

# Daniel Lubiejewski

## Junior Web Developer



### Personal Info

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#### Phone

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#### GitHub

www.github.com/lubiejewskidaniel

#### LinkedIn

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#### Marital status

Married

### Hard Skills

C programming  
• proficiency  
C++ programming  
• proficiency  
Python  
programming  
• proficiency  
• HTML 5  
• CSS proficiency  
Version Control  
• Management  
• Agile Workflow  
Software Best  
• Practices  
• Networking  
• MS Office 365

### Soft Skills

• Communication  
• Problem solving  
• Time management  
• Decision making  
• Leadership  
• Negotiation  
• Organization  
Teamwork /  
• Collaboration  
• Creativity  
• Flexibility  
Adaptability to  
• changes  
• Commitment

### Languages

- Polish
- English

I am fervently seeking the golden key to unlock the IT doors of opportunity. My aspirations are to align my passion and dedication with a renowned company in this sector, where I can not only gain invaluable experience but also cultivate new skills, blossoming into a vital asset for the organization. My goal is not just to work for the company, but to work with the company, collaborating seamlessly while I continue my educational pursuit. Currently, I am a full-time student, and my academic commitments tether me to the campus for two days a week. My compass points toward a North Star of becoming a leading programmer in the not-so-distant future. With unwavering dedication, I am ready to embark on this journey, where every challenge becomes an opportunity, and every line of code is a brushstroke on the canvas of my ambition.

### Work History

#### 2019-08 - 2023-12

*Stock Controller*

Culina/Great Bear, UK

Liaise with Management and Operational staff to ensure accuracy of received and

- dispatched loads and amend and rework accordingly
- Assist in the management of the pallet database
- Place and receive orders to replenish stock
- Perform regular inventory audits
- Maintain and update daily shipment records

#### 2015-09 - 2019-08

*Picker/Packer/MHE Operator*

Culina Ambient/Great Bear, UK

- Picking, packing, driving trucks like PPT, V10, V12
- Loading lorries
- Dispatching loads
- Completing necessary invoicing and paperwork.

#### 2009 – 2010

*PBS Polska in Gdynia (Poland) Sales Executive for Deutsche Bank*

Actively seeking out potential customers who might be interested in acquiring credit cards,

- both through direct outreach and by leveraging existing customer databases
- Engaging with potential customers to understand their financial needs and preferences,
- and effectively communicating how a credit card can address those needs

Maintaining a deep understanding of the bank's various credit card products, including

- features, benefits, fees, interest rates, and rewards programs
- Conducting sales presentations or pitches to potential customers, highlighting the advantages of the bank's credit card offerings and addressing any concerns or objections
- they may have

Assisting customers with the credit card application process, including collecting necessary documentation and information, and ensuring that all applications are accurately completed

- and submitted

Ensuring compliance with all Deutsche Bank banking regulations and internal policies throughout the sales process, including adherence to Know Your Customer (KYC) and anti-money laundering (AML) requirements.

Monitoring and tracking sales performance metrics, such as conversion rates, revenue generated, and customer satisfaction scores, and taking proactive steps to improve

- performance where necessary.

### Education

#### 2022-10 - present

- Computer Science Solent University, London

#### 2006-09 - 2008-06

IT Technology, Systems and Networks Admin After Upper Secondary School Leaving

- Certificate + Certificate of Competence, Ilawa, Poland

#### 2003-09 - 2007-06

Math and IT, National external examination Upper Secondary Education School Leaving

- Certificate + National External Examination (Matura), Lubawa, Poland

I agree to the processing of personal data provided in this document for realising the recruitment process pursuant to the Personal Data Protection Act of 10 May 2018 (Journal of Laws 2018, item 1000) and in agreement with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation).