

**COURSE: BSIT AND DEIT** 

COURSEUNIT: DATABASE DESIGN AND DEVELOPMENT

#### **GROUP SIX**

#### REPORT OF FIELD FINDINGS

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#### A SIMPLE REPORT OF OUR FIELD FINDINGS CARRIED OUT ON MARCH 24, 2024.

CASE STUDY: CITY SIDE HOTELS AND APARTMENTS LIMITED.

<u>LOCATION:</u> MUKONO CENTRAL DIVISION, MULAGO VILLAGE OFF KAMPALA-JINJA HIGHWAY.

OWNER: CITY SIDE.

CONTACTS: info@traveleruganda.com www.traveleruganda.com +256702942214.

# Brief Background.

It is situated on the premises of what used to be Daira hotel. It is a hospitality business with accommodation, bar and restaurant, gardens and a tour and travel program. They offer both onsite and offsite services such as preparing meals for other institutions.

## Services offered.

- > Accommodation.
- > Bar and restaurant (both on-site and off-site).
- > Gardens for private functions such as parties.
- > Conference rooms.
- > Tour and travel services.
- Car hires.

# Stakeholders of the Business. (Names withheld for security purposes)

Stakeholder	Involvement.	
Owner/shareholders	Initial investors.	
Government	Collection of taxes from the institution.	
Board of directors (includes all chief	Policy makers for the institution.	
managers such as CEO, CFO, etc.)		
Managers.	Manage the day to day activities of the	
	institution.	
Employees.	Carryout the day to day activities of the	
	restaurant.	
Suppliers.	Source of supplies necessary for the	
	institution to function.	
Customers	Consumers of the institution's end products	
	and services.	
Local community where the institution is	Source of work force, supplies, customers,	
located	etc.	
Creditors eg Banks and financial institutions.	Source of finances. Source of financial	
(They work closely with Housing finance	security.	
Bank).		

#### Data collection Methods.

The data they collect is collected in terms of revenue, expenditure and details of people taking part in the processes. Initially data was collected and stored manually but of recent they employed the use of quick books for financial data. They also put up a website (<a href="www.traveleruganda.com">www.traveleruganda.com</a>), where the customers are able to make bookings for car hires, tour bookings and accommodation reservation. The website has a backend database management system which captures all the data collected from the customers who visit the site and all staff members.

### Persons responsible for data collection.

- Finance Manager.
  - Responsible for financial data.
- ➤ Head caterer.

Responsible for data collected from restaurant related activities.

> Reservations manager.

Responsible for data collected from customer reservations.

#### Existing tools.

Quick books.

For financial purposes.

Website.

For reservation and database management.

#### Advantages of existing tool.

- Creating opportunities (website)
- > Improved data collection from manual to an improved way.
- > Improved the services of the business.
- > Source of customer feedback which has helped the institution to improve its services.

## Challenges of existing tools.

- Failures to capture all required data.
- ➤ Inability to capture all customer's preferences on one system. The existing website does not offer restaurant related services making it hard to extend the service to customers off-site.

#### Staff.

They offer on-site staff training on a case to case basis in order to get effective services from all the staff members. They also carryout induction processes in order to build the capacity of the staff.

### Customer privacy.

Customer privacy is the priority of the business. This is ensured through the different tools in place such as the online database management system which captures data from customers and is only accessed by an authorized personnel.

# General challenges.

- Few systems with proper functionality online and the available good ones are so expensive.
- Inability to capture all customer preferences on one system.

## <u>Future prospects.</u>

> Focus on having a complete solution to serve clients both online and offline. This has been tackled through upcoming solutions that are being worked on, however, they are still on a continuous search for the best solution.

#### Conclusion.

Our interaction with the general manager was a good and peaceful experience. He was willing and provided us with all the information needed and offered to extend support in the processes to follow.