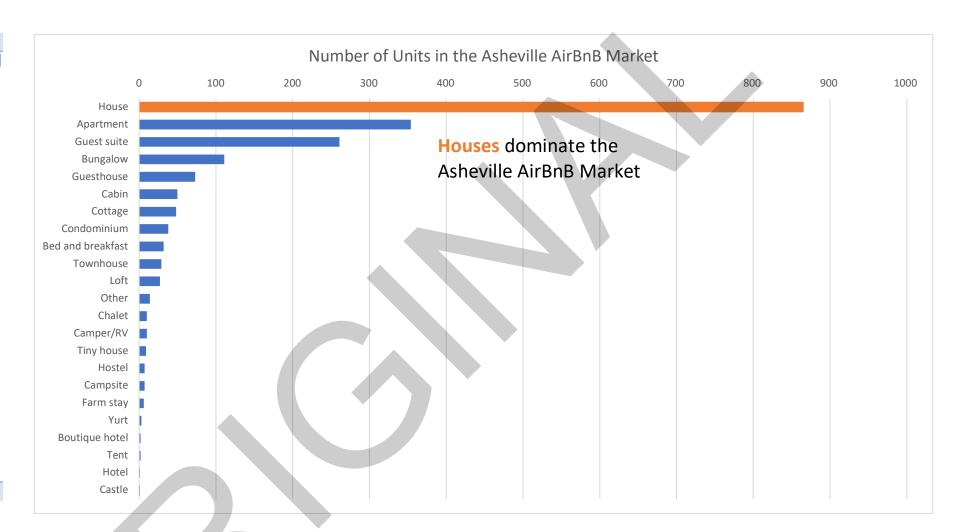
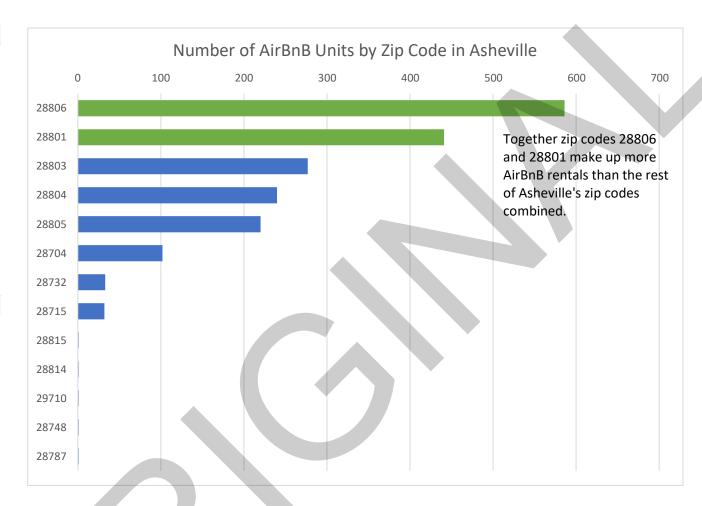
|                      |         |         |              | Rank of Avg<br>Price (high to |       |              |              |              |  |  |
|----------------------|---------|---------|--------------|-------------------------------|-------|--------------|--------------|--------------|--|--|
| <b>Property Type</b> | Propert | y Count | Property (%) | low)                          | Avera | age of price | Max of price | Min of price |  |  |
| House                |         | 865     | 44.13%       | 7                             |       | \$159        | \$10,000     | \$20         |  |  |
| Apartment            |         | 354     | 18.06%       | 13                            |       | \$121        | \$930        | \$28         |  |  |
| Guest suite          |         | 261     | 13.32%       | 16                            |       | \$97         | \$300        | \$10         |  |  |
| Bungalow             |         | 111     | 5.66%        | 10                            |       | \$130        | \$2,700      | \$34         |  |  |
| Guesthouse           |         | 73      | 3.72%        | 15                            |       | \$103        | \$319        | \$11         |  |  |
| Cabin                |         | 50      | 2.55%        | 6                             |       | \$190        | \$600        | \$42         |  |  |
| Cottage              |         | 48      | 2.45%        | 8                             |       | \$156        | \$480        | \$50         |  |  |
| Condominium          |         | 38      | 1.94%        | 5                             |       | \$216        | \$2,500      | \$25         |  |  |
| Bed and breakfast    |         | 32      | 1.63%        | 2                             |       | \$329        | \$1,850      | \$80         |  |  |
| Townhouse            |         | 29      | 1.48%        | 1                             | •     | \$496        | \$10,000     | \$28         |  |  |
| Loft                 |         | 27      | 1.38%        | 3                             |       | \$326        | \$2,222      | \$62         |  |  |
| Other                |         | 14      | 0.71%        | 19                            |       | \$83         | \$200        | \$70         |  |  |
| Chalet               |         | 10      | 0.51%        | 4                             |       | \$234        | \$450        | \$175        |  |  |
| Camper/RV            |         | 10      | 0.51%        | 21                            |       | \$72         | \$120        | \$25         |  |  |
| Tiny house           |         | 9       | 0.46%        | 18                            |       | \$83         | \$129        | \$50         |  |  |
| Hostel               |         | 7       | 0.36%        | 20                            |       | \$72         | \$89         | \$49         |  |  |
| Campsite             |         | 7       | 0.36%        | 22                            |       | \$33         | \$115        | \$17         |  |  |
| Farm stay            |         | 6       | 0.31%        | 12                            |       | \$123        | \$295        | \$50         |  |  |
| Yurt                 |         | 3       | 0.15%        | 11                            |       | \$127        | \$140        | \$111        |  |  |
| Boutique hotel       |         | 2       | 0.10%        | 9                             |       | \$149        | \$199        | \$99         |  |  |
| Tent                 |         | 2       | 0.10%        | 18                            |       | \$83         | \$99         | \$67         |  |  |
| Hotel                |         | 1       | 0.05%        | 17                            |       | \$89         | \$89         | \$89         |  |  |
| Castle               |         | 1       | 0.05%        | 14                            |       | \$111        | \$111        | \$111        |  |  |
| <b>Grand Total</b>   |         | 1960    | 100.00%      |                               |       | \$150        | \$10,000     | \$10         |  |  |

