

Lucas Ghigli

Cambridge, Ontario, Canada

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PROFESSIONAL SUMMARY

I have just completed my journey as a student at Sheridan College in August 2024. It's the culmination of countless late-night coding sessions, problem-solving marathons, and triumphs over stubborn lines of code. A reliable worker with excellent communication, time management, and computer skills. Holder of an Italian Passport and a proud member of AIRE (Anagrafe degli Italiani Residenti all'Estero).

SKILLS

- **Communication & Teamwork:** Proficient in active listening, collaboration, and fostering team success.
 - **Organization & Time Management:** Skilled in prioritizing tasks, maintaining structured workflows, and meeting deadlines efficiently.
 - **Technical Skills:** Proficient in MS Office Suite, JavaScript, SQL, HTML, CSS, Java FX, C, C++, C#, React.js, Angular.js, and Cyber Security.
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EXPERIENCE

Sales Representative

TRACE PPC, Toronto, ON

November 2023 - May 2024

- Demonstrated proficiency in sales techniques and product knowledge to effectively communicate value propositions.
- Utilized Apollo software for sales tracking, lead management, and forecasting trends.
- Collaborated with cross-functional teams to ensure seamless customer experiences and timely issue resolution.

Customer Service

TRACE PPC, Toronto, ON

March 2023 - July 2023

- Handled high volumes of incoming phone calls and assessed customers' needs to achieve satisfaction.
- Maintained accurate records of customer interactions and processed customer accounts.

EDUCATION

Diploma in Computer Programming
Sheridan College, Ontario, Canada
2020 - 2024

Completed coursework for Ontario Secondary School Diploma
Kings Christian Collegiate, ON

COMMUNITY PARTICIPATION

Volunteer

Burlington Senior Center, Burlington, ON

- Assisted seniors by providing quality service and creating a welcoming environment.
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LANGUAGES

- Italian: Native
 - English: Fluent
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CERTIFICATIONS

- CompTIA PenTest+
 - Introduction to Cyber Security
 - Certificates in HTML, CSS, JavaScript, and C
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ADDITIONAL INFORMATION

- LinkedIn: [Lucas's LinkedIn](#)
- GitHub: [Lucas's GitHub](#)
- Portfolio: [Lucas's Portfolio](#)