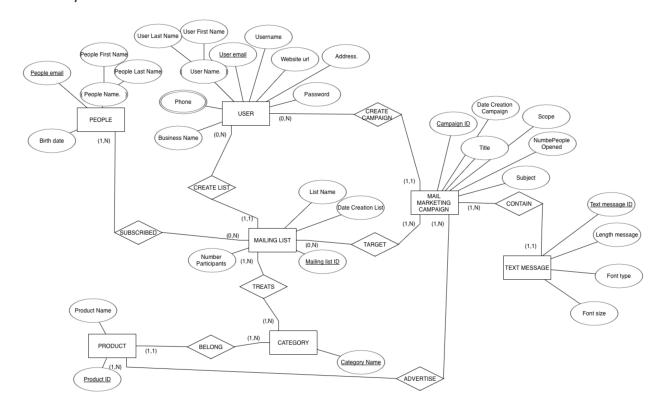


Databases 2022/2023

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Project: n.18 Mail Marketing Due date: 14 May, 11:59 PM

1. ER/EER



1.1. Motivation and Assumptions

- Each PEOPLE is uniquely identified by its email because people cannot have the same email address; that is all mail providers do not allow the registration of a new email if this email is already registered with their domain. Furthermore, assume that the field First Name and Last Name are mandatory fields when a PEOPLE instance wants to sign into a MAILING LIST. The birthdate is not mandatory, but the USER designing the mailing list can choose to ask for it in the sign up form of the mailing list; for example the USER might want to wish happy birthday to their subscribers.
- When a USER registers for the mail marketing tool, is asked for an User email, an Username, a Password, a Business Name their First Name, Last Name and for an Address. All these fields are mandatory for the USER if he/she wants to use the mail marketing tool. Note that all mail marketing tools ask for an Address, this follows from the fact that the Address field is mandatory by the International Anti Spam Laws. To give you an example consider the following link that points to the website of one of the most popular mail marketing tool (MailChimp). There they explain why they require their USERs to provide a valid Address. https://mailchimp.com/it/help/anti-spam-requirements-for-email/
- USER-MAIL MARKETING CAMPAIGN Relationship (CREATE CAMPAIGN). On the USER side we have (0,N), because each USER can create N of MARKETING CAMPAIGNs. Additionally, consider the case of a USER that has just registered himself to the website where the mail marketing tool is hosted, in this case the new USER has not created any campaign yet, thus we have 0. On the MAIL MARKETING CAMPAIGN we have (1,1), because each MARKETING CAMPAIGN is created by a single USER.
- MAIL MARKETING CAMPAIGN-MAIL TEXT MESSAGE Relationship(CONTAIN). On the MAIL MARKETING CAMPAIGN we have (1,N), this can be easily inferred from the requirements that our client specified within the database description of the project: "A campaign is made of one or more mail text messages that are sent to the targets, line 3". On the MAIL TEXT MESSAGE, I assume that the ID of the TEXT MESSAGEs is the concatenation between the MAIL MARKETING CAMPAIGN ID to which it belongs and the text number within the MAIL MARKETING CAMPAIGN. So for example consider a CAMPAIGN with ID=NVT, composed by a signle TEXT MESSAGE. Then the ID of the TEXT MESSAGE will be NVT-1. Follwing this assumption, we have as cardinality on the MAIL TEXT MESSAGE (1,1).
- MAIL MARKETING CAMPAIGN-MAILING LIST Relationship (TARGET). On the CAMPAIGN side we have (1,N), a single CAMPAIGN may target more than one MAILING LIST and it has to target at least one MAILING LIST, this follows from the fact that when you create a CAMPAIGN, the mail marketing tool will ask you to specify at least one MAILING LIST in order to proceed with the creation of the CAMPAIGN. On the LIST side we have (0,N), Because first you create a MAILING LIST and then you create a CAMPAIGN targeting that specific LIST. Some time may pass before you create a CAMPAIGN for a new LIST, thus the partial participation in the participation constraint. Moreover, it can happen that a MAILING LIST is the target of multiple MARKETING CAMPAIGNs.
- USER-MAILING LIST Relationship(CREATE LIST). On the USER side we have (0,N), since USERs can create how many LISTs they want and it can be that some USER has not created any MAILING LIST yet.