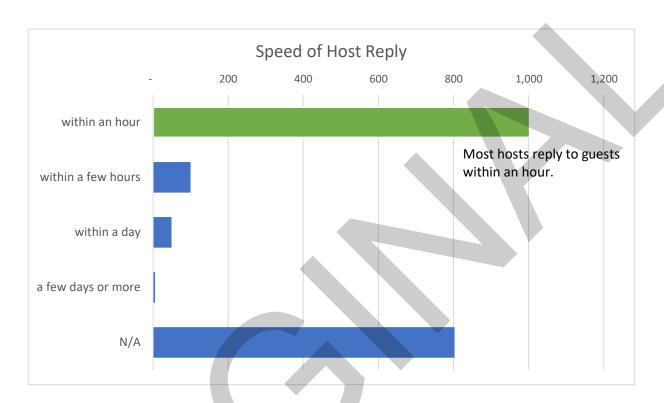
| <b>Property Type</b> | <b>Property Count</b> |
|----------------------|-----------------------|
| House                | 865                   |
| Apartment            | 354                   |
| Guest suite          | 261                   |
| Bungalow             | 111                   |
| Guesthouse           | 73                    |
| Cabin                | 50                    |
| Cottage              | 48                    |
| Condominium          | 38                    |
| Bed and breakfast    | 32                    |
| Townhouse            | 29                    |
| Loft                 | 27                    |
| Other                | 14                    |
| Chalet               | 10                    |
| Camper/RV            | 10                    |
| Tiny house           | 9                     |
| Hostel               | 7                     |
| Campsite             | 7                     |
| Farm stay            | 6                     |
| Yurt                 | 3                     |
| Boutique hotel       | 2                     |
| Tent                 | 2                     |
| Hotel                | 1                     |
| Castle               | 1                     |
| <b>Grand Total</b>   | 1,960                 |



