

## Model 3 Rear-Wheel Drive 110



**513km**

Range (WLTP)

**201km/h**

Top Speed

**8.6sec**

0-100 km/h

|              |   |                 |
|--------------|---|-----------------|
| Summary      | Model 3 Rear-Wheel Drive 110                      | \$69,300        |
| Design       | Stealth Grey Paint                                | Included        |
|              | 18" Photon Wheels                                 | Included        |
|              | Black Premium Interior                            | Included        |
| Features     | Autopilot   | Included        |
|              | 30-Day Premium Connectivity Trial                 | Included        |
|              | Order fee   | \$350           |
|              | On-Board Unit                                     | \$280           |
|              | <b>Vehicle Subtotal (Includes GST of \$5,774)</b> | <b>\$69,930</b> |
| On Road Fees | Est. ARF  | \$56,560        |
|              | VES Rebate (A1)                                   | -\$25,000       |
|              | EV Early Adopter Incentive                        | -\$15,000       |
|              | Net ARF Payable                                   | \$16,560        |
|              | Registration Fee                                  | \$350           |
|              | Est. Road Tax (12 months)                         | \$1,562         |
|              | Estimated price excluding COE                     | \$88,402        |
|              | Est. COE Bid                                      | \$103,009       |
|              | Estimated price including COE                     | \$191,411       |

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## Model 3 Rear-Wheel Drive



**513km**

Range (WLTP)

**201km/h**

Top Speed

**6.1sec**

0-100 km/h

|              |   |                 |
|--------------|---|-----------------|
| Summary      | Model 3 Rear-Wheel Drive                          | \$69,800        |
| Design       | Stealth Grey Paint                                | Included        |
|              | 18" Photon Wheels                                 | Included        |
|              | Black Premium Interior                            | Included        |
| Features     | Autopilot   | Included        |
|              | 30-Day Premium Connectivity Trial                 | Included        |
|              | Order fee   | \$350           |
|              | On-Board Unit                                     | \$280           |
|              | <b>Vehicle Subtotal (Includes GST of \$5,815)</b> | <b>\$70,430</b> |
| On Road Fees | Est. ARF  | \$57,170        |
|              | VES Rebate (A1)                                   | -\$25,000       |
|              | EV Early Adopter Incentive                        | -\$15,000       |
|              | Net ARF Payable                                   | \$17,170        |
|              | Registration Fee                                  | \$350           |
|              | Est. Road Tax (12 months)                         | \$2,136         |
|              | Estimated price excluding COE                     | \$90,086        |
|              | Est. COE Bid                                      | \$119,890       |
|              | Estimated price including COE                     | \$209,976       |

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## Model 3 Long Range All-Wheel Drive



**629km**

Range (WLTP)

**201km/h**

Top Speed

**4.4sec**

0-100 km/h

|              |   |                 |
|--------------|---|-----------------|
| Summary      | Model 3 Long Range Dual Motor All-Wheel Drive     | \$77,100        |
| Design       | Stealth Grey Paint                                | Included        |
|              | 18" Photon Wheels                                 | Included        |
|              | Black Premium Interior                            | Included        |
| Features     | Autopilot   | Included        |
|              | 30-Day Premium Connectivity Trial                 | Included        |
|              | Order fee   | \$350           |
|              | On-Board Unit                                     | \$280           |
|              | <b>Vehicle Subtotal (Includes GST of \$6,418)</b> | <b>\$77,730</b> |
| On Road Fees | Est. ARF  | \$66,077        |
|              | VES Rebate (A1)                                   | -\$25,000       |
|              | EV Early Adopter Incentive                        | -\$15,000       |
|              | Net ARF Payable                                   | \$26,077        |
|              | Registration Fee                                  | \$350           |
|              | Est. Road Tax (12 months)                         | \$5,214         |
|              | Estimated price excluding COE                     | \$109,371       |
|              | Est. COE Bid                                      | \$119,890       |
|              | Estimated price including COE                     | \$229,261       |

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## Model 3 Performance All-Wheel Drive



**528km**

Range (WLTP)

**261km/h**

Top Speed

**3.1sec**

0-100 km/h

|              |   |                 |
|--------------|---|-----------------|
| Summary      | Model 3 Performance Dual Motor All-Wheel Drive    | \$89,800        |
| Design       | Stealth Grey Paint                                | Included        |
|              | 20" Warp Wheels                                   | Included        |
|              | Black Premium Interior                            | Included        |
| Features     | Autopilot   | Included        |
|              | 30-Day Premium Connectivity Trial                 | Included        |
|              | Order fee   | \$350           |
|              | On-Board Unit                                     | \$280           |
|              | <b>Vehicle Subtotal (Includes GST of \$7,467)</b> | <b>\$90,430</b> |
| On Road Fees | Est. ARF  | \$81,573        |
|              | VES Rebate (A1)                                   | -\$25,000       |
|              | EV Early Adopter Incentive                        | -\$15,000       |
|              | Net ARF Payable                                   | \$41,573        |
|              | Registration Fee                                  | \$350           |
|              | Est. Road Tax (12 months)                         | \$6,698         |
|              | Estimated price excluding COE                     | \$139,051       |
|              | Est. COE Bid                                      | \$119,890       |
|              | Estimated price including COE                     | \$258,941       |