On the LIST side we have (1,1), this because each LIST is created by one single USER.

• PEOPLE-MAILING LIST Relationship(SUBSCRIBED). On the PEOPLE side we have (1,N), because only the data of PEOPLE subscribed to at least one MAILING LIST are tracked. On the MAILING LIST side we have (0,N) because one LIST can have N but also 0 subscribers, consider the case when a new MAILING LIST has just been created and no PEOPLE have been yet added to it or signed up to it.

• MAILING LIST-CATEGORY Relationship(TREATS).

It might be the case that a MAILING LIST treats various topics that are related but still different. For example consider a MAILING LIST that is about health and wellbeing, this LIST may have as topics healthy recipes and sports gear. For this reason we store information about these different topics in the CATEGORY relation.

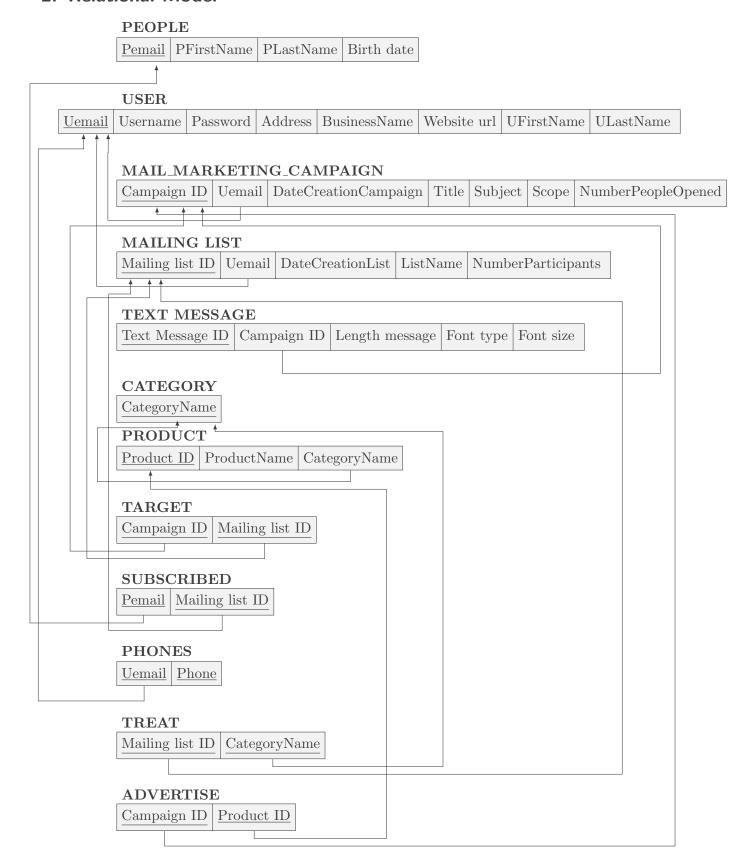
On the MAILING LIST side we have (1,N) because each MAILING LIST is about something and each MAILING LIST can treat more than one single topic.

On the CATEGORY side we have (1,N) because only CATEGORIES that are treated by at least one MAILING LIST are stored in the database. Additionally, the same CATEGORY can be treated by different MAILING LISTs.

- PRODCUT-CATEGORY Relationship(BELONG). On the Product side we have (1,1) because each product can belong just to one CATEGORY.

 On the CATEGORY side we have (1,N) because N PRODUCTs can belong to the same CATEGORY. Furthermore, we store data about CATEGORY, only if there is at least one PRODUCT that belongs to such CATEGORY.
- MAIL MARKETING CAMPAIGN-PRODUCT Relationship(ADVERTISE). On the CAMPAIGN side we have (1,N), since each MAILING CAMPAIGN can advertise one or more products at the same time. On the PRODUCT side we have (1,N). On the minimum participation constraint we have total participation because our database will store only the PRODUCT that are advertised by at least one CAMPAIGN. On the other hand, on the maximum participation constraint we have N, since the same PRODUCT may be advertised by multiple CAMPAIGNs.
- The Phone attribute is multivalued since some USER may have more than one single phone registered in the mail marketing tool.
- In this database, the length of TEXT MESSAGEs is expressed in terms of words count.
- The Scope attribute of the MAIL_MARKETING_CAMPAIGN relation is intended as the type of audience for which a particular CAMPAIGN is designed for. In case of a CAMPAIGN with no particular type of audience the scope attribute is filled with NULL.

