

TESLA

## Model 3 Rear-Wheel Drive 110



520km

Range (WLTP)

201km/h

Top Speed

8.6sec

0-100 km/h

Summary	Model 3 Rear-Wheel Drive 110	\$69,300
Design	Stealth Grey Paint	Included
	18" Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$5,774)</b>	<b>\$69,930</b>
On Road Fees	Est. ARF	\$56,560
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$16,560
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$1,562
	Estimated price excluding COE	\$88,402
	Est. COE Bid	\$107,889
	Estimated price including COE	\$196,291

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## Model 3 Rear-Wheel Drive



**520km**

Range (WLTP)

**201km/h**

Top Speed

**6.1sec**

0-100 km/h

Summary	Model 3 Rear-Wheel Drive	\$69,800
Design	Stealth Grey Paint	Included
	18" Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$5,815)</b>	<b>\$70,430</b>
On Road Fees	Est. ARF	\$57,170
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$17,170
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$2,136
	Estimated price excluding COE	\$90,086
	Est. COE Bid	\$127,501
	Estimated price including COE	\$217,587

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## Model 3 Long Range Rear-Wheel Drive



691km

Range (WLTP)

201km/h

Top Speed

5.2sec

0-100 km/h

Summary	Model 3 Long Range Rear-Wheel Drive	\$74,800
Design	Stealth Grey Paint	Included
	18" Photon Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$6,228)</b>	<b>\$75,430</b>
On Road Fees	Est. ARF	\$63,271
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$23,271
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$3,164
	Estimated price excluding COE	\$102,215
	Est. COE Bid	\$127,501
	Estimated price including COE	\$229,716

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## Model 3 Performance All-Wheel Drive



528km

Range (WLTP)

261km/h

Top Speed

3.1sec

0-100 km/h

Summary	Model 3 Performance Dual Motor All-Wheel Drive	\$89,800
Design	Stealth Grey Paint	Included
	20" Warp Wheels	Included
	Black Premium Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$7,467)</b>	<b>\$90,430</b>
On Road Fees	Est. ARF	\$81,573
	VES Rebate (A1)	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$41,573
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$6,698
	Estimated price excluding COE	\$139,051
	Est. COE Bid	\$127,501
	Estimated price including COE	\$266,552

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## Model Y Rear-Wheel Drive 110



<b>466km</b> Range (WLTP est.)	<b>201km/h</b> Top Speed	<b>9.6s</b> 0-100 km/h
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Summary	Model Y Rear-Wheel Drive 110	\$76,090
Design	Stealth Grey Paint	Included
	19" Crossflow Wheels	Included
	All Black Premium Interior	Included
	Five Seat Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$6,335)</b>	<b>\$76,720</b>
On Road Fees	Est. ARF	\$64,844
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$24,844
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$1,562
	Estimated price excluding COE	\$103,476
	Est. COE Bid	\$107,889
	Estimated price including COE	\$211,365

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## Model Y Rear-Wheel Drive



<b>466km</b> Range (WLTP est.)	<b>201km/h</b> Top Speed	<b>5.9s</b> 0-100 km/h
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Summary	Model Y Rear-Wheel Drive	\$76,590
Design	Stealth Grey Paint	Included
	19" Crossflow Wheels	Included
	All Black Premium Interior	Included
	Five Seat Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$6,376)</b>	<b>\$77,220</b>
On Road Fees	Est. ARF	\$65,454
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$25,454
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$3,478
	Estimated price excluding COE	\$106,502
	Est. COE Bid	\$127,501
	<b>Estimated price including COE</b>	<b>\$234,003</b>

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## Model Y Long Range All-Wheel Drive



600km

Range (WLTP)

201km/h

Top Speed

4.8s

0-100 km/h

Summary	Model Y Long Range Dual Motor All-Wheel Drive	\$86,590
Design	Stealth Grey Paint	Included
	19" Crossflow Wheels	Included
	All Black Premium Interior	Included
	Five Seat Interior	Included
Features	Autopilot	Included
	30-Day Premium Connectivity Trial	Included
	Order fee	\$350
	On-Board Unit	\$280
	<b>Vehicle Subtotal (Includes GST of \$7,202)</b>	<b>\$87,220</b>
On Road Fees	Est. ARF	\$77,656
	VES Rebate	-\$25,000
	EV Early Adopter Incentive	-\$15,000
	Net ARF Payable	\$37,656
	Registration Fee	\$350
	Est. Road Tax (12 months)	\$5,400
	Estimated price excluding COE	\$130,626
	Est. COE Bid	\$127,501
	Estimated price including COE	\$258,127

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