



# From Endpoints to the Cloud, Trend Micro Keeps Payroll Firm, Immedis, Secure and Compliant

## Website

[www.immedis.com](http://www.immedis.com)

## Region

U.K.

## Industry

Payments

## Employees

400

## Products

Trend Micro™ Deep Security™ Software,  
Trend Micro™ Cloud App Security,  
Trend Micro™ Worry-Free™ Business Security

## Business Benefits

- Optimized security without being a drain on resources
- Single, lightweight agent eliminates organizational silos
- Seamless API integration, which means no software to install and faster onboarding
- One hundred percent security-as-a-service (SaaS) solution, which is simple to deploy and requires zero maintenance

## OVERVIEW

Few organizations have access to as much sensitive personal and financial client information as payroll providers. Immedis is one such business, offering SaaS-based payroll for its global customers. From its headquarters in Ireland, the firm's 400-strong team now serves clients in over 150 countries—delivering innovative, business-critical payroll solutions to keep them secure and compliant.

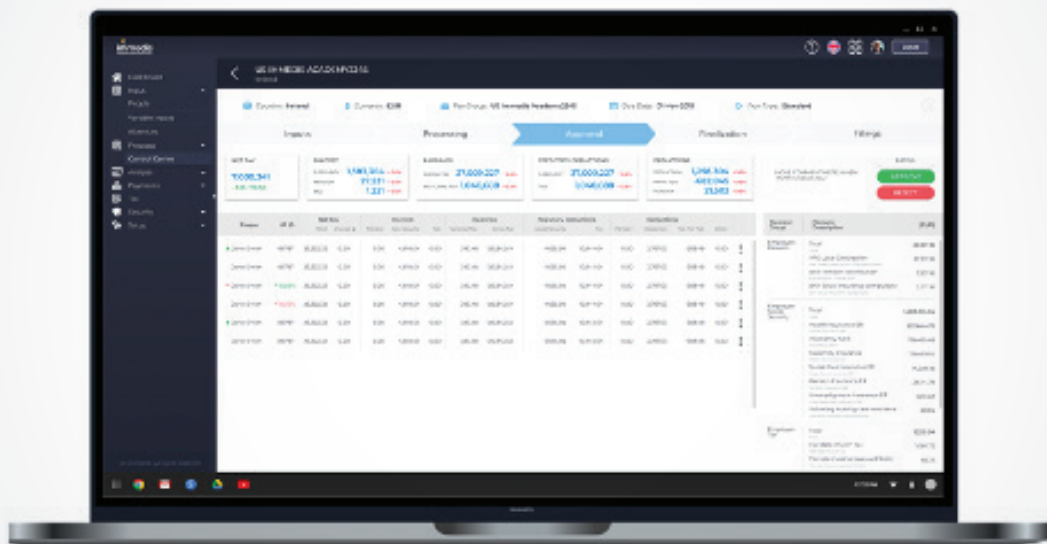
CISO, David Quirke, oversees the security of the Immedis IT environment, which is 100% based in Amazon Web Services (AWS). He is aware of the financial and reputational challenges that come with mitigating cyber risk for a payroll services provider.

"We deal with people's most sensitive personal information, such as home addresses, bank account details, Social Security numbers, and salary information, so security is absolutely critical," he says. "It is critical for us to always remember that this isn't our data, it's our clients' and their employees. As such, we have to tread their personal data with the utmost care. Our mission is touchless payroll, and this means we try to ensure no human needs to touch the data at any stage."

Today, defenders must not only mitigate the risk of a data breach, but also double extortion ransomware attacks, which could seriously impact corporate brand and customer loyalty. In September, a U.K. payroll provider **was forced to shut down** its entire network after a major attack, leaving many **end users upset** that they had not been paid.

## CHALLENGES

Immedis' 100% cloud-based IT infrastructure served it well during the pandemic, enabling employees to switch seamlessly to remote working during the various lockdowns, according to Quirke. But it also comes with its own unique security, compliance, and operational challenges, with the team aware of the mounting risk from advanced attacks.



“With other products there was a lot of bloat. With Trend Micro you don't get that. There's consolidation of management and reporting onto the cloud portals, which makes everything easier for us.”

David Quirke,  
Chief Information Security Officer,  
Immedis

“Security is not a destination it's a journey. And Trend Micro helps us on that journey by giving me the feeling that they're on top of things every step of the way.”

David Quirke,  
Chief Information Security Officer,  
Immedis



Securing Your Connected World

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These are aimed not only at the firm's SaaS workloads but also its cloud-based Microsoft 365 environment. Phishing remains a number one threat for organizations today—the starting point of attacks as diverse as cryptojacking and banking fraud. Email accounted for over 80% of all threats blocked by Trend Micro in the first half of 2021, and organizations are increasingly finding their SaaS email provider's own protections aren't sufficient. The threat to corporate endpoints has also surged during the pandemic, as cybercriminals look to target potentially insecure laptops and distracted home workers.

## WHY TREND MICRO

Given these challenges, Quirke engaged local partner DNM, now part of Deloitte, who recommended Trend Micro Deep Security for workload protection. When it subsequently came to endpoint and cloud email security, Trend Micro was the natural choice.

Trend Micro Deep Security provides runtime security for physical, virtual, cloud, and container workloads, including:

- Powerful protection against known and unknown threats, via machine learning, virtual patching, and more
- Automated detection and protection of new workloads
- Single solution with unified reporting, discovery, and visibility across hybrid clouds
- SaaS-based deployment
- A single, lightweight agent

Trend Micro Cloud App Security delivers advanced threat and data protection for cloud-based productivity platforms and applications, including Microsoft 365 and Google Workspace™. It features:

- Pre-execution machine learning, DLP, document exploit detection, sandbox behavioral analysis and more to spot advanced threats
- Threat intelligence powered by the Trend Micro™ Smart Protection Network™
- Scanning of internal email/file sharing services to spot attacks in progress
- Seamless API integration, which means no software to install

Trend Micro Worry-Free Business Security is Trend Micro's seamless, all-in-one security offering for small and medium-sized businesses. It delivers:

- One hundred percent SaaS solution, which is simple to deploy, and requires zero maintenance
- Comprehensive protection including anti-malware, machine learning, behavioral analysis, device and application control, web filtering, data protection, and full disk encryption management
- Protection for over 500,000 businesses each day

## SOLUTIONS

Quirke says he was originally attracted to Trend Micro solutions because they offered optimized security without being a drain on resources. Immedis has not been disappointed by the results.

“With other products there was a lot of bloat,” says Quirke. “There's consolidation of management and reporting onto the cloud portals, which makes everything easier for us.”

## RESULTS

Trend Micro capabilities like DLP on endpoints have also ensured Quirke and his team can not only deflect external threats but also manage internal risk.

“External threats are not the only concern. People make mistakes so it's important we track and have proper protections in place internally,” he adds. “Security is not a destination it's a journey. And Trend Micro helps us on that journey by giving me the feeling that they're on top of things every step of the way.”

## MORE INFORMATION

For more information, please go to [www.trendmicro.com](http://www.trendmicro.com)