2. Relational Model



3. Normalization

3.1. 1st Normal form

To achieve 1NF, it is necessary to rearrange the database design such that no composite or multivalued attributes are used in the database. To turn the mail marketing database into its 1NF form two steps have been performed.

- Since Phone in the USER relation is multivalued, each tuple of this relation has to have in its Phone column one telephone number only. USERs with N phones will have N tuples, one for each of the telephone numbers they registered in their mail marketing account.
- Since the attribute Address in USER is not atomic, it is decomposed into its component attributes: City, Zip and Country.

3.2. 2nd Normal form

• PEOPLE

Upon regristration each PEOPLE is always required to insert its Pemail along with his/her PFirstName and PLastName; in this setting we thus have that Pemail identifies PFirstName and PLastName but not Birthdate, therefore the PEOPLE relation is split in the following two relations.

Pemail	PFirstName	PLastName	Pemail	Birthdate

• USER

In the USER relation everything is identified by the Uemail, because all its attributes have to be specified upon registration time on the mail marketing tool website. Therefore the USER relation is already in 2NF and for this reason is left as it is.

<u>Uemail</u>	Usei	rname	Passwo	ord	City	Zip	Country	BusinessName	Website url
UFirstN	ame	ULast	Name						

MAIL MARKETING CAMPAIGN

When an USER creates a CAMPAIGN it has to specify a TITLE and a SUBJECT while its Uemail and DateCreationCampaign are automatically retrieved by the mail marketing tool. Hence, those attributes are fully functional dependent on the primary key Campaign ID. On the contrary the attribute NumberPeopleOpened and Scope do not depend on the Campaign ID. For these reasons, the CAMPAIGN relation is broken in the two relations that follow.

Campaign ID	Uemail	DateCreationCampaign	Title	Subject	Campaign ID	Scope	NumberPeopleOpened
	MAILIN	GLIST					
		AILING LIST relation the	he depe	endent atti	ributes on the pr	rimary ke	ev are Uemail.
		ationList and ListName, v					,
key Mailing list ID. Thus, in order to turn the MAILING LIST relation to its 2NF, it is split							

Mailing list ID	Uemail	DateCreationList	ListName

Mailing list ID	NumberParticipants

• TEXT

into two relations.

In the TEXT MESSAGE relation every nonprime attribute is fully dependent on the primary key Text Message ID, thus this relation is already in 2NF.

Text Message ID	Campaign ID	Length message	Font type	Font size

• PRODUCT

In the PRODUCT relation, every nonprime attribute is fully functional dependent on the primary key Product ID; ProductName is directly related to Product ID, while CategoryName is indirectly related to Product ID through ProductName(assuming that given a ProductName it is trivial to retrieve to which CATEGORY this PRODUCT belongs). Thus, the PRODUCT relation is already in 2NF.

Product ID	ProductName	CategoryName

• CATEGORY

This relation is composed by only its primary key CategoryName, therefore it is already in 2NF.

<u>CategoryName</u>

The following relations consist all of two attributes that together form composite keys. For this reason TARGET, SUBSCRIBED, PHONE, TREAT and ADVERTISE are all already in 2NF.

Campaign ID	Mailing list ID

• SUBSCRIBED

Pemail	Mailing list ID

• PHONE

<u>Uemail</u>	Phone

• TREAT

Mailing list ID	<u>CategoryName</u>

• ADVERTISE

<u>Campaign ID</u>	<u>Product ID</u>

3.3. 3rd Normal form

• PRODUCT

CategoryName is related indirectly to Product ID through ProductName. Hence, there is a transitive functional dependency between Product Name and Category Name, therefore the Category ID is introduced and the table is split in two.

