

EDUCATION

- Dev Bootcamp**, San Francisco, CA Summer 2013
Intensive 9 week training program in professional web development
- Georgetown University Law Center**, Washington, DC 2005 - 2008
Juris Doctor, admitted to the State Bar of California
- Yale University**, New Haven, CT 2001 - 2005
Bachelor of Arts with Distinction in American Studies

WORK EXPERIENCE

- Chief Operating Officer** 2011 - 2012
ZeroCater, Inc., San Francisco, CA
- Formulated product roadmap, departmental goals, and expansion strategy.
 - Increased revenue fivefold, with sales totaling seven figures per month.
 - Led hiring and recruitment efforts. Grew team from 5 to 27 people.
 - Managed 20 people across 4 departments (Account Management, Vendor Relations, HR, & Marketing).
 - Worked with engineering team to re-design billing system and improve vendor and employee metrics.
 - Managed corporate finances, including budgets, accounts payable, accounts receivable, and payroll.
 - Negotiated, reviewed, and drafted all contracts with employees, vendors, and customers.
 - Major clients: Apple, Dropbox, Sony, Instagram, TechCrunch, GitHub, eBay, Foursquare, Heroku.
 - Funded by Y Combinator, SV Angel, and angel investors Paul Buchheit, Keith Rabois, and Yuri Milner.
- Aviation Finance Attorney** 2008 - 2011
Holland & Knight LLP, San Francisco, CA
- Drafted contracts and performed due diligence for cross-border secured transactions involving the sale, registration, lease, repossession, and financing of commercial aircraft, corporate jets, and aircraft parts.
 - Worked with financial institutions, international airlines, the Federal Aviation Authority, private equity firms, insurance companies, and Fortune 500 companies including Boeing and General Electric to close complex multi-million dollar deals under tight deadlines.

PROJECTS

- Grocer Ease** (<http://grocer-ease.herokuapp.com/>) Summer 2013
- Recipe curation and ingredient aggregation app. Grocery delivery to be incorporated.
 - Code available at: <https://github.com/vise890/foodomatic>
- Pitch Overflow** (<http://pitch-overflow.herokuapp.com/>) Summer 2013
- Submit, vote, and comment on startup ideas.
 - Used by Dev Bootcamp to select final projects for the graduating class.
 - Code available at: https://github.com/purple-martins-2013/pitch_overflow
- ?uestify** (<http://questify-now.herokuapp.com/>) Summer 2013
- Browse, create, and take surveys.
 - Code available at: https://github.com/ChapmanSnowden/gulc_survey

TECHNOLOGIES USED

Languages	Frameworks	Testing	Databases	Miscellaneous
<ul style="list-style-type: none">RubyJavaScriptHTML/CSSSQL	<ul style="list-style-type: none">Ruby on RailsSinatraBootstrapFoundation	<ul style="list-style-type: none">RSpecCapybaraFactoryGirlJasmine	<ul style="list-style-type: none">SQLite3PostgresActiveRecord	<ul style="list-style-type: none">jQueryAJAXGitD3

INTERESTS

- Books, food, cocktails, board games, word puzzles, data visualization, optimizing everything