| <b>Row Labels</b>  | Count of property_type |
|--------------------|------------------------|
| 28806              | 586                    |
| 28801              | 441                    |
| 28803              | 277                    |
| 28804              | 240                    |
| 28805              | 220                    |
| 28704              | 102                    |
| 28732              | 33                     |
| 28715              | 32                     |
| 28815              | 1                      |
| 28814              | 1                      |
| 29710              | 1                      |
| 28748              | 1                      |
| 28787              | 1                      |
| <b>Grand Total</b> | 1,936                  |



| Reply Time         | <b>Count Host Reply Time</b> |
|--------------------|------------------------------|
| within an hour     | 1,003                        |
| within a few hours | 100                          |
| within a day       | 49                           |
| a few days or more | 5                            |
| N/A                | 803                          |
| <b>Grand Total</b> | 1,960                        |



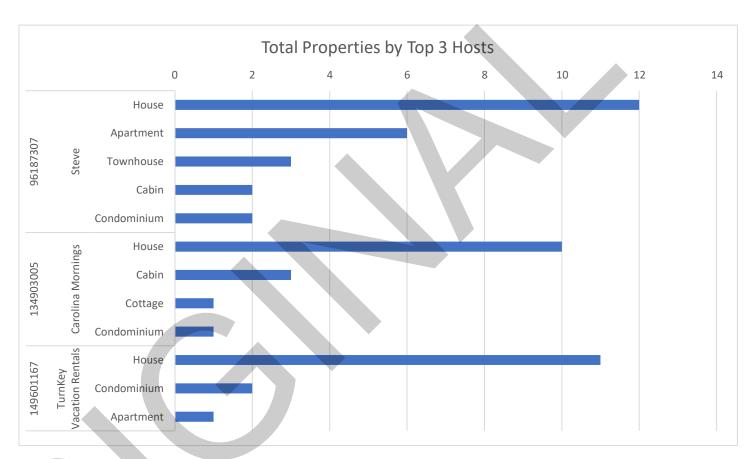
| City               | <b>Amount of Rentals</b> | <b>Average Price</b> | Max Price   | Min Price | Average Security Deposit | <b>Average Cleaning Fee</b> |
|--------------------|--------------------------|----------------------|-------------|-----------|--------------------------|-----------------------------|
| Arden              | 100                      | \$189.04             | \$1,850.00  | \$22.00   | \$213.87                 | \$80.60                     |
| Asheville          | 1,755                    | \$149.21             | \$10,000.00 | \$10.00   | \$199.35                 | \$56.13                     |
| Candler            | 31                       | \$99.97              | \$240.00    | \$39.00   | \$164.13                 | \$53.57                     |
| Fletcher           | 32                       | \$161.41             | \$1,000.00  | \$11.00   | \$259.62                 | \$62.93                     |
| Woodfin            | 32                       | \$115.53             | \$350.00    | \$51.00   | \$150.00                 | \$63.07                     |
| <b>Grand Total</b> | 1,950                    | \$150.12             | \$10,000.00 | \$10.00   | \$199.71                 | \$57.59                     |