Product ID	Product Name	Category ID

Category ID	CategoryName

• TREAT

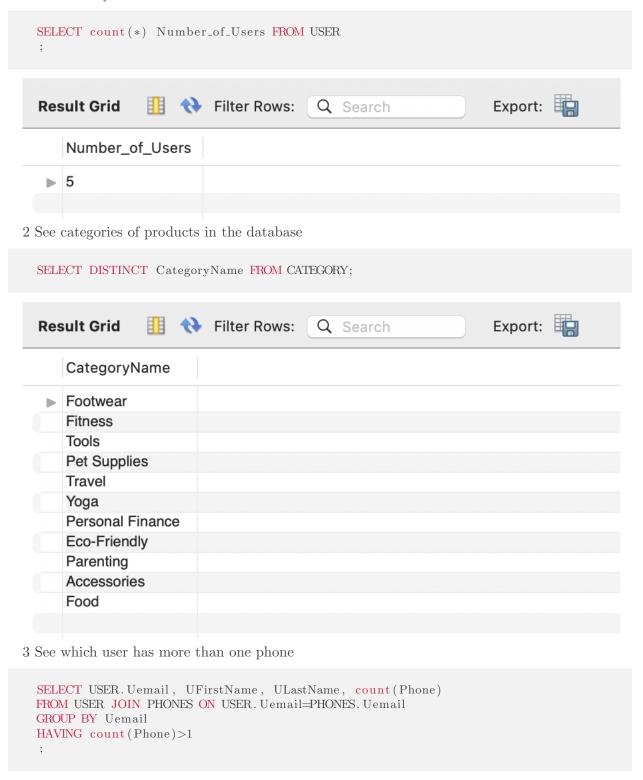
After the above step we have a CATEGORY table, whit primary key Category_ID. Hence, the TREAT table is modified by switching the CategoryName attribute with the Category_ID attribute. The new TREAT table is reported hereafter.

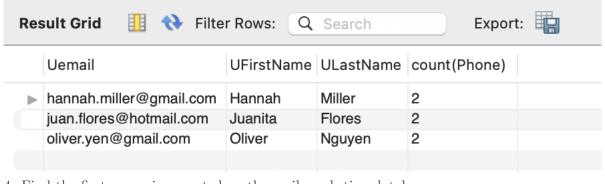
Mailing list ID	Category_ID

4. Queries

After the Relational Model design and normalization, the actual database has been implemented and data has been inserted, please refer to the attached MySQL export to see implementation details and the commands. In this section, some creative queries and their corresponding results are reported.

1 See how many users we have in our database





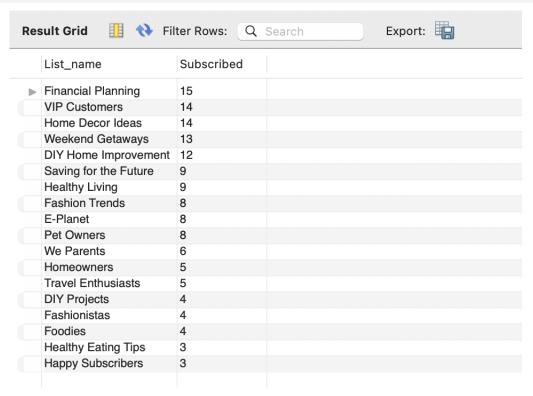
4. Find the first campaign created on the mail marketing database

```
SELECT Title, Campaign_ID, DateCreationCampaign, Uemail FROM MAIL_MARKETING_CAMPAIGN
WHERE DateCreationCampaign=(SELECT MIN(DateCreationCampaign) FROM MAIL_MARKETING_CAMPAIGN)
;
```

Result Grid	Filter Rows:	Q Search	Edit: 🚄 🔜 🖶	Expor
Title	Campaign_ID	DateCreationCampai	Uemail	
Summer Fashion Sale	e CAM562	2023-01-21 10:10:01	hannah.miller@gmail.cor	m

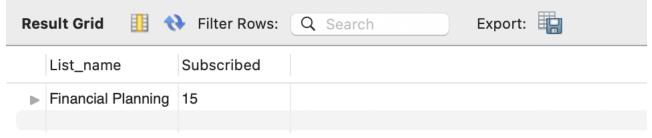
5. Find out how many subscribers each newsletter has

```
SELECT List_name, Subscribed
FROM (
SELECT List_name, count(Pemail) Subscribed
FROM SUBSCRIBED e JOIN MAILING_LIST 1 ON e.List_ID=1.List_ID
GROUP BY List_name) as totsubs
ORDER BY Subscribed DESC;
```



6. Prompt newsletter with most subscribers

```
SELECT List_name, Subscribed
FROM (
SELECT List_name, count(Pemail) Subscribed
FROM SUBSCRIBED e JOIN MAILING_LIST 1 ON e.List_ID=1.List_ID
GROUP BY List_name) as totsubs
WHERE Subscribed=(SELECT MAX(Subscribed)
FROM (SELECT List_name, count(Pemail) Subscribed
FROM SUBSCRIBED e JOIN MAILING_LIST 1 ON e.List_ID=1.List_ID
GROUP BY List_name) as totsubs)
;
```



7. Find most common email domains in the database

```
SELECT
SUBSTRING(Pemail,
POSITION('@' IN Pemail)) as domains,
count(SUBSTRING(Pemail,
POSITION('@' IN Pemail))) as count
FROM PEOPLE NAMES
GROUP BY SUBSTRING(Pemail, POSITION('@' IN Pemail));
;
```

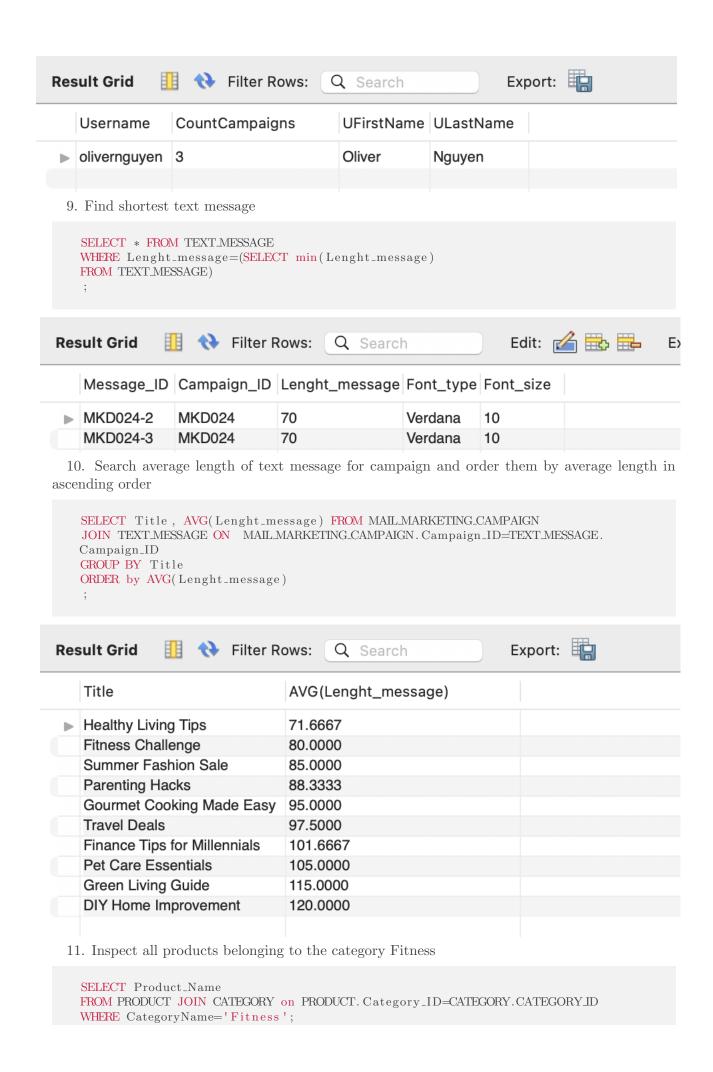
Result Grid III 💎 Filter Rows:		Q Search	Export:
domains	count		

