

Model 3 Rear-Wheel Drive 110



 $520\,\mathrm{km}$ Range (WLTP)

 $201 \, \text{km/h}$

Top Speed

8.6_{sec}

Summary	Model 3 Rear-Wheel Drive 110	\$69,300
Design	Stealth Grey Paint	Included
	18" Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	Vehicle Subtotal (Includes GST of \$5,774)	\$69,930
On Road Fees	Est. ARF	\$56,560
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$16,560
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$1,562
	Estimated price excluding COE	\$88,402
	Est. COE Bid	\$101,102
	Estimated price including COE	\$189,504



Model 3 Rear-Wheel Drive



520km Range (WLTP) $201 \, \text{km/h}$

Top Speed

6.1sec

Summary	Model 3 Rear-Wheel Drive	\$69,800
Design	Stealth Grey Paint	Included
	18'' Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	Vehicle Subtotal (Includes GST of \$5,815)	\$70,430
On Road Fees	Est. ARF	\$57,170
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$17,170
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$2,136
	Estimated price excluding COE	\$90,086
	Est. COE Bid	\$119,101
	Estimated price including COE	\$209,187



Model 3 Long Range All-Wheel Drive



629km Range (WLTP) $201 \, \text{km/h}$

Top Speed

4.4sec

Summary	Model 3 Long Range Dual Motor All-Wheel Drive	\$77,100
Design	Stealth Grey Paint	Included
	18'' Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Ord <mark>er</mark> fee	\$350
	On-Board Unit	\$280
	Vehicle Subtotal (Includes GST of \$6,418)	\$77,730
On Road Fees	Est. ARF	\$66,077
	VES Rebate (A1)	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$26,077
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$5,214
	Estimated price excluding COE	\$109,371
	Est. COE Bid	\$119,101
	Estimated price including COE	\$228,472

TESLA

Model 3 Performance All-Wheel Drive



528km Range (WLTP) $261 \, \text{km/h}$

Top Speed

3.1_{sec}

Summary	Model 3 Performance Dual Motor All-Wheel Drive	\$89,800
Design	Stealth Grey Paint 20'' Warp Wheels Black Premium Interior	Included Included Included
Features	Autopilot 30-Day Premium Connectivity Trial Order fee	Included Included \$350
	On-Board Unit Vehicle Subtotal (Includes GST of \$7,467)	\$280 \$90,430
On Road Fees	Est. ARF VES Rebate (A1) EV Early Adopter Incentive Net ARF Payable Registration Fee Est. Road Tax (12 months) Estimated price excluding COE Est. COE Bid Estimated price including COE	\$81,573 -\$25,000 -\$15,000 \$41,573 \$350 \$6,698 \$139,051 \$119,101 \$258,152



Model Y Rear-Wheel Drive 110



466km Range (WLTP est.) $201 \, \text{km/h}$

Top Speed

9.6s

Summary	Model Y Rear-Wheel Drive 110	\$76,090
Design	Stealth Grey Paint	Included
3	19" Crossflow Wheels	Included
	All Black Premium Interior	Included
	Five Seat Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	Vehicle Subtotal (Includes GST of \$6,335)	\$76,720
On Road Fees	Est. ARF	\$64,844
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$24,844
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$1,562
	Estimated price excluding COE	\$103,476
	Est. COE Bid	\$101,102
	Estimated price including COE	\$204,578



Model Y Rear-Wheel Drive



466km Range (WLTP est.) $201 \, \text{km/h}$

Top Speed

5.9s

Summary	Model Y Rear-Wheel Drive	\$76,590
Design	Stealth Grey Paint 19" Crossflow Wheels All Black Premium Interior Five Seat Interior	Included Included Included Included
Features	Autopilot 30-Day Premium Connectivity Trial Order fee On-Board Unit Vehicle Subtotal (Includes GST of \$6,376)	Included Included \$350 \$280 \$77,220
On Road Fees	Est. ARF VES Rebate EV Early Adopter Incentive Net ARF Payable Registration Fee Est. Road Tax (12 months) Estimated price excluding COE Est. COE Bid Estimated price including COE	\$65,454 -\$25,000 -\$15,000 \$25,454 \$350 \$3,478 \$106,502 \$119,101 \$225,603

TESLA

Model Y Long Range All-Wheel Drive



600km Range (WLTP) $201 \, \text{km/h}$

Top Speed

4.8s

Summary	Model Y Long Range Dual Motor All-Wheel Drive	\$86,590
Design	Stealth Grey Paint	Included
<u> </u>	19" Crossflow Wheels	Included
	All Black Premium Interior	Included
	Five Seat Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	Vehicle Subtotal (Includes GST of \$7,202)	\$87,220
On Road Fees	Est. ARF	\$77,656
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$37,656
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$5,400
	Estimated price excluding COE	\$130,626
	Est. COE Bid	\$119,101
	Estimated price including COE	\$249,727