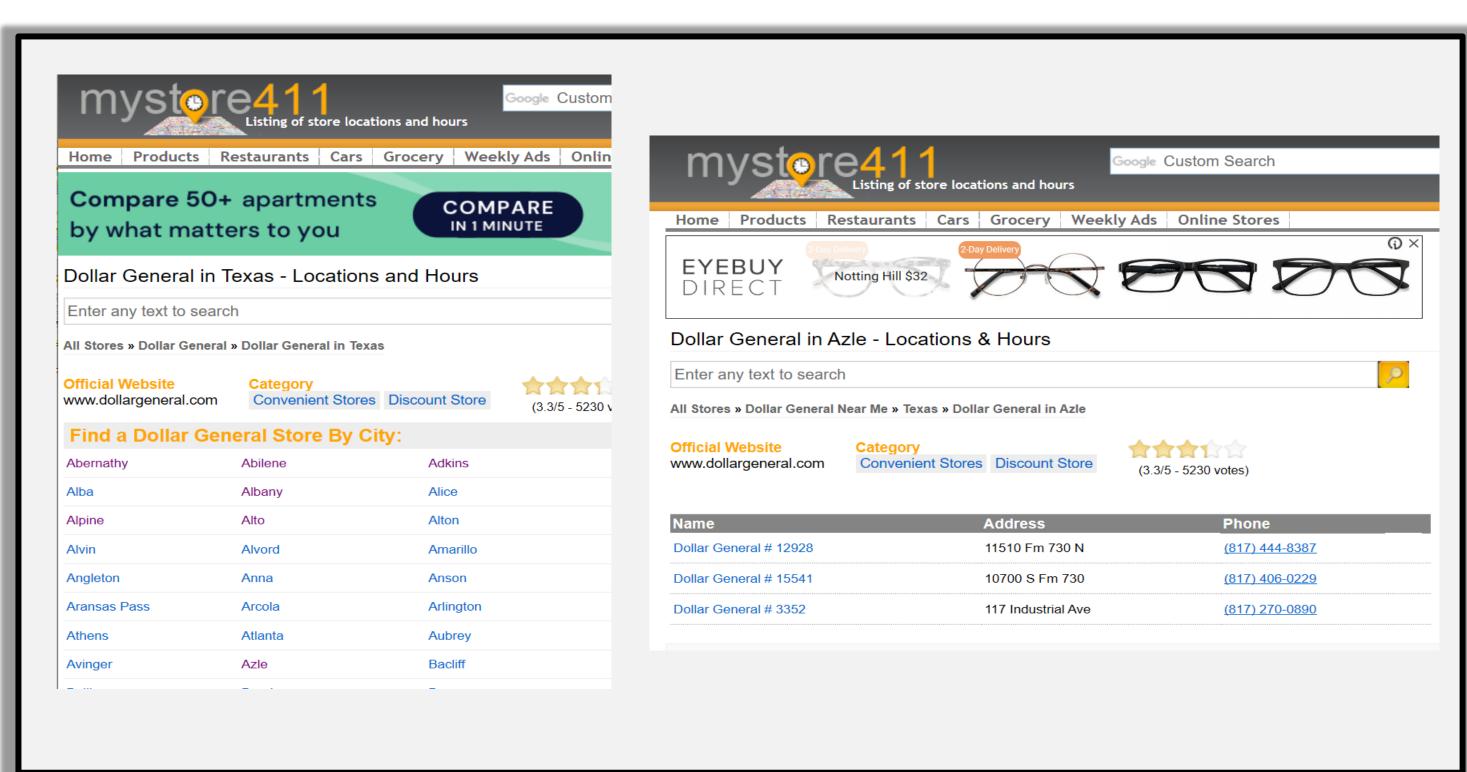
Data and Methods

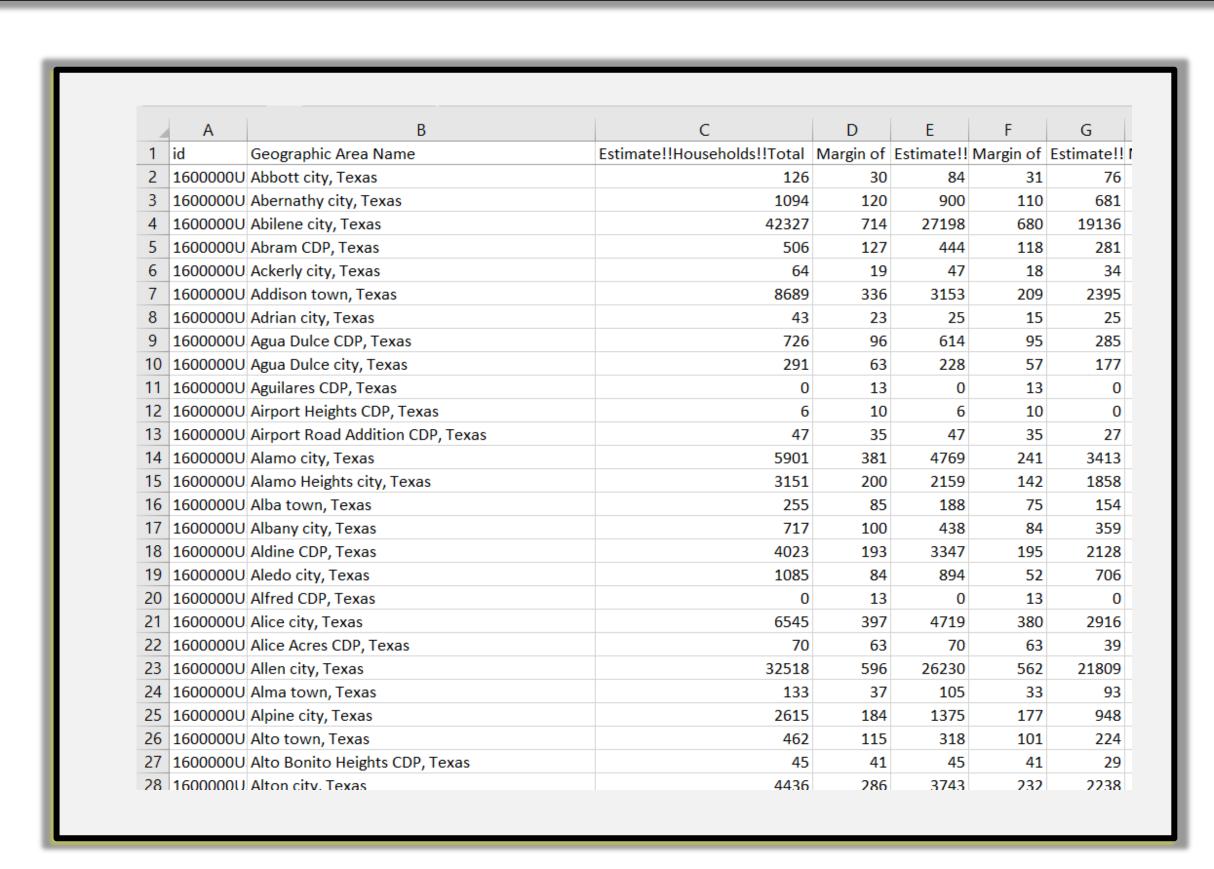
Mystore411 - Listing of store locations and hours

- Data available on all store's city, street, and zip code
- Limited to the state of Texas
- Multiple stores withing each city was uniquely defined by address and zip code
- Cities with no Dollar General store where given a value of NA