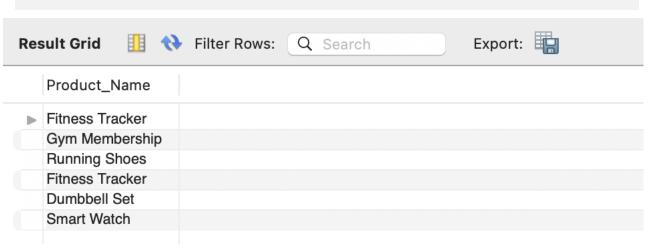
	domains	count
▶	@gmail.com	12
	@yahoo.com	6
	@aol.com	2
	@outlook.com	3
	@hotmail.com	2

8. Find user that created the most mail marketing campaigns

```
SELECT *
FROM

(SELECT Username, count(USER.Uemail) CountCampaigns, UFirstName, ULastName
FROM USER JOIN MAILMARKETING_CAMPAIGN ON USER.Uemail=MAIL_MARKETING_CAMPAIGN.
Uemail
GROUP BY USER.Uemail) as countmail
WHERE CountCampaigns=(SELECT max(CountCampaigns))
FROM
(SELECT Username, count(USER.Uemail) CountCampaigns, UFirstName, ULastName
FROM USER JOIN MAILMARKETING_CAMPAIGN ON USER.Uemail=MAILMARKETING_CAMPAIGN.
Uemail
GROUP BY USER.Uemail) as countmail2);
```





12. Select the most targeted mailing list, where Countlist corresponds to the numer of MAIL MARKETING CAMPAIGNs that target a LIST

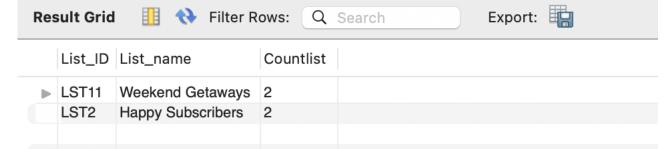
```
SELECT List_ID , List_name , Countlist
FROM

(SELECT MAILING_LIST.List_ID , List_name , count(MAILING_LIST.List_ID) Countlist
FROM TARGET

JOIN MAILING_LIST ON TARGET.List_ID=MAILING_LIST.List_ID

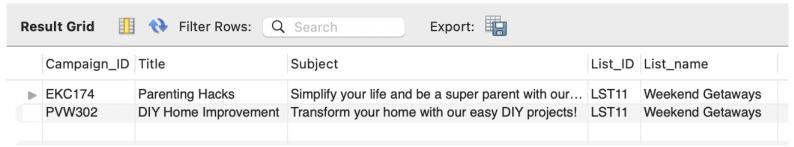
GROUP BY List_ID ) as countlist
WHERE Countlist=(SELECT max(Countlist))
FROM

(SELECT List_ID , count(List_ID) Countlist FROM TARGET
GROUP BY List_ID ) as countlist)
;
```



13. See the mailing campaigns that target Weekend Gateways

```
SELECT MAILMARKETING_CAMPAIGN. Campaign_ID, Title, Subject,
MAILING_LIST.List_ID, List_name FROM TARGET
JOIN MAILMARKETING_CAMPAIGN ON TARGET. Campaign_ID=MAILMARKETING_CAMPAIGN.
Campaign_ID
JOIN MAILING_LIST ON TARGET.List_ID=MAILING_List.List_ID
WHERE List_name='Weekend Getaways';
;
```



14. See the PEOPLEs that are subsribed to Weekend Gateways

```
SELECT Pemail
FROM SUBSCRIBED JOIN MAILING_LIST ON SUBSCRIBED. List_ID=MAILING_LIST. List_ID
WHERE List_name='Weekend Getaways';
;
```

Res	Result Grid				
	Pemail				
•	bay.klosterm@yahoo.com				
	careyne@yahoo.com				
	cornelianmalla@gmail.com				
	elgar_luken@aol.com				
	er.he@outlook.com				
	jutenniso@gmail.com				
	la_enoch@gmail.com				
	mark.johnson@outlook.com				
	penric.am@outlook.com				
	sarah.jackson@gmail.com				
	sherma.gran@gmail.com				
	ubu-senior@gmail.com				
	wyn.loes@yahoo.com				