

Collaborative Analysis

Canvas Worksheet

YOUR “OTHER FACTORS”: <i>In what ways do your core competencies, resources, etc. compliment your potential collaborator?</i> <i>In what ways do they contrast?</i> <i>Why would working with this potential collaborator be a good fit for you?</i>	VALUE: IMPACT <i>What type of impact does this collaboration make possible?</i> <i>How is it made greater by working together?</i>	YOUR POTENTIAL COLLABORATOR’S “OTHER FACTORS”: <i>In what ways do your potential collaborator’s core competencies, resources, etc. compliment your organization?</i> <i>In what ways do they contrast?</i> <i>Why would working with your organization be a good fit for this potential collaborator?</i>
	VALUE: REVENUE <i>What potential does this collaboration have to generate increased revenue?</i> <i>How are the funds earned and distributed among the collaborators?</i>	