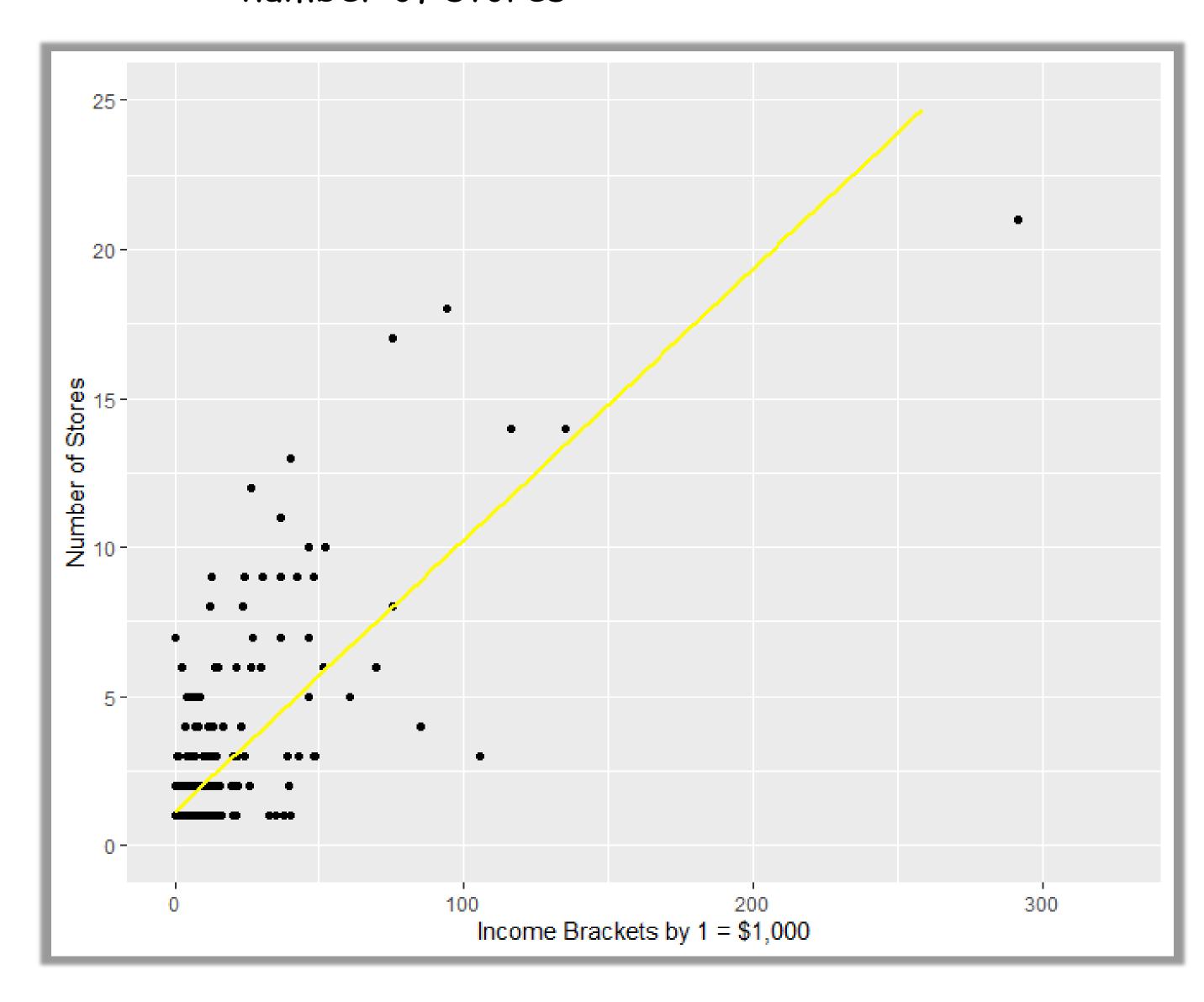
United States Census Bureau 2018 5-year American Community Survey