| Property Type      | Property Count Average Numl | ber of Bedrooms Average Nun | ber of Bathrooms Avera | ge Number of Beds | Average Square Feet | Average Minimum Night Stay | Average Maximum Night Stay | Average Review Score Rating |
|--------------------|-----------------------------|-----------------------------|------------------------|-------------------|---------------------|----------------------------|----------------------------|-----------------------------|
| House              | 865                         | 1.9                         | 1.5                    | 2.3               | 1342                |                            | 489                        | 97                          |
| Apartment          | 354                         | 1.2                         | 1.1                    | 1.6               | 738                 |                            | 4 57                       | 7 97                        |
| Guest suite        | 261                         | 1.0                         | 1.0                    | 1.6               | 600                 |                            | 2 46                       | 98                          |
| Bungalow           | 111                         | 1.5                         | 1.2                    | 1.8               | 0                   |                            | 6 54                       | 1 98                        |
| Guesthouse         | 73                          | 0.9                         | 1.0                    | 1.4               | 800                 |                            | 8 45                       | 98                          |
| Cabin              | 50                          | 2.1                         | 1.6                    | 2.9               | 1500                |                            | 5 530                      | 96                          |
| Cottage            | 48                          | 1.7                         | 1.3                    | 1.9               | 450                 |                            | 4 73                       | 1 98                        |
| Condominium        | 38                          | 1.3                         | 1.3                    | 1.6               |                     |                            | 9 62:                      | L 98                        |
| Bed and breakfast  | 32                          | 1.4                         | 1.5                    | 1.6               | 500                 |                            | 2 43                       | 3 99                        |
| Townhouse          | 29                          | 2.0                         | 1.8                    | 3.0               |                     |                            | 679                        | 5 97                        |
| Loft               | 27                          | 2.6                         | 1.7                    | 2.5               |                     |                            | 3 49                       | 98                          |
| Other              | 14                          | 1.1                         | 1.0                    | 1.7               |                     |                            | 1 96                       | 7 89                        |
| Chalet             | 10                          | 2.5                         | 2.2                    | 3.1               |                     |                            | 2 68                       | 98                          |
| Camper/RV          | 10                          | 1.0                         | 1.0                    | 2.6               |                     |                            | 2 69                       | 98                          |
| Tiny house         | 9                           | 0.3                         | 1.1                    | 1.2               |                     |                            | 2 39                       | 5 99                        |
| Hostel             | 7                           | 1.0                         | 2.0                    | 1.0               |                     |                            | 2 8:                       | L 96                        |
| Campsite           | 7                           | 0.0                         | 1.0                    | 1.0               |                     |                            | 1                          | 5 95                        |
| Farm stay          | 6                           | 1.7                         | 1.3                    | 1.8               |                     |                            | 2 77:                      | L 99                        |
| Yurt               | 3                           | 0.7                         | 1.0                    | 1.3               |                     |                            | 2 3:                       | 95                          |
| Boutique hotel     | 2                           | 1.0                         | 1.0                    | 1.5               |                     |                            | 1 573                      | 3 93                        |
| Tent               | 2                           | 1.0                         | 1.0                    | 1.5               |                     |                            | 2 57 <sup>°</sup>          | 96                          |
| Hotel              | 1                           | 1.0                         | 1.0                    | 2.0               |                     |                            | 2 10                       | 97                          |
| Castle             | 1                           | 1.0                         | 2.0                    | 1.0               |                     |                            | 1                          | 98                          |
| <b>Grand Total</b> | 1,960                       | 1.5                         | 1.3                    | 2.0               | 909                 | -                          | 4 51                       | 97                          |

| Host ID   | Host Name                     | First Year Hosting | Listing Count | <b>Average Review Score</b> | <b>Average Price</b> |
|-----------|-------------------------------|--------------------|---------------|-----------------------------|----------------------|
| 96187307  | Steve                         | 2016               | 25            | 96                          | \$1,24               |
| 134903005 |                               |                    | 15            |                             | \$54                 |
| 149601167 | TurnKey Vacation Rentals      | 2017               | 14            | 94                          | \$15                 |
| 427027    | AshevilleStay                 | 2011               | 12            | 97                          | \$63:                |
| 96305927  | Narendra                      | 2016               | 10            | 87                          | \$70                 |
| 9216883   |                               |                    | 9             | 95                          | \$200                |
| 53185861  | Marshall And Tracie           | 2016               | 9             | 100                         | \$220                |
| 46001530  | Jonathan                      | 2015               | 9             | 90                          | \$113                |
| 1994122   |                               |                    | 9             | 99                          | \$55                 |
| 175871539 | Mike                          | 2018               | 8             | 100                         | \$458                |
| 121681645 | <b>Evolve Vacation Rental</b> | 2017               | 8             | 85                          | \$281                |
| 151279507 | Bobby And Amanda              | 2017               | 7             | 95                          | \$33                 |
| 746673    | BonPaul                       | 2011               | 7             | 92                          | \$51                 |
| 7625694   | John                          | 2013               | 7             | 96                          | \$72                 |
| 176228522 | Red Awning                    | 2018               | 6             |                             | \$546                |
| 151397468 | Evolve Vacation Rental        | 2017               | 6             | 93                          | \$309                |
| 8255241   | Judy                          | 2013               | 5             | 99                          | \$195                |
| 176979085 | Karen                         | 2018               | 5             | 100                         | \$246                |
| 36222316  | Ric                           | 2015               | 5             | 93                          | \$49                 |
| 161559240 | The Lion And The Rose         | 2017               | 5             |                             | \$187                |
|           |                               |                    |               |                             |                      |

