Echelon Studios Movie Analysis

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Summary

Exploratory analysis of movie datasets from IMDB and The Numbers, attributing factors to a movie's success and failure.

These factors include:

- **Release Year** (e.g. 2010 2018)
- **Genre** (e.g. Comedy, Drama, Comedy/Romance, etc.)
- Director
- **Money** (gross domestic/worldwide revenue, return on investment, budgeting, etc.)

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Business Problem

Echelon Studios sees its competitors producing successful movies and wants to do the same. But, they need to know the factors that attribute to a movie's success.



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The Data

Data Understanding

- This data does have bias
 - Movies produced in 2010 have had more time to accumulate money than movies produced in 2015
- These figures are only as recent as 2018
- USD values are not adjusted for inflation

Primary Datasets Used:

- Used data from IMDB and The Numbers to avoid redundancy and maximize efficiency.
- <u>IMDB variables of importance</u>: Genre and director information.
- The Numbers variables of importance: Production budget, gross domestic revenue, and gross worldwide revenue.

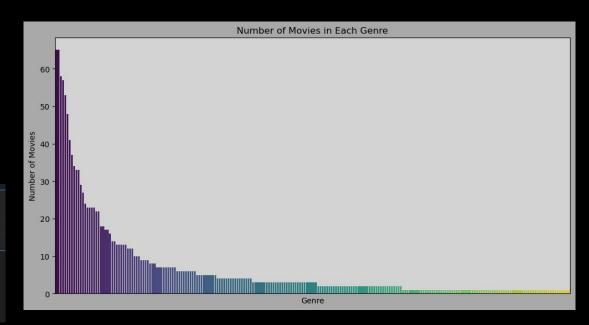
Genres

With about 230 different genres to choose from, I based my search on the most popular in order to filter the data effectively.

- Adventure|Animation|Comedy
- Drama

```
# Extract the top 3 most frequent movie genres from genre_counts
top_genres = genre_counts.head(3)
top_genres

genres
Adventure|Animation|Comedy 65
Drama 65
Comedy|Drama|Romance 58
Name: count, dtype: int64
```



Directors + Money

- Most popular directors
- Compared figures to other films in the genre

For Adventure/Animation/Comedy films,

- Mike Mitchell
 - Shrek Forever After (2010)
 - o Trolls (2016)

For Drama films,

- Alex Kendrick
 - War Room (2015)
 - Courageous (2011)

Mike Mitchell

Figures:

Shrek Forever After (2010)

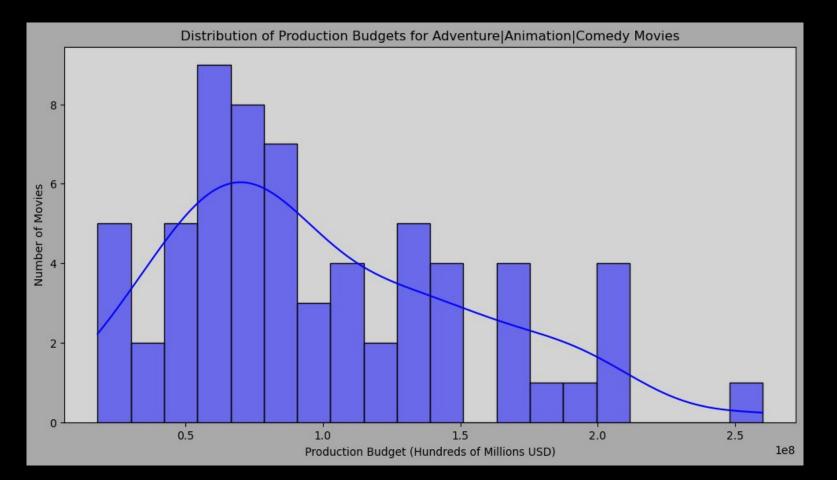
- **Production Budget:** \$165,000,000
- Gross Domestic: \$238,746,787 (45% ROI)
- **Gross Worldwide:** \$756,244,673 (**358%** ROI)