Limited to the Geographic Area Name and Estimated Household Total

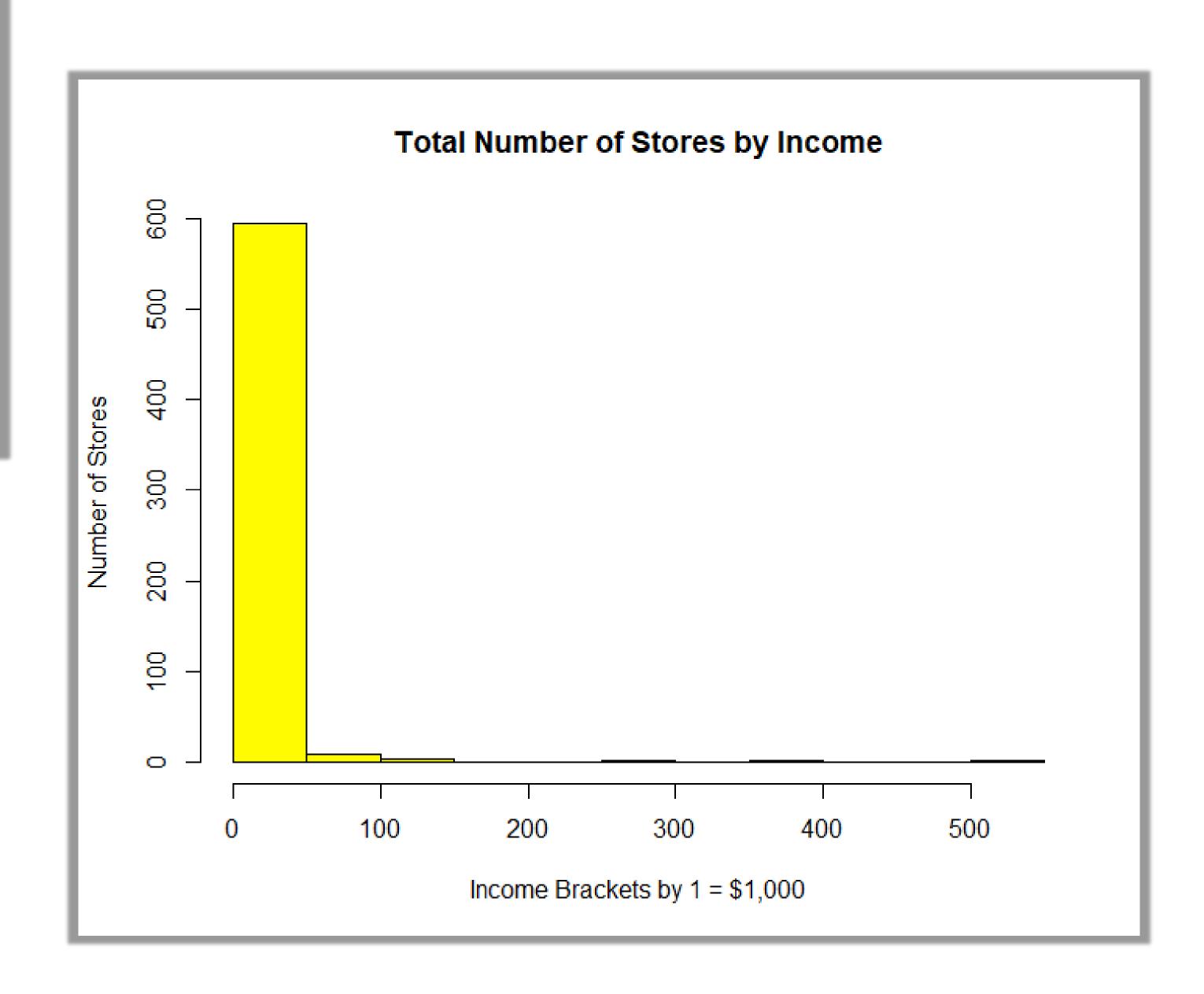




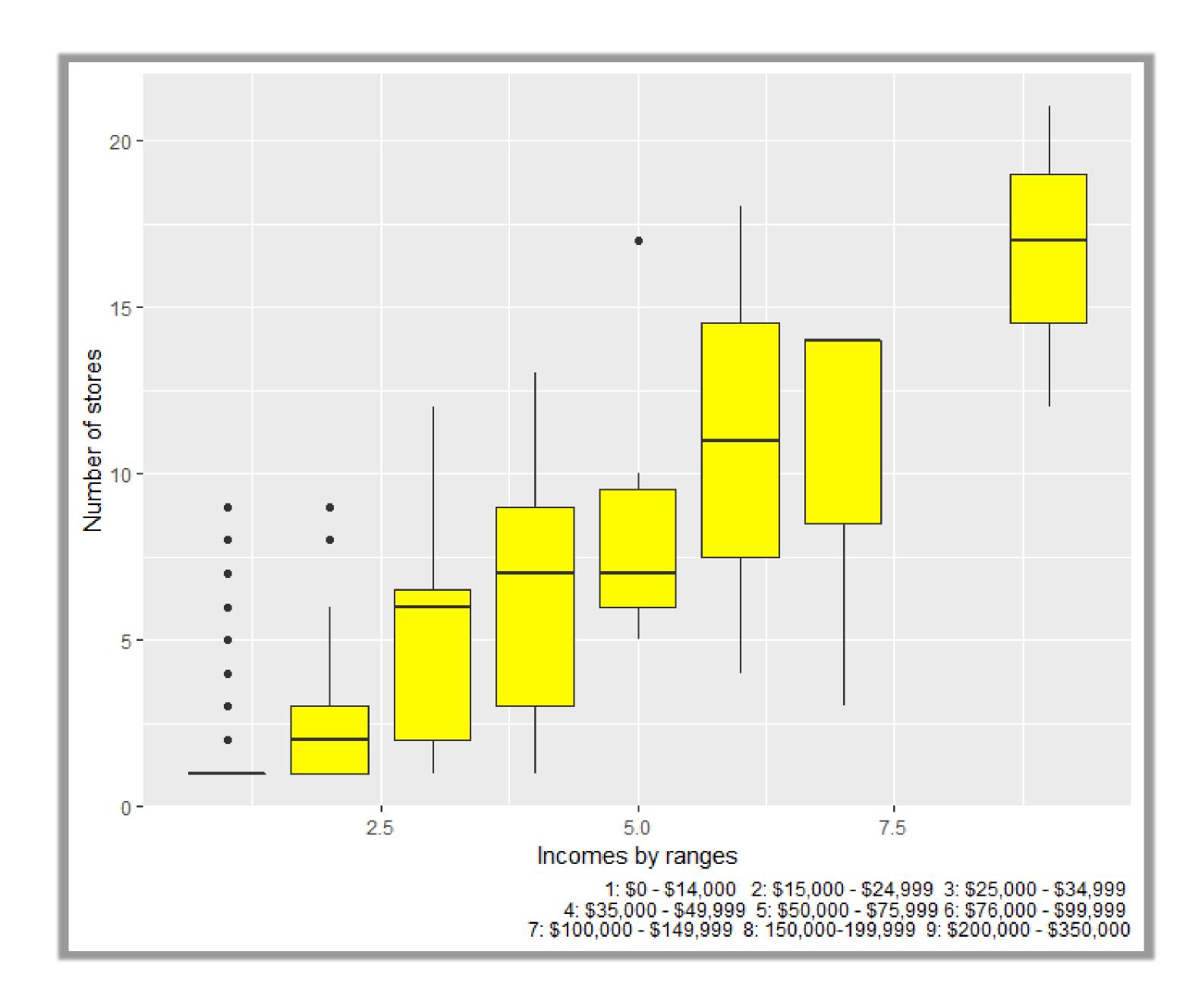
Comparison between city income and the number of stores



Bar chart of the total number of stores across all incomes



Box Plot of stores by Income brackets



Results

- *The regression analysis shows there is a positive correlation between income levels and number of stores.
- *There is a dense concentration of stores in the lower income cities than in the higher income cities.