Daniel Lubiejewski

Junior Web Developer

Personal Info

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GitHub
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Web Site
www.daniellubiejewski.com

Marital status
Married

Hard Skills

- C programming proficiency
- C++ proficiency
- Python proficiency
- HTML 5 proficiency
- CSS proficiency
- Version Control Management
- Agile Workflow
- Software Best Practices
- Networking
- MS Office 365

Soft Skills

- Communication
- Problem solving
- Time management
- Decision making
- Leadership
- Negotiation
- Organization
- Teamwork
- Collaboration
- Creativity
- Flexibility
- Commitment
- Adaptability

Languages

- Polish
- English

I am fervently seeking the golden key to unlock the IT doors of opportunity. My aspirations are to align my passion and dedication with a renowned company in this sector, where I can not only gain invaluable experience but also cultivate new skills, blossoming into a vital asset for the organization. My goal is not just to work for the company, but to work with the company, collaborating seamlessly while I continue my educational pursuit. Currently, I am a full-time student, and my academic commitments tether me to the campus for two days a week. My compass points toward a North Star of becoming a leading programmer in the not-so-distant future. With unwavering dedication, I am ready to embark on this journey, where every challenge becomes an opportunity, and every line of code is a brushstroke on the canvas of my ambition.

Work History

2019-08 - 2023-12
Stock Controller
Culina/Great Bear, UK

Liaise with Management and Operational staff to ensure accuracy of received and
- dispatched loads and amend and rework accordingly
- Assist in the management of the pallet database
- Place and receive orders to replenish stock
- Perform regular inventory audits
- Maintain and update daily shipment records

2015-09 - 2019-08
Picker/Packer/MHE Operator
Culina Ambient/Great Bear, UK

- Picking, packing, driving trucks like PPT, V10, V12
- Loading lorries
- Dispatching loads
- Completing necessary invoicing and paperwork.

2009 – 2010
PBS Polska in Gdynia (Poland) Sales Executive for Deutsche Bank

Actively seeking out potential customers who might be interested in acquiring credit cards,
- both through direct outreach and by leveraging existing customer databases
Engaging with potential customers to understand their financial needs and preferences,
- and effectively communicating how a credit card can address those needs
Maintaining a deep understanding of the bank's various credit card products, including
- features, benefits, fees, interest rates, and rewards programs
Conducting sales presentations or pitches to potential customers, highlighting the advantages of the bank's credit card offerings and addressing any concerns or objections
- they may have
Assisting customers with the credit card application process, including collecting necessary documentation and information, and ensuring that all applications are accurately completed
- and submitted
Ensuring compliance with all Dautsche Bank banking regulations and internal policies throughout the sales process, including adherence to Know Your Customer (KYC) and anti-
- money laundering (AML) requirements.
Monitoring and tracking sales performance metrics, such as conversion rates, revenue generated, and customer satisfaction scores, and taking proactive steps to improve
- performance where necessary.

Education

2022-10 - present
- Computer Science Solent University, London

2006-09 - 2008-06
IT Technology, Systems and Networks Admin After Upper Secondary School Leaving
- Certificate + Certificate of Competence, Ilawa, Poland

2003-09 - 2007-06
Math and IT, National external examination Upper Secondary Education School Leaving
- Certificate + Nationa External Examination (Matura), Lubawa, Poland