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## Model Y Rear-Wheel Drive 110



|                                   |                             |                           |
|-----------------------------------|-----------------------------|---------------------------|
| <b>466km</b><br>Range (WLTP est.) | <b>201km/h</b><br>Top Speed | <b>9.6s</b><br>0-100 km/h |
|-----------------------------------|-----------------------------|---------------------------|

|              |   |                  |
|--------------|---|------------------|
| Summary      | Model Y Rear-Wheel Drive 110                      | \$76,090         |
| Design       | Stealth Grey Paint                                | Included         |
|              | 19" Crossflow Wheels                              | Included         |
|              | All Black Premium Interior                        | Included         |
|              | Five Seat Interior                                | Included         |
| Features     | Autopilot   | Included         |
|              | 30-Day Premium Connectivity Trial                 | Included         |
|              | Order fee   | \$350            |
|              | On-Board Unit                                     | \$280            |
|              | <b>Vehicle Subtotal (Includes GST of \$6,335)</b> | <b>\$76,720</b>  |
| On Road Fees | Est. ARF  | \$64,844         |
|              | VES Rebate  | -\$25,000        |
|              | EV Early Adopter Incentive                        | -\$15,000        |
|              | Net ARF Payable                                   | \$24,844         |
|              | Registration Fee                                  | \$350            |
|              | Est. Road Tax (12 months)                         | \$1,562          |
|              | Estimated price excluding COE                     | \$103,476        |
|              | Est. COE Bid                                      | \$103,009        |
|              | <b>Estimated price including COE</b>              | <b>\$206,485</b> |

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## Model Y Rear-Wheel Drive



|                                   |                             |                           |
|-----------------------------------|-----------------------------|---------------------------|
| <b>466km</b><br>Range (WLTP est.) | <b>201km/h</b><br>Top Speed | <b>5.9s</b><br>0-100 km/h |
|-----------------------------------|-----------------------------|---------------------------|

|              |   |                  |
|--------------|---|------------------|
| Summary      | Model Y Rear-Wheel Drive                          | \$76,590         |
| Design       | Stealth Grey Paint                                | Included         |
|              | 19" Crossflow Wheels                              | Included         |
|              | All Black Premium Interior                        | Included         |
|              | Five Seat Interior                                | Included         |
| Features     | Autopilot   | Included         |
|              | 30-Day Premium Connectivity Trial                 | Included         |
|              | Order fee   | \$350            |
|              | On-Board Unit                                     | \$280            |
|              | <b>Vehicle Subtotal (Includes GST of \$6,376)</b> | <b>\$77,220</b>  |
| On Road Fees | Est. ARF  | \$65,454         |
|              | VES Rebate  | -\$25,000        |
|              | EV Early Adopter Incentive                        | -\$15,000        |
|              | Net ARF Payable                                   | \$25,454         |
|              | Registration Fee                                  | \$350            |
|              | Est. Road Tax (12 months)                         | \$3,478          |
|              | Estimated price excluding COE                     | \$106,502        |
|              | Est. COE Bid                                      | \$119,890        |
|              | <b>Estimated price including COE</b>              | <b>\$226,392</b> |

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## Model Y Long Range All-Wheel Drive



**551km**

Range (WLTP est.)

**201km/h**

Top Speed

**4.8s**

0-100 km/h

|              |   |                 |
|--------------|---|-----------------|
| Summary      | Model Y Long Range Dual Motor All-Wheel Drive     | \$86,590        |
| Design       | Stealth Grey Paint                                | Included        |
|              | 19" Crossflow Wheels                              | Included        |
|              | All Black Premium Interior                        | Included        |
|              | Five Seat Interior                                | Included        |
| Features     | Autopilot   | Included        |
|              | 30-Day Premium Connectivity Trial                 | Included        |
|              | Order fee   | \$350           |
|              | On-Board Unit                                     | \$280           |
|              | <b>Vehicle Subtotal (Includes GST of \$7,202)</b> | <b>\$87,220</b> |
| On Road Fees | Est. ARF  | \$77,656        |
|              | VES Rebate  | -\$25,000       |
|              | EV Early Adopter Incentive                        | -\$15,000       |
|              | Net ARF Payable                                   | \$37,656        |
|              | Registration Fee                                  | \$350           |
|              | Est. Road Tax (12 months)                         | \$5,400         |
|              | Estimated price excluding COE                     | \$130,626       |
|              | Est. COE Bid                                      | \$119,890       |
|              | Estimated price including COE                     | \$250,516       |

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