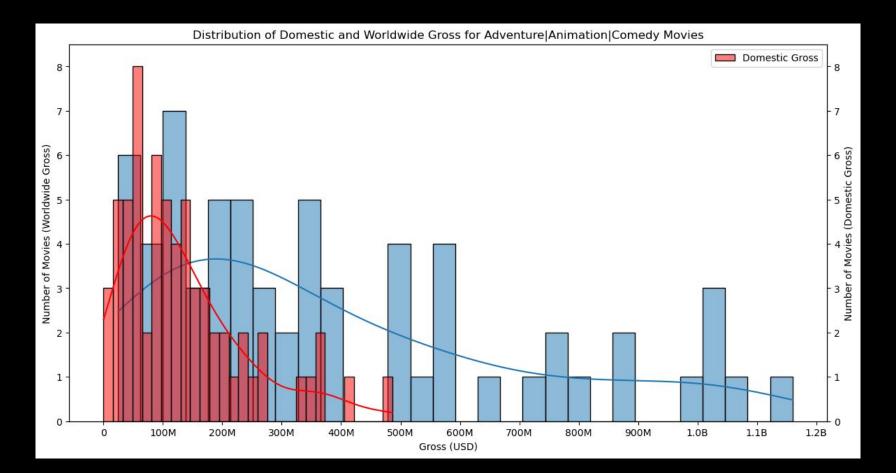
Trolls (2016)

- **Production Budget:** \$125,000,000
- **Gross Domestic:** \$153,707,064 (23% ROI)
- Gross Worldwide: \$344,150,134 (175% ROI)

Genre Averages:

- Production Budget: ~\$100,000,000
- **Gross Domestic: ~**\$134,000,000
- **Gross Worldwide: ~**\$381,000,000





Alex Kendrick

Figures:

War Room (2015)

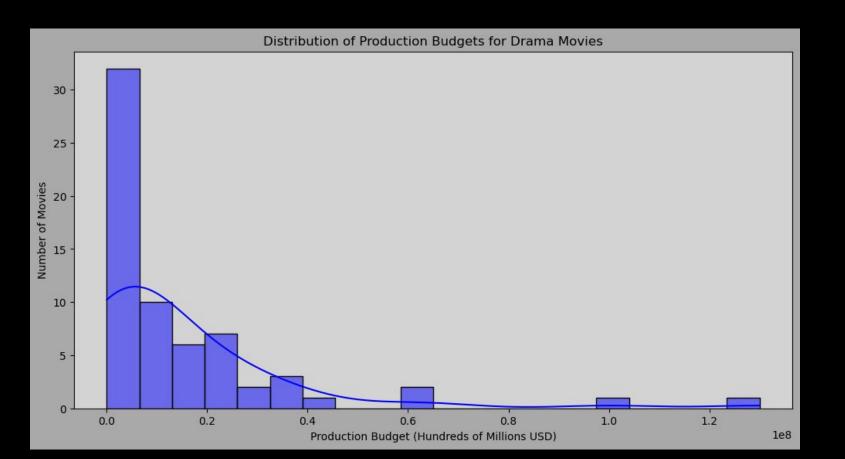
- **Production Budget:** \$3,000,000
- **Gross Domestic:** \$67,790,117 **(2160%** ROI)
- **Gross Worldwide:** \$73,975,239 (**2366%** ROI)

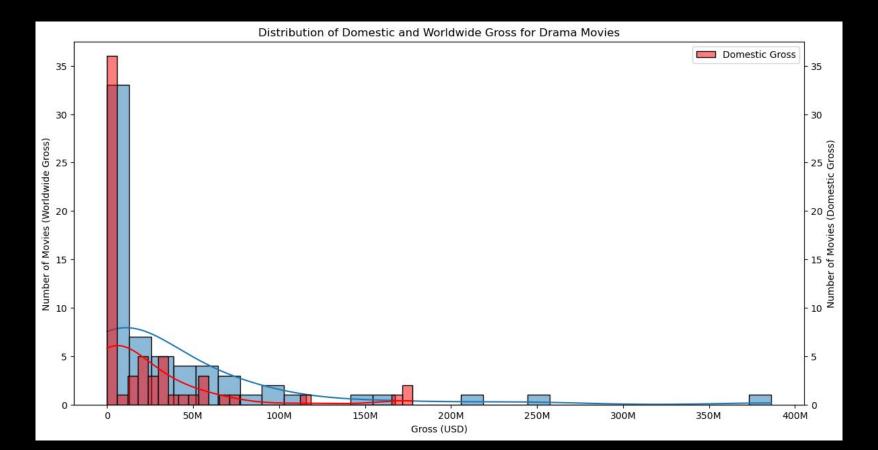
Courageous (2011)

- Production Budget: \$2,000,000
- Gross Domestic: \$34,522,221 (1626% ROI)
- **Gross Worldwide:** \$35,185,884 (**1659%** ROI)

Genre Averages:

- **Production Budget: ~**\$15,000,000
- **Gross Domestic:** ~\$23,000,000
- **Gross Worldwide: ~**\$39,000,000





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Recommendations

- 1. For the most success, produce an Adventure/Animation/Comedy or Drama film.
- 2. For a highly popular and grossing film, hire Mike Mitchell to direct an Adventure/Animation/Comedy film.
- 3. For the most return on investment, hire Alex Kendrick to direct a Drama film.

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Thank you!