| Host ID/Host Name/Property Type | <b>Property Count</b> |
|---------------------------------|-----------------------|
| 96187307                        | 25                    |
| Steve                           | 25                    |
| House                           | 12                    |
| Apartment                       | 6                     |
| Townhouse                       | 3                     |
| Cabin                           | 2                     |
| Condominium                     | 2                     |
| 134903005                       | 15                    |
| Carolina Mornings               | 15                    |
| House                           | 10                    |
| Cabin                           | 3                     |
| Cottage                         | 1                     |
| Condominium                     | 1                     |
| 149601167                       | 14                    |
| TurnKey Vacation Rentals        | 14                    |
| House                           | 11                    |
| Condominium                     | 2                     |
| Apartment                       | 1                     |
| Grand Total                     | 54                    |



| <b>Property Count</b> |                                    | Property Type |            |             |       |           |         |   |                    |
|-----------------------|------------------------------------|---------------|------------|-------------|-------|-----------|---------|---|--------------------|
| Host ID               | Host Name                          | House         | Apartment  | Condominium | Cabin | Townhouse | Cottage | e | <b>Grand Total</b> |
|                       | <b>96187307</b> Steve              |               | 12         | 6           | 2     | 2         | 3       |   | 25                 |
|                       | 134903005 Carolina Mornings        |               | 10         |             | 1     | 3         |         |   | 1 15               |
|                       | 149601167 TurnKey Vacation Rentals |               | <b>1</b> 1 | 1           | 2     |           |         |   | 14                 |
| <b>Grand Total</b>    |                                    | :             | 33         | 7           | 5     | 5         | 3       |   | 1 54               |



| <b>Property Count</b> | Zip Co | des   |             |       |       |       |       |       |       |         |                    |
|-----------------------|--------|-------|-------------|-------|-------|-------|-------|-------|-------|---------|--------------------|
| <b>Property Type</b>  |        | 28806 | 28801       | 28803 | 28804 | 28805 | 28704 | 28732 | 28715 | (blank) | <b>Grand Total</b> |
| House                 |        | 265   | <b>1</b> 53 | 132   | 106   | 102   | 55    | 21    | 14    | 14      | 862                |
| Apartment             |        | 90    | 128         | 39    | 36    | 36    | 12    | 2     | 6     | 4       | 353                |
| Guest suite           |        | 92    | 36          | 39    | 48    | 27    | 9     | 4     | 5     | 1       | 261                |
| Bungalow              |        | 49    | 26          | 10    | 23    | 3     |       |       |       |         | 111                |
| Guesthouse            |        | 19    | 11          | 15    | 12    | 5     | 6     | 1     |       | 4       | 73                 |
| Cabin                 |        | 9     | 1           | 10    | 5     | 17    | 5     | 2     | 1     |         | 50                 |
| Cottage               |        | 22    | 2           | 4     | 4     | 11    | 3     |       | 2     |         | 48                 |
| Condominium           |        | 6     | 15          | 10    |       | 1     | 3     |       | 1     | 1       | 37                 |
| Bed and breakfast     |        | 2     | 21          | 3     | 1     | 3     | 1     | 1.    |       |         | 32                 |
| Townhouse             |        | 5     | 9           | 5     | 1     | 2     | 7     |       |       |         | 29                 |
| <b>Grand Total</b>    |        | 559   | 402         | 267   | 236   | 207   | 101   | 31    | 29    | 24      | 